FY 2020 Results







Forward-Looking Statements

This presentation contains certain forward-looking statements that reflect the Company's management's current views with respect of future events and financial and operational performance of the Company and its subsidiaries. These forward-looking statements are based on Falck Renewables S.p.A.'s current expectations and projections about future events and have been prepared in accordance with IFRS currently in force and the related interpretations as set out in the documents issued to date by IFRIC and SIC, with the exclusion of any new standard which is effective for annual reporting periods beginning after January 1st 2021. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Falck Renewables S.p.A. to control or estimate precisely, including changes in the regulatory environment, future market developments, fluctuations in the price and availability of fuel and other risks. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Falck Renewables S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation. The information contained in this presentation does not purport to be comprehensive and has not been independently verified by any independent third party.

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- FY 2020 Results
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Business Highlights FY 2020



Owned Assets

- Increased production vs. 2019 (+13%) at 2.7 TWh due to good winds in the UK and France and perimeter growth in the Nordics, France and Spain. Lower performance in Italy (-11%) YoY
- Lower comprehensive captured prices in the UK (-7%) and in Italy (-3%) vs. 2019
- Owned capacity **1,196 MW** (+9% per year on average from end of 2015) + **74 MW**Brattmyrliden not included, energized and close to COD

Asset Development

- □ Pipeline: confirmed ~2.8 GW developed by end of 2020 (including "in construction" of 175 MW) + additional 2.5 GW of Prospects
- Increase of projects in Phase II and III to ~1GW and Devex (+54%) vs 2019
- Won PPAs and awarded tariffs for ≈ 175 MW in 5 different countries: Wind PPA in Norway (Hennoy) and Sweden (Brattmyrliden); Solar PPA in Italy; Tariff in NY (US) Community Solar 37.5 MW PV; and Spanish auction 40 MW PV
- Completed the acquisition of 62MW in the US in November
- ☐ Community benefit schemes signed in Norway and Spain

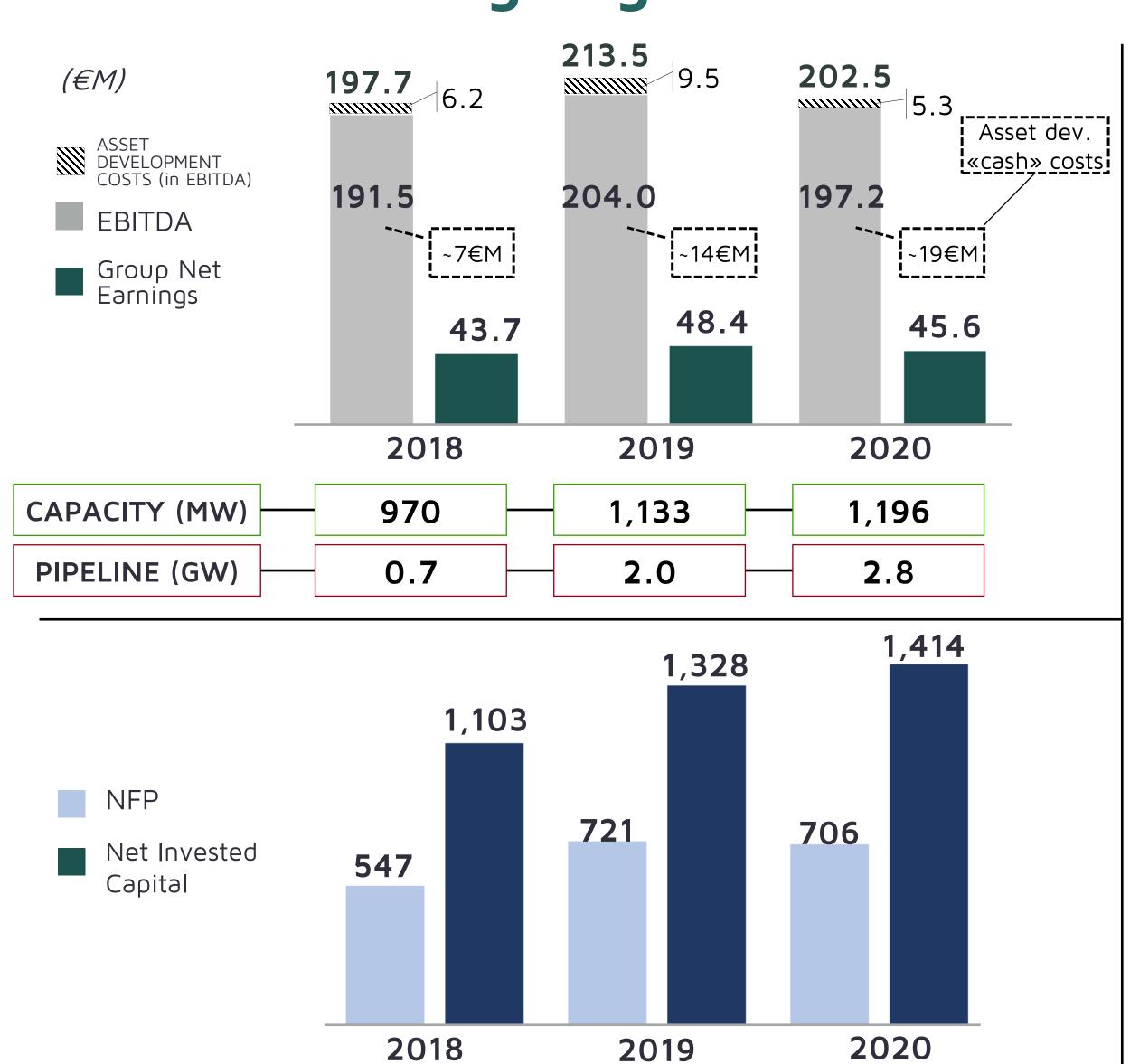
Services

- Improved performance of Vector Renewables and contained Covid impact on downstream services
- Reached 3 GW of assets under management with Vector Renewables
- Energy Management: 1,331 GWh dispatched in-house in Italy and in the UK (Falck assets + 3rd parties) vs 964 GWh in 2019. Participation in the Flexibility market with UK wind farms.
- Won 7.5 MW on Italian TSO auctions with ultra-fast frequency regulation service pilot
- Distributed generation: 1 MW acquired for revamping, 2 PV and 1 micro-CHP sold to third parties for self consumption

