## Blt Market Services

| Informazione <br> Regolamentata n. <br> $0602-8-2015$ | Data/Ora Ricezione <br> 05 Agosto 2015 <br> $23: 50: 40$ |  |
| :--- | :--- | :--- |
| Societa' | $:$ | TENARIS |
| Identificativo | $:$ | 61912 |
| Informazione <br> Regolamentata |  |  |
| Nome utilizzatore | $:$ | TENARISN02 - Sardagna |
| Tipologia | $:$ | IRAG 02 |
| Data/Ora Ricezione | $:$ | 05 Agosto 2015 23:50:40 |
| Data/Ora Inizio | $:$ | 06 Agosto 2015 00:05:41 |
| Diffusione presunta |  | Tenaris Announces 2015 Second Quarter |
| Oggetto | Results |  |
| Testo del comunicato |  |  |

[^0]
## Press Release

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## Tenaris Announces 2015 Second Quarter Results

The financial and operational information contained in this press release is based on unaudited consolidated financial statements presented in U.S. dollars and prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standard Board and adopted by the European Union, or IFRS.

Luxembourg, August 5, 2015. - Tenaris S.A. (NYSE, Buenos Aires and Mexico: TS and MTA Italy: TEN) ("Tenaris") today announced its results for the quarter ended June 30, 2015 in comparison with its results for the quarter ended June 30, 2014.

## Summary of 2015 Second Quarter Results

(Comparison with first quarter of 2015 and second quarter of 2014)

|  | Q2 2015 | Q1 2015* | Q2 2014 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net sales (\$ million) | 1,868 | 2,254 | $(17 \%)$ | 2,661 | $(30 \%)$ |
| Operating income (\$ million) | 111 | 379 | $(71 \%)$ | 549 | $(80 \%)$ |
| Net income (\$ million) | 72 | 254 | $(72 \%)$ | 420 | $(83 \%)$ |
| Shareholders' net income (\$ million) | 66 | 255 | $(74 \%)$ | 408 | $(84 \%)$ |
| Earnings per ADS (\$) | 0.11 | 0.43 | $(74 \%)$ | 0.69 | $(84 \%)$ |
| Earnings per share (\$) | 0.06 | 0.22 | $(74 \%)$ | 0.35 | $(84 \%)$ |
| EBITDA** (\$ million) | 265 | 527 | $(50 \%)$ | 702 | $(62 \%)$ |
| EBITDA margin (\% of net sales) | $14.2 \%$ | $23.4 \%$ |  | $26.4 \%$ |  |

*Q1 2015 results had been restated, following a re-evaluation of the carrying value of the Usiminas investment as of September 30, 2014. See "I General Information" to our unaudited consolidated financial statements as of June 30, 2015.
**EBITDA is defined as operating income plus depreciation, amortization and impairment charges / (reversals). EBITDA in Q2 2015 includes severance charges of $\$ 89$ million. If these charges were not included EBITDA would have been $\$ 354$ million with a margin of $18.9 \%$.

Our second quarter sales were down $30 \%$ year on year, with our Tubes sales down $45 \%$ in North America and $21 \%$ in the rest of the world, reflecting activity reductions and customer inventory adjustments. Our EBITDA margin declined significantly reflecting restructuring charges along with
production inefficiencies and a higher ratio of fixed costs resulting from low utilization of production capacity.

Cash flow from operations amounted to $\$ 548$ million during the quarter, for a total of $\$ 1.4$ billion during the first half. Following a dividend payment of $\$ 354$ million in May 2015, and capital expenditures of $\$ 262$ million during the second quarter, we maintained a net cash position (cash and other current investments less total borrowings) of $\$ 1.8$ billion at the end of the quarter.

