

| Informazione<br>Regolamentata n.<br>0259-6-2017 | C | 0ata/Ora Ricezione<br>10 Marzo 2017<br>18:39:47      | MTA - Star  |  |
|---|---|--|-------------|--|
| Societa'  | : | BANCA FINNAT EL                                      | JRAMERICA   |  |
| Identificativo<br>Informazione<br>Regolamentata | : | 86083  |             |  |
| Nome utilizzatore                               | : | FINNATN06 - Ascani                                   |             |  |
| Tipologia                                       | : | IRAG 01  |             |  |
| Data/Ora Ricezione                              | : | 10 Marzo 2017 18:3                                   | 9:47        |  |
| Data/Ora Inizio<br>Diffusione presunta          | : | 10 Marzo 2017 18:5                                   | 4:47        |  |
| Oggetto   | : | THE BOD OF BANG<br>APPROVES THE C<br>FINANCIAL STATE | ONSOLIDATED |  |
| Testo del comunicato                            |   |  |             |  |

Vedi allegato.



# PRESS RELEASE

# THE BOD OF BANCA FINNAT APPROVES THE CONSOLIDATED FINANCIAL STATEMENTS FOR 2016

- PROFIT BEFORE TAX IS UP OVER 60%
- THE EARNINGS MARGIN HAS INCREASED BY 8.3%
- NET COMMISSIONS ARE UP 15%
- THE COST/INCOME RATIO HAS IMPROVED FROM 78.2% TO 68.7%
- CONSOLIDATED ASSETS UNDER MANAGEMENT TOTAL 13.4 BN, COMPARED TO 13.2 BN AT 31 DECEMBER 2015
- THE CET 1 CAPITAL RATIO TOTALS 29.7%

**Rome, 10 March 2017** – At a meeting held today, the Board of Directors of Banca Finnat Euramerica S.p.A. examined and approved both the Group's consolidated and the Bank's individual financial statements for 2016, prepared according to the applicable IAS/IFRS standards, as well as the Report on corporate governance and ownership structure pursuant to Article 123bis of TUF (the Consolidated Law on Financial Intermediaries). The financial statements at 31 December 2016 and the Report on corporate governance will be made available at the Bank's headquarters, within the requisite deadline, and posted on its website www.bancafinnat.it in the Investor Relations page and on the authorised storage mechanism SDIR-NIS/NIS Storage (www.emarketstorage.com), and will also be available on the website of Borsa Italiana S.p.A. (www.borsaitaliana.it ).



# Following is an overview of the key highlights of the consolidated financial statements:

- The **Earnings Margin** is up by 8.3%, to € 66.5 million from € 61.4 million at 31 December 2015.
- Net Commissions too are up by 15%, to € 51.1 million from € 44.4 million at 31 December 2015.
- Year-over-year, **Own Trading Activities** produced higher profits for € 0,8 million (from € 3.9 million at 31 December 2015 to € 4.7 million at 31 December 2016).
- The Interest Margin dropped, year-over-year, to € 7.7 million from € 9.6 million at 31 December 2015 (-19.8%).
- The **Cost Income Ratio** improved from 78.2% to 68.7%, as a result of the increased Earnings Margin and the almost 5% drop in Operating Costs (from € 48 million at 31 December 2015 to € 45.7 million at 31 December 2016).
- The Profit before tax improved by over 60% (from € 9.4 million at 31 December 2015 to € 15.4 million at 31 December 2016). A higher tax bill of € 9.6 million (from a positive tax component of € 4.2 million at 31 December 2015 to tax for € 5.4 million at 31 December 2016) entailed a drop in the Net Consolidated Profit for the year from € 8.32 million at 31 December 2015 to € 7.3 million at 31 December 2016.
- Total Assets under Management comprising direct deposits, indirect deposits (individual and delegated asset management activities, administratively regulated deposits, and third-party insurance products), deposits in trustee administration and the assets under management of the subsidiary Investire SGR, valued at the market value of the total assets under management including debt positions (GAV) stand at € 13.4 billion.

