## **ANNEX 1 TO 2016 GROUP COMPENSATION POLICY**

Information Tables Pursuant Art. 84-quater "Annual Report – Section II" of the Regulation n° 11971 Issued by Commissione Nazionale per le Società e la Borsa (Consob)

Year 2015



In the following pages a set of tables presents the quantitative information that the Company must provide in compliance with article 84-quater of Consob's Issuers Regulation nr. 11971.

In such regards, please note that the information requested at Section I and at the First Part of Section II of the Compensation Report, to be prepared in compliance with Attachment 3A, Schedule 7-bis of the above mentioned Regulation, is contained in the Annual Compensation Report, published within the Group Compensation Policy, of which this document represents an enclosure.

The set of tables that follow provides in particular the information foreseen by the Second Part of the above mentioned Section II.

For a deeper understanding of the methodological criteria underlying the information reported in the various tables, reference is made to Annex 3A of the said Consob Regulation.

Here below a brief information on the contents of the various tables is reported:

#### TABLE 1: Compensation paid to members of the administrative and auditing bodies, to general managers and to other executives with strategic responsibilities

Provides, at an individual level and on an accrual basis, the details of the compensation paid to the members of the Board of Directors, Board of Statutory Auditors and General Managers.

For the other 7 executives with strategic responsibilities – who are represented by the remaining members of the CEO Office plus the Group Compliance Officer and the Head of Internal Audit – the information is provided on an aggregate basis.

The overall compensation paid by UniCredit S.p.A. for 2015 to the Board of Directors and to the Board of Statutory Auditors amounts respectively to € 8,005,391 and € 660.371.

The "Fair value of equity compensation" (column 7) does not represent a value actually paid to/gained by the beneficiaries of equity plans, being instead the cost that the Company is booking - on an accrual basis and during the vesting period - in consideration of the provision of incentives based on financial instruments. More details on such plans are provided at the following Table 2 and Table 3A.



#### TABLE 2: Stock Options assigned to the members of the administrative body, to general managers and other executives with strategic responsibilities

Neither the non-executive members of the Board of Directors, nor the members of the Board of Statutory Auditors benefit from any incentive plan, be it based on financial instruments or cash.

Only the Chief Executive Officer (CEO) and some other executives with strategic responsibilities benefit from Stock Option/Performance Stock Options plans launched by the Company in the previous years...

The Performance Shares 2011 lapsed since the Board of Directors of 10<sup>th</sup> March 2016 verified that the underlying vesting conditions have not been met.

All the stock options granted to the General Manager between 2004 and 2007 lapsed according to the respective Rules in view of the beneficiary's termination.

At current prices, all stock options are largely out of the money.

## TABLE 3A: Incentive plans based on financial instruments other than stock options, in favor of members of the administrative body, general managers and other executives with strategic responsibilities

The table reports the number of shares promised and/or granted in connection with the annual incentive systems, as well as information regarding the Long Term Incentive Plan 2015 - 2018 based on Phantom Shares for the CEO, the General Manager and 2 Deputy General Managers that was launched in 2015, with vesting subject to the achievement of performance conditions at the end of 2016 and 2018.

## TABLE 3B: Monetary incentive plans in favor of members of the administrative body, general managers and other executives with strategic responsabilities

Provides the details of all the cash incentives accrued and / or paid during the year in favor of the Chief Executive Officer, General Manager and other executives with strategic responsibilities. Neither the non-executive members of the Board of Directors, nor the Statutory Auditors receive any variable compensation.

Information on the investments held by the members of the administrative and auditing bodies, by general managers and by other executives with strategic responsibilities

Table 1 and Table 2, drafted in compliance with schedule 7-ter, provide the shareholdings in UniCredit or its controlled/associated companies held respectively by the members of the administrative / auditing bodies and by the General Manager as well as by other executives with strategic responsibilities.



#### Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-bis

### TABLE 1: Compensation paid to members of the administrative and auditing bodies, to general managers and to other executives with strategic responsibilities.