## Market Background and Outlook

Oil and gas drilling activity in North America continued to decline during the second quarter but, over the last month, the US rig count has shown signs of stabilizing at around $50 \%$ of last year's level. The Canadian rig count is also down over $40 \%$ year on year. In most other areas of the world, oil and gas drilling activity continues to decline at a more gradual pace as companies reduce their investments, delaying projects as they adjust costs to the lower oil price environment.

Demand for OCTG products this year is being affected by the decline in drilling activity and by inventory adjustments which are ongoing in the Middle East, sub-Saharan Africa and in North America as the level of imports has declined.

We expect our revenues to decline further in the third quarter, when we will have an unusually low level of shipments of premium products. Average selling prices will be lower during the second half reflecting lower market prices and a less favorable product mix. Our margins in the third quarter will continue to be affected by low utilization of production capacity, but should improve in the fourth quarter as shipments start to recover.

Going into 2016, we expect shipments to continue to recover as customer inventory reductions come to an end and our margins will benefit from cost reduction measures and from the full impact of the current low raw material costs.

In the current difficult market conditions, we are advancing with the restructuring of our operations and remain focused on reducing our costs, strengthening our market position and enhancing our service deployment in key regions. Our expected cash flow will allow us to maintain our strong financial position.

## Analysis of 2015 Second Quarter Results

## Tubes

The following table indicates, for our Tubes business segment, sales volumes of seamless and welded pipes for the periods indicated below:

| Tubes Sales volume <br> (thousand metric tons) | Q2 2015 | Q1 2015 |  | Q2 2014 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Seamless | 494 | 655 | $(25 \%)$ | 703 | $(30 \%)$ |
| Welded | 141 | 160 | $(12 \%)$ | 199 | $(29 \%)$ |
| Total | 635 | 815 | $(22 \%)$ | 902 | $(30 \%)$ |

The following table indicates, for our Tubes business segment, net sales by geographic region, operating income and operating income as a percentage of net sales for the periods indicated below:

| Tubes | Q2 2015 | Q1 2015 |  | Q2 2014 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (Net sales - \$ million) |  |  |  |  |  |
| North America | 587 | 961 | $(39 \%)$ | 1,069 | $(45 \%)$ |
| South America | 466 | 487 | $(4 \%)$ | 454 | $3 \%$ |
| Europe | 189 | 236 | $(20 \%)$ | 263 | $(28 \%)$ |
| Middle East \& Africa | 340 | 314 | $8 \%$ | 560 | $(39 \%)$ |
| Far East \& Oceania | 100 | 78 | $29 \%$ | 101 | $(1 \%)$ |
| Total net sales (\$ million) | 1,682 | 2,077 | $(19 \%)$ | 2,447 | $(31 \%)$ |
| Operating income (\$ million) | $99^{+}$ | 370 | $(73 \%)$ | 538 | $(82 \%)$ |
| Operating income (\% of sales) | $5.9 \%$ | $17.8 \%$ |  | $22.0 \%$ |  |

${ }^{\dagger}$ Q2 2015 Tubes operating income includes severance charges of $\$ 85$ million. If these charges were not included operating income would have been $\$ 184$ million with a margin of $10.9 \%$.

Net sales of tubular products and services decreased $19 \%$ sequentially and $31 \%$ year on year. The sequential decline reflects a reduction in volumes of $22 \%$ partially offset by a $4 \%$ increase in the average selling price, which reflected the inclusion of certain high value products in the sales mix for the quarter. In North America sales declined due to the strong activity reductions and inventory adjustments in the U.S. onshore and Canada and moderately lower shipments in Mexico. In South America, sales declined due to lower OCTG sales in Brazil and the Andean Region, partially offset by higher shipments of pipeline projects in Brazil and Argentina and higher OCTG sales in Argentina. In Europe we had lower OCTG sales in Russia, the North Sea and Romania. In the Middle East and Africa sales increased mainly due to higher OCTG sales to Iraq. In the Far East and Oceania, sales increased due to a concentration of shipments of OCTG products in Indonesia.

