



UnipolSai Assicurazioni
**Consolidated Interim
Financial Report**
at 31 March 2016

UnipolSai
ASSICURAZIONI

UnipolSai Assicurazioni

 **Consolidated Interim Financial Report
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Company bodies

BOARD OF DIRECTORS	CHAIRMAN	Carlo Cimbri	
	VICE CHAIRMEN	Fabio Cerchiai	
		Pierluigi Stefanini	
	DIRECTORS	Francesco Berardini	Maria Rosaria Maugeri
		Milva Carletti	Maria Lillà Montagnani
Paolo Cattabiani		Nicla Picchi	
Lorenzo Cottignoli		Giuseppe Recchi	
Ernesto Dalle Rive		Elisabetta Righini	
Giorgio Ghiglieno		Barbara Tadolini	
Salvatore Lauria		Francesco Vella	
Massimo Masotti			
	SECRETARY OF THE BOARD OF DIRECTORS	Roberto Giay	
GENERAL MANAGER	Matteo Laterza		
BOARD OF STATUTORY AUDITORS	CHAIRMAN	Paolo Fumagalli	
	STATUTORY AUDITORS	Giuseppe Angiolini	
		Silvia Bocci	
ALTERNATE AUDITORS	Domenico Livio Trombone		
	Luciana Ravicini		
	Donatella Busso		
INDEPENDENT AUDITORS	PricewaterhouseCoopers SpA		
MANAGER IN CHARGE OF FINANCIAL REPORTING	Maurizio Castellina		

Board of Directors and Board of Statutory Auditors appointed by the Shareholders' Meeting on 27 April 2016

Interim Management Report

Preamble

Legislative Decree No. 25 of 15 February 2016, effective from 18 March 2016, has implemented the new Transparency Directive 2013/50/EU (below also "Transparency Directive"), eliminating the obligation to publish Interim Financial Reports set by Art. 154-ter of Legislative Decree 58/1998.

The decree has however given CONSOB the right to require, in its regulations, the publication of additional regular financial information, after the publication of a special impact analysis to examine whether the conditions set by the Transparency Directive have been met.

On 14 April 2016, CONSOB started a preliminary consultation aimed at acquiring the elements needed to verify whether the conditions set by the regulators for the purposes of the exercise of the delegated powers had been met and therefore preliminary to the execution of a full impact analysis. The deadline to send in comments to the consultation was set to 30 May 2016. Therefore any exercise of said regulatory rights by CONSOB will not take place in time to regulate the reports on the first quarter of 2016, even if it may take place later, substantially changing the regulatory framework for the regular financial reports.

In this context, the UnipolSai Group has decided to temporarily continue to publish its quarterly report, on a voluntary basis, just to ensure continuity with what was done in previous years, while waiting for the reference framework to be specified by CONSOB in its regulations.

Management Report

Group highlights

	<i>Amounts in €m</i>		
	31/3/2016	31/3/2015	31/12/2015
Non-Life direct insurance premiums	1,779	1,801	7,334
<i>% variation</i>	(1.2)	(14.6)	(12.9)
Life direct insurance premiums	1,942	1,941	6,648
<i>% variation</i>	0.0	(2.7)	(12.3)
Direct insurance premiums	3,721	3,742	13,982
<i>% variation</i>	(0.6)	(8.8)	(12.7)
Consolidated profit (loss)	140	310	738
<i>% variation</i>	(54.8)	66.6	(5.8)
Investments and cash and cash equivalents	64,610	66,624	63,291
<i>% variation</i>	2.1	6.0	0.7
Technical provisions	56,307	58,458	56,095
<i>% variation</i>	0.4	4.0	(0.2)
Financial liabilities	4,377	3,661	3,897
<i>% variation</i>	12.3	(4.0)	2.2
Shareholders' Equity attributable to the owners of the Parent	6,321	6,828	6,278
<i>% variation</i>	0.7	8.5	(0.3)
Solvency II ratio	176%	n.a.	190%

Alternative performance indicators¹

	classes	31/3/2016	31/3/2015	31/12/2015
Loss ratio - direct business (including OTI ratio)	non-life	68.4%	69.4%	65.4%
Expense ratio (calculated on written premiums) - direct business	non-life	26.9%	27.4%	28.5%
Combined ratio - direct business (including OTI ratio)	non-life	95.3%	96.8%	93.9%
Loss ratio - net of reinsurance	non-life	70.0%	71.2%	66.4%
Expense ratio (calculated on premiums earned) - net of reins.	non-life	26.0%	26.2%	28.2%
Combined ratio - net of reinsurance (*)	non-life	96.0%	97.5%	94.6%
Group pro-rata APE (amounts in €m)	life	156	161	568

(*) with expense ratio calculated on premiums earned

¹ These indicators are not defined by accounting rules; rather, they are calculated based on economic-financial procedures used in the sector.

