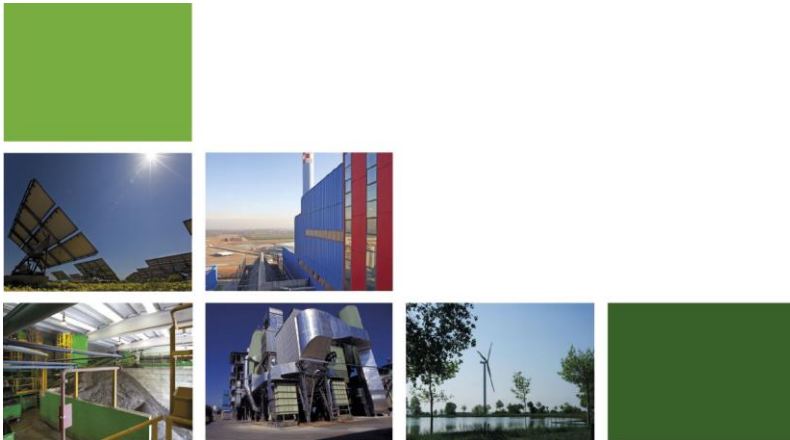


# 1Q 2016 Results



Conference Call  
May 12<sup>th</sup>, 2016

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 **1Q 2016 Results**


 Outlook and conclusions

 Annex

# 1Q 2016 Highlights

## Solid results in an adverse market scenario

- 
- COD Acceleration program
  - Cost savings
  - Good wind conditions in Italy and France
  - Additional MW managed by Vector Cuatro

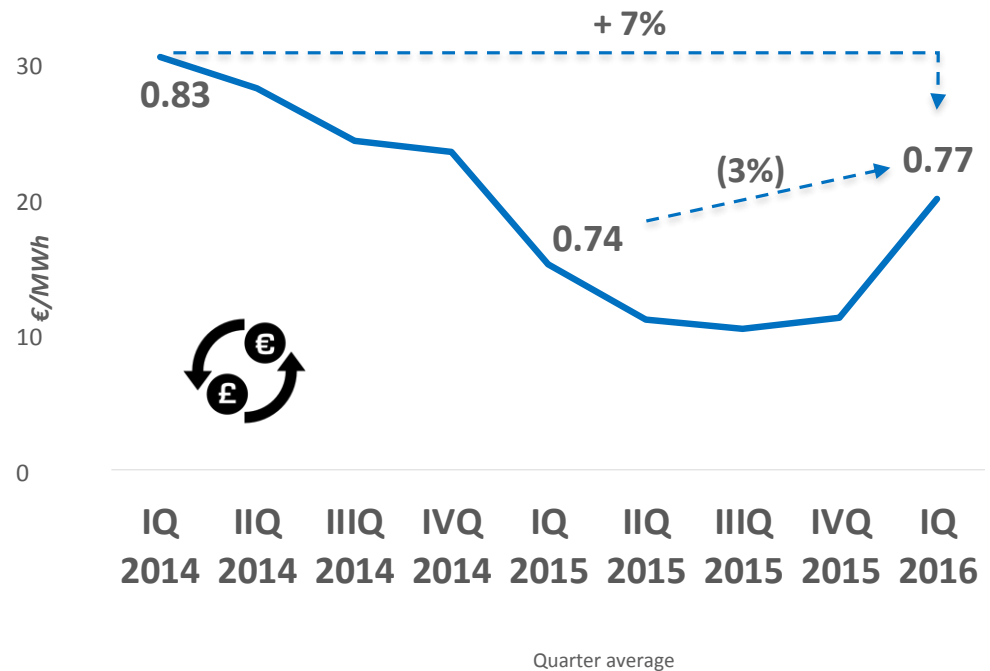
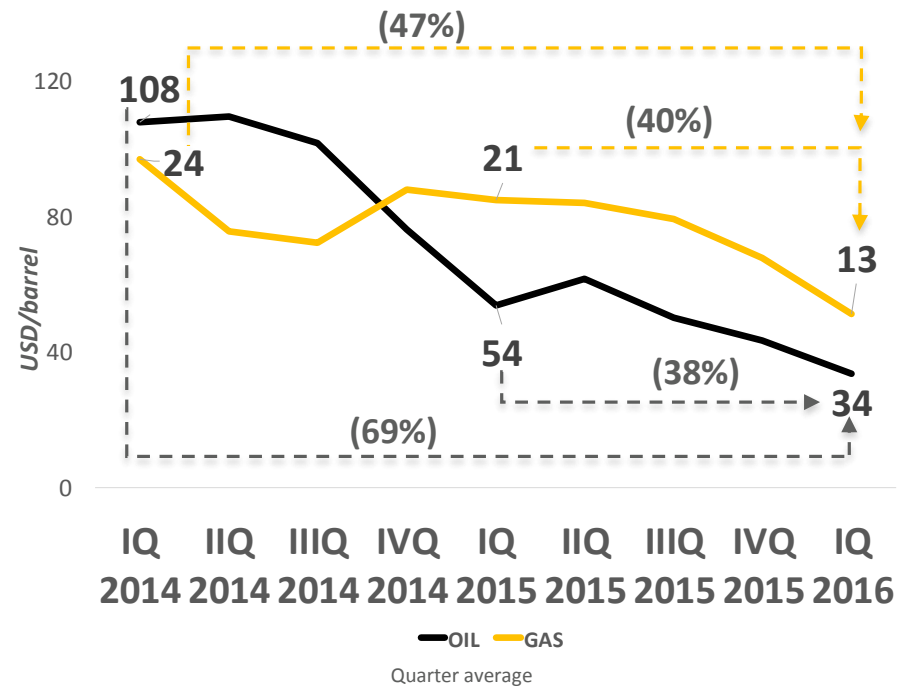
- Significant decrease in electricity prices
  - Poor wind conditions in the UK
  - Negative impact from change in regulations
- 

