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REPORT ON REMUNERATION

pursuant to Article 123-*ter* of the TUF and Article 84-*quater* of the Issuers' Regulation



Section I - REMUNERATION POLICY

Sabaf S.p.A.'s General Remuneration Policy (hereinafter also "remuneration policy"), approved by the Board of Directors on 22 December 2011 and updated on 20 March 2013, defines the criteria and guidelines for the remuneration of members of the Board of Directors, executives with strategic responsibilities and members of the Board of Statutory Auditors.

The remuneration policy was prepared:

- pursuant to Article 6 of the Corporate Governance Code of listed companies;
- in line with Recommendations 2004/913/EC and 2009/385, which were incorporated into law with article 123-*ter* of the Consolidated Law on Finance (TUF);

This policy was fully implemented in 2012 following the appointment of the new management bodies. With the introduction of the Policy, the remuneration system was extended to include a long-term incentive component, which was previously not provided for.

<u>Corporate bodies and persons involved in preparing, approving and implementing the</u> <u>remuneration policy</u>

The General Remuneration Policy was approved by the Board of Directors on 22 December 2011 and updated on 20 March 2013, on the recommendation of the Remuneration Committee.

No independent experts or advisors contributed to the preparation of the policy, nor were the remuneration policies of other companies used for reference purposes.

Specifically, it is the responsibility:

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- of the Remuneration and Appointments Committee:
- to make proposals to the Board of Directors, in the absence of the persons directly concerned, for remuneration of the CEO and directors holding specific positions
- to make suggestions concerning the setting of targets to which the annual variable component and long-term incentives should be linked, in order to ensure shareholders' long-term interests are in line with the company's strategy
- to evaluate the criteria for the remuneration of executives with strategic responsibilities and make appropriate recommendations to the Board;
- to monitor the application of decisions adopted by the Board.
- of the Board of Directors to correctly implement the remuneration policy.
- of the Human Resources Department to implement operationally the decisions made by the Board.

The Remuneration and Appointments Committee comprises three Independent members (Fausto Gardoni, Leonardo Cossu and Giuseppe Cavalli), with the knowledge and experience in accounting, finance and remuneration policies that is required of a Board of Directors.



Purpose of the remuneration policy

The Company's intention is that the General Remuneration Policy:

- attracts, motivates and increases the loyalty of persons with appropriate professional expertise;
- brings the interests of the management into line with those of the shareholders;
- favours the creation of sustainable value for shareholders in the medium to long term, and maintains an appropriate level of competitiveness for the company in the sector in which it operates.

Fixed annual component

Directors

On the proposal of the Board of Directors, having heard the opinion of the Remuneration and Appointments Committee, the shareholders determine a maximum total for the remuneration of all members of the Board, including a fixed amount and attendance fees.

In accordance with this maximum total, on the proposal of the Remuneration and Appointments Committee and subject to the opinion of the Board of Statutory Auditors, the Board of Directors determines additional remuneration for directors vested with special powers.

The fixed component is such that it is able to attract and motivate individuals with appropriate expertise for the roles entrusted to them within the Board, and is set with reference to the remuneration awarded for the same positions by other listed Italian industrial groups of a similar size.

It is the practice of Sabaf S.p.A. to appoint members of the Saleri family to the posts of Chairman and Vice-Chairmen. The family is the controlling shareholder of the company through Giuseppe Saleri S.a.p.A. Although they are executive directors, they do not receive variable remuneration, but only additional remuneration to that of the directors for the specific offices held.

Directors who sit on committees formed within the Board (Control and Risks Committee, Remuneration and Appointments Committee) are granted remuneration that includes a fixed salary and attendance fees intended to reward the commitment required of them.

Other executives with strategic responsibilities

Employment relationships with other executives with strategic responsibilities are governed by the Collective National Contract for Industrial Managers. In this regard, fixed remuneration is determined so that it is sufficient in itself to guarantee an appropriate basic salary level, even in the event that the variable components are not paid owing to a failure to reach objectives.

