



1H 2020 Results

4 August 2020

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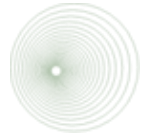
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1H 2020 Highlights

Toni Volpe – Chief Executive Officer

1H 2020 Business Highlights



Owned Assets

- ❑ **Better production** vs. 1H 2019 (+24%) due to strong winds in the UK and France and **perimeter growth** in the Nordics, France and Spain. Lower performance in Italy (-10%) YoY.
- ❑ **Lower comprehensive captured prices** in the UK (-11%) and in Italy (-6%) vs. 1H 2019

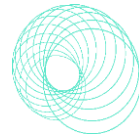
Financials

- ❑ **Higher Ebitda at €106.3M** (€107.9M after adjustments) vs €104.9M 1H 2019 and above expectations
- ❑ Lower **Group Net Earnings** at €21.3M (€24.3M after adjustments) vs €26.3M in 1H 2019
- ❑ **NFP at €692M lower** than €721M end of 2019 impacted by **cash-in** from sale of minorities in US assets



Asset Development

- ❑ Signed **PPA in Sweden** for Brattmyrliden (under construction) for **10 years**, with a coverage of around **70% of the electricity produced**
- ❑ **Pipeline improved** and increased permitting applications
- ❑ First **community benefit scheme** signed in Norway
- ❑ Reached **2.9 GW** under management



Energy Management & Downstream Services

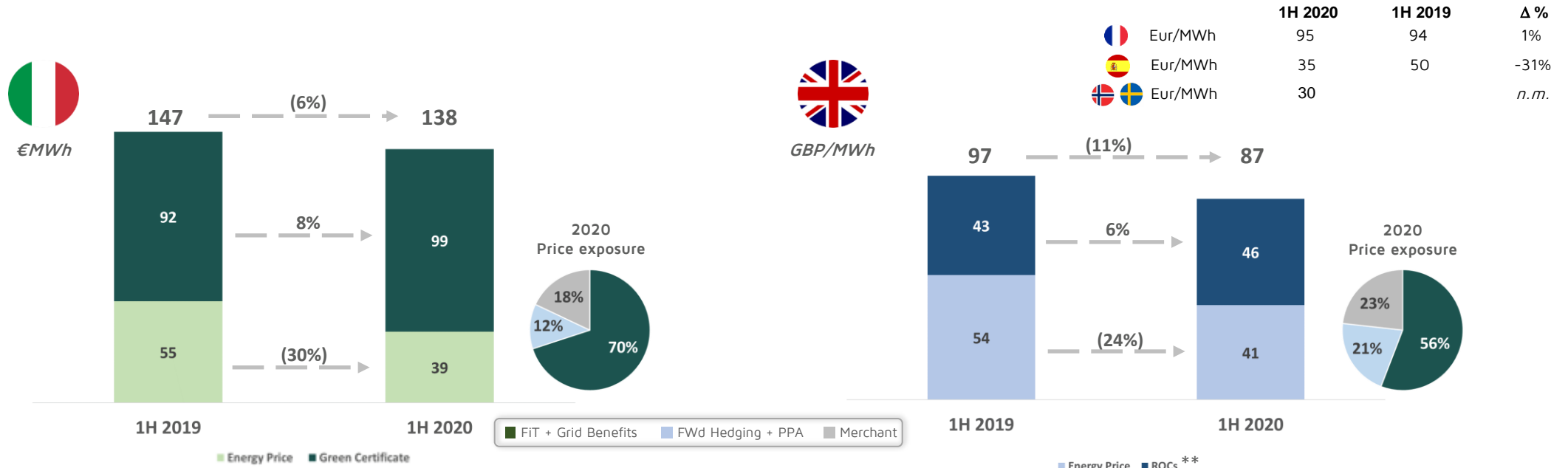
- ❑ **682 GWh dispatched** in-house in Italy (100% of energy produced + 3rd parties) vs 468 GWh in 1H 2019.
- ❑ Commercial launch of **CloE platform**
- ❑ Lower demand allows participation of wind assets in **new flexibility remuneration**

Covid – 19 Business Updates

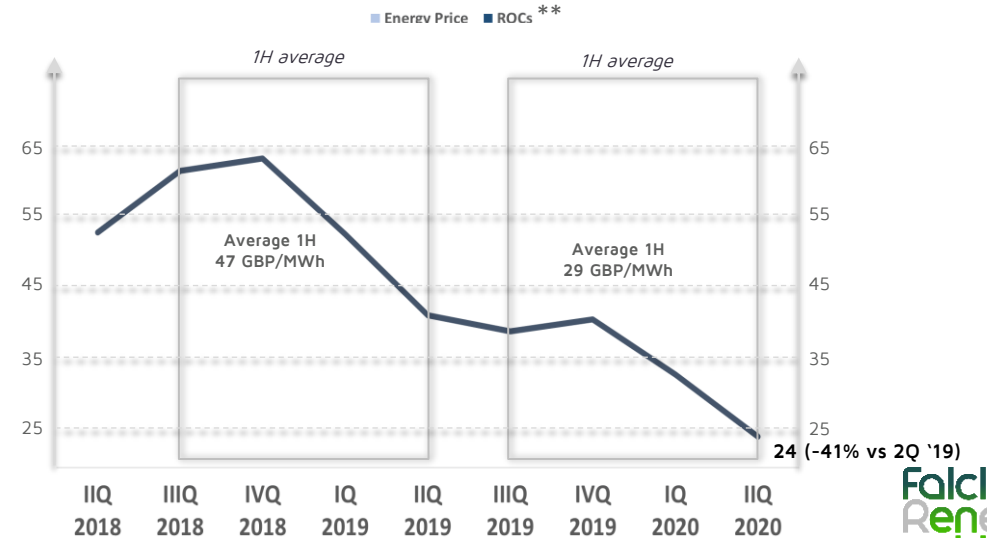
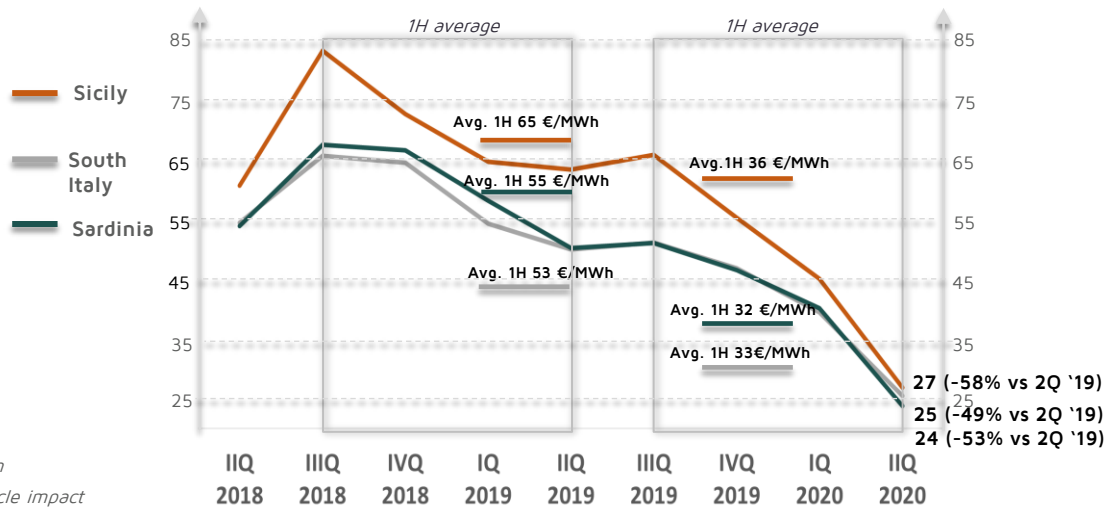
- 👍 Confirmed **Regular** supply of electricity in the period.
- 👍 **Workforce** mostly still in **smart working mode**
- 👍 Construction: **all turbines erected** at Brattmyrlyden (74 MW)
- 👎 **Softer price scenario** for the rest of 2020 and higher commodity volatility
- 👎 Slowdown of **technical activities and advisory** in the Service Sector (- €1.1M Ebitda vs 1H 2019)
- 👍 **Increased Capital allocation** to development and digitalization with some delays in organic pipeline growth

