



*Form for assigning the proxy to the appointed representative
pursuant to Article 135-undecies of the Italian Legislative Decree no. 58/1998*

PROXY FORM AND VOTING INSTRUCTIONS

Ms. Silvia Fuselli, located in Almenno Sab Bartolomeo, via G.Puccini 99, Tax Code FSLSLV85D55A794G, as “Appointed Representative” pursuant to Article 135-undecies of Italian Legislative Decree no. 58/1998 by Tesmec S.p.A. (“**Tesmec**” or “**Company**”), or its deputy Ms. Angela Turani, located in Brembate Sopra, via Marconi,6 Tax Code TRNNGGL65R45A794O, as the case may be, collects the proxy votes relevant to the Shareholders' meeting of Tesmec convened on 6 April 2018, in single call at 10:30 am, at the premises of the Company in Grassobbio, Via Zanica 17/O, Bergamo with the procedures and terms set out in the notice of call published on the website of the Company on 6 March 2018.

The proxy and voting instructions can be revoked within 11:59 p.m. of 4 April 2018 (end of the second day of open market before the date fixed for the shareholders' meeting) by e-mail notification of the file.pdf to: tesmecspa@pec.it.

Pursuant to Article 135-undecies, paragraph 2, of Italian Legislative Decree no. 58/1998, assigning the proxy and the voting instructions by signing this form does not entail any cost for the appointer.

Indication of possible conflicts of interest of the Appointed Representative (and of its deputy, as the case may be):

Ms. Silvia Fuselli is employee

Ms. Angela Turani is employee and shareholder of Tesmec



PROXY FORM

(Section to be notified to the company by means of the appointed representative - Complete with the required information)

The undersigned.....*(name/personal details of the subject with voting rights)*

Born in, on....., residing in.....*(city)*
in.....*(address)* T.C. *(see point (1) of the instructions for the filling of the proxy form)*

Data to be filled in at the discretion of the appointer:

- notification no.*(reference to the notification given by the intermediary)*
- identification codes, if any.....

DELEGATES the Appointed Representative to attend and vote in the meeting mentioned above according to the instructions given to him with reference to ordinary shares registered in the securities account no. with *(custodian intermediary)* ABI CAB *(see point (2) of the instructions for the filing of the proxy form)*

DECLARES to be aware of the possibility that the proxy to the Appointed Representative contains voting instructions also on only some of the draft resolutions on the agenda and that, in this case, the voting right will be exercised only for the draft resolutions in relation to which voting instructions are given.

The undersigned*(surname and name of the undersigned only if different from the owner of the shares)* signs this proxy as *(tick the appropriate box)*

- secured creditor contangoer beneficial owner custodian manager legal representative or holder of a proxy with power to sub-delegate

DATE

SIGNATURE.....



VOTING INSTRUCTIONS

(Section containing information intended for the Appointed Representative - Tick the selected boxes)

The undersigned (*see point (2) of the instructions for the filling of the proxy form*)..... delegates the Appointed Representative to vote according to the following voting instructions at the Ordinary Shareholders' Meeting convened by Tesmec on 6 April 2018 in single call.

A) RESOLUTIONS SUBMITTED TO VOTE (*)

- | | | |
|--|---|---|
| 1. Presentation of the Tesmec Group's consolidated financial statements and review and approval of the financial statements as at 31 December 2017 and relevant reports, including the Consolidated Non-Financial Statement; allocation of result for the period; related and consequent resolutions. | DRAFT RESOLUTION CONTAINED IN THE EXPLANATORY REPORT | <input type="checkbox"/> FOR
<input type="checkbox"/> AGAINST
<input type="checkbox"/> ABSTENTION |
| 2. Consultation on the first section of report on remuneration pursuant to Article 123-ter paragraph 6 of Italian Legislative Decree no. 58/1998. | DRAFT RESOLUTION CONTAINED IN THE EXPLANATORY REPORT | <input type="checkbox"/> FOR
<input type="checkbox"/> AGAINST
<input type="checkbox"/> ABSTENTION |
| 3. Proposal of authorization to purchase and dispose of treasury shares, subject to the withdrawal of the resolution passed by the Shareholders' Meeting of 28 April 2017; related and consequent resolutions. | DRAFT RESOLUTION CONTAINED IN THE EXPLANATORY REPORT | <input type="checkbox"/> FOR
<input type="checkbox"/> AGAINST
<input type="checkbox"/> ABSTENTION |



B) UNKNOWN CIRCUMSTANCES

In case of **unknown circumstances** when the proxy is issued¹ the undersigned, with reference to the

1. Presentation of the Tesmec Group's consolidated financial statements and review and approval of the financial statements as at 31 December 2017 and relevant reports, including the Consolidated Non-Financial Statement; allocation of result for the period; related and consequent resolutions.