Board of Statutory Auditors

The amount of remuneration for Auditors is set by the Shareholders' Meeting, which establishes a fixed amount for the Chairman and the other Statutory Auditors.

Annual variable component

The Chief Executive Officer and other executives with strategic responsibilities are granted annual variable remuneration related to an MBO plan.



This plan sets a common objective (Group EBIT, which is considered to be the Group's main indicator of financial performance) and quantifiable and measurable individual objectives, both economic-financial and technical-productive in nature. All objectives are set by the Board of Directors, on the proposal of the Remuneration and Appointments Committee, in accordance with the budget.

The variable component may not exceed 50% of the fixed annual gross salary; it may be only partially granted in the event that the objectives are not completely met.

75% of the variable component is paid out in the April of the following year, and 25% in the January of the second subsequent year.

The MBO plan also extends to other managers identified by the Chief Executive who report directly thereto or who report to the above-mentioned managers.

Non-executive directors are not granted any variable remuneration.

Long-term incentives

A long-term financial incentive dependent on measurable and predetermined performance targets relating to the creation of value for shareholders over the long term has been established.

The incentive extends over three years and is exclusively aimed at the Chief Executive Officer and executives with strategic responsibilities.

The performance targets, set in accordance with the three-year business plan, are proposed by the Remuneration and Appointments Committee to the Board of Directors, as the body responsible for approving the long-term financial incentive.

The targets that set the parameters for the long-term incentive (consolidated Group EBITDA and share value) were defined by the Board of Directors on 25 September 2012, on the recommendation of the Remuneration and Appointments Committee.

The total long-term variable component for three years may not exceed 50% of the fixed annual gross salary; it may be only partially granted in the event that the objectives are not completely met. In the event that 100% of the objectives assigned are met, an increase on 50% of the gross fixed annual salary may be granted.

The variable component is paid in full following the approval of the financial statements of the third year to which the incentive relates.

Incentives based on financial instruments

The remuneration policy in force does not provide for the use of incentives based on financial instruments (stock options, stock grants, phantom stocks or others).

Remuneration for offices in subsidiaries

Directors and other executives with strategic responsibilities may be granted remuneration – exclusively as a fixed amount – for offices held in subsidiaries. As well as the approval of the subsidiaries' corporate bodies, this remuneration is subject to the favourable opinion of the Remuneration and Appointments Committee.



Non-monetary benefits.

The Company has taken out a third-party civil liability insurance policy in favour of directors, statutory auditors and executives for unlawful acts committed in the exercise of their respective duties, in violation of obligations established by law and the Bylaws, with the sole exclusion of deliberate intent. The stipulation of this policy was passed by the Shareholders' Meeting.

The Company also provides for executives a life insurance policy and cover for medical expenses (FASI), as established by the Collective National Contract for Industrial Managers; moreover, it has stipulated an additional policy to cover medical expenses not covered by FASI repayments.

No director or executive with strategic responsibilities has a company car.

Indemnity against the early termination of employment

There are no agreements for directors or other executives with strategic responsibilities governing *ex ante* financial settlements following the early termination of the employment relationship.

For the end of the relationship for reasons other than just cause or justified reasons provided by the employer, it is the Company's policy to pursue consensual agreements to end the employment relationship, in accordance with legal and contractual obligations.

The Company does not provide directors with benefits subsequent to the end of their mandate.

Section II – REMUNERATION OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE BOARD OF STATUTORY AUDITORS AND OTHER EXECUTIVES WITH STRATEGIC RESPONSIBILITIES IN 2014

This section, which details remuneration paid to directors and statutory auditors:

- adequately describes each of the items that make up the remuneration, showing their consistency with the Company's remuneration policy approved the previous year;
- analytically illustrates the remuneration paid in the financial year under review (2014), for any reason and in any form, by the Company or by subsidiaries or affiliates, identifying any components of this remuneration that relates to activities undertaken in previous years to the year under review.

