Informazione Regolamentata n. 0262-43-2017	Data/Ora Ricezione 29 Settembre 2017 19:38:51	MTA

Societa'	:	TREVI GROUP
Identificativo Informazione Regolamentata	:	94264
Nome utilizzatore	:	TREVIN02 - Cocco
Tipologia	:	1.2
Data/Ora Ricezione	:	29 Settembre 2017 19:38:51
Data/Ora Inizio Diffusione presunta	:	29 Settembre 2017 19:38:52
Oggetto	:	TREVI Group H1 2017 Results

Testo del comunicato

Vedi allegato.

BoD APPROVES H1 2017 RESULTS

- **Consolidated revenues: Euro 460.8 million (Euro 519.3 million in H1 2016)**
- **Consolidated EBITDA: loss of Euro 18.8 million (profit of Euro 62.3 million in H1 2016)**
- **Group net result: loss of Euro 118.3 million (loss of Euro 23.6 million in H1 2016)**
- **Net Financial Debt of Euro -565.9 million (Euro -440.9 million at December 31, 2016)**
- **Backlog of Euro 637 million at June 30, 2017 (Euro 956.4 million at December 31, 2016)**

Cesena, September 29, 2017 - The Board of Directors of *TREVI - Finanziaria Industriale S.p.A., holding company of the* ***TREVI Group****, among the global soil engineering and foundations and drilling plant production leaders, meeting today reviewed and approved the 2017 first half-year results.*

****

The Chief Executive Officer Stefano Trevisani stated: "The first half-year results fell significantly short of expectations, principally as a result of the continued challenges on the Energy market, a lack of investment and the cancellation of a major Oil&Gas segment order expected in the period. The Group therefore identified concrete measures to streamline operating division costs and contain exposure to typical industry cycles. The foundation engineering segment maintains a significant market share, although has seen the margin contract due to - in addition to reducing volumes - strategic decisions which will deliver benefits and recoveries over the coming years. Significant prudent write-downs also impacted the result - however of a one-off nature and not impacting available cash. The Group is focused on improved organisational efficiencies and streamlining costs in view of the availability of advanced technologies and increased opportunity on the international markets. Finally, we are confident, of the signing shortly of a standstill agreement and their consequent availability to assess proposals from the company to identify restructuring options for the Group financial debt according to terms consistent with the new industrial plan ".

****

Consolidated revenues amounted to Euro 460.8 million (Euro 519.3 million in H1 2016), contracting Euro 58.4 million (-11.2%), principally in the Oil&Gas Segment (Euro -49.3 million total revenue decrease for the segment compared to the previous year), impacted by the global segment decline and the related difficulty in acquiring orders, in addition to the cancellation of the YPFB order for the supply of three drilling plant in Bolivia.

EBITDA was Euro -18.8 million, down Euro 81.2 million compared to Euro 62.3 million in H1 2016. This is substantially due to the stated reduction in volumes - together with a differing mix of orders in progress in the period, principally for the drilling segment - and of special foundation plant sold compared to the first half of the previous year, in addition to the inventory obsolescence provision accruals made in the period of approx. Euro 18 million, mainly concerning the Drillmec division.

EBIT, for similar reasons as that outlined for EBITDA, was Euro -75.1 million (reducing Euro 100.6 million on a profit of Euro 25.6 million in the same period of the previous year). This contraction, while also resulting from the issues outlined above, related to the doubtful debt provision accrual of approx. Euro 10.7 million and the partial write-down of capitalised development costs in the Drillmec division following an Impairment test for approx. Euro 12 million.

The **Group Net Result** in H1 2017 was Euro -118.3 million (Euro -23.6 million in H1 2016 - down Euro 94.8 million). This was impacted by - in addition to the events outlined above - the write-down of deferred tax assets (deriving from tax losses and temporary changes) for approx. Euro 12 million following the recoverability assessment at June 30, 2017.

The **Net Financial Position** at June 30, 2017 was Euro -565.9 million (Euro -440.9 million at December 31, 2016), increasing Euro 125 million on December 31, 2016, principally as a result of Oil&Gas segment developments and the reduced use of without recourse factoring compared to the end of 2016. In addition, FY 2016 benefitted from the significant advances paid on the Mosul order.

At June 30, 2017, the majority of bank debt was reclassified to short-term as the Group has proposed to the credit institutions the signing of a standstill agreement to facilitate its focus on the development of the industrial plan and the Oil&Gas segment reorganisation, in which terms it has undertaken a “de facto” standstill approach to the capital amounts maturing during the period ahead of the finalisation of an agreement with the lending institutions.

Total Shareholders’ Equity amounted to Euro 332.2 million (Euro 482.7 million at December 31, 2016).