Sustainability KPIs on track



Financial Highlights FY 2020



3.5x

3.6x

2.9x

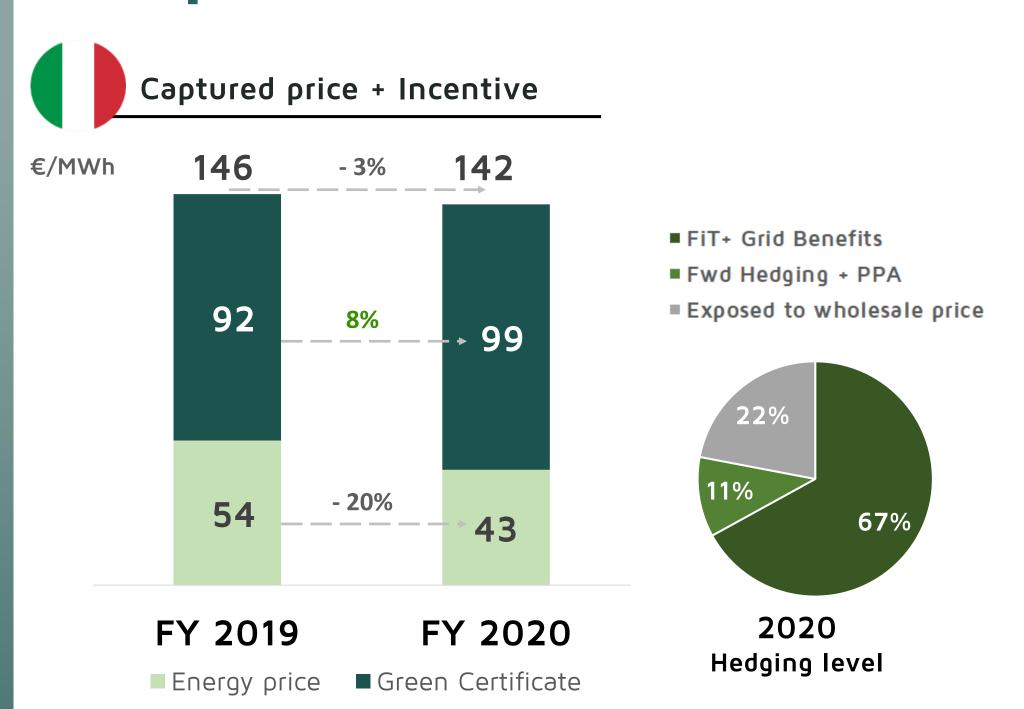


- Group Net Earnings at €45.6M (€36.6 after non-recurring and special items) above expectations. 5.7% vs 2019
- NFP at €706M (€728.7M after non-recurring and special items) better than expectations and end of 2019 (€721M)
- Continued asset base growth (+ ~300€M invested capital vs. 2018), strong cash flow generation
- +254% growth in Asset Development capital allocation since 2018, underpinning growth in pipeline and change mission from IPP to «DEVELOPER OWNER»



NFP/ EBITDA

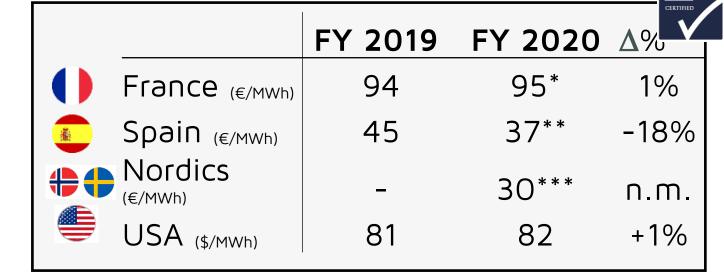
Captured Price Overview FY 2020





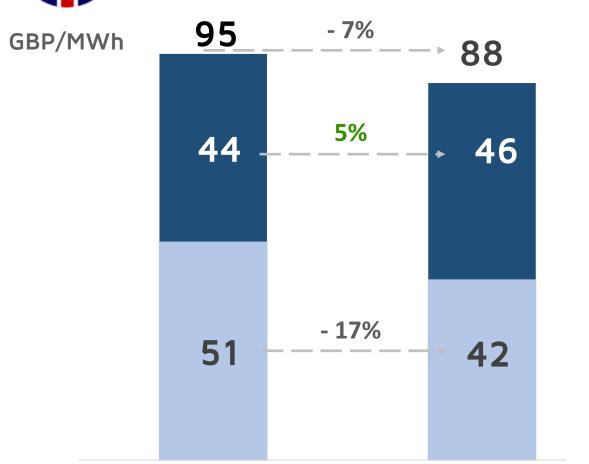
€/	'MWh	12	M 201	9 12	M 2020) del	ta		
South		_	51		39	-23	%		95
Sardir	nia 💳	-	52		39	-25	%		
Sicily		-	63		46	-26	%		70
						57	7 (+2% vs	4Q 19)	
									45
									. •
							49 (-28/3 19)	30% vs 4Q	20
IVQ	IQ	IIQ	IIIQ	IVQ	IQ	IIQ	IIIQ	IVQ	
2018	2019	2019	2019	2019	2020	2020	2020	2020	
Source: GM	IE Horon								

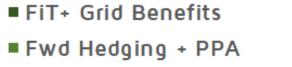




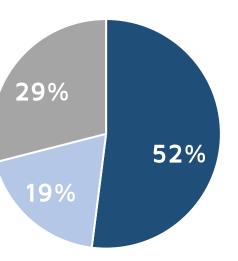
Falck

PURE POWER TO GROW





■ Exposed to wholesale price



FY 2019 FY 2020

2020 Hedging level

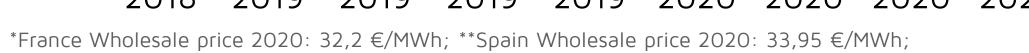
■ Energy price ■ ROCs ■ ROC Recycle**

** Excluding Roc Recycle impact



GBP/MWh; Historical wholesale electricity price

	GBP	/MWh	12M	2019	12M 2	020	delta		
		UK	4	43	36	5	-18%		95
							<i>49 (+20%</i> ।	/s 4Q 19)	70
									45
									20
IVQ 2018	IQ 2019	IIQ 2019	IIIQ 2019	IVQ 2019	IQ 2020	IIQ 2020	IIIQ 2020	IVQ 2020	



