

Bit Market Services

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PRESS RELEASE

PRELIMINARY REVENUE FROM SALES UP BY 10,3% SIGNIFICANTLY IMPROVED FINANCIAL POSITION

- **Total revenue as at 31 December 2015 equal to 432,8 EUR million compared to 392,3 EUR million of 2014**
- **Financial position as at 31 December 2015 equal to 43,5 EUR million compared to 68,0 EUR million of 2014**

Milan, 16 February 2016 – The Board of Directors of Openjobmetis S.p.A. (Borsa Italiana: **OJM**), one of the main employment agencies, listed on the Stock Market - STAR segment - managed by Borsa Italiana, examined the preliminary revenue from sales and the financial position as at 31 December 2015.

The preliminary revenue from sales for the year 2015 stand at 432,8 EUR million compared to 392,3 EUR million last year.

The increase of 10,3% (40,5 EUR million) compared to 2014 is due both to an increase in revenue related to the core business i.e. “contract work” equal in absolute terms to 38,6 EUR million, and to the increase in “other revenue” - HR Training and advisory activity - which contributed by 1,9 EUR million and showed a significant increase in percentage terms by about 60% compared to 2014, as well as to “revenue from personnel recruitment and selection” which contributed by 0,5 EUR million showing an increase of more than 40% compared to 2014.

In financial terms, the net financial position stands at 43,5 EUR million showing an appreciable improvement of 24,5 EUR million, compared to the net financial position of 31 December 2014 of 68,0 EUR million.

Rosario Rasizza, Managing Director, commented: *“I am very pleased with the increase in revenue achieved in 2015. This increase is the result both of the dynamism of the sector in which we operate, but above all of a growth strategy carried out through: a diversification of the activities related to the world of work, a widespread penetration and diversification in geographic terms, which allows us to work on markets very different from each other, continuing to represent one of the Company's strong points, as well as developing the loyalty of our customers. Moreover, - continues the Managing Director - we improved our financial position, thanks to the cash flow from current operations and to the contribution of new funds resulting from the IPO successfully completed in December 2015”.*

Openjobmetis – an overview: Openjobmetis SpA is the private employment agency established in 2011 as a result of the merger of Openjob SpA and Metis SpA, with their know-how and unique expertise that has distinguished them for over 15 years. Listed on the Italian Stock Exchange Market, STAR segment, since December 2015, Openjobmetis is positioned among the leading Italian operators in its field, with revenues of approximately €400 million in the year ended 31 December 2014.

Openjobmetis SpA relies on a network of 120 branches distributed throughout Italy and it operates through a series of specialized areas: Healthcare, Industrial, I&CT, Horeca, Family Care and Diversity Talent. The range of services is completed by the subsidiary Seltis Srl, specialised in the recruitment and selection of middle/top level employees. In December 2015, CRIBIS D&B has awarded the CRIBIS D&B Rating 1 to Openjobmetis, recognizing the company at the highest level of reliability as a partner in a BtoB commercial transaction.

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