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Diffusione presunta

Oggetto : The CAD IT Board of Directors approves
the consolidated financial results and the
Draft Financial Statements as at 31st
December 2017

Testo del comunicato

Vedi allegato.

THE CAD IT BOARD OF DIRECTORS APPROVES THE CONSOLIDATED FINANCIAL RESULTS AND THE DRAFT FINANCIAL STATEMENTS AS AT 31ST DECEMBER 2017 CONFIRMING THE PRELIMINARY FINANCIAL DATA ALREADY DISCLOSED LAST MARCH 5TH 2018, AND CALLS THE ORDINARY SHAREHOLDERS' MEETING

The CAD IT Group closes 2017 with a Production Value of Euro 62.8 million compared to Euro 57.2 million in the previous financial period.

EBITDA stands at Euro 12.5 million (Euro 7.8 million in 2016).

EBIT stands at Euro 6.1 million (Euro 1.7 million in 2016).

Result of the period, net of tax, attributable to owners of the parent stands at Euro 3.7 million (Euro 1.1 million in 2016).

The Group's Consolidated Net Financial Position is in credit by Euro 8.5 million compared to Euro 0.2 million registered at 31st December 2016.

CAD IT's Board of Directors has also called the ordinary Shareholders' Meeting for 27th April 2018.

The Board of Directors of CAD IT S.p.A. (www.caditgroup.com), leader in the Italian financial software market and listed in the STAR segment of Borsa Italiana, today approved the consolidated financial results of the Group and of the Parent company CAD IT S.p.A. as at 31st December 2017, that confirm the preliminary financial data already disclosed last March, 5th 2018.

The Consolidated Financial Statements as at 31st December 2017 show:

- **Production Value** of Euro 62.8 million (Euro 57.2 million in 2016); the increases in internal work capitalized for the development of new products (asset increases due to internal work) were equal to Euro 3.7 million compared to Euro 4.8 million in the previous year. The revenues increase is mainly due to the concentration within the year of new software update and release towards the main banking customers as a result of regulation changes regarding MiFID II and the IFRS9 international accounting standard;

- **Gross Operational Result (EBITDA)** of Euro 12.5 million (19.8% of Production Value) compared to Euro 7.8 million in 2016 (13.6% of Production Value);
- **Operational Result (EBIT)** of Euro 6.1 million (9.7% of Production Value), compared to Euro 1.7 million in 2016 (2.9% of Production Value). The intangible fixed asset amortization and depreciation increased to Euro 5.4 million in 2017 compared to Euro 5.3 million in 2016. The EBIT increase (+264.0%) is mainly due to the increase of revenues and to lower use of external service providers for participation in activities on projects for customers;
- **Pre-tax and Result** of Euro 6.6 million (10.4% of Production Value) compared to Euro 2.0 million in the previous financial period (3.6% of Production Value);
- **Result of the period, net of tax, attributable to owners of the parent** of Euro 3.7 million (5.9% of Production Value) compared to Euro 1.1 million registered in the previous year (2.0% of Production Value).

CAD IT S.p.A. hereby reports that the **Group's Consolidated Net Financial Position** at 31st December 2017 is in credit by Euro 8.5 million, compared to Euro 0.2 million registered at 31st December 2016.

The **Parent Company CAD IT S.p.A.** recorded a Production Value of Euro 61.8 million compared to Euro 57.2 million in the previous financial period with a Net Result of Euro 2.2 million compared to Euro 1.3 million at 31st December 2016.

In the context of evaluations regarding CAD IT S.p.A. 2017 financial results, the Board of Directors has decided to propose setting aside the year's net profit in the available reserves of undivided profits, in consideration of the upcoming commitment related to the acquisition strategy in Spain.

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The Manager charged with preparing the company's financial reports, Michele Miazzi, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records. Note moreover that in this press release, in addition to the conventional financial indicators required by IFRS, there are also some alternative performance indicators in order to allow a better assessment of the economic and financial management trend. These indicators are calculated according to the usual market practices and in compliance with the previous company communications.

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CAD IT S.p.A. reports to have approved, the **annual report on corporate governance and ownership structures**, pursuant to art. 89-bis of the Issuer Regulation, as well as the **consolidated declaration of a non-financial nature**, pursuant to Leg. Decree 254/2016: both documents will be

made available to the public at CAD IT S.p.A. registered office, at Borsa Italiana S.p.A., in the Investor Relations section on the company's internet website www.caditgroup.com and on the authorized storage mechanism for regulated information "eMarket STORAGE" on the website www.emarketstorage.com within the deadlines provided for by law. Written notification of such publication will be given.

