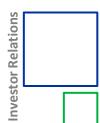
Enel Green Power 1H 2015 consolidated results





Rome – July 29, 2015



Enel Green Power

Agenda



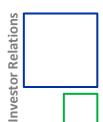
Strategic update



Analysis of results



Closing remarks



光 Enel Green Power

Enel Green Power strategic levers

Plants performance optimization

- Crucial role of forefront IT systems (big data management) and best practice sharing
- Scheduled and predictive maintenance as a tool to optimize cost and to increase plant availability
- Proactive energy management

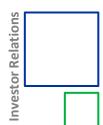
Growth

- Strong cash-flow generation available for growth
- Extensive and high quality pipeline supporting sizeable capex plan
- Best positioned to capture current growth momentum globally

Portfolio management

- Distinctive greenfield developer capabilities as a lever to monetize projects in excess
- Divestment of operating assets when opportunities arise
- Selective value creative consolidation options

A global player exploiting all strategic levers to create value



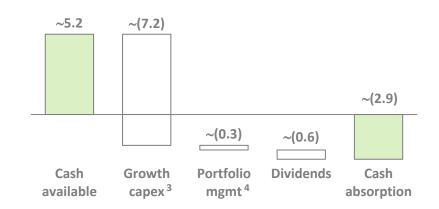
光Enel Green Power

Enel Green Power strategic levers: growth

2010-2014 cash-flow generation (€bn)

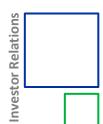
2010-2014 cash-flow utilization (€bn)





Strong cash-flow generation: growth plan almost fully self-financed

- 1. Including delta NWC
- 2. Cash-in associated to France, Enel.si disposals and LaGeo settlement
- 3. Including North American assets developed under equity framework
- 4. Including SEASA, TP and ESSE debt consolidation

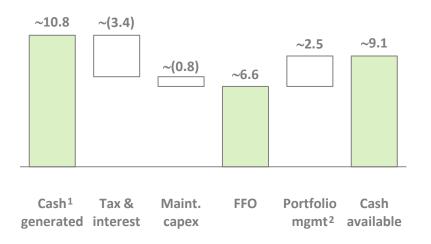


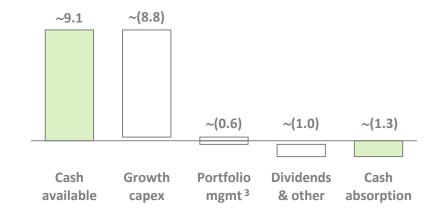
Enel Green Power

Enel Green Power strategic levers: growth

2015-2019 cash-flow generation (€bn)

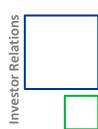
2015-2019 cash-flow utilization (€bn)





Strong cash generation dedicated to growth

- 1. Including delta NWC
- 2. Including proceeds from sale of assets or minority stakes

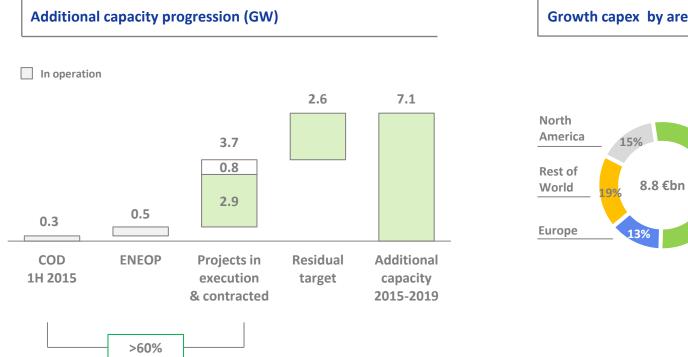




Latin

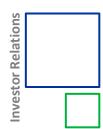
America

Enel Green Power strategic levers: growth



Growth capex by area





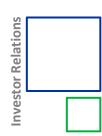
Paved way to growth: 2015-2016



	111 20	15 additional con	a aita .	
	1H 2U.	15 additional cap	acity	
	Latin America	Wind	259 MW	290
		Solar	31 MW	MW
0,10	Pro	ojects in executio	n	
COD 2015 ¹	Latin America	Wind	172 MW	
7		Solar	31 MW	
		Hydro	50 MW	547
	North America	Wind	274 MW	MW
	Europe	Biomass	20 MW	
	Pro	jects in execution	1 ²	
	Latin America	Wind	341 MW	
		Solar	316 MW	
9		Hydro	102 MW	
COD 2016	North America	Wind	150 MW	1,318
	Rest of World	Wind	88 MW	MW
		Solar	313 MW	
	Europe	Wind	8 MW	



