



SPAFID CONNECT

| | | |
|--|--|-----|
| Informazione Regolamentata n. 0856-35-2017 | Data/Ora Ricezione 06 Giugno 2017 16:06:17 | MTA |
|--|--|-----|

Societa' : BANCA GENERALI
Identificativo : 90479
Informazione
Regolamentata
Nome utilizzatore : BCAGENERALIN02 - Seghizzi
Tipologia : 2.2
Data/Ora Ricezione : 06 Giugno 2017 16:06:17
Data/Ora Inizio : 06 Giugno 2017 16:06:18
Diffusione presunta
Oggetto : PR: Net Inflows May 2017

Testo del comunicato

Vedi allegato.

**PRESS
RELEASE**

May net inflows: €669 million (€3,200 million YTD)

Net inflows of managed products: €701 million (€2,816 million YTD)

Milan, 6 June 2017 – Banca Generali's **net inflows** amounted to **€669 million** in May, bringing the YTD total to a new record for the period at **€3,200 million** (+34% compared to the same period of the previous year).

Even more significantly, net inflows of managed products exceeded €700 million (**€701 million**) in one month for the second time this year, achieving **€2.8 billion** YTD (+95% on an annual basis) and accounting for 88% of total net inflows. The financial and insurance **wrapper** solutions were especially successful and continued to be high in demand thanks to the level of customisation and asset protection they offer. In May, net inflows amounted to **€476 million**, tripling to €2,296 million YTD, in five months, the result for the previous year.

Lastly, it should be noted that portfolio diversification advisory accelerated the growth of net inflows of **Funds and Sicavs** which totalled **€253 million for the month** (€839 million YTD).

Chief Executive Officer Gian Maria Mossa stated: *“May was yet another very satisfactory month. The first part of the year has been marked by the centrality of the role of our professionals and our quality-oriented approach in driving the customers’ decisions. The high net inflows of managed products are the result of our investment approach focussed on protection in a period of low interest rates and worldwide political uncertainty. Our innovative customer communications methods, regarding financial as well as wealth issues in general, further enhance our customers’ advisory experience. We look towards the coming months with great optimism.”*

CONTACTS:

www.bancagenerali.com

Media Relations
Michele Seghizzi
Tel. +39 02 6076 5683

Michele.seghizzi@bancagenerali.it

Investor Relations
Giuliana Pagliari
Tel: +39 02 6076 5548

giuliana.pagliari@bancagenerali.it

**PRESS
RELEASE**
NET INFLOWS AND LIFE NEW BUSINESS IN MAY 2017

| <i>Million of Euros</i> | May 2017 | Apr 2017 | Abs. Chg |
|---|---------------------|---------------------|-----------------|
| Mutual Funds | 253 | 155 | 98 |
| Managed Portfolio | 253 | 297 | -44 |
| Mutual Funds and Managed Portfolio | 506 | 452 | 54 |
| Life Insurance | 195 | 104 | 91 |
| <i>of which BG STILE LIBERO</i> | 183 | 107 | 76 |
| Managed Assets | 701 | 556 | 145 |
| Non Managed Assets | -32 | 136 | -168 |
| <i>of which: Securities</i> | 53 | -53 | 106 |
| Total | 669 | 692 | -23 |
| | Jan-May 2017 | Jan-May 2016 | Abs. Chg |
| Mutual Funds | 839 | -100 | 939 |
| Managed Portfolio | 1,198 | 239 | 959 |
| Mutual Funds and Managed Portfolio | 2,037 | 139 | 1,898 |
| Life Insurance | 779 | 1,303 | -524 |
| <i>of which BG STILE LIBERO</i> | 738 | 452 | 286 |
| Managed Assets | 2,816 | 1,442 | 1,374 |
| Non Managed Assets | 384 | 950 | -566 |
| <i>of which: Securities</i> | 117 | 280 | -163 |
| Total | 3,200 | 2,392 | 808 |
| Life New Business | | | |
| | May 2017 | Apr 2017 | Abs. Chg |
| Life New Business | 315 | 247 | 68 |
| | Jan-May 2017 | Jan-May 2016 | Abs. Chg |
| Life New Business | 1,413 | 1,775 | -362 |

CONTACTS:
www.bancagenerali.com

Media Relations
Michele Seghizzi
Tel. +39 02 6076 5683

Michele.seghizzi@bancagenerali.it

Investor Relations
Giuliana Pagliari
Tel: +39 02 6076 5548

giuliana.pagliari@bancagenerali.it

The Manager responsible for preparing the company's financial reports (Tommaso Di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records. Tommaso Di Russo (CFO of Banca Generali)

Fine Comunicato n.0856-35

Numero di Pagine: 4