Operating income from tubular products and services decreased $73 \%$ sequentially and $82 \%$ year on year. In addition to the effect of lower sales, operating income during the quarter was negatively affected by inefficiencies associated with low utilization of production capacity and severance costs to adjust the workforce to current market conditions, which amounted to $\$ 85$ million for the segment.

## Others

The following table indicates, for our Others business segment, net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

| Others | Q2 2015 | Q1 2015 |  | Q2 2014 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net sales (\$ million) | 186 | 177 | $5 \%$ | 214 | $(13 \%)$ |
| Operating income (\$ million) | 12 | 9 | $37 \%$ | 12 | $8 \%$ |
| Operating income (\% of sales) | $6.7 \%$ | $5.1 \%$ |  | $5.6 \%$ |  |

Net sales of other products and services increased 5\% sequentially, mainly due to higher sales of industrial equipment in Brazil and pipes for electric conduit in the USA. Sequentially, the operating income increased following the increase in sales and a recovery in operating margins in these same businesses.

Selling, general and administrative expenses, or SG\&A, amounted to $\$ 438$ million, or $23.4 \%$ of net sales, in the second quarter of 2015 , compared to $\$ 436$ million, $19.4 \%$ in the previous quarter and $\$ 518$ million, $19.5 \%$ in the second quarter of 2014. The sequential increase in percentage terms was mainly due to the effect of fixed and semi fixed expenses on lower sales and the effect of $\$ 34$ million in severance indemnities related to the adjustment of the workforce to current market conditions.

Financial results in the second quarter of 2015 amounted to a loss of $\$ 8$ million, compared to a loss of $\$ 1$ million in the previous quarter and to zero in the second quarter of 2014.

Equity in earnings of non-consolidated companies amounted to $\$ 4$ million in the second quarter of 2015, compared to $\$ 8$ million in the previous quarter and $\$ 14$ million in the second quarter of last year. These results are mainly derived from our equity investment in Ternium (NYSE:TX).

Income tax charges totalled $\$ 35$ million in the second quarter of 2015, equivalent to $33.9 \%$ of income before equity in earnings of non-consolidated companies and income tax, compared to $\$ 132$ million, or $34.9 \%$ in the previous quarter and $\$ 144$ million or $26.2 \%$ in the second quarter of 2014 . As in the previous quarter, during this quarter our tax rate was negatively affected by the effect of certain currencies devaluation against the U.S. dollar, on the tax base used to calculate deferred taxes at subsidiaries which have the U.S. dollar as their functional currency (e.g., Argentine and Mexican peso).

Results attributable to non-controlling interests amounted to gains of $\$ 6$ million in the second quarter of 2015, compared to a $\$ 1$ million loss in the previous quarter and $\$ 12$ million gains in the second quarter of 2014. These results are mainly attributable to NKKTubes, our Japanese subsidiary.

## Cash Flow and Liquidity of 2015 Second Quarter

Net cash provided by operations during the second quarter of 2015 was $\$ 548$ million, compared to $\$ 878$ million in the previous quarter and $\$ 566$ million in the second quarter of 2014. Reductions in working capital (mainly inventories and trade receivables) amounted to $\$ 397$ million during the second quarter and $\$ 516$ million in the previous quarter.

Capital expenditures amounted to $\$ 262$ million for the second quarter of 2015, compared to $\$ 261$ million in the previous quarter and $\$ 223$ million in the second quarter of 2014. Capital expenditures mainly relates to the progress in the construction of the greenfield seamless facility in Bay City, Texas.

Following a dividend payment of $\$ 354$ million in May 2015, and capital expenditures of $\$ 262$ million during the second quarter, we maintained a net cash position (cash and other current investments less total borrowings) of $\$ 1.8$ billion at the end of the quarter.