Concerning the respect of the financial ratios provided by the existing loan contracts with the banking group and the bondholders, given the negative EBITDA in the period, they appear to be not significant and therefore they are not reported; "Net Financial Position/Total Equity (Debt/Equity)” ratio is as follows: 1.7 at June, 30 2017 and 0.7 at June, 30 2016.

Order intake in the first half of 2017 was approx. Euro 263 million (Euro 644.2 million in H1 2016, of which Euro 273 million concerning the Mosul dam order).

The backlog at June 30, 2017 was Euro 637 million (Euro 956 million at December 31, 2016), decreasing Euro 319 million on December 31, 2016, principally due to continued Oil&Gas segment stagnation, in addition to the cancellation of the YPFB order in Bolivia for a value of approx. Euro 121.4 million. The absence of an Oil&Gas market recovery is reflected also in foundation segment orders on a number of the Group’s traditional markets impacted by a weak oil segment.

Segment reporting

FOUNDATION SEGMENT

In the first half of 2017, the Foundation segment (the core Group business comprising the companies Trevi S.p.A. and Soilmec S.p.A. and their respective subsidiaries and associates) reported revenues of Euro 377.2 million* (Euro 392 million in H1 2016, reducing Euro 14.9 million).

In particular:

Trevi (Foundation) reported Revenues of Euro 287.2 million, up Euro 9 million on H1 2016. This growth principally stems from the Middle East, thanks to the contribution of the Mosul dam project in Iraq, now fully operational, and the Salipazari Port project in Istanbul, Turkey.

Special foundation plant manufacturing carried out by the company Soilmec S.p.A. returned revenues of Euro 97 million, reducing Euro 27.5 million on the same period of the previous year, principally due to a differing mix of plant sold and the associated margin differential. Finally, it is highlighted that the performance for the first half of 2016 was particularly strong.

Segment EBITDA was Euro 18.4 million, a 5% margin, reducing on Euro 60.1 million for H1 2016 (15% margin). The operating margin contraction is principally due to lower volumes, in particular on the West African (Nigeria) and South American (Venezuela) markets due to the Oil&Gas slowdown which was inevitably followed also by a drop in Oil&Gas port and infrastructure construction , and the partial completion of the Water business unit orders of the Soilmec division in Africa.

The Segment Net Financial Position was Euro 210.3 million, increasing Euro 93.3 million on the end of 2016, in line with typical business seasonality.

OIL&GAS SEGMENT

Growth prospects remain uncertain and, as a result of particularly strong energy segment headwinds, the Group continues the important reorganisation of the segment in order to streamline the cost structure.

Total Oil&Gas Segment Revenues in 2017 were Euro 92.8 million*, reducing Euro 49.3 million on Euro 142.1 million for the first half of 2016.

This decrease is due to the poor Drillmec division performance as a result of substantial market stagnation and also the cancellation by YPFB of a contract for the supply of three drilling plant in Bolivia. The division reports Revenues of Euro 32.9 million, reducing Euro 59.3 million on the same period of the previous year (Euro 92.2 million for the first half of 2016). In addition, supply operations are recovering following the receipt of orders from international clients.
Drillmec has strengthened its position on the services and replacement parts market.

Drilling operations carried out by the subsidiary Petreven S.p.A. delivered Revenues of Euro 60.4 million, up Euro 9.8 million on Euro 50.6 million for the same period of the previous year.

(*) The individual income statement accounts stated above do not include intersegment adjustments; the parent company and Trevi Energy S.p.A. are not included.

Principally due to reduced revenues, **Segment EBITDA** was a loss of Euro 38 million (profit of Euro 1.3 million in H1 2016).

The **Segment Net Financial Position** was Euro 305.0 million, improving Euro 26.9 million on December 31, 2016, benefitting however from the share capital increase of Drillmec S.p.A. for Euro 50 million.

The main Drillmec division markets are the Far East and Africa, while the Peterven division is exclusively engaged in South America.

Subsequent events

New Group Industrial Plan approved

As a result of the contraction of orders and volumes, particularly for the Oil&Gas segment, and the consequent impact on the Group's earnings and financial position, with the introduction of immediate measures to restructure financial liabilities and the drawing up of an updated forecast for 2017, the Board of Directors of the company had already approved by the preparation date of the half-year consolidated financial statements a new Group Industrial Plan for the 2018-2021 period.

During the meetings to discuss the content of the standstill proposal, the lending institutions also requested an Independent Business Review (IBR) by a leading consultancy firm. The Trevi Group appointed PricewaterhouseCoopers (PwC) to carry out this task.

The IBR did not highlight any issues which may jeapordise the negotiation with the Banks of a financial debt restructuring.