(A)	(B)	(	C)	(D)			(1	1)			(2)	(3	3)	(4)	(5)	(6)	(7)	(8)
(-7	1-1	,	-,	(-7			Fixed com	pensation			(-/	Variable n	on-equity	(-)	(-)	(-)	(-7	Severance
Name and surname	Office	Period for was	which office held	Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	indemnity for end of office or termination of employment
Giuseppe Vita	Chairman of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	1.321.378	6.800		125.000		1.453.178				12.906	10.792	1.476.876		
	Chairman of the Permanent Strategic Committee	01/01/2015	12/05/2015			2.000				2.000						2.000		
	Chairman of the Corporate Governance, HR and Nomination Committee	01/01/2015	12/05/2015			2.000				2.000						2.000		
	Member of the Corporate Governance, HR and Nomination Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.000				27.534						27.534		1
	Chairman of the Remuneration Committee	01/01/2015	12/05/2015			1.600				1.600						1.600		1
	Member of the Remuneration Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	1.200				26.734						26.734		l
	Member of the Internal Controls and Risks Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	4.800				43.353						43.353		1
	Member of the Internal Controls Sub-Committee	01/01/2015	12/05/2015															1
	Member of the Risks Sub-Committee	01/01/2015	12/05/2015			400				400						400		1
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements	•		•	1.411.000	22.000		125.000		1.558.000				12.906	10.792	1.581.698		
	(II) Compensation from subsidiaries and associates																	1
	(III) Total				1.411.000	22.000		125.000		1.558.000				12.906	10.792	1.581.698		
Candido Fois	Deputy Vice Chairman of the Board of Directors	01/01/2015	12/05/2015		29.151	2.800		56.479		88.430				2.551		90.981		
	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.118	1.600				14.718						14.718		1
	Member of the Remuneration Committee	01/01/2015	12/05/2015		13.118	1.200				14.318						14.318		
	Member of the Internal Controls and Risks Committee	01/01/2015	12/05/2015		13.118	2.000				15.118						15.118		i
	Member of the Internal Controls Sub-Committee	01/01/2015	12/05/2015			400				400						400		i
	Member of the Risks Sub-Committee	01/01/2015	12/05/2015															l
	Permanent Guest of the Corporate Governance, HR and Nomination Committee	01/01/2015	12/05/2015															i
	(I) Compensation in the company preparing the financial statements	•			68.504	8.000		56.479		132.984				2.551		135.534		i
	(II) Compensation from subsidiaries and associates				82.301					82.301						82.301		ł
	(III) Total				150.805	8.000		56.479		215.285				2.551		217.835		i
Vincenzo	Vice Chairman of the Board of Directors	01/01/2015	12/05/2015		28.932	3.600		56.055		88.586				7.114		95.700		
Calandra	Deputy Vice Chairman of the Board of Directors	12/05/2015	31/12/2015	approv. bil. 2017	57.452	3.200		98.945		159.597						159.597		1
Buonaura	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.019	2.000				15.019						15.019		1
	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	4.400				42.953						42.953		Į
	Member of the Internal Controls and Risks Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.800				28.334						28.334		Į
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				163.490	17.200		155.000		335.690				7.114		342.804		ļ
	(II) Compensation from subsidiaries and associates																	l
	(III) Total				163.490	17.200		155.000		335.690				7.114		342.804		
Luca Cordero	Vice Chairman of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	5.600		155.000		246.984						246.984		
di Montezemolo	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.019	1.200				14.219						14.219		
WIOIILEZEIIIOIO	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	12/05/2015		13.019	1.200				14.219						14.219		
	Chairman of the Corporate Governance, HR and Nomination Committee	01/01/2015	31/12/2015	approv. bil. 2017	31.918	2.000				33.918						33.918		1
	Attendance Off Site Meeting					800				800						800		
	(I) Compensation in the company preparing the financial statements				144.340	10.800		155.000		310.140						310.140		
	(II) Compensation from subsidiaries and associates				300.000					300.000						300.000		
	(III) Total				444.340	10.800		155.000		610.140						610.140		

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(A)	(B)	- (	C)	(D)			(1	)			(2)	(3	3)	(4)	(5)	(6)	(7)	(8)
V. 7	(5)	,	-,	(-)			Fixed com				\-/	Variable n		1.7	\"	(*/	(.,	Severance
Name and surname	Office		which office held	Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	indemnity for end of office or termination of employment
Fabrizio	Vice Chairman of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	6.800		155.000		248.184						248.184		
Palenzona	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.019	2.000				15.019						15.019		
	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	4.000				42.553						42.553		
	Member of the Internal Controls and Risks Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.400				27.934						27.934		
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				163.490	16.400		155.000		334.890						334.890		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				163.490	16.400		155.000		334.890						334.890		
Federico	Chief Executive Officer	01/01/2015	31/12/2015	approv. bil. 2017	86.384	6.800		379.578	1.579.030	2.051.792		770.000		347.317	30.111	3.199.220	1.918.772	
Ghizzoni	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.019	2.000				15.019						15.019		L
	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	12/05/2015		13.019	2.000				15.019						15.019		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400		
	Attendance Off Site Meeting				440,400	1.200		070 570	4 570 000	1.200		770 000		047.047	20.444	1.200	4 040 770	
	(I) Compensation in the company preparing the financial statements				112.422	12.400		379.578	1.579.030	2.083.430		770.000		347.317	30.111	3.230.858	1.918.772	
	(II) Compensation from subsidiaries and associates				112.422	12.400		379.578	1.579.030	2.083.430		770 000		347.317	20.444	3.230.858	1.918.772	
Mohamed Ali	(III) Total  Member of the Board of Directors	01/01/2015	12/05/2015	ı	29.151	3.600		379.070	1.079.030	32.751		770.000		347.317	30.111	32.751	1.910.772	
Al Fahim	(I) Compensation in the company preparing the financial statements	01/01/2013	12/03/2013		29.151	3.600				32.751						32.751		l
74 1 4111111	(II) Compensation from subsidiaries and associates				29.101	3.000				32.731						32.731		l
	(III) Total				29.151	3.600				32.751						32.751		
Mohamed	Member of the Board of Directors	13/05/2015	14/10/2015	1	38.219	1.600				39.819						39.819		
Hamed	Attendance Off Site Meeting	10/00/2010	14/10/2010		00.210	1.000				00.010						00.010		
Badawy Al-	(I) Compensation in the company preparing the financial statements		l		38.219	1.600				39.819						39.819		
Husseiny	(II) Compensation from subsidiaries and associates																	
	(III) Total				38.219	1.600				39.819						39.819		
Mohamed	Member of the Board of Directors	15/10/2015	31/12/2015	approv. bil. 2015	19.233	400				19.633						19.633		
Hamad Al	Attendance Off Site Meeting																	i
Mehairi	(I) Compensation in the company preparing the financial statements			ı	19.233	400				19.633						19.633		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				19.233	400				19.633						19.633		
Manfred	Member of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	4.800				91.184						91.184		
Bischoff	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.019	1.200				14.219						14.219		
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				99.403	7.200				106.603						106.603		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				99.403	7.200				106.603						106.603		<u> </u>
Cesare Bisoni	Member of the Board of Directors	13/05/2015			57.452	3.200				60.652						60.652		
	Member of the Internal Controls and Risks Committee	13/05/2015	31/12/2015	approv. bil. 2017	25.534	2.800				28.334						28.334		
	Chairman of the Related Parties and Equities Investments Committee	13/05/2015	31/12/2015	approv. bil. 2017	31.918	2.800				34.718						34.718		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400		
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				114.904	10.400				125.304						125.304		
	(II) Compensation from subsidiaries and associates																	L
	(III) Total				114.904	10.400				125.304						125.304		