**1Q 16: €42.6m EBITDA and NFP down by €41m at €589m**

# Market context – oil & gas price and exchange rate evolution

Significant decrease in commodities prices

GBP devaluation YoY with positive impact on NFP

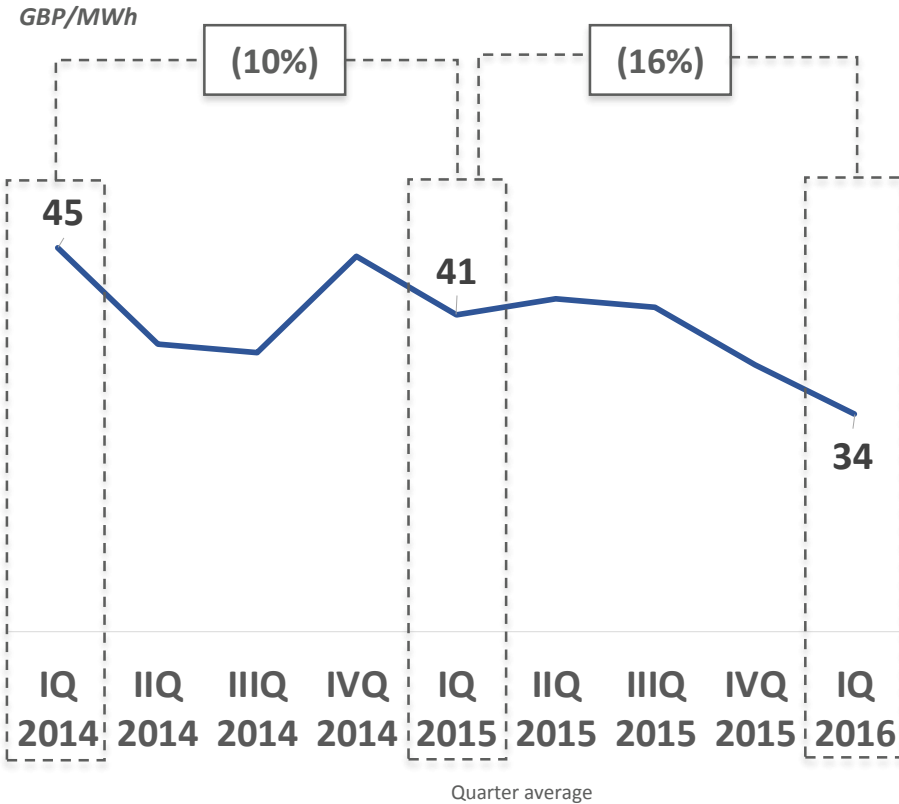
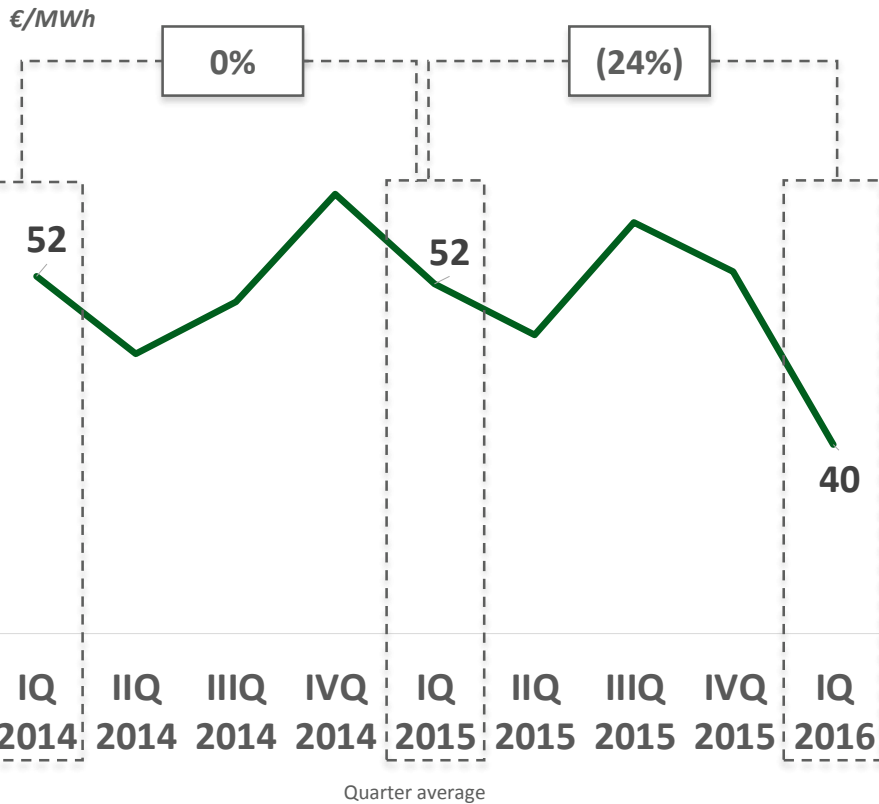


# Market context – wholesale price evolution





Negative wholesale price evolution affecting group performance

 Average PUN

 Average wholesale price

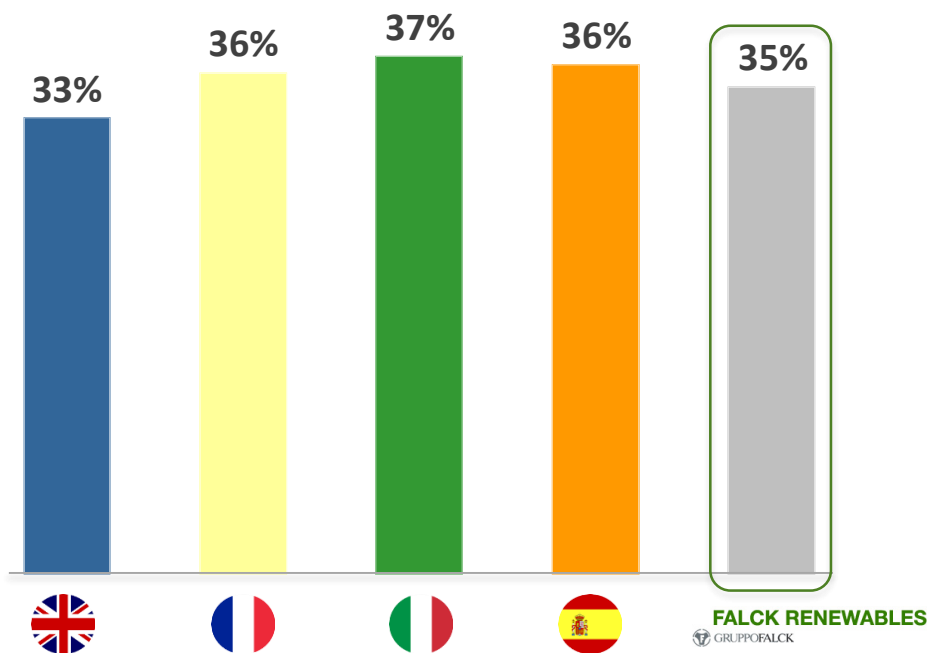


## Impact of change in regulations – Italy and UK

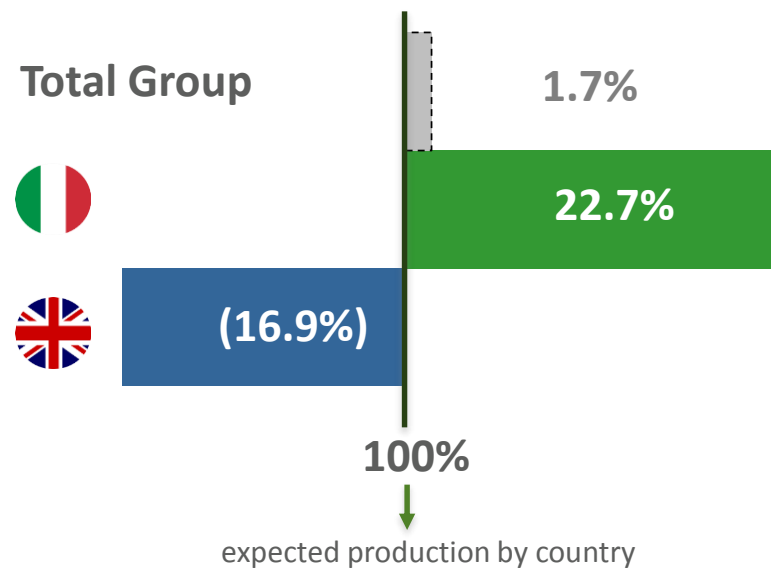
	Change in regulation	Effective date	Impact on Incentives	Expected event
	Discontinuity in incentive calculation vs previous year	01/01/2016	~ (11 €/GC)	X
	Fixed wholesale price for incentive calculation for biomass	01/01/2016	~ (21 €/GC)	✓
	Cancellation of LECs	01/08/2015	~ (5 £/MWh)	✓
	Recent ruling imposed fee payment over FiT received from 2009 - 2014	15/04/2016	(€0.8m) cumulated	X

