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| Informazione Regolamentata n . 0479-20-2022 | Data/Ora Ricezione <br> 14 Marzo 2022 <br> 17:37:26 | Euronext Milan |
| Societa' | CATTOLICA ASSICURAZIONI |  |
| Identificativo | 158446 |  |
| Informazione |  |  |
| Regolamentata |  |  |
| Nome utilizzatore | CATTOLICAN03 - Pantarrotas |  |
| Tipologia | 1.1 |  |
| Data/Ora Ricezione | 14 Marzo 2022 17:37:26 |  |
| Data/Ora Inizio | 14 Marzo 2022 17:37:27 |  |
| Diffusione presunta |  |  |
| Oggetto | Rusults at FY2021 approved |  |
| Testo del comunicato |  |  |

[^0]
## PRESS REIEASE - Results at 31 December 2021

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GROUP NETPRORTOF €96M (+163.2\% COMPARED WTH €36M AT FY2020)
STRONG GROWIH IN TOTAL PREMIUM INCOME TO €5.2BN (+9.8\%) WITH AN OPIIMUM MIX
CATIOLCA'S SOLVENCY RATIO AT203\%
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- PREMIUM INCOME INCREASES IN BOTH DIRECT NON-UFE PREMIUMS (+1.4\%) AND LFE PREMIUMS (+16.6\%) ${ }^{1}$ - UNTT-UNKED PRODUC TS REPRESENTMORE THAN 50\% OF NEW BUSINESS
- COMBINED RATIO AGAIN ATAN OPTIMUM LEVEL $(89.1 \%,+2.3$ p.p.)
- OPERATING PROFTOF €300M (-14.7\%) ABOVE GUIDANCE (RANGE OF €265M TO €290M)
- SHARP INCREASE IN ADJ USTED PRORTTO €253M (+31.7\%) PARILY DUE TO CAPITALGAINS ON DISPOSAL
- PROPOSED DIVIDEND OF€0.15 PER SHARE


## INIEGRATION ACTIVITIES CONTINUE WTH THE GENERAL GROUP IN ORDER TO COMPLEIE SYNERGIES

Verona, 14 March 2022. The Board of Directors of Cattolica Assicurazioni, company of the Generali Group, met today in Verona, chaired by Davide Croff, to a pprove the results at 31 December 2021.

Carlo Ferraresi, Chief Executive Officer of Cattolica Assicurazioni, commented: "The results we are presenting today confim Cattolic a 's position asa key player in the sector and confirm the high quality of the work done by management, employees and the distribution networks. Despite a complex and challenging environment, premium income grew considerably to €5.2 billion, inc reasing in both businesslinesa nd in Life in partic ular. The confidence the market has in us, the effectiveness of our salesactivities and a strong focus on results have enabled us to beat our guidance on operating profit, which

[^1]stands at €300 million, and increase Group profit to €96 million, while strengthening our solidity, confimed by a solvency ratio of $203 \%$. The level of technical excellence wasalso excellent, with a combined ratio of $89.1 \%$, one of the many challenges overc ome in 2021.
On the basis of these results, the Board of Directors will propose a dividend of $€ 0.15$ per share to the Shareholders' Meeting".

As of 5 November 2021, thanks to the success of the public tender offer, Assicurazioni Generali controls Società Cattolica and its subsidiaries. The consolidated results of the sub-group consisting of Cattolic a Assic urazioni a nd its subsid ia ries a re presented in this press relea se.
Following this event, there was no longer a regulatory requirement to calculate a Group Solvency II ratio. The ratio shown here therefore refers exc lusively to Cattolica Assic urazioni.

The income statement data of Lombarda Vita (disposed of on 12 April 2021) at 31 December 2020 and 2021 have been reclassified to specific "discontinued" items pursuant to IFRS 5. The data commented on here are therefore shown like for like, without the contribution of Lombarda Vita, which is synthetically represented in profit from discontinued operations together with capital ga ins on disposal.

Total premium income from direct and indirect business, both Non-Life and Life, ${ }^{2}$ grew by $9.8 \%$ to $€ 5,166$ million. In the Life segment, there was a $16.6 \%$ increase due to the growth in unit-linked products ( $+152.3 \%$ ). Premiums from the direct Non-Life business also increased by $1.4 \%$ due to Non-Motor premiums.

