



# SPAFID CONNECT

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Societa' : BE

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Regolamentata

Nome utilizzatore : SERVICEN02 - Sforza

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Diffusione presunta

Oggetto : REGEM - PR 07062018\_Be signs  
international "partnership" with Finastra

*Testo del comunicato*

Vedi allegato.



Think, Solve, Execute

June 7th, 2018 // Milan

## Be signs international “partnership” with Finastra

Be Group has joined the "InFusion Partner programme" of Finastra, one of the largest companies in the world and leader in Financial Services software ([www.finastra.com](http://www.finastra.com)). Thanks to this partnership, Be strengthens its value proposition in the professional services area for European Financial Institutions.

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*This is an important step - says Stefano Achermann Be Group CEO - that completes our offering of high specialized professional services for the Investment Banking sector. Taking into account the profile and the sizing of our clients, this agreement will open to new international projects, relying on Finastra solutions to support banks’ business strategies.*

Be Group signed a three year partnership agreement with Finastra with the scope of developing professional services and solutions for the "investment banking" at international scale, with a focus on Italy, the DACH region, the United Kingdom and Poland.

The agreement aims at developing strategic projects in Capital Markets, Treasury and Corporate Banking areas, combining Be business transformation advisory skills with Finastra solutions and products. Be and Finastra will work together immediately to offer

### STOCK DATA

Reuters Code: BET.MI  
Bloomberg Code: BET IM

### SHAREHOLDERS DATA

No of Ord. Shares (ml): 134,9  
Total No of Shares (ml): 134,9  
Mkt Cap. (Eur ml): 114,1  
Mkt Float. (%): 45,7  
Mkt Float. (Eur ml): 52,2  
Main Shareholder: T.I.P.

### GROUP DATA (as of 31.12.2017)

Total revenues (Eur ml): 129,7  
EBITDA (Eur ml): 17,2  
EBIT (Eur ml): 9,0  
EBT (Eur ml): 7,7  
Net profit (Eur ml): 5,2  
Net Financial Position (Eur ml): (5,5)

### HEADQUARTER

Rome

### MAIN OFFICES

Milan  
London  
Munich  
Frankfurt  
Madrid  
Vienna  
Warsaw  
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ideas and concrete solutions, enabling to face successfully the challenges of global market competition.

With more than 9.000 customers around the globe, Finastra is a market leader in financial software, delivering mission critical solutions for financial institutions of all sizes, on premises, hosted or in the cloud.

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*This press release is available on the Company's website [www.be-tse.it](http://www.be-tse.it) and on the centralized storage mechanism “eMarket STORAGE” at [www.emarketstorage.com](http://www.emarketstorage.com).*

### **About Be.**

**Be Group** is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting, Information Technology and Process & Document Management services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading financial and insurance institutions and Italian industry to create value and boost business growth. With more than 1,100 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2017 the Group recorded a value of production of Euro 129.7 million.

**Be S.p.a**

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