# 1Q Wind farms performance

1Q 2016: load factor by country

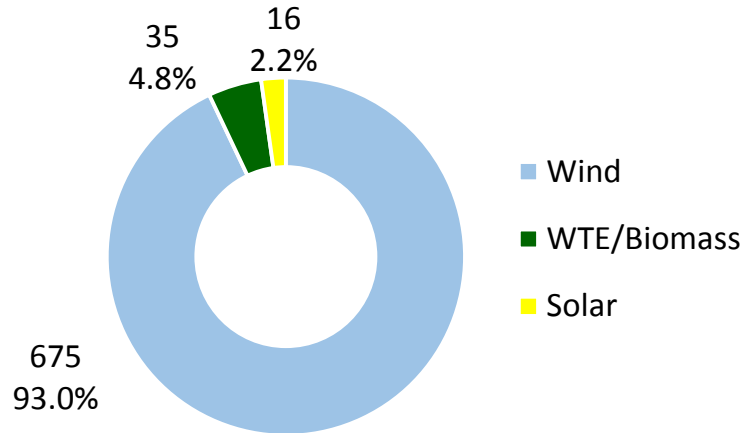


1Q 2016: UK & Italy plant performance

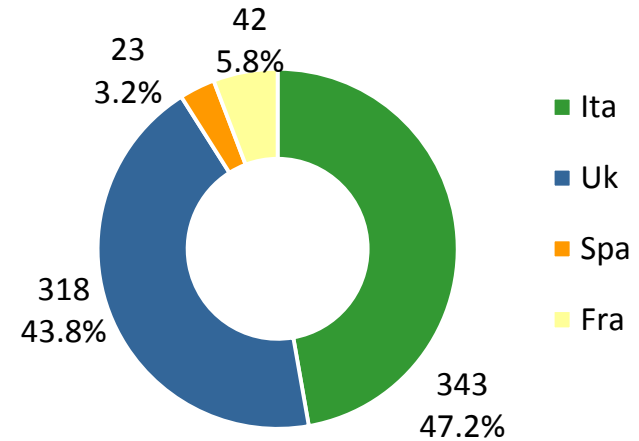


# Installed capacity and production

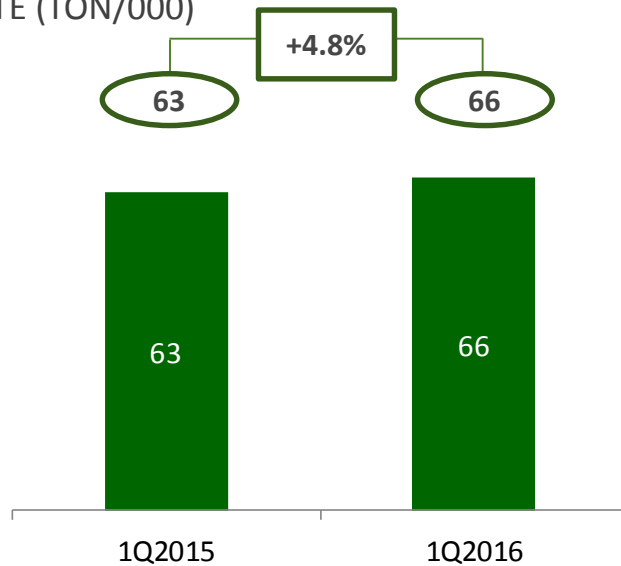
By Technology



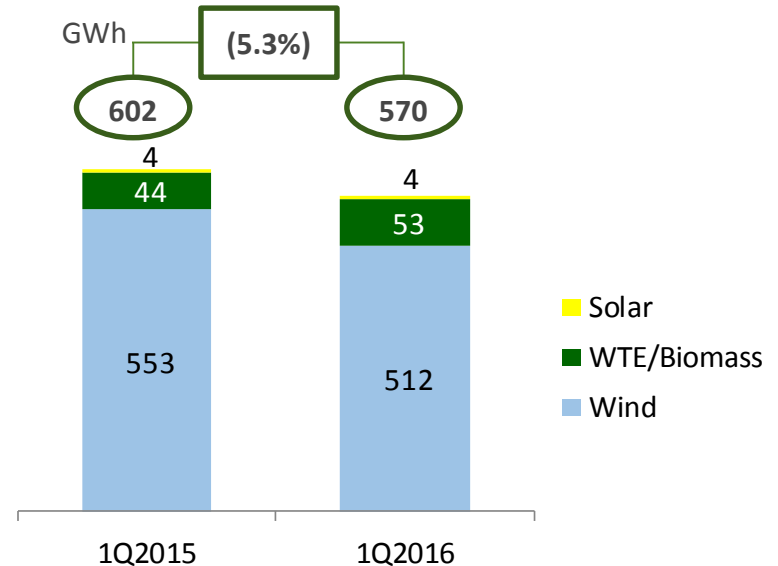
By Country



WASTE (TON/000)



GWh



\* excluding minority stakes in La Muela and FEA



# 1Q2016 Highlights

	1Q2016	1Q2015*	Δ
Installed Capacity - MW	726	726	
Energy Production - GWh	570	602	(32)
Revenues - €m	73.2	86.6	(13.4)
EBITDA - €m	42.6	54.6	(12.0)
EBIT- €m	25.7	36.6	(10.9)
EBT - €m	15.6	25.1	(9.5)
Capex	14.3	4.4	(9.9)
Net Financial Position	(589.0)	(629.9)**	40.8

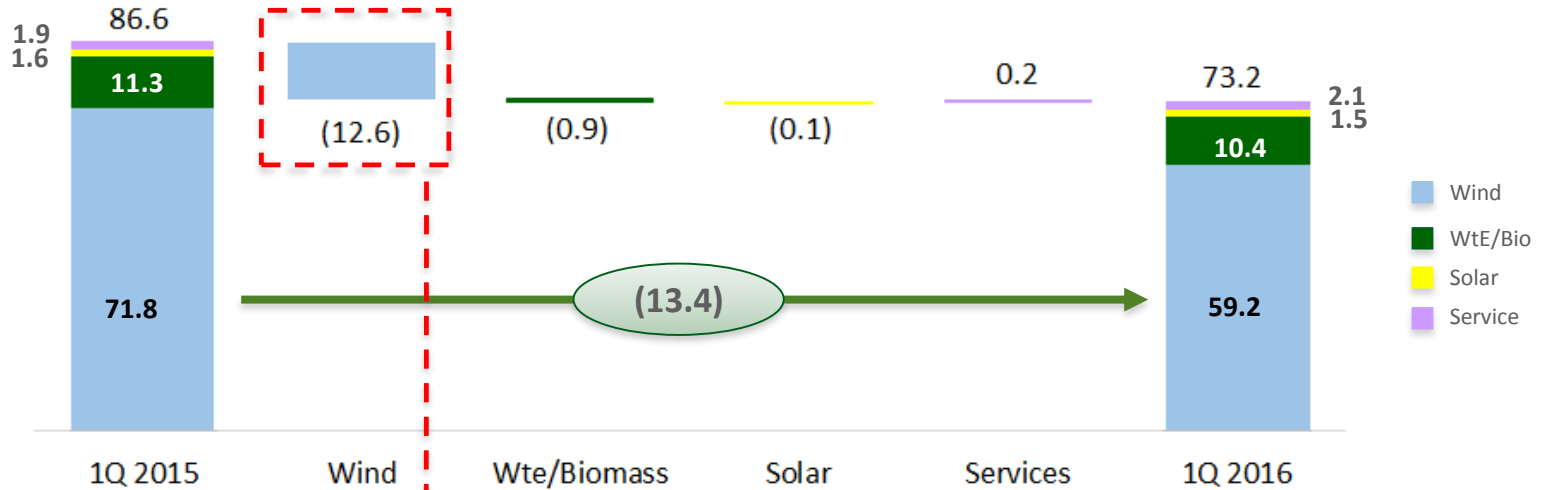
\* The figures at 31 March 2015 have been restated to reflect the adjustments made following the application of IFRS 3 - Business Combinations - regarding the acquisition of Vector Cuatro group.