The components of the remuneration paid to directors for 2014

The remuneration granted to directors for 2014, in accordance with the Policy described in Section I, consisted of the following components:

fixed remuneration, approved by the Shareholders' Meeting of 8 May 2012, totalling €265,000, of which €15,000 is to be allocated indiscriminately to every director, and €10,000 to every non-executive member of the Internal Control and Risk Committee and/or the Remuneration and Appointments Committee;



- additional remuneration, approved by the Shareholders' Meeting of 8 May 2012, totalling €480,500 divided among directors vested with special powers (Chairman, Vice-chairmen and Chief Executive Officer) as detailed in the table below;
- an attendance fee of €1,000, due to non-executive directors only, for every occasion on which they attend Board of Directors' meetings and the meetings of committees formed within the Board.

With regard to the variable incentive plan established for 2013, the remuneration that accrued during the year with regard to the CEO, Alberto Bartoli, was €38,475.

With reference to the 2014 MBO plan, remuneration of €18,900 was accrued over the year for the partial achievement of the objectives set.

As far as the long-term incentive plan is concerned, at the end of the three-year period 2012-2014, the targets set by the Board of Directors were not reached, therefore no remuneration accrued and none was paid out.

The next Board of Directors (appointed by the Shareholders' Meeting on 5 May 2015) will be responsible for defining the characteristics and objectives of the long-term incentive plans for the CEO and Executives with strategic responsibilities for 2015-2017.

There are no incentive plans based on financial instruments, nor compensation for termination of employment.

Remuneration of Statutory Auditors for 2014

The remuneration granted to the Statutory Auditors for 2014 consists of a fixed payment determined by the Shareholders' Meeting of 8 May 2012.

Remuneration of executives with strategic responsibilities for 2014

The remuneration of two executives with strategic responsibilities consists of fixed employee compensation totalling 258,515 and variable remuneration of 40,722 paid in 2014 in relation to the 2013 variable incentive plan (MBO). Other payments of 80,500 were also paid by subsidiary companies.

In 2014, variable remuneration of \pounds 23,911 was accrued for the achievement of some of the objectives of the 2014 MBO plan. Its payment is deferred and dependent upon the continuation of the employment relationship.

There are no incentive plans based on financial instruments outstanding.

For the break down of the remuneration paid in 2014, refer to the tables below (Table 1 and Table 2), which contain remuneration paid to directors and statutory auditors, listed by name, and, at aggregate level, other executives with strategic responsibilities currently in office. Remuneration received from subsidiaries and/or affiliates, with the exception of that waived or paid back to the Company, is also indicated separately.

With particular reference to Table 1, the column:



- "Fixed remuneration" shows, for the portion relating to 2014, the fixed remuneration approved by the Board of Directors on 8 May 2012; meeting attendance fees as approved by the Board of Directors on 8 May 2012; employee compensation due for the year gross of social security contributions and income taxes owed by the employee. Any reimbursements of lump-sum expenses are excluded.
- "Remuneration for attendance at Committee meetings", shows, for the portion relating to 2014, the remuneration due to directors who attended the meetings of the Committees set up within the Board and the related attendance fees as approved by the Board of Directors on 8 May 2012.
- "Bonus and other incentives" includes the remuneration paid in 2014 to executives with strategic responsibilities for objectives met in the year, set out in the 2013 MBO plan. This value corresponds to the sum of the amounts provided in Table 2 under the "Bonus for the year payable/paid", "Bonus of previous years payable/paid" and "Other bonuses" columns.
- "Non-monetary benefits" shows, according to competence and tax liability criteria, the value of outstanding insurance policies.
- "Other remuneration" shows, for the portion attributable to 2014, any other remuneration resulting from other services provided.
- "Indemnity for end of office of termination of employment relationship" records the portions for the year relating to payments accrued under the scope of the Non-Competition Agreement signed by Executives with strategic responsibilities.
- "Total" shows the sum of the amounts provided under the previous items.

