

Bit Market Services

Informazione Regolamentata n. 1615-59-2015	Data/Ora Ricezione 06 Novembre 2015 09:33:19	MTA
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Societa' : FINECOBANK
Identificativo : 65181
Informazione
Regolamentata
Nome utilizzatore : FINECOBANKN01 - Spolini
Tipologia : IRAG 10
Data/Ora Ricezione : 06 Novembre 2015 09:33:19
Data/Ora Inizio : 06 Novembre 2015 09:48:19
Diffusione presunta
Oggetto : PR_TOTAL NET SALES OCTOBER

Testo del comunicato

Vedi allegato.



COMUNICATO STAMPA

FinecoBank:

- **€ 4,088 million total net sales since the beginning of the year (+33% y/y)**
- **€ 375 million net sales in October (+26% y/y)**

Milano, november 6th 2015

FinecoBank recorded total net sales of € 4,088 million since the beginning of 2015, an increase of 33% compared to the same period in 2014. In October, net sales were equal to € 375 million (+26% y/y)

Assets under Management reached € 2,109 million in the first ten months of 2015, while Assets under Custody totaled € 550 million and Direct deposits were equal to € 1,429 million, confirming that a diversified model with a wide range of products and solutions is particularly appreciated by clients, especially during complex market phases.

Total net sales through the Personal Financial Advisors network amounted to € 3,723 million (up by 34% compared to the same period in 2014).

Over 1,033,000 customers at the end of October: more than 92 thousands new customers acquired since the beginning of the year, increasing by 7% compared to the period January - October 2014.

Alessandro Foti, CEO and General Manager of FinecoBank, commented:

"We are really satisfied with the result achieved both because it confirms a solid growth compared to last year and shows how our customers have become more and more careful and interested in a serious and sophisticated management of their savings. This is even more emphasized during complex market phases, as of today. It is a challenge that Fineco started to embrace a long time ago and that represents a continuous incentive to chase excellence in advisory."

figures in € million

TOTAL NET SALES	October 2015	Jan-Oct 2015	Jan-Oct 2014
Assets under management	188.64	2,109.21	2,310.21
Assets under custody	-185.22	549.80	-52.48
Direct deposits	371.93	1,429.42	807.74
TOTAL NET SALES	375.35	4,088.43	3,065.48

figures in € million

PFA NETWORK NET SALES	October 2015	Jan-Oct 2015	Jan-Oct 2014
Assets under management	185.59	2,072.76	2,280.11
Assets under custody	-119.63	372.23	-203.24
Direct deposits	253.52	1,277.66	708.38
NET SALES PFA NETWORK	319.48	3,722.65	2,785.25

FinecoBank

FinecoBank is UniCredit Group's direct multichannel bank. It has one of the largest advisory networks in Italy, and is the leading bank in Italy for equity trades in terms of volume of orders and number one broker in Europe for number of executed orders. FinecoBank offers an integrated business model combining direct banking and financial advice, with a single free-of-charge account including a full range of banking, credit, trading and investment services, which are also available through applications for smartphone and tablet. With its fully integrated platform, FinecoBank is the benchmark for modern investors.

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