

| Informazione Regolamentata n. 20054-6-2018 | C | Data/Ora Ricezione 14 Marzo 2018 16:16:37 | AIM -Italia/Mercato Alternativo del Capitale | | | |
|--|---|--|---|--|--|--|
| Societa' | : | MailUp S.p.A. | | | | |
| Identificativo Informazione Regolamentata | : | 100249 | | | | |
| Nome utilizzatore | : | MAILUPN02 - Matteo Monfredini | | | | |
| Tipologia | : | 3.1 | | | | |
| Data/Ora Ricezione | : | 14 Marzo 2018 16:16:37 | | | | |
| Data/Ora Inizio Diffusione presunta | : | 15 Marzo 2018 08:0 | 00:10 | | | |
| Oggetto | : | MailUp Group announces the quarterly results (Q42017) related to gross sales in the different business units | | | | |
| Testo del comunicato | | | | | | |

Vedi allegato.



PRESS RELEASE

MailUp Group announces the quarterly results (Q42017) related to gross sales in the different business units

Consolidated gross sales recorded a +21% growth in Q42017 (8M EUR) vs Q42016 (6,6M EUR)

Milan, 15 March 2018 - MailUp S.p.A. (the "**Company**" or "**MailUp Group**"), a company listed on "AIM Italia / Mercato Alternativo del Capitale", a multilateral trading facility regulated by Borsa Italiana, and operating in the marketing technology industry (Reuters: MAIL.MI) (Bloomberg: MAIL IM) (ISIN IT0005040354), announces the quarterly results (Q42017) related to gross sales both at group level and in the different business unit.

| (in million EUR) | Q42017 | Q32017 | Q42016 | Delta Q4 2017 Vs. Q3 2017 | Delta Q4 2017 Vs. Q4 2016 | | | |
|--|----------|----------|----------|------------------------------|------------------------------|--|--|--|
| MailUp | 3.388,70 | 2.167,47 | 3.056,51 | 56% | 11% | | | |
| Agile Telecom | 4.110,68 | 2.728,37 | 2.906,49 | 51% | 41% | | | |
| Acumbamail | 207,70 | 175,30 | 143,90 | 18% | 44% | | | |
| Bee | 171,09 | 128,09 | 55,69 | 34% | 207% | | | |
| Globase | 189,40 | 383,70 | 505,20 | -51% | -63% | | | |
| Total | 8.067,57 | 5.582,93 | 6.667,79 | 45% | 21% | | | |
| Source: management accounte, provisional data, unaudited | | | | | | | | |

Source: management accounts, provisional data, unaudited

Consolidated gross sales recorded a +21% growth in Q42017 (8M EUR) vs Q42016 (6,6M EUR).

MailUp Group will approve the draft financial statements 2017 in the Board of Directors that will take place next 27 March 2018. The financial calendar is available on the corporate website at the address www.mailupgroup.com.

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MailUp Group is the result of the technological research and business success of MailUp S.p.A. (Reuters: MAIL.MI) (Bloomberg: MAIL IM) (ISIN IT0005040354), the parent company that developed a digital cloud

computing platform used by SMEs and large corporations to communicate with customers via email and SMS. After becoming the leader in the PSE industry and being listed on the AIM market of the Italian Stock Exchange, MailUp has embarked on a path of growth through acquiring both established companies and start-ups: Acumbamail (Spanish and LatAm markets), Globase (Nordics market), and Agile Telecom (wholesale SMS market). This portfolio of brands includes BEE, an email editor launched in 2014 as a complementary business line, which already has thousands of customers worldwide. Today, the MailUp Group is a leading European player in the field of marketing technologies thanks to more than 17,000 customers and 900 resellers on the international market, in over 100 countries. www.mailupgroup.com

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