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Diffusione presunta

Oggetto : Finmeccanica: the Board of Directors
approves the Interim Financial Report at 30
September 2015 and the results for the
third quarter 2015

Testo del comunicato

Vedi allegato.

Finmeccanica: the Board of Directors approves the Interim Financial Report at 30 September 2015 and the results for the third quarter 2015 (*)

- **EBITA +45% and EBIT +84% compared to the first nine months of 2014**
- **Net result before extraordinary transactions positive for EUR 150 million, compared to negative 54 million in the first nine months 2014.**
- **Full year EBITA expected at or around EUR 1,130 million, excluding any positive forex effect.**

Rome, 3 November 2015 – The Board of Directors of Finmeccanica, convened today under the chairmanship of Gianni De Gennaro, examined and unanimously approved the Interim Financial Report at 30 September 2015 and the results for the third quarter of 2015.

The results at 30 September 2015 confirmed the Group considerable improvement in both the business and financial performance as compared with the corresponding period of 2014, in line with the results achieved in the previous quarters and with the targets set out in the 2015-2019 Industrial Plan. More specifically, Finmeccanica reported considerably improved profitability, with EBITA up almost 50% compared to the first nine months of 2014, an EBIT that nearly doubled and a net profit of €mil. 160, compared with a net loss of €mil. 24 a year earlier. The improvement in the net result was even more significant at the Net Result Before Extraordinary Transactions level (thus excluding profits from discontinued operations), which increased from negative €mil. 54 to positive €mil. 150.

To be more specific, the results for the first nine months of 2015 (which no longer include the contribution of the operations in the Transportation sector - transferred to Hitachi – as they are separately classified among discontinued operations, show:

- **New orders:** amounted to **EUR 7,791 million**, above the same period of 2014, due in particular to a positive foreign exchange effect, despite a decline in *Helicopters* (also for Oil&Gas) and *Aeronautics*, which both benefitted from major extraordinary orders last year.
- **Order backlog:** amounting to **EUR 28,071 million**, ensures about two and a half years of equivalent production for the Group.
- **Revenues:** amounted to **EUR 9,001 million**, +4.6% compared to the first nine months of 2014.
- **EBITA: positive EUR 745 million**, significantly improved (+45%) compared to positive 515 million of the first nine months of 2014. Even excluding the expense in 2014 of about \$mil. 100, relating to a specific DRS programme, there is still a significant improvement as a result of the benefits connected with the efficiency-enhancement and cost reduction plans launched in previous years. ROS at 8.3%, 230 bps higher than the same period of last year.
- **EBIT: positive EUR 599 million**, +84% compared to positive 325 million of the first nine months of 2014.

(*) unaudited data

Finmeccanica is Italy's leading manufacturer in the high technology sector and ranks among the top ten global players in Aerospace, Defence and Security. Listed on the Milan Stock Exchange (FNC IM; SIFL.MI), in 2014 Finmeccanica generated revenues of 14.6 billion Euro. With 273 locations and production facilities in 20 countries, Finmeccanica is a multinational and multicultural group which boasts a significant presence in four markets: Italy, the United Kingdom, the U.S. and Poland. Finmeccanica's core business activities are in the following sectors: Helicopters (AgustaWestland), Defence Electronics and Security (Selex ES, DRS Technologies), Aeronautics (Alenia Aermacchi). The company also has a significant position in Space (Telespazio, Thales Alenia Space), Defence Systems (OTO Melara, WASS, MBDA) and Transportation (Ansaldo STS, AnsaldoBreda).

- **Net result before extraordinary transactions (without considering the activities of the Transportation sector under disposal): positive EUR 150 million**, compared to negative 54 million of the first nine months of 2014.
- **Net result: positive EUR 160 million**, compared to negative 24 million of the first nine months of 2014.
- **Group Net Debt including discontinued operations** amounted to **EUR 5,125 million**. This represented an improvement of 224 million compared to 5,349 million at 30 September 2014, notwithstanding the negative foreign exchange differences on debts denominated in sterling and US dollar. The increase, in comparison with EUR 3,962 million at 31 December 2014, was essentially due to the negative effect of the cash flows of the period, reflecting the typical seasonality in the Group's performance.
- **Free Operating Cash Flow (FOCF): negative EUR 935 million**, improved by 420 million compared to negative 1,355 million of the first nine months of 2014. The latter was negatively impacted by the enforcement of the guarantees for the Indian contract in the *Helicopters* sector (€mil. 256), partially offset by higher dividends received from the joint ventures.