The Board of Directors has also summoned the ordinary Shareholders' Meeting in one single call for 27th April 2018.

The Shareholders' Meeting will be called to deliberate on the approval of the 2017 Financial Statements, the profit allocation, the renewal of company roles (Board of Directors and Board of Auditors) and the first section of the **remuneration report**.

It should be noted that the auditing of the draft financial statements is being completed and that the annual financial report, together with the Board of Auditors' and the Auditing Firm's reports, as well as all the other documents related to the Shareholders' Meeting agenda required by the applicable regulations, will be made available to the public within the deadlines provided for by law.

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The CAD IT S.p.A. Board of Directors has positively assessed the subsistence of the necessary requirements for its independent Directors (Lamberto Lambertini, Alessandra Pedrollo, Gian Paolo Tosoni e Debora Cremasco) provided for by the TUF article 148 paragraph 3 (applicable to Directors pursuant to TUF article 147-ter, paragraph 4) and by the Corporate Governance Code of Borsa Italiana S.p.A.. The Board of Auditors has verified the proper application of the criteria adopted by the Board of Directors.

Consolidated Financial Statements of the CAD IT Group

Consolidated income statement

(in thousands of Euro)

	Period 2017		Period 2016		Variations	
	€/000	% PV	€/000	% PV	€/000	%
Income from sales and services	58,529	93.2%	52,060	91,1%	6,468	12.4%
Asset increases due to internal work	3,658	5.8%	4,755	8,3%	(1,096)	(23.1%)
Other revenue and receipts	634	1.0%	360	0,6%	274	76.1%
Production value	62,821	100.0%	57,175	100,0%	5,646	9.9%
Purchase costs	(355)	(0.6%)	(325)	(0,6%)	(30)	(9.1%)
Service costs	(8,545)	(13.6%)	(9,426)	(16,5%)	881	9.3%
Other operational costs	(843)	(1.3%)	(1,001)	(1,7%)	157	15.7%
Added value	53,079	84.5%	46,424	81,2%	6,655	14.3%
Labour costs	(38,342)	(61.0%)	(36,314)	(63,5%)	(2,028)	(5.6%)
Other administrative expenses	(2,281)	(3.6%)	(2,324)	(4,1%)	43	1.8%
Gross operational result - EBITDA	12,456	19.8%	7,787	13,6%	4,669	60.0%
Allocation to fund and credit depreciation	(145)	(0.2%)	(309)	(0,5%)	163	52.9%
Intangible fixed asset amortization and depreciation	(5,445)	(8.7%)	(5,258)	(9,2%)	(187)	(3.6%)
Tangible fixed asset amortization and depreciation	(585)	(0.9%)	(538)	(0,9%)	(47)	(8.7%)
Other allocation	(160)	(0.3%)	-	-	(160)	-
Operational result - EBIT	6,120	9.7%	1,681	2,9%	4,438	264.0%
Financial income	7	0.0%	59	0,1%	(52)	(87.6%)
Financial expenses	(45)	(0.1%)	(52)	(0,1%)	7	13.3%
Ordinary result	6,082	9.7%	1,689	3,0%	4,393	260.1%
Revaluations and depreciations	476	0.8%	360	0,6%	116	32.2%
Pre-tax result	6,559	10.4%	2,049	3,6%	4,509	220.0%
Income taxes	(1,951)	(3.1%)	(792)	(1,4%)	(1,159)	(146.3%)
Profit/(loss) for the period	4,607	7.3%	1,257	2,2%	3,350	266.5%

Profit/(loss) for the period attributable to:

Non-controlling interests	907	1.4%	110	0,2%	797	723.8%
Owners of the parent	3,700	5.9%	1,147	2,0%	2,553	222.6%

Weighted average number of ordinary shares outstanding	8,980,000		8,980,000			
Basic earnings per share (in €)	0.412		0.128			

Consolidated Statement of Comprehensive Income

(in thousands of Euro)

	Period 2017	Period 2016
Profit (loss) for the period	4,607	1,257
Other comprehensive income that will not be reclassified subsequently to profit or (loss)		
Actuarial gains/(losses) on defined benefit liabilities net of tax effects	3	(295)
Total comprehensive income (loss)	4,610	963
Comprehensive income (loss) attributable to:		
- Non-controlling interests	899	73
- Owners of the parent	3,711	890

Consolidated Statement of Financial Position

(in thousands of Euro)