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(A)	(B)	1	C)	(D)			(*	)			(2)	(;	3)	(4)	(5)	(6)	(7)	(8)
(Fy	(8)		-,	(5)			Fixed com	<u>,                                      </u>			(-)	Variable n	,	(7)	(0)	(0)	(1)	Severance
Name and surname	Office		which office held	Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	indemnity for end of office or termination of employment
Henryka	Member of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	6.400				92.784						92.784		
Bochniarz	Member of the Remuneration Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	3.200				41.753						41.753		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400		
	Attendance Off Site Meeting					400				400						400		
	(I) Compensation in the company preparing the financial statements			•	124.937	10.400				135.337						135.337		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				124.937	10.400				135.337						135.337		
Alessandro	Member of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	5.200				91.584						91.584		
Caltagirone	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	2.800				41.353						41.353		
	Member of the Remuneration Committee	01/01/2015	12/05/2015		13.019	800				13.819						13.819		
	Chairman of the Remuneration Committee	12/05/2015	31/12/2015	approv. bil. 2017	31.918	1.200				33.118						33.118		
	Attendance Off Site Meeting																	
	(I) Compensation in the company preparing the financial statements				169.874	10.000				179.874						179.874		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				169.874	10.000				179.874						179.874		
Francesco	Member of the Board of Directors	01/01/2015	12/05/2015		29.151	3.600				32.751						32.751		
Giacomin	Member of the Internal Controls and Risks Committee	01/01/2015	12/05/2015		13.118	1.600				14.718						14.718		
	Member of the Internal Controls Sub-Committee	01/01/2015																
	Entitled to attend also Risks Sub-Committee	01/01/2015	12/05/2015			400				400						400		
	(I) Compensation in the company preparing the financial statements				42.268	5.600				47.868						47.868		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				42.268	5.600				47.868						47.868		
Helga Jung	Member of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	5.600				91.984						91.984		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400		
	Attendance Off Site Meeting			l		800				800						800		
	(I) Compensation in the company preparing the financial statements				86.384	6.800				93.184						93.184		
	(II) Compensation from subsidiaries and associates																	
	(III) Total	_			86.384	6.800				93.184						93.184		
Marianna Li	Member of the Board of Directors	01/01/2015			29.151	3.600				32.751				2.551		35.301		
Calzi	Member of the Internal Controls and Risks Committee	01/01/2015	12/05/2015		13.118	2.000				15.118						15.118		
	Member of the Internal Controls Sub-Committee	01/01/2015	12/05/2015			400				400						400		
	Entitled to attend also Risks Sub-Committee	01/01/2015																
	Chairman of the Related Parties and Equities Investments Committee	01/01/2015	12/05/2015		13.118	3.200				16.318						16.318		
	(I) Compensation in the company preparing the financial statements				55.386	9.200				64.586				2.551		67.137		
	(II) Compensation from subsidiaries and associates									****								
<u> </u>	(III) Total	Tariarias:-			55.386	9.200				64.586				2.551		67.137		
Luigi	Member of the Board of Directors	01/01/2015			29.151	2.400				31.551						31.551		
Maramotti	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.118	1.200				14.318						14.318		
	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	12/05/2015		13.118	1.200				14.318						14.318		
	Member of the Internal Controls and Risks Committee	01/01/2015	12/05/2015		13.118	1.200				14.318						14.318		
	Member of the Risks Sub-Committee	01/01/2015																
	Entitled to attend also Internal Controls Sub-Committee	01/01/2015	12/05/2015	l		400				400						400		
	(I) Compensation in the company preparing the financial statements				68.504	6.400				74.904						74.904		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				68.504	6.400				74.904						74.904		