1H 2020 Captured Price Overview

CAPTURED ENERGY
+ INCENTIVE PRICE



WHOLESALE
PRICE*

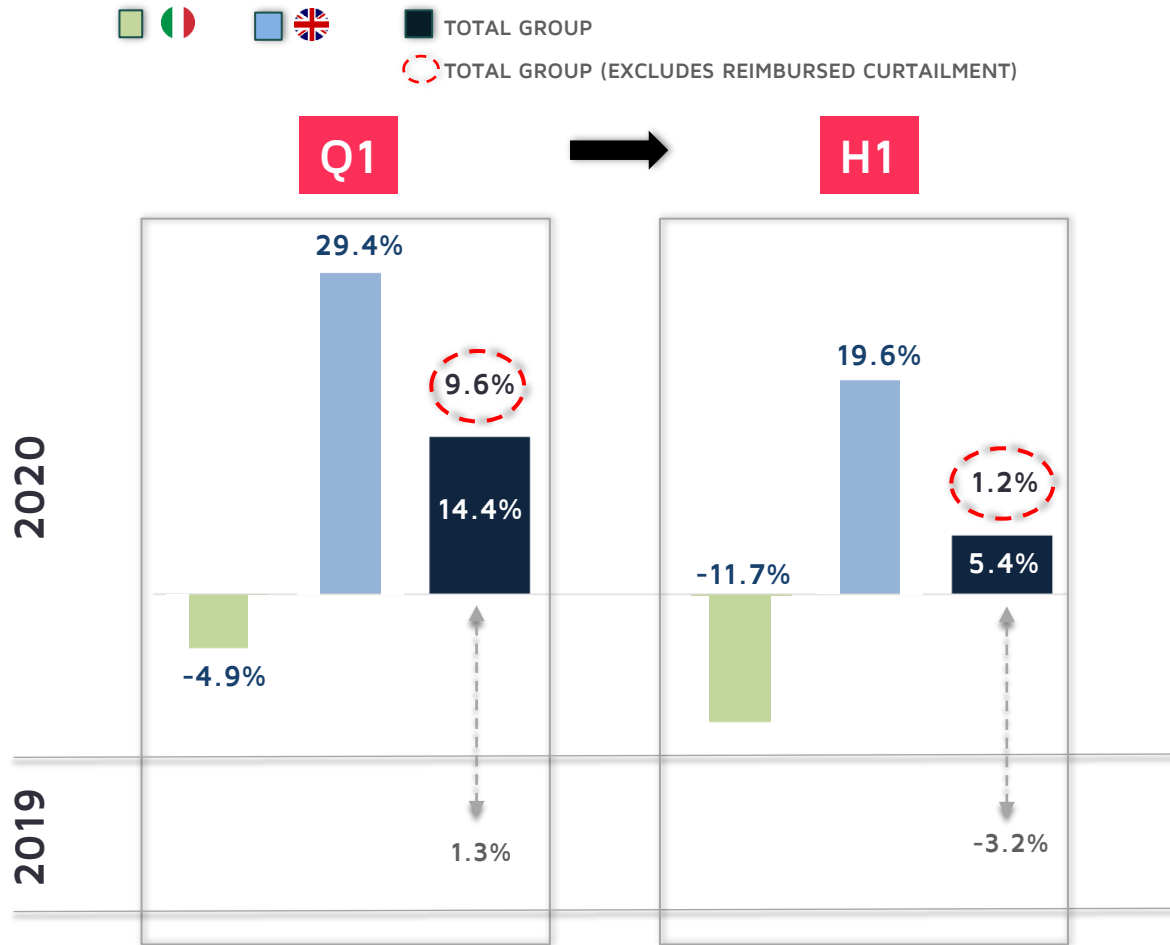


* Source: GME, Heren

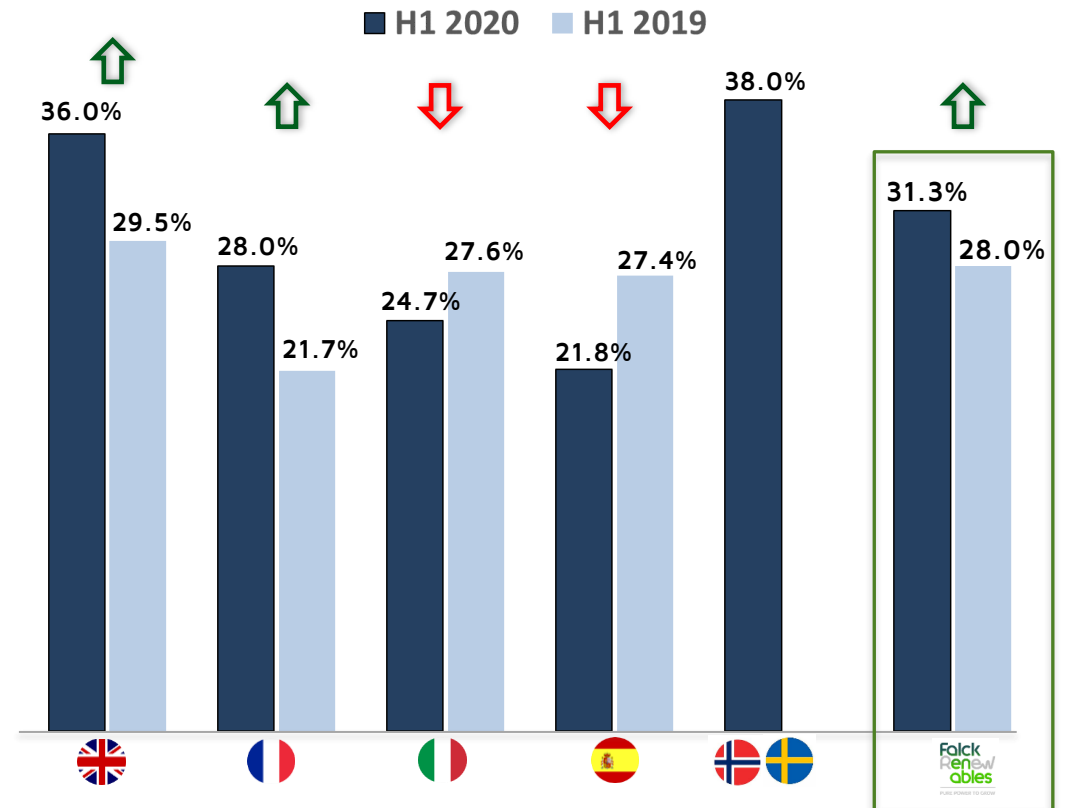
** Excluding Roc Recycle impact

Assets: 1H 2020 Wind Portfolio Performance

UK & Italy: Evolution of Production*



1H 2020 vs. 1H 2019: Load Factor** by Country



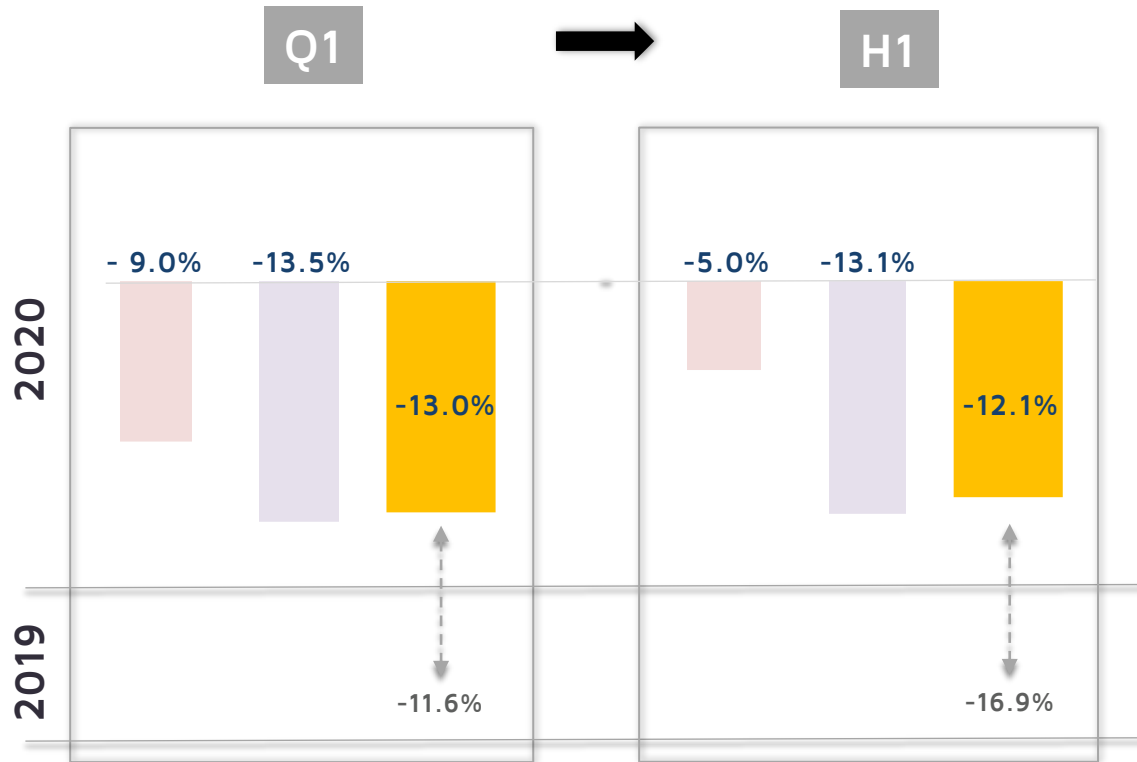
** Based on effective operating hours, excluding reimbursed curtailments

Assets: 1H 2020 Solar Portfolio Performance

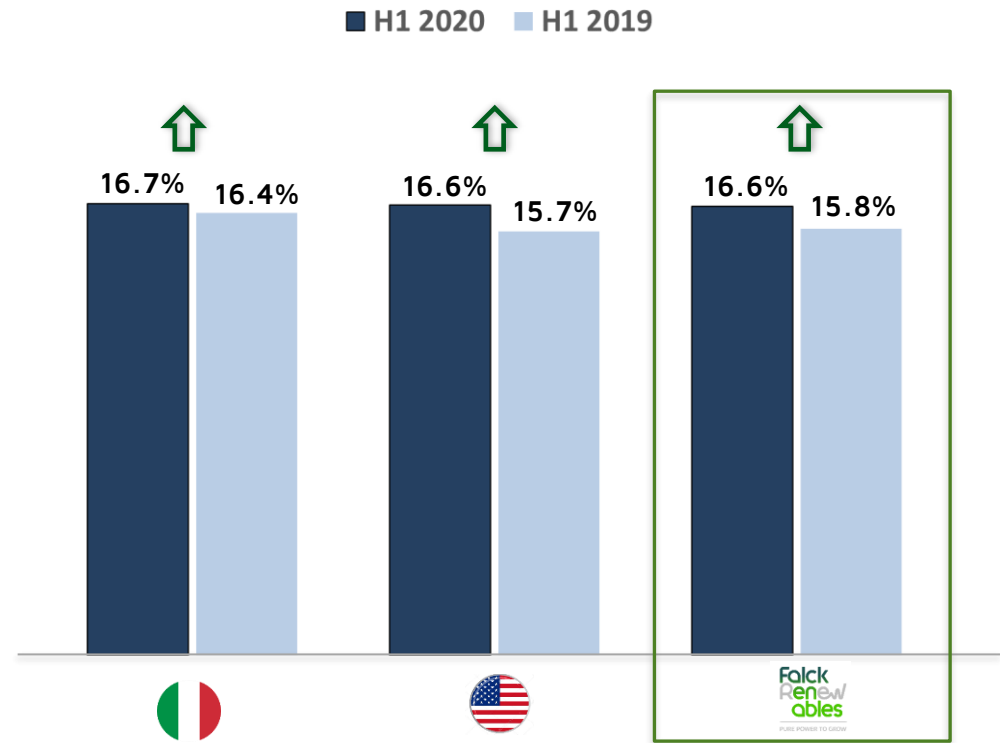
US & Italy: Evolution of Production**







1H 2020 vs. 1H 2019: Load Factor* by Country

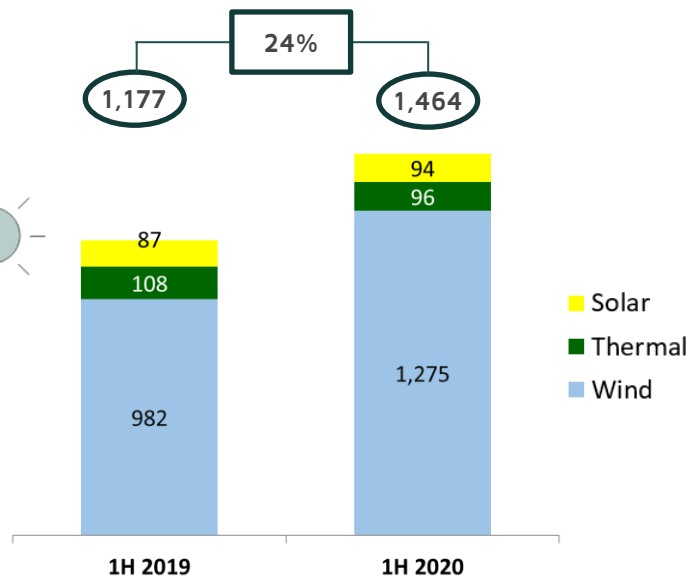
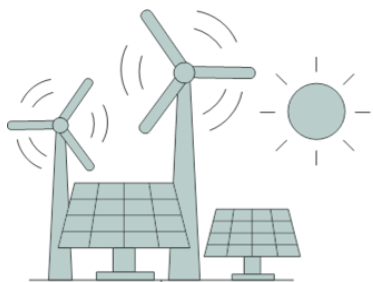


