



SPAFID CONNECT

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Oggetto : The Group extends its presence in the digital value chain: Infocert acquires 45% reaching the 80% of Sixtema

Testo del comunicato

Vedi allegato.



PRESS RELEASE

**THE GROUP EXTENDS ITS PRESENCE IN THE DIGITAL VALUE CHAIN:
INFOCERT ACQUIRES 45% REACHING THE 80% OF SIXTEMA**

Rome, April 13th 2017. Tecnoinvestimenti S.p.A. announces that InfoCert, the largest Certification Authority in Europe and a leading European Trust Service Provider, today increases its stake, from the previous 35%, to 80% in Sixtema S.p.A., an ICT company specialized in the provision of software for the SME market.

The transaction concerns the acquisition of 45% of the share capital of Sixtema and consists of a fixed component, amounting to 2.15 Millions Euros to be paid at the closing, and a variable component, up to a maximum amount of Euro 1.75 Million, to be paid by the approval of the Sixtema company's financial statements for 2018.

Sixtema, founded in February 2008, today has more than 130 employees, 4 offices in Italy and a turnover of more than EUR 14 million and provides integrated services of ICT to business associations of SMEs, their service companies, institutions, including the CNA-National Confederation of artisans – and through them trade, commercial and small and medium-sized enterprises will also benefit. Specifically, Sixtema provides its 5,000 customers with integrated software, connectivity, cloud computing and application software/system/network/desktop management, as well as all InfoCert offering, helping businesses to comply and fulfil all tax obligations, labour law and regulations. Its Interprets[®] Division is recognized by the world of associations, financial intermediaries and professional studies.

The Chairman Enrico Salza commented, *"the acquisition of a controlling stake in Sixtema is part of our strategic plan to control the entire value chain of digital business"*

The Ceo, Pier Andrea Chevallard added: *"Sixtema will work with InfoCert to develop products and services suited for the SME segment, a strategic market for our group."*

Danilo Cattaneo, InfoCert's CEO, stated: *"the excellent results obtained, the synergy developed between InfoCert and Sixtema and complementarity of skills, were the best premise for evaluation and decision of today's transaction. By gaining the control of Sixtema, we confirm that we want to continue to be at the forefront of the digitization of the country. All solutions successfully tested on Sixtema's customers in the CNA will be enhanced and made available also to the entire business environment"*

This press release is a translation, the Italian version will prevail.



TECNOINVESTIMENTI

THE TECNOINVESTIMENTI GROUP

The Tecnoinvestimenti Group reported **revenue of €147.3 million**, **EBITDA of €29.7 million** and a **net profit of €12.1 million** in 2016. The **adjusted net profit**, which does not include nonrecurring components and the amortization recognized in connection with business combinations, amounted to **€15.9 million**. Tecnoinvestimenti is listed on the STAR segment of the Milan Stock Exchange. The Group is one of Italy's top operators in its three areas of business: Digital Trust, Credit Information & Management and Sales & Marketing Solutions. The Digital Trust Business Unit, through the companies InfoCert and Visura, provides products and services for document digitalization, electronic billing, electronic delivery and digital signature. InfoCert is the leading European Certification Authority and a Digital Identity Providers accredited with the Italian Government. The Credit Information & Management Business Unit, which includes the companies Ribes, Assicom and their subsidiaries, offers decision-making support services such as Chamber of Commerce and real estate information, aggregate reports, summary ratings, decision-making models, real estate appraisals and valuations, with special emphasis on the supply and assessment of credit and collection services. The Sales & Marketing Solutions Business Unit, through the company Co.Mark, offers solutions and tools to help small and medium-sized companies expanding internationally.

Website: www.tecnoinvestimenti.it; Stock ticker: TECN; ISIN Code IT0005037210

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CONTACTS		
Corporate & Financial Communications Lawrence Y. Kay E-mail: lawrence.kay@tecnoinvestimenti.it Carla Piro Mander Tel. +39 06 42 01 26 31 E-mail: carla.piro@tecnoinvestimenti.it	Media Advisor Barabino & Partners S.p.A. Foro Buonaparte, 22 - 20121 Milano Tel.: +39 02 7202 3535 Stefania Bassi: +36 335 6282 667 s.bassi@barabino.it	Specialist Intermonte SIM S.p.A. Corso V. Emanuele II, 9 - 20122 Milano Tel.: +39 02 771151

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