The *Total capital ratio* of 30.1%, and likewise the *CET 1 capital ratio* of 29.7% and the *Tier 1 capital ratio* of 29.7% are well above the minimum capital requirements, at consolidated level, required by the Bank of Italy at the conclusion of the Supervisory Review and Evaluation Process (SREP), pursuant to Directive 2013/36/EU (CRD IV). At 31 December 2016, the treasury shares held by the Bank amounted to 29,492,710 (28,320,718 at 31 December 2015), equal to 8.1% of the capital.



# Dividend

The Board of Directors decided to propose to the forthcoming Shareholders' General Meeting the distribution of the same gross dividend as in the previous accounting period, namely 0.010 euros per share (equal to 5% of the nominal share value), due for payment on 17 May 2017 (coupon 33 detachment date: 15 May 2017).

# **Company officers**

The President Giampietro Nattino decided to resign from his position due to his age, 82 years, and due to his willingness to keep his recent personal judicial situation separate from the Bank, which is not involved in the investigation, so that he can fully focus on his defence. The President has full trust in the judiciary and is convinced that the matter will quickly come to a positive ending.

The Board of Directors acknowledged his resignation, especially appreciating the President's gesture of consideration for the Bank, thanking him for his long period of intense and fruitful service to Banca Finnat Group.

The Board of Directors consequently unanimously appointed the director Ms. Flavia Mazzarella as the new President of the Bank, who maintains her status as an independent director.

The Board of Directors of Banca Finnat Euramerica S.p.A., in the light of the recommendations issued by the Supervisory Authority pursuant to Law 120/2011 and art. 147-ter paragraph 1-ter of the TUF (Consolidated Finance Act); art. 26 of the TUB (Consolidated Banking Act); art. 3C1 of the Self-Regulation Code of listed Companies and in the light of the best possible Composition of Board of Directors, in terms of the qualifications and number of the membership – which regulations have been applied in the selection of the new Director –, has co-opted, pursuant to art. 2386 of the Civil Code, and with the favourable opinion of the Appointments Committee and the Board of Statutory Auditors, co-opted as an independent director Mr. Marco Tofanelli, with specific competences in financial and banking fields, appointing him to the position of Vice President and Lead Independent Director; Mr. Tofanelli's CV has been posted to the Directors and Officers section of the Bank's website at <u>www.bancafinnat.it</u>. The Board



also resolved with regard to the membership of the internal "Risks" and "Appointments" Committees, as follows. "Risks" Committee: Marco Tofanelli, Ermanno Boffa, Roberto Cusmai and "Appointments" Committee: Andreina Scognamiglio, Lupo Rattazzi and Marco Tofanelli.

# Notice of Ordinary General Meeting

The Directors have resolved to call (in a single call) an ordinary Shareholders' General Meeting, at the company's headquarters, for 27 April 2017 at 3 pm.

\* \* \* \* \*

The manager in charge of preparing corporate reports and accounting documents (Giulio Bastia) hereby declares, pursuant to paragraph 2 of article 154bis of the Consolidated Law on Financial Intermediaries, that the disclosure provided in this press release is consistent with the company's accounting records, books and entries.

(PURSUANT TO ART. 66 OF CONSOB RESOLUTION 11971 OF 14 MAY 1999)

#### **Contacts**

#### BANCA FINNAT EURAMERICA S.p.A. (www.bancafinnat.it)

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Encl.

Consolidated and company Income Statement, Balance Sheet and Statement of Comprehensive Income at 31.12.2016



