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Oggetto : COFIDE group: net income for first half €

17.5 mln (€ 20.3 mln in 2015)

### Testo del comunicato

Vedi allegato.



#### **PRESS RELEASE**

Board of Directors approves results as of June 30 2016

### COFIDE GROUP: NET INCOME FOR FIRST HALF € 17.5 MLN (€ 20.3 MLN IN 2015)

The result benefits from the positive contribution of CIR and the parent company COFIDE S.p.A.

### Financial highlights for 1H 2016

| (in millions of €) |                |                |       |
|--------------------|----------------|----------------|-------|
|                    | <u>1H 2015</u> | <u>1H 2016</u> | Δ%    |
| Revenues           | 1,290.7        | 1,319.1        | +2.2% |
| EBITDA             | 119.7          | 126.4          | +5.6% |
| Net result         | 20.3           | 17.5           |       |
|                    | <u>31/12</u>   | <u>30/6</u>    |       |
| Net financial debt | 159.4          | 244.8          |       |

Milan, July 29 2016 – The **Board of Directors** of **COFIDE-Gruppo De Benedetti S.p.A.**, which met today in Milan under the chairmanship of **Rodolfo De Benedetti**, has approved the **Semi-annual Financial Report as of June 30 2016.** 

**COFIDE** is the controlling **shareholder** of **CIR-Compagnie Industriali Riunite S.p.A.**, the company at the head of an industrial group active mainly in the media, automotive components and healthcare sectors. The COFIDE group also has financial investments in **Jargonnant**, the private equity fund specializing in real estate assets in Germany and Eastern Europe, and in **Three Hills Decalia**, the investment fund that supports the growth of small and medium European enterprises.

#### **Consolidated results**

The **revenues** of the COFIDE group in the first half of 2016 came in at € **1,319.1 million**, **up by 2.2%** from € 1,290.7 million in the same period of 2015.

**EBITDA** came to € **126.4 million** (9.6% of revenues), **posting a rise** of **5.6%** on the figure of € 119.7 million (9.3% of revenues) in 2015. The number benefited from the higher EBITDA of the CIR group.

In the first half of the year the COFIDE group reported **net income of € 17.5 million** versus earnings of € 20.3 million in the same period of the previous year. This result was the combination of the **positive contribution of the subsidiary CIR** (€ 14.1 million versus € 18.6 million in 2015) and that of the **parent company of the group**, **COFIDE S.p.A.** (€ **3.4 million**, up from € 1.7 million in 2015). The contribution of the parent company COFIDE S.p.A to consolidated earnings was the net income of the company net of the dividends received from the subsidiary CIR S.p.A.

In the first half of 2016 the CIR group reported net income of  $\leq$  25.9 million compared to  $\leq$  36.4 million in the same period of last year; the difference was due entirely to lower financial management income from the parent company and the non-industrial subsidiaries and the capital gain realized by *Espresso* in the first half of 2015 when it sold the company *All Music* to *Discovery*.

The consolidated net financial debt of the COFIDE group stood at € 244.8 million at June 30 2016, up from € 159.4 million at December 31 2015. The difference was due mainly to the higher net debt of the CIR group which in the first half, at parent company and non-industrial subsidiary level, made investments of € 112 million (including € 84.5 million for the purchase of an 11.4% interest in KOS and € 17.1 million for the buyback of own shares) and distributed dividends of € 29.5 million.

**Total consolidated equity** amounted to € **1,463.8 million** at June 30 2016, down from € 1,573.1 million at December 31 2015. The **consolidated equity of the group** amounted to € **543.4 million** at June 30 2016 versus € 567.8 million at December 31 2015.

The value of the investment in the Jargonnant fund was € 4.8 million at June 30 2016 (€ 13.4 million at the end of 2015). The COFIDE group has also invested in the Three Hills Decalia fund, which specializes in small and medium enterprises in Europe: the value of the investment was € 8.7 million at June 30 2016 (€ 7.3 million at the end of 2015).

At June 30 2016 the COFIDE group had 14,607 employees (14,215 at December 31 2015).

#### Results of the parent company of the group COFIDE S.p.A.

The net income of the parent company **COFIDE S.p.A.** for the first half of the year was € **19.4 million** euro, thanks to dividends received from CIR S.p.A. for € 16 million and a capital gain on the redemption of shares in the Jargonnant fund. COFIDE S.p.A. had closed the first half of 2015 with net income of € 1.7 million; in the previous year the subsidiary CIR did not distribute any dividends.