- 1. 2015 additional capacity excluding ENEOP consolidation for $\sim\!\!0.5 \text{GW}$
- 2. Excluding hydro refurbishments in Italy



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Paved way to growth: 2017-2018

		Projects in execution	n	
	Latin America	Wind Solar	292 MW 254 MW	849
COD 2017	Rest of World	Geo Wind	38 MW 111 MW	MW
CC 20	Europe	Wind	154 MW	
		Projects contracted	l	
	Latin America	Wind	90 MW	373
	Rest of World	Wind	283 MW	MW
		Projects in execution	n	
COD 2018	Latin America	Wind	172 MW	172 MW
		Projects contracted		
	Rest of World	Wind Solar	422 MW 23 MW	445 MW

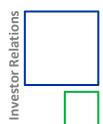




Upcoming renewable tenders¹

	Aug	Sep	>> Oct	Nov	Dec	\longrightarrow
-O	Brazil A-3 2,000 MW	Morocco 850 MW	Mexico A-3	Brazil Reserva 1,000 MW	Brazil A-5 1,000 MW	
		Peru 	South Africa 4.5			
		Chile	Italy 			
个	Brazil Reserva 1,000 MW	Chile	Mexico A-3	Brazil Reserva 1,000 MW	Egypt 200 MW	
		Peru 	South Africa 4.5		Morocco 70 MW	
K				Kenya 300 MW		
L		Peru 	Italy 		Brazil A-5 800 MW	

8



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Active portfolio management

Greenfield projects monetization

- Proven capabilities to build and operate greenfield projects
- Projects selection based on strict return criteria
- Monetization of projects in excess

Divestment of operating assets

- Increasing appetite by financial investors following technology consolidation
- Accelerated payback period
- Strategic partnership to accelerate growth

Selective value creative consolidation options

- Strategic tool to set foot in new markets
- Selective non organic growth opportunities

Opportunistic approach to create incremental value



Active portfolio management: divestment of operating assets



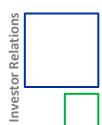
Rationale of Portugal disposal

- Limited further development after completion of ENEOP portfolio
- Fully operational platform in a favourable market with stable regulatory framework
- Expected strong appetite for operating wind assets

Process update

- Financial advisor on board
- Great interest shown by investors teased
- Several non-binding offers received by industrial players and financial institutions

Process ongoing



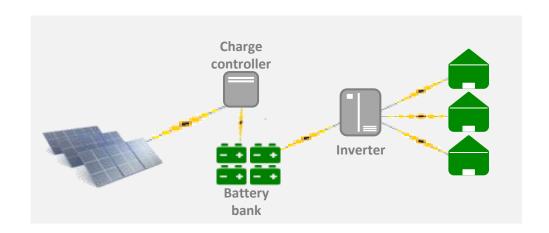
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Innovation

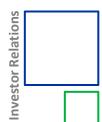
Key examples

- Process innovation: predictive maintenance
- Product innovation: energy storage
- Innovative business models: micro-, mini-, smart-grids and distributed generation

Innovative business solutions: microgrids



EGP actively engaged in innovative process, product and business solutions



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Agenda



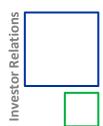
Strategic update



Analysis of results



Closing remarks



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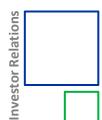
Highlights

Robust cash-flow from operations of 900€m

Accelerated growth with 1€bn of capex

Strong contribution to EBITDA from new additions

Completion of US minority sale and 3Sun consolidation

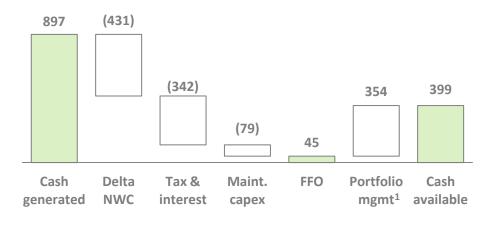


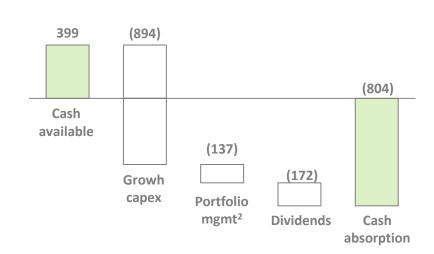
Cash-flow generation



1H 2015 cash-flow generation (€m)

1H 2015 cash-flow utilization (€bn)





