

Bit Market Services

Informazione Regolamentata n. 1615-29-2016	Data/Ora Ricezione 08 Giugno 2016 10:47:10	MTA
--	--	-----

Societa' : FINECOBANK
Identificativo : 75382
Informazione
Regolamentata
Nome utilizzatore : FINECOBANKN01 - Spolini
Tipologia : IRAG 10
Data/Ora Ricezione : 08 Giugno 2016 10:47:10
Data/Ora Inizio : 08 Giugno 2016 11:02:11
Diffusione presunta
Oggetto : PRESS RELEASE TOTAL NET SALES
MAY

Testo del comunicato

Vedi allegato.

PRESS RELEASE

FinecoBank:

- **Net sales May 2016: €427 million, +16% y/y (€ 2.233 million since the beginning of the year)**
- **Net sales May 2016 in Guided Products: €384 million, +29% y/y (€1,188 million in 2016). Guided Products/AuM increased at 50% (+9 p.p. y/y)**
- **1,083,500 total customers, +8% y/y (50,400 new customers in 2016)**

Milan, June 8th 2016

Net sales in May were €427 million, up 16% compared to the same month in 2015, bringing the figure to €1,806 million since the start of the year (-10% compared to the same period of last year).

The growth of “Guided products & services” continues: since the beginning of the year net sales in Guided products and services amounted at €1,188 million (€384 million in May) bringing the penetration rate on total AuM at 50% compared to 41% in May 2015 and 45% in December 2015.

In May, Assets under Management totalled €118.8 million, Assets under Custody was €170.9 million and direct deposits were €136.8 million.

Net sales through the network of personal financial advisors totalled €363 million in May, up 4% compared to May 2015.

Customers’ acquisition also continued: since the beginning of the year more than 50,400 new clients have been acquired (of which 9,700 in May), slightly down compared to 51,300 acquired in the previous year. Total number of customers was 1,083,500 as of May 31st, 2016, up 8% compared to May 2015.

Total Financial Assets were at € 56,235 million (respectively +1.6% and +3.0% compared to December and May 2015).

Alessandro Foti, CEO and General Manager of FinecoBank, commented:

“In May, Fineco recorded once again solid total net sales, despite a complex market phase. Such result has been achieved thanks to a diversified business model, able to ensure a sustainable growth in all Fineco’s business areas. We keep on increasing our client base without using any aggressive commercial campaigns. This confirms not only the value of our customer experience but also the effectiveness of the ‘one stop solution’, which allows us to meet all the financial needs of our customers.”

figures in € million

TOTAL NET SALES	May 2016	Jan-May 2016	Jan-May 2015
Assets under management	118.80	173.55	1,697.79
Assets under custody	170.93	892.66	-302.06
Direct deposits	136.78	1,166.71	1,078.22
TOTAL NET SALES	426.51	2,232.92	2,473.94

figures in € million

PFA NETWORK NET SALES	May 2016	Jan-May 2016	Jan-May 2015
Assets under management	116.67	183.72	1,656.60
Assets under custody	130.20	691.27	-238.26
Direct deposits	116.17	1,050.53	840.03
NET SALES PFA NETWORK	363.04	1,925.52	2,258.38

figures in € million

TOTAL FINANCIAL ASSETS	May 2016	December 2015	May 2015
Assets under management	26,177.08	26,277.42	26,764.55
Assets under custody	13,259.07	13,418.60	12,971.93
Direct deposits	16,798.89	15,630.64	14,843.46
TOTAL FINANCIAL ASSETS	56,235.04	55,326.67	54,579.93

figures in € million

PFA NETWORK TFA	May 2016	December 2015	May 2015
Assets under management	25,679.06	25,747.69	26,189.59
Assets under custody	9,837.97	9,866.17	9,433.36
Direct deposits	12,391.13	11,337.51	10,531.69
PFA NETWORK TFA	47,908.16	46,951.37	46,154.63

FinecoBank

FinecoBank is the direct, multi-channel bank of the UniCredit Group, with one of the largest advisory networks in Italy. It is the leading bank in Italy for equity trades in terms of volume of orders and the top online broker in Europe for number of orders executed. FinecoBank offers an integrated business model combining direct banking and financial advice, with a single free-of-charge account including a full range of banking, credit, trading and investment services, which are also available through applications for



B A N K

smartphone and tablet. With its fully integrated platform, FinecoBank is the benchmark for modern investors.

Contact info:

Fineco - Media Relations
Tel.: +39 02 2887 2256
ufficiostampa@fineco.it

Fineco - Investor Relations
Tel. +39 02 8862 3820
Investors@fineco.it

Barabino & Partners
Tel. +39 02 72023535
Emma Ascani
e.ascani@barabino.it
+39 335 390 334

Tommaso Filippi
t.filippi@barabino.it
+39 366 644 4093

Fine Comunicato n.1615-29

Numero di Pagine: 5