#### CONSOLIDATED INCOME STATEMENT (in thousands of euros)

|      | Items  | Period 2016 | Period 2015 |
|------|--|-------------|-------------|
| 10.  | Interest income and similar income                         | 6.394       | 11.110      |
| 20.  | Interest expense and similar expense                       | 1.346       | (1.507)     |
| 30.  | Interest margin  | 7.740       | 9.603       |
| 40.  | Commission income  | 53.252      | 46.525      |
| 50.  | Commission expense   | (2.147)     | (2.081)     |
| 60.  | Net commissions  | 51.105      | 44.444      |
| 70.  | Dividends and similar income                               | 3.003       | 3.452       |
| 80.  | Net income from trading activities                         | 1.896       | (1.711)     |
| 90.  | Net income from hedging activities                         | -           |             |
| 100. | Net profit (loss) from the transfer or repurchase of:      |             |             |
|      | b) available-for-sale financial assets                     | 2.788       | 5.581       |
| 120. | Earnings margin  | 66.532      | 61.369      |
| 130. | Net value adjustments/write-backs for the impairment of:   |             |             |
|      | a) receivables   | (185)       | (1.816)     |
|      | b) available-for-sale financial assets                     | (5.657)     | (2.498)     |
| 140. | Net income from financial operations                       | 60.690      | 57.055      |
| 180. | Administrative expenses:                                   |             |             |
|      | a) staff costs   | (31.096)    | (30.984)    |
|      | b) other administrative expenses                           | (18.318)    | (19.321)    |
| 190. | Net appropriations to the provisions for risks and charges | 619         | (686)       |
| 200. | Net value adjustments/write-backs on tangible assets       | (499)       | (492)       |
| 210. | Net value adjustments/write-backs on intangible assets     | (154)       | (433)       |
| 220. | Other operating income/charges                             | 3.748       | 3.937       |
| 230. | Operating costs  | (45.700)    | (47.979)    |
| 240. | Net profit (loss) of equity investments                    | 375         | 325         |
| 280. | Profit (loss) from current operations before taxes         | 15.365      | 9.401       |
| 290. | Income tax on current operations                           | (5.415)     | 4.227       |
| 300. | Profit (loss) from current operations after taxes          | 9.950       | 13.628      |
| 320. | Profit (loss) for the year                                 | 9.950       | 13.628      |
|      |  |             |             |
| 330. | (Profit) loss for the year for minority interests          | (2.654)     | (5.308)     |
| 340. | Profit (loss) for the year for parent company              | 7.296       | 8.320       |



|      | Assets                              | 31/12/2016 | 31/12/2015 |
|------|-------------------------------------|------------|------------|
| 10.  | Cash and cash equivalents           | 475        | 469        |
| 20.  | Financial assets held for trading   | 40.489     | 56.578     |
| 40.  | Available-for-sale financial assets | 1.172.947  | 831.421    |
| 50.  | Financial assets held to maturity   | 1.999      | 1.959      |
| 60.  | Due from banks                      | 170.728    | 98.386     |
| 70.  | Due from customers                  | 335.765    | 292.644    |
| 80.  | Hedging derivatives                 | 391        | 215        |
| 100. | Equity investments                  | 8.264      | 10.549     |
| 120. | Tangible assets                     | 5.304      | 5.501      |
| 130. | Intangible assets                   | 41.022     | 41.957     |
|      | of which:                           |            |            |
|      | - goodwill                          | 37.729     | 37.729     |
| 140. | Tax assets                          | 16.003     | 21.265     |
|      | a) current                          | 1.802      | 2.992      |
|      | b) deferred tax assets              | 14.201     | 18.273     |
|      | of which, pursuant to Law 214/2011  | 12.594     | 14.329     |
| 160. | Other assets                        | 18.196     | 18.680     |
|      | Total assets                        | 1.811.583  | 1.379.624  |

# CONSOLIDATED BALANCE SHEET (in thousands of euros)



|      | Liabilities and Net Equity             | 31/12/2016 | 31/12/2015 |
|------|--|------------|------------|
| 10.  | Due to banks                           | 1.203      | 11.496     |
| 20.  | Due to customers                       | 1.496.319  | 1.045.816  |
| 30.  | Outstanding securities                 | 23.825     | 26.122     |
| 40.  | Financial liabilities held for trading | 10.772     | 9.733      |
| 80.  | Tax liabilities                        | 3.602      | 10.228     |
|      | a) current                             | 565        | 6.302      |
|      | b) deferred tax liabilities            | 3.037      | 3.926      |
| 100. | Other liabilities                      | 12.101     | 13.177     |
| 110. | Staff severance fund                   | 4.839      | 4.405      |
| 120. | Provisions for risks and charges       |            |            |
|      | b) other funds                         | 448        | 1.067      |
| 140. | Valuation reserves                     | 30.423     | 34.399     |
| 170. | Reserves                               | 121.601    | 117.203    |
| 190. | Capital                                | 72.576     | 72.576     |
| 200. | Own shares (-)                         | (14.392)   | (13.949)   |
| 210. | Minority equity share (+/-)            | 40.970     | 39.031     |
| 220. | Net profit (loss) for the year (+/-)   | 7.296      | 8.320      |
|      | Total liabilities and net equity       | 1.811.583  | 1.379.624  |