CONFIRMS THE INSTRUCTIONS

REVOKES THE INSTRUCTIONS (*)

CHANGES THE INSTRUCTIONS: FOR AGAINST ABSTENTION

2. Consultation on the first section of report on remuneration pursuant to Article 123-ter paragraph 6 of Italian Legislative Decree no. 58/1998

CONFIRMS THE INSTRUCTIONS

REVOKES THE INSTRUCTIONS (*)

CHANGES THE INSTRUCTIONS: FOR AGAINST ABSTENTION

3. Proposal of authorization to purchase and dispose of treasury shares, subject to the withdrawal of the resolution passed by the Shareholders' Meeting of 28 April 2017; related and consequent resolutions.

CONFIRMS THE INSTRUCTIONS

REVOKES THE INSTRUCTIONS (*)

CHANGES THE INSTRUCTIONS: FOR AGAINST ABSTENTION

¹ If significant circumstances occur - unknown at the time of issue of the proxy - which cannot be communicated to the appointer, it is possible to choose one of the following: a) confirm the already expressed voting instruction; b) change the already expressed voting instruction; c) revoke the already expressed voting instruction. If no choice is made, the voting instructions sub A) will be considered confirmed.

C) AMENDMENTS OR ADDITIONS

In case of possible voting on **amendments or additions** to the resolutions submitted to the Shareholders' meeting², with reference to the

1. Presentation of the Tesmec Group's consolidated financial statements and review and approval of the financial statements as at 31 December 2017 and relevant reports, including the Consolidated Non-Financial Statement; allocation of result for the period; related and consequent resolutions.

CONFIRMS THE INSTRUCTIONS

REVOKES THE INSTRUCTIONS (*)

CHANGES THE INSTRUCTIONS:

If proposed by the Board of Directors

FOR

AGAINST

ABSTENTION

If proposed by a majority shareholder

FOR

AGAINST

ABSTENTION

If proposed by a minority shareholder

FOR

AGAINST

ABSTENTION

2. Consultation on the first section of report on remuneration pursuant to Article 123-ter paragraph 6 of Italian Legislative Decree no. 58/1998

CONFIRMS THE INSTRUCTIONS

REVOKES THE INSTRUCTIONS (*)

CHANGES THE INSTRUCTIONS:

If proposed by the Board of Directors

FOR

AGAINST

ABSTENTION

If proposed by a majority shareholder

FOR

AGAINST

ABSTENTION

If proposed by a minority shareholder

FOR

AGAINST

ABSTENTION

Proposal of authorization to purchase and dispose of treasury shares, subject to the withdrawal of the resolution passed by the Shareholders' Meeting of 28 April 2017; related and consequent resolutions.

CONFIRMS THE INSTRUCTIONS

REVOKES THE INSTRUCTIONS (*)

CHANGES THE INSTRUCTIONS:

If proposed by the Board of Directors

FOR

AGAINST

ABSTENTION

If proposed by a majority shareholder

FOR

AGAINST

ABSTENTION

If proposed by a minority shareholder

FOR

AGAINST

ABSTENTION

² In the event of amendments or additions to the draft resolutions submitted to the Shareholders' meeting, it is possible to choose one of the following: a) confirm the possibly already expressed voting instruction; b) change the already expressed voting instruction or grant the voting instruction; c) revoke the already expressed voting instruction.



(*) Pursuant to Article 135-undecies, paragraph 3, of Italian Legislative Decree no. 58/1998, “*the shares for which the partial or full proxy was given are counted in determining whether the shareholders' meeting is duly formed. In relation to the draft resolutions for which no voting instructions have been given, the shares of the shareholder are not counted in the calculation of the majority and of the capital share required for the approval of the resolutions*”.

The undersigned.....(*name of the subject with voting rights*),

DECLARES to be aware of the possibility that the proxy to the Appointed Representative contains voting instructions also on only some of the draft resolutions on the agenda and that, in this case, the voting right will be exercised only for the draft resolutions in relation to which voting instructions are given.

DECLARES to be aware that the proxy and the voting instructions can be revoked within 11:59 p.m. of 4 April 2018 (end of the second day of open market before the date fixed for the shareholders' meeting in first or single call).

DECLARES to be aware also of the fact that the shares for which the partial or full proxy was given are counted in determining whether the shareholders' meeting is duly formed. In relation to the draft resolutions for which no voting instructions have been given, the shares of the shareholder are not counted in the calculation of the majority and of the capital share required for the approval of the resolutions.

DECLARES to have read the prescriptive summary enclosed with this proxy form.

DATE SIGNATURE

* * *

INSTRUCTIONS FOR THE FILLING OF THE PROXY FORM AND VOTING INSTRUCTIONS

(1) Specify the capacity of the person who signs the proxy and enclose:

- a) for individuals copy of a valid identification document;
- b) for corporate bodies, in addition to copy of a valid identification document of the person who signs the proxy in the name of the company or other body entitled to attend and vote at the meeting, documents giving evidence of his representation power such as copy of the certificate issued by the Companies' Registry or equivalent document for foreign companies, proxies, excerpts of Board of Directors resolutions.

(2) Enter the securities account number, ABI and CAB of the intermediary or in any event its name shown on the excerpt of the securities portfolio.

