



SPAFID CONNECT

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Informazione
Regolamentata
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Data/Ora Ricezione : 05 Settembre 2019 17:40:39
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Diffusione presunta
Oggetto : PR: Net Inflows August 2019

Testo del comunicato

Vedi allegato.

**PRESS
RELEASE**

Total net inflows amounted to €315 million in August (€3,467 million YTD)

Net inflows of managed products at €125 million (€1,681 million YTD)

Assets under Advisory at €4.3 billion (+€2.0 billion YTD)

Milan, 5 September 2019 – Banca Generali's **net inflows** amounted to €315 million in August, bringing the YTD total to €3.5 billion.

August net inflows increased compared to the same period of the previous year and remained in line with the significant figures reported in the previous month, confirming the quality of a product mix that meets clients' demand for protection and low volatility.

With regard to managed products, net inflows of the new Sicav **LUX IM¹** grew by €129 million, bringing its YTD total to €1.4 billion. Among **AUC**, newly issued **certificates** and **securitisations** totalled €56 million in the month and €684 million YTD.

Current account deposits rose sharply (€168 million) driven by the ongoing acquisition of new customers.

Assets under Advisory continued to show solid growth: assets amounted to €4.3 billion at the end of August, increasing by €2.0 billion YTD.

Chief Executive Officer and General Manager Gian Maria Mossa stated: *"We reported a very solid result, also in light of the seasonality and the geopolitical uncertainties for the period. This confirmed once again that financial advisors' professionalism is the true key to success. Our diversified investment solutions, personalised service and our financial advisors' close relationships with households are further distinctive features that allow us to look toward the final part of the year with confidence."*

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¹ Including BG Alternative.

**PRESS
RELEASE**
NET INFLOWS AND LIFE NEW BUSINESS IN AUGUST 2019

		<i>Million of Euros</i>		
		Aug 2019	Jul 2019	Abs. Chg
Mutual Funds		148	246	-98
	<i>of which LUX IM</i>	129	262	-133
Managed Portfolio		-44	-13	-31
Mutual Funds and Managed Portfolio		104	233	-129
Life Insurance		21	133	-112
	<i>of which: BG Stile Libero</i>	-1	46	-47
Managed Assets		125	366	-241
Non Managed Assets		190	-52	242
	<i>of which: Securities, Structured products, Securitisations</i>	22	-50	72
Total		315	314	1
		Jan - Aug 2019	Jan - Aug 2018	Abs. Chg
Mutual Funds		900	708	192
	<i>of which LUX IM</i>	1,412	352	1,060
Managed Portfolio		-324	201	-525
Mutual Funds and Managed Portfolio		576	909	-333
Life Insurance		1,105	1,126	-21
	<i>of which: BG Stile Libero</i>	221	822	-601
Managed Assets		1,681	2,035	-354
Non Managed Assets		1,786	1,769	17
	<i>of which: Securities, Structured products, Securitisations</i>	663	901	-238
Total		3,467	3,804	-337
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Life New Business		Aug 2019	Jul 2019	Abs. Chg
Life New Business		126	239	-113
		Jan - Aug 2019	Jan - Aug 2018	Abs. Chg
Life New Business		2,058	1,985	73

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The Manager responsible for preparing the company's financial reports (Tommaso di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records. Tommaso di Russo (CFO of Banca Generali)

Fine Comunicato n.0856-39

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