Loss ratio: primary indicator of the cost-effectiveness of operations of an insurance company in the Non-Life sector. This is the ratio of the cost of claims for the period to premiums for the period.

OTI (Other Technical Items) ratio: ratio of the sum of the balance of other technical charges/income and the change in other technical provisions to net premiums for the period.

Expense ratio: percentage indicator of the ratio of total operating expenses to premiums written as far as direct business is concerned, and the premiums as far as retained business, net of reinsurance, is concerned.

Combined ratio: indicator that measures the balance of Non-Life technical management, represented by the sum of the loss ratio and the expense ratio.

APE – Annual Premium Equivalent: the new Life business expressed in APE is a measurement of the volume of business relating to new policies and corresponds to the sum of periodic premiums of new products and one tenth of single premiums. This indicator is used to assess the business along with the in force value and the Life new business value of the Group.

Operating performance

The first quarter of 2016 was characterised by strong tensions on the financial markets, interest rate still very low and strong competition in the Non-Life insurance business.

Within this context, the management of the Group continued to ensure a solid financial position. The Group recorded a profit, although lower than in the first quarter of 2015 when its financial management had benefited from significant securities sales, which were not repeated this year.

With regard to changes in the consolidation scope, we note that the merger by incorporation of Liguria Assicurazioni and Liguria Vita in UnipolSai Assicurazioni became effective on 31 January 2016, with accounting and tax effects from 1 January 2016.

UnipolSai ended the first quarter of 2016 with **consolidated profits equal to €140m**, down with respect to the €310m recorded in the first quarter of 2015, which included, as said before, significant capital gains (€437m against €115m at 31 March 2016, including taxes).

The estimated consolidated solvency position at 31 March 2016 according to Solvency II metrics showed a ratio of available capital and required capital equal to 1.76, against the 1.90 recorded at 31/12/2015. The decrease is mainly the result of the financial market trends observed in this first part of the year.

Insurance sector

The insurance sector recorded a **net profit** of €145m (€320m at 31/3/2015), of which:

- €76m for the Non-Life segment (€225m at 31/3/2015);
- and €69m for the Life segment (€95m at 31/3/2015).

Investments and cash and cash equivalents of the insurance sector, including properties for own use, were €63,515m at 31 March 2016 (€62,183m at 31/12/2015), of which €17,707m in the Non-Life segment (€17,673m at 31/12/2015) and €45,808m in the Life segment (€44,510m at 31/12/2015).

Financial liabilities were €4,256m (€3,777m at 31/12/2015), of which €1,601m in the Non-Life segment (€1,542m at 31/12/2015) and €2,654m in the Life segment (€2,235m at 31/12/2015). The increase in the Life segment is mainly due to financial liabilities related to contracts issued by insurance companies where the investment risk was borne by the policyholders (€1,724m at 31 March 2016 against €1,301m at 31/12/2015).

Total premiums (direct and indirect premiums and investment products), at the end of the first quarter of 2016, were €3,738m (€3,748m at 31/3/2015, -0.3%).

Life premiums were €1,942m (unchanged with respect to the same period of 2015) and Non-Life premiums were €1,796m (€1,806m at 31/3/2015, -0.6%).

Direct premiums

	<i>Amounts in €m</i>					
	31/3/2016	<i>% comp.</i>	31/3/2015	<i>% comp.</i>	<i>% var.</i>	
Non-Life direct Premiums	1,779	47.8	1,801	48.1	(1.2)	
Life direct Premiums	1,942	52.2	1,941	51.9	0.0	
Total direct premiums	3,721	100.0	3,742	100.0	(0.6)	

Management Report

Indirect premiums

<i>Amounts in €m</i>	31/3/2016	% comp.	31/3/2015	% comp.	% var.
Non-Life indirect premiums	17	98.9	6	95.2	n.s.
Life indirect premiums	0	1.1	0	4.8	n.s.
Total indirect premiums	17	100.0	6	100.0	n.s.

Non-Life segment

In the Non-Life segment, premiums in the first three months of 2016 were slightly down because of ongoing competitive pressure on tariffs, which have resulted, especially in MV TPL where UnipolSai is market leader, in a decrease of average premiums. The initiatives aimed to the relaunch of production are determining a recovery of the contract portfolio.