Strong operating cash-flow

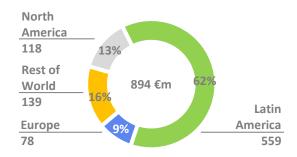
- 1. EGP North America minority stake sale
- 2. 3SUN net debt consolidation



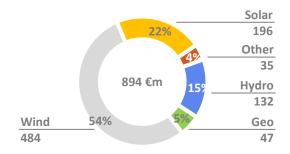
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Total growth capex

By geography



By technology



Main projects under constructions



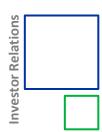
- Country: Chile
- Plant: Finis Terrae
- Capacity: 160 MW
- Technology: solar



- Country: Brazil
- Plant: Apiacas
- Capacity: 102 MW
- Technology: hydro

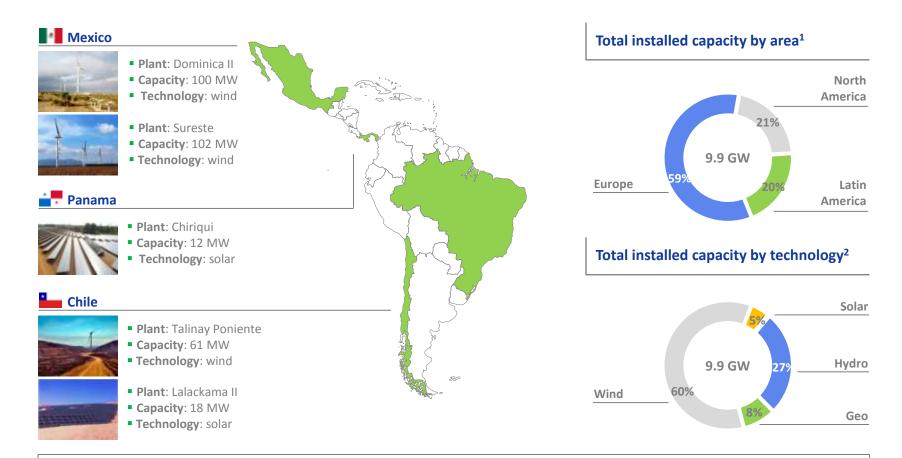


- Country: South Africa
- Plant: Gibson Bay
- Capacity: 111 MW
- Technology: wind



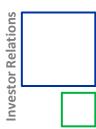
Capacity additions in the period





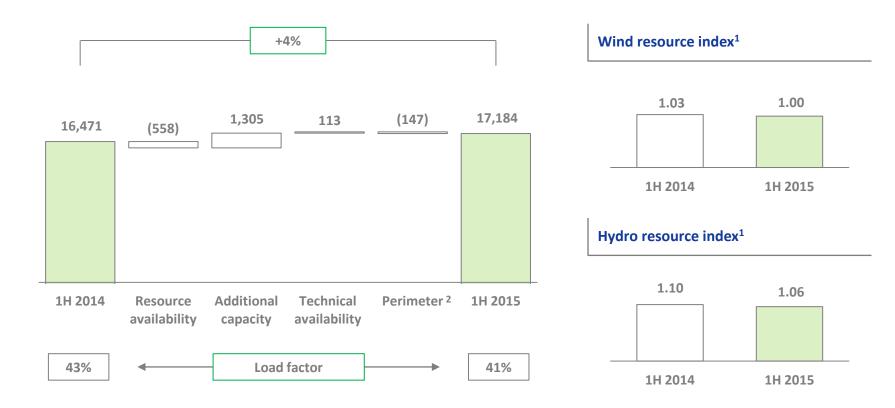
Strengthened positioning in Latin America

- 1. Excluding ENEOP for 0.5GW. Including 10MW of solar capacity in South Africa
- 2. Including 39MW of biomass



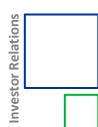
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Net production analysis (GWh)