The **net financial debt** of **COFIDE S.p.A.** amounted to € **26.6 million** at June 30 2016 (€ 37.7 million at December 31 2015). The reduction was due mainly to the repayment of shares in the Jargonnant fund and to the receipt of dividends, net of those paid out, of € 5.9 million. The **equity** of COFIDE S.p.A. stood at € **561.0** million at June 30 2016, up from € 556.6 million at December 31 2015.

#### Outlook for the whole year 2016

The performance of the COFIDE group in the second half of 2016 will be influenced by the evolution of the Italian economic environment, the impact of which is significant particularly for the media sector, and by the performance of the main world car markets for the automotive components sector.

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For further information on the results of the subsidiary CIR, see the press released published by the company today (http://goo.gl/MmPTpt).

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The executive responsible for the preparation of the company's financial statements, Giuseppe Gianoglio, hereby declares, in compliance with the terms of paragraph 2 Article 154 bis of the Finance Consolidation Act (TUF), that the figures contained in this press release correspond to the results documented in the company's accounts and general ledger.

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#### Alternative performance indicators

Below the meaning and content are given of the "alternative performance indicators", not envisaged by IFRS accounting standards but used in this press release to provide a better evaluation of the economic and financial performance of the COFIDE group.

- EBITDA (gross operating margin): an indicator of operating performance calculated by adding "amortization, depreciation and write-downs" to the EBIT figure (earnings before financial items and taxes);
- Consolidated net financial debt: an indicator of the financial structure of the group; it is the algebraic sum of financial receivables, securities, available-for-sale financial assets and cash and cash equivalents in current assets, of bonds and other borrowings in non-current liabilities, and of bank overdrafts, bonds and other borrowings in current liabilities

Attached are key figures from the consolidated statement of financial position and income statement.

# Consolidated Statement of Financial Position

30.06.2016

31.12.2015

| 1 | 'in | thousands | of euro | ) |
|---|-----|-----------|---------|---|
|   |     |           |         |   |

**ASSETS** 

| ASSETS  | 30.06.2016 | 31.12.2015 |
|---|------------|------------|
| NON-CURRENT ASSETS                              | 2,065,615  | 2,094,545  |
| NTANGIBLE ASSETS                                | 992,611    | 997,652    |
| TANGIBLE ASSETS                                 | 647,067    | 659,109    |
| NVESTMENT PROPERTY                              | 20,674     | 20,916     |
| INVESTMENTS IN COMPANIES CONSOLIDATED AT EQUITY | 130,873    | 131,833    |
| OTHER EQUITY INVESTMENTS                        | 5,443      | 5,830      |
| OTHER RECEIVABLES                               | 84,201     | 87,075     |
| of which with related parties                   | 2,693      | 2,693      |
| SECURITIES                                      | 80,518     | 87,383     |
| DEFERRED TAXES                                  | 104,228    | 104,747    |
| CURRENT ASSETS                                  | 1,346,516  | 1,412,396  |
| INVENTORIES                                     | 135,058    | 134,055    |
| CONTRACTED WORK IN PROGRESS                     | 39,201     | 39,178     |
| TRADE RECEIVABLES                               | 449,392    | 415,937    |
| of which with related parties                   | 1,395      | 2,259      |
| OTHER RECEIVABLES                               | 113,385    | 97,565     |
| of which with related parties                   | 569        | 655        |
| FINANCIAL RECEIVABLES                           | 28,289     | 30,496     |
| SECURITIES                                      | 75,140     | 131,012    |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS             | 235,398    | 251,510    |
| CASH AND CASH EQUIVALENTS                       | 270,653    | 312,643    |
| ASSETS HELD FOR DISPOSAL                        | 11,582     | 9,005      |
| ELISIONS TO AND FROM DISCONTINUED OPERATIONS    |            |            |
| TOTAL ASSETS                                    | 3,423,713  | 3,515,946  |
| LIABILITIES AND EQUITY                          | 30.06.2016 | 31.12.2015 |
| SHAREHOLDERS' EQUITY                            | 1,463,775  | 1,573,078  |
| SHARE CAPITAL                                   | 359,605    | 359,605    |
| RESERVES  | 78,682     | 110,571    |
| REAINED EARNINGS (LOSSES)                       | 87,519     | 78,901     |
| NET INCOME (LOSS) FOR THE YEAR                  | 17,543     | 18,687     |
| EQUITY OF THE GROUP                             | 543,349    | 567,764    |
| MINORITY SHAREHOLDERS' EQUITY                   | 920,426    | 1,005,314  |
| NON-CURRENT LIABILITIES                         | 979,643    | 1,060,437  |
| BONDS   | 275,232    | 288,366    |
| OTHER FINANCIAL PAYABLES                        | 342,161    | 421,910    |
| OTHER PAYABLES                                  | 12,023     | 9,321      |
| DEFERRED TAXES                                  | 139,537    | 135,235    |
| PERSONNEL PROVISIONS                            | 131,621    | 124,622    |
| PROVISIONS FOR RISKS AND LOSSES                 | 79,069     | 80,983     |
| CURRENT LIABILITIES                             | 970,913    | 875,769    |
| BANK OVERDRAFTS                                 | 22,384     | 19,517     |
| BONDS   | 19,990     | 5,011      |
| OTHER FINANCIAL PAYABLES                        | 194,487    | 150,316    |
| of which to related parties                     |            |            |
| TRADE PAYABLES                                  | 447,112    | 428,173    |
| of which to related parties                     | 2,067      | 2,251      |
| OTHER PAYABLES                                  | 220,248    | 200,985    |
| of which to related parties                     |            |            |
| PROVISIONS FOR RISKS AND LOSSES                 | 66,692     | 71,767     |
| LIABILITIES HELD FOR DISPOSAL                   | 9,382      | 6,662      |
| ELISIONS TO AND FROM DISCONTINUED OPERATIONS    |            |            |
| TOTAL LIABILITIES AND EQUITY                    | 3,423,713  | 3,515,946  |
|   | -,, .      | 2,2_2,3.40 |