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(A)	(B)	1 (	C)	(D)			(	1			(2)	(3	8)	(4)	(5)	(6)	(7)	(8)
(74)	(5)	,	<u> </u>	(5)			Fixed com	7			(-)	Variable n		(4)	(0)	(0)	(1)	Severance
Name and surname	Office		which office held	Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	indemnity for end of office or termination of employment
Giovanni	Member of the Board of Directors	01/01/2015	12/05/2015		29.151	3.600				32.751						32.751		
Quaglia	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015	12/05/2015		13.118	2.000				15.118						15.118		
	Member of the Related Parties and Equities Investments Committee	01/01/2015	12/05/2015		13.118	3.200				16.318						16.318		
	Member of the Supervisory Body ex D.Lgs. 231/2001	01/01/2015	10/06/2015		7.940	1.600				9.540						9.540		
	(I) Compensation in the company preparing the financial statements				63.326	10.400				73.726						73.726	1	
	(II) Compensation from subsidiaries and associates				7.288					7.288						7.288		
	(III) Total				70.614	10.400				81.014						81.014	1	
Lucrezia	Member of the Board of Directors	01/01/2015	31/12/2015	approv. bil. 2017	86.384	5.600				91.984						91.984		
Reichlin	Member of the Permanent Strategic Committee	01/01/2015	12/05/2015		13.019	1.600				14.619						14.619		
	Member of the Internal Controls and Risks Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	4.000				42.553						42.553		
	Member of the Risks Sub-Committee	01/01/2015	12/05/2015			400				400						400		
	Entitled to attend also Internal Controls Sub-Committee	01/01/2015	12/05/2015															
	Member of the Related Parties and Equities Investments Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.800				28.334						28.334		
	Chairman of the Supervisory Body ex D.Lgs. 231/2001 (pro tempore)	01/01/2015	10/06/2015		15.879	1.600				17.479						17.479		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400		
	Attendance Off Site Meeting					800				800						800		
	(I) Compensation in the company preparing the financial statements				179.370	17.200				196.570						196.570		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				179.370	17.200				196.570						196.570		
Lorenzo	Member of the Board of Directors	01/01/2015	12/05/2015		29.151	3.600				32.751						32.751		
Sassoli de	Member of the Internal Controls and Risks Committee	01/01/2015	12/05/2015		13.118	1.200				14.318						14.318		
Bianchi	Member of the Internal Controls Sub-Committee	01/01/2015	12/05/2015															
	Entitled to attend also Risks Sub-Committee	01/01/2015	12/05/2015			400				400						400		
	Member of the Related Parties and Equities Investments Committee	01/01/2015	12/05/2015		13.118	2.800				15.918						15.918		
	(I) Compensation in the company preparing the financial statements				55.386	8.000				63.386						63.386		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				55.386	8.000				63.386						63.386		
Clara Streit	Member of the Board of Directors	12/05/2015	31/12/2015	approv. bil. 2017	57.452	3.200				60.652						60.652		
	Member of the Corporate Governance, HR and Nomination Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.000				27.534						27.534	/	
	Member of the Internal Controls and Risks Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.400				27.934						27.934		
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				108.521	8.800				117.321						117.321		
	(II) Compensation from subsidiaries and associates																	ļ
	(III) Total				108.521	8.800				117.321						117.321		
	Member of the Board of Directors	12/05/2015	31/12/2015		57.452	3.200				60.652						60.652		ļ
	Member of the Internal Controls and Risks Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.800				28.334						28.334		ļ
	Member of the Related Parties and Equities Investments Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.800				28.334						28.334		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400	ļ <i>'</i>	
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				108.521	10.400				118.921						118.921		ļ
	(II) Compensation from subsidiaries and associates																	ļ
	(III) Total				108.521	10.400				118.921						118.921		



(A)	(B)	(	C)	(D)			(1	)			(2)	(3	3)	(4)	(5)	(6)	(7)	(8)
							Fixed com	pensation				Variable n	on-equity					Severance
Name and surname	Office		which office held	Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	indemnity for end of office or termination of employment
Alexander	Member of the Board of Directors	01/01/2015		approv. bil. 2017	86.384	6.800				93.184				7.114		100.297		
Wolfgring	Member of the Remuneration Committee	01/01/2015	31/12/2015	approv. bil. 2017	38.553	3.200				41.753						41.753		
	Member of the Internal Controls and Risks Committee	01/01/2015			13.019	2.000				15.019						15.019		
	Chairman of the Internal Controls and Risks Committee	12/05/2015		approv. bil. 2017	95.753	2.800				98.553						98.553		
	Member of the Risks Sub-Committee	01/01/2015	12/05/2015			400				400						400		
	Entitled to attend also Internal Controls Sub-Committee	01/01/2015	12/05/2015															
	Attendance Off Site Meeting					1.600				1.600						1.600		
	(I) Compensation in the company preparing the financial statements				233.710	16.800				250.510				7.114		257.623		
	(II) Compensation from subsidiaries and associates																	
	(III) Total				233.710	16.800				250.510				7.114		257.623		
Anthony	Member of the Board of Directors			approv. bil. 2017	86.384	5.600				91.984						91.984		
Wyand	Member of the Corporate Governance, HR and Nomination Committee	01/01/2015			13.019	2.000				15.019						15.019		
	Member of the Remuneration Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	1.600				27.134						27.134		
	Chairman of the Internal Controls and Risks Committee	01/01/2015			63.649	2.000				65.649						65.649		
	Member of the Internal Controls and Risks Committee	12/05/2015		approv. bil. 2017	25.534	2.800				28.334						28.334		
	Chairman of the Internal Controls Sub-Committee	01/01/2015																
	Chairman of the Risks Sub-Committee	01/01/2015	12/05/2015			400				400						400		
	Invited Corporate Governance, HR and Nomination Committee 31.10.2015					400				400						400		
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				214.121	16.000				230.121						230.121		
	(II) Compensation from subsidiaries and associates																	
	(III) Total	I			214.121	16.000				230.121						230.121		
Elena Zambon	Member of the Board of Directors	12/05/2015		approv. bil. 2017	57.452	2.800				60.252						60.252		
	Member of the Corporate Governance, HR and Nomination Committee	12/05/2015	31/12/2015	approv. bil. 2017	25.534	2.400				27.934						27.934		
	Attendance Off Site Meeting					1.200				1.200						1.200		
	(I) Compensation in the company preparing the financial statements				82.986	6.400				89.386						89.386		
	(II) Compensation from subsidiaries and associates				00.000	0.400										00.000		
	(III) Total				82.986	6.400				89.386						89.386		
TOTAL BOARD	(I) Compensation in the company preparing the financial statements				3.957.449	252.400		1.026.058	1.579.030	6.814.937		770.000		379.552	40.903	8.005.391	1.918.772	
•	(II) Compensation from subsidiaries and associates				389.589					389.589						389.589		
	(III) Total				4.347.038	252.400		1.026.058	1.579.030	7.204.525		770.000		379.552	40.903	8.394.980	1.918.772	