\*\*As of 31 December 2015

# 1Q 2016 Revenues Evolution

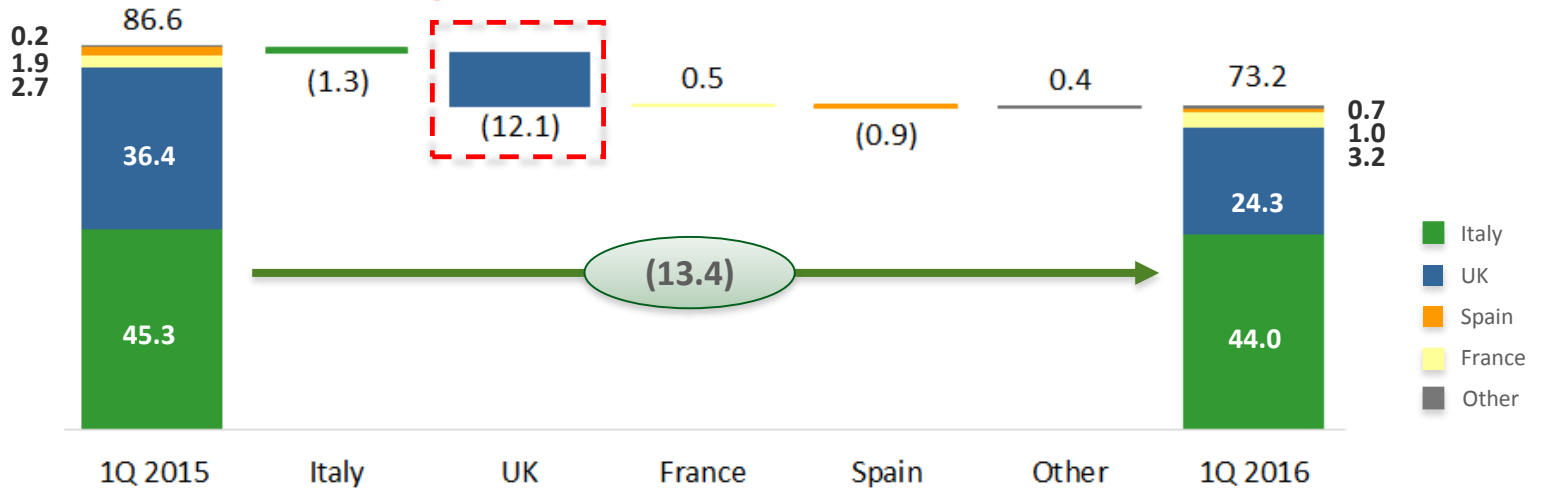
Millions of euro

Revenues by Technology



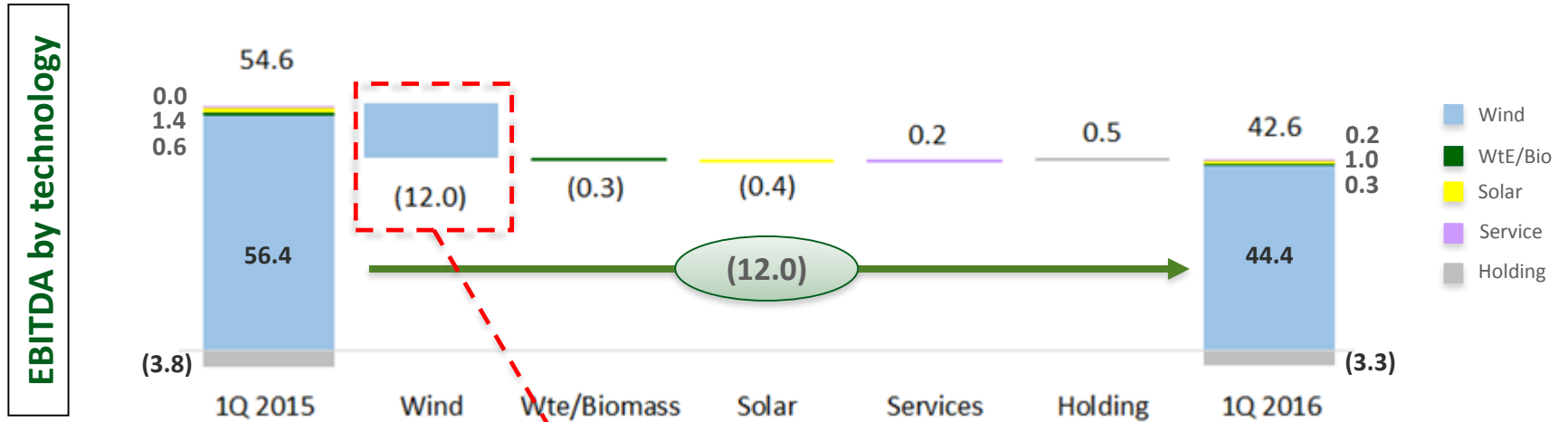
Millions of euro

Revenues by Country

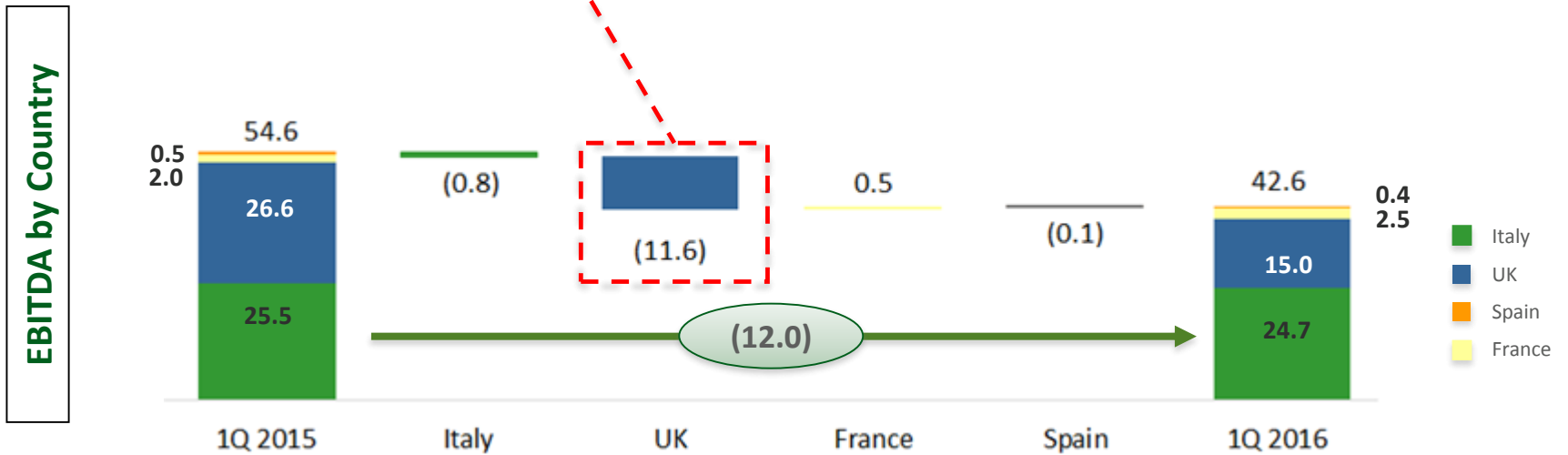


# 1Q2016 EBITDA Evolution

Millions of euro

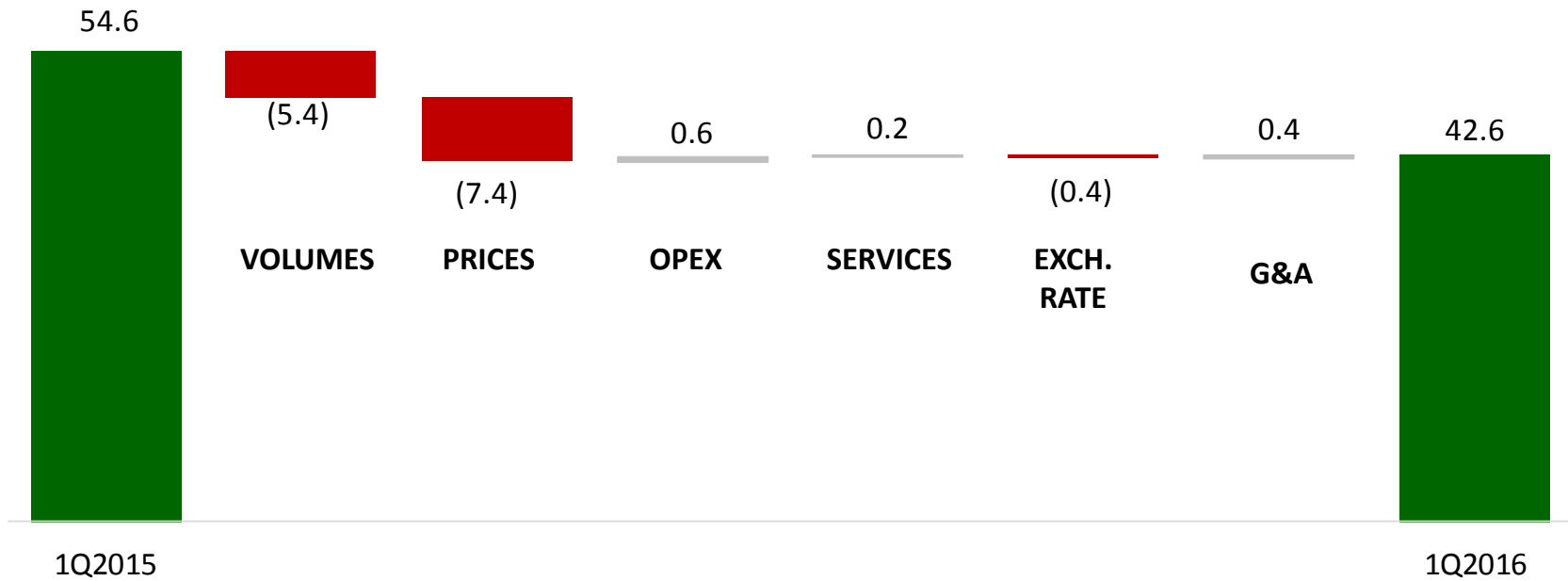


Millions of euro



# 1Q2016 EBITDA Evolution

Millions of euro



# 1Q2016 Financial highlights

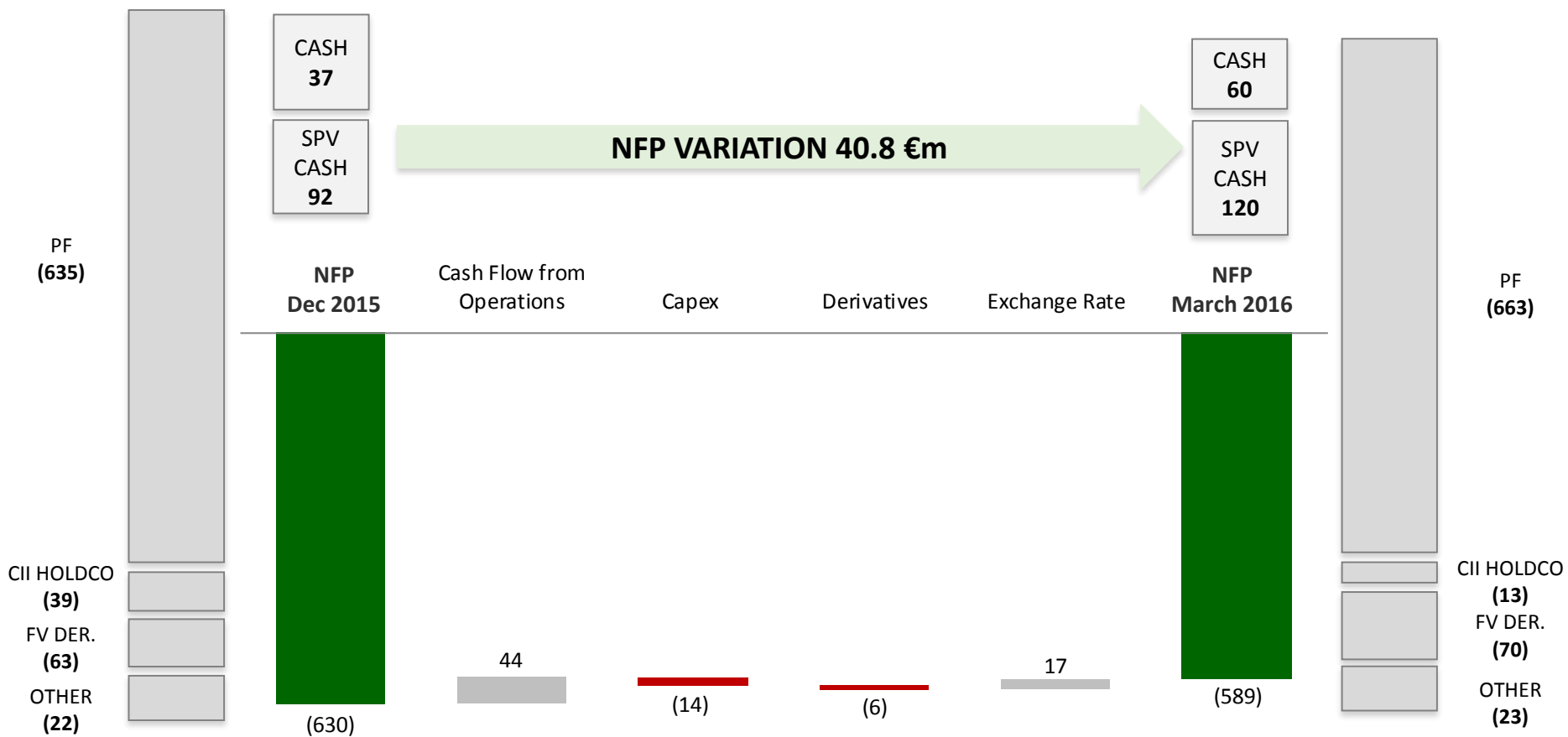
millions of euro	1Q2016	1Q2015*	
<b>Revenues</b>	<b>73.2</b>	<b>86.6</b>	<b>(15.5%)</b>
Other income	0.3	1.1	
Operating costs	(30.8)	(33.1)	
<b>Ebitda</b>	<b>42.6</b>	<b>54.6</b>	<b>(22.1%)</b>
<i>% on Revenues</i>	58.2%	63.1%	
Depreciation - Amortization - Write Off	(16.9)	(18.1)	
<b>Operating Result</b>	<b>25.7</b>	<b>36.6</b>	<b>(29.8%)</b>
<i>% on Revenues</i>	35.1%	42.2%	
Financial income and charges	(11.1)	(12.5)	
Equity investments	1.1	1.0	
<b>Earnings Before Taxes</b>	<b>15.6</b>	<b>25.1</b>	<b>(37.8%)</b>

millions of euro	1Q2016	FY2015
<b>Net Financial Position</b>	<b>(589.0)</b>	<b>(629.9)</b>
<i>of which: Proj. Fin. and MLT no recourse</i>	<i>(662.7)</i>	<i>(634.7)</i>
<b>NFP excluding Derivatives Instruments</b>	<b>(518.8)</b>	<b>(566.6)</b>

\* The figures at 31 March 2015 have been restated to reflect the adjustments made following the application of IFRS 3 - Business Combinations - regarding the acquisition of Vector Cuatro group.

