



**INDEPENDENT AUDITOR'S REPORT IN ACCORDANCE  
WITH ARTICLE 14 OF LEGISLATIVE DECREE NO. 39 OF  
27 JANUARY 2010 AND ARTICLE 10 OF REGULATION (EU)  
NO.537/2014**

**LANDI RENZO SPA**

**CONSOLIDATED FINANCIAL STATEMENTS AS OF  
31 DECEMBER 2018**



## ***Independent Auditor's Report***

*in accordance with article 14 of Legislative Decree No.39 of 27 January 2010 and article 10 of Regulation (EU) No. 537/2014*

To the Shareholders of  
Landi Renzo SpA

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### ***Report on the Audit of the Consolidated Financial Statements***

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#### ***Opinion***

We have audited the consolidated financial statements of Landi Renzo SpA (hereinafter also the "Company") and its subsidiaries (hereinafter also the "Landi Renzo Group"), which comprise the consolidated statement of financial position as of 31 December 2018, the consolidated income statement, the consolidated statement of comprehensive income, consolidated statement of changes in shareholders' equity, consolidated cash flow statement for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Landi Renzo Group as of 31 December 2018 and of the result of its operations and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree No. 38/2005.

#### ***Basis for Opinion***

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of this report. We are independent of Landi Renzo SpA pursuant to the regulations and standards on ethics and independence applicable to audits of financial statements under Italian law. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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#### ***PricewaterhouseCoopers SpA***

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### ***Key Audit Matters***

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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#### ***Key Audit Matters***

#### ***Auditing procedures performed in response to key audit matters***

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##### ***Recoverability of goodwill***

*See note 4 and the paragraph titled "Consolidation principles and valuation criteria" of the explanatory notes*

As at 31 December 2017 goodwill recognised in the consolidated financial statements related to the cash generating units (hereinafter also "CGU") "Lovato Gas SpA" and "Landi Renzo SpA" amounted to Euro 27.7 million and Euro 2.4 million, respectively. These figures aren't changed at 31 December 2018. During the financial year ended at 31 December 2018 the Landi Renzo Group has completed a reorganization process at Group level that has deeply changed the organizational and production cycles inside the "Automotive" segment and, particularly, of the subsidiary Lovato Gas SpA. Following the completion of the reorganization process above mentioned, the directors of Landi Renzo SpA have reviewed the CGUs formerly detected and, particularly, have identified the "Automotive" segment as new and sole CGU where allocate the goodwill recorded in the consolidated financial statements amounting to total Euro 30.1 million. The Company is required to verify, at least annually, the recoverability of goodwill recognised. This was considered a key audit matter for the purpose of the statutory audit of the consolidated financial statements in consideration of the significant impact of this caption on the Group consolidated statement of financial position and in consideration of the revenue growth forecasts

Our audit approach preliminarily consisted of understanding and evaluating the methods and procedures defined by the Company to determine the recoverable amounts of the CGU including the goodwill, as approved by the statutory board of directors on 14 March 2019, in compliance with IAS 36 as adopted by the European Union.

In particular, we verified the reasonableness of the main assumptions of the directors of Landi Renzo SpA underlying the mentioned aggregation process of those CGUs previously identified to a sole CGU, and the consistency of these assumptions with those effects generated by the completion of the reorganization process at Group Level.

Moreover, we verified the reasonableness of the methods adopted and of the main assumptions reflected in the valuation model (discounted cash flow method) also involving PwC network valuation experts. In particular, we verified the reasonableness of the discount rate and perpetuity growth rate in relation to the valuation practices usually adopted for companies belonging to the industry in which the Landi Renzo Group operates.

We also verified that the cash flows included in the valuation models were consistent with those in the Economic and Financial Plan.

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included in the Economic and Financial Plan 2019-2023.

The valuation models underlying the determination of the recoverable amounts (value in use) of the CGU including the goodwill are based on complex evaluations and estimates of management, having as a reference the business plan approved by the Company's board of directors on 13 September 2017, revised in order to take in account values from the Budget 2019 approved by the Company's board of directors on 14 March 2019 and values for the financial year 2023. In particular, the valuation models of the recoverable amounts of the CGU including the goodwill and the assumptions included in those models are influenced by future market conditions as regards the expected cash flows, the perpetuity growth rate and the discount rate.

Considering that forecast cash flows are a particularly significant parameter for the determination of the recoverable amounts of the CGU including the goodwill as they depend on future and uncertain events, we analysed the reasonableness of the estimated future cash flows through interviews with company management and the involvement of experts in the Automotive segment of the PwC network, who supported us in the critical analysis of the reasonableness of the forecasts included in the Economic-Financial Plan. Furthermore, we verified the mathematical accuracy of the valuation models prepared by the Company.