* Based on effective operating hours

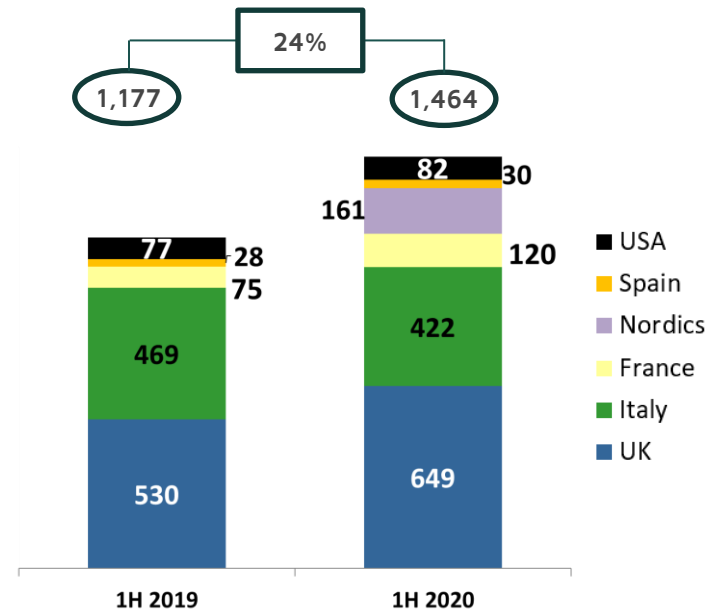
** variation % vs. internal Index of production

Electricity Production in 1H 2020 (GWh)

By Technology



By Country



1H 2020

Confirmed better productions vs. 1H 2019 (+22%). Significant grid curtailments at our Millennium, Kilbraur, Assel Valley and Auchrobert wind farms included in National Grid balancing system (53 GWh compensated).



- Lower wind production vs. 1H 2019 (-10%) due to poor winds in 1Q and in April, partially mitigated by strong outputs in June. Solar production slightly below 1H 2019 (-2%).
- Energy from waste/biomass lower vs. 1H 2019 (-10%) impacted by biannual maintenance at Rende Biomass plant.