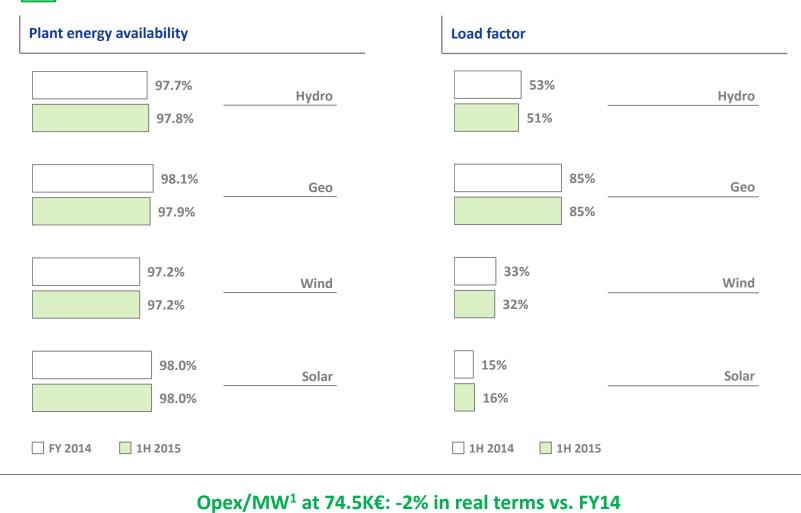
^{1.} Ratio between actual values for 2014/2015 and historical values (10 years for hydro and 5 years for wind)

^{2.} Mainly related to French assets disposal

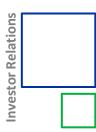


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Plant performance maximization

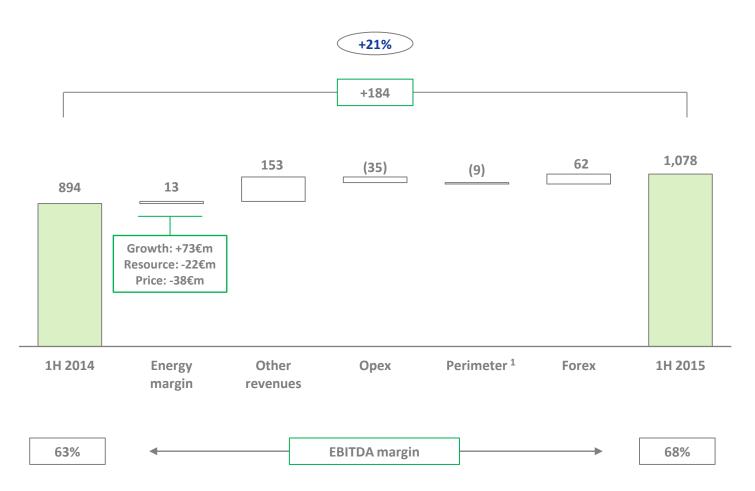


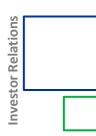
18



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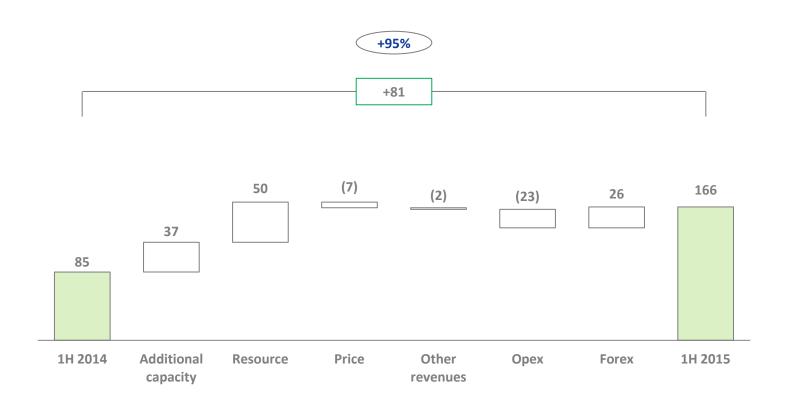
EBITDA analysis (€m)





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EBITDA analysis: Latin America (€m)

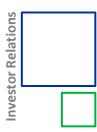




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EBITDA analysis: North America (€m)



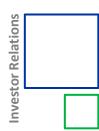


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EBITDA analysis: Europe (€m)

