



Be is selected by a leading Financial Institution to set-up the Italian centre of excellence for Finastra/LoanIQ solution; revenues up to 2.4 ml/€

Be Group has been selected as key partner to support a leading European Banking Group in setting-up the Italian centre of excellence for the LoanIQ solution from Finastra.

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We are working closely with our partners to develop important skills in Corporate and Investment Banking - says Giulia Palucci, Senior Partner of Be - the agreement signed with Finastra and our competence on LoanIQ place us as leading player in the solutions which support the Corporate Lending and Structured Loans operations.

Under this agreement Be will support, over the next two years, the entire production chain of the LoanIQ platform, a leading Finastra solution in the Corporate Lending and Structured Loans sectors. The project is part of the overall systems' evolution plan of one of the main European Banking groups and can reach the total value of 2.4 ml/€.

STOCK DATA

Reuters Code: BET.MI
Bloomberg Code: BET IM

SHAREHOLDERS DATA

No of Ord. Shares (ml): 134.9
Total No of Shares (ml): 134.9
Mkt Cap. (Eur ml): 124.1
Mkt Float. (%): 45.7
Mkt Float. (Eur ml): 63.4
Main Shareholder: T.I.P.

GROUP DATA (as of 31.12.2017)

Total revenues (Eur ml): 12.7
EBITDA (Eur ml): 17.2
EBIT (Eur ml): 9.0
EBT (Eur ml): 7.7
Net profit (Eur ml): 5.2
Net Financial Position (Eur ml): (5.5)

HEADQUARTER

Rome

MAIN OFFICES

Milan
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Warsaw
Bucharest
Kyiv

Be S.p.a

Investor Relations | Patrizio Sforza | +39 06 54 24 86 24 | IR.be@be-tse.it



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LoanIQ is increasingly emerging as a target solution in the Financial Institutions sector, thanks to its flexibility in managing complex financial products. Be has shown to have specialized skills necessary to support even highly complex projects. The Be team will operate from Italy supporting the Customer's needs on a global level.

The recent partnership with Finastra, leader in the Financial Institutions market with several sw solutions including LoanIQ, is a clear competitive advantage for Be group; this agreement is the first result of the work done.

This press release is available on the Company's website www.be-tse.it and on the centralized storage mechanism "eMarket STORAGE" at www.emarketstorage.com.

About Be.

Be Group is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting, Information Technology and Process & Document Management services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading financial and insurance institutions and Italian industry to create value and boost business growth. With more than 1,100 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2017 the Group recorded a value of production of Euro 129.7 million.

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