Analysis of 2015 First Half Results

|  | H1 2015 | H1 2014 | Increase/(Decrease) |
| :--- | :---: | :---: | :---: |
| Net sales (\$ million) | 4,122 | 5,241 | $(21 \%)$ |
| Operating income (\$ million) | 490 | 1,115 | $(56 \%)$ |
| Net income (\$ million) | 326 | 848 | $(62 \%)$ |
| Shareholders' net income (\$ million) | 321 | 830 | $(61 \%)$ |
| Earnings per ADS (\$) | 0.54 | 1.41 | $(61 \%)$ |
| Earnings per share (\$) | 0.27 | 0.70 | $(61 \%)$ |
| EBITDA (\$ million) | $792^{\dagger}$ | 1,421 | $(44 \%)$ |
| EBITDA margin (\% of net sales) | $19.2 \%$ | $27.1 \%$ |  |

${ }^{\dagger} 2015$ first half EBITDA includes severance charges of $\$ 105$ million. If these charges were not included EBITDA would have been $\$ 897$ million with a margin of $21.8 \%$.

Our sales in the first half of 2015 declined $21 \%$ compared to the first half of 2014, mainly due to lower shipments of tubular products. EBITDA declined $44 \%$ to $\$ 792$ million in the first half of 2015 compared to $\$ 1,421$ million in the first half of the previous year, following the decline in sales and a reduction in the Ebitda margin, from $27.1 \%$ in the first half of 2014 to $19.2 \%$ in the first half of 2015. During the first half of 2015 we had severance costs amounting to $\$ 105$ million, associated to the adjustment of the workforce to current market conditions. Net income attributable to owners of the parent during the first half of 2015 was $\$ 321$ million, or $\$ 0.27$ per share ( $\$ 0.54$ per ADS), which compares with $\$ 830$ million, or $\$ 0.70$ per share ( $\$ 1.41$ per ADS), in the first half of 2014 . The $62 \%$ decline in net income mainly reflects a challenging operating environment affected by lower shipments, inefficiencies associated with low utilization of production capacity and severance costs to adjust the workforce to current market conditions.

Cash flow from operations amounted to $\$ 1,426$ million during the first half of 2015, including working capital reductions of $\$ 912$ million. Following a dividend payment of $\$ 354$ million in May 2015, and capital expenditures of $\$ 523$ million during the first half of 2015, we reached a net cash position (cash and other current investments less total borrowings) of $\$ 1.8$ billion at the end of June 2015.

The following table shows our net sales by business segment for the periods indicated below:

| Net sales (\$ million) | H1 2015 |  | H1 2014 |  | Increase/(Decrease) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Tubes | 3,759 | $91 \%$ | 4,865 | $93 \%$ | $(23 \%)$ |
| Others | 363 | $9 \%$ | 376 | $7 \%$ | $(4 \%)$ |
| Total | 4,122 | $100 \%$ | 5,241 | $100 \%$ | $(21 \%)$ |

## Tubes

The following table indicates, for our Tubes business segment, sales volumes of seamless and welded pipes for the periods indicated below:

| Sales volume | H1 2015 | H1 2014 | Increase/(Decrease) |
| :--- | :---: | :---: | :---: |
| (thousand metric tons) | 1,149 | 1,372 | $(16 \%)$ |
| Seamless | 300 | 440 | $(32 \%)$ |
| Welded | 1,449 | 1,812 | $(20 \%)$ |
| Total |  |  | $\left(\begin{array}{l}\text { (20) }\end{array}\right.$ |

The following table indicates, for our Tubes business segment, net sales by geographic region, operating income and operating income as a percentage of net sales for the periods indicated below:

| Tubes | H1 2015 | H1 2014 | Increase/(Decrease) |
| :--- | :---: | :---: | :---: |
| (Net sales - \$ million) |  |  |  |
| North America | 1,549 | 2,154 | $(28 \%)$ |
| South America | 954 | 894 | $7 \%$ |
| Europe | 425 | 519 | $(18 \%)$ |
| Middle East \& Africa | 654 | 1,096 | $(40 \%)$ |
| Far East \& Oceania | 178 | 202 | $(12 \%)$ |
| Total net sales (\$ million) | 3,759 | 4,865 | $(23 \%)$ |
| Operating income (\$ million) | $469^{+}$ | 1,099 | $(57 \%)$ |
| Operating income (\% of sales) | $12.5 \%$ | $22.6 \%$ |  |

${ }^{\dagger} 2015$ first half Tubes operating income includes severance charges of $\$ 100$ million. If these charges were not included operating income would have been $\$ 569$ million with a margin of $15.1 \%$.