Outlook

Based upon the results reported by the Group at 30 September 2015 and the expectations for the last quarter of the year, we confirm the full-year outlook as presented in the 2014 Annual Report. With regards to the EBITA we expect it to be at or around 1,130 million euro, based on the original currency assumptions (€/€ exchange rate at 1.27 and €/£ at 0.8).

Furthermore, the Board of Directors today approved, on the basis of the divisional model "One Company", the new organizational structure of Finmeccanica which, as previously announced, effective from 1 January 2016 will be organized in four Sectors and seven Divisions, with a new Governance aiming at centralizing the Group guidelines and control systems whilst decentralizing the business management to the Divisions. The Board further defined duties and responsibilities vested with Sectors, Divisions and the relevant leaders.

Finally the Board shared the process carried out by the CEO and General Manager in order to identify the best candidates for the role of leader of each Sector and Division and acknowledged the name of the persons consequently appointed in such positions by the CEO and General Manager.

In particular:

- **Helicopters Sector** (Daniele Romiti), with the Division "**Helicopters**" (Daniele Romiti);
- **Aeronautics Sector** (Filippo Bagnato) with the Divisions "**Military Aircraft**" (Filippo Bagnato) and "**Aerostructures**" (Alessio Facondo);
- **Electronics, Defence & Security Systems Sector** (Fabrizio Giulianini) with the Divisions "**Airborne & Space Systems**" (Norman Bone), "**Land & Naval Defence Electronics**" (Lorenzo Mariani), "**Defence Systems**" (Roberto Cortesi), "**Security & Information Systems**" (Andrea Biraghi);
- **Space Sector** (Luigi Pasquali).

The third quarter and the first part of the fourth one also showed further significant progress in the achievement of the targets aimed at the Group's development and greater focus on, and the strengthening of, its core business set out in the 2015-2019 Industrial Plan:

- on 2 November 2015 the closing of the disposal of the Transportation business to Hitachi was finalised. The transaction, which completed the disposal plan started by Finmeccanica, provided for the transfer to Hitachi of the investments held by Finmeccanica in Ansaldo STS (equal to approx. 40% of the share capital) and AnsaldoBreda, excluding some revamping activities and certain residual contracts, which will remain within Finmeccanica. As per the agreements signed on 24 February 2015 and further to the distribution of dividends of € 0.15 per share, announced on the 6th of March 2015, the purchase price of the Shares of Ansaldo STS amounts to € 9.50 per share, corresponding to a total consideration for the stake sold of €mil. 761. The total net consideration at the closing date to be paid to Finmeccanica under the purchase agreement of AnsaldoBreda S.p.A. going concern, including real estate assets, amounts to ca. €mil. 30. As a result of these transactions, Finmeccanica Group's Net Debt will decrease by ca. €mil. 600, reduction already factored into the full year 2015 guidance, with a capital gain (subject to the valuation of indemnities and price adjustments) estimated in ca. €mil. 250.
- on 6 October 2015 Finmeccanica signed an agreement with Danieli Group for the transfer of 100% of Fata (which operates in the design of industrial plants), excluding some assets that will remain within the Group's perimeter. The transaction is expected to be completed in the first quarter of 2016;

It should be noted that the Group figures at 30 September 2015 (except for net result and workforce) no longer include the contribution of operations in the Transportation sector transferred under the agreement with Hitachi, which are now only shown under “discontinued operations” and “assets and liabilities held for sale”. Therefore, the income statement and cash flow figures for September 2014 have been restated for comparative purposes, while Group Net Debt at 31 December 2014, in accordance with IFRS 5, includes such operations and has not been restated.

Group (Euro million)	9M 2015	9M 2014 (*)	Chg.	Chg. %	FY 2014 (*)
New orders	7,791	7,597	194	2.6%	12,667
Order backlog	28,071	28,598	(527)	(1.8%)	29,383
Revenues	9,001	8,604	397	4.6%	12,764
EBITA (**)	745	515	230	44.7%	980
ROS	8.3%	6.0%	2.3 p.p.		7.7%
EBIT (***)	599	325	274	84.3%	597
Net result before extraordinary transactions	150	(54)	204	n.a.	15
Net result	160	(24)	184	n.a.	20
Group Net Debt including discontinued operations	5,125	5,349	(224)	(4.2%)	3,962
Group Net Debt excluding discontinued operations	5,323	5,560	(237)	(4.3%)	4,269
FOCF	(935)	(1,355)	420	31.0%	65
ROI	11.9%	8.5%	3.4 p.p.		12.7%
ROE	4.9%	(1.9%)	6.8 p.p.		0.4%
Workforce (no.)	53,183	55,336	(2,153)	(3.9%)	54,380

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued operations.