The guidelines of the Group industrial and financial plan for the 2018-2021 period may be summarised as:

- focus on the development of the special foundation and plant "core business" (Trevi and Soilmec divisions), with the maintenance of slight growth against strong consolidated results;
- focus on new commercial development regions, particularly for the Trevi Division; regions in which the division in recent years has not grown business and - as outlined in the industrial plan - will be developed through dedicated offices and personnel;
- partial diversification of the Oil&Gas commercial offer (Drillmec and Petreven divisions) with a focus on increased services development (Maintenance, Upgrade, Replacement parts, Training, Commissioning/Decommissioning, Management Pressure Drilling) rather than the production and assembly of drilling plant, with new innovative proposals whose growth potential is reflected in the plan on the basis of expectations and market response;
- the reduction of Group costs with targeted measures on:
  - reducing personnel costs, through downsizing and use of the Temporary Lay-Off Scheme;
  - increasing focus on Research and Development and optimising the product and services range.

We in addition highlight that, in relation to the "TREVI-FINANZIARIA INDUSTRIALE S.P.A. 5.25% 2014-2019" ISIN CODE IT0005038382 bond listed on the Extra MOT PRO Segment of Borsa Italiana S.p.A. for a value of Euro 50,000,000.00 (the "Bond"), on March 10, 2017 a Bondholders' Meeting was held which approved the proposal of the Board of Directors concerning: (a) the granting of a waiver on compliance with the financial covenants established by Article 12 (Issuer Commitments), sub points (vii) and (viii) of the Bond Regulation and (b) related amendments to Article 7 (Interests) and Article 12 (Issuer Commitments) of the Bond Regulation. These amendments were necessary following the underperformance in the third quarter of 2016 due to the significant drop in Oil&Gas segment revenues, which would have resulted in - as subsequently in effect occurred - the Group's failure to comply with the indicated financial covenants, pre-amendment, of the Bond Regulation.

Finally, with regards to the bond, on August 4, 2017 an additional Bondholders' Meeting was called for the passing of a number of relative motions, in particular: (i) the appointment of a joint representative; (ii) a suspension request for a number of bond regulation articles under which Bondholders could approve the exercise of the established remedies (including a request for the advance repayment of the bond), as a consequence of the initiation of negotiations with the credit institutions for the signing of the standstill and the debt restructuring agreement; and (iii) a number of bond regulation amendment requests to suspend, for the duration of the standstill agreement, a number of articles under which bondholders would be able to accelerate the bond on the occurrence of certain events (such as a cross default of the Issuer).

The Shareholders' Meeting - called for September 6 in first call, and thereafter for September 20 in second call - did not approve any of the above-mentioned motions as the necessary quorums were not met.

For completeness, the failure to constitute the Bondholders' Meeting and the failure to approve the motions in question did not have any effect on the debt deriving from the bond loan.

Outlook

Current Trevi Group market conditions, in particular for the Oil&Gas segment and related to the Group's complex situation, have required company management to make particularly accurate assessments in terms of the going concern.

Specifically, during the preparation of the 2017 condensed consolidated half-year financial statements, company management assessed the capacity of the Group to continue to operate as a functioning entity and decided to prepare the 2017 condensed consolidated half-year financial statements on a going concern basis in view of expectations in terms of the execution of the industrial plan described in the previous section, which includes incisive structural financial and organisational measures.

Company management, in assessing whether the going concern principle should be applied, took account of all the information available on future developments, relating to at least - but not limited to - twelve months subsequent to the 2017 condensed consolidated half-year financial statements' reporting date.

In any case, the Directors' assessment on the applicability of the going concern principle involves the expression of an opinion, at a given moment, on the future outcome of events or circumstances which by their very nature are uncertain.

In particular, current uncertainties principally relate to:

- finalisation of the "standstill" agreement under negotiation, in addition to the effective operation of the credit lines in accordance with forecasts and the requirements of the company and of the Group, particularly with regards to the "endorsement" credit lines;
- the positive conclusion of negotiations regarding the content of a possible financial restructuring within a reasonably short timeframe (hopefully by the end of the current year), involving the lengthening of maturities in line with plan requirements, in addition to the maintenance of the existing credit lines;
- the non-exercise by the bondholders of the remedies under the bond regulation in view of the current situation, in addition to the proposed financial restructuring and current year results;
- the achievement of the objectives under the plan guidelines and the industrial reorganisation.

The existence and the overcoming of these uncertainties depends only partly on internal variables and factors controllable by company management, while those remaining depend on external factors which are assessed on a reasonableness basis.