Net sales of tubular products and services decreased $23 \%$ to $\$ 3,759$ million in the first half of 2015, compared to $\$ 4,865$ million in the first half of 2014, as a result of a $20 \%$ decline in shipments following the adjustment in oil and gas drilling activity in response to the collapse in oil and gas prices and inventory adjustments taking place in the Middle East and Africa and in the United States.

Operating income from tubular products and services decreased $57 \%$ to $\$ 469$ million in the first half of 2015, from $\$ 1,099$ million in the first half of 2014, following the decline in sales and a reduction in operating margins affected by inefficiencies associated with low utilization of production capacity and severance costs to adjust the workforce to current market conditions, which amounted to $\$ 100$ million for the segment.

## Others

The following table indicates, for our Others business segment, net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

| Others | H1 2015 | H1 2014 | Increase/(Decrease) |
| :--- | :---: | :---: | :---: |
| Net sales (\$ million) | 363 | 376 | $(4 \%)$ |
| Operating income (\$ million) | 22 | 16 | $34 \%$ |
| Operating income (\% of sales) | $5.9 \%$ | $4.3 \%$ |  |

Net sales of other products and services decreased 4\% to \$363 million in the first half of 2015, compared to $\$ 376$ million in the first half of 2014, mainly due to lower sales of sucker rods, reflecting the decline in activity in the oil and gas business.

Operating income from other products and services increased $34 \%$, to $\$ 22$ million in the first half of 2015, compared to $\$ 16$ million during the first half of 2014 , mainly due to an improvement in the operating margins of the industrial equipment business in Brazil.

Selling, general and administrative expenses, or SG\&A, amounted to $\$ 874$ million in the first half of 2015 and $\$ 1,007$ million in the first half of 2014, however, it increased as a percentage of net sales to $21.2 \%$ in the first half of 2015 compared to $19.2 \%$ in the first half of 2014 mainly due to the effect of fixed and semi fixed expenses on lower sales and the effect of $\$ 38$ million in severance indemnities related to the adjustment of the workforce to current market conditions.

Financial results amounted to a loss of $\$ 10$ million in the first half of 2015, compared to a gain of $\$ 43$ million in the first half of 2014. Net finance income amounted to $\$ 7$ million in the first half of 2015, compared to $\$ 3$ million in the first half of 2014. In the first half of 2014 we had positive other financial results amounting to $\$ 39$ million, mainly due to the positive impact from the Argentine peso devaluation against the U.S. dollar on our Argentine peso-denominated borrowings and liabilities.

Equity in earnings of non-consolidated companies generated a gain of $\$ 12$ million in the first half of 2015, compared to a gain of $\$ 33$ million in the first half of 2014. These results are mainly derived from our equity investment in Ternium (NYSE:TX).

Income tax charges amounted to $\$ 167$ million in the first half of 2015, equivalent to $34.7 \%$ of income before equity in earnings of non-consolidated companies and income tax, compared to $\$ 343$ million in the first half of 2014 , or $29.6 \%$ of income before equity in earnings of non-consolidated companies and income tax. During the first half of 2015, our tax rate was negatively affected by the effect of certain currencies devaluation against the U.S. dollar, on the tax base used to calculate deferred taxes at subsidiaries which have the U.S. dollar as their functional currency (e.g., Argentine and Mexican peso).