Better productions vs 1H 2019 thanks to a good plants' performance in 2Q 2020



Higher productions vs. 1H 2019 (+60%). Full contribution from increased perimeter (56MW since March 2019) with output better than expected. Confirmed good performance from existing wind farms (42 MW).

Δ vs. Internal Index

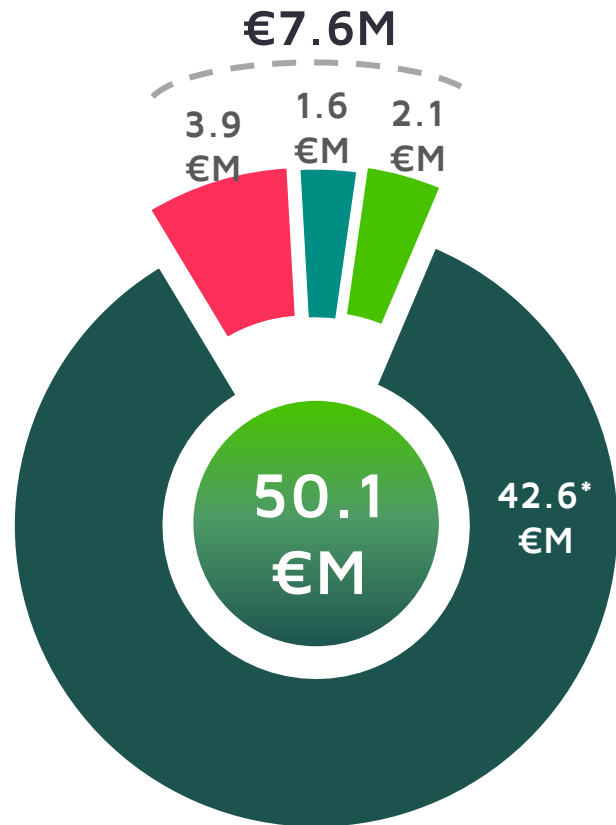
+19.6% in 1H 2020 while in 1H 2019 production was 3.7% worse than the Index

- Wind: -11.7% vs Index in 1H 2020 while in 1H 2019 production was -1.8% vs the Index
- Solar: -5.0% in 1H 2020 aligned with 1H 2019 performance vs Index (-5.1%)

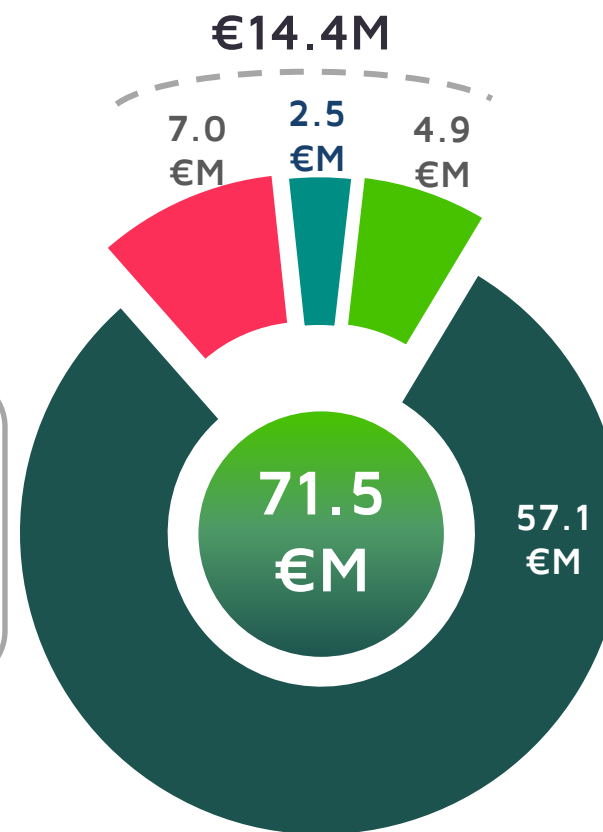
-13.1% in 1H 2020 while in 1H 2019 production was -18.3% vs the Index.

Capital Allocation: 1H 2020 vs 1H 2019

1H 2019



1H 2020



~2x growth of cash allocated to creation of future opportunities (pipeline, customer services, digitalization)



Cash-out: Capex + Development Expenses (including direct personnel expenses)