PURE POWER TO GROW

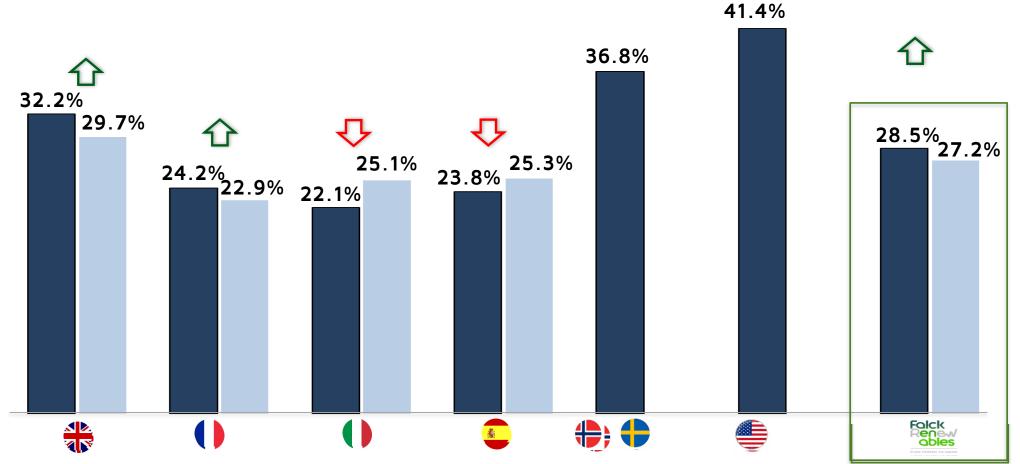
Wind and Solar Portfolio Performance FY 2020

FY 2020 vs FY 2019: Load factor* by Country

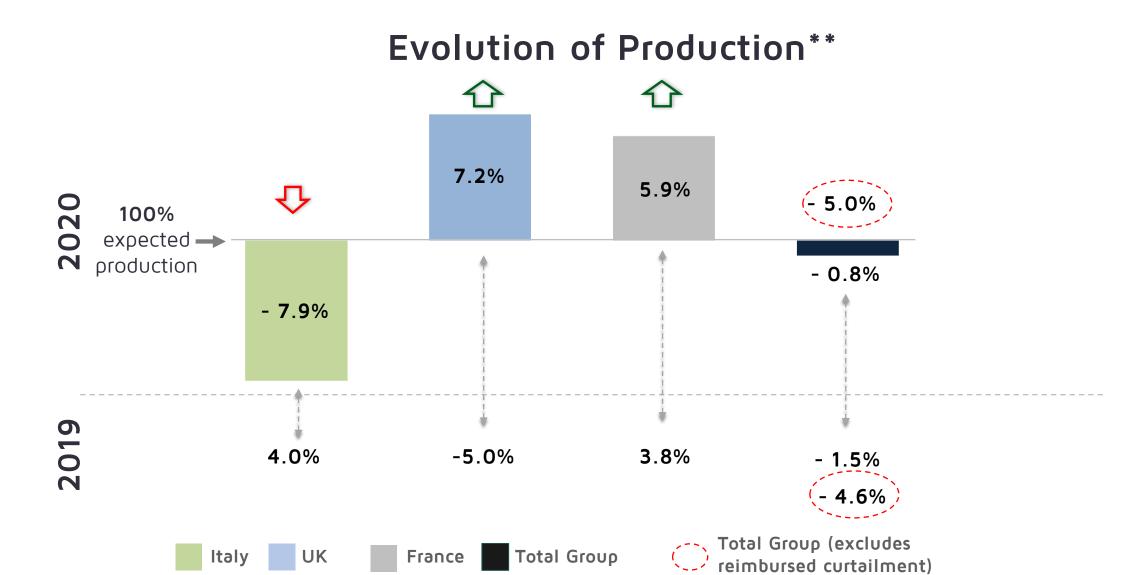


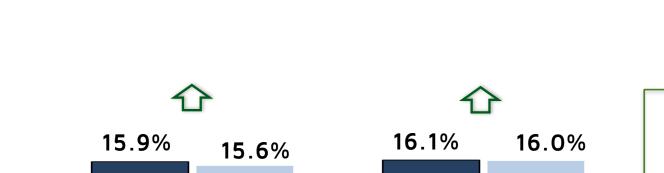
FY 2020 vs FY 2019: Load factor* by Country

