

## DMITRY GAVRILIN

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### Education

#### **HARVARD UNIVERSITY**

**Cambridge, USA**

##### **John F. Kennedy School of Government**

M.P.A. (Master in Public Administration), June 2004

Coursework included: economics and capital markets, finance, accounting and financial management, corporate strategy, private equity and venture capital, international relations, trade, negotiations

#### **INSTITUTE OF STATE AND LAW**

**Moscow**

##### **Russian Academy of Sciences**

Ph.D. (Kandidat nauk) in Public International Law, summa cum laude, May 2002

#### **UNIVERSITY OF HAMBURG, Faculty of Law**

**Hamburg**

LL.M. (Masters of Laws), summa cum laude, June 1999

#### **KALININGRAD STATE UNIVERSITY, Faculty of Law**

**Kaliningrad**

Diploma in Law, magna cum laude, June 1998

### Experience

#### **ICT GROUP**

**Moscow**

Russian Private Equity Group (over \$8 bln under management)

01 / 2011 -  
to date

##### **Managing Director (since 2015), Investment Director**

Responsibilities include:

- As a senior member of the Investment Department of the Group generated, reviewed, negotiated, evaluated and presented to the board various multi-sector investment opportunities and projects;
- Conceptualized and structured several investments including reviewing the financial model, preparation of investment presentation as well as legal and financing deal structuring;
- Supervised all activities within the Group related to developing its coal projects at both exploration and production stages, including preparation of feasibility studies, followed by basic design and construction etc;
- Acted as a chief executive officer of an investee company developing a met coal asset in the Far East of Russia including the hands-on supervision on both strategic and operational levels;
- Represented the Group in several ongoing negotiations with joint venture partners, banks, funds and other financial institutions related to several new investment opportunities including one of the major merger transaction in Italian telecommunications sector;
- Served on various Boards of investee companies in mining, telecommunications and industrial sector (in both Russian and international jurisdictions)

06 / 2006 -  
12 / 2010

#### **EURASIAN DEVELOPMENT BANK**

**Almaty, Moscow**

Multilateral International Financial Institution

##### **Deputy Chairman of the Board, Managing Director (since 2010),**

##### **Member of the Board (since 2008), General Counsel (2006)**

Responsibilities included:

- Managed, coordinated and supervised Strategy and Research, Legal, Government and Public relations and Human Resources Departments of the Bank (70+ staff);
- Executed duties of the Deputy Chairman of the Management Board supervising international affairs, institutional development, corporate governance and legal aspects of EDBs further growth;
- Acted as member of top management team on elaborating, approving and implementing strategic directions to ensure establishing and further expansion of the Bank;
- Supervised and coordinated all legal work in the Bank including corporate lending and project finance, capital markets and treasury (transactions governed by Russian, Kazakh and English law);
- Coordinated all procedural and institutional efforts within the Bank related to developing an optimal development strategy and corporate governance structure

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- 2004 – 2006      **EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT**      **London**  
Multilateral International Financial Institution
- Associate with the Office of the General Counsel**
- Drafted, reviewed and updated legal and policy documentation regarding EBRD’s investments
  - Conducted assessments and monitored legal developments in the core areas of EBRD’s legal reform activities: corporate governance, concessions, insolvency, secured transactions and telecommunications
  - Conceptualised and managed advisory projects in EBRD’s countries of operations; negotiated with authorities, analysed data and monitored project implementation
- Summer 2004      **INSTITUTE FOR STRATEGY AND COMPETITIVENESS,**      **Boston**  
Harvard Business School.
- Consultant**
- Designed, prepared and implemented a research project (under supervision of the Institute’s Head of Research) on economic performance, business climate and competitiveness of the Kaliningrad region
  - Conducted desk study and prepared a report on investment environment in the region
- Summer 2003      **INTERNATIONAL FINANCE CORPORATION**      **Moscow, Kyiv**  
Multilateral International Financial Institution
- Short Term Consultant**
- Conducted evaluation of the IFC’s projects aimed at improving corporate governance practices in Russia and Ukraine, based on clients survey; developed methodology and interviewed IFC’s clients
  - Analysed data and produced reports on impact of IFC’s corporate governance projects in both countries
- 2000 - 2002      **HAARMANN HEMMELRATH**      **Moscow**  
International law firm
- Associate**
- Advised international and domestic clients on M&A and project finance transactions in Russia; conceptualised, drafted and negotiated legal and financial documents, monitored implementation
  - Specialised in corporate, commercial, foreign investment, anti-monopoly, tax and bankruptcy matters
  - Transactional work on cross-border financings and corporate restructurings
  - Represented clients in commercial courts including in bankruptcy proceedings
- 1999 - 2000      **BRUCKHAUS (NOW FRESHFIELDS BRUCKHAUS**      **Moscow**  
**DERINGER),** Major international law firm.
- Associate**
- Structured and drafted contracts, corporate documents and legal opinions
  - Prepared documents for commercial litigations and arbitration proceedings
  - Managed incorporation process of client companies as well as their local subsidiaries in Russia
- Personal**      Enjoy travel, politics, sports, music. Native speaker of Russian; fluent in English and German