At $89.1 \%$, the combined ratio remains at an optimum level, although it increased by 2.3 percenta ge pointscompared with FY2020. It will be recalled that the previous financial year had benefited from a shap drop in claims frequency as a result of the very strict lockdown.
The operating result³ dec reased by $14.7 \%$ to $€ 300$ million. Both the result of the Non-Life segment ( $€ 248$ million vs. $€ 276$ million in the previous year) and that of the Life segment ( $€ 55$ million vs. $€ 79$ million) were down. The Non-Life result, while excellent, hasbeen affected by the recovery in Motorclaimsfrequency, while provisions for "domant" policies and other one-off factors linked to interest rates have affected the Life result. The operating $\mathbf{R o E}^{4}$ was therefore 7.3\%.

[^2]Adjusted profit ${ }^{5}$ grew strongly to $€ 253$ million in FY2021 compared with €192 million in FY2020. This KPI includes the capital gain of €104 million from the disposal of Lombarda Vita. The net profit of €96 million ( $€ 36$ million in FY2020) is a marked improvement on the previous year, even taking $€ 164$ million of write-downs into account (of which $€ 145$ million relates to write-downs of goodwill of joint ventures with the BancoBPM Group).

## Non-Life business

Premium income from direct business inc reased by $1.4 \%$ to $€ 2,134$ million. The Non-Motor segment contributed $€ 1,129$ million to the result, with premium income up on the previous year (+5.4\%). Premiums in the Motor segment a mounted to $€ 1,005$ million, down compared with FY2020 (-2.7\%): this change is due to the decrease in average premium due to the current competitive pressure on the market and the moderate decrease in MotorVehicle Liability policies (of a pproximately 61,500 in 2021). The proportion of the Non-Motor classes reached $53 \%$ in a ccordance with the Company'sstrategic guidelines. The combined ratio ${ }^{7}$ was $89.1 \%$ ( +2.3 p.p.), an excellent result that benefits from the positive performance of both Motor and Non-Motor segments. The claims ratio for retained business increased to $57.7 \%$ (+2.8 p.p.) due to the recovery in Motor claims frequency. The expense ratio worsened slightly to $29.9 \%$ (+0.8 p.p.) due to the increase in acquisition costs, while the G\&A expense ratio fell slightly (-0.3p.p. to 7.6\%) despite extraordinary expenses related to the remedial plan agreed with the supervisory authorities and to company transactions. The component of other tec hnic al items on premiums decreased from 2.8 to 1.5 p.p.: it will be recalled that last year the Motor Vehicle Liability voucher had an effect of 0.7 p.p.

## Life business

In the Life segment, premium inc ome from direct business grew strongly, with premiums of $€ 3,008$ million ( $+16.6 \%$ ). In addition, there was a significant increase in unit-linked products in the business mix ( $+152.3 \%$ ), which accounted formore than $50 \%$ of new business.
The with-profits component of new Life policies with a minimum guaranteed rate of zero drove a gradual decline in the Group's average guaranteed minimum reserves to $0.57 \%$ ( -3 bps compared with FY2020). In addition, the new traditional policies written are characterised by low capital absorption overall due to their limited risk profile.
With regard to the Life operating result of $€ 55$ million, the decision to set aside a provision for risks of $€ 7$ million for potential claims related to the "domant policies" reported by IVASS had a negative effect. In addition to this, there are negative impacts deriving from the business mix (some unit-linked lines show lower revenues in the year of issue compared with a higher margin in

[^3]subsequent years) a nd the increase in reserves relating to the partic ula rly low level of interest rates.

## Financial management and financial position

Investment income ${ }^{8}$ a mounted to $€ 310$ million ( $€ 298$ million in FY2020), with a marked increase in the ord inary Non-Life component ( $+8.0 \%$ ).
Investments a mo unted to $€ 25,388$ million. The gross technic al provisions of the Non-Life classes a mounted to $€ 3,412$ million ( $€ 3,496$ million in FY2020) and the provisions of the Life classes, including financial liabilities from investment contracts, a mounted to €19,580 million (€19,123 million in FY2020).

The figures at 31 December 2021 indicate continuing capital solidity, with consolidated shareholders' equity of $€ 2,841$ million, an increase on FY2020 (€2,613 million).

The Solvency II ratio of Cattolica Assic urazioni at 31 December 2021 was 203\% inclusive of the dividend effect. The ratio is calculated according to the Standard Formula using the Undertaking Specific Parameters (USPs) authorised by the supervisory authority. The ratio recovered compared with FY2020 (188\%). Following the acquisition of control of the Company by Assicurazioni Generali, Cattolica Assicurazioni no longer calculates a Group Solvency II ratio.