# **Consolidated Income Statement**

| (in thousands of euro)  |          |                  |       |                  |
|---|----------|------------------|-------|------------------|
|   |          | 1st half<br>2016 |       | 1st half<br>2015 |
|   |          |                  |       |                  |
| SALES REVENUES  |          | 1,319,146        |       | 1,290,737        |
| of which from related parties                                 |          |                  |       |                  |
| CHANGE IN INVENTORIES   |          | 1,325            |       | 10,670           |
| COSTS FOR THE PURCHASE OF GOODS                               |          | (498,046)        |       | (483,948)        |
| of which from related parties                                 |          |                  |       |                  |
| COSTS FOR SERVICES  | (2 = 22) | (307,988)        | (0=0) | (312,441)        |
| of which from related parties                                 | (2,703)  |                  | (979) |                  |
| PERSONNEL COSTS   |          | (363,987)        |       | (362,020)        |
| OTHER OPERATING INCOME  |          | 11,980           |       | 34,713           |
| of which from related parties                                 | 834      |                  | 922   |                  |
| OTHER OPERATING COSTS   |          | (38,190)         |       | (60,134)         |
| of which with related parties                                 |          |                  |       |                  |
| ADJUSTMENTS TO THE VALUE OF COMPANIES                         |          |                  |       |                  |
| CONSOLIDATED AT EQUITY  |          | 2,186            |       | 2,157            |
| AMORTIZATION, DEPRECIATION AND WRITE-DOWNS                    |          | (58,776)         |       | (51,352)         |
| INCOME BEFORE FINANCIAL ITEMS AND                             |          |                  |       |                  |
| TAXES (EBIT)  |          | 67,650           |       | 68,382           |
| FINANCIAL INCOME  |          | 5,935            |       | 8,680            |
| of which from related parties                                 | 19       | •                | 364   | •                |
| FINANCIAL EXPENSE   |          | (31,018)         |       | (32,521)         |
| of which with related parties                                 |          | , , ,            |       | , . ,            |
| DIVIDENDS   |          | 7,953            |       | 262              |
| of which from related parties                                 |          | •                |       |                  |
| GAINS FROM TRADING SECURITIES                                 |          | 10,053           |       | 23,594           |
| LOSSES FROM TRADING SECURITIES                                |          | (538)            |       | (2,147)          |
| ADJUSTMENTS TO THE VALUE OF FINANCIAL ASSETS                  |          | 1,433            |       | (190)            |
| INCOME (LOSS) BEFORE TAXES                                    |          | 61,468           |       | 66,060           |
| INCOME TAXES  |          | (17,202)         |       | (16,726)         |
| RESULT AFTER TAXES FROM                                       |          |                  |       |                  |
| OPERATING ACTIVITY  |          | 44,266           |       | 49,334           |
| INCOME (LOSS) FROM BUSINESSES HELD FOR DISPOSAL               |          | 1,000            |       | 9,251            |
| NET INCOME (LOSS) FOR THE PERIOD INCLUDING MINORITY INTERESTS |          | 45,266           |       | 58,585           |
| - NEL LOSS (INCOME) OF MINORITY SHAREHOLDERS                  |          | (27,723)         |       | (38,260)         |
| - NET INCOME (LOSS) OF THE GROUP                              |          | 17,543           |       | 20,325           |
|   |          |                  |       |                  |
| BASIC EARNINGS (LOSS) PER SHARE (in euro)                     |          | 0.0244           |       | 0.0283           |
| DILUTED EARNINGS (LOSS) PER SHARE (in euro)                   |          | 0.0244           |       | 0.0283           |