Overall, the significant uncertainties outlined above may give rise to significant doubts on the capacity of the company and of the Group to continue to operate on a going concern basis. The Directors, in consideration of:

- the advanced state of negotiations with the credit institutions for a standstill agreement and in relation to which the institutions involved represent more of the 98% of the outstanding debt, through their legal advisor, have confirmed in a comfort letter the openness of their decision-making bodies to such (a number of which have already granted approval), even without assuming irrevocable commitments in this respect
- the consequent availability of the credit institutions to assess the proposals which will be advanced by the company and to pursue the current negotiations for the identification of a financial restructuring which involves the redefinition of the current Group financial debt according to terms consistent with the new industrial plan, in order to agree a debt restructuring with the financial institutions by the end of the standstill period (as possibly extended);
- the current maintenance by a majority of the financial institutions of the credit lines necessary to fund current Group operations;
- the reasonable expectation, in view of the contacts undertaken to date - in addition to the advancement of negotiations on the standstill agreement - that the credit institutions will permit the company to utilise the credit lines considered under the standstill in line with that stipulated and according to the requirements of the company and of the Group, particularly with regards to the "endorsement" credit lines necessary for the company to issue the bank guarantees required for operations;
- the reasonable expectation that, on the basis of current negotiations, the financial debt restructuring agreement may be signed within a reasonably short timeframe, hopefully by December 31, 2017 (conclusion date of the standstill agreement proposal, which however stipulates the possibility for an extension with the approval of 70% of the institutions involved) and that, therefore, the company and the Group may have sufficient funding available to guarantee the maintenance of operations into the foreseeable future.

- the fact that, in relation to the Bond, the failure of the Bondholders to attend the meeting called for September 6, in first call, and thereafter for September 20, in second call, and the consequent impossibility to meet the necessary quorum, may be considered as an indication of the lack of interest among Bondholders in the prerogatives recognised to them and an implied recognition of the current de facto situation, as the Bondholders' Meeting is the appropriate forum to express opinions on the need to amend the bond regulation (including the request presented by the company to suspend a number of bond regulation articles in accordance with which the Bondholders could exercise the remedies stipulated therein as a result of the initiation of negotiations with the credit institutions for the agreement of the standstill);
- the activities undertaken so far in order to implement the measures and to achieve the objectives set out in the 2018-2021 Industrial Plan Update.

adopted the going concern principle for the preparation of the 2017 condensed consolidated half-year financial statements, as considering it reasonable that the Group's current difficulties may be overcome through the above-stated actions undertaken and to be undertaken.

This decision is, certainly, the result of an assessment which considers the events and circumstances outlined in the likelihood of their disclosure. Conscious of the intrinsic limits of such a prognostic judgment, the Board of Directors will maintain a constant control and monitoring of the evolution of these factors and the effectiveness of the measures envisaged in the industrial plan (together with any new circumstances that may arise) with the aim of taking the necessary corrective actions and remedies on time.

****

Roberto Carassai, the director responsible for drawing up the Company's accounting statements, hereby declares, pursuant to Article 154-bis, paragraph 2 of the Consolidated Law on Finance, that the information contained in this press release accurately represents the figures contained in the Company's accounting records.

****

About Trevi:

Trevi Group is a worldwide leader in the field of soil engineering (special foundations, tunnel excavation, soil consolidation and the building and marketing of special rigs and equipment relevant to this engineering sector); the Group is also active in the drilling sector (oil, gas and water) both in the production of plant and the supply of services, and it also builds automated underground car parks. The Group was established in Cesena in 1957 and today has more than 30 branches and is present in over 80 countries. Its success is due to the vertical integration of the main divisions making up the Group: Trevi, the division that supplies special services in the field of soil engineering, Petreven, the oil drilling division of the Group, Soilmec, the division that produces and develops plant and machinery for soil engineering and Drillmec the division that produces and develops drilling rigs (oil, gas and water).

The parent company has been listed on the Milan stock exchange since July 1999.

The 2016 key financial indicators were as follows: Total Revenues Euro 1,080.5 million; EBITDA Euro 75.7 million (EBITDA Margin 7%); EBIT loss of Euro 38 million; Group NET LOSS of Euro 86.4 million. For further details: www.trevifin.com

For further information:

Investor Relations:

Francesca Cocco

e-mail: investorrelations@trevifin.com

Group Communications Office:

Franco Cicognani

e-mail: fcicognani@trevifin.com

tel: +39/0547 319503

Press Office:

Studio Mailander

tel: +39/011 5527 311

TREVI GROUP
HALF YEAR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(In thousands of Euro)

