

Bit Market Services

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**PRESS
RELEASE**

Net inflows at €259 million in September (€4.1 billion YTD, +36%)

Net inflows of managed products at €246 million (€2.8 billion YTD, +4%)

Milan, 5 October 2016 – **Banca Generali's net inflows rose by 12% in September compared to the same period of the previous year, bringing the YTD figure to an all-time record of €4.1 billion (+36% YoY).** Net inflows of managed products also grew to over €2.8 billion YTD, exceeding the 2015 figure for the first time this year (+4% YoY).

September has always shown less dynamic business trends, due to the seasonal effects of the holiday period and the Bank's annual convention. Despite these variables, this month demand remained strong, increasingly recognising the company's positioning as a private bank and the added value of new managed solutions.

Market uncertainties linked to the central banks' moves and the forthcoming political events did not slow demand for **Banca Generali's** unique 'wrapper solutions' which totalled **€226 million in September, of which €124 million gathered by BG Solution (€856 million since its inception in late March 2016) and €102 million by BG Stile Libero (€864 million since January).** Households are increasingly appreciating the Bank's wrappers of products, as compared to "à la carte" funds and Sicavs, thanks to the broader range of related services.

General Manager Gian Maria Mossa stated: *"We are very satisfied with the development trend of the Bank, which continued to show excellent signs even in September, a month that is usually marked by slower growth due to external factors. At the annual meeting, our sales network showed great energy and provided extraordinary feedback, which allows us to look towards the future with great confidence. The development of unique managed solutions aimed to protect our customers' assets and of tools that simplify advisory on the go or optimise portfolios confirm the Bank's ability to innovate and its commitment to enhancing the talent of its professionals by supporting their growth and their household advisory work."*

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NET INFLOWS AND LIFE NEW BUSINESS AT SEPTEMBER 2016

<i>Million of Euros</i>	Sep 2016	Aug 2016	Abs. Chg
Mutual Funds	-22	75	-97
Managed Portfolio	94	99	-5
Mutual Funds and Managed Portfolio	72	174	-102
Life Insurance	174	132	42
<i>of which BG STILE LIBERO</i>	102	84	18
Managed Assets	246	306	-60
Non Managed Assets	13	4	9
<i>of which: Securities</i>	-28	27	-55
Total	259	310	-51
	Jan-Sep 2016	Jan-Sep 2015	Abs. Chg
Mutual Funds	33	735	-702
Managed Portfolio	644	-161	805
Mutual Funds and Managed Portfolio	677	574	103
Life Insurance	2,129	2,121	8
<i>of which BG STILE LIBERO</i>	864	1,867	-1,003
Managed Assets	2,806	2,695	111
Non Managed Assets	1,281	321	960
<i>of which: Securities</i>	216	-292	508
Total	4,087	3,016	1,071
Life New Business			
	Sep 2016	Aug 2016	Abs. Chg
Life New Business	226	196	30
	Jan-Sep 2016	Jan-Sep 2015	Abs. Chg
Life New Business	2,889	3,056	-167

The Manager responsible for preparing the company's financial reports (Paolo Tamagnini) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records.
Paolo Tamagnini (CFO of Banca Generali)

Fine Comunicato n.0856-75

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