(A)	(B)	(C)	(D)			(1	1			(2)	(:	3)	(4)	(5)	(6)	(7)	(8)
(^)	(6)	(0)	(6)			Fixed com	,			(2)	Variable n	- /	(4)	(3)	(0)	(1)	(0)
Name and surname	Office	Period for which office was held	Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	Severance indemnity for end of office or termination of employment
Maurizio Lauri	Chairman of the Board of Statutory Auditors	01/01/2015 31/12/2015	approv. bil. 2015	140.000	16.400				156.400				7.113		163.513		
	(I) Compensation in the company preparing the financial statements	'	•	140.000	16.400				156.400				7.113		163.513		ļ
	(II) Compensation from subsidiaries and associates																
	(III) Total			140.000	16.400				156.400				7.113		163.513		
Giovanni	Standing Auditor	01/01/2015 09/11/2015		85.753	14.000				99.753				5.776		105.528		,
Battista Alberti	(I) Compensation in the company preparing the financial statements			85.753	14.000				99.753				5.776		105.528		
Alberti	(II) Compensation from subsidiaries and associates																
	(III) Total			85.753	14.000				99.753				5.776		105.528		
Cesare Bisoni	Standing Auditor	01/01/2015 14/04/2015		28.493	7.200				35.693				1.995		37.688		,
	(I) Compensation in the company preparing the financial statements			28.493	7.200				35.693				1.995		37.688		
	(II) Compensation from subsidiaries and associates			00.400	7.000				0= 0==				4.00-		07.000		
	(III) Total	15/04/2015   12/05/2015		28.493	7.200				35.693				1.995		37.688		
Federica	Standing Auditor	10/11/2015 09/12/2015		23.119	1.200				24.319				1.127		25.446		
Bonato	(I) Compensation in the company preparing the financial statements	, ,		23.119	1.200				24.319				1.127		25.446		
	(II) Compensation from subsidiaries and associates			4.740	800				5.540				752		6.292		
	(III) Total			27.859	2.000				29.859				1.879		31.738		
Angelo Rocco	Standing Auditor	13/05/2015 31/12/2015	approv. bil. 2015	63.835	9.600				73.435				4.582		78.017		
Bonissoni	(I) Compensation in the company preparing the financial statements		•	63.835	9.600				73.435				4.582		78.017		
	(II) Compensation from subsidiaries and associates																
	(III) Total			63.835	9.600				73.435				4.582		78.017		
Enrico Laghi	Standing Auditor	01/01/2015 31/12/2015	approv. bil. 2015	100.000	11.200				111.200				7.113		118.313		
Lillico Lagili	(I) Compensation in the company preparing the financial statements			100.000	11.200				111.200				7.113		118.313		
	(II) Compensation from subsidiaries and associates			25.000					25.000						25.000		ļ
	(III) Total			125.000	11.200				136.200				7.113		143.313		
Beatrice	Standing Auditor	09/12/2015 09/12/2015															!
Lombardini	(I) Compensation in the company preparing the financial statements																ļ.
	(II) Compensation from subsidiaries and associates																!
_	(III) Total																
Paolo Domenico	Standing Auditor	09/12/2015 09/12/2015															ł
Sfameni	(I) Compensation in the company preparing the financial statements																
	(II) Compensation from subsidiaries and associates (III) Total																
Diamarah		00/40/0045   24/40/2048	anner bil 2015	6 201	1.200				7.501				452		7.953		
Pierpaolo Singer	Standing Auditor	09/12/2015 31/12/2015	approv. bii. 2015	6.301 6.301	1.200				7.501				452 452		7.953		
	(I) Compensation in the company preparing the financial statements (II) Compensation from subsidiaries and associates			0.301	1.200				7.301				432		1.503		l
	(III) Total			6.301	1.200				7.501				452		7.953		
Maria Enrica	Standing Auditor	01/01/2015 31/12/2015	annroy hil 2015	100.000	16.800				116.800				7.113		123.913		
Spinardi	(I) Compensation in the company preparing the financial statements	0.1/01/2013   31/12/2013	арргот. ы. 2013	100.000	16.800				116.800				7.113		123.913		
'	(II) Compensation from subsidiaries and associates			100.000	70.000				. 10.000				7.113		120.010		
	(III) Total			100.000	16.800				116.800				7.113		123.913		
	()			100.000	70.000				110.000	<u> </u>	<u> </u>	<u> </u>		<u> </u>	120.010		
	(I) Compensation in the company preparing the financial statements			547.501	77.600				625.101				35.270		660.371		
TOTAL BOARD STATUTORY AUDITORS	(II) Compensation from subsidiaries and associates			29.740	800				30.540				752		31.292		
	(III) Total			577.240	78.400				655.640				36.022		691.663		
									'C- '- C	ull of i		-l -l - · ·		WID	come	rn –	

Life is full of ups and downs. | We're there for both.



(A)	(B)	(C)	(D)			(	(1)			(2)	(3	3)	(4)	(5)	(6)	(7)	(8)
Name and surname	Office	Period for which of was held	ice Office expiry	Emolument s resolved by the Shareholde rs' Meeting	Attendance tokens	Fixed con  Lump sum expense reimbursem ents	Comp.for specific offices ex sec. 2389 Italian Civil Code	Employmen t fixed salary	Total	Compensati on for committee participatio n	Bonuses and other incentives	on-equity  Profit sharing	Non- monetary benefits	Other remuneratio n	Total	Fair value of equity compensati on	Severance indemnity for end of office or termination of employment
Roberto	General Manager	01/01/2015 30/09/2	115					1.076.820	1.076.820		350.000		224.650	143.718	1.795.188	959.099	5.393.691
All 4	(I) Compensation in the company preparing the financial statements		·					1.076.820	1.076.820		350.000		224.650	143.718	1.795.188	959.099	5.393.691
	(II) Compensation from subsidiaries and associates																
	(III) Total							1.076.820	1.076.820		350.000		224.650	143.718	1.795.188	959.099	5.393.691
Other Executives	(I) Compensation in the company preparing the financial statements							6.407.551	6.407.551		2.049.625		961.644	373.498	9.792.317	3.115.276	3.774.550
with strategic responsibilitie s (total 7	(II) Compensation from subsidiaries and associates																
	(III) Total							6.407.551	6.407.551		2.049.625		961.644	373.498	9.792.317	3.115.276	3.774.550