Non-Life direct premiums were €1,779m (-1.2% on the figures for the first quarter of 2015). Premiums in the motor vehicle TPL business were €876m, down by 3.6% on the first quarter of 2015. There was a slight recovery in the Land Vehicle Hulls business with premiums equal to €154m, +1.4%. The Non-MV segment, with specific sales initiatives in the pipeline, performed better with premiums equal to €749m, up by 1.3%.

The following table provides a breakdown of direct business by main classes, with the corresponding changes with respect to 31/3/2015:

Non-Life business direct premiums

<i>Amounts in €m</i>	31/3/2016	% comp.	31/3/2015	% comp.	% var.
Motor vehicles - TPL and sea, lake and river (classes 10 and 12)	876		909		(3.6)
Land Vehicles Hulls (Class 3)	154		152		1.4
Total premiums - Motor vehicles	1,030	57.9	1,061	58.9	(2.9)
Accident & Health (Classes 1 and 2)	209		213		(1.5)
Fire and Other damage to property (Classes 8 and 9)	262		246		6.5
General TPL (Class 13)	155		160		(2.8)
Other classes	122		121		0.8
Total premiums - Non-Motor vehicles	749	42.1	740	41.1	1.3
Total Non-Life direct premiums	1,779	100.0	1,801	100.0	(1.2)

With regard to **Non-Life claims**, in the MV TPL class, technical indicators remained positive in terms of frequency and claim cost control, but margins were affected by the ongoing significant decrease in average premiums produced by market conditions. Non-MV classes recorded positive performance for some classes, in the absence of substantial damages due to weather events.

In this context the **loss ratio** (for Non-Life direct business alone, including the OTI ratio) was equal to 68.4%, slightly down with respect to 69.4% recorded at 31/3/2015 as the first quarter of 2015 had been affected by an exceptional weather event.

The **expense ratio** of the Non-Life direct business was slightly down with respect to the same period of the previous year, 26.9% against 27.4%, as a result of initiatives aimed at increasing the efficiency of the operations and containing discretionary costs.

The **combined ratio**, based on direct business, was equal to 95.3% at 31 March 2016 (96.8% at 31/3/2015).

Non-Life premiums of the main Group insurance companies

Direct premiums at **UnipolSai** alone, the Group's main company, were equal to €1,713m (€1,736m at 31/3/2015 on a like-for-like basis, -1.3%), of which €1,021m in the MV classes (€1,048m at 31/3/2015, -2.6% on a like-for-like basis) and €692m in the Non-MV classes (€688m at 31/3/2015, 0.6% on a like-for-like basis).

With regard to premiums in the **MV classes**, €870m were for the motor vehicle TPL business (€898m at 31/3/2015 on a like-for-like basis, -3.2%) and €151m for the Land Vehicle Hulls business (€149m at 31/3/2015 on a like-for-like basis, 1.3%).

Among the other Non-Life companies, the direct premiums at **SIAT**, equal to €32m (€25m at 31/3/2015), recorded an increase of 29.6%, benefiting not only from new business, but also from some temporary mismatches in the issuing of important insurance policies; premiums of the subsidiary **DDOR** also increased (€18m at 31 March 2016, +2.6%), while a decrease was recorded by the subsidiary **Incontra** (€16m at 31 March 2016, -8.8%).

Life segment

In the Life segment the favourable trend in premiums was confirmed in the first three months of 2016, in a market context characterised by very low or even negative short-term interest rates, which increases the appeal of traditional insurance products with returns linked to separately managed accounts.

Consolidated direct premiums of UnipolSai in the first three months of 2016 were €1,942m, basically repeating the volume of the first quarter of 2015, with the following breakdown:

Life direct premium income

	<i>Amounts in €m</i>					
	31/3/2016	% comp.	31/3/2015	% comp.	% var.	
Total premium income						
I - Whole and term Life insurance	1,250	64.4	1,094	56.3	14.2	
III - Unit-linked/index-linked policies	469	24.2	466	24.0	0.6	
V - Capitalisation insurance	86	4.5	253	13.0	(65.8)	
VI - Pension funds	136	7.0	128	6.6	6.4	
Total Life business direct premium income	1,942	100.0	1,941	100.0	0.0	
of which Premiums (IFRS 4)						
I - Whole and term Life insurance	1,250	85.0	1,094	56.8	14.2	
III - Unit-linked/index-linked policies	10	0.7	465	24.1	(97.9)	
V - Capitalisation insurance	86	5.9	253	13.1	(65.8)	
VI - Pension Funds	125	8.5	115	6.0	8.4	
Total Life business premium income	1,471	100.0	1,927	100.0	(23.7)	
of which Investment products (IAS 39)						
III - Unit-linked/index-linked policies	460	97.6	1	8.8	n.s.	
VI - Pension funds	11	2.4	13	91.2	(11.2)	
Total Life investment products	471	100.0	14	100.0	n.s.	