Finally, we verified the disclosures provided by the Company in the consolidated financial statements about the method adopted to determine the recoverable amounts of the CGU including the goodwill and the results of the valuations performed.

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### ***Recoverability of deferred tax assets***

*See note 9 and the paragraph titled "Consolidation principles and valuation criteria" of the explanatory notes*

Deferred tax assets recognised in the consolidated financial statements as of 31 December 2018 amounted to Euro 14.2 million, partially offset by deferred tax liabilities equal to Euro 3.7 million, giving a net deferred tax asset equal to Euro 10.5 million. Deferred tax assets relate for Euro 5.3 million to temporary differences between the book values of assets and liabilities recognised in the financial statements and the corresponding tax values, and for Euro 8.9 million to prior tax losses, considered as substantially recoverable during the first three years of the above mentioned Economic and Financial Plan. The recoverability of deferred tax assets was considered to be a key audit matter for the purpose of the statutory audit of the consolidated financial statements in consideration of the significant impact of this caption on the

Our audit procedures preliminarily included understanding and evaluating the procedures adopted by the Company to verify the recoverability of deferred tax assets. We carried out an in-depth analysis of deferred tax assets related to prior tax losses as their recoverability is closely related to the existence of future taxable income and, therefore, to the achievement of the prospective results included in the above mentioned Economic and Financial Plan. We obtained and verified details of deferred tax assets based on the jurisdictions of the different countries in which the Landi Renzo Group operates, which relate for Euro 13.5 million to Italian subsidiaries included in the



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consolidated statement of the financial position and on the consolidated income statement of Landi Renzo Group, as well as due to the complexity of the evaluation of the recoverability of these receivables which is closely related to the achievability of the Economic and Financial Plan.

tax consolidation scheme of Landi Renzo SpA.

We obtained the analysis performed by the Company of the recoverability of deferred tax assets closely related to the existence of future taxable income of the Landi Renzo Group for the period 2019-2023, which are based on the net results included in the mentioned Economic and Financial Plan.

We verified the reasonableness of the net results included in the Economic and Financial Plan through interviews with company management and the involvement of PwC network experts in the Automotive segment, who supported us in the critical analysis of the reasonableness of the forecasts in the Economic and Financial Plan.

Finally, we verified the disclosures provided by the Company in the consolidated financial statements about the elements supporting the recoverability of deferred tax assets.

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### ***Evaluation of investment in SAFE&CEC Srl***

*See notes 6 and 36 of the explanatory notes*

At December 31, 2018, the carrying amount of the investment in the company SAFE&CEC Srl measured with the equity method amounted to € 21.9 million.

The Company verifies for the presence of impairment indicators that could give rise to doubts about the recoverability of the value of the investment.

This aspect was considered of particular relevance for the statutory audit of the consolidated financial statements in consideration of the significant impact of the item on the consolidated statement of financial position and on the consolidated income statement of the Landi Renzo Group, also considering the value of goodwill included in the participation. The directors of Landi Renzo SpA have requested and obtained the following documentation approved by the statutory board of

The audit approach preliminarily consisted of understanding and evaluating of the methods adopted by the directors of Landi Renzo SpA for the purpose of recording the value of the equity investment of the company SAFE&CEC Srl with the equity method and the analyses carried out by the same with reference to the presence of any impairment indicators.

We also verified the reasonableness of the methods adopted and of the main assumptions reflected in the impairment test evaluation model (method of discounting cash flows) prepared by the directors of SAFE&CEC Srl with the support of external advisors, also involving PwC network valuation experts. In particular, we verified the reasonableness of the discount rate and the perpetual growth rate with respect to the



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directors of SAFE&CEC Srl on 11 March 2019, for the purpose of evaluating the carrying value of the equity investment held in SAFE&CEC Srl and of the analysis of any presence of impairment indicators: (i) statutory and consolidated financial statements at 31 December 2018; (ii) budget 2019 and (iii) impairment test on the goodwill recorded in the consolidated financial statements of SAFE&CEC Srl at 31 December 2018. Following the aforementioned analysis, no impairment indicators were identified with reference to the book value of the equity investment of SAFE&CEC Srl.

valuation practices usually adopted for companies belonging to the industry in which Landi Renzo Group operates. We also verified that the cash flow included in the valuation model were consistent with those included in the plans approved by the directors.