## **Consolidated Cash Flow Statement**

(in thousands of euro)

|  | 1st half<br>2016 | 1st half<br>2015 |
|--|------------------|------------------|
|  | 2010             |                  |
| OPERATING ACTIVITY  NET INCOME/(LOSS) FOR THE PERIOD INCLUDING MINORITY INTERESTS - CONTINUING |                  |                  |
| OPERATIONS   | 44,266           | 49,334           |
| ADJUSTMENTS:   |                  |                  |
| AMORTIZATION, DEPRECIATION AND WRITE-DOWNS   | 58,776           | 51,352           |
| SHARE OF RESULT OF COMPANIES CONSOLIDATED AT EQUITY  | (2,186)          | (2,157)          |
| ACTUARIAL VALUATION OF STOCK OPTION/STOCK GRANT PLANS  | 2,405            | 2,268            |
| CHANGE IN PERSONNEL PROVISIONS, PROVISIONS FOR RISKS AND LOSSES                                | (13,201)         | (21,377)         |
| ADJUSTMENTS TO THE VALUE OF FINANCIAL ASSETS   | (1,433)          | 190              |
| INCREASE (REDUCTION) IN NON-CURRENT RECEIVABLES AND PAYABLES                                   | 10,804           | 19,378           |
| (INCREASE) REDUCTION IN NET WORKING CAPITAL  | (13,199)         | (42,710)         |
| CASH FLOW FROM OPERATING ACTIVITY - CONTINUING OPERATIONS                                      | 86,232           | 56,278           |
| of which:  |                  |                  |
| - interest received (paid)   | (19,922)         | (18,370          |
| - income tax payments  | (3,740)          | (12,279)         |
| INVESTMENT ACTIVITY  |                  |                  |
| CONSIDERATION PAID FOR BUSINESS COMBINATIONS   | (100)            | (51,139          |
| NET FINANCIAL POSITION OF COMPANIES ACQUIRED   |                  | (20,405)         |
| PURCHASE OF MINORITY SHAREHOLDINGS   | (84,457)         |                  |
| (PURCHASE) SALE OF SECURITIES  | 74,438           | 10,382           |
| PURCHASE OF FIXED ASSETS   | (30,874)         | (70,312)         |
| CASH FLOW FROM INVESTMENT ACTIVITY - CONTINUING OPERATIONS                                     | (40,993)         | (131,474)        |
| FUNDING ACTIVITY   |                  |                  |
| INFLOWS FROM CAPITAL INCREASES   | 10,696           | 206              |
| OTHER CHANGES IN EQUITY  | (11,429)         | 14,208           |
| DRAWDOWN/(EXTINGUISHMENT) OF OTHER FINANCIAL PAYABLES/RECEIVABLES                              | (31,526)         | (2,340)          |
| BUYBACK OF OWN SHARES  | (17,164)         | (28,226          |
| DIVIDENDS PAID OUT   | (41,673)         | (6,908)          |
| CASH FLOW FROM FUNDING ACTIVITY - CONTINUING OPERATIONS  | (91,096)         | (23,060)         |
| INCREASE (REDUCTION) IN NET CASH AND CASH EQUIVALENTS - CONTINUING OPERATIONS                  | (45,857)         | (98,256)         |
| CASH FLOW/NET CASH AND CASH EQUIVALENTS AT START OF PERIOD - DISCONTINUED OPERATIONS           | 1,000            | 9,251            |
| NET CASH AND CASH EQUIVALENTS AT START OF PERIOD   | 293,126          | 333,214          |
| ·  | •                | <u> </u>         |
| NET CASH AND CASH EQUIVALENTS AT END OF PERIOD   | 248,269          | 244,209          |