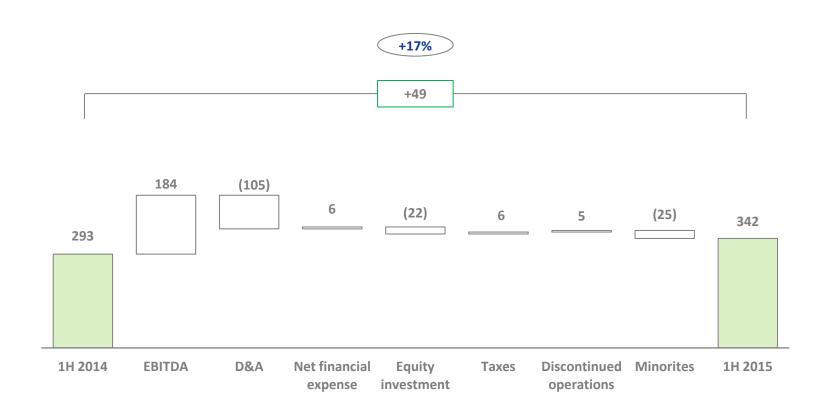


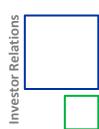






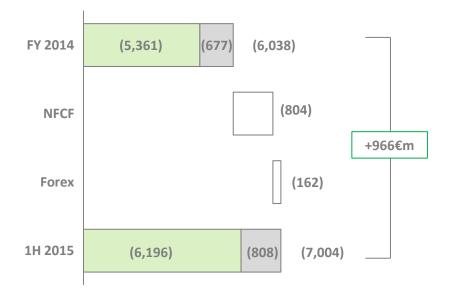
Group net income





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Net debt evolution (€m)

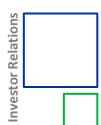


Net debt/EBITDA = 3.3x

Average maturity = 5.9yrs

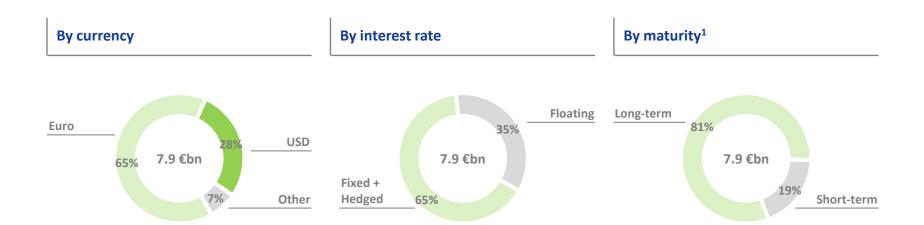
Average cost of gross debt = 5.2%

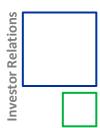
Current availability = 2.1€bn



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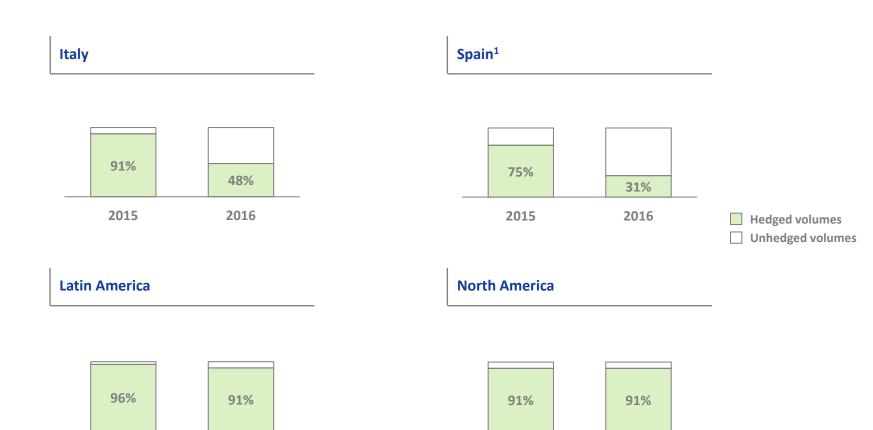
Debt structure





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Forward sales

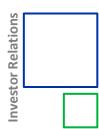


2015

2016

2015

2016



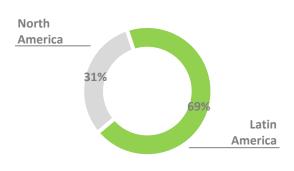
Long-term contracts portfolio¹

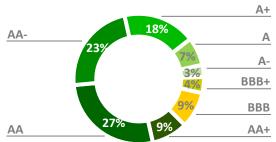


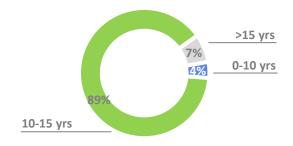
By geograhy

By credit rating

By remaining contract duration





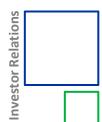


Balanced and diversified geographical presence

High quality average credit rating of A+ (investment grade)

96% with remaining average life above 10 years

High quality commercial portfolio



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Agenda



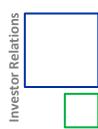
Strategic update



Analysis of results



Closing remarks



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Closing remarks

Visible growth route at global level				
Growth supported by robust cash generation				
Selective asset management as a strategic tool				

On track to achieve 2015 targets

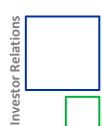
Enel Green Power 1H 2015 consolidated results