1H 2020 Results

Paolo Rundeddu – Chief Financial Officer

1H 2020 Financial Highlights

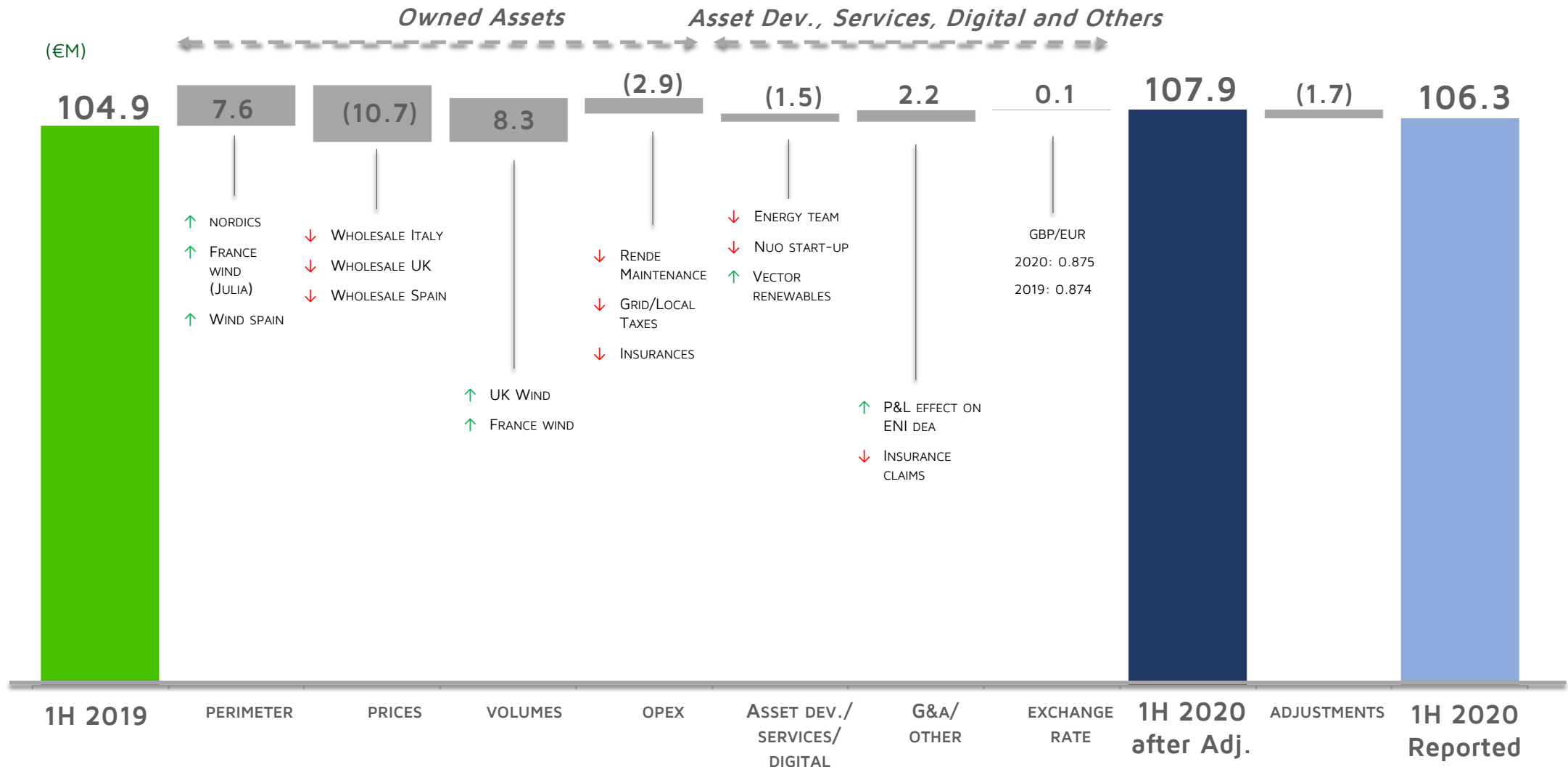


(€M)	Adjustments				1H 2020 after Adj.	1H 2019	1H 2020 Adj. vs 1H 2019
	1H 2020 Reported	Covid Donations	LTI 2017 - 2020	Deferred Tax UK			
Revenues and Other Income	204.8				204.8	190.6	7.5%
Ebitda	106.3	0.7	1.0		107.9	104.9	2.9%
<i>% on Revenues and Other Income</i>	<i>51.9%</i>				<i>52.7%</i>	<i>55.1%</i>	
Depreciation - Amortization - Write Off	(44.0)				(44.0)	(41.4)	
Operating result	62.3	0.7	1.0		64.0	63.6	0.6%
<i>% on Revenues and Other Income</i>	<i>30.4%</i>				<i>31.2%</i>	<i>33.4%</i>	
Financial income and charges	(20.8)				(20.8)	(19.5)	
Equity investments	(0.8)				(0.8)	0.9	
Earnings Before Taxes	40.7	0.7	1.0		42.4	45.0	(5.8%)
Taxes	(12.3)	(0.2)	(0.2)	2.7	(9.9)	(11.2)	
Net Earnings	28.4	0.5	0.7	2.7	32.4	33.8	(4.2%)
Minorities	7.1	0.04		1.0	8.2	7.5	
Group Net Earnings	21.3	0.5	0.7	1.7	24.3	26.3	(7.9%)

Breakdown	1H 2020	1H 2019
Depreciations	(40.6)	(38.0)
Provisions	(3.3)	(2.2)
Write - offs / Revaluations	(0.1)	(1.1)

(€M)	Adjustments				END OF 1H 2020 after Adj.	END OF 2019
	END OF 1H 2020 Reported	Covid Donations	LTI 2017 - 2020	Deferred Tax UK		
Net Invested Capital	1,339			2.5	1,342	1,328
Equity	647	0.5	0.7	2.5	651	608
Net Financial Position	(692)	0.5	0.7		(691)	(721)
<i>of which: Proj. Fin. and MLT no recourse</i>	<i>(614)</i>				<i>(614)</i>	<i>(672)</i>

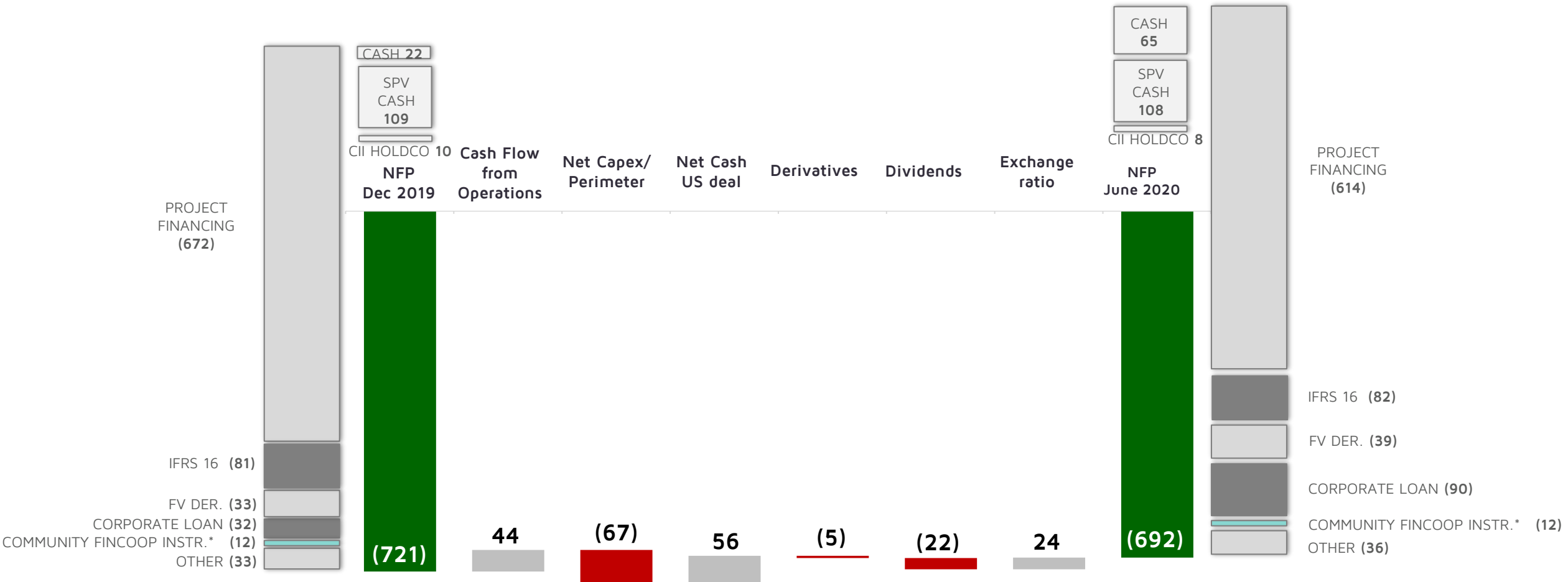
1H 2020 EBITDA Bridge



1H 2020 Cash Flow



(€M)

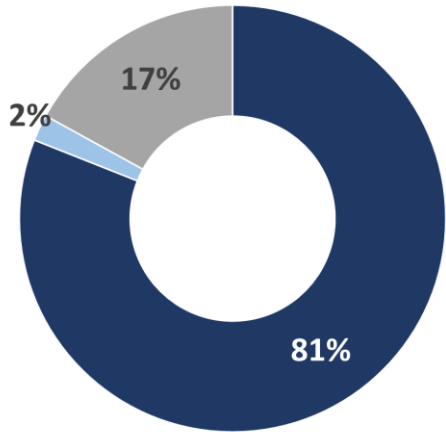


* Investment scheme to encourage the community to establish cooperatives, whose members will contribute to financing the energy plant

1H 2020 Gross Debt Breakdown



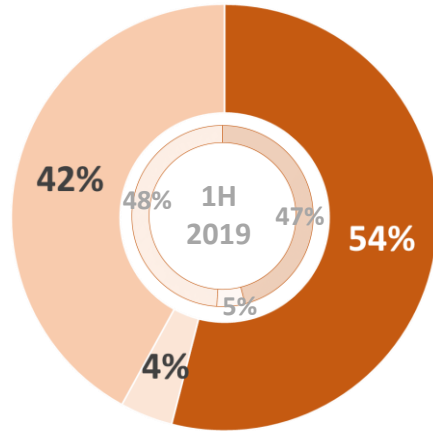
Gross Debt Nature Without Derivatives and Leases



€754M

- Financing with recourse
- Project financing without recourse
- Other financings without recourse

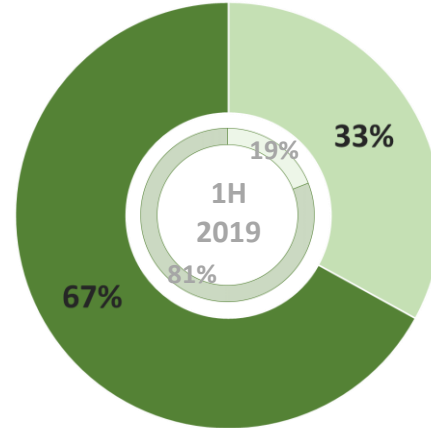
Gross Debt by Currency Without Derivatives and Leases



€754M

- GBP
- EUR
- USD

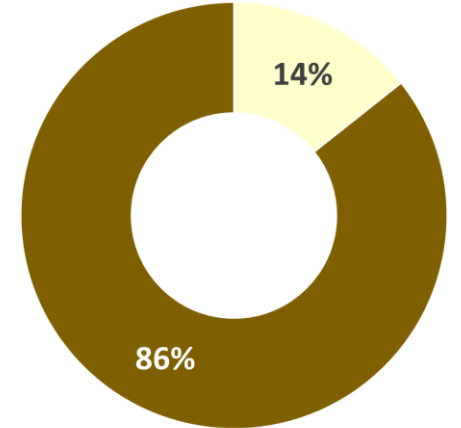
Gross Debt Without Derivatives and Leases Hedged