(3) Enter name and surname of the person who signs the proxy and the voting instructions.



ANNEX

PRESCRIPTIVE SUMMARY

Italian Legislative Decree no. 58/1998

Article 135-*decies*

(Conflict of interests of the representative and substitutes)

1. The granting of a proxy to a representative having a conflict of interest is allowed, provided that the representative notifies in writing to the shareholder the circumstances from which such a conflict derives, and provided that there are specific voting instructions for each resolution in respect of which the representative must vote on behalf of the shareholder. The onus of communicating to the shareholder the circumstances that give rise to conflict of interests lies on the representative.
2. For the purposes of this article, in any case there is a conflict of interest if the representative or substitute:
 - a) controls, jointly or otherwise, the company or is controlled, jointly or otherwise, by the company, or is under common control with the company;
 - b) is connected to the company or exercises a significant influence over it;
 - c) is a member of the board of directors or control of the company or of the subjects indicated under letters a) and b);
 - d) is an employee or an auditor of the company or of the subjects referred to in letter a);
 - e) is the spouse, relative or in-law within the fourth degree of the subjects referred to in letters a) to c);
 - f) is linked to the company or to the subjects referred to in letters a), b), c) and e) by self-employment or subordinate employment relationships or other financial relations that compromise their independence.
3. The replacement of the representative with a substitute having a conflict of interest is allowed only if the substitute has been indicated by the shareholder. In this case, the first paragraph applies. The requirements to notify and the relevant onus lie on the representative.
4. This article also applies in the case of transfer of shares by proxy.



Article 135-undecies

(Representative appointed by the company with listed shares)

1. Unless the articles of association provide otherwise, the companies with listed shares appoint for each shareholders' meeting a subject to which the shareholders can grant, by the end of the second day of open market before the date fixed for the shareholders' meeting in first or single call, a proxy with voting instructions on all or some of the draft resolutions on the agenda. The proxy is effective only for the draft resolutions in relation to which voting instructions are given.
2. The proxy is granted by signing a proxy form whose content is governed by the Consob regulation. The granting of the proxy does not entail expenses for the shareholder. The proxy and the voting instructions can always be revoked within the term indicated in paragraph 1.
3. The shares for which the partial or full proxy was given are counted in determining whether the shareholders' meeting is duly formed. In relation to the draft resolutions for which no voting instructions have been given, the shares of the shareholder are not counted in the calculation of the majority and of the capital share required for the approval of the resolutions.
4. The subject appointed as a representative is required to disclose any interest that he/she may have with respect to the draft resolution on the agenda directly or on behalf of third parties. He/she also keeps the contents of the voting instructions received until the beginning of the voting confidential, without prejudice to the possibility of disclosing such information to one's own employees and assistants, who are subject to the same duty of confidentiality.
5. With the regulation set forth in paragraph 2, Consob can determine the cases in which the representative, who is not in any of the conditions set forth in Article 135-*decies*, can vote in a different way from that indicated in the instructions.



Implementation regulation of Italian Legislative Decree no. 58/1998, concerning the rules for issuers adopted by Consob Resolution no. 11971 as amended

Article 134

(Representative appointed by the company with listed shares)

1. The proxy form provided by Article 135-*undecies* of the Italian Legislative Decree no. 58/1998 contains at least the information provided by the table indicated in Annex 5A.
2. The representative who is not in any of the conditions of conflict of interest provided for in Article 135-*decies* of the consolidated law, if expressly authorised by the appointer, can vote in a different way from that indicated in the instructions in the event of significant circumstances, unknown at the time of issue of the proxy and that cannot be communicated to the appointer - such as to reasonably assume that the latter would have approved had he known - or in case of amendments or additions to the draft resolutions submitted to the shareholders' meeting.
3. In the cases provided for paragraph 2, the representative declares during the shareholders' meeting:
 - a) the number of votes cast in a manner different from the instructions received or, in case of additions to the draft resolutions submitted to the shareholders' meeting, expressed in the absence of instructions, compared to the total number of votes exercised, making a distinction among abstentions, favourable and unfavourable votes;
 - b) the motivations of the vote cast in a manner different from the instructions received or in the absence of instructions.



PRIVACY POLICY

The data on this statement will be processed by Tesmec S.p.A.– Data Controller – for the purposes of managing the shareholders' meeting operations, in compliance with the applicable personal data protection laws.

Such data may be disclosed to collaborators of Tesmec S.p.A. who, as Managers or Persons in charge, are duly authorised to process the data for the purposes indicated above: such data may be disseminated or communicated to specific persons in compliance with EU directives, regulations and laws, or as ordered by Authorities vested with the legal power for this or by supervisory and control bodies.

Pursuant to Article 7 of Italian Legislative Decree no. 196/2003, the party concerned is entitled to obtain confirmation, at any time, of which personal data of his/her is held at Tesmec S.p.A., its source and how it is used; the party concerned is also entitled to update, correct, integrate or cancel the data, or to request their block and to object to the processing of such data by contacting Tesmec S.p.A.