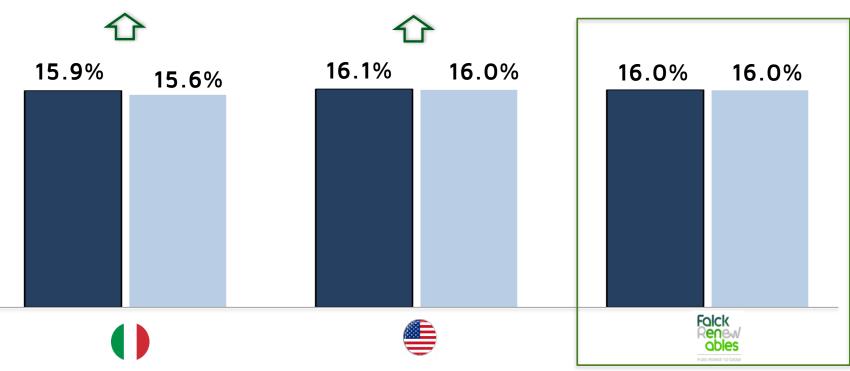




* Based on effective operating hours, excluding reimbursed curtailments

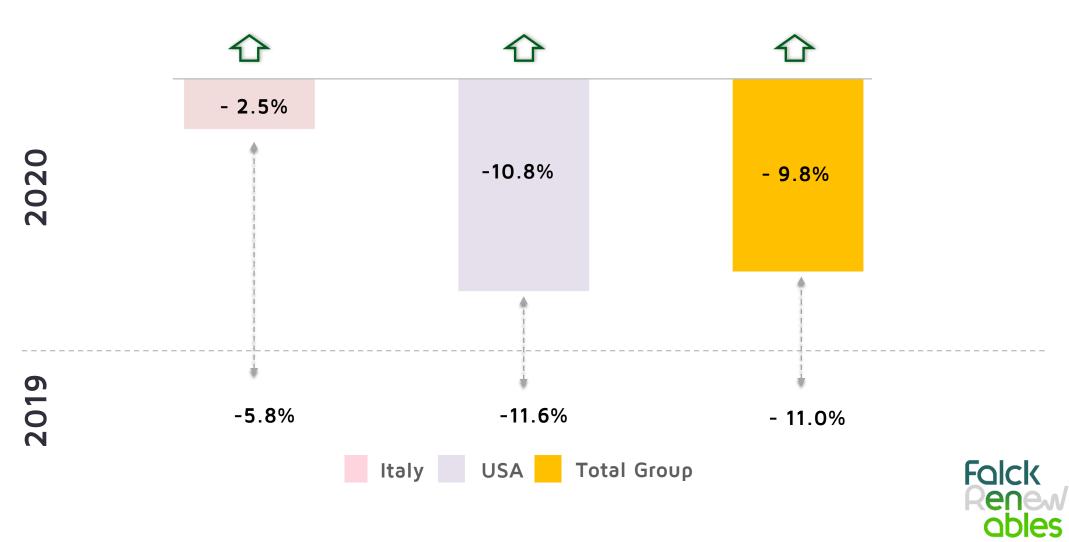




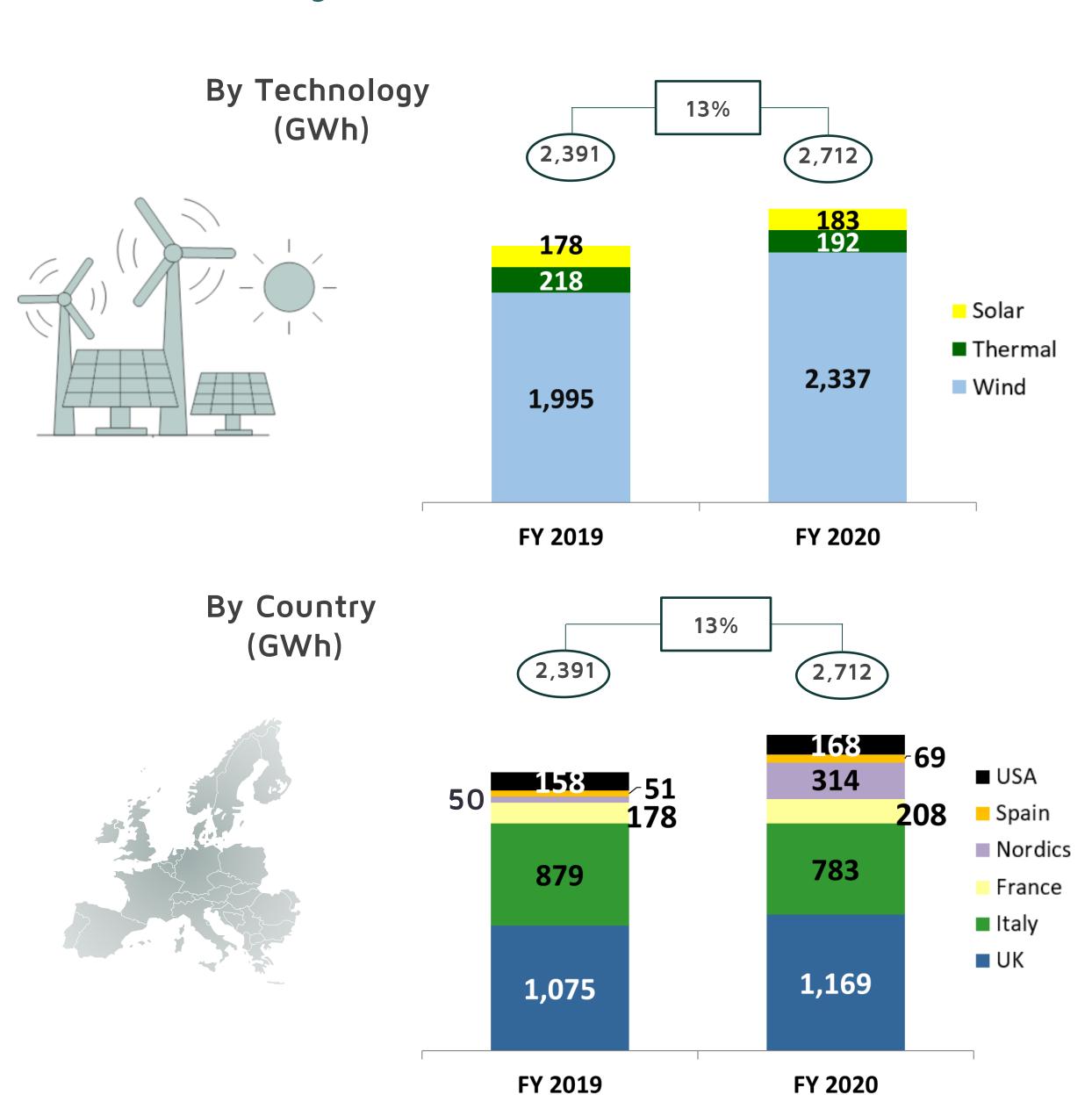


^{*} Based on effective operating hours,

Evolution of Production**



Electricity Production - FY 2020





FY 2020

Confirmed better productions vs. 2019 (+9%) even with a weak 4Q. Significant Grid curtailments at our Millennium, Kilbraur, Assel Valley and Auchrobert wind farms included in National Grid balancing system (102 GWh compensated, +42 GWh vs 9M).



- Lower wind production vs. 2019 (-11%) due to poor winds across the year, except strong outputs in June.
- Solar production better than 2019 (+15%), confirmed by good performance in Q4, and Spina Santa revamping.
- Energy from waste/biomass lower vs. 2019 (-12%) mainly impacted by biannual maintenance at Rende Biomass plant. WTE Scope 1 GHG emissions 154 Kt*



Better performance vs 2019 impacted by outages and technical issues in Q3 mostly at IS42 (trackers and inverters), partially recovered in Q4



Higher productions vs. 2019 (+17%) notwithstanding a weak Q3 and Q4. Full contribution from increased perimeter (56MW since March 2019) and good performance from existing wind farms (42 MW).