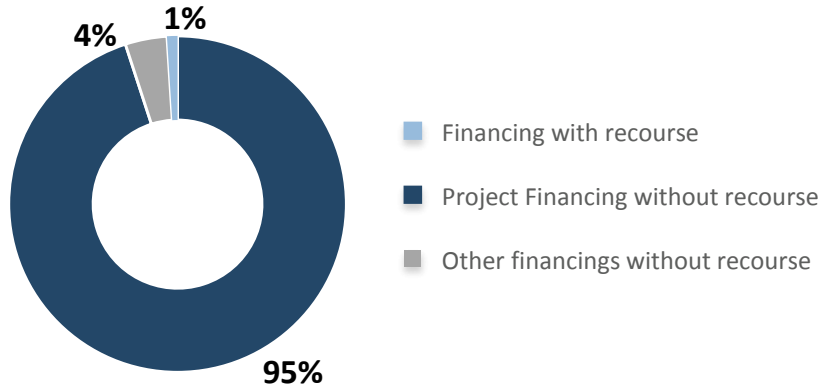
# Cash Flow

Millions of euro



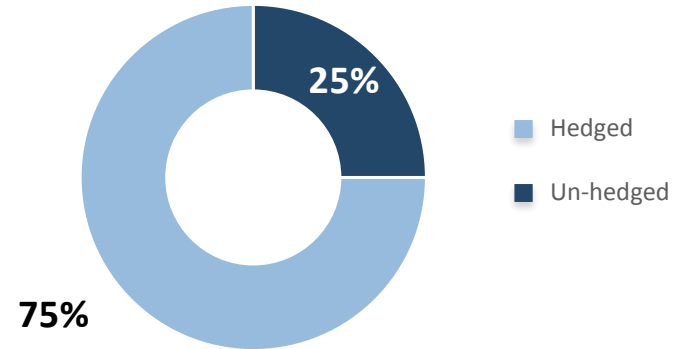
# Debt Breakdown

Gross Debt Nature without derivatives



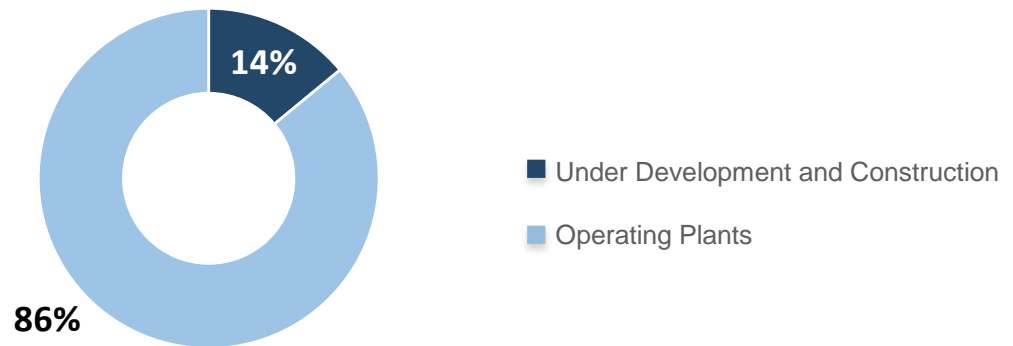
€699.7m

% Gross debt without derivatives hedged



€699.7m

NFP Plant under construction/in operation



€589m

Average interest rate **5.1%** (including interest rate swap)

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 1Q2016 Results

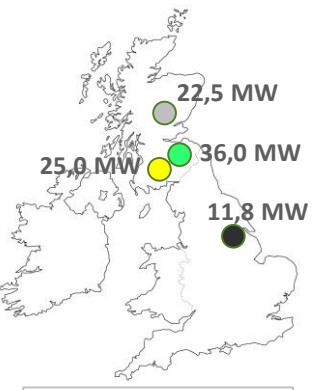
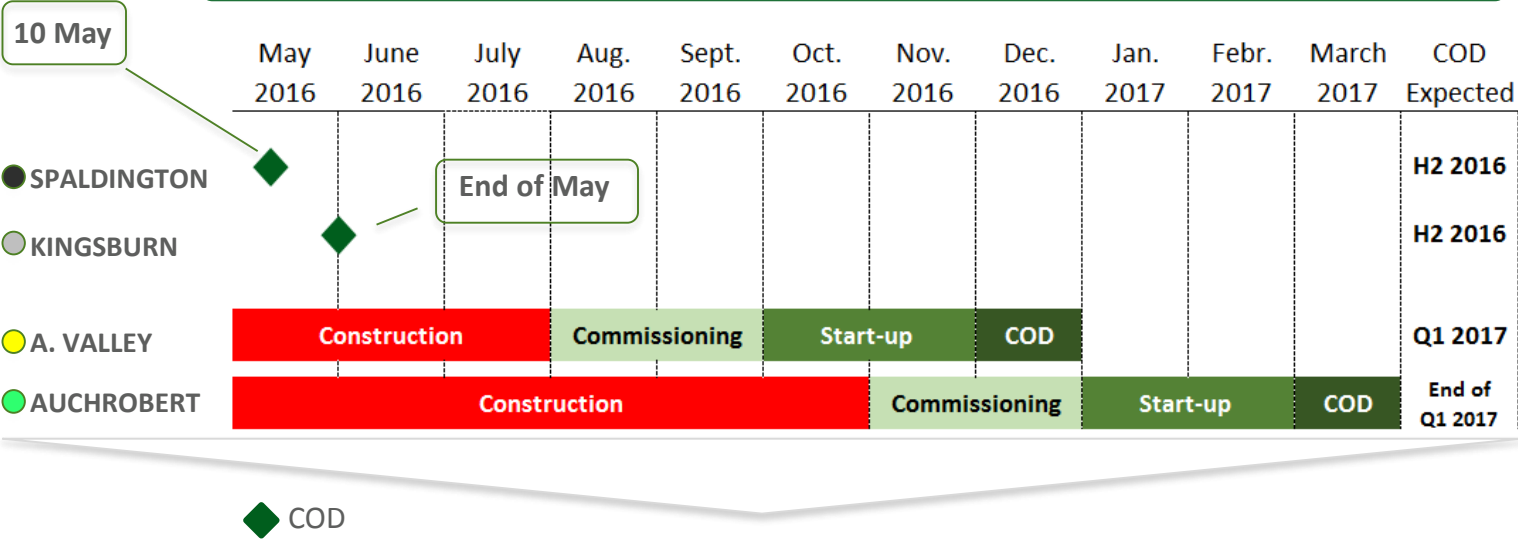
 **Outlook and conclusions**

 Annex



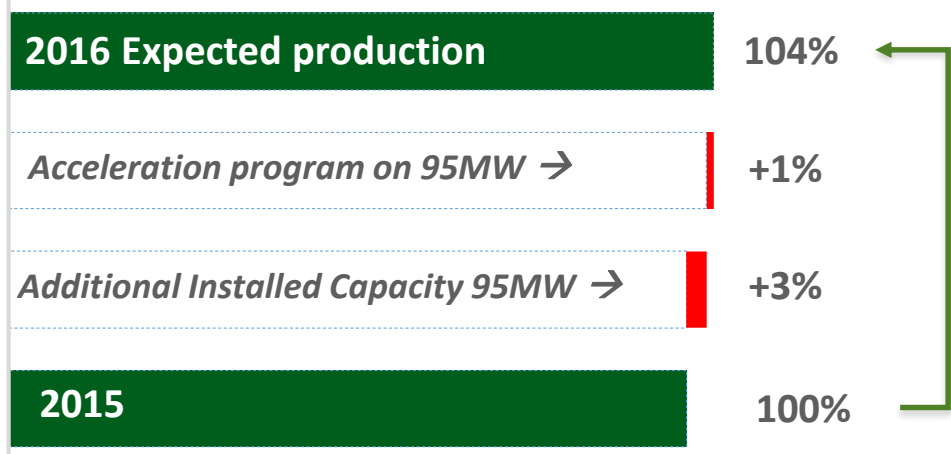
# 2016: update of the construction phase (95MW)