(**)EBITA is obtained by eliminating from EBIT the following items: any impairment in goodwill; amortisation and impairment, if any, of the portion of the purchase price allocated to intangible assets as part of business combinations, as required by IFRS 3; restructuring costs that are a part of defined and significant plans; other exceptional costs or income, i.e. connected to particularly significant events that are not related to the ordinary performance of the business.

(***) EBIT is obtained by adding to earnings before financial income and expense and taxes the Group's share of profit in the results of its strategic Joint Ventures (ATR, MBDA, Thales Alenia Space and Telespazio).

Given the fact that the disposal of the Transportation sector essentially allows us to complete the strategic process of better focusing on the Aerospace and Defence sector, there is no longer the need to show the results of the Aerospace and Defence sector separately from those of the Transportation sector. The remaining non-core activities (FATA and the other Transportation sector operations remaining in the Group's portfolio) are reported under "Other activities".

9M 2015 (Euro million)	New orders	Order backlog	Revenues	EBITA	ROS %
Helicopters	2,881	11,928	3,212	381	11.9%
Defence and Security Electronics	3,640	8,971	3,537	210	5.9%
- of which: DRS	1,381	1,808	1,164	83	7.2%
- of which: SES	2,259	7,172	2,384	127	5.3%
Aeronautics	1,259	6,707	2,140	163	7.6%
Space	-	-	-	27	n.a.
Defence Systems	269	974	301	44	14.6%
Other activities	37	164	226	(80)	(35.4%)
Eliminations	(295)	(673)	(415)	-	n.a.
Total	7,791	28,071	9,001	745	8.3%

9M 2014 (*) (Euro million)	New orders	Order backlog	Revenues	EBITA	ROS %
Helicopters	3,083	12,249	3,036	379	12.5%
Defence and Security Electronics	2,987	8,765	3,230	36	1.1%
- of which: DRS	1,038	1,499	969	(27)	(2.7%)
- of which: SES	1,951	7,285	2,267	62	2.7%
Aeronautics	1,529	7,730	2,135	148	6.9%
Space	-	-	-	26	n.a.
Defence Systems	150	1,005	326	28	8.6%
Other activities	64	374	291	(102)	(35.1%)
Eliminations	(216)	(740)	(414)	-	n.a.
Total	7,597	29,383	8,604	515	6.0%

Change %	New orders	Order backlog	Revenues	EBITA	ROS %
Helicopters	(6.6%)	(2.6%)	5.8%	0.5%	(0.6) p.p.
Defence and Security Electronics	21.9%	2.4%	9.5%	n.a.	4.8 p.p.
- of which: DRS	33.0%	20.6%	20.1%	n.a.	9.9 p.p.
- of which: SES	15.8%	(1.6%)	5.2%	n.a.	2.6 p.p.
Aeronautics	(17.7%)	(13.2%)	0.2%	10.1%	0.7 p.p.
Space	n.a.	n.a.	n.a.	3.8%	n.a.
Defence Systems	79.3%	(3.1%)	(7.7%)	57.1%	6.0 p.p.
Other activities	(42.2%)	(56.1%)	(22.3%)	21.6%	(0.3) p.p.
Eliminations	n.a.	n.a.	n.a.	n.a.	n.a.
Total	2.6%	(4.5%)	4.6%	44.7%	2.3 p.p.

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued operations

	\$ mil	New orders	Revenues	EBITA	ROS %
DRS September 2015		1,539	1,297	93	7.2%
DRS September 2014		1,407	1,313	(36)	(2.7%)

Analysis of the main figures of the first nine months of 2015

New orders increased compared to 30 September 2014, mainly due to a favourable trend in exchange rates (both USD and GBP against €). Specifically, the decline recorded in the segments of **Helicopters** and **Aeronautics**, which benefited from major orders from the UK Ministry of Defence and from Poland for eight M346 trainers, was more than offset by the significant increase reported in **Defence and Security Electronics** (+ €mil. 653). This increase was attributable to a good commercial performance of DRS, even in international markets, and to significant orders for SES, mainly for naval systems under national programmes, which also benefited **Defence Systems**, as well as to a favourable USD/€ exchange rate.

The **book-to-bill** ratio came to 0.86, substantially in line with 2014 (0.88).