ASSETS	**30/06/2017**	**31/12/2016**
Non-current Assets		
Tangible Fixed Assets		
Land and buildings	99,010	102,398
Plant and equipment	194,552	215,737
Industrial and commercial equipment	22,252	21,978
Other assets	15,666	15,182
Fixed assets under construction and pre-payments	1,130	1,120
Total Tangible Fixed Assets	**332,610**	**356,415**
Intangible Fixed Assets		
Development costs	32,822	47,797
Industrial patents and use of intellectual property	412	418
Concessions, licences, brands	765	870
Goodwill	6,001	6,001
Fixed assets under construction and pre-payments	8,508	8,490
Other intangible fixed assets	1,398	1,650
Total Intangible Fixed Assets	**49,906**	**65,226**
Investments	1,375	2,631
- investments in associates and joint-ventures valued at equity	*27*	*31*
- other investments	*1,348*	*2,600*
Tax assets for pre-paid taxes	87,818	82,141
Non-current financial derivatives	0	0
Other non-current financial receivables	3,973	4,295
- of which with related parties	*2,381*	*2,662*
Trade receivables and other non-current assets	19,018	20,946
Total Financial Fixed Assets	**112,184**	**110,013**
Total Non-current Assets	**494,700**	**531,654**
Current Assets		
Inventories	348,012	352,398
Trade receivables and other current assets	477,059	493,642
- of which with related parties	*9,151*	10,540
Tax assets for current taxes	25,677	32,424
Current financial derivative instruments and trading instruments at fair value	281	0
Cash and cash equivalents	159,049	301,133
Total Current Assets	**1,010,078**	**1,179,597**
TOTAL ASSETS	**1,504,778**	**1,711,251**

TREVI GROUP
HALF YEAR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(In thousands of Euro)

Shareholders' Funds	**30/06/2017**	**31/12/2016**
Share Capital and Reserves		
Share capital	82,290	82,290
Other reserves	167,463	309,540
Retained profits including result for the period	75,500	80,539
Group Net Shareholders' Funds	**325,253**	**472,369**
Net shareholders' funds attributable to non-controlling interests	**6,946**	**10,371**
Total Net Shareholders' Funds	**332,199**	**482,740**
LIABILITIES		
Non-current Liabilities		
Non-current financing	13,440	62,798
Other non current financing	34,981	37,599
Non-current financial derivatives	0	1,126
Tax payables for deferred taxes	50,268	29,790
Post-employment benefits	18,068	19,729
Non-current provisions	4,482	4,450
Other non-current liabilities	81	127
Total Non-current Liabilities	**121,320**	**155,619**
Current Liabilities		
Trade payables and other current liabilities	336,757	388,636
- of which with related parties	*3,626*	*2,968*
Tax liabilities for current taxes	23,175	29,871
Current debt	652,269	600,012
Payables for other current financing	23,654	40,035
Current financial derivatives	918	447
Current provisions	14,485	13,891
Total Current Liabilities	**1,051,259**	**1,072,892**
TOTAL LIABILITIES	**1,172,579**	**1,228,511**
TOTAL NET SHAREHOLDERS' FUNDS AND LIABILITIES	**1,504,778**	**1,711,251**

TREVI GROUP
HALF YEAR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED INCOME STATEMENT

(In thousands of Euro)

	30/06/2017	30/06/2016
Revenues from sales and services	445,013	494,204
- of which with related parties	*4,146*	*2,418*
Other operating revenues	15,828	25,047
Total Revenues	**460,841**	**519,251**
Costs of raw materials and consumables	142,236	213,171
Changes in inventories of raw materials, ancillary materials, consumables and products	(1,952)	(20,053)
Personnel expenses	125,678	120,983
Other operating expenses	208,302	181,466
- of which with related parties	*2,631*	*4,038*
Depreciation and amortization	27,530	32,644
Provisions for risk and changes and write-downs	28,724	4,140
Increase in fixed assets for internal use	(2,901)	(3,841)
Changes in inventories of finished and semi-finished products	8,321	(34,811)
Operating Result	**(75,097)**	**25,552**
Financial income	1,090	751
(Financial expenses)	(12,821)	(14,847)
Gains /(losses) on exchange rate	(10,716)	(17,165)
Net Financial expenses and exchange rate gains/ (losses)	**(22,447)**	**(31,261)**
Impairment of financial assets	(1,562)	(303)
Result before taxes	**(99,106)**	**(6,012)**
Income tax	21,841	15,327
Net Result	**(120,947)**	**(21,339)**
Attributable to:		
Equity holders of the Parent company	**(118,326)**	**(23,576)**
Non-controlling interests	(2,621)	2,237
Basic Earning per Share (Euro):	(0,719)	(0,143)
Diluted earnings per share (Euro):	(0,719)	(0,143)

