

Giuseppe Caselli

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Senior Executive with more than 32 years of international experience in the Oil & Gas Services Industries with:

- Saipem SpA a world leader International Company in Drilling, Engineering, Procurement and Construction of complex project onshore and offshore;
- Consolidated Contractors Company (CCC) an International Globally Diversified Company in Engineering and Construction of Mega Projects in the Civil and Oil & Gas sectors being the largest Engineering and Construction Company in the Middle East

Several **expat assignments** worldwide including West Africa, Middle East, Central Asia, and Norway, in manager and executive positions.

Strong competences and participation in defining company's **strategic** directions as well as **direct responsibility on the Profit & Loss of the Company activities** inclusive of business development, commercial, acquisition, managing of Companies/Subsidiaries, execution of projects, identification and establishment of industrial partnership.

Main strengths

- o Strongly **results oriented**, committed to company **values and ethics**, strong experience in **leading change and people** in challenging situations.
- o Ability to grow business through formation and expansion of current activities and specific experience in establishment and development of JV Company and Alliances.
- o Significant experience in driving **turn around**, transformation, **restructuring** and business integration phases
- o Highly flexible and adaptable to lead in very **diverse cultural environments** and proven skills **in leading and building strong and motivated teams**
- o Proven ability to identify and **develop human talents** and ensure **competent succession** in key positions of organizations

Career and Main Achievement

2018 To date **Consolidated Contractors Company CCC / Managing Director Oil & Gas Africa**

- ✓ Responsible for business development, identification and selection of commercial opportunities, participations to tenders contract / projects acquisition in Africa
- ✓ Responsible for the P&L of the Oil & Gas Business in Africa.
- ✓ Defining, Managing and Participating in Commercial Agreements, Alliances and JV Companies/Association
- ✓ Managing all major relation with International and National Clients.
- ✓ Ensuring in conjunction with the Company Ownership the definition of Company business strategies and activities in Africa.
- ✓ Different Special Assignment in other Country were Company Operates ranging from Commercial to Operation.
- ✓ Board Executive Director of the Group Engineering Company for Oil & Gas (CCEL) that's operates worldwide.

- ✓ Responsible for the P&L of all Business Units and Business Lines: Drilling Offshore and Onshore, Engineering and Construction Onshore and Offshore, Floater, Infrastructure for a total revenue of above 11 bUS\$ with more than 35,000 employees worldwide reporting to CEO.
- ✓ Responsible for business development, identification and selection of commercial opportunities, participations to tenders contract / projects acquisition.
- ✓ Managing and coordinating the responsible heads of the various Business Units/Lines, including execution of main critical projects.
- ✓ Defining, Managing and Participating in Commercial Agreements, Alliances and JV Companies/Association
- ✓ Managing all major relation with International and National Clients.
- ✓ Ensuring in conjunction with CEO and CFO the definition of Company business strategies and plans in particular proposing objectives with regard to the positioning of the Business Units in relation to reference markets/countries of interest.
- ✓ Ensuring the maximization of Company competitiveness and results for the various businesses, in line with defined strategies and in accordance with quality, health, safety and environmental standards, guaranteeing the necessary operative and commercial coordination, steering and control actions for projects, companies and branches.
- ✓ Ensuring the overall view of the workload and available resources at Company level in the various companies that operate for the different Business Units in order to ensure their optimal use.
- ✓ Ensuring the definition of guidelines and general standards and supervising activities aimed at harmonizing work and operations methodologies in the different entities, guaranteeing constant alignment with best practices.
- ✓ Ensuring in conjunction with the relevant Company functions, activities for the identification, evaluation, implementation and control of investment projects / product innovation.
- ✓ Mid 2017 Company went to reorganization of the Business Model passing from a Business Unit structure to a Divisional Structure with a redefinition of roles and responsibility and I was appointed as Chief Operating Officer of the Onshore and Floater Division up to my exit of the Company in early 2018.

2013 Chief Operating Officer Engineering and Construction Onshore/Offshore Business Unit Milan - Italy

- ✓ Responsible for the P&L of the Engineering and Construction Onshore/Offshore Business Unit for a total revenue of around 8 bUS\$ with more than 30,000 employees worldwide reporting to CEO
- ✓ Responsible for business development, identification and selection of commercial opportunities, participations to tenders, contract/ project acquisition of the Business Unit.
- ✓ Managing and coordinating the responsible heads of the various Business Lines, including execution of main critical projects.
- ✓ Defining, Managing and Participating in Commercial Agreements, Alliances and JV Companies/Association of the Business Unit.
- ✓ Managing all major relation with International and National Clients.
- ✓ Ensuring in conjunction with CEO and CFO the definition of BU business strategies and plans in particular proposing objectives with regard to the positioning of the Business Unit in relation to reference markets/countries of interest.
- ✓ Ensuring the maximization of the Business Unit competitiveness and results, in line with defined strategies and in accordance with quality, health, safety and environmental standards, guaranteeing the necessary operative and commercial coordination, steering and control actions for projects, companies and branches.
- ✓ Ensuring the overall view of the workload and available resources at Business Unit level in the various companies that operate for the different Business Lines in order to ensure their optimal use.
- ✓ Ensuring the definition of guidelines and general standards and supervising activities aimed at harmonizing work and operations methodologies in the different entities, guaranteeing constant alignment with best practices.
- ✓ Ensuring in conjunction with the relevant Company functions, activities for the identification, evaluation, implementation and control of investment projects / product innovation of the Business Unit.