## Management effort to beat the expected COD



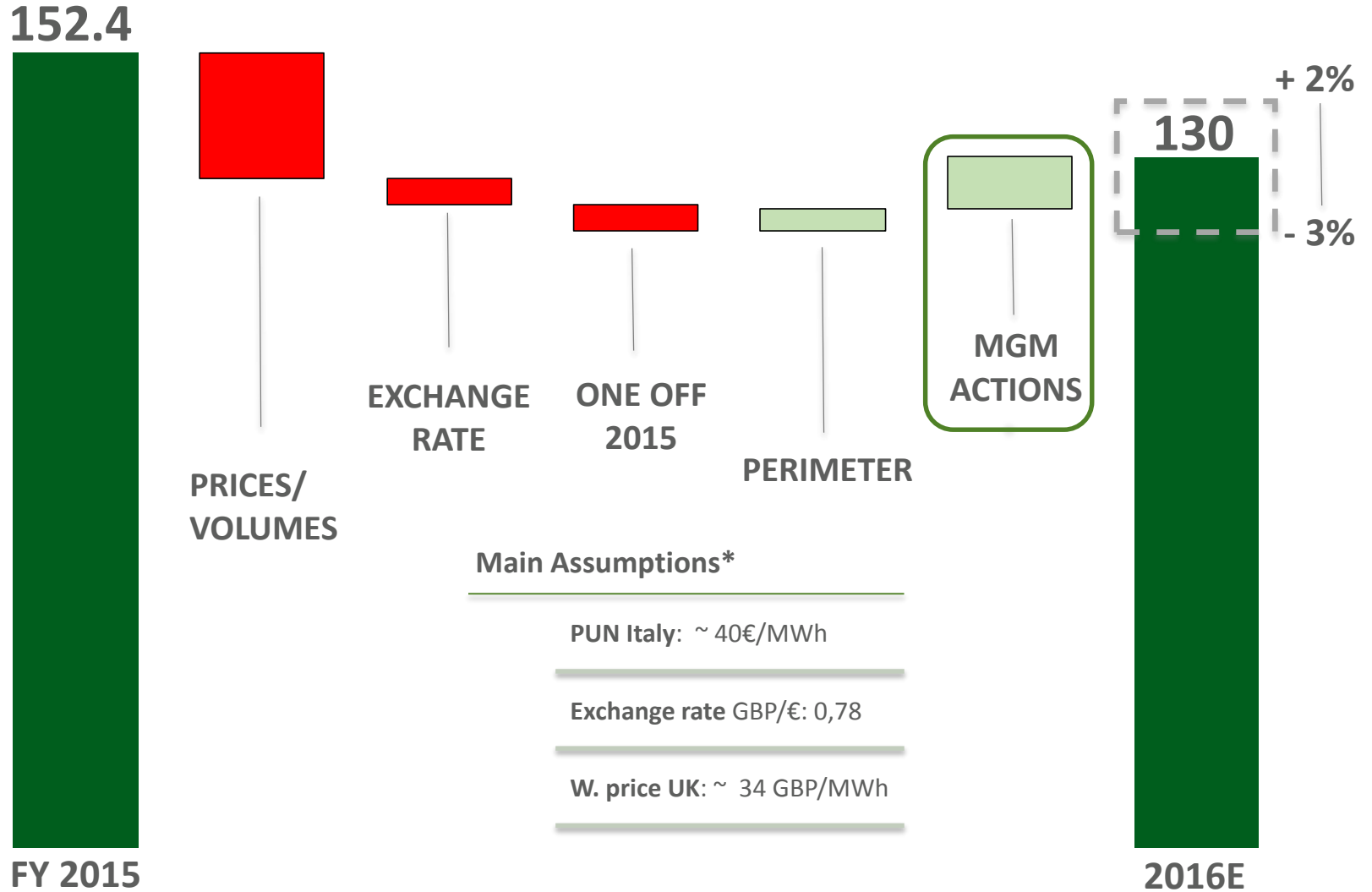
Average wind hours > 3000 h/y

**Ahead to complete quality ROC based assets**



# Guidance on EBITDA 2016

Millions of euro



## Main Assumptions\*

PUN Italy: ~ 40€/MWh

Exchange rate GBP/€: 0,78

W. price UK: ~ 34 GBP/MWh

## 2016: final remarks

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**Continued focus on Opex and G&A efficiency to strengthen the Ebitda margin**

**Price evolution across Europe under close monitoring**

**Executing profitable growth with 95 MW based on acceleration programs**

**Vector Cuatro: continuous growth in Asset Management, Transactions and Technical services**

**Executing «project financing no recourse» on completed projects**

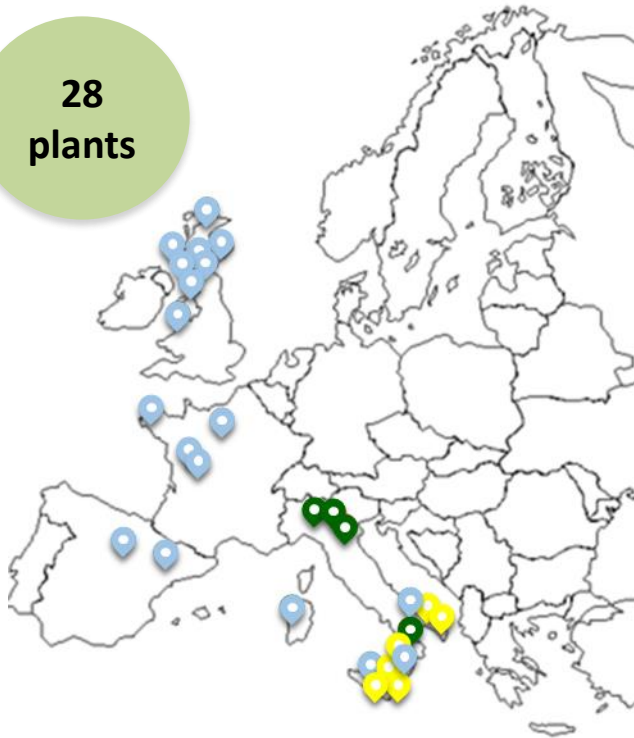
**NEW INDUSTRIAL PLAN IN NOVEMBER 2016**