For a breakdown of other items, see attachment 3A, statement 7-*bis* and 7-*ter* of CONSOB Regulation 11971 of 14 May 1999.

Finally, pursuant to article 84-*quater*, paragraph four of the CONSOB Issuer Regulations, Table 3 shows shareholdings in Sabaf S.p.A. held by directors and executives with strategic responsibilities, as well as their non-separated spouses and dependent children, directly or through subsidiaries, trust companies or third parties, as shown in the shareholder register, communications received and other information acquired by the same parties. This includes all persons, who, during the year, held office even only for part of the year. The number of shares held is shown by individual director and in aggregate form for executives with strategic responsibilities.

TABLE 1 - Remuneration paid to members of the Board of Directors and Board of Statutory Auditors and other executives with strategic responsibilities in 2014

(figures in euro)

						Varia remunerat equi	tion (non					,
Name and surname	Office	Period of office	Expiry of office	Fixed remuneration	Remuneration for sitting on committees	Bonus and other		Non- monetary benefits	Other payments	Total	Fair Value of equity remuneration	Indemnity for end of office or employment relationship
Board of Dire	ectors											
Giuseppe Saleri	Chairman	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunerat	tion at Sabaf S.p.A.			(a) 120,000	0	0	0	0	0	120,000	0	0
(II) Remunera	tion from subsidiarie	s and affiliates		8,000	0	0	0	0	0	8,000	0	0
(III) Total				128,000	0	0	0	0	0	128,000	0	0
(a) of which€1	15,000 as director and	d€105,000 as chairr	nan									
Gianbattista Saleri	Vice Chairman	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunerat	tion at Sabaf S.p.A.			(a) 100,000	0	0	0	0	0	100,000	0	0
(II) Remunera	tion from subsidiarie	s and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				100,000	0	0	0	0	0	100,000	0	0
(a) of which € 1	15 000 as director and	d€85 000 as vice_ch	airman									

(a) of which €15,000 as director and €85,000 as vice-chairman

Ettore Saleri	Vice Chairman	1 Jan - 31 Dec 2014	Approval of 2014 financial statements								
(I) Remunera	ation at Sabaf S.p.A.			(a) 100,000	0	0	0	0	0 100,000	0	0
(II) Remunera	ation from subsidiaries	and affiliates		8,000	0	0	0	0	0 8,000	0	0
(III) Total				108,000	0	0	0	0	0 108,000	0	0
(a) of which€	15,000 as director and	<i>€85,000 as vice-ch</i>	airman								
Cinzia Saleri	Vice Chairman	1 Jan - 31 Dec 2014	Approval of 2014 financial statements								
(I) Remunera	ation at Sabaf S.p.A.			(a) 100,000	0	0	0	0	0 100,000	0	0
(II) Remunera	ation from subsidiaries	and affiliates		0	0	0	0	0	0 0	0	0
(III) Total				100,000	0	0	0	0	0 100,000	0	0
(a) of which€	15,000 as director and	<i>€85,000 as vice-ch</i>	airman								
Alberto Bartoli	Chief Executive Officer	1 Jan - 31 Dec 2014	Approval of 2014 financial statements								
(I) Remunera	ation at Sabaf S.p.A.			^(a) 135,000	0	0	0	0	0 135,000	0	0
(II) Remunera	ation from subsidiaries	and affiliates		11,000	0	0	0	0	0 11,000	0	0
(III) Total				146.000	0	0	0	0	0 146,000	0	0