Revenues rose over the corresponding period of 2014 by €mil. 397, mainly attributable to the appreciation of the US dollar and the pound sterling against the euro, benefiting **Defence and Security Electronics** (especially DRS), and, to a lesser extent, **Helicopters**.

Both overall and at sector level, also all the other profitability indicators showed solid improvement, with significant growth in **EBITDA** (+ 28% compared to the first nine months of 2014), **EBITA** (+45%) and operating profitability (+2.3 p.p.), resulting from the expected improvement in the profitability of certain business areas and the benefits associated with the ongoing restructuring plans.

There was also an even greater improvement in **EBIT** (+84%), despite a slight increase in amortisation associated with business combinations (due to exchange rate differences) as a result of the lesser impact of restructuring costs and non-recurring items.

The **Net result before extraordinary transactions** is positive and represents a marked improvement (€mil. 150 compared with a negative €mil. 54 in the first nine months of 2014), due to the mentioned rise in EBIT, decreased by higher taxes and financial expenses, arising from the costs incurred within the buyback of some bonds.

The **Net result** amounted to €mil. 160 (compared with a net loss of €mil. 24 in the corresponding period of 2014) and reflects the €mil. 10 overall profit (€mil. 30 in the corresponding period of 2014) of the *Transportation* businesses classified among “discontinued operations”.

Cash flows at 30 September 2015 improved considerably over the corresponding period of 2014, which was severely affected by the enforcement of the guarantees (€mil. 256) for the Indian contract in the *Helicopters* sector (only partially offset by higher dividends received from the joint ventures), with a more widespread improvement across all sectors. Overall **FOCF**, in line with the normal seasonal fluctuation in Group cash flows, was negative by €mil. 935 (negative by €mil. 1,355 in 2014).

The **Group net debt including discontinued operations** (loans and borrowings higher than receivables, cash and cash equivalents) at 30 September 2015 accounted to €mil. 5,125, slightly improving compared to September 2014. If compared to the debt posted at 31 December 2014 (€mil 3,962), the €mil. 1.163 increase reflects the usual cash absorption during the first quarters of the year.

Workforce at 30 September 2015 was 53,183 with a net reduction of 1,197 employees compared to 54,380 at 31 December 2014.

Main figures of the third quarter of 2015

- **New Orders:** amounted to **EUR 2,252 million**, +24.9% compared to the third quarter of 2014.
- **Revenues:** amounted to **EUR 3,028 million**, +4.6% compared to the third quarter of 2014.
- **EBITA: positive EUR 295 million**, +43.9% compared to positive EUR 205 million of the third quarter of 2014.
- **EBIT: positive EUR 248 million**, significantly improved compared to EUR 143 million of the third quarter of 2014.
- **Net result before extraordinary transactions: positive EUR 59 million**, compared to positive EUR 7 million of the third quarter of 2014.
- **Free Operating Cash Flow (FOCF): negative EUR 192 million**, 132 million higher than the negative 324 million of the third quarter of 2014.

Financial transactions

In January 2015, the process of replacing Finmeccanica Finance SA with Finmeccanica S.p.A. as the issuer of outstanding bonds was completed. The operation was approved in November 2014 as part of the process of gradually centralising all Group financial activities within Finmeccanica S.p.A. As of today, Finmeccanica S.p.A. is the issuer of all the bonds denominated in euros and pound sterling placed on the market under the Euro Medium Term Notes Programme (EMTN). Finmeccanica S.p.A. also continues to guarantee all the bonds issued by Meccanica Holdings USA, Inc. on the US market.

Following the Board of Directors resolution on 27 October 2014, on 5 May 2015 Finmeccanica has signed the 12-months renewal of the *Euro Medium Term Note Programme* (EMTN), keeping unchanged at €bil. 4 the maximum amount.

On 6 July 2015, in order to take advantage of favourable market conditions and the industrial efficiency-enhancement actions undertaken, as well as the Group's improvement economic and financial outlook, Finmeccanica signed an agreement with the providers amending the terms of the Revolving Credit Facility obtained in July 2014. The new terms envisage reducing the margin from 180 bps to 100 bps. In line with the Group's financial needs, Finmeccanica has simultaneously reduced the total amount of the credit line from €bil. 2.2 to €bil. 2 and has extended the duration by one year, to July 2020.