At 31 March 2016 the volume of the new business in terms of **APE**, net of non-controlling interests, was equal to €156m (€161m at 31/3/2015, -3.1%), of which €97m contributed by traditional companies and €59m by bancassurance companies.

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Life premiums of the main Group insurance companies

As for the main companies operating in the Life business, direct premiums for **UnipolSai** alone stood at €831m (€1,046m at 31/3/2015 on a like-for-like basis, -20.6%): the decrease is mainly due to one important policy, underwritten last year, which was not renewed in 2016. Class I Traditional Policies, which account for 75.4% of premiums, with €626m (€680m at 31/3/2015), fell by 7.8%. Down also the Class V Capitalisation Policies, with premiums equal to €64m (-73.3%), while there was a 6.3% increase in Class VI Pension Funds, with premiums equal to €134m (€127m at 31/3/2015).

The **Popolare Vita Group** recorded premiums for €1,087m, up by 31.3% with respect to 31/3/2015 (€827m).

The Popolare Vita company collected premiums for €722m (+23.2%), of which €609m in Class I Traditional Policies (+50.2%) and €92m in Class III *unit and index linked* policies(-45.0%). Lawrence Life collected premiums for €364m (+51.0%), limited to Class III *unit and index linked* policies.

Bim Vita, the other bancassurance company, reported €23m premiums, down by more than 60% with respect to the first quarter of 2015, when a very significant growth in premiums (more than 90%) had been recorded.

Real Estate sector

The **net profit** of the Real Estate sector, which includes only real estate companies and their investees, was negative for €4m at 31 March 2016 (-€2m at 31/3/2015): operations of the sector continue to focus on the renovation of some important properties in portfolio, mostly located in Milan, essential to find opportunities for value enhancement or income generation.

Investments and cash and cash equivalents of the Real Estate sector (including instrumental properties for own use) were, at the end of the first quarter of 2016, €914m (€923m at 31/12/2015), and mainly consisted of investment property for €489m (€498m at 31/12/2015) and properties for own use for €326m (€327m at 31/12/2015).

Financial liabilities were €203m at 31 March 2016 (€203m at 31/12/2015).

Other Businesses sector

At 31 March 2016, **net profit** of the Other Businesses was negative for €1m (negative for €7m at 31/3/2015).

Investments and cash and cash equivalents of the Other Businesses (including properties for own use for €121m) were €230m at 31 March 2016 (€234m at 31/12/2015).

Financial liabilities were €15m (€14m at 31/12/2015).

Management and commercial development of the diversified companies continued in the first quarter of 2016. These activities, along with redevelopment actions implemented in previous years and in some cases still in progress, achieved better results than in the same period of the previous year, despite continued weakness in the market environment.

In the hotels segment, Atahotels recorded a profit for €2m.

Asset and financial management

The first part of the current year was characterised by strong tensions on the financial markets resulting from concerns, first about a slowdown of the global economy and the continuing fall in oil prices, and then about the stability of banking systems. In this context, in March, the ECB intervened to stimulate the economy with another interest rate cut, strengthening its *Quantitative Easing*, by extending it to include securities issued by non-financial companies. With regard to the profitability of the portfolio, which continues to focus on preserving the risk/return profile of the assets and the consistency between assets and liabilities towards the insured, a significant return was reported in the period in question, equal to 3.5% of invested assets.

The bond segment was the main focus of operations, mainly affecting Italian government bonds and non-government bonds, with a medium/long-term investment approach. During the first three months of the year, the exposure in government bonds fell by around €1bn, attributable only to the Non-Life segment, as in the Life segment this type of exposure remained unchanged. Italian government bonds accounted for 64.8% of the total bond portfolio.

Purchases for the Life portfolio involved mainly fixed rate securities, and contributed to meet the ALM requirements of the Segregated Funds, continuing the rationalisation of the maturity dates of liabilities with covering assets.

There was an increase in the total exposure to non-government bonds of €1.5bn; approximately 75% of the increased exposure concerned bonds issued by financial companies, for new purchases/subscriptions, with the remaining 25% concerning bonds issued by manufacturing companies.

The simplification of the portfolio continued: exposure to level 2 and 3 structured bonds was reduced by €100m.

Investment in equities increased, in the quarter, by €230m; the equity portfolio continues to be hedged by the put options on the Eurostoxx50 index bought last year and aimed at reducing volatility and preserving the value of the portfolio. Transactions were carried out both on individual shares and on ETFs (*Exchange Traded Fund*), representing share indexes.