# Statement of Changes in Consolidated Equity

|  | Attrib           | utable to the s | hareholders of th                | e parent compo                         | any      |                    |           |
|--|------------------|-----------------|----------------------------------|--|----------|--------------------|-----------|
| (in thousands of euro)                                     | Share<br>Capital | Reserves        | Retained<br>earnings<br>(losses) | Net income<br>(losses) for<br>the year | Total    | Minority interests | Total     |
| BALANCE AT DECEMBER 31 2014                                | 359,605          | 89,883          | 93,369                           | (14,468)                               | 528,389  | 1,030,068          | 1,558,457 |
| Capital increases  |                  |                 |                                  |  |          | 289                | 289       |
| Dividends to Shareholders                                  |                  |                 |                                  |  |          | (8,001)            | (8,001)   |
| Retained earnings  |                  |                 | (14,468)                         | 14,468                                 |          |                    |           |
| Effects of equity changes In subsidiaries                  |                  | 15,470          |                                  |  | 15,470   | (70,551)           | (55,081)  |
| Comprehensive result for the year                          |                  |                 |                                  |  |          |                    |           |
| Fair value measurement of hedging instruments              |                  | 6,038           |                                  |  | 6,038    | 11,900             | 17,938    |
| Fair value measurement of securities                       |                  | 1,438           |                                  |  | 1,438    | 239                | 1,677     |
| Securities fair value reserve released to income statement |                  | (7,538)         |                                  |  | (7,538)  | (7,006)            | (14,544)  |
| Effects of equity changes in subsidiaries                  |                  | 76              |                                  |  | 76       | 203                | 279       |
| Currency translation differences                           |                  | 2,124           |                                  |  | 2,124    | (2,008)            | 116       |
| Actuarial gains (losses)                                   |                  | 3,080           |                                  |  | 3,080    | 7,190              | 10,270    |
| Result for the year  |                  |                 |                                  | 18,687                                 | 18,687   | 42,991             | 61,678    |
| Total comprehensive result for the year                    |                  | 5,218           |                                  | 18,687                                 | 23,905   | 53,509             | 77,414    |
| BALANCE AT DECEMBER 31 2015                                | 359,605          | 110,571         | 78,901                           | 18,687                                 | 567,764  | 1,005,314          | 1,573,078 |
| Capital increases  |                  |                 |                                  |  |          | 10,696             | 10,696    |
| Dividends to Shareholders                                  |                  |                 | (10,069)                         |  | (10,069) | (31,604)           | (41,673)  |
| Retained earnings  |                  |                 | 18,687                           | (18,687)                               |          |                    |           |
| Effects of equity changes in subsidiaries                  |                  | (20,676)        |                                  |  | (20,676) | (81,293)           | (101,969) |
| Comprehensive result for the year                          |                  |                 |                                  |  |          |                    |           |
| Fair value measurement of hedging instruments              |                  | 560             |                                  |  | 560      | 1,259              | 1,819     |
| Fair value measurement of securities                       |                  | (6,862)         |                                  |  | (6,862)  | (1,542)            | (8,404)   |
| Securities fair value reserve released to income statement |                  | (292)           |                                  |  | (292)    | (245)              | (537)     |
| Effects of equity changes in subsidiaries                  |                  | 54              |                                  |  | 54       | 104                | 158       |
| Currency translation differences                           |                  | (1,329)         |                                  |  | (1,329)  | (2,629)            | (3,958)   |
| Actuarial gains (losses)                                   |                  | (3,344)         |                                  |  | (3,344)  | (7,357)            | (10,701)  |
| Result for the year  |                  |                 |                                  | 17,543                                 | 17,543   | 27,723             | 45,266    |
| Total comprehensive result for the year                    |                  | (11,213)        |                                  | 17,543                                 | 6,330    | 17,313             | 23,643    |
| BALANCE AT JUNE 30 2016                                    | 359,605          | 78,682          | 87,519                           | 17,543                                 | 543,349  | 920,426            | 1,463,775 |

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