2006/2012

Chief Operating Officer Drilling Business Unit

Milan - Italy

- ✓ Responsible for the P&L of the Onshore & Offshore Drilling for a total revenue of around 2.5 bUS\$ with more than 5,000 employees worldwide reporting to CEO
- ✓ Responsible for business development, identification and selection of commercial opportunities, participations to tenders, contract acquisition of the Business Unit.
- ✓ Managing and coordinating the responsible heads of the various activities, including execution of major critical investment projects.
- ✓ Managing all major relation with International and National Clients.
- ✓ Ensuring in conjunction with CEO and CFO the definition of BU business strategies and plans in particular proposing objectives with regard to the positioning of the Business Unit in relation to reference markets/countries of interest.
- ✓ Ensuring the maximization of the Business Unit competitiveness and results, in line with defined strategies and in accordance with quality, health, safety and environmental standards, guaranteeing the necessary operative and commercial coordination, steering and control actions for projects, companies and branches.
- ✓ Ensuring the overall view of the workload and available resources at Business Unit level in the various companies.
- ✓ Ensuring the definition of guidelines and general standards and supervising activities aimed at harmonizing work and operations methodologies in the different entities, guaranteeing constant alignment with best practices.
- ✓ Ensuring in conjunction with the relevant Company functions, activities for the identification, evaluation, implementation and control of investment projects / product innovation of the Business Unit.
- ✓ During the 6 years tenure the turnover increased three times and major capital investment project were executed for a total investment value of around 3.5-4 b US\$.

1886 /2005

Various Expatriate Assignment

Worldwide

- 2001 / 2005 Kazakhstan Resident Country Manager
 - Responsible for business development and Managing the operations of the Company in Kazakhstan.
 - Managing Director of a Local JV Company.
- 1997 / 2001 Nigeria Managing Director Saipem Contracting Nigeria and Saipem Drilling Nigeria
 - Managing Director and responsible of the P&L of two companies operating in Nigeria: Saipem Contracting Nigeria for onshore activities and Saipem Nigeria Ltd for Onshore and Offshore drilling.
 - Responsible of various different major contract acquisition and project execution.
- 1993 / 1996 Nigeria – UAE JV Project Director
 - United Arab Emirates - Bab Maqta Tawelah Gas Pipeline Project/ADNOC
 - United Arab Emirates - Jabel Dhannam Gas Pipeline Project /ADNOC
 - Nigeria - Gas Pipeline To Aluminum Smelting Project / NNPC.
 - Nigeria - Kolocreek-Rumuekpe Pipeline / SPDC / SHELL
- 1991 /1992 Saudi Arabia Construction Manager
- 1989 / 1990 Saudi Arabia / Qatar Construction Superintendent
- 1987 /1988 Nigeria First Field Assistant
- 1986 /1987 Italy Field Assistant
- 1985 /1986 Italy Previous Working Experience Outside Saipem SpA : Consulting Engineer

Saipem Companies Board Positions

From:	To:	Position held:	Company:	Country
15/04/11	03/01/13	Chairman	Petrex SA	Peru
13/03/11	03/01/13	Chairman	Saipem Misr for Petroleum Services (S.A.E.)	Egypt
16/10/10	22/02/11	Director	Moss Offshore AS	Norway
02/08/10	30/04/11	Chairman	Saipem Drilling Company Private Limited	India
26/06/09	28/08/10	Manager	Saipem Discoverer Invest Sarl	
07/04/09	06/04/15	Director	ERSAI Marine Limited Liability Company	Kazakhstan
16/10/08	15/10/10	Director	Moss Offshore AS	Norway
24/07/08	07/04/06	General Director	ERSAI Marine Limited Liability Company	Kazakhstan
10/04/08	31/05/01	Director	Saipem (Nigeria) LTD	Nigeria
19/03/08	14/04/11	Chairman	Petrex SA	Peru
21/11/07	25/06/09	Manager	Frigstad Discoverer Invest Ltd	
27/11/06	28/02/18	Director	ERSAI Caspian Contractor LLC	Kazakhstan
13/10/06	15/10/08	Director	Moss Offshore AS	Norway
13/10/06	15/10/08	Director	Moss Marittime AS	Norway
04/06/06	12/03/11	Chairman	Saipem Misr for Petroleum Services (S.A.E.)	Egypt
11/05/06	09/04/08	Director	Saipem Ltd	Nigeria
04/04/06	01/08/10	Chairman	Saudi Arabian Saipem Ltd	Saudi Arabia
06/02/06	01/08/10	Chairman	Saipem Aban Drilling Company Private Ltd	India
27/12/05	18/03/08	Chairman	Petrex SA	Peru
10/11/205	10/09/06	MANAGER	Saipem – Perfuracoes e Construcoes Petroliferas America do Sul LDA	Portugal
10/11/05	26/12/05	Director	Petrex SA	Peru
30/09/05	10/05/06	Director	Saipem Ltd	Nigeria
07/04/06	26/11/06	General Director	ERSAI	Kazakhstan
01/12/96	31/05/01	Managing Director	Saipem Contracting Nigeria Ltd.	Nigeria
26/11/97	31/05/01	Managing Director	Saipem Ltd	Nigeria