The overall Group duration was equal to 5.54 years with a modest increase with respect to the end of 2015 (5.45 years). In the Group insurance portfolio, the *duration* of the Non-Life segment was 3.64 years (3.43 years at the end of 2015); in the Life segment it was equal to 6.26 years (6.24 years at the end of 2015).

At 31 March 2016, total **Investments and cash and cash equivalents** of the Group reached €64,610m (€63,291m at 31/12/2015), with the following breakdown by business segment:

Investments and cash and cash equivalents - Breakdown by business segment

<i>Amounts in €m</i>	31/3/2016	% comp.	31/12/2015	% comp.	% var.
Insurance	63,515	98.3	62,183	98.3	2.1
Other Business	230	0.4	234	0.4	(1.5)
Real Estate	914	1.4	923	1.5	(0.9)
Intersegment eliminations	(49)	(0.1)	(49)	(0.1)	0.0
Total Investments and cash and cash equivalents (*)	64,610	100.0	63,291	100.0	2.1

(*) including properties for own use

Management Report

The breakdown by investment category is as follows:

<i>Amounts in €m</i>	31/3/2016	% comp.	31/12/2015	% comp.	% var.
Property (*)	3,829	5.9	3,859	6.1	(0.8)
Investments in subsidiaries, associates and interests in joint ventures	520	0.8	528	0.8	(1.5)
Held-to-maturity investments	1,072	1.7	1,100	1.7	(2.5)
Loans and receivables	5,335	8.3	5,251	8.3	1.6
Debt securities	4,321	6.7	4,324	6.8	(0.1)
Deposits with ceding companies	25	0.0	24	0.0	4.5
Other loans and receivables	989	1.5	903	1.4	9.5
Available-for-sale financial assets	43,811	67.8	42,804	67.6	2.4
Financial assets at fair value through profit or loss	9,074	14.0	8,791	13.9	3.2
held for trading	418	0.6	372	0.6	12.5
at fair value through profit or loss	8,656	13.4	8,420	13.3	2.8
Cash and cash equivalents	969	1.5	957	1.5	1.2
Total Investments and cash and cash equivalents	64,610	100.0	63,291	100.0	2.1

(*) including properties for own uses

Net financial income (not including net income from financial assets and liabilities, whose investment risk is borne by policyholders) was €379m at 31 March 2016, against €830m at 31/3/2015.

Shareholders' equity

At 31 March 2016 Shareholders' Equity was €6,661m (€6,615m at 31/12/2015), of which:

- attributable to the Group for €6,321m (€6,278m at 31/12/2015);
- attributable to non-controlling interests for €340m (€337m at 31/12/2015).

Technical provisions and financial liabilities

At 31 March 2016, technical provisions were €56,307m (€56,095m at 31/12/2015) and financial liabilities €4,377m (€3,897m at 31/12/2015).

Technical provisions and financial liabilities

<i>Amounts in €m</i>	31/3/2016	31/12/2015	<i>% var.</i>
Non-Life technical provisions	15,495	15,748	<i>(1.6)</i>
Life technical provisions	40,812	40,347	<i>1.2</i>
Total technical provisions	56,307	56,095	<i>0.4</i>
Financial liabilities at fair value	1,954	1,543	<i>26.6</i>
Investment contracts - insurance companies	1,712	1,289	<i>32.8</i>
Other	242	254	<i>(4.8)</i>
Other financial liabilities	2,423	2,354	<i>2.9</i>
Subordinated liabilities	2,037	2,027	<i>0.5</i>
Other	386	327	<i>18.1</i>
Total financial liabilities	4,377	3,897	<i>12.3</i>
Total	60,684	59,992	<i>1.2</i>

Management Report

Business outlook

In the period following the end of the first quarter, the performance of the financial markets, especially stock markets, continued to fluctuate: the banking sector, in particular, remains under pressure, also because of low interest rates, which penalise expected returns. In this context, the objective of financial management continues to be to achieve consistency between assets and liabilities and to maintain a high portfolio quality by diversifying the issuers and focusing on their strength and liquidity.

UnipolSai will take part in the Atlante fund with an investment of €100m. The Atlante fund, a closed private investment fund, has been set up with two objectives: to support the capital increases of some Italian banks and to take part in potential NPL (*Non Performing Loans*) deals.

As for the performance of the businesses in which the Group operates, there are no significant events to report. There continue to be many sales initiatives aimed at supporting the increase in production in the Non-Life segment already observed in first three months, despite the strong competition observed in the segment.

