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TECHNOLOGICAL PARTNERSHIP

AGREEMENT Planetel consolidates its

position in SaaS CyberSecurity

Testo del comunicato

Vedi allegato.





PRESS RELEASE

PLANETEL AND INWEBO TECHNOLOGICAL PARTNERSHIP AGREEMENT

Planetel consolidates its position in SaaS CyberSecurity

Treviolo (Bergamo), 17 January 2022 — Planetel S.p.A., ("the Company" or "Planetel"), the parent company of the group that bears its name, operating nationwide in the telecommunications sector, listed on Euronext Growth Milan ("EGM"), announces that it has signed a technological partnership agreement with French company inWebo - a leader in SaaS CyberSecurity with the highest level of security on the market - for the delivery of SaaS cybersecurity multifactor (2FA/MFA) authentication services to its customers.

Under the agreement, Planetel will use and supply inWebo technological solutions, including an SaaS multifactor (2FA/MFA) authentication solution incorporating unique, patented technology and based on random dynamic keys, a feature which substantially differentiates it from industry competitors.

InWebo's solutions enable businesses to protect and simplify access to their internal digital environments, permitting the secure use of sensitive applications such as online banking and digital signing, thanks to user-friendliness, compatibility with all technological devices, including not only smartphones but also PCs and Browsers, and certifications (ANSSI, GDPR, PSD2, PCIDSS) which guarantee its security.

"Our partnership with inWebo further consolidates our position on the SaaS cybersecurity market. Our aim is to supply our customers with the best technologies on the market, to make their fixed and mobile working environments more secure," commented Giuseppe Coppola, Planetel Cloud and ASP Sales Manager.

"We are proud to have signed this agreement, with Planetel, a great opportunity for active collaboration with an innovative partner on the Italian market, which combines Cloud Service Provider specialisations with its consolidated Telco business.

InWebo's growth strategy is based on two pillars: partnerships and international growth. This is why we are thrilled to start this relationship with Planetel. Together, we will offer Italian businesses the best IT security expertise and the market's most advanced MFA solution. This new partnership will enable us to keep developing new opportunities and new case studies," stated Manuel Minzoni, inWebo Country Manager for Italy.

The agreement is already operational nationwide and expectations are high, due not only to the expertise fielded by the two companies but also to the demand from a market eager for innovative, secure, high-performing but competitively priced solutions.

Page 1 of 2













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Holding company of a group that offers telecommunication services at national level, **Planetel S.p.A.** has developed a proprietary fibre optic network for the ultra-broadband connectivity of about 150 municipalities and provides TLC/IT services to over 26,000 customers in Lombardy, Veneto and Campania, through a multichannel approach. Among the first Italian Internet Service Providers (ISP and WISP) to gradually develop its position in the telecommunication and system integration market, the company has been able to stand out on the territory as a single player offering integrated digital solutions, ASP / Cloud services and other IT solutions. Planetel, formerly a national phone operator, can now provide Business, Wholesale and Residential customers with fibre optic network connections, with the most advanced ultra-broadband connectivity and integrated communication solutions with FTTH-FTTP (Fibre to the Home – Fibre to the Premises) network architectures; its offer covers the entire value chain of ICT services that allows companies to accelerate their digitization process and time-to-market. Planetel's primary assets include a fibre optic network of approximately 1,760 Km. – CLOUD infrastructure in 3 Datacentres – 110 Planetel Points in 63 Municipalities – 950 Cabinets on the ground, etc.

Planetel's main goal is the strategic development of a high-speed Backbone – up to 1.4Tb/s proprietary backbone – which will allow more stable, faster and more secure connections with a guarantee of greater continuity of service for its customers.

Ticker: PLT - ISIN Code of ordinary shares: IT0005430951

About inWebo Founded in 2008, inWebo is a key player in the IT security sector thanks to its completely SaaS multifactor authentication solution, one of the most secure and agile on the market. inWebo MFA protects transactions, B2B, VPN, VDI, SSO, PAM and IAM applications, and consumer-sensitive applications (online banking, e-health, etc.) from identity theft, phishing and credential stuffing. Its patented technology, based on random dynamic keys, combines two important features: a very high level of security and an improved user access experience, thanks to the exclusive use of token software, with no need for hardware devices and completely passwordless. Certified by the French National Agency for the Security of Information Systems (ANSSI), the inWebo solution provides access for over 5 million users of 500 companies worldwide









Fine Comunicato n.20

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