On 8 July 2015, Finmeccanica announced an offer to holders of its euro-denominated bonds to tender their bonds for repurchase (Tender Offer) in an effort to make the best use of the proceeds from the disposals in the Transportation sector and thereby reduce the outstanding gross debt and the associated financial charges. The operation, worth a total nominal amount of €mil. 450, was carried out at the market values for the individual bonds, plus a premium to encourage investors to tender their bonds. It was structured so as to maximise the financial return, giving priority to those bonds whose net present value (NPV) was such so as to ensure that the saving on financial charges would exceed the initial repurchase cost. The operation was successfully completed on 20 July 2015 and overall will ensure a significant saving on financial charges in the future.

The recalculated nominal values of the notes repurchased are as follows:

Year of issue	Maturity	Currency	Nominal amount outstanding at 30 June 2015 (mil.)	Annual coupon	Nominal amount outstanding at 20 July 2015 (mil.)
2009	2019	GBP	400	8.000%	319
2013	2021	€	950	4.500%	739
2009	2022	€	600	5.250%	555
2012	2017	€	600	4.375%	521

Outstanding bond issues are given a medium/long-term financial credit rating by the three international rating agencies: *Moody's Investors Service* (Moody's), *Standard & Poor's* and *Fitch*.

At the date of presentation of this report, Finmeccanica's credit ratings, compared to those preceding the last change, were as follows:

Agency	Last update	Updated		Previous	
		Credit Rating	Outlook	Credit Rating	Outlook
Moody's	August 2015	Ba1	stable	Ba1	negative
Standard&Poor's	April 2015	BB+	stable	BB+	negative
Fitch	May 2015	BB+	stable	BB+	negative

Compared to what has been communicated in the half year results, the Moddy's Outlook has been revised from Negative to Stable in August.

OPERATING PERFORMANCE OF THE BUSINESS SECTORS

Helicopters

Company: **AgustaWestland**

The first nine months of 2015 saw, with regard to commercial performance, some decline in new orders compared to the same period of 2014 due to the particularly significant orders gained last year and to the concurrent difficulties in acquiring new orders as a result of the crisis in some relevant markets, also in relation to the performance of the *Oil&Gas* segment, as well as the expected reduction in orders for AW139 aircraft. In the first half of 2015 we obtained a 5-year contract with the UK Ministry of Defence for the provision of logistical support and maintenance services for the fleet of AW101 Merlin helicopters; the third quarter saw the agreement with RN-Aircraft, a company owned by the Russian operator Rosneft, for the supply of 10 AW189 aircraft, and a good performance in the Product Support.

With respect to the new AW189 and AW169, although the ramp-up in production has proceeded at a slower pace than expected, in the first quarter FAA validation for the EASA certification issued in 2014 was received and EASA certification was obtained in July.

Revenues, excluding the positive foreign exchange effect arising from the translation of the components denominated in GBP and USD, were substantially in line with the same period of last year.

Although slightly lower than the same period of 2014, due to a less favourable mix of activities, profitability remained at outstanding levels.

Defence and Security Electronics

Companies: **Selex ES, DRS Technologies**

SES

In the first nine months of the year the commercial performance was good as a result of important new orders reported in the second quarter, including the contract with the Italian Navy for the provision of equipment to a multi-purpose amphibious unit (LHD), within the recently-started programme for the upgrading of the fleet. The main orders gained in the third quarter included the supply for a parcel sorting system in England.

The Revenues growth was attributable to the favourable effect of the GBP/€ exchange rate, substantially in line with the previous year across all Divisions. A considerable increase in EBITA was also due to a gradual recovery of profits in some business areas of the *Security and Information Systems* Division, which had reported critical issues in the past, as well as to the benefits arising from the reorganization plan and from the efficiency-improvement actions involving the engineering operations, which entailed considerable savings on the costs of the business units and an improvement in the industrial performance.

DRS

The third quarter confirmed the indications reported in the first half of the year and recorded an overall positive performance. The increase in New Orders over 2014 was mainly due to important orders gained in foreign countries, including an order from the Canadian army within the LRSS (Light Armored Vehicle – Reconnaissance Surveillance System) programme, as well as an order for activities on the propulsion systems of the Ohio-class submarines of the U.S. Navy.

Higher production volumes within the Maritime & Combat Support systems offset the expected decline in the deliveries of infra-red products and systems to the US Army, as well as in the services rendered in support of troops in the areas of operations.

The significant improvement in EBITA, which had been penalised in the second quarter of last year by expenses of around \$mil. 100 associated with a specific programme, is also attributable to the benefits arising from streamlining actions in various business lines and the efficiency-enhancement efforts introduced in previous years.