Income attributable to non-controlling interests amounted to $\$ 5$ million in the first half of 2015, compared to $\$ 18$ million in the first half of 2014. These results are mainly attributable to NKKTubes, our Japanese subsidiary.

## Cash Flow and Liquidity of 2015 First Half

Net cash provided by operations during the first half of 2015 amounted to $\$ 1,426$ million (including working capital reductions of $\$ 912$ million), compared to $\$ 1,178$ million in the first half of 2014.

Capital expenditures amounted to $\$ 523$ million in the first half of 2015, compared to $\$ 412$ million in the first half of 2014. The increase has to do mainly with the progress in the construction of the greenfield seamless facility in Bay City, Texas.

Following a dividend payment of $\$ 354$ million in May 2015, our financial position at June 30, 2015, amounted to a net cash position (i.e., cash and other current investments less total borrowings) of $\$ 1.8$ billion, compared with a net cash position of $\$ 1.3$ billion at June 30, 2014.

## Tenaris Files Half-Year Report

Tenaris S.A. announces that it has filed its half-year report for the six-month period ended June 30, 2015 with the Luxembourg Stock Exchange. The half-year report can be downloaded from the Luxembourg Stock Exchange's website at www.bourse.lu and from Tenaris's website at www.tenaris.com/investors.

Holders of Tenaris's shares and ADSs, and any other interested parties, may request a hard copy of the half-year report, free of charge, at 1-888-300-5432 (toll free from the United States) or 52-229-989-1940 (from outside the United States).

## Conference call

Tenaris will hold a conference call to discuss the above reported results, on August 6, 2015, at 8:00 a.m. (Eastern Time). Following a brief summary, the conference call will be opened to questions. To access the conference call dial in +1 8775465018 within North America or +1 8572447550 Internationally. The access number is " 80646056 ". Please dial in 10 minutes before the scheduled start time. The conference call will be also available by webcast at www.tenaris.com/investors

A replay of the conference call will be available on our webpage http://ir.tenaris.com/ or by phone from 1:00 pm on August 6 through 11:59 pm on August 13. To access the replay by phone, please dial +1888 . 286.8010 or +1617801.6888 and enter passcode " 42353815 " when prompted.

Some of the statements contained in this press release are "forward-looking statements". Forwardlooking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future oil and gas prices and their impact on investment programs by oil and gas companies.

## Consolidated Condensed Interim Income Statement

(all amounts in thousands of U.S. dollars)

Continuing operations
Net sales
Cost of sales
Gross profit
Selling, general and administrative expenses
Other operating income (expense), net
Operating income
Finance Income
Finance Cost
Other financial results
Income before equity in earnings of nonconsolidated companies and income tax
Equity in earnings of non-consolidated companies
Income before income tax
Income tax
Income for the period

| Three-month period <br> ended June 30, |  | Six-month period ended <br> June 30, |  |  |  |  |
| ---: | ---: | ---: | ---: | :---: | :---: | :---: |
| 2015 |  | 2014 | 2015 |  | 2014 |  |
| Unaudited |  | Unaudited |  |  |  |  |
| $1,868,078$ | $2,660,882$ | $4,121,633$ | $5,240,826$ |  |  |  |
| $(1,324,377)$ | $(1,590,888)$ | $(2,765,069)$ | $(3,117,922)$ |  |  |  |
| 543,701 | $1,069,994$ | $1,356,564$ | $2,122,904$ |  |  |  |
| $(437,620)$ | $(518,237)$ | $(873,727)$ | $(1,007,097)$ |  |  |  |
| 5,041 | $(2,475)$ | 7,658 | $(755)$ |  |  |  |
| 111,122 | 549,282 | 490,495 | $1,115,052$ |  |  |  |
| 10,978 | 15,655 | 23,085 | 27,120 |  |  |  |
| $(9,363)$ | $(10,618)$ | $(15,620)$ | $(23,621)$ |  |  |  |
| $(9,718)$ | $(4,567)$ | $(16,988)$ | 39,464 |  |  |  |
| 103,019 | 549,752 | 480,972 | $1,158,015$ |  |  |  |
| 4,269 | 14,367 | 12,184 | 33,188 |  |  |  |
| 107,288 | 564,119 | 493,156 | $1,191,203$ |  |  |  |
| $(34,965)$ | $(144,219)$ | $(166,890)$ | $(343,284)$ |  |  |  |
| 72,323 | 419,900 | 326,266 | 847,919 |  |  |  |