## Distribution network

At 31 December 2021, the agency network consisted of 1,326 a gencies and there were 5,314 bank branchesdistributing products issued by Cattolica and its subsid ia ries.

## Cattolica Assic urazioni

Cattolica Assicurazioni's gross premiums written for direct business reached $€ 2,211$ million ( $-2.0 \%$; $€ 2,255$ million in FY20), comprising $€ 1,690$ million for NonLife direct business ( $-0.6 \%$; $€ 1,701$ million in $F Y 20$ ) a nd $€ 521$ million for Life direct business (-6.1\%; €554 million in FY20). On the basis of Italian GAAP, net profit amounted to $€ 7$ million.

## Shareholder remuneration

The Board of Directors will propose the distribution of a single dividend of €0.15 per share to the Shareholders' Meeting. The proposed dividend will be payable as of 25 May 2022, with the coupon detachment date on 23 May 2022 and the record date on 24 May 2022, in accordance with the Borsa Italiana calendar.

## Integration into the Generali Group

Following the entry of Cattolica and its subsidiaries into the Generali Group perimeter, since last November, work sites have been set up to develop synergies in the respective business areas in order to move swiftly towards

[^4]operational integration between the parties and the definition of common and synergic work processes. At present, all the sites are proceeding according to the timetable. It is recalled that, under the partnership agreement of June 2020, some industrial initiatives had already been activated with Generali in 4 strategic business areas: Asset Management, Reinsurance, loTand Health. The project streams developed in line with the planned timeline, generating value for clients, distribution networks and stakeholders. The new Motor telematics product Active Live, the result of the combination of the Company's specific Motor skills and the technological innovation skills of Generalij eniot, generated an exc ellent customer reaction, with a penetration of around $34 \%$ of the new subscriptions of ind ividual Motor policieson the Cattolica agency network. With regard to the Health business, the Active Benessere product, the innovative health product developed in collaboration with Generali Welion also active in the event of epidemics or pandemics, wascompleted and made available at the end of the first half of the year. New premiums for this product reached $€ 3.5$ million. As envisaged by the partnership agreement, the reinsurance of part of the premiums continued as planned, while within the scope of Asset Management, the delegation of part of the portfolio was completed, which coincided with greater investment by Cattolica in so-called "altemative" securities, the incidence of which on the total, with respect to the end of 2020, rose by almost 2 p.p. during the last financial year.

## The Covid-19 emergency

To address the health and economic crisiscaused by the pandemic, business continuity and workforce protection have been ensured through the immediate adoption of home working mode for all Group employees. In September 2020, the activities necessary for a safe retum to the operational premises had already been caried out and from Octoberto December 2021, there was a partial retum to work in person, on a voluntary basis and always with a view to maintaining protective measures, limiting simulta neous access to the offices to a maximum of $25 \%$ of employees. Due to the wide spread of the new variant of the virus, since the second half of December the Group has retumed to an emphasis on full home working mode.
The same tools as those prepared in 2020 (remote payments, Motor and Life remote sales) remain available to cover and safeguard customers, while with regard to the MotorVouchergranted in 2020, at the end of the yearof validity at the end of May 2021, forcustomers who benefited from this disc ount, it was not completely reabsorbed on policy renewal in 2021. Following the govemment's extension in 2021 of the "Superbonus 110\%", which was initially part of the measures promulgated in May 2020 to support the economic recovery, Cattolica promoted the initiative whereby customers are offered the service of purchasing the tax credit under favourable conditions, combined with the option of a series of specific ally targeted insurance cover options.
With regard to the implic ations for the Group's business, compared with 2020, when the business was materially affected by the contingency:

- New business levels in the first half of 2021 were not materially affected by the partial lockdown imposed in the first few months of the year,
- the average number of weekly surrenders in 2021 was essentially in line with that of the second half of 2020 and in any case lower than in the pre-Covid period;
- 2021, only partly affected by lockdown, did not record the same decreases in claims in the Non-Life classes, while the decrease relating to management in the Motor Vehicle Liability class continued, albeit to a lesser extent;
- no partic ula rly signific a nt claims emerged as a result of the pandemic in either the Non-Life orLife businesses. The only Non-Life class affected was Miscellaneous Financial Loss, due to business intemuptions and income reimbursement in 2020.