<sup>(1)</sup> overall amount of the payments related to the employment resolution. As already disclosed with Press Release of 5th August 2015, the amount of € 2.716.192,00 gross (corresponding to the cost of the indemnity in lieu of notice and to 20% of the severance) has been paid upon termination, while for the remaining quota of the severance of € 2.677.499,00 gross it is foreseen the deferred disbursement over further 5 years, in cash and shares, conditional to maitainment of adequate capitalization and liquidity requirements by the Bank and subject to malus and clawback clauses.

<sup>(2)</sup> overall amount of the payments related to the employment resolution of one executive with strategic responsibilities. The amount of € 1.845.550,00 euro gross (corresponding to the cost of the indemnity in lieu of notice and to 20% of the severance) has been paid upon termination, while for the remaining quota of the severance of € 1.929.000,00 gross it is foreseen the deferred disbursement over further 5 years, in cash and shares, conditional to maitainment of adequate capitalization and liquidity requirements by the Bank and subject to malus and clawback clauses.

### Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-bis

## TABLE 2: Stock Options Assigned to the Members of the Administrative Body, to General Managers and Other Executives with Strategic Responsibilities

			0	ntions Held :	at Star of the Year		(	Ontions Assir	ned During tl	ne Year		Ontions Ex	ercised Duri	ng the Year	(14)	(15)	(16)
				•				•						Ĭ	(14)	(13)	(10)
A	В	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)			
Name and Surname	Office	Plan	Number of Options	Exercise Price	Period of Possible Exercise (fromto)	Number of Options	Exercise Price	Period of Possible Exercise (fromto)	Fair Value at Assign. Date	Assignment Date	Market Price of Underlying Shares upon Assignement of Options	Number of Options	Exercise Price	Market Price of Underlying Shares on Exercise Date	Options Lapsed During the Year (Number)	Options Held at the End of the Year	Options Relevant to the Year (Fair Value)
Federico Ghizzoni	Chief Executive Officer																
(I) Compensation in company	preparing financial	2004 Stock Options	26.882	22,419	03/09/2008 - 31/12/2017		-	-	-	-	-	-	-	-	-	26.882	-
statements		2005 Stock Options	35.843	26,878	18/11/2009 - 31/12/2018	-	-	-	-	-	-	-	-	-	-	35.843	-
		2006 Stock Options	32.349	33,205	13/06/2010 - 31/12/2019	-	-	-	-	-	-	-	-	-	-	32.349	-
		2007 Stock Options	56.137	39,583	15/07/2011 - 15/07/2017	-	-	-	-	-	-	-	-	-	-	56.137	-
		2008 Stock Options	141.270	23,351	09/07/2012 - 09/07/2018	-	-	-	-	-	-	-	-	-	-	141.270	-
		2011 Perf. Stock Options	672.125	4,010	01/01/2016 - 31/12/2022	-	-	-	-	-	-	-	-	-	672.125	-	-
(II) Compensation from Subsid	diaries and Associates	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(III) Total			964.606	-	•	-		-	-			-			672.125	292.481	
Roberto Nicastro	General Manager																
(I) Compensation in company statements	preparing financial	2004 Stock Options	161.297	22,419	03/09/2008 - 31/12/2017	-	-	-	-	-	-	-			161.297	-	-
Statements		2005 Stock Options	322.595	26,878	18/11/2009 - 31/12/2018	,	-	-	-	-	-	-			322.595	-	-
		2006 Stock Options	242.556	33,205	13/06/2010 - 31/12/2019	1	-	-	-	-	-	-		-	242.556	1	-
		2007 Stock Options	210.516	39,583	15/07/2011 - 15/07/2017	-	-	-	-	-		-			210.516	-	-
		2008 Stock Options	451.235	23,351	09/07/2012 - 09/07/2018	,	-	-	-	-	-	-			-	451.235	-
		2011 Perf. Stock Options	611.022	4,010	01/01/2016 - 31/12/2022	-	-	-	-	-	-	-		-	611.022	-	-
(II) Compensation from Subsid	diaries and Associates	-	-	-	-	-	-	-	-	-	-	-			-	-	-
(III) Total			1.999.221	-	-	-	-	-	-	-	-	-			1.547.986	451.235	
Other Executives with Strategi																	
(I) Compensation in company preparing financial	n. 6 Executives	2004 Stock Options	163.355	22,419	03/09/2008 - 31/12/2017	-	-	-	-	-	-	-			16.169	147.186	-
statements	n. 6 Executives	2005 Stock Options	327.790	26,878	18/11/2009 - 31/12/2018	-	-	-	-	-	-	-			28.675	299.115	-
	n. 6 Executives	2006 Stock Options	273.201	33,205	13/06/2010 - 31/12/2019	-	-	-	-	-	-	-			21.578	251.623	-
	n. 7 Executives	2007 Stock Options	300.209	39,583	15/07/2011 - 15/07/2017	-	-	-	-	-	-	-		-	28.069	272.140	-
	n. 7 Executives	2008 Stock Options	821.307	23,351	09/07/2012 - 09/07/2018	-	-	-	-	-	-	-		-	-	821.307	-
	n. 6 Executives	2011 Perf. Stock Option	1.061.954	4,010	01/01/2016 - 31/12/2022	-	-	-	-	-	-	-		-	1.061.954	-	-
(II) Compensation from Subsid	diaries and Associates	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-
(III) Total			2.947.816	-	-	•	-	-	-	-	-	-			1.156.445	1.791.371	<u> </u>



#### Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-bis

TABLE 3A: Incentive plans based on financial instruments other than stock options, in favour of members of the administrative body, general managers and other executives with strategic responsibilities

			during previo	truments assigned ous years and not uring the year		Financial instr	uments assigned d	uring the year		Financial instruments vested during the year and not assigned	Financial ins vested during t asigna	the year and	Financial instruments relevant to the year
A	В	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Name and surname	Office	Plan	Number and type of financial instruments	Vesting period	Number and type of financial instruments	Fair val. on assign. date	Vesting period	Assignment date	Market price upon assignment	Number and type of financial instruments	Number and type of financial instruments	Value on maturity date	Fair Value
Federico Ghizzoni	Amministratore Delegato	-	-	-	-	-	-	-	-	-	-		
(I) Compensation in com financial statements		Azioni Ordinarie UniCredit Piano 2013_2015	284.091	31.12.2015	-	-	-	-	-	-	284.090	1.782.665	320.735
illianciai statements		Group Incentive System 2014	175.464	40% - 31/12/2017 30% - 31/12/2018 30% - 31/12/2019	-	-		-	-	-	-		- 193.311
		Long Term Incentive Systrem 2015 - 2018 (Phantom Share)	-	-	conversion in nr. of units at vesting	5.200.000	50% - 31/12/2016 50% - 31/12/2018	April 2015	ns	-	-		- 891.429
		Group Incentive System 2015	-	-	322.485	1.100.000	40% - 31/12/2017 20% - 31/12/2018 20% - 31/12/2019 20% - 31/12/2020	March 2016	3,411	-	-		- 513.297
(II) Compensation from S Associates	Subsidiaries and	-	-	-	-	-	-	-	-	-	-		-
(III) Total			-	-	-	6.300.000	-		-	-	-	1.782.665	1.918.772
Roberto Nicastro	General Manager	-	-	-	-	-	-	-	-	-	-		
(I) Compensation in com financial statements	pany preparing	Group Incentive System 2014	79.757	40% - 31/12/2017 30% - 31/12/2018 30% - 31/12/2019	-	-	-	-	-	-	-		- 87.869
		Long Term Incentive Systrem 2015 - 2018 (Phantom Share)	-	-	conversion in nr. of units at vesting	860.000	50% - 31/12/2016 50% - 31/12/2018	April 2015	ns	-	-		- 589.714
		Group Incentive System 2015	-	-	146.581	500.000	40% - 31/12/2017 20% - 31/12/2018 20% - 31/12/2019 20% - 31/12/2020	March 2016	3,411	-	-		- 281.516
(II) Compensation from S Associates	Subsidiaries and	-	-	-	-	-	-	-	-	-	-		
(III) Total			-	-	-	1.360.000	-	-	-	-	-		959.099
Altri Dirigenti con respos	abilità strategiche	-	-	-	-	-	-		-	-	-		
(I) Compensation in	3 executives	Group Incentive System 2011	-	-	-	-	-	-	-	-	86.419	542.279	-
company preparing financial statements	2 executives	Group Incentive System 2012	108.877	66,6% 31/12/2015 33,3% 31/12/2016	-	-	-	-	-	-	72.585	455.471	86.012
	2 executives	Group Incentive System 2013	84.902	40% 31/12/2015 40% 31/12/2016 20% 31/12/2017	-	-	0	0	0	-	-		- 136.129
	8 executives	Group Incentive System 2014	423.500	40% - 31/12/2017 30% - 31/12/2018 30% - 31/12/2019	-	-	-	-	-	-	-		- 466.576
	2 executives	Long Term Incentive Systrem 2015 - 2018 (Phantom Share)	-	-	conversion in nr. of units at vesting	6.400.000	50% - 31/12/2016	April 2015	(1) ns	-	-		- 1.097.143
	8 executives	Group Incentive System 2015	-	-	826.716	2.820.000	40% - 31/12/2017 20% - 31/12/2018 20% - 31/12/2019 20% - 31/12/2020	March 2016	3,411	-	-		- 1.329.416
(II) Compensation from S Associates	Subsidiaries and	•	-		-	-	-	-			-		·
(III) Total					-	9.220.000			-		-	997.750	3.115.276



# Consob Issuers' Regulation nr. 11971 - Attachment 3A / Schedule 7-bis TABLE 3B: Monetary Incentive Plans in Favour of Members of the Administrative Body, General Managers and Other Executives

A	В	(1)		(2)			(3)		(4)
				Annual Bonu	s	Pre	vious Years Bonu	ises	
Name and Surname	Office	Plan	(A)	(B)	(C)	(A)	(B)	(C)	Other Bonuses
			Payable / Paid	Deferred	Deferral Period	Non Longer Payable	Payable / Paid	Still Deferred	
Federico Ghizzoni	Chief Executive Officer								
117	e Company Preparing the	Group Incentive System 2014	-	-	-		330.000	330.000	-
Financial Statements		Group Incentive System 2015	440.000	660.000	50% - 31/12/2016 50% - 31/12/2020			-	-
(II) Compensation from	Subsidiaries and Associates	nn	-	-	-	-	-	-	-
(III) Total			440.000	660.000	-	-	330.000	330.000	-
Roberto Nicastro	General Manager								
(I) Compensation In Th	e Company Preparing the	Group Incentive System 2014	-	-	-		150.000	150.000	-
Financial Statements		Group Incentive System 2015	200.000	300.000	50% - 31/12/2016 50% - 31/12/2020			-	-
(II) Compensation from	Subsidiaries and Associates	nn	-	-	-	-	-	-	-
(III) Total			200.000	300.000	•	-	150.000	150.000	-
Other executives wit	n strategic responsibilities								
(I) Compensation In Th	e Company Preparing the	Group Incentive System 2012	-	-	-		34.000	-	-
Financial Statements		Group Incentive System 2013	-	-	-		91.125	8.415	-
		Group Incentive System 2014	-	-	-		796.500	796.500	-
		Group Incentive System 2015	1.128.000	1.692.000	50% - 31/12/2016 50% - 31/12/2020			-	-
(II) Compensation from	Subsidiaries and Associates	nn	-	-	-	-	-	-	-
(III) Total			1.128.000	1.692.000	•	-	921.625	804.915	-