(a) of which €15,000 as director and €120,000 as Chief Executive Officer

Salvatore Bragantini	Director	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remuner	ation at Sabaf S.p.A			^(a) 20,000	^(b) 14,000	0	0	0	0	34,000	0	0
(II) Remuner	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				20,000	14.000	0	0	0	0	34,000	0	0
(a) of which€	15,000 as director a	and €5,000 in board m	neeting attendand	ce fees								
(b) of which€	10,000 as a membe	er of the Control and F	Risk Committee a	and€4,000 in Con	nmittee meeting atte	endance fees						
Renato Camodeca	Director	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remuner	ation at Sabaf S.p.A			(a) 22,000	(b) 14,000	0	0	0	0	36,000	0	0
(II) Remuner	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				22,000	14,000	0	0	0	0	36,000	0	0
(a) of which€	15,000 as director a	and €7,000 in board m	neeting attendand	ce fees								
(b) of which€	10,000 as a membe	er of the Control and F	Risk Committee a	and€ 4,000 in Cor	nmittee meeting att	endance fees						
Giuseppe Cavalli	Director	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remuner	ation at Sabaf S.p.A			(a) 22,000	^(b) 10,000	0	0	0	0	32,000	0	0
(II) Remuner	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				22,000	10,000	0	0	0	0	32,000	0	0
$(-)$ - f_{-1} - f_{-1}	15 000 1: 1			0								

(a) of which €15,000 as director and €7,000 in board meeting attendance fees

(b) of which €10,000 as a member of the Remuneration and Appointments Committee

Leonardo Cossu	Director	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunera	ation at Sabaf S.p.A	۱.		(a) 22,000	^(b) 25,000	0	0	0	0	47,000	0	0
(II) Remunera	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				22,000	25,000	0	0	0	0	47,000	0	0

(a) of which €15,000 as director and €7,000 in board meeting attendance fees

(b) of which $\leq 20,000$ as a member of the Control and Risk Committee ($\leq 10,000$) and of the Remuneration and Appointments Committee ($\leq 10,000$) and $\leq 5,000$ in meeting attendance fees for the Control and Risk Committee ($\leq 4,000$) and for the Remuneration and Appointments Committee ($\leq 1,000$)

Maria Chiar Franceschet		1 May - 31 Dec 2014	Approval of 2014 financial									
			statements									
(I) Remuner	ation at Sabaf S.p.A			^(a) 22,000	0	0	0	0	0	22,000	0	0
(II) Remuner	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				22,000	0	0	0	0	0	22,000	0	0
(a) of which€	15,000 as director a	and€7,000 in board m	neeting attendand	ce fees								
Fausto Gardoni	Director	1 Jan - 31 Dec 2014	Approval of 2014									
Garuom		2014	financial									
			statements									
(I) Remuner	ation at Sabaf S.p.A			^(a) 22,000	^(b) 11,000	0	0	0	0	33,000	0	0
		1 0711		0	0	0	0	0	0	0	0	
(II) Remuner	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(II) Remuner (III) Total	ation from subsidia	ries and affiliates		22,000	11.000	0	0	0	0	33.000	0	0

(a) of which €15,000 as director and €7,000 in board meeting attendance fees

(b) of which €10,000 as a member of the Remuneration and Appointments Committee and €1,000 in Committee meeting attendance fees

Nicla Picchi	Director	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remune	eration at Sabaf S.p.A	A.		(a) 20,000	(a) 14,000	0	0	0	15,000	49,000	0	0
(II) Remun	eration from subsidia	aries and affiliates		0	0	0	0	0	5,000	5,000	0	0
(III) Total				20,000	14.000	0	0	0	20,000	54,000	0	0
(a) of which	£15 000 as director	and £5 000 in board m	peeting attendand	na faar								

(a) of which €15,000 as director and €5,000 in board meeting attendance fees

(b) of which €10,000 as a member of the Control and Risk Committee and €4,000 in Committee meeting attendance fees

(c) as member of the Supervisory Committee of Sabaf S.p.A. and subsidiary Faringosi Hinges S.r.l.