Annexes





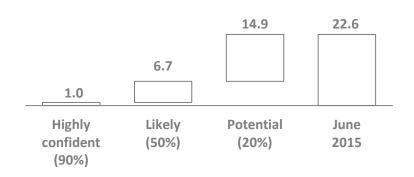
Rome – July 29, 2015



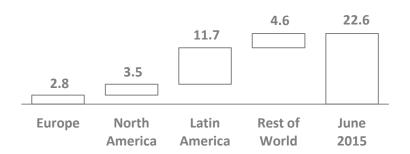
类 Enel Green Power

Gross pipeline (GW)

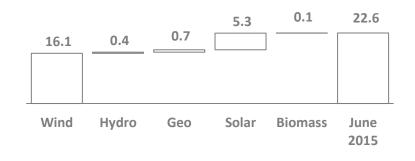
By probability of success



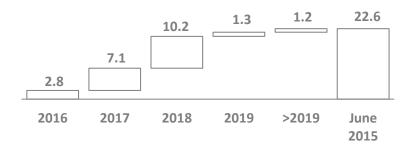
By geography

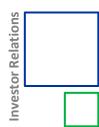


By technology



By COD

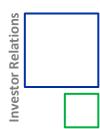






Total projects in execution (MW)

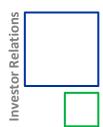
Business unit	Wind	Hydro	Geo	Solar	Other	Total
Italy	8	8	-	-	20	36
Greece	154	-	-	-	-	154
Europe	162	8	-	-	20	190
Brazil	470	102	-	265	-	837
Chile	224	-	38	336	-	598
Costa Rica	-	50	-	-	-	50
Mexico	233	-	-	-	-	233
Uruguay	50	-	-	-	-	50
Latin America	977	152	38	601	-	1,768
USA	424	-	-	-	-	424
North America	424	-	-	-	-	424
South Africa	199	-	-	314	-	513
Rest of World	199	-	-	314	-	513
Total	1,762	160	38	915	20	2,895



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Projects under construction (MW)

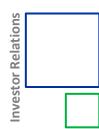
Business unit	Wind	Hydro	Geo	Solar	Other	Total
Italy	8	7	-	-	20	35
Greece	-	-	-	-	-	-
Europe	8	7	-	-	20	35
Brazil	118	102	-	11	-	231
Chile	112	-	38	336	-	486
Costa Rica	-	50	-	-	-	50
Mexico	4	-	-	-	-	4
Uruguay	50	-	_	_	-	50
Latin America	284	152	38	347	-	821
USA	424	-	-	-	-	424
North America	424	-	-	-	-	424
South Africa	199	-	-	314	-	513
Rest of World	199	-	-	314	-	513
Total	915	159	38	661	20	1,793



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Projects ready to build (MW)

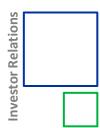
Business unit	Wind	Hydro	Geo	Solar	Other	Total
Italy	-	1	_	_	_	1
Greece	154	-	-	-	-	154
Europe	154	1	-	-	-	155
Brazil	352	-	-	254	-	606
Chile	112	-	-	-	-	112
Costa Rica	-	-	-	-	-	-
Mexico	229	-	-	-	-	229
Uruguay	-	-	-	-	-	-
Latin America	693	-	-	254	-	947
USA	-	-	-	-	-	-
North America	-	-	-	-	-	-
South Africa	-	-	-	-	-	-
Rest of World	-	-	-	-	-	-
Total	847	1	-	254	-	1,102



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Net installed capacity (MW)

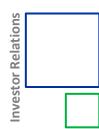
Business unit	Wind	Hydro	Geo	Solar	Other	Total
Italy	720	1,512	761	122	-	3,115
Rest of Europe	740	20	-	124	-	884
Bulgaria	42	-	-	-	-	42
Greece	200	20	-	88	-	308
Romania	498	-	-	36	-	534
Iberia	1,741	43	-	13	39	1,836
Spain	1,615	43	-	13	39	1,710
Portugal	126	-	-	-	-	126
Europe	3,201	1,575	761	259	39	5,835
Brazil	283	93	-	1	_	377
Chile	340	92	-	154	-	586
Costa Rica	24	31	-	-	-	55
Mexico	442	53	-	-	-	495
Panama	-	300	-	12	-	312
Guatemala	-	163	-	-	-	163
Latin America	1,089	732	-	167	-	1,988
USA	1,563	317	72	28	_	1,980
Canada	103	-	-	-	-	103
North America	1,666	317	72	28	-	2,083
South Africa	-	_	-	10	_	10
Rest of World	-	-	-	10	-	10
Total	5,956	2,624	833	464	39	9,916