## Guidance for the first few months of 2022

In 2022, the companies in the Cattolica Assic urazioni sub-group will undertake the first phase of operational integration with the companies of the parent company, Assic urazioni Generali.
Integration could result in the emergence of the first synergies, as well a s oneoff costs incurred to camy it out.
In business terms and net of the above effects, it is expected that changes in the economic scenario, including due to the future slowing of the Covid-19 crisis, will result in a recovery in claims frequency, particularly in the Motor segment. Combined with competitiveness on motor tariffs, this phenomenon should result in a material decline in the Non-Life operating result. This decrease should be partly offset by the improvement in the Life operating result due to the growth of assets a nd the improvement in the business mix achieved in recent years, as well as the absence of some of the negative entries recorded for the segment in 2021.

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Pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, Financial Reporting Officer Atanasio Pantarrotas declares that the accounting information conta ined in this press release matchesthe company documents, books and financial records.

Please be advised that the separate financial statements, the consolidated financial statements, the consolidated non-financial statement at 31 December 2021 and the Report on Corporate Govemance and Ownership Structure can be obtained by the general public from the Company's registered office, on its website at www.cattolica.it and from the "eMarket STORAGE" storage facility a uthorised by Consob, which is ma na ged by Spafid Connect S.p.A. and can be accessed from the www.emarketstorage.com website in the manner and within the time limits set out in the applicable laws and regulations.

The results at 31 December 2021 will be presented to the financial community at 09:30 hours tomorrow, 15 March 2022, in a conference call (with Italian, English and original audio). The numbers to be called are: +39028058811 from Italy, +441212818003 from the United Kingdom and +1 7187058794 from the United States. J ouma lists may follow the event by calling +39 028058827 (listen-only mode). The results presentation will be available in the Investor Relations section of the homepage of the website at www.cattolica.it.

The reclassified schedules as at 31 December 2021 of the consolidated statement of financial position and the consolidated income statement and of the Parent Company are appended. Please be advised that the relevant documents have not yet been certified by the independent auditors. The same applies to the Solvency II data pursuant to IVASS Regulation no. 42 of 2 August 2018. In these appended schedules, it should be noted that the figures for Lombarda Vita have been reclassified under the appropriate "disc ontinued" items pursua nt to IFRS 5.

## SOCIETÁ CATTO LCA DI ASSICURAZONE

Cattolica Assicurazioni, a Generali Group company, is one of the main players on the Italian insurance market and has been listed on the Milan Stock Exchange since 2000. With approximately 3.5 million customers who rely on its insurance solutions and products, Cattolic a and its subsidia rieshave 1,326 a genciesin la rge cities a nd smallertownsthroughout Italy and a network of 1,826 agents. Cattolic a promotes insurance protection for individuals, families and businesses, with a particular focus on the local community and the social and ec onomic contexts in which they operate.

## CONTACTINFORMATION

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## G lossary

Operating result: the operating result does not include the more volatile components (realised gains, write-downs and other one-off items). In detail, the Non-Life operating result is defined as the sum of the tec hnical balance, net of reinsurance, ord ina ry fina ncial revenues a nd other nontechnical net charges (depreciation, amortisation and write-downs of insurance receivables, etc.). The operating result does not include financial gains and losses on disposals, write-downs of other assets, the cost of financial debt (subordinated debt), amortisation of the value of business a cquired (VOBA), voluntary redundancy incentives, the staff severance indemnity a nd other one-off items. The Life operating result is defined in a similar way, with the difference that all financial income contributing to the retum of securities pertaining to separate ac counts and those classified asclass D is considered part of the operating result.

## Cattolica Group - Consolidated financial statements as at 31 December 2021

(prepared in accordance with intemational accounting standards)