The Board of Directors of UnipolSai approved today the new Business Plan for the period 2016 – 2018: leveraging the results achieved in the three-year period just ended in terms of rationalisation and integration of the businesses acquired and asset consolidation, the new Business Plan will focus on:

- integrated offer of products and services supported by the competitive advantage deriving from the IT experience gained;
- technological innovation of the sales processes, which remain focused on the professionalism of the agency network;

increased efficiency of operations for cost cutting purposes.

Bologna, 12 May 2016

The Board of Directors

Condensed Consolidated Financial Statements

Tables of Consolidated Financial Statements

Statement of Financial Position Assets

		<i>Amounts in €m</i>	31/3/2016	31/12/2015
1	INTANGIBLE ASSETS		737	751
1.1	Goodwill		307	307
1.2	Other intangible assets		430	444
2	PROPERTY, PLANT AND EQUIPMENT		1,437	1,433
2.1	Property		1,325	1,323
2.2	Other tangible assets		112	109
3	TECHNICAL PROVISIONS - REINSURERS' SHARE		855	869
4	INVESTMENTS		62,316	61,010
4.1	Investment property		2,504	2,535
4.2	Investments in subsidiaries, associates and interests in joint ventures		520	528
4.3	Held-to-maturity investments		1,072	1,100
4.4	Loans and receivables		5,335	5,251
4.5	Available-for-sale financial assets		43,811	42,804
4.6	Financial assets at fair value through profit or loss		9,074	8,791
5	SUNDRY RECEIVABLES		2,568	2,958
5.1	Receivables relating to direct insurance business		1,048	1,519
5.2	Receivables relating to reinsurance business		118	76
5.3	Other receivables		1,402	1,364
6	OTHER ASSETS		817	747
6.1	Non-current assets or assets of a disposal group held for sale		35	17
6.2	Deferred acquisition costs		89	87
6.3	Deferred tax assets		171	187
6.4	Current tax assets		44	45
6.5	Other assets		478	412
7	CASH AND CASH EQUIVALENTS		969	957
	TOTAL ASSETS		69,699	68,724

Statement of Financial Position Shareholders' Equity and Liabilities

		<i>Amounts in €m</i>	31/3/2016	31/12/2015
1	SHAREHOLDERS' EQUITY		6,661	6,615
1.1	attributable to the owners of the Parent		6,321	6,278
1.1.1	Share capital		2,031	2,031
1.1.2	Other equity instruments			
1.1.3	Capital reserves		347	347
1.1.4	Income-related and other equity reserves		3,008	2,297
1.1.5	(Treasury shares)		(50)	(50)
1.1.6	Reserve for foreign currency translation differences		3	4
1.1.7	Gains or losses on available-for-sale financial assets		790	903
1.1.8	Other gains or losses recognised directly in equity		54	34
1.1.9	Profit (loss) for the year attributable to the owners of the Parent		137	711
1.2	attributable to non-controlling interests		340	337
1.2.1	Share capital and reserves attributable to non-controlling interests		304	278
1.2.2	Gains or losses recorded directly in equity		33	33
1.2.3	Profit (loss) for the year attributable to non-controlling interests		3	26
2	PROVISIONS		510	519
3	TECHNICAL PROVISIONS		56,307	56,095
4	FINANCIAL LIABILITIES		4,377	3,897
4.1	Financial liabilities at fair value through profit or loss		1,954	1,543
4.2	Other financial liabilities		2,423	2,354
5	PAYABLES		988	807
5.1	Payables arising from direct insurance business		144	115
5.2	Payables arising from reinsurance business		121	97
5.3	Other payables		723	595
6	OTHER LIABILITIES		856	792
6.1	Liabilities associated with disposal groups			
6.2	Deferred tax liabilities		43	41
6.3	Current tax liabilities		36	35
6.4	Other liabilities		777	717
	TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		69,699	68,724