Sustainability targets (KPIs and GEI Index)

PROUD TO BE A MEMBER OF



Key performance indicators

2019*

2020

Targets



distributed added value**

174

€M

170

€M

LOWER EBITDA HIGHER
DEVEX IN NONCONSOLIDATED
DEVELOPMENT
ACTIVITIES

177

€M



projects with a significant community engagement program***

41%

of projects

45%

of projects

INCREASED NUMBER OF LOCAL COMMUNITIES INVOLVED IN PROJECTS OF PUBLIC UTILITY

45%

of projects



avoided GHG emissions****

0.62 MtCO2eq 0.57 MtCO2eq UPDATE OF THE EMISSIONS FACTORS IN 2020 (IT WOULD HAVE BEEN **0.64** WITH OLD PARAMETERS)

0.67 MtCO2eq



hours of reskilling and upskilling per employee

21 hrs 30 hrs INCREASED NUMBER
OF COURSES
PROVIDED ONLINE
DUE TO EXTENDED
REMOTE WORKING

25

hrs

Sustainability KPIs substantially met or exceeded









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2020 Adjusted Results compared with Guidance



(€M) Guidance Adjusted Results

EBITDA

≥ 191

195.8



Group Net Earnings

≥ 31*

34.9*



Net Financial Position

~740

728.7







FY 2020 Financial Highlights

(€M)	FY 2020 Reported	Non Recurring	Special Items	FY 2 after Non Recu and Special I	urring	FY 2019 Reported	Special Items	FY 2019 after Special Items	Delta vs 2019
Revenues and Other Income	401.8	(3.3)		3:	98.5	385.2		385.2	3.4%
Ebitda	197.2	(3.2)	1.8	19	95.8	204.0		204.0	(4.0%)
% on Revenues and Other Income	49.1%		•	49	9.1%	53.0%		53.0%	
Depreciation - Amortization - Write Off	(86.0)		(1.6)	(8)	37.5)	(89.6)		(89.6)	
Operating result	111.3	(3.2)	0.2	10	08.2	114.4		114.4	(5.4%)
% on Revenues and Other Income	27.7%		•	27	7.2%	29.7%		29.7%	
Financial income and charges	(33.2)	(3.5)	(1.9)	(3	38.5)	(39.1)		(39.1)	
Equity investments	(2.5)			((2.5)	2.7		2.7	
Earnings Before Taxes	75.6	(6.7)	(1.7)		67.2	78.0	•	78.0	(13.8%)
Taxes	(15.8)	(2.2)	2.7	(1	15.3)	(14.8)	(5.7)	(20.5)	
Net Earnings	59.8	(8.9)	1.0		51.9	63.2	(5.7)	57.5	(9.8%)
Minorities	14.2	(0.0)	1.1		15.3	14.7		14.7	
Group Net Earnings	45.6	(8.9)	(0.1)		36.6	48.4	(5.7)	42.8	(14.4%)

(€M)	END OF 2020 <i>Reported</i>	Non Recurring	Special items	END OF 2020 after Non recurring and Special Items	END OF 2019	Special Items	END OF 2019 after Special Items
Net Invested Capital	1,414	(5.5)	1.5	1,410	1,328	(5.7)	1,323
Equity	708	(28.1)	1.0	681	608	(5.7)	602
Group Equity	569				550		
Net Financial Position	(706)	(22.6)	(0.6)	(729)	(721)		(721)
of which: Proj. Fin. and MLT no recourse	(607)			(607)	(672)		(672)





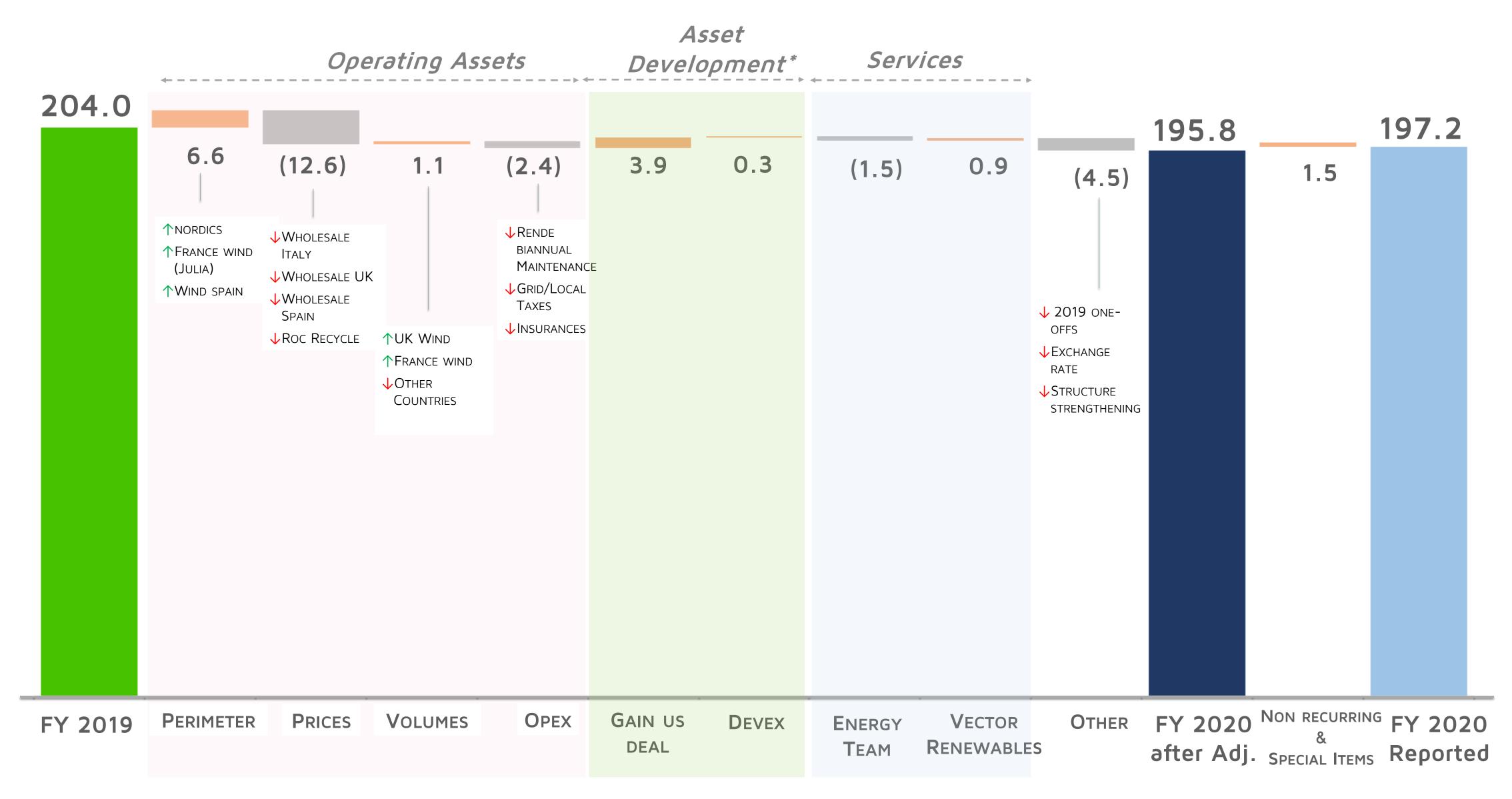
Breakdown of Non-Recurring and Special Items