| $\underline{\text { Rec lassified statement of financial position (amounts in millions) }}$ | 2021 | 2020 | Mandatory schedule items (*) |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Real estate and securities investments | 1.153 | 1.176 | $4.1+2.1$ |
| Equity investments in subsidiaries, associates and joint ventures | 179 | 174 | 4.2 |
| Loans and receivables | 1.033 | 1.194 | 4.4 |
| Investments held to maturity | 100 | 184 | 4.3 |
| Available-for-sale financial assets | 17.218 | 17.147 | 4.5 |
| Financial assets at fair value through profit or loss | 5.306 | 4.221 | 4.6 |
| Cash and cash equivalents | 399 | 360 | 7 |
| Investments | 25.388 | 24.456 |  |
| Intangible assets | 515 | 705 | 1 |
| Reinsurers' share of technic al provisions | 558 | 580 | 3 |
| Other assets net of other lia bilities | 553 | 830 | (**) |
| of which assets of disposal groups held for sale | 9 | 9.363 |  |
| of which liabilities of disposal groups held for sale | 0 | -9.132 |  |
| ASSEIS | 27.014 | 26.571 |  |
| Shareholders' equity and liabilities |  |  |  |
| Group capital and reserves | 2.312 | 2.104 |  |
| Group result | 96 | 36 | 1.1.9 |
| Shareholders' equity attributable to the Group | 2.408 | 2.140 | 1.1 |
| Shareholders' equity attributable to minority interests | 433 | 473 | 1.2 |
| Consolidated shareholders' equity | 2.841 | 2.613 | 1 |
| Premium provision | 886 | 892 |  |
| Claims provision | 2.526 | 2.604 |  |
| Non-Life gross tec hnical provisions | 3.412 | 3.496 | 3 |
| Life gross technical provisions | 19.368 | 18.771 | 3 |
| Other Non-Life gross technic al provisions | 3 | 3 | 3 |
| Other Life grosstechnical provisions | 362 | 425 | 3 |
| Financial liabilities | 1.028 | 1.263 | 4 |
| of which deposits to policyholders | 212 | 352 |  |
| SHAREHOLDERS' EQUITY AND UABIUTES | 27.014 | 26.571 |  |
|  |  |  |  |
| Reclassified income statement (amounts in millions) | 2021 | 2020 | $\begin{gathered} \text { Mandatory } \\ \text { schedule } \\ \text { items (*) } \end{gathered}$ |
| Revenues and income |  |  |  |
| Net premiums | 4.891 | 4.405 | 1.1 |
| Commission income | 0 | 2 | 1.2 |
| Income and expenses from financial instruments at fair value through profit or loss | 236 | 66 | 1.3 |
| Financial income from Class D | 231 | 69 |  |
| Income from equity investments in subsidiaries, associates and joint ventures | 8 | 5 | 1.4 |
| Income from other fina ncial instruments and investment property of which change in other financial liabilities | 573 0 | 618 0 | 1.5 |
| Other revenues | 191 | 113 | 1.6 |
| Total revenues and income | 5.899 | 5.209 |  |
| Costs and expenses |  |  |  |
| Net claims-related expenses | -4.297 | -3.618 | 2.1 |
| Commission expense | -2 | -4 | 2.2 |
| Expenses from equity investments in subsidiaries, associates and joint ventures | -4 | -18 | 2.3 |
| Expenses from other financial instruments and investment property | -217 | -256 | 2.4 |
| Operating expenses | -813 | -745 | 2.5 |
| Commissions and other a cquisition expenses | -555 | -497 |  |
| Investment management expenses | -53 | -48 |  |
| Otheradministrative expenses | -205 | -200 |  |
| Other costs | -472 | -455 | 2.6 |
| Total costs and expenses | -5.805 | -5.096 |  |
| Result for the period before taxes | 94 | 113 |  |
| Taxes | -94 | -103 | 3 |
| Result for the period aftertaxes | 0 | 10 |  |
| Result of discontinued operations | 108 | 61 | 4 |
| CONSOUDATED RESULTFOR THE PERIOD | 108 | 71 |  |
| Result attributable to minority interests | 12 | 35 |  |
| RESULTATIRIBUTABLE TO THE GROUP | 96 | 36 |  |
|  |  |  |  |

(*) The items in the consolidated financial statements pursuant to ISVAP Regulation No. 7 of 13 J uly 2007 are shown.
(**) Other receivables, other assets and other tangible assets (statement of financial position asset items $=5+6+2.2$ ) net of provisions, payables and other liabilities (statement of financial position lia bility items $=2+5+6$ ).