ASSETS	31/12/2017	31/12/2016
A) Non-Current Assets		
Property, plant and equipment	18.139	18.413
Intangible assets	16.625	18.301
Goodwill	8.309	8.309
Investments	2.500	2.202
Other financial assets available for sale	89	50
Other non-current credits	326	325
Credits due to deferred taxes	825	910
TOTAL NON-CURRENT ASSETS	46.813	48.510
B) Current Assets		
Inventories	53	14
Trade receivables and other credits	29.606	29.636
Tax credits	1.216	1.293
Cash on hand and other equivalent assets	14.150	4.394
TOTAL CURRENT ASSETS	45.025	35.337
TOTAL ASSETS	91.838	83.847
EQUITY AND LIABILITIES		
A) Equity		
Company capital	4.670	4.670
Reserves	35.246	35.246
Accumulated profits/losses	15.023	13.097
Issued capital and reserves attributable to owners of the parent	54.939	53.013
Capital and reserves of third parties	2.175	2.216
Profit (loss) of third parties	907	110
Non- controlling interests	3.082	2.327
TOTAL EQUITY	58.021	55.339
B) Non-current liabilities		
Financing	1.663	1.677
Deferred tax liabilities	2.520	2.520
Employee benefits and quiescence provisions	7.837	7.976
Expense and risk provisions	160	-
TOTAL NON-CURRENT LIABILITIES	12.180	12.173
C) Current liabilities		
Trade payables	5.800	3.950
Current tax payables	4.540	2.904
Short-term financing	3.948	2.511
Other liabilities	7.350	6.970
TOTAL CURRENT LIABILITIES	21.637	16.335
TOTAL LIABILITIES AND EQUITY	91.838	83.847

Consolidated Cash Flow Statement

(in thousands of Euro)

	Period 2017	Period 2016
A) OPERATING ACTIVITIES		
Profit (loss) for the period	4,607	1.257
Amortisation, revaluation and depreciation:		
- Property, plant and equipment amortisation	585	538
- Intangible fixed asset amortisation	5,445	5,258
- revaluation of investments and financial assets available for sale	(476)	(360)
Allocations (utilization) of provisions	24	123
Financial performance:		
- Net financial (receipts) charges	37	(8)
- Profit / (loss) on foreign exchange	(2)	(4)
Other working capital variations	4,714	(1,281)
Income taxes paid	(696)	(698)
Interest paid	(42)	(48)
(A) - Cash flows from (used in) operating activities	14,197	4,779
B) INVESTMENT ACTIVITIES		
Investments in activities		
- purchase of property, plant and equipment	(313)	(534)
- purchase and increase in intangible assets	(3,769)	(4,837)
- purchase of investments and other assets available for sale	(50)	(300)
- increase in other fixed assets	(24)	(61)
Disinvestment activities		
- transfers of property, plant and equipment	2	9
- transfers of assets available for sale	11	0
- decrease in other fixed assets	23	27
Cashed Interest	7	59
Cashed dividends	178	179
(B) - Cash flows from (used in) investment activities	(3,935)	(5,458)
C) FINANCING ACTIVITIES		
Medium/long term financing repayment	(599)	(584)
Medium/long term financing opening	586	0
Allocation of profits to directors of subsidiary companies	0	(20)
Cover losses minority interests in subsidiaries	30	30
Dividends paid	(1,959)	(1,657)
(C) - Cash flows from (used in) financing activities	(1,943)	(2,230)
(A+B+C) - Total cash and other equivalent assets flows	8,319	(2,909)
Opening cash balances and equivalents	1,883	4,792
Closing cash balances and equivalents	10,203	1,883

Consolidated Net Financial Position

(in thousands of Euro)

<i>Net consolidated financial position</i>	31/12/2017	31/12/2016
Cash-on-hand and at bank	14,150	4,394
Payables due to banks current portion	(3,948)	(2,511)
Net short-term financial position/(indebtedness)	10,203	1,883
Long-term loans	(1,663)	(1,677)
Net long-term financial position/(indebtedness)	(1,663)	(1,677)
Net financial position/(indebtedness)	8,540	206

CAD IT S.p.A. Financial Results

CAD IT S.p.A. Income Statement

(in thousands of Euro)