TREVI GROUP
CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(In thousands of Euro)

	30/06/2017	30/06/2016
Net Profit/ (loss) for the period	**(120,947)**	**(21,339)**
Other items of comprehensive income subsequently recycled to profit or loss for the period		
Cash flow hedge reserve	259	10
Tax	(75)	(20)
Change in cash flow hedge reserve	**184**	**(10)**
Translation reserve	(28,978)	(23,393)
Total of other comprehensive income that may be recycled subsequently to profit or loss net of tax	**(28,794)**	**(23,403)**
Comprehensive result net of tax	**(149,741)**	**(44,742)**
Parent Company shareholders	(147,117)	(40,459)
Non-controlling interests	(2,624)	(4,283)

TREVI GROUP
CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF CHANGES IN NET EQUITY

(In thousands of Euro)

Description	Share Capital	Other Reserves	Accumulated Profit	**Group Total**	Share of non controlling interests	**Total Net Equity**
Balance at 01/01/16	**82,290**	**315,322**	**167,302**	**564,914**	**14,658**	**579,572**
Result for the period			(23,578)	(23,578)	2,237	(21,341)
Other comprehensive profits/ (losses)		(16,883)		(16,883)	(6,520)	(23,403)
Total comprehensive profits/ (losses)	**0**	**(16,883)**	**(23,578)**	**(40,461)**	**(4,283)**	**(44,744)**
Allocation of profit for 2015 and dividend distribution		363	(363)	0	(566)	(566)
Balance at 30/06/16	**82,290**	**298,803**	**143,361**	**524,453**	**9,809**	**534,262**
Balance at 01/01/17	**82,290**	**309,540**	**80,539**	**472,369**	**10,371**	**482,740**
Result for the period			(118,326)	(118,326)	(2,621)	(120,947)
Other comprehensive profits/ (losses)		(28,790)		(28,790)	(3)	(28,793)
Total comprehensive profits/ (losses)	**0**	**(28,790)**	**(118,326)**	**(147,116)**	**(2,624)**	**(149,740)**
Allocation of profit for 2016 and dividend distribution		(113,287)	113,287	0	(801)	(801)
Balance at 30/06/17	**82,290**	**167,463**	**75,500**	**325,253**	**6,946**	**332,199**

TREVI GROUP
HALF YEAR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF CASH FLOWS

(In thousands of Euro)

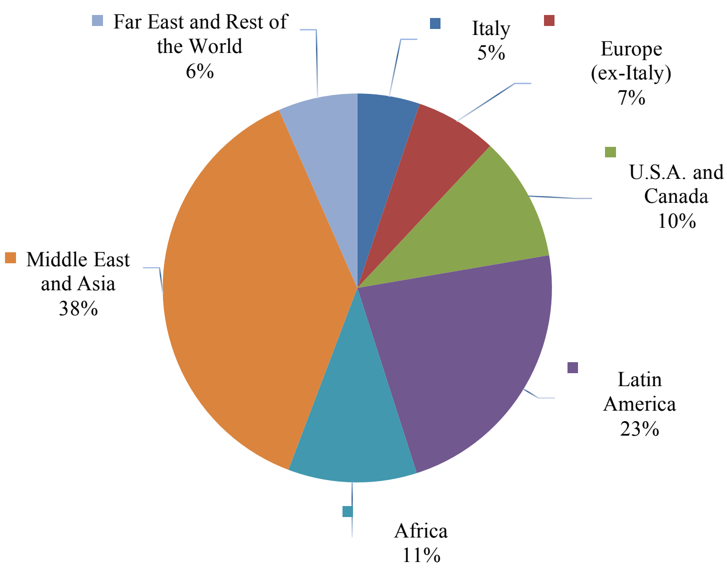
		30/06/2017	30/06/2016
	Net result for the period	(120,947)	(21,339)
	Income taxes for the period	21,841	15,327
	Profit before taxes	**(99,106)**	**(6,012)**
	Depreciation and amorisation	39,467	32,644
	Financial (revenues)/ expenses	11,731	14,096
	Changes in reserve for risk and costs and for post-employment benefits	(1,035)	(893)
	Impairment of financial assets	1,562	303
	(Gains) / losses from sale or impairment of fixed assets	382	369
(A)	**Cash Flow from Operations before Changes in Working Capital**	**(47,000)**	**40,507**
	(Increase)/Decrease trade receivables	16,494	137,217
	(Increase)/Decrease inventories	4,386	(41,082)
	(Increase)/Decrease other assets	3,409	14,184
	Increase/(Decrease) trade payables	(28,628)	(86,140)
	Increase/(Decrease) other liabilities	(30,849)	(14,627)
(B)	**Changes in Working Capital**	**(35,188)**	**9,552**
(C)	Cash out for interest and other expenses	(11,731)	(14,096)
(D)	Cash out for taxes	(507)	(558)
(E)	**Cash Flow generated (absorbed) by operations (A+B+C+D)**	**(94,427)**	**35,405**
	Investments		
	Operating (investments)	(21,684)	(15,337)
	Operating divestments	5,908	9,102
	Net change in financial assets	(305)	(781)
(F)	**Cash Flow generated (absorbed) by investments**	**(16,081)**	**(7,016)**
	Financing activities		
	Other changes including those in non-controlling interests	(14,544)	(4,169)
	Increase/(Decrease) in debt, financing and derivative instruments	(8,777)	(12,019)
	Increase/(Decrease) in leasing liabilities and other financing debt	(18,998)	(17,710)
	Dividend distribution	0	(566)
(G)	**Cash Flow generated (absorbed) from financing activities**	**(42,318)**	**(34,464)**
(H)	**Net Change in Cash Flows (E+F+G)**	**(152,826)**	**(6,075)**
	Opening Balance of Net Liquid Funds	**293,708**	**290,490**
	Net Changes in Liquid Funds	**(152,826)**	**(6,075)**
	Closing Balance of Net Liquid Funds	**140,882**	**284,415**