€754M

- Hedged
- Un-hedged

Gross Debt Without Derivatives and Leases: Construction and Operations



€754M

- Operating plants
- Under construction

Average interest rate (including interest rate swap) of 3.2%*

Outlook

Toni Volpe – Chief Executive Officer

Guidance 2020

(€M)

	<i>Old</i>	Scenario 1		<i>Old</i>	Scenario 2
			EBITDA		
	<i>196</i>	194		<i>202</i>	198
			Group Net Earnings*		
	<i>38*</i>	34		<i>40*</i>	36
			Net Financial Position		
	<i>785</i>	740		<i>775</i>	740

Before provisions and impairment

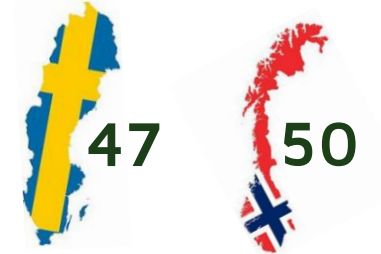
Main Considerations

- **In common, from 1H Results:**
Deferred Tax in the UK, Covid donations, LTI, higher BD expenses under equity method, higher minorities and Covid impact on downstream services
- **Price assumptions 2H:**
 - **Scenario 1:** *current forward price scenario*
 - **Scenario 2:** *July forward price scenario*
- **Fx 2H:** *GBP ~ 0.90 and USD ~ 1.14*

* It includes the impact of deferred tax liabilities on Group Net Earnings due to the change of the corporate tax rate in the UK

Appendix

Operating Assets: 1,133 MW in 1H 2020

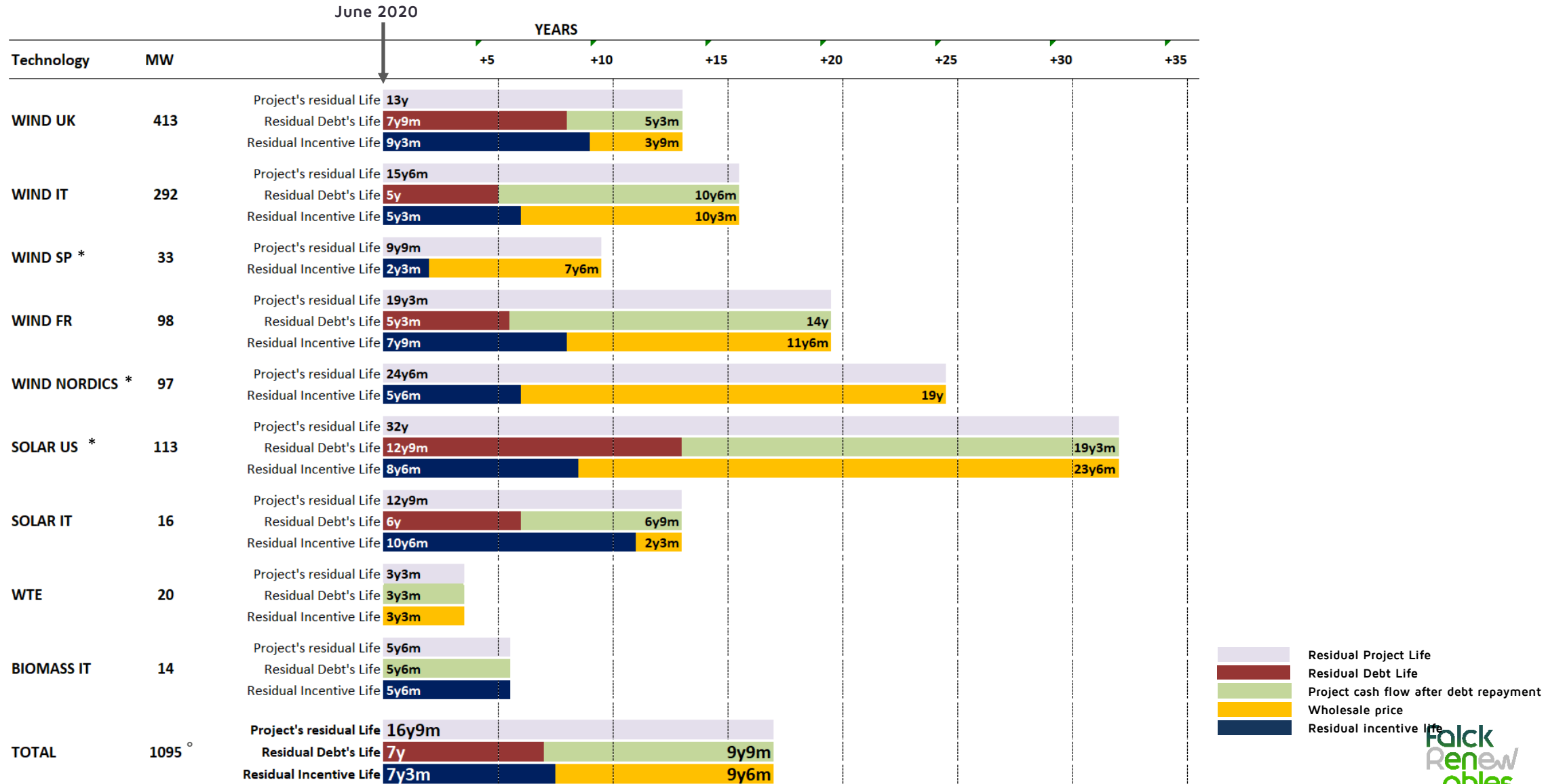


MW				TOTAL
	292	16	46	354
	413			413
		113		113
	98			98
	59			59
	50			50
	47			47
TOTAL	959	129	46	1,133*

+95 MW Under Construction

* Includes minority stake in La Muela (26%) wind farm and Frullo Energia Ambiente (49%) for a total amount of 37MW

Asset Base in 1H 2020



Installed Capacity and Production by Plant in 1H 2020

WIND



Plants	MW	Energy produced 1H 2020 (GWh)
Cefn Croes (Wales)	58.5	95
Boyndie (Scotland)	16.7	23
Earlsburn (Scotland)	37.5	63
Ben Aketil (Scotland)	27.6	48
Millennium (Scotland)	65.0	84
Kilbraur (Scotland)	67.5	97
Nutberry (Scotland)	15.0	31
West Browncastle (Scotland)	30.0	48
Kingsburn (Scotland)	22.5	46
Assel Valley (Scotland)	25.0	45
Auchrobert (Scotland)	36.0	52
Spaldington (England)	11.8	17
San Sostene (Italy)	79.5	87
Minervino Murge (Italy)	52.0	40
Buddusò – Alà dei Sardi (Italy)*	138.0	168
Petralia Sottana (Italy)	22.1	20
Ty Ru (France)	10.0	13
Fouy (France)	10.0	12
Cretes (France)	10.0	12
Esquennois (France)	12.0	15
Eol Team (France)	12.0	15
Noyales (France)	10.0	14
Bois (France)	12.0	15
Mazeray (France)	12.0	13
Coudray (France)	10.0	11
Cabezo San Roque (Spain)	23.3	18
Carrecastro (Spain)	10.0	12
Hennøy (Norway)	50.0	73
Åliden (Sweden)	46.8	89

SOLAR



Plants	MW	Energy produced 1H 2020 (GWh)
Rende (Italy)	1.0	1
Sicily (Italy)	13.1	9
Mesagne (Italy)	2.0	2
North Carolina (USA)	92.0	68
Syncarpha - Massachusets (USA)	14.5	10
Middleton – Massachusets (USA)	6.0	4