Amounts in Euro



#### Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-ter

#### TABLE 1: Investments of the Members of the Administrative and Auditing Bodies and General Managers

						ımber of Shares		
Name and Surname	Office	Investee Company	Type of Shares	Held at the End of 2014 (1)	Coming from Scrip Dividend 2015	Acquired	Sold	Held at the End of 201: (1)
BOARD OF DIRECTORS								
Giuseppe Vita	Chairman	UniCredit	ord.	306.422	6.127	200.000		512.5
•	indirect ownership (spouse)	UniCredit	ord.	5.083	101			5.1
Candido Fois (a)	Vice Presidente Vicario							
Vincenzo Calandra Buonaura	Vice Presidente	UniCredit	ord.	18.534	370			18.9
Luca Cordero di Montezemolo	Vice Presidente							
Fabrizio Palenzona	Vice Presidente							
Federico Ghizzoni	Chief Executive Officer	UniCredit	ord.	275.921	8.646	156.423 (2)		440.9
	indirect ownership (spouse)	UniCredit	ord.	1.525	30			1.5
Mohamed Ali Al Fahim (a)	Director							
Mohamed Hamed Badawy Al-I	Director							
Mohamed Hamad Al Mehairi	Director							
Manfred Bischoff	Director	UniCredit	ord.	14.997				14.9
Cesare Bisoni (b)	Director	JJ. 00.1	<del></del>					. 1.0
Henryka Bochniarz	Director							
Alessandro Caltagirone	Director							
Francesco Giacomin (a)	Director							
Helga Jung	Director	UniCredit	ord.	1.232	23			1.2
Marianna Li Calzi (a)	Director	Officionic	Oru.	1.202				1.2
Luigi Maramotti (a)	Director	UniCredit	ord.	2.326.826				2.326.8
Giovanni Quaglia (a)	Director	Official	oru.	2.020.020				2.020.0
Olovanni Quaglia (a)	indirect ownership (spouse)	UniCredit	ord.	1.016	20			1.0
Lucrezia Reichlin	Director	Officient	oru.	1.010	20			1.0
	(¿Director							
Clara Streit (b)	Director	UniCredit	ord.			1.000		1.0
Paola Vezzani (b)	Director	Officiedit	oru.			1.000		1.0
Alexander Wolfgring	Director							
Anthony Wyand	Director	UniCredit	ord.	6.123				6.1
Elena Zambon (b)	Director	Officiedit	oru.	0.123				0.1
BOARD OF STATUTORY AUI								
Maurizio Lauri	Chairman of the Board of Statut	ory Auditors		4.500	166			4.6
Giiovanni Battista Alberti	Standing Auditor							
	indirect ownership (spouse)	UniCredit	ord.	1.220	24			1.2
Cesare Bisoni	Standing Auditor							
Federica Bonato	Standing Auditor	UniCredit	ord.	768		15		7
Angelo Rocco Bonissoni	Standing Auditor							
Enrico Laghi	Standing Auditor							
Beatrice Lombardini	Standing Auditor	UniCredit	ord.	3.838	77			3.9
Paolo Domenico Sfameni	Standing Auditor							
	indirect ownership (spouse)	UniCredit	ord.	658				6
Pierpaolo Singer	Standing Auditor							
Maria Enrica Spinardi	Standing Auditor							
GENERAL MANAGERS								
Roberto Nicastro (d)	Direttore Generale	UniCredit	ord.	245.364				245.3
TODELIO INICASII (U)	DILEMOLE DELICITIES	Unioreal	uiu.	240.304				240.0

<sup>(1)</sup> Or start / end date of appointment if different from indicated period

<sup>(2)</sup> granting during 2015 of nr. 284,090 free ordinary shares, net of 127,667 shares sold within the Share Netting process, in execution of the UniCredit Share Plan approved by the Shareholders' Meeting



<sup>(</sup>a) from 1/1/2015 to 13/5/2015

<sup>(</sup>b) from 13/5/2015 to 31/12/2015

<sup>(</sup>c) Mr. Al-Husseiny from 13/5/2015 to 14/10/2015 - Mr. Al Mehairi from 15/10/2015 to 31/12/2015.

<sup>(</sup>d) from 01/01/2015 to 30/09/2015

## Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-ter

TABLE 2: Investments of Other Executives with Strategic Responsibilities

				Nu	mber of Shares			
Number of Executives with Strategic Responsibilities	Investee Company	Type of Share	Held at the End of 2014 (1)	Coming from Scrip Dividend 2014	Acquired	Sold		Held at the End of 2015 (1)
8	UniCredit	ord.	489.526	(2) 8.064	70.784 (3)		0	568.374

- (1) Or start / end date of appointment if different from indicated period
- (2) Of which 42 indirect possess
- (3) mostly coming from the granting of free ordinary shares, net of those sold within the Share Netting process, in relation to the payment of incentives deferred under the Group Incentive Systems