Aeronautics

Companies: **Alenia Aermacchi, GIE-ATR (*), Alenia Aermacchi North America, SuperJet International (*)**

() JVs are consolidated using the "Equity Method".*

The decline in order intake at 30 September 2015 compared to the same period in 2014 was attributable to the orders for the M346 aircraft and the ATR aerostructures, which had benefitted from the acquisition of considerable orders in the previous year, including a contract for the supply of 8 M346 aircraft to Poland and related logistical support. The orders gained in the third quarter of 2015 included a contract for the sale of 2 C27J aircraft and related logistical support to the air force of an African country. The third quarter 2015 also saw the agreement between Italian Ministry of Defence and the Kuwaiti Ministry of Defence on 11 September 2015, concerning the supply of 28 Eurofighter Typhoon aircraft, logistical support and training activities, and the construction of the infrastructures associated with the use of the aircraft.

In the third quarter of 2015 production activities continued on the B787 programme, which recorded deliveries of 31 fuselage sections and 15 horizontal stabilisers (against 26 fuselages and 19 stabilisers in the third quarter of 2014), and on the M346 aircraft, for which 5 units were delivered under the contracts for the Italian Air Force and Israel (against 3 aircraft delivered in the third quarter of 2014). Furthermore, note the start of the flight tests for the first F35 aircraft assembled at the Cameri plant and intended for the Italian Air Force.

The improvement in EBITA is mainly attributable to the increased result of the GIE consortium, which also benefitted from an appreciation of the USD/€ exchange rate, and to the higher business volumes for trainer aircraft and nacelles, which more than offset a lower contribution from defence and transportation aircraft.

Space (*)

Companies: **Telespazio, Thales Alenia Space**

() JVs are consolidated using the "Equity Method".*

As regards the performance at 30 September 2015, work continued on the supply of satellite services for commercial and military telecommunications, as well as of geo-information and Earth-observations solutions, with business volumes substantially equal to those recorded in the previous year. On the contrary, activities relating to the manufacturing programmes recorded an increase in line with the expectations and the trend already reported in the half-year.

The higher profits recorded in the segment of satellite services led to an improved result compared to the same period in 2014, while the effect of an unfavourable mix of activities in the manufacturing segment was partially offset by lower restructuring costs.

Defence Systems

Companies: **Oto Melara, WASS, MBDA (*)**

() JVs are consolidated using the "Equity Method".*

The initial signs of a recovery in orders were seen in the first half of 2015, with orders up compared to the same period of 2014, in land, sea and air weapons systems (Major new orders include those for the Italian FREEM programme, the initial orders under the new Naval Law and logistics contracts from various countries). There was a continuing fall in production due specifically to the expected decline in activity on land, sea and air weapons systems. EBITA increased solidly due to the improved profitability of the underwater systems and the increase in deliveries by the missile systems reported during the period.

The officer in charge of the company's financial reporting, Gian Piero Cutillo, hereby declares, in accordance with the provisions of Article 154-bis, paragraph 5, of the Consolidated Law on Finance, that the accounting information included in this press release corresponds to the accounting records, books and supporting documentation.

RECLASSIFIED INCOME STATEMENT

<i>€mil.</i>	9M 2015	9M 2014 (*)	Chg. YoY	3Q 2015 (unaudited)	3Q 2014 (*) (unaudited)	Chg. YoY
Revenues	9,001	8,604	397	3,028	2,895	133
Purchases and personnel expense	(7,951)	(7,730)	(221)	(2,686)	(2,608)	(78)
Other net operating income/(expense)	3	(19)	22	42	12	30
Equity-accounted strategic JVs	121	63	58	52	26	26
EBITDA	1,174	918	256	436	325	111
Amortisation and depreciation	(429)	(403)	(26)	(141)	(120)	(21)
EBITA	745	515	230	295	205	90
<i>EBITA Margin</i>	8.3%	6.0%	2.3 p.p.	9.7%	7.1%	2.6 p.p.
Non-recurring income/(expenses)	(9)	(33)	24	(3)	(5)	2
Restructuring costs	(64)	(95)	31	(19)	(36)	17
Amortisation of intangible assets acquired as part of business combinations	(73)	(62)	(11)	(25)	(21)	(4)
EBIT	599	325	274	248	143	105
<i>EBIT Margin</i>	6.7%	3.8%	2.9 p.p.	8.2%	4.9%	3.3 p.p.
Net financial income/ (expense)	(347)	(321)	(26)	(150)	(111)	(39)
Income taxes	(102)	(58)	(44)	(39)	(25)	(14)
Net result before extraordinary transactions	150	(54)	204	59	7	52
Net result related to discontinued operations and non- ordinary transactions	10	30	(20)	(10)	8	(18)
Net result	160	(24)	184	49	15	34
<i>attributable to the owners of the parent</i>	122	(57)	179	36	5	31
<i>attributable to non-controlling interests</i>	38	33	5	13	10	3
EPS (EUR)						
<i>Basic and Diluted</i>	0.211	(0.099)	0.310	0.062	0.008	0.054
EPS from continuing operations (EUR)						
<i>Basic and Diluted</i>	0.256	(0.095)	0.351	0.099	0.010	0.089