# CONSOLIDATED BALANCE SHEET (in thousands of euros)



#### STATEMENT OF CONSOLIDATED COMPREHENSIVE INCOME

(in thousands of euros)

|      | Items   | Period 2016 | Period 2015 |
|------|---|-------------|-------------|
| 10.  | Profit (Loss) for the year  | 9.950       | 13.628      |
|      | Other income items after tax without reversal to income statement                                     |             |             |
| 40.  | Defined benefit plans   | (191)       | 210         |
| 60.  | Portion of the valuation reserves of the equity investments valued according to the net equity method | 27          | (184)       |
|      | Other income items after tax with reversal to the income statement                                    |             |             |
| 100. | Available-for-sale financial assets   | (2.871)     | 4.476       |
| 130. | Total other income items after tax  | (3.035)     | 4.502       |
| 140. | Comprehensive income (Item 10+130)  | 6.915       | 18.130      |
| 150. | Consolidated comprehensive income of minority interests   | 3.595       | 4.110       |
| 160. | Consolidated comprehensive income of parent company   | 3.320       | 14.020      |



# INCOME STATEMENT OF BANCA FINNAT EURAMERICA S.P.A. (figures in euro)

| (figures | in euro)   |              |              |
|----------|--|--------------|--------------|
|          | Items  | Period 2016  | Period 2015  |
| 10.      | Interest income and similar income                         | 6.328.813    | 11.003.134   |
| 20.      | Interest expense and similar expense                       | 1.241.403    | (1.569.886)  |
| 30.      | Interest margin  | 7.570.216    | 9.433.248    |
| 40.      | Commission income  | 15.262.660   | 15.046.843   |
| 50.      | Commission expense   | (1.098.674)  | (1.002.221)  |
| 60.      | Net commissions  | 14.163.986   | 14.044.622   |
| 70.      | Dividends and similar income                               | 5.673.022    | 6.069.306    |
| 80.      | Net income from trading activities                         | 1.896.481    | (1.710.689)  |
| 90.      | Net income from hedging activities                         | -            | -            |
| 100.     | Net profit (loss) from the transfer or repurchase of:      |              |              |
|          | b) available-for-sale financial assets                     | 2.998.891    | 5.586.590    |
| 120.     | Earnings margin  | 32.302.596   | 33.423.077   |
| 130.     | Net value adjustments/write-backs for the impairment of:   |              |              |
|          | a) receivables   | (122.506)    | (1.514.915)  |
|          | b) available-for-sale financial assets                     | (1.532.893)  | (249.279)    |
| 140.     | Net income from financial operations                       | 30.647.197   | 31.658.883   |
| 150.     | Administrative expenses:                                   |              |              |
|          | a) staff costs   | (16.498.266) | (17.065.495) |
|          | b) other administrative expenses                           | (12.545.313) | (13.117.724) |
| 160.     | Net appropriations to the provisions for risks and charges | 618.750      | (1.067.130)  |
| 170.     | Net value adjustments/write-backs on tangible assets       | (368.533)    | (390.330)    |
| 180.     | Net value adjustments/write-backs on intangible assets     | (29.911)     | (40.475)     |
| 190.     | Other operating income/charges                             | 3.867.942    | 4.021.934    |
| 200.     | Operating costs  | (24.955.331) | (27.659.220) |
| 210      | Profit (loss) from equity investments                      | (1.425.815)  | -            |
| 250.     | Profit (loss) from current operations before taxes         | 4.266.051    | 3.999.663    |
| 260.     | Income tax on current operations                           | (275.951)    | 624.590      |
| 270.     | Profit (loss) from current operations after taxes          | 3.990.100    | 4.624.253    |
| 290.     | Profit (loss) for the year                                 | 3.990.100    | 4.624.253    |