Attributable to:
Owners of the parent
Non-controlling interests

| 66,314 | 407,885 | 321,396 | 830,390 |
| ---: | ---: | ---: | ---: |
| 6,009 | 12,015 | 4,870 | 17,529 |
| 72,323 | 419,900 | 326,266 | 847,919 |

On May 28, 2015, Tenaris restated its Consolidated Financial Statements as of and for the year ended December 31, 2014 to reduce the carrying amount of Tenaris' investment in Usiminas as of September 30, 2014. As a result of such restatement, the financial statements at March 31, 2015 were also restated to reflect such lower carrying value. See "I General Information" to our unaudited consolidated financial statements as of June 30, 2015.

## Consolidated Condensed Interim Statement of Financial Position

| (all amounts in thousands of U.S. dollars) | At June 3 | 0,2015 | At December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Unaudited |  |  |  |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment, net | 5,367,107 |  | 5,159,557 |  |
| Intangible assets, net | 2,674,520 |  | 2,757,630 |  |
| Investments in non-consolidated companies | 596,561 |  | 643,630 |  |
| Available for sale assets | 21,572 |  | 21,572 |  |
| Other investments | 1,561 |  | 1,539 |  |
| Deferred tax assets | 207,360 |  | 268,252 |  |
| Receivables | 247,522 | 9,116,203 | 262,176 | 9,114,356 |
| Current assets |  |  |  |  |
| Inventories | 2,142,391 |  | 2,779,869 |  |
| Receivables and prepayments | 237,192 |  | 267,631 |  |
| Current tax assets | 165,998 |  | 129,404 |  |
| Trade receivables | 1,531,594 |  | 1,963,394 |  |
| Other investments | 2,569,066 |  | 1,838,379 |  |
| Cash and cash equivalents | 519,230 | 7,165,471 | 417,645 | 7,396,322 |
| Total assets |  | 16,281,674 |  | 16,510,678 |
| EQUITY |  |  |  |  |
| Capital and reserves attributable to owners of the parent |  | 12,456,552 |  | 12,654,114 |
| Non-controlling interests |  | 155,450 |  | 152,200 |
| Total equity |  | 12,612,002 |  | 12,806,314 |
| LIABILITIES |  |  |  |  |
| Non-current liabilities |  |  |  |  |
| Borrowings | 25,557 |  | 30,833 |  |
| Deferred tax liabilities | 712,447 |  | 714,123 |  |
| Other liabilities | 269,925 |  | 285,865 |  |
| Provisions | 67,108 | 1,075,037 | 70,714 | 1,101,535 |
| Current liabilities |  |  |  |  |
| Borrowings | 1,235,138 |  | 968,407 |  |
| Current tax liabilities | 181,233 |  | 352,353 |  |
| Other liabilities | 374,119 |  | 296,277 |  |
| Provisions | 16,796 |  | 20,380 |  |
| Customer advances | 213,670 |  | 133,609 |  |
| Trade payables | 573,679 | 2,594,635 | 831,803 | 2,602,829 |
| Total liabilities |  | 3,669,672 |  | 3,704,364 |
| Total equity and liabilities |  | 16,281,674 |  | 16,510,678 |