Tables of Consolidated Financial Statements

Income Statement

		<i>Amounts in €m</i>	31/3/2016	31/3/2015
1.1	Net premiums		3,179	3,683
1.1.1	Gross premiums earned		3,295	3,784
1.1.2	Earned premiums ceded to reinsurers		(116)	(101)
1.2	Commission income		8	1
1.3	Gains and losses on financial instruments at fair value through profit or loss		(146)	432
1.4	Gains on investments in subsidiaries, associates and interests in joint ventures		2	1
1.5	Gains on other financial instruments and investment property		556	754
1.5.1	Interest income		331	326
1.5.2	Other income		32	36
1.5.3	Realised gains		165	360
1.5.4	Unrealised gains		27	31
1.6	Other revenue		119	120
1	TOTAL REVENUE AND INCOME		3,718	4,991
2.1	Net charges relating to claims		(2,651)	(3,683)
2.1.1	Amounts paid and changes in technical provisions		(2,693)	(3,726)
2.1.2	Reinsurers' share		43	42
2.2	Commission expenses		(3)	(1)
2.3	Losses on investments in subsidiaries, associates and interests in joint ventures			(2)
2.4	Losses on other financial instruments and investment property		(96)	(83)
2.4.1	Interest expense		(23)	(24)
2.4.2	Other charges		(10)	(8)
2.4.3	Realised losses		(45)	(36)
2.4.4	Unrealised losses		(18)	(14)
2.5	Operating expenses		(537)	(573)
2.5.1	Commissions and other acquisition costs		(391)	(427)
2.5.2	Investment management expenses		(26)	(24)
2.5.3	Other administrative expenses		(120)	(123)
2.6	Other costs		(232)	(178)
2	TOTAL COSTS AND EXPENSES		(3,519)	(4,521)
	PRE-TAX PROFIT (LOSS) FOR THE YEAR		199	470
3	Income tax		(59)	(161)
	PROFIT (LOSS) FOR THE PERIOD AFTER TAXES		140	310
4	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS			
	CONSOLIDATED PROFIT (LOSS)		140	310
	of which attributable to the owners of the Parent		137	303
	of which attributable to non-controlling interests		3	7

Tables of Consolidated Financial Statements

Condensed Consolidated Operating Income Statement broken down by business segment

	NON-LIFE BUSINESS			LIFE BUSINESS			INSURANCE SECTOR		
	31/03/16	31/03/15	% var.	31/03/16	31/03/15	% var.	31/03/16	31/03/15	% var.
<i>Amounts in €m</i>									
Net premiums	1,710	1,758	(2.7)	1,469	1,925	(23.7)	3,179	3,683	(13.7)
Net commissions				5		n.s.	5		n.s.
Financial income/expenses (excl. assets/liab. designated at fair value through profit or loss)	99	328	(70.0)	288	505	(42.9)	386	833	(53.6)
<i>Net interest</i>	67	62		244	241		311	303	
<i>Other income and charges</i>	17	21		33	30		50	52	
<i>Realised gains and losses</i>	63	214		52	224		115	438	
<i>Valuation gains and losses</i>	(49)	31		(41)	9		(90)	40	
Net charges relating to claims	(1,136)	(1,222)	(7.1)	(1,579)	(2,188)	(27.9)	(2,715)	(3,410)	(20.4)
Operating expenses	(459)	(475)	(3.3)	(69)	(86)	(19.4)	(528)	(560)	(5.8)
<i>Commissions and other acquisition expenses</i>	(357)	(379)	(5.8)	(34)	(48)	(28.9)	(391)	(427)	(8.4)
<i>Other expenses</i>	(102)	(96)	6.5	(35)	(38)	(7.3)	(137)	(134)	2.6
Other income/charges	(102)	(48)	(114.7)	(20)	(17)	(15.3)	(122)	(65)	(88.5)
Profit (loss) before taxes	112	342	(67.3)	95	138	(31.7)	206	480	(57.0)
Income taxes	(36)	(117)	(69.3)	(25)	(44)	(41.8)	(61)	(161)	(61.8)
Profit (loss) from discontinued operations									
Consolidated profit (loss)	76	225	(66.3)	69	95	(27.0)	145	320	(54.7)
Profit (loss) attributable to the Group									
Profit (loss) attributable to non-controlling interests									

(*) The Real Estate sector only includes real estate companies controlled by UnipolSai. At 31 March 2015, the sector included the values of the company UnipolSai Real Estate, merged at 31 December 2015, into UnipolSai - Insurance sector, Non-Life business

OTHER ACTIVITIES SECTOR			REAL ESTATE SECTOR (*)			Inter-segment eliminations		TOTAL CONSOLIDATED		
31/03/16	31/03/15	% var.	31/03/16	31/03/15	% var.	31/03/16	31/03/15	31/03/16	31/03/15	% var.
								3,179	3,683	(13.7)
	1	n.s.					(1)	5		n.s.
		n.s.	1	5	(87.9)	(7)	(9)	379	830	(54.3)
(1)			(1)					310	303	
			4	11		(7)	(9)	47	54	
								115	438	
			(2)	(5)				(92)	35	
								(2,715)	(3,410)	(20.4)
(12)	(9)	27.3	(2)	(7)	(68.0)	5	4	(537)	(573)	(6.3)
								(391)	(427)	(8.4)
(12)	(9)	27.3	(2)	(7)	(68.0)	5	4	(146)	(147)	0.3
10	1	n.s.	(3)	(1)	n.s.	2	6	(113)	(58)	(94.7)
(3)	(7)	63.7	(4)	(3)	(71.5)			199	470	(57.7)
2		n.s.	1		n.s.			(59)	(161)	(63.2)
(1)	(7)	88.3	(4)	(2)	(61.6)			140	310	(54.8)
								137	303	
								3	7	