Education and Personal

- **English** – Fluent – **Spanish/Russian** – Rudiment
- Degree in Mechanical Engineer University of Ancona – Chartered Engineer of the Society of Engineer since 1985
- Born in San Benedetto del Tronto (Italy) on May 22nd 1958 - Married to Italian national Via Solari,19 - 20144 Milano.
- Flexible about choice of country 's residence

DICHIARAZIONE AMMINISTRATORE INDIPENDENTE

Il sottoscritto Giuseppe Caselli nato a San Benedetto del Tronto (AP) il 22/05/1958 residente a Milano, in Via Solari 19, codice fiscale CSLGPP58E22H769J,

DICHIARA

di accettare la nomina a consigliere di amministrazione di TREVI – Finanziaria Industriale S.p.A. ed a tal fine, sotto la propria responsabilità,

DICHIARA

di possedere tutti i requisiti previsti dalle vigenti disposizioni normative, amministrative e statutarie per tale Carica ed in particolare senza pretese di esaustività:

1. di non ricadere in alcuna situazione di ineleggibilità e di incompatibilità con la carica di componente del Consiglio di Amministrazione, nonché l'esistenza dei requisiti prescritti dalla normativa applicabile, compresi i requisiti di onorabilità previsti per i membri degli organi di controllo disposto dall'art. 147 quinquies e dell'art. 148 comma 4° del D. Lgs. 58/1998 e successive modificazioni ed integrazioni (c.d. "Testo Unico della Finanza" - TUF), e dall'art. 2 del decreto del Ministero della Giustizia del 30 Marzo 2000, n. 162;
2. di essere in possesso dei requisiti di indipendenza come previsto dall'art. 26 dello Statuto Sociale e dall'art. 148 comma 3° del D.lgs. 58/1998 richiamato dall'art. 147 – ter del Decreto medesimo;
3. ai sensi dell'art. 148, comma 3 lettera b), del D. Lgs. 58/1998, di non essere coniuge, parente o affine entro il quarto grado degli Amministratori della società TREVI – Finanziaria Industriale S.p.A. o degli Amministratori di società da questa controllate, delle società che la controllano e di quelle sottoposte al comune controllo;
4. ai sensi dell'art. 148, comma 3° lettera c), del D. Lgs. 58/1998, di non essere legato alla società TREVI – Finanziaria Industriale S.p.A., alle società da questa controllate, alle società che la controllano e a quelle sottoposte a comune controllo ovvero gli Amministratori della stessa società e ai soggetti di cui al punto precedente, da rapporto di lavoro subordinato o autonomo ovvero da altri rapporti di natura patrimoniale o professionale che ne compromettano l'indipendenza;
5. di non essere in posizione di incompatibilità ai sensi dell'art. 149 octies del Regolamento CONSOB n. 11971/1999 e successive modificazioni e integrazioni;
6. di non essere interdetto, inabilitato o fallito;
7. di non essere stato condannato ad una pena che comporti l'interdizione, anche temporanea, dai pubblici uffici o di incapacità ad esercitare uffici direttivi;
8. di non esercitare attività in concorrenza con la Società;
9. di non ricoprire l'incarico di amministratore o sindaco in più di sei società, diverse da quelle controllate dalla medesima TREVI – Finanziaria Industriale S.p.A. o ad essa collegate, quando si tratti (i) di società quotate ricomprese nell'indice FTSE/MIB (o anche in equivalenti indici esteri), ovvero (ii) di società che svolgano attività bancaria o assicurativa, ovvero (iii) le società di cui al Libro V, titolo V, capi V, VI, VII del Codice Civile che individualmente o complessivamente a livello di Gruppo, qualora redigano il bilancio consolidato, presentano i) ricavi delle vendite e delle prestazioni superiori a 500 milioni di Euro ovvero ii) un attivo dello stato patrimoniale superiore a 800 milioni di Euro
10. di impegnarsi a comunicare tempestivamente alla Società ogni successivo atto o fatto che modifichi le informazioni stesse.

Si allega infine copia del proprio *curriculum vitae* e l'elenco degli incarichi di Amministratore e Sindaco ricoperti alla data attuale.

26, Agosto 2019

In fede,

A handwritten signature in red ink, appearing to be 'Giuseppe Caselli', written in a cursive style.

Giuseppe Caselli