- 
- ■ ■ 1Q 2016 Results
  - ■ ■ Outlook and conclusions
  - ■ ■ **Annex**

# Group Overview

**762\* MW ACROSS EUROPE**

**28 plants**



**1,120 MW UNDER MANAGEMENT BY **



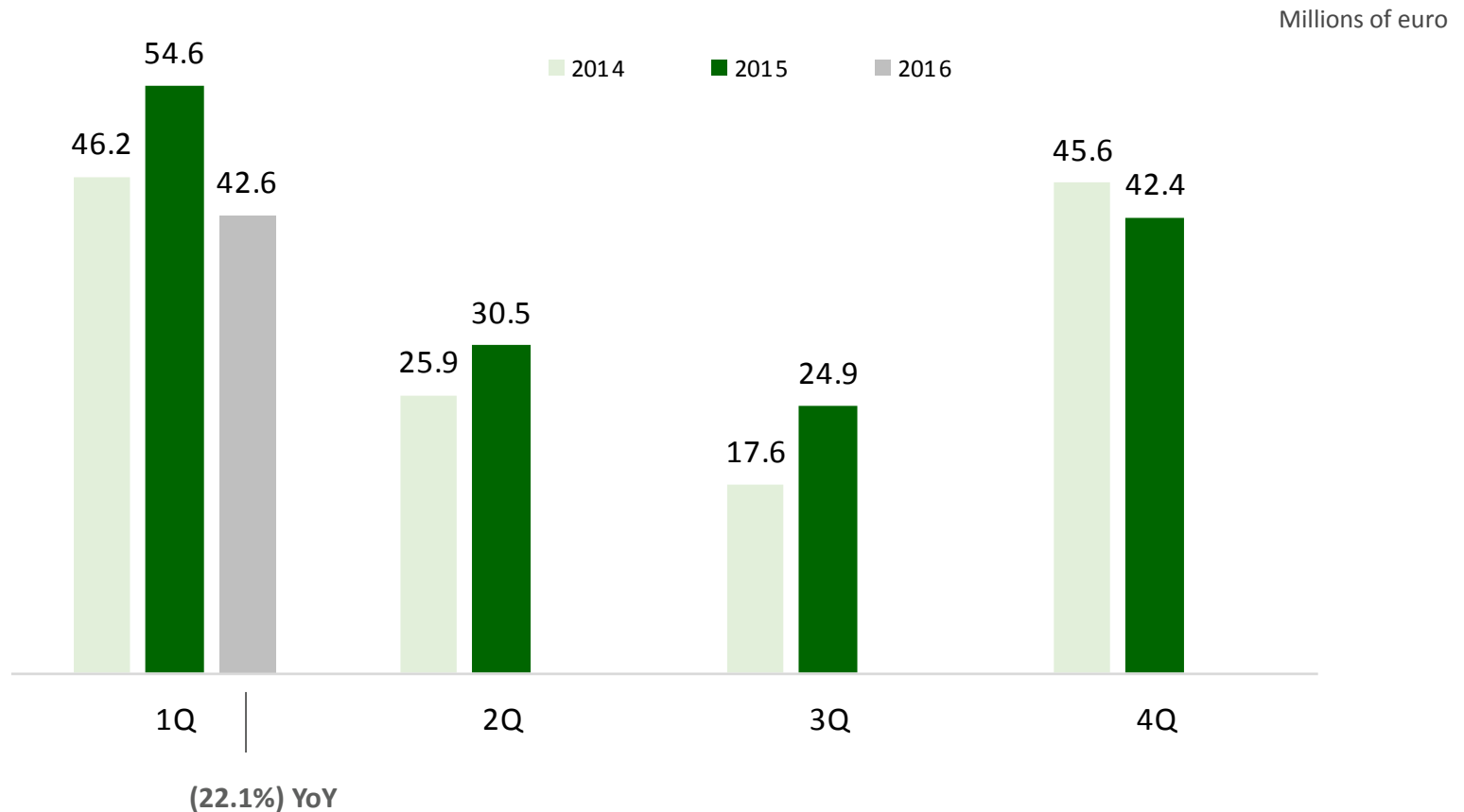
**WIND ON-SHORE UNDER COSTRUCTION**

**95 MW**



\* Including minority stake in La Muela wind farm and Frullo Energia Ambiente for a total amount of 36MW

# EBITDA breakdown by quarter



**1Q Ebitda lowered by electricity price evolution and partially compensated by opex and G&A under control**

# Installed capacity and Production by Plants 2015



WIND

Plants	Installed capacity (MW)	Energy produced in 2015 (GWh)
Cefn Croes (Galles )	58.5	159
Boyndie (Scotland )	16.7	44
Earlsburn (Scotland)	37.5	117
Ben Aketil (Scotland)	27.6	86
Millennium (Scotland)	65.0	192
Kilbraur (Scotland)	67.5	201
Nutberry (Scotland)	15.0	54
West Browcastle (Scotland)	30.0	76
San Sostene (Italy)	79.5	147
Minervino Murge (Italy)	52.0	80
Buddusò – Alà dei Sardi (Italy)*	138.0	286
Petralia Sottana (Italy)	22.1	37
Ty Ru (France)	10.0	23
Du Fouy (France)	10.0	18
Des Cretes (France)	10.0	18
Esquennois (France)	12.0	26
Saragozza (Spain)	23.2	48



SOLAR

Rende (Italy)	1.0	1
Sicily (Italy)	13.1	18
Mesagne (Italy)	2.0	3



WTE/BIO

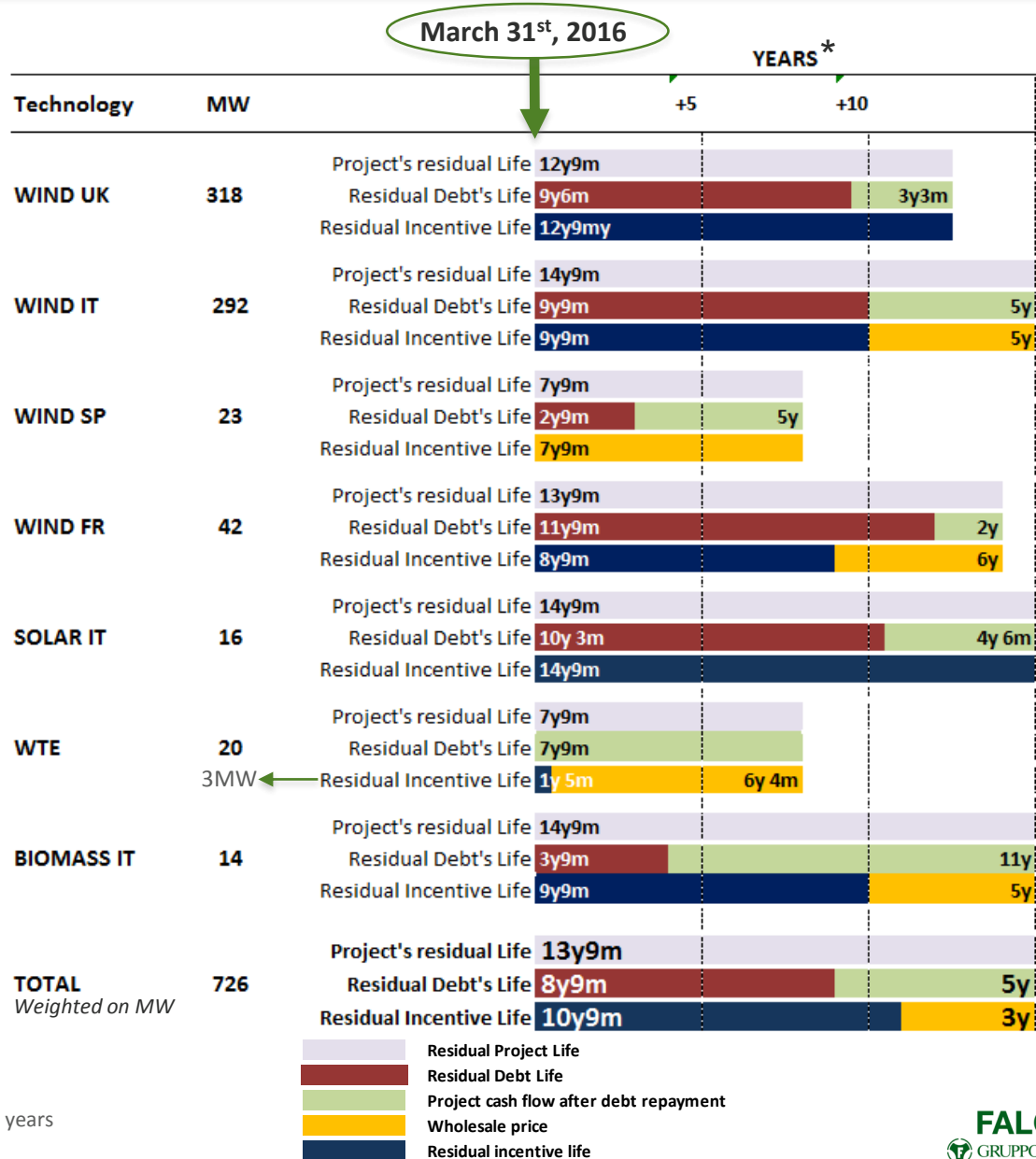
WTE Trezzo (Italy)	20.0	113
BIO Rende (Italy)	15.0	105

**TOTAL**

**725.7**

**1852.0**

# Young asset base





# Contacts

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## FKR on line

[www.falckrenewables.eu](http://www.falckrenewables.eu)

Twitter  
[@falckrenewables](https://twitter.com/falckrenewables)

## Next Events

**August 4<sup>th</sup>, 2016**

H1 Results

**November 10<sup>th</sup>, 2016**

Q3 Results

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