(€M)	FY 2020	EBITDA	EBIT	GROUP NET EARNINGS	NET INVESTED CAPITAL	EQUITY	NET FINANCIAL POSITION	(€M)	GROUP NET EARNINGS	NET INVESTED CAPITAL	EQUITY
	FY 2020 Reported	197.2	111.3	45.6	1,414	708	(706)	FY 2019 Reported	48.4	1,328	608
Green Bor	nd - Financial charges			(2.4)	1.1	(21.6)	(22.6)				
Geopower	revaluation	0.1	0.1	(3.3)	(3.3)	(3.3)					
Undue pa	yables (liquidation process)	(3.3)	(3.3)	(3.2)	(3.2)	(3.2)					
Non Recu	rring	(3.2)	(3.2)	(8.9)	(5.5)	(28.1)	(22.6)				
Energy Te	am put option			(1.9)		(1.9)	(1.9)	Tax benefit from prepaid taxes	(3.8)	(3.8)	(3.8)
Covid don	ations	0.8	0.8	0.5		0.6	0.6	Tax benefit from Patent Box	(1.3)	(1.3)	(1.3)
LTIP 2017	-2020	1.0	1.0	0.7		0.7	0.7	Tax consolidation revenues	(0.6)	(0.6)	(0.6)
Defered T	axes in the UK			1.7	2.7	2.7					
Reversal c	of impairment loss		(1.6)	(1.1)	(1.1)	(1.1)					
Special Ite	ems	1.8	0.2	(0.1)	1.5	1.0	(0.6)				
Non Recu	rring + Special Items	(1.5)	(3.1)	(9.0)	(3.9)	(27.1)	(23.2)	Special Items	(5.7)	(5.7)	(5.7)
	FY 2020 Adjusted	195.8	108.2	36.6	1,410	681	(729)	FY 2019 Adjusted	42.8	1,323	602