WTE/BIO



WTE Trezzo (Italy)	20.0	55
BIO Rende (Italy)	15.0	41

MINORITIES

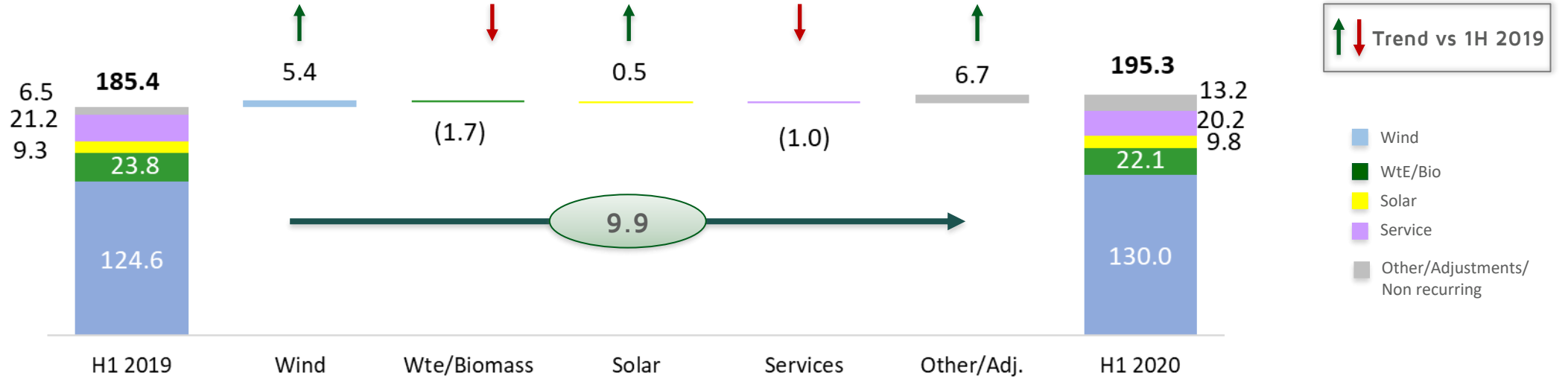
La Muela (Wind - Spain)	25.7
Frullo Energia Ambiente (WtE - Italy)	11.0

* The installed capacity is 159 MW, production limit at 138 MW

TOTAL INSTALLED CAPACITY (MW)	1,133
TOTAL ENERGY PRODUCED (GWh)	1,464

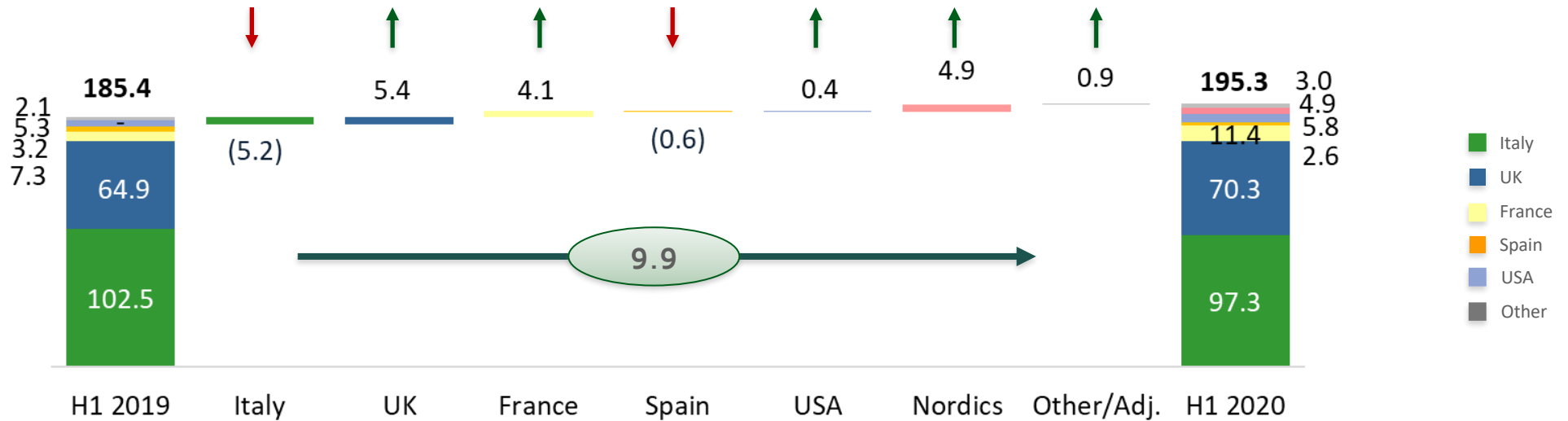
1H 2020 Revenues

Revenues by Technology



(€M)