Considering that the forecast cash flows are a particularly significant parameter for the determination of the recoverable amount as it depends on to future and uncertain events, we analysed the reasonableness of the estimated future cash flow through interviews with company management of Landi Renzo SpA and SAFE&CEC Srl, with the consultants used by the directors of SAFE&CEC Srl also through the involvement of PwC network experts of the Automotive segment, who supported us in the critical analysis about the reasonableness of the forecasts included in the plans.

Finally, we verified the disclosures provided by the Company in the consolidated financial statements about the analyses carried out to identify the lack of impairment indicators.

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### ***Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements***

Management is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree No. 38/2005 and, in the terms prescribed by law, for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Management is responsible for assessing the Landi Renzo Group's ability to continue as a going concern and, in preparing the consolidated financial statements, for the appropriate application of the going concern basis of accounting, and for disclosing matters related to going concern. In preparing the consolidated financial statements, management uses the going concern basis of accounting unless management either intends to liquidate Landi Renzo SpA or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing, in the terms prescribed by law, the Landi Renzo Group's financial reporting process.



### *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

As part of an audit conducted in accordance with International Standards on Auditing (ISA Italia), we exercised professional judgement and maintained professional scepticism throughout the audit. Furthermore:

- We identified and assessed the risks of material misstatement of the consolidated financial statements, whether due to fraud or error; we designed and performed audit procedures responsive to those risks; we obtained audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- We obtained an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Landi Renzo Group's internal control;
- We evaluated the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- We concluded on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Landi Renzo Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Landi Renzo Group to cease to continue as a going concern;
- We evaluated the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- We obtained sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Landi Renzo Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Landi Renzo Group audit. We remain solely responsible for our audit opinion on the consolidated financial statements.



We communicated with those charged with governance, identified at an appropriate level as required by ISA Italia regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identified during our audit.

We also provided those charged with governance with a statement that we complied with the regulations and standards on ethics and independence applicable under Italian law and communicated with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determined those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We described these matters in our auditor's report.

#### ***Additional Disclosures required by Article 10 of Regulation (EU) No 537/2014***

On 29 April 2016, the shareholders of Landi Renzo SpA in general meeting engaged us to perform the statutory audit of the Company's and the consolidated financial statements for the years ending 31 December 2016 to 31 December 2024.

We declare that we did not provide any prohibited non-audit services referred to in article 5, paragraph 1, of Regulation (EU) No. 537/2014 and that we remained independent of the Company in conducting the statutory audit.

We confirm that the opinion on the consolidated financial statements expressed in this report is consistent with the additional report to those charged with governance, in their capacity as audit committee, prepared pursuant to article 11 of the aforementioned Regulation.

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#### ***Report on Compliance with other Laws and Regulations***

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#### ***Opinion in accordance with Article 14, paragraph 2, letter e), of Legislative Decree No. 39/2010 and Article 123-bis, paragraph 4, of Legislative Decree No. 58/98***

Management of Landi Renzo SpA is responsible for preparing a report on operations and a report on the corporate governance and ownership structure of the Landi Renzo Group as of 31 December 2018, including their consistency with the relevant consolidated financial statements and their compliance with the law.

We have performed the procedures required under auditing standard (SA Italia) No. 720B in order to express an opinion on the consistency of the report on operations and of the specific information included in the report on corporate governance and ownership structure referred to in article 123-bis, paragraph 4, of Legislative Decree No. 58/98, with the consolidated financial statements of the Landi





Renzo Group as of 31 December 2018 and on their compliance with the law, as well as to issue a statement on material misstatements, if any.

In our opinion, the report on operations and the specific information included in the report on corporate governance and ownership structure mentioned above are consistent with the consolidated financial statements of the Landi Renzo Group as of 31 December 2018 and are prepared in compliance with the law.

With reference to the statement referred to in article 14, paragraph 2, letter e), of Legislative Decree No. 39/2010, issued on the basis of our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have nothing to report.

***Statement in accordance with article 4 of Consob's Regulation implementing Legislative Decree No. 254 of 30 December 2016***

Management of Landi Renzo SpA is responsible for the preparation of the non-financial statement pursuant to Legislative Decree No. 254 of 30 December 2016. We have verified that management approved the non-financial statement.

Pursuant to article 3, paragraph 10, of Legislative Decree No. 254 of 30 December 2016, the non-financial statement is the subject of a separate statement of compliance issued by ourselves.

Parma, 29 March 2019

PricewaterhouseCoopers SpA

*Signed by*

Nicola Madureri  
(Partner)

*This report has been translated into English from the Italian original solely for the convenience of international readers.*