



SPAFID CONNECT

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Informazione
Regolamentata

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Diffusione presunta

Oggetto : THE BOD OF BANCA FINNAT HAS
APPROVED THE 2018-2020 GROUP
BUSINESS PLAN

Testo del comunicato

Vedi allegato.



PRESS RELEASE

THE BOD OF BANCA FINNAT HAS APPROVED THE 2018-2020 GROUP BUSINESS PLAN

Rome, 26 March 2018 – Meeting today, the Board of Directors of Banca Finnat Euramerica S.p.A. examined and approved the 2018 – 2020 Group Business Plan, the guidelines of which are summarised below:

Regarding Private Banking:

- Increasing volumes and developing assets under management, by including new private bankers with a medium-to-high seniority, and further strengthening operations, in Northern Italy as well, continuing the implementation of the strategies launched in 2017.
- Consolidating the interest margin, also by increasing average volumes, to support the growth of private banking and maintain a limited risk profile.

Regarding other services for corporate and institutional clients:

- Developing services for IPO-stage and listed issuers (SMEs and AIM companies) to consolidate the market leadership position.
- Developing and consolidating corporate advisory activities.
- Developing the activities of the Luxembourg-based Man.Co NATAM (Management Company), by offering administrative, supervisory, governance and management services to SICAVs, under both UCITS and AIFMD.
- Establishing partnerships with third-party managers, to offer administrative and brokerage services.
- Consolidating the customer base and institutional relations for fostering the adoption of BFE service proposals in the Group' different operating sectors.

The outlook is also to consolidate the leadership position of the real estate management fund InvestiRE SGR by:

- Replacing the outgoing assets, related to the foreign investor platforms, with new products / assets coming from the same sector.
- Gradually extending the existing business lines, also by securing new investors and market shares, through the development of new initiatives in the following sectors: real estate private equity, banking, RSA, pension schemes and insurance, accommodation.
- Consolidating the volume and profitability of the existing funds.

The consolidated objectives of the Plan are as follows:

- **An increase of total assets under management from € 15.7 billion (2017) to € 17.9 billion (2020), primarily as a result of the growth of assets net of real estate expected to reach € 10 billion in 2020 from € 8.2 billion at the end of 2017.**
- **An increase in the number of Private Bankers from 43 (2017) to 67 (2020).**
- **An earnings margin up to € 71 million in 2020.**
- **A net profit of € 6 million in 2020.**
- **Maintaining a high financial soundness, accompanied by a substantially unchanged risk profile, with a Cet 1 ratio in excess of 30% at the end of the Plan period.**
- **The payment of an annual dividend of € 0.01 per share.**

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The financial reporting officer, in charge of preparing the corporate reports and accounting documents (Giulio Bastia) hereby states, pursuant to paragraph 2 of article 154bis of the Consolidated Law on Financial Intermediaries, that the disclosure provided in this press release is in keeping with the company's accounting records, books and entries.

(PURSUANT TO ARTICLE 66 OF CONSOB RESOLUTION NO.11971 OF 14 MAY 1999)

The relevant documents will be made available on the bank website (www.bancafinnat.it), in the Investor Relations page, and, in any case, will be forwarded to all interested parties upon request.

Contacts

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