(in thousands of Euro)	Period 2017		Period 2016		Variations	
	€/000	% PV	€/000	% PV	€/000	%
Income from sales and services	57,207	92.6%	51,750	90.4%	5,458	10.5%
Asset increases due to internal work	3,929	6.4%	5,144	9.0%	(1,216)	(23.6%)
Other revenue and receipts	652	1.1%	342	0.6%	310	90.6%
Production value	61,788	100.0%	57,236	100.0%	4,552	8.0%
Purchase costs	(295)	(0.5%)	(262)	(0.5%)	(33)	(12.5%)
Service costs	(27,847)	(45.1%)	(26,526)	(46.3%)	(1,321)	(5.0%)
Other operational costs	(444)	(0.7%)	(459)	(0.8%)	16	3.4%
Added value	33,203	53.7%	29,989	52.4%	3,213	10.7%
Labour costs	(22,668)	(36.7%)	(21,562)	(37.7%)	(1,106)	(5.1%)
Other administrative expenses	(1,031)	(1.7%)	(1,105)	(1.9%)	74	6.7%
Gross operational result - EBITDA	9,505	15.4%	7,323	12.8%	2,182	29.8%
Allocation to fund and credit depreciation	(135)	(0.2%)	(279)	(0.5%)	144	51.5%
Intangible fixed asset amortization and depreciation	(6,029)	(9.8%)	(5,774)	(10.1%)	(255)	(4.4%)
Tangible fixed asset amortization and depreciation	(474)	(0.8%)	(427)	(0.7%)	(47)	(11.0%)
Other allocation	(160)	(0.3%)	0	0.0%	(160)	-
Operational result - EBIT	2,706	4.4%	842	1.5%	1,863	221.2%
Financial income	416	0.7%	928	1.6%	(512)	(55.2%)
Financial expenses	(30)	(0.0%)	(34)	(0.1%)	4	11.4%
Ordinary result	3,092	5.0%	1,737	3.0%	1,355	78.0%
Revaluations and depreciations	0	0.0%	0	0.0%	0	-
Pre-tax result	3,092	5.0%	1,737	3.0%	1,355	78.0%
Income taxes	(925)	(1.5%)	(443)	(0.8%)	(482)	(108.8%)
Profit for the period	2,167	3.5%	1,294	2.3%	873	67.5%
Weighted average number of ordinary shares outstanding	8,980,000		8,980,000			
Basic earnings per share (in €)	0.241		0.144			

CAD IT S.p.A. Statement of Comprehensive Income*(in thousands of Euro)*

	<i>Period 2017</i>	<i>Period 2016</i>
Profit (loss) for the period	2,167	1,294
Other comprehensive income that will not be reclassified subsequently to profit or (loss)		
Actuarial gains/(losses) on defined benefit liabilities net of tax effects	11	(117)
Total comprehensive income (loss)	2,178	1,177

CAD IT S.p.A. Statement of Financial Position

(in thousands of Euro)

	31/12/2017	31/12/2016
ASSETS		
A) Non-Current Assets		
Property, plant and equipment	16,364	16,562
Intangible assets	18,233	20,223
Investments	16,777	16,777
Other non-current credits	25	22
Credits due to deferred taxes	207	174
TOTAL NON-CURRENT ASSETS	51,606	53,757
B) Current Assets		
Inventories	43	4
Trade receivables and other credits	30,633	31,231
Tax credits	1,092	1,153
Cash on hand and other equivalent assets	12,041	3,827
TOTAL CURRENT ASSETS	43,809	36,215
TOTAL ASSETS	95,415	89,972
EQUITY AND LIABILITIES		
A) Equity		
Company capital	4,670	4,670
Reserves	35,246	35,246
Accumulated profits/losses	14,906	14,524
TOTAL EQUITY	54,822	54,440
B) Non-current liabilities		
Financing	841	761
Deferred tax liabilities	2,458	2,458
Employee benefits and quiescence provisions	3,434	3,617
Expense and risk provisions	160	
TOTAL NON-CURRENT LIABILITIES	6,893	6,837
C) Current liabilities		
Trade payables	21,027	19,175
Current tax payables	3,659	2,163
Short-term financing	3,937	2,500
Other liabilities	5,077	4,858
TOTAL CURRENT LIABILITIES	33,700	28,696
TOTAL LIABILITIES AND EQUITY	95,415	89,972

CAD IT S.p.A. Cash Flow Statement

(in thousands of Euro)