	Description	30/06/2017	30/06/2016
	Cash and cash equivalents	159,049	292,021
	Bank overdrafts	(18,166)	(7,606)
	Cash and cash equivalents net of bank overdrafts	**140,882**	**284,415**

TREVI GROUP
TOTAL REVENUES

(In thousands of Euro)

Geographic area	30/06/2017	%	30/06/2016	%	Change	Ch.%
Italy	23,965	5.2%	28,475	5.5%	(4,511)	-15.8%
Europe (ex-Italy)	31,193	6.8%	38,452	7.4%	(7,259)	-18.9%
USA and Canada	47,638	10.3%	55,552	10.7%	(7,915)	-14.2%
Latin America	104,863	22.8%	91,612	17.6%	13,252	14.5%
Africa	49,331	10.7%	114,251	22.0%	(64,920)	-56.8%
Middle East and Asia	173,452	37.6%	143,084	27.6%	30,368	21.2%
Far East and rest of the World	30,399	6.6%	47,825	9.2%	(17,426)	-36.4%
TOTAL REVENUES	**460,841**	**100%**	**519,251**	**100%**	**(58,410)**	**-11.2%**



TREVI GROUP
BUSINESS SECTOR

(In thousands of Euro)

	30/06/2017	%	30/06/2016	%	Change	Ch.%
Special foundation services	32,878	7%	92,216	18%	(59,338)	-64.3%
Drilling services	60,412	13%	50,572	10%	9,840	19.5%
Interdivision eliminations and adjustments	(463)		(665)		202	
Sub-Total Oil & Gas Sector	**92,827**	**20%**	**142,123**	**27%**	**(49,296)**	**-34.7%**
Special foundation services	287,173	62%	278,125	54%	9,048	3.3%
Manufacture of special foundation machinery	97,034	21%	124,485	24%	(27,451)	-22.1%
Interdivision eliminations and adjustments	(7,013)		(10,550)		3,537	
Sub-Total Foundations Sector (Core Business)	**377,194**	**82%**	**392,060**	**76%**	**(14,866)**	**-3.8%**
Parent Company	13,301		13,443		(141)	-1.1%
Interdivision and Parent Company eliminations	(22,482)		(28,375)		5,894	
TREVI GROUP	**460,841**	**100%**	**519,251**	**100%**	**(58,410)**	**-11.2%**

FOUNDATION SEGMENT (Core Business)
SUMMARY INCOME STATEMENT

(In thousands of Euro)

	30/06/2017	30/06/2016	Change	Ch.%
TOTAL REVENUES	**377,194**	**392,060**	**(14,866)**	**-3.8%**
Changes in inventories of work in progress, semi-finished and finished goods	747	20,098	(19,351)	
Increase in fixed assets for internal use	2,484	2,913	(429)	
VALUE OF PRODUCTION	**380,425**	**415,072**	**(34,646)**	**-8.3%**
Raw materials and external services	267,763	267,384	379	
Other operating expenses	7,397	4,890	2,507	
VALUE ADDED	**105,265**	**142,797**	**(37,532)**	**-26.3%**
% of Total revenues	**27.9%**	**36.4%**		
Personnel expenses	86,877	82,665	4,212	
GROSS OPERATING RESULT (EBITDA)	**18,388**	**60,132**	**(41,744)**	**-69.4%**
% of Total revenues	**4.9%**	**15.3%**		
Depreciation	18,169	22,783	(4,614)	
Provisions and write-downs	11,589	1,689	9,900	
OPERATING RESULT (EBIT)	**(11,370)**	**35,660**	**(47,030)**	**-131.9%**
% of Total revenues	**-3.0%**	**9.1%**		