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Statement of financial position by business segment

	Non-life business		Life business	
	31/3/2016	31/12/2015	31/3/2016	31/12/2015
<i>Amounts in €m</i>				
1 INTANGIBLE ASSETS	463	469	272	279
2 PROPERTY, PLANT AND EQUIPMENT	931	923	34	34
3 TECHNICAL PROVISIONS - REINSURERS' SHARE	783	787	73	82
4 INVESTMENTS	16,440	16,478	45,374	44,016
4.1 Investment property	1,963	1,986	9	9
4.2 Investments in subsidiaries, associates and interests in joint ventures	362	370	157	157
4.3 Held-to-maturity investments	330	355	743	745
4.4 Loans and receivables	2,185	2,140	3,198	3,159
4.5 Available-for-sale financial assets	11,414	11,471	32,379	31,311
4.6 Financial assets at fair value through profit or loss	186	156	8,888	8,635
5 SUNDRY RECEIVABLES	2,091	2,332	479	623
6 OTHER ASSETS	773	713	152	126
6.1 Deferred acquisition costs	38	37	51	50
6.2 Other assets	735	676	101	76
7 CASH AND CASH EQUIVALENTS	422	354	400	460
TOTAL ASSETS	21,903	22,057	46,784	45,620
1 SHAREHOLDERS' EQUITY				
2 PROVISIONS	448	453	28	28
3 TECHNICAL PROVISIONS	15,495	15,748	40,812	40,347
4 FINANCIAL LIABILITIES	1,601	1,542	2,654	2,235
4.1 Financial liabilities at fair value through profit or loss	78	62	1,874	1,479
4.2 Other financial liabilities	1,524	1,480	780	756
5 PAYABLES	777	618	160	129
6 OTHER LIABILITIES	659	626	345	292
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY				

Other businesses		Real Estate		Intersegment eliminations		Total	
31/3/2016	31/12/2015	31/3/2016	31/12/2015	31/3/2016	31/12/2015	31/3/2016	31/12/2015
2	2					737	751
139	141	333	334			1,437	1,433
						855	869
44	44	507	521	(49)	(49)	62,316	61,010
42	42	489	498			2,504	2,535
						520	528
						1,072	1,100
1	1			(49)	(49)	5,335	5,251
1	1	17	22			43,811	42,804
						9,074	8,791
69	70	27	29	(100)	(96)	2,568	2,958
31	30	28	25	(167)	(148)	817	747
						89	87
31	30	28	25	(167)	(148)	728	660
65	67	82	75			969	957
351	354	977	984	(316)	(292)	69,699	68,724
						6,661	6,615
24	21	9	16			510	519
						56,307	56,095
15	14	203	203	(98)	(97)	4,377	3,897
		2	2			1,954	1,543
15	14	202	202	(98)	(97)	2,423	2,354
71	80	26	23	(46)	(43)	988	807
12	14	12	12	(173)	(152)	856	792
						69,699	68,724

**Statement of the Manager
in charge of financial
reporting pursuant to
Art. 154-bis of Legislative
Decree no. 58/1998**



**STATEMENT OF THE MANAGER IN CHARGE
OF FINANCIAL REPORTING**

**RE: Interim Financial Report of UnipolSai Assicurazioni S.p.A. as at
31 March 2016**

The undersigned, Maurizio Castellina, Manager in charge of financial reporting at UnipolSai Assicurazioni S.p.A.

HEREBY DECLARES,

pursuant to Article 154-bis, paragraph 2 of the Consolidated Act on Financial Intermediation, that the Interim Financial Report as at 31 March 2016 is consistent with the accounting records, ledgers and documents.

Bologna, 12 May 2016

The Manager in charge of
financial reporting
Maurizio Castellina

(signed on the original)

UnipolSai Assicurazioni S.p.A.

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Share capital
€2,031,454,951.73 fully paid-up
Bologna Register of Companies
Tax and VAT No. 00818570012
R.E.A. No. 511469

A company subject
to management and coordination
by Unipol Gruppo Finanziario S.p.A.,
entered in Section I of the Insurance
and Reinsurance Companies List
at No. 1.00006
and a member of the
Unipol Insurance Group,
entered in the Register of
Insurance Groups – No. 046

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