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Additional capacity (MW)

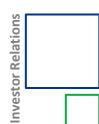
Business unit	Wind	Hydro	Geo	Solar	Other	Total
Italy	-	-	-	-	-	-
Rest of Europe	-	-	-	-	-	-
Bulgaria	-	-	-	-	-	-
Greece	-	-	-	-	-	-
Romania	-	-	-	-	-	-
Iberia	-	-	-	-	-	-
Spain	-	-	-	-	-	-
Portugal	-	-	-	-	-	-
Europe	-	-	-	-	-	-
Brazil	-	_	_	1	-	1
Chile	61	-	-	18	-	79
Costa Rica	-	-	-	-	-	-
Mexico	198	-	-	-	-	198
Panama	-	-	-	12	-	12
Guatemala	-	-	-	-	-	-
Latin America	259	-	-	31	-	290
USA	-	_	_	-	-	-
Canada	-	_	-	-	-	-
North America	-	-	-	-	-	-
South Africa	-	-	-	-	-	-
Rest of World	-	-	-	-	-	-
Total	259	-	-	31	-	290



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Net production (GWh)

Business unit	Wind	Hydro	Geo	Solar	Other	Total
Italy	691	3,466	2,876	71	-	7,104
Rest of Europe	980	22	-	82	-	1,084
Bulgaria	55	-	-	-	-	55
Greece	211	22	-	60	-	293
Romania	714	-	-	22	-	736
Iberia	2,157	51	-	13	96	2,317
Spain	1,992	51	-	13	96	2,152
Portugal	165	-	-	-	-	165
Europe	3,828	3,539	2,876	166	96	10,505
Brazil	311	279	-	-	-	590
Chile	356	136	-	118	-	610
Costa Rica	53	74	-	-	-	127
Mexico	477	85	-	-	-	562
Panama	-	963	-	1	-	964
Guatemala	-	235	-	-	_	235
Latin America	1,197	1,772	-	119	-	3,088
USA	2,726	475	209	23	-	3,433
Canada	149	-	-	-	-	149
North America	2,875	475	209	23	-	3,582
South Africa	-	_	_	9	-	9
Rest of World	-	-	-	9	-	9
Total	7,900	5,786	3,085	317	96	17,184



Hydro

Wind

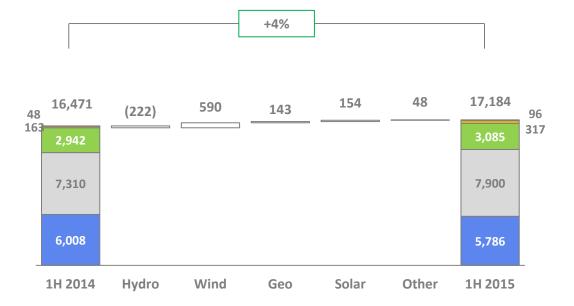
Solar

Other

1H 2015 consolidated results

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Net production by technology (GWh)



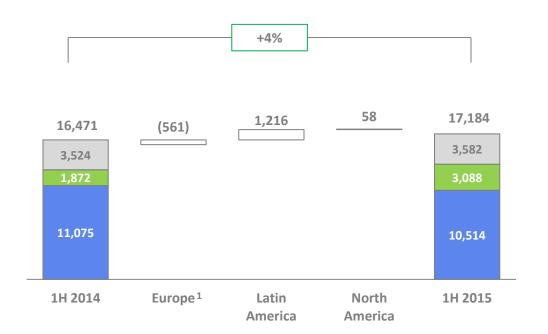
Load factor

	1H 2014	1H 2015
Hydro	53%	51%
Wind	33%	32%
Geo	85%	85%
Solar	15%	16%
Total	43%	41%

Top notch load factor

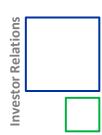


Net production by geography (GWh)



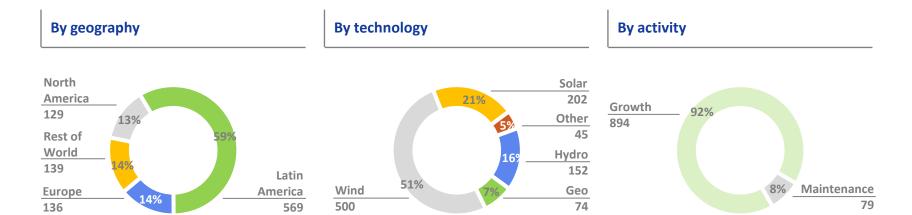
Load factor

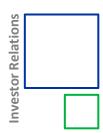
	1H 2014	1H 2015
Europe	43%	41%
Latin America	40%	42%
North America	45%	40%
Total	43%	41%



