



SPAFID CONNECT

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Oggetto : PR: net inflows Banca Generali november

Testo del comunicato

Vedi allegato.

**PRESS
RELEASE****November net inflows: €205 million****2018 YTD net inflows: €4.55 billion**

Milan, 12 December 2018 – Banca Generali's **net inflows** amounted to **€205 million** in November, bringing the YTD total to **€4.55 billion**.

The net inflow for the month was positive, despite financial market volatility. In general, net inflows in deposits declined in favour of managed solutions and asset under custody (AuC).

Among managed solutions, net inflows benefitted primarily the new sub-funds of the Sicav LUX IM (€113 million in November; €651 million since inception) and the insurance wrapper BG Stile Libero (€54 million in November; €976 million YTD). Overall, managed solutions totalled €32 million net inflows in November and €1,983 million YTD.

As regards AUC solutions, net inflows partially went into structured products, certificates and other primary market transactions (for a total of €51 million during the month and €627 million YTD). Structured products are mainly combined with an advanced advisory service, which reported contracts for a total amount of €2.3 billion YTD.

Chief Executive Officer Gian Maria Mossa stated: *“Despite the volatile and difficult market situation, net inflows continued to improve in November bearing witness to the quality and versatility of our solutions. We are recording growing demand for investment solutions capable of improving diversification and protection with the support of our financial advisors and we look towards the next few weeks of the year with confidence.”*

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NET INFLOWS AND LIFE NEW BUSINESS IN NOVEMBER 2018

<i>Million of Euros</i>		Nov 2018	Oct 2018	Abs. Chg
Mutual Funds		17	55	-38
Managed Portfolio		-62	-160	98
Mutual Funds and Managed Portfolio		-45	-105	60
Life Insurance		77	41	36
<i>of which BG STILE LIBERO</i>		54	27	27
Managed Assets		32	-64	96
Non Managed Assets		173	295	-122
<i>of which: Securities</i>		185	119	66
Total		205	231	-26
		Jan-Nov 2018	Jan-Nov 2017	Abs. Chg
Mutual Funds		704	1,732	-1,028
Managed Portfolio		-92	2,210	-2,302
Mutual Funds and Managed Portfolio		612	3,942	-3,330
Life Insurance		1,371	1,616	-245
<i>of which BG STILE LIBERO</i>		976	1,406	-430
Managed Assets		1,983	5,558	-3,575
Non Managed Assets		2,567	674	1,893
<i>of which: Securities</i>		1,309	166	1,143
Total		4,550	6,232	-1,682
Life New Business				
		Nov 2018	Oct 2018	Abs. Chg
Life New Business		234	167	67
		Jan-Nov 2018	Jan-Nov 2017	Abs. Chg
Life New Business		2,650	2,818	-168

The Manager responsible for preparing the company's financial reports (Tommaso di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records. Tommaso di Russo (CFO of Banca Generali)

Fine Comunicato n.0856-59

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