E-MARKET SDIR CERTIFIED

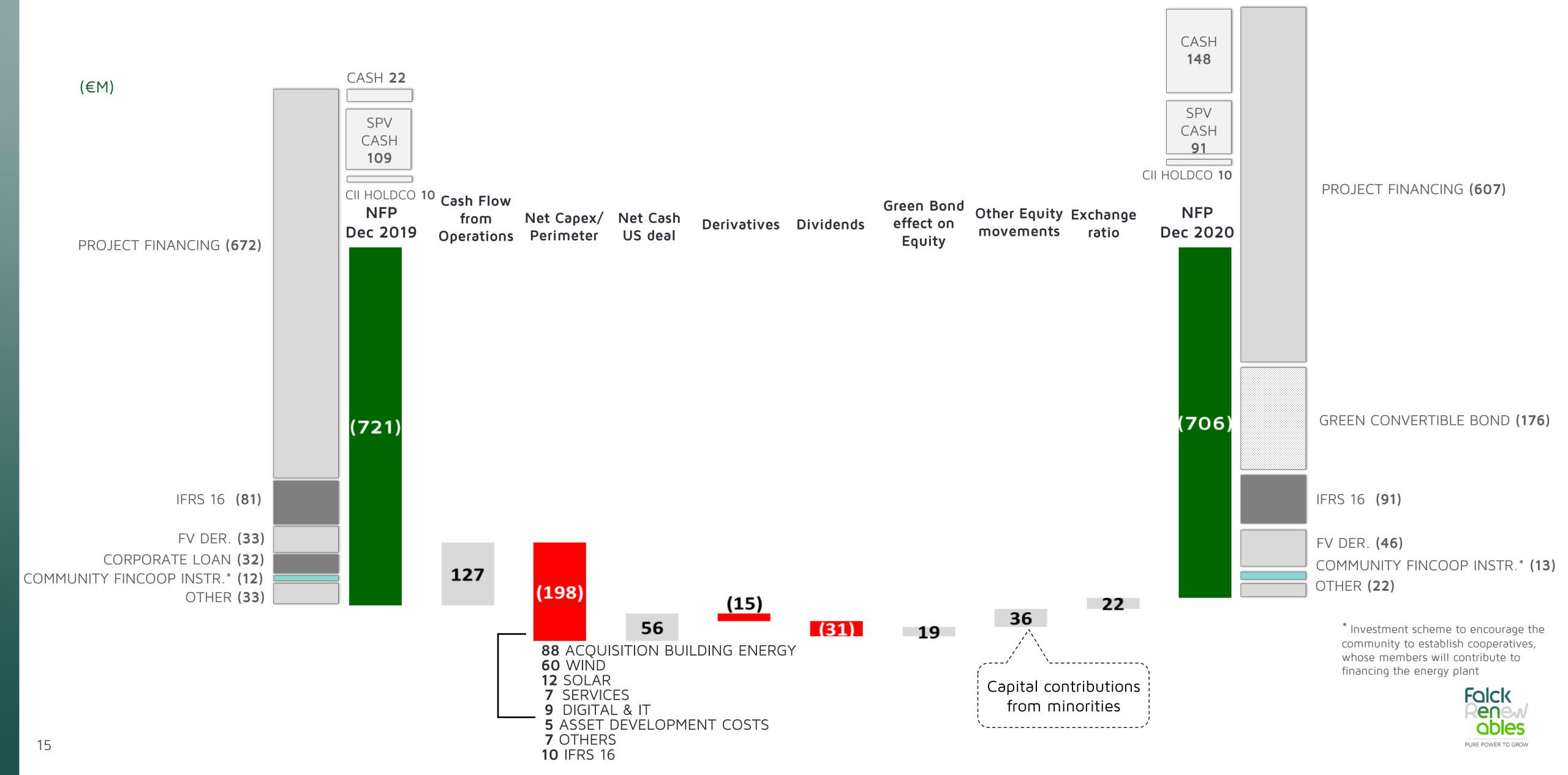
FY 2020 EBITDA Bridge by Nature





FY 2020 Cash Flow





FY 2020 Gross Debt Breakdown

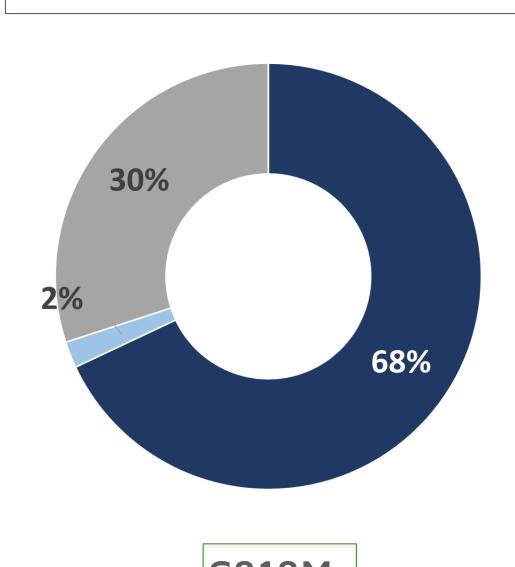


Gross Debt Nature without Derivatives and Leases



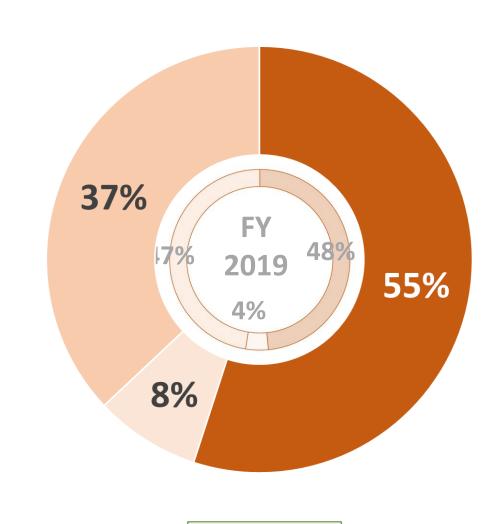


Gross Debt without Derivatives and Leases: Construction and Operations





- Financing with recourse
- Project financing without recourse
- Other financings without recourse

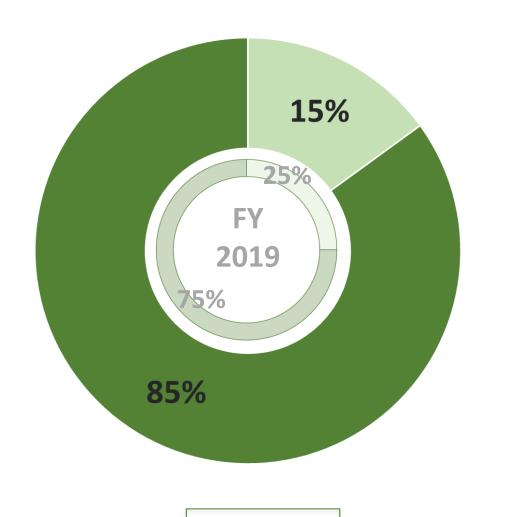








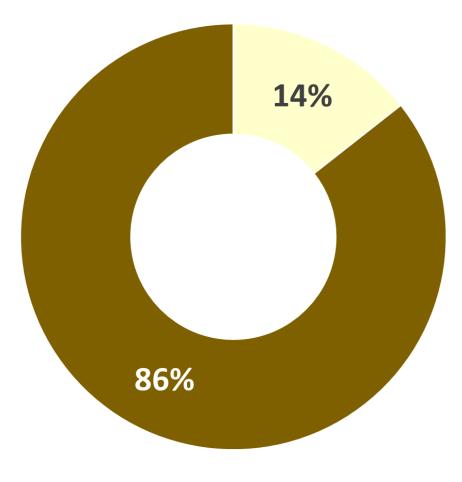


















-83 bps vs 2019

Gross Debt = Project Financing + Other Debt + Debt vs CII HoldCo + Corporate Debt + Green Convertible Bond

Average interest rate (including interest rate swap and excluding figurative cost of Green Convertible Bond) of 2.64%*







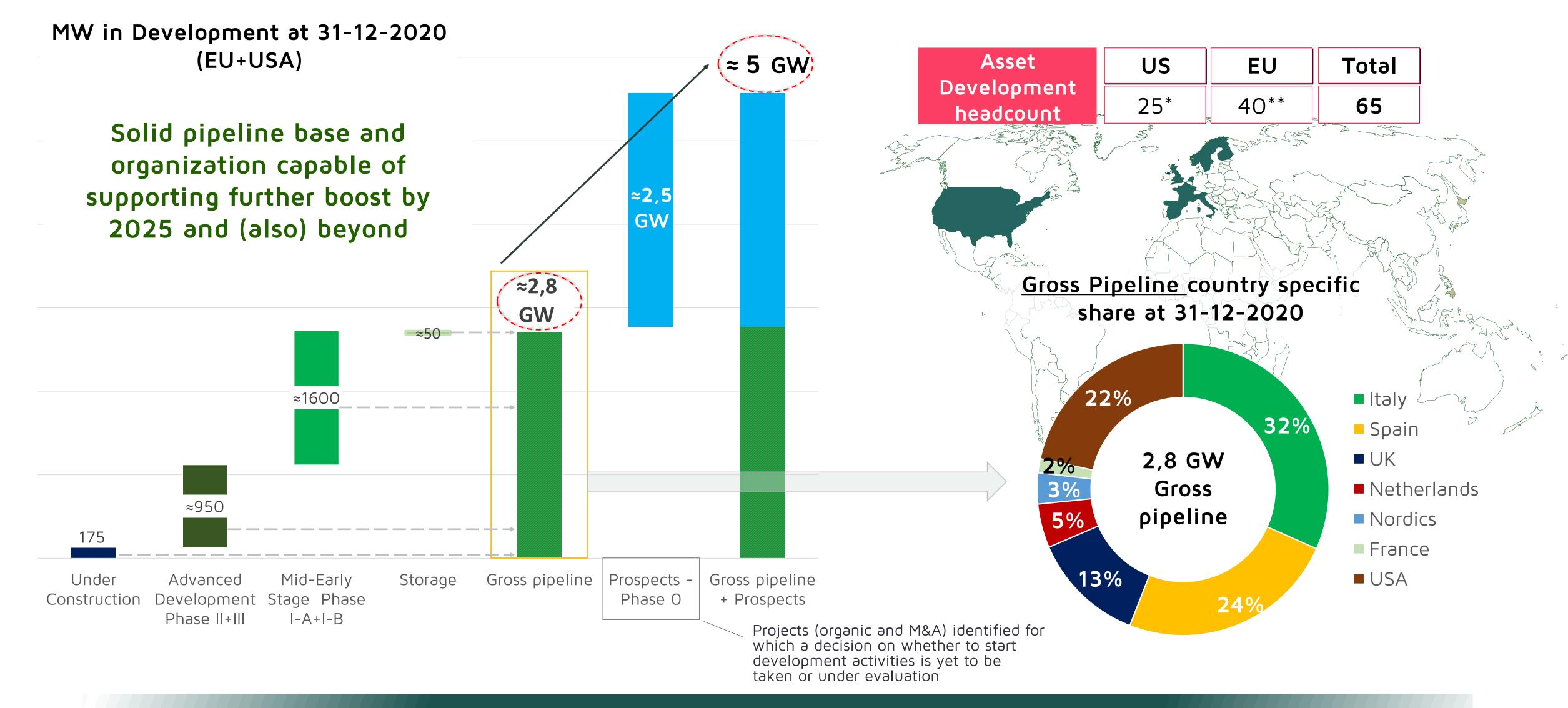
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2021: Accelerating Organic Pipeline Growth