	Period 2017	Period 2016
A) OPERATING ACTIVITIES		
Profit (loss) for the period	2,167	1,294
Amortisation, revaluation and depreciation:		
- Property, plant and equipment amortisation	474	427
- Intangible fixed asset amortisation	6,029	5,774
Allocations (utilization) of provisions	(8)	(13)
Financial performance:		
- Net financial (receipts) charges	(386)	(894)
- Profit / (losses) on exchanges	(2)	(4)
Other working capital variations	4,795	(1,646)
Income taxes paid	(646)	(633)
Interest paid	(27)	(30)
(A) - Cash flows from (used in) operating activities	12,396	4,275
B) INVESTMENT ACTIVITIES		
Investments in activities		
- purchase of property, plant and equipment	(276)	(485)
- purchase and increase in intangible assets	(4,040)	(5,205)
- purchase of investments and other assets available for sale	0	(250)
- increase in other fixed assets	(8)	(9)
Disinvestment activities		
- transfers of property, plant and equipment	0	5
- Decrease in other fixed assets	5	3
Cashed Interest	0	59
Cashed dividends	415	869
(B) - Cash flows from (used in) investment activities	(3,903)	(5,014)
C) FINANCING ACTIVITIES		
Medium/long term financing repayment	(506)	(500)
Medium/long term financing opening	586	0
Dividends paid	(1,796)	(1,347)
(C) - Cash flows from (used in) financing activities	(1,716)	(1,847)
(A+B+C) - Total cash and other equivalent assets flows	6,776	(2,586)
Opening cash balances and equivalents	1,327	3,913
Closing cash balances and equivalents	8,104	1,327

CAD IT S.p.A. Net Financial Position*(in thousands of Euro)*

	31/12/2017	31/12/2016
Cash-on-hand and at bank	12,041	3,827
Payables due to banks current portion	(3,937)	(2,500)
Net short-term financial position/(indebtedness)	8,104	1,327
Long-term loans	(841)	(761)
Net long-term financial position/(indebtedness)	(841)	(761)
Net financial position/(indebtedness)	7,263	566

GRUPPO CAD IT

CAD IT fornisce software e servizi ad aziende di elevato standing in Europa. I clienti di CAD IT includono banche, assicurazioni, fondi, brokers, fornitori di servizi in outsourcing, enti pubblici e imprese.

Ogni giorno, le soluzioni sviluppate da CAD IT, supportano oltre 1.000 organizzazioni in Europa, grazie al know-how di oltre 600 professionisti altamente specializzati e con il dominio di tecnologie innovative.

Con oltre 200.000 utenti appartenenti ad istituzioni finanziarie di elevato standing, Area Finanza di CAD IT rappresenta il sistema più utilizzato in Europa per la gestione dei processi di trading e post trading di strumenti finanziari. "Area Finanza" è una soluzione completa front-to-back, cross-business, cross-asset, multi-canale, multi-browser, multi-lingua, multi-valuta e multi-istituto.

CAD IT è inoltre leader di mercato in Italia nel settore del software per la riscossione dei tributi per la Pubblica Amministrazione e rappresenta un punto di riferimento per le aziende del "made in Italy" come fornitore di strumenti software e servizi ad alto valore aggiunto.

CAD IT GROUP

CAD IT supplies software and services to high-standing companies in Europe. CAD IT's customers include banks, insurance companies, investment fund organisations, brokers, IT outsourcers, public administration and manufacturing companies.

Due to the exceptional know-how of over 600, highly specialised experts and with a dominion of innovative technologies, CAD IT's software solutions daily provide support to over 1,000 European organisations.

With over 200,000 users at high-standing financial institutions, CAD IT's Finance Area software suite is the most commonly-used system in Europe for managing financial instrument trading and post-trading processes. "Finance Area" is a complete front-to-back, cross-business, cross-asset, multi-channel, multi-browser, multi-language, multi-currency and multi-entity solution.

Moreover, CAD IT is not only the leader in the Italian financial software market but also for Public Administration tax collection and represents a reference point for Made in Italy companies as a supplier of software tools and services that guarantee high added value.

GRUPO CAD IT

CAD IT suministra software y servicios a empresas de alto nivel en Europa. Los clientes CAD IT incluyen bancos, seguros, fondos, agentes de bolsa, proveedores de servicios de externalización, entes públicos y empresas.

Cada día, las soluciones desarrolladas por CAD IT, suportan más de 1.000 organizaciones en Europa, gracias al know-how de más de 600 profesionales altamente especializados y con el dominio de tecnologías innovadoras.

Con más de 200.000 usuarios pertenecientes a instituciones financieras de alto nivel, el Area Finanza de CAD IT representa el sistema más usado en Europa para la gestión de los procesos de negociación y post-negociación de instrumentos financieros. "Area Finanza" es una solución integral para los servicios de: atención al público y administración (front-to-back), multi-sociedades (cross-business), activos cruzados (cross-asset), multi-canales, multi-navegadores, multi-idiommas, multi-moneda y multi-institución.

CAD IT es además, líder del mercado en Italia en el sector del software para la recaudación de impuestos para la Administración Pública y representa un punto de referencia para las empresas del "Made in Italy" como proveedor de instrumentos software y servicios de alto valor añadido.

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