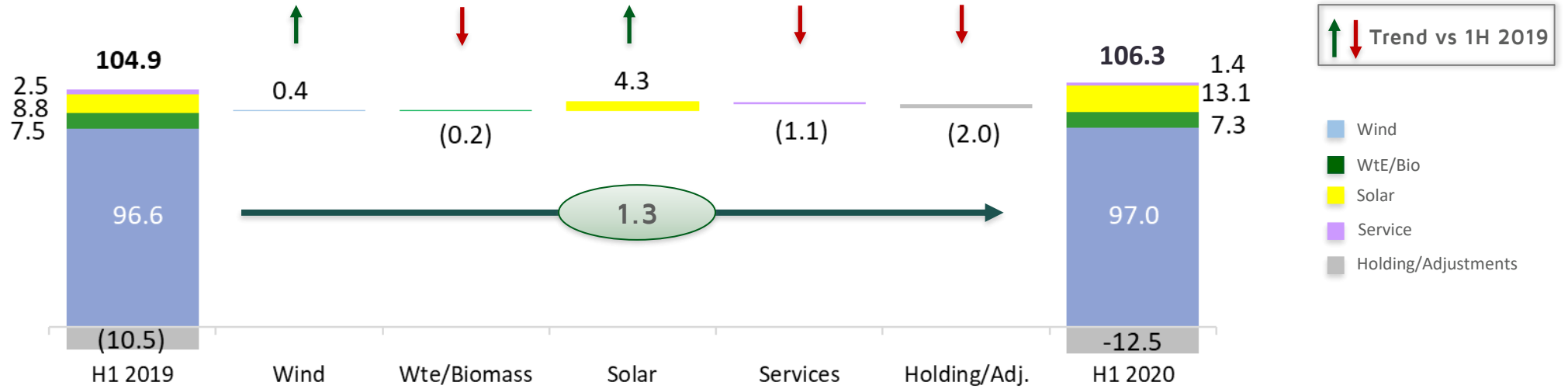
Revenues by Country*



* By origination

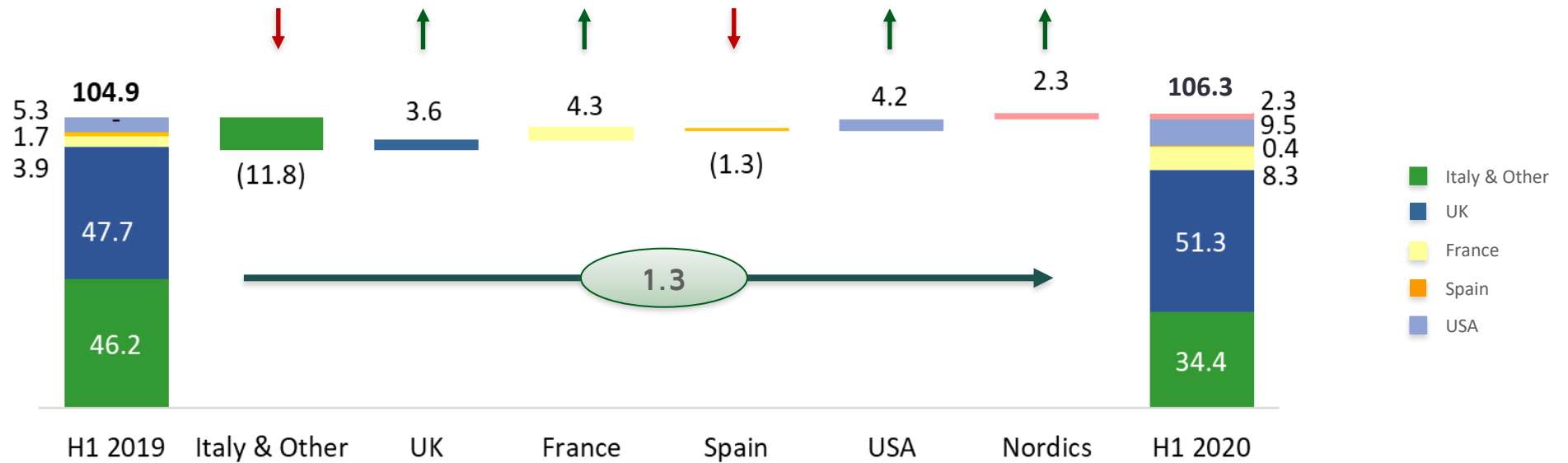
1H 2020 EBITDA

EBITDA by technology



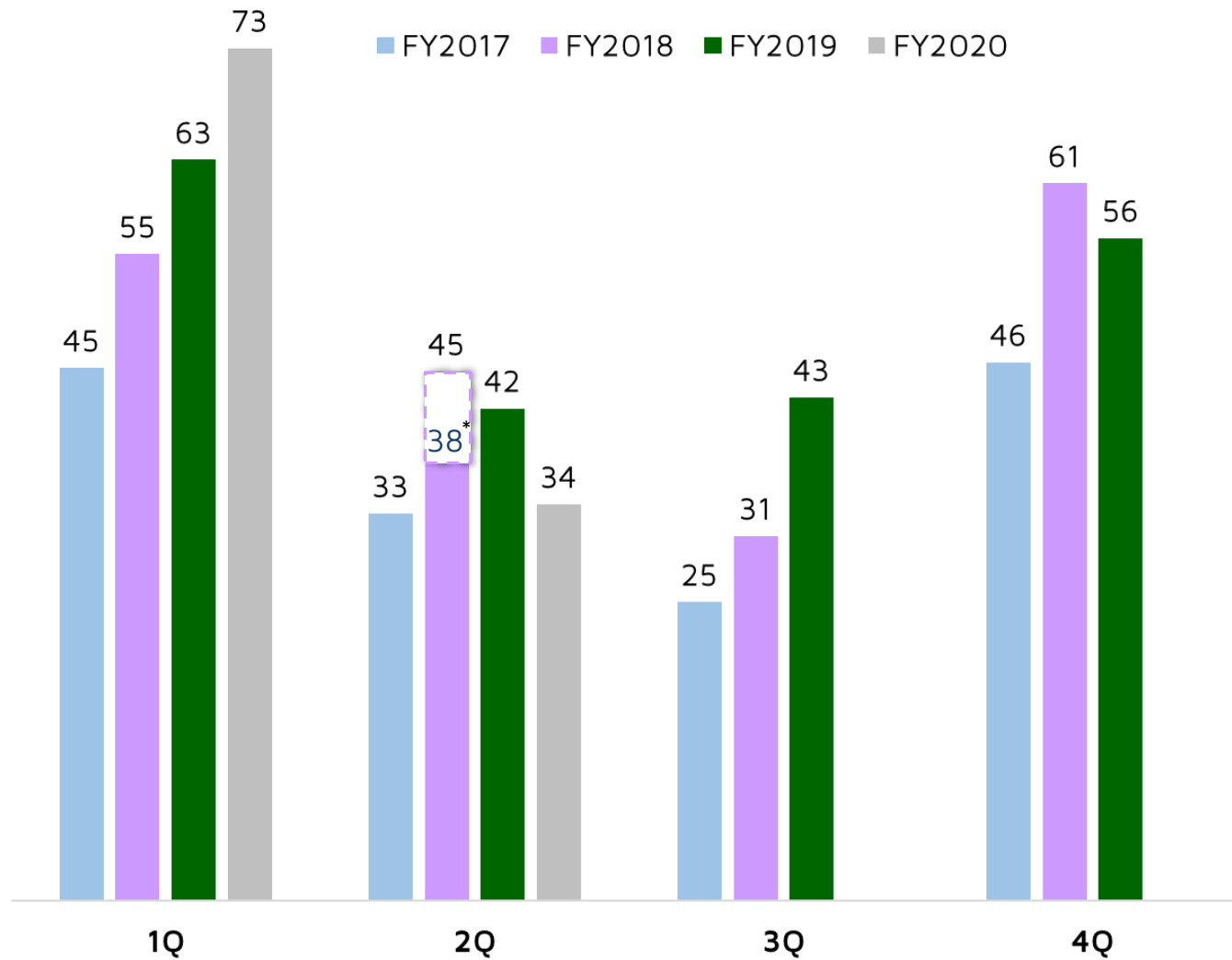
(€M)

EBITDA by Country *



* By origination

EBITDA Breakdown by Quarter



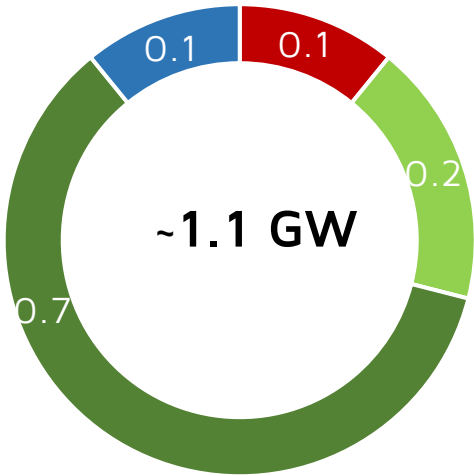
1H 2020 EBITDA: higher volumes and increase of perimeter to mitigate the decrease of energy prices

* It includes the impact of non-recurring transactions of €7.1M

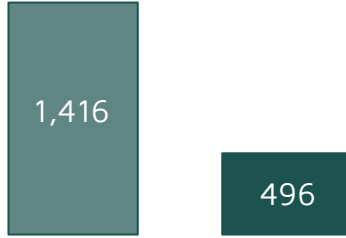
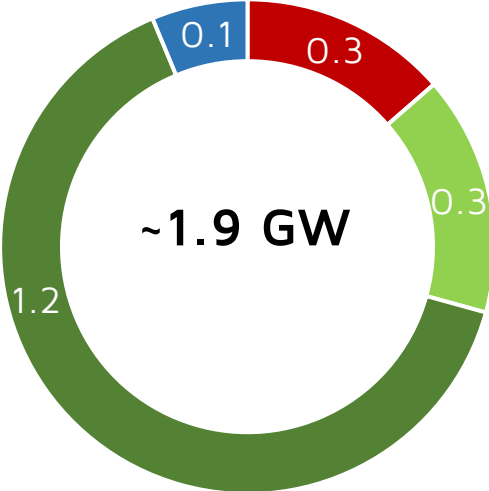
Gross Pipeline Evolution

■ USA ■ South Europe ■ North Europe ■ Nordics

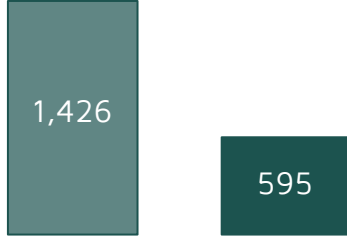
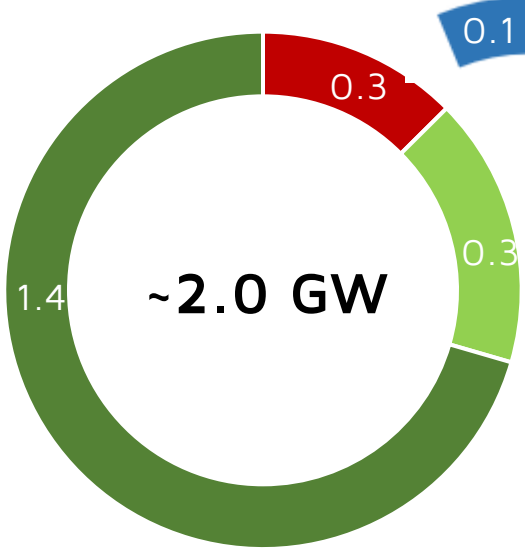
June 2019



January 2020*



June 2020



■ Phase 1: at least land or grid secured
 ■ Phase 2: planning application submitted

All figures exclude projects under construction



Headcount Evolution: from 1H 2019 to 1H 2020