# BALANCE SHEET OF BANCA FINNAT EURAMERICA S.P.A.

(figures in euros)

|      | Assets                              | 31/12/2016    | 31/12/2015    |
|------|-------------------------------------|---------------|---------------|
| 10.  | Cash and cash equivalents           | 469.526       | 458.013       |
| 20.  | Financial assets held for trading   | 40.489.180    | 56.578.118    |
| 40.  | Available-for-sale financial assets | 1.170.360.720 | 826.027.625   |
| 50.  | Financial assets held to maturity   | 1.998.648     | 1.958.825     |
| 60.  | Due from banks                      | 163.339.270   | 88.345.504    |
| 70.  | Due from customers                  | 310.020.304   | 277.287.252   |
| 80.  | Hedging derivatives                 | 390.767       | 215.263       |
| 100. | Equity investments                  | 75.131.900    | 80.993.055    |
| 110. | Tangible assets                     | 5.010.372     | 5.134.155     |
| 120. | Intangible assets                   | 384.934       | 387.619       |
|      | of which:                           |               |               |
|      | - goodwill                          | 300.000       | 300.000       |
| 130. | Tax assets                          | 3.836.117     | 5.318.316     |
|      | a) current                          | 1.777.491     | 2.823.529     |
|      | b) deferred tax assets              | 2.058.626     | 2.494.787     |
|      | of which, pursuant to Law 214/2011  | 1.526.506     | 1.951.520     |
| 150. | Other assets                        | 15.899.677    | 15.712.480    |
|      | Total assets                        | 1.787.331.415 | 1.358.416.225 |



# BALANCE SHEET OF BANCA FINNAT EURAMERICA S.P.A.

(figures in euros)

|      | Liabilities and Net Equity             | 31/12/2016    | 31/12/2015    |  |
|------|--|---------------|---------------|--|
| 10.  | Due to banks                           | 1.203.432     | 11.496.396    |  |
| 20.  | Due to customers                       | 1.503.642.843 | 1.053.783.149 |  |
| 30.  | Outstanding securities                 | 23.824.517    | 26.121.670    |  |
| 40.  | Financial liabilities held for trading | 10.771.500    | 9.732.691     |  |
| 80.  | Tax liabilities                        | 3.665.582     | 4.402.966     |  |
|      | a) current                             | 182.580       | 238.654       |  |
|      | b) deferred tax liabilities            | 3.483.002     | 4.164.312     |  |
| 100. | Other liabilities                      | 6.896.145     | 7.547.481     |  |
| 110. | Staff severance fund                   | 2.225.343     | 2.316.050     |  |
| 120. | Provisions for risks and charges       |               |               |  |
|      | b) other funds                         | 448.380       | 1.067.130     |  |
| 130. | Valuation reserves                     | 78.834.039    | 86.047.421    |  |
| 160. | Reserves                               | 93.645.724    | 92.650.271    |  |
| 180. | Capital                                | 72.576.000    | 72.576.000    |  |
| 190. | Own shares (-)                         | (14.392.190)  | (13.949.253)  |  |
| 200. | Net profit (loss) for the year (+/-)   | 3.990.100     | 4.624.253     |  |
|      | Total liabilities and net equity       | 1.787.331.415 | 1.358.416.225 |  |



# STATEMENT OF COMPREHENSIVE INCOME OF BANCA FINNAT EURAMERICA S.P.A.

#### (figures in euro)

|      | Items   | Period 2016 | Period 2015 |
|------|---|-------------|-------------|
| 10.  | Profit (Loss) for the year  | 3.990.100   | 4.624.253   |
| 40.  | Other income items after tax without reversal to income<br>statement<br>Defined benefit plans | (37.296)    | 84.718      |
|      | Other income items after tax with reversal to the income statement                            |             |             |
| 100. | Available-for-sale financial assets   | (7.176.086) | 8.896.406   |
| 130. | Total other income items after tax  | (7.213.382) | 8.981.124   |
| 140. | Comprehensive income (Item 10+130)  | (3.223.282) | 13.605.377  |