FOUNDATION SEGMENT (Core Business)
SUMMARY STATEMENT OF FINANCIAL POSITION

(In thousands of Euro)

		30/06/2017	31/12/2016	Change	Ch.%
A)	**Fixed assets**	**253,588**	**273,790**	**(20,202)**	-7.4%
	- Inventories	291,912	287,275	4,637	
	- Trade receivables	296,691	324,148	(27,457)	
	- Trade payables (-)	(224,209)	(253,612)	29,403	
	- Pre-payments (-)	(77,477)	(114,004)	36,527	
	- Other assets (liabilities)	(5,559)	(9,332)	3,772	
B)	**Net invested capital**	**281,357**	**234,476**	**46,881**	20.0%
C)	**Invested capital less liabilities for the year (A+B)**	**534,945**	**508,266**	**26,679**	5.2%
D)	**Post-employment benefits (-)**	**(15,363)**	**(16,822)**	**1,459**	-8.7%
E)	**NET INVESTED CAPITAL (C+D)**	**519,582**	**491,444**	**28,138**	5.7%
	Financed by:				
F)	**Group net equity**	**301,503**	**363,953**	**(62,450)**	-17.2%
G)	Share of non-controlling interests	7,763	10,468	(2,705)	
H)	**Net debt**	**210,316**	**117,023**	**93,293**	79.7%
I)	**TOTAL SOURCES OF FINANCING (F+G+H)**	**519,582**	**491,444**	**28,138**	5.7%

OIL&GAS SEGMENT
SUMMARY INCOME STATEMENT

(In thousands of Euro)

	30/06/2017	30/06/2016	Change	Ch.%
TOTAL REVENUES	**92,827**	**142,123**	**(49,296)**	**-34.7%**
Changes in inventories of work in progress, semi-finished and finished goods	(9,104)	12,969	(22,073)	
Increase in fixed assets for internal use	418	928	(510)	
VALUE OF PRODUCTION	**84,141**	**156,021**	**(71,880)**	**-46.1%**
Raw materials and external services	80,284	115,198	(34,914)	
Other operating expenses	5,885	3,516	2,369	
VALUE ADDED	**(2,028)**	**37,307**	**(39,335)**	**-105.4%**
% of Total revenues	**-2.2%**	**26.2%**		
Personnel expenses	35,973	36,016	(43)	
GROSS OPERATING RESULT (EBITDA)	**(38,002)**	**1,290**	**(39,292)**	**na**
% of Total revenues	**-40.9%**	**0.9%**		
Depreciation	8,620	9,873	(1,253)	
Provisions and write-downs	17,134	2,351	14,783	
OPERATING RESULT (EBIT)	**(63,756)**	**(10,934)**	**(52,822)**	**-483.1%**
% of Total revenues	**-68.7%**	**-7.7%**		

OIL&GAS SEGMENT
SUMMARY STATEMENT OF FINANCIAL POSITION

(In thousands of Euro)

		30/06/2017	31/12/2016	Change	Ch.%
A)	**Fixed assets**	**99,224**	**122,659**	**(23,435)**	-19.1%
	- Inventories	195,269	217,079	(21,810)	
	- Trade receivables	122,554	127,983	(5,429)	
	- Trade payables (-)	(95,897)	(93,426)	(2,471)	
	- Pre-payments (-)	(24,478)	(23,928)	(551)	
	- Other assets (liabilities)	23,932	29,479	(5,547)	
B)	**Net invested capital**	**221,380**	**257,187**	**(35,807)**	-13.9%
C)	**Invested capital less liabilities for the year (A+B)**	**320,604**	**379,846**	**(59,242)**	-15.6%
D)	**Post-employment benefits (-)**	**(1,709)**	**(1,817)**	**108**	-5.9%
E)	**NET INVESTED CAPITAL (C+D)**	**318,895**	**378,029**	**(59,134)**	-15.6%
	Financed by:				
F)	**Group net equity**	**14,417**	**45,275**	**(30,858)**	-68.2%
G)	Share of non-controlling interests	(469)	940	(1,409)	
H)	**Net debt**	**304,947**	**331,814**	**(26,867)**	-8.1%
I)	**TOTAL SOURCES OF FINANCING (F+G+H)**	**318,895**	**378,029**	**(59,134)**	-15.6%

Fine Comunicato n.0262-43	Numero di Pagine: 18