Cattolica Assic urazioni S.p.A. - Separate financial statements (prepared according to Italian GAAP)

| Reclassified statement of financial position (amounts in millions) | $2021{ }^{(1)}$ | 2020 | Mandatory schedule items |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Land and buildings | 66 | 84 | C.I |
| Shares and quotas | 1.235 | 1.719 | C.II. $1+$ CIII. 1 |
| Bonds and other fixed-income securities | 6.392 | 5.781 | C. .11. $2+$ C. .11. 3 |
| Investment fund units | 1.570 | 1.444 | C.III. 2 |
| Loans and other investments | 67 | 68 | C. .11. $3+$ C. .11. $4+$ C. $111.6+$ C.III. 7 |
| Deposits with ceding undertakings | 9 | 9 | C.IV |
| Class D investments | 724 | 570 | D |
| Cash and cash equivalents | 81 | 53 | F.II |
| Investments | 10.144 | 9.728 |  |
| Intangible assets | 99 | 111 | B |
| Reinsurers' share of technical provisions | 458 | 438 | D.bis |
| Other receivables and other assets net of other payables and other lia bilitie | 8 | -28 | (2) |
| ASSETS | 10.709 | 10.249 |  |
| Shareholders' equity and liabilities |  |  |  |
| Share capital and capital reserves | 2.182 | 1.992 |  |
| Result for the year | 7 | 4 |  |
| Shareholders' equity | 2.189 | 1.996 | A |
| Non-Life gross technical provisions (premiums and claims) | 2.882 | 2.984 | C.I. $1+$ C.I. 2 |
| Life grosstechnic al provisions (mathematical and Class D) | 5.484 | 5.107 | C. $11.1+$ D |
| Other Non-Life gross technical provisions | 17 | 16 | C.I. $3+$ C.1. 4 +C.1. 5 |
| Other Life gross tec hnic al provisions | 137 | 146 | (3) |
| SHAREHOLDERS' EQUITY AND UABIUTIES | 10.709 | 10.249 |  |


| Reclassified income statement (amounts in millions) | $2021{ }^{(1)}$ | 2020 | Mandatory schedule items |
| :---: | :---: | :---: | :---: |
| Eamed premiums | 2.006 | 2.042 | $1.1+11.1$ |
| Claims accrued and change in technical provisions | 1.521 | 1.462 | $1.4+11.5+11.6$ |
| Operating expenses | 505 | 506 | $1.7+11.8$ |
| Other tec hnic al items | -28 | -56 | (4) |
| Net income from Class C investments | 41 | 91 | III. 2 - II. $9+$ +11. 3 - III. 5 |
| Net income from Class D investments | 61 | 24 | II. 3 - II. 10 |
| Other income net of other expenses | -62 | -72 | III. 7 - III. 8 |
| RESULTRROM ORDINARY OPERATIONS | -8 | 61 | III. 9 |
| Result from extra ordinary operations | 71 | -3 | III. 12 |
| RESULTFOR THE PERIOD BeFORE TAXES | 63 | 58 | III. 13 |
| Income tax for the year | 56 | 54 | III. 14 |
| RESULTPOR THE YEAR | 7 | 4 | III. 15 |
|  |  |  |  |

(1) Data as of 31.12 .2021 includes balances arising from the merger by incomoration of ABC Assic ura and Berica Vita, recorded for accounting purposes as of 1 J anuary 2021.
(2) Other rec eivables and other assets (statement of fina nc ial position a sset items $=E+$ F.I + F.IV $+G$ ) net of other payables and other liabilities (statement of financial position lia bility items $=\mathrm{B}+\mathrm{E}+\mathrm{F}+\mathrm{G}+\mathrm{H}$ )
(3) Other Life gross technic al provisions (statement of financial position items $=$ C. II. $2+$ C .II. $3+$ C.II. $4+$ C .II.5)
(4) Other technic al items (income statement items $=1.3+1.5+1.6+1.8+1.9+$ II. $4+$ II. $7+$ II.11)


[^0]:    Vedi allegato.

[^1]:    ${ }^{1}$ Changes calculated on a like-for-like basis.

[^2]:    ${ }^{2}$ This figure includes the insurance premiums a nd investment contracts of the Life classes as defined in IFRS 4.
    ${ }^{3}$ See the Glossary
    ${ }^{4}$ Operating RoE is calculated as the operating result, less the cost of employees, taxes and minority interests, over the Group 's average shareholders' equity (excluding the AFS reserve).

[^3]:    ${ }^{5}$ Defined as the measure of Group profit minus the amortisation of the VOBA (value of business acquired, net of the related taxeffects and for the Group's share) and goodwill impaiment, which are relevant to the Group's profit but do not affect the Solvency position.
    ${ }^{6}$ Net of the minority-interest share.
    ${ }^{7}$ Combined ratio for retained business: 1-(Tec hnical balance/net premiums), inclusive of the other tec hnic al items.

[^4]:    ${ }^{8}$ Fina ncial a ssets, excluding investments whose risk is bome by the polic yholders, before tax.