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued operations

RECLASSIFIED BALANCE SHEET

	30.09.2015	31.12.2014 Reported	31.12.2014 Pro forma	30.09.2014 Pro forma
	€mil.			
Non-current assets	12,340	12,518	12,148	11,905
Non-current liabilities	(3,428)	(3,434)	(3,378)	(3,177)
Capital assets	8,912	9,084	8,770	8,728
Inventories	4,747	4,578	4,318	4,794
Trade receivables	6,554	7,676	6,262	6,770
Trade payables	(9,738)	(11,705)	(10,201)	(10,078)
Working capital	1,563	549	379	1,486
Provisions for short-term risks and charges	(674)	(749)	(738)	(678)
Other net current assets (liabilities)	(938)	(1,082)	(1,038)	(873)
Net working capital	(49)	(1,282)	(1,397)	(65)
Net invested capital	8,863	7,802	7,373	8,663
Equity attributable to the Owners of the Parent	3,876	3,511	3,511	3,474
Equity attributable to non-controlling interests	365	343	343	318
Equity	4,241	3,854	3,854	3,792
Group Net Debt	5,323	3,962	4,269	5,560
Net (assets)/liabilities held for sale	(701)	(14)	(750)	(689)

CASH FLOW

	9M 2015	9M 2014 (*)
	€mil.	
Funds From Operations (FFO) (**)	685	554
Changes in working capital	(1,195)	(1,307)
Cash flow from ordinary investing activities	(425)	(602)
Free operating cash flow (FOCF)	(935)	(1,355)
Strategic transactions	-	239
Change in other investing activities	(25)	-
Net change in loans and borrowings	143	283
Dividends paid	-	(1)
Net increase/(decrease) in cash and cash equivalents	(817)	(834)
Cash and cash equivalents at 1 January	1,495	1,455
Exchange rate gain/losses and other movements	13	51
Cash and cash equivalents at 1 January of discontinued operations	(290)	-
Net increase in cash and cash equivalents of discontinued operations	-	(42)
Cash and cash equivalents at 30 September	401	630

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued

(**) Includes dividends received from unconsolidated companies.

OTHER PERFORMANCE INDICATORS

	9M 2015	9M 2014 (*)	Chg. YoY
Research and development expenses	1,065	963	10.6%
Net Interest	(230)	(234)	1.7%

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to

FINANCIAL POSITION					
	€mil.	30.09.2015	31.12.2014 Reported	31.12.2014 Pro forma	30.09.2014 Pro forma
Bonds		4,426	4,761	4,761	4,735
Bank debt		1,142	472	465	1,174
Cash and cash equivalents		(401)	(1,495)	(1,205)	(478)
Net bank debt and bonds		5,167	3,738	4,021	5,431
Fair value of the residual portion in portfolio of Ansaldo Energia		(129)	(124)	(124)	(122)
Current loans and receivables from related parties		(172)	(161)	(131)	(194)
Other current loans and receivables		(130)	(45)	(43)	(34)
Current loans and receivables and securities		(431)	(330)	(298)	(350)
Hedging derivatives in respect of debt items		35	(24)	(24)	(27)
Effect of transactions involving Fyra contract		-	41	41	41
Related-party loans and borrowings		438	431	429	357
Other loans and borrowings		114	106	100	108
Group net debt		5,323	3,962	4,269	5,560

EARNINGS PER SHARE			
	9M 2015	9M 2014 (*)	Chg. YoY
Average shares outstanding during the reporting period (in thousands)	578,073	578,118	(45)
Earnings/(losses) for the period (excluding non-controlling interests) (€ million)	122	(57)	179
Earnings/(losses) - continuing operations (excluding non-controlling interests) (€ million)	150	(55)	205
Earnings/(losses) - discontinued operations (excluding non-controlling interests) (€ million)	(28)	(2)	(26)
BASIC AND DILUTED EPS (EUR)	0.211	(0.099)	0.310
BASIC AND DILUTED EPS from continuing operations	0.256	(0.095)	0.351