## Consolidated Condensed Interim Statement of Cash Flows

(all amounts in thousands of U.S. dollars)
Cash flows from operating activities Income for the period
Adjustments for:
Depreciation and amortization
Income tax accruals less payments
Equity in earnings of non-consolidated companies Interest accruals less payments, net
Changes in provisions
Changes in working capital
Other, including currency translation adjustment
Net cash provided by operating activities
Cash flows from investing activities
Capital expenditures
Changes in advance to suppliers of property, plant and equipment
Investment in non-consolidated companies
Net loan to non-consolidated companies
Proceeds from disposal of property, plant and equipment and intangible assets
Dividends received from non-consolidated companies
Changes in investments in short term securities
Net cash used in investing activities
Cash flows from financing activities
Dividends paid
Dividends paid to non-controlling interest in subsidiaries
Acquisitions of non-controlling interests
Proceeds from borrowings (*)
Repayments of borrowings (*)
Net cash used in financing activities

Increase in cash and cash equivalents
Movement in cash and cash equivalents
At the beginning of the period
Effect of exchange rate changes Increase in cash and cash equivalents At June 30,

Cash and cash equivalents
Cash and bank deposits
Bank overdrafts

| Three-month period <br> ended June 30, |  | Six-month period ended <br> June 30, |  |
| ---: | ---: | ---: | ---: |
| 2015 |  | 2014 |  |
| Unaudited |  | 2015 |  |
| 72,323 | 419,900 | Unaudited |  |
|  |  | 326,266 | 847,919 |
| 153,464 | 153,079 | 301,201 | 305,743 |
| $(101,751)$ | $(12,379)$ | $(87,614)$ | 58,411 |
| $(4,269)$ | $(14,367)$ | $(12,184)$ | $(33,188)$ |
| 1,838 | $(9,957)$ | $(2,613)$ | $(18,056)$ |
| 3,396 | 4,054 | $(7,190)$ | 8,978 |
| 396,846 | 16,702 | 912,482 | 33,362 |
| 26,242 | 9,454 | $(4,366)$ | $(24,839)$ |
| 548,089 | 566,486 | $1,425,982$ | $1,178,330$ |


| $(261,928)$ | $(223,177)$ | $(523,187)$ | $(412,222)$ |
| ---: | ---: | ---: | ---: |
| 13,605 | 3,802 | 15,899 | $(24,849)$ |
| - | - | - | $(1,380)$ |
| $(3,461)$ | $(9,900)$ | $(9,749)$ | $(28,648)$ |
|  |  |  |  |
| 1,319 | 2,579 | 1,873 | 6,606 |
| 20,674 | 17,429 | 20,674 | 17,429 |
| $(193,956)$ | $(195,629)$ | $(730,687)$ | $(500,075)$ |
| $(423,747)$ | $(404,896)$ | $(1,225,177)$ | $(943,139)$ |


| $(354,161)$ | $(354,161)$ | $(354,161)$ | $(354,161)$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $(854)$ | $(400)$ | - | $(48,289)$ |
| 516,584 | 712,807 | $1,123,894$ | $1,207,214$ |
| $(441,268)$ | $(531,530)$ | $(859,463)$ | $(1,000,200)$ |
| $(279,699)$ | $(173,334)$ | $(90,584)$ | $(195,576)$ |


| $(155,357)$ | $(11,744)$ | 110,221 | 39,615 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 671,817 | 649,689 | 416,445 | 598,145 |
| 264 | 1,879 | $(9,942)$ | 2,064 |
| $(155,357)$ | $(11,744)$ | 110,221 | 39,615 |
| 516,724 | 639,824 | 516,724 | 639,824 |


| At June 30, |  | At June 30, |  |
| ---: | ---: | ---: | ---: |
| 2015 | 2014 | 2015 | 2014 |
| 519,230 | 642,382 | 519,230 | 642,382 |
| $(2,506)$ | $(2,558)$ | $(2,506)$ | $(2,558)$ |
| 516,724 | 639,824 | 516,724 | 639,824 |


[^0]:    Vedi allegato.