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Total operating capex (€m)



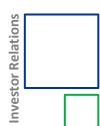


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Profit & loss (€m)

	1H 2015	1H 2014	Δ	
Energy revenues	978	928	50	+5%
Revenues from incenives	395	438	(43)	-10%
Other revenues	220	44	176	n.m.
Total revenues	1,593	1,410	183	+13%
Direct costs Energy & fuel puchases Transmission costs Other	135 86 30 19	200 160 24 16	(65) (74) 6 3	-33% -46% +25% +19%
Personnel costs	111	95	16	+17%
Operation & maintenance ¹	175	161	14	+9%
G&A and other ¹	94	60	34	+57%
Total costs	515	516	(1)	-

	1H 2015	1H 2014	Δ	
EBITDA	1,078	894	184	+21%
D&A	(425)	(320)	(105)	+33%
EBIT	653	574	79	+14%
Net financial expense	(129)	(135)	6	-4%
Income from equity investment	6	28	(22)	-79%
EBT	530	467	63	+13%
Income tax	(133)	(139)	6	-4%
Continuing operations	397	328	69	+21%
Discontinued operations	-	(5)	5	n.m.
Net income	397	323	74	+23%
Minorities	55	30	25	+83%
Group net income	342	293	49	+17%

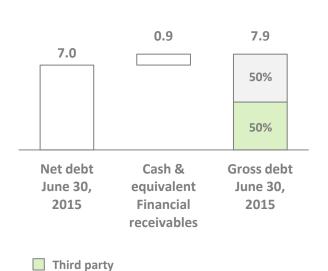


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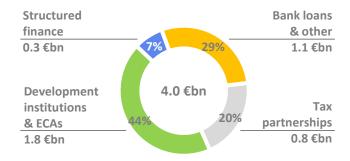
Debt structure

From net to gross debt (€bn)

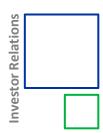
Parent company



Third party debt breakdown



Average maturity = 5.9yrs Average cost of debt = 5.2% Current availability = 2.1€bn



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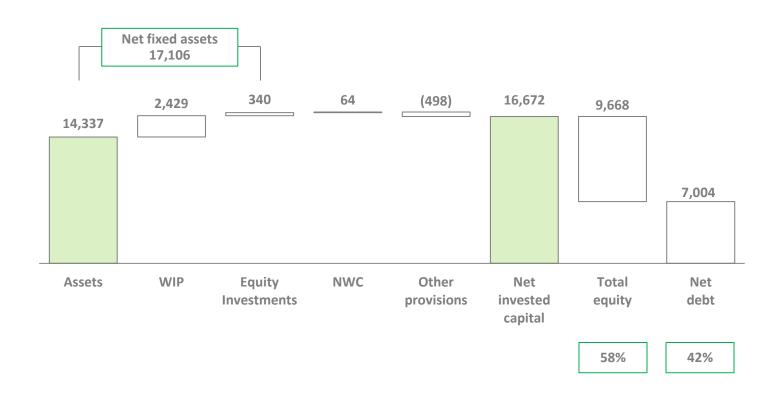
Long-term debt maturity (€m)

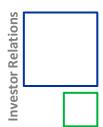
	2015	2016	2017	2018	2019	>2019	Total
Third party	169	324	302	769	362	2,026	3,952
Parent company	-	-	-	12	-	2,455	2,467
Total	169	324	302	781	362	4,481	6,419



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Capital structure (€m)



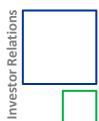


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Disclaimer

This presentation contains certain forward-looking statements that reflect the Company's management's current views with respect to future events and financial and operational performance of the Company and its subsidiaries. These forward looking statements are based on Enel Green Power S.p.A.'s current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Enel Green Power S.p.A. to control or estimate precisely, including changes in the regulatory environment, future market developments, fluctuations in the price and other risks. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Enel Green Power S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation. This presentation does not constitute a recommendation regarding the securities of the Company.

Pursuant to article 154-bis, par 2, of the Consolidated Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel Green Power S.p.A., Giulio Antonio Carone, declares that the accounting information contained herein correspond to document results, books and accounting records.



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