Riccardo Rizza	Director	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunera	ation at Sabaf S.p.A	L.		^(a) 22,000	0	0	0	0	0	22,000	0	0
(II) Remunera	ation from subsidia	ries and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				22,000	0	0	0	0	0	22,000	0	0

(a) of which €15,000 as director and €7,000 in board meeting attendance fees

Board of Stat	utory Auditors											
Alessandro Busi	Chairman	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunerat	tion at Sabaf S.p.A.			24,000	0	0	0	0	0	24,000	0	0
(II) Remunera	tion from subsidiar	ies and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				24,000	0	0	0	0	0	24,000	0	0
Enrico Broli	Standing Auditor	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunerat	tion at Sabaf S.p.A.			16,000	0	0	0	0	0	16,000	0	0
(II) Remunera	tion from subsidiar	ies and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				16,000	0	0	0	0	0	16,000	0	0
Anna Domenighini	Standing Auditor	1 Jan - 31 Dec 2014	Approval of 2014 financial statements									
(I) Remunerat	tion at Sabaf S.p.A.			16,000	0	0	0	0	0	16,000	0	0
(II) Remunera	tion from subsidiar	ies and affiliates		0	0	0	0	0	0	0	0	0
(III) Total				16,000	0	0	0	0	0	16,000	0	0

Other executives with strategic responsibil	<u>ities</u>								
Other executives with1 Jan - 32strategic responsibilities (2)2014									
(I) Remuneration at Sabaf S.p.A.		258,515	0	40,722	0	5,615	0 304,853	0	29,500
(II) Remuneration from subsidiaries and affiliate	es	80,500	0	0	0	0	0 80,500	0	0
(III) Total		339,015	0	40,722	0	5,615	0 385,353	0	29,500

TABLE 2 - Monetary incentive plans for members of the Board of Directors and Board of Statutory Auditors and other executives with strategic responsibilities

(figures in euro)

			Bonus for the y	ear		Bonus of prev	vious years		
Name and surname	Office	Plan	Payable/Paid	Deferred	Deferment period	No longer payable	Payable/Paid	Still deferred	Other bonuses
Alberto Bartoli	Chief Executive Officer								
Remuneration at	Sabaf S.p.A.	2013 MBO Plan (March 2013)	38,475	0	-	0	0	0	0
Remuneration at	Sabaf S.p.A.	2014 MBO Plan (March 2014)	0	18,900	75% March 15 25% December 15	0	0	0	0
Total			0	0	-	0	0	0	0
Other executiv responsibilities	res with strategic s (2)								
Remuneration at	: Sabaf S.p.A.	2013 MBO Plan (March 2013)	40,722	0	-	0	0	0	0
Remuneration at	Sabaf S.p.A.	2014 MBO Plan (March 2014)	0	23,911	75% March 15 25% December 15	0	0	0	0
Total			0	0	-	0	0	0	0

TABLE 3 – Shareholdings of members of the Board of Directors and Board of Statutory Auditors and other executives with strategic responsibilities

Surname and Name	Office	True of our out in	T	No. of shares owned	No. of	No. of	No. of shares owned
Surname and Name	Onice	Type of ownership	Investor company	at 31 Dec 2013	shares purchased	shares sold	at 31 Dec 2014
Saleri Giuseppe	Chairman	Indirect through the subsidiary	Sabaf S.p.A.	5,850,003	_	_	5,850,003
		Giuseppe Saleri S.a.p.A.	bubu b.p.n.	5,000,000			0,000,000
Gianbattista Saleri	Vice Chairman	Direct	Sabaf S.p.A.	1,750	-	1,750	-
Gianbattista Saleri	Vice Chairman	Indirect through spouse	Sabaf S.p.A.	4,051	-	-	4,051
Cinzia Saleri	Vice Chairman	Direct	Sabaf S.p.A.	10,043	-	10,043	-
Alberto Bartoli	Chief Executive Officer	Direct	Sabaf S.p.A.	7,500	-	-	7,500
Alberto Bartoli	Chief Executive Officer	Indirect through spouse	Sabaf S.p.A.	1,000	-	-	1,000
Salvatore Bragantini	Independent director	Direct	Sabaf S.p.A.	5,000	-	-	5,000
Giuseppe Cavalli	Independent director	Indirect through spouse	Sabaf S.p.A.	2,680	-	-	2,680
Executives with strategic responsibilities (2)	-	Direct	Sabaf S.p.A.	3,300	-	-	3,300