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued operations

9M 2015 (Euro million)	Helicopters	Defence Electronics and Security	- of which		Aeronautics	Space	Defence Systems	Other activities	Eliminations	Total
			DRS	- of which SES						
New orders	2,881	3,640	1,381	2,259	1,259	-	269	37	(295)	7,791
Order backlog	11,928	8,971	1,808	7,172	6,707	-	974	164	(673)	28,071
Revenues	3,212	3,537	1,164	2,384	2,140	-	301	226	(415)	9,001
EBITA	381	210	83	127	163	27	44	(80)	-	745
<i>EBITA margin</i>	<i>11.9%</i>	<i>5.9%</i>	<i>7.2%</i>	<i>5.3%</i>	<i>7.6%</i>	<i>n.a.</i>	<i>14.6%</i>	<i>(35.4%)</i>	<i>n.a.</i>	8.3%
EBIT	373	121			134	27	43	(99)	-	599
Amortisation and depreciation	73	185			188	-	7	39	-	492
Investments	136	114			171	-	6	11	-	438
Workforce (no.)	12,553	21,510			10,541	-	1,477	7,102	-	53,183

9M 2014(*) (Euro million)	Helicopters	Defence Electronics and Security	- of which		Aeronautics	Space	Defence Systems	Other activities	Eliminations	Total
			DRS	- of which SES						
New orders	3,083	2,987	1,038	1,951	1,529	-	150	64	(216)	7,597
Order backlog	12,249	8,765	1,499	7,285	7,730	-	1,005	374	(740)	29,383
Revenues	3,036	3,230	969	2,267	2,135	-	326	291	(414)	8,604
EBITA	379	36	(27)	62	148	26	28	(102)	-	515
<i>EBITA margin</i>	<i>12.5%</i>	<i>1.1%</i>	<i>(2.7%)</i>	<i>2.7%</i>	<i>6.9%</i>	<i>n.a.</i>	<i>8.6%</i>	<i>(35.1%)</i>	<i>n.a.</i>	6.0%
EBIT	353	(79)			114	26	28	(117)	-	325
Amortisation and depreciation	71	185			156	-	6	41	-	459
Investments	187	101			210	-	6	37	-	541
Workforce at 31.12.2014 (no.)	12,850	21,927			10,932	-	1,472	7,199	-	54,380

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued operations

3Q 2015 (Euro million)	Helicopters	Defence Electronics and Security	- of which		Aeronautics	Space	Defence Systems	Other activities	Eliminations	Total
			DRS	- of which SES						
New orders	624	1,040	483	556	568	-	80	28	(88)	2,252
Revenues	1,098	1,159	399	764	726	-	92	82	(129)	3,028
EBITA	121	94	39	55	77	5	13	(15)	-	295
<i>EBITA margin</i>	<i>11.0%</i>	<i>8.1%</i>	<i>9.8%</i>	<i>7.2%</i>	<i>10.6%</i>	<i>n.a.</i>	<i>14.1%</i>	<i>(18.3%)</i>	<i>n.a.</i>	9.7%
EBIT	119	64			63	5	13	(16)	-	248
Amortisation and depreciation	24	57			68	-	3	13	-	165
Investments	38	39			45	-	2	4	-	128

3Q 2014(*) (Euro million)	Helicopters	Defence Electronics and Security	- of which		Aeronautics	Space	Defence Systems	Other activities	Eliminations	Total
			DRS	- of which SES						
New orders	398	894	344	552	525	-	72	17	(103)	1,803
Revenues	995	1,076	365	713	756	-	96	101	(129)	2,895
EBITA	116	36	20	15	74	9	2	(32)	-	205
<i>EBITA margin</i>	<i>11.7%</i>	<i>3.3%</i>	<i>5.5%</i>	<i>2.1%</i>	<i>9.8%</i>	<i>n.a.</i>	<i>2.1%</i>	<i>(31.7%)</i>	<i>n.a.</i>	7.1%
EBIT	108	-			57	9	3	(34)	-	143
Amortisation and depreciation	22	53			51	-	1	12	-	139
Investments	60	35			57	-	2	7	-	161

(*) Figures restated as a result of the reclassification of the operations in the Transportation sector to discontinued operations

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