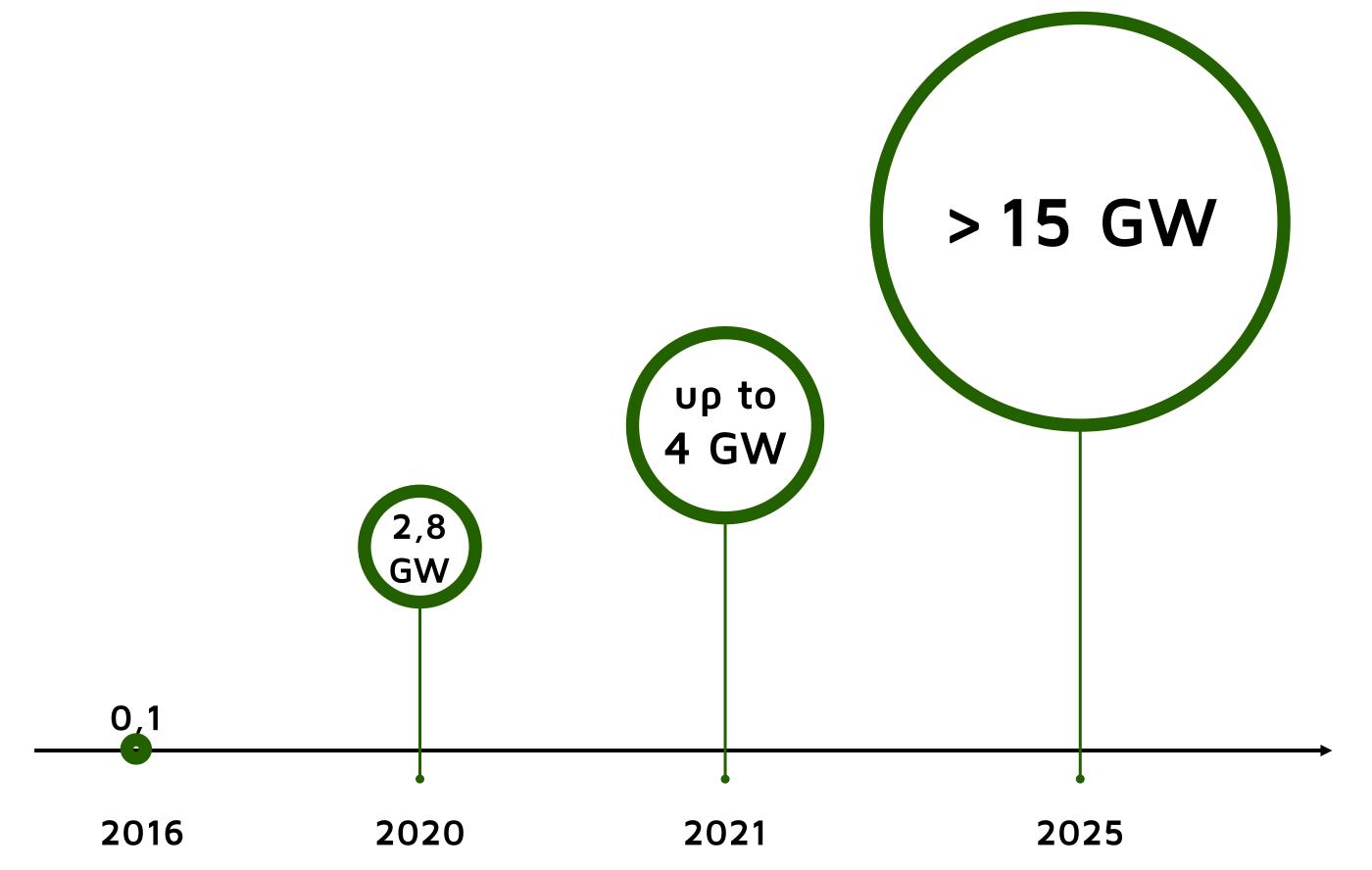
M&A (pipeline and projects) evaluated on opportunistic and disciplined approach



Target Pipeline 2025

E-MARKET SDIR CERTIFIED

Excluding prospects -



Pipeline includes projects from Phase I (Active Development) to Phase IV (Under Construction)

- Continued growth of Solar, onshore wind and hybrid (with battery) technologies in Europe and US
- Further diversification in new geographies
- Possible expansion into new technologies
 - **floating offshore** in Scotland, participation with Bluefloat



- Green "**H2 ready**" projects: **HyDeal** Initiative and other alliances and partnerships



Substantial development effort to scale up pipeline in the next five years

Organic growth plan including also all other options (JDAs, partnerships, M&A)



Revenues approach to new projects in Europe



70-80%

Energy Volumes under PPA; 7-10 years

*

20-30%

Energy Volumes floating and hedged yearly (y and y+1)

Originating PPAs at project development stage:

- covering volume risk by contracting directly with costumer
- Stabilizing price / revenues over a 7-10 years PPA period
- Several options: CPPAs, PPAs with traders, auctions
- Necessary condition to allow project leverage (30-50% nonrecourse project level debt)

Volumes that remain «floating» are hedged:

- Ex-ante monthly, quarterly, yearly hedging to reduce price volatility
- The floating share of volumes allows to manage production volatility (risk of over and underhedge)

- Increased sophistication in PPA structuring
- Options available should increase over time for PPAs:

Duration; Floor; Collar; Fixed price; Escalators; "as produced" / profiled; Basis risk

- Proactive and diversified management of GOs, REGO, RECS through a network of brokers and counterparties that allow us to extract any potential upside for this market.
- Currently, there is still limited value coming from this component – more needs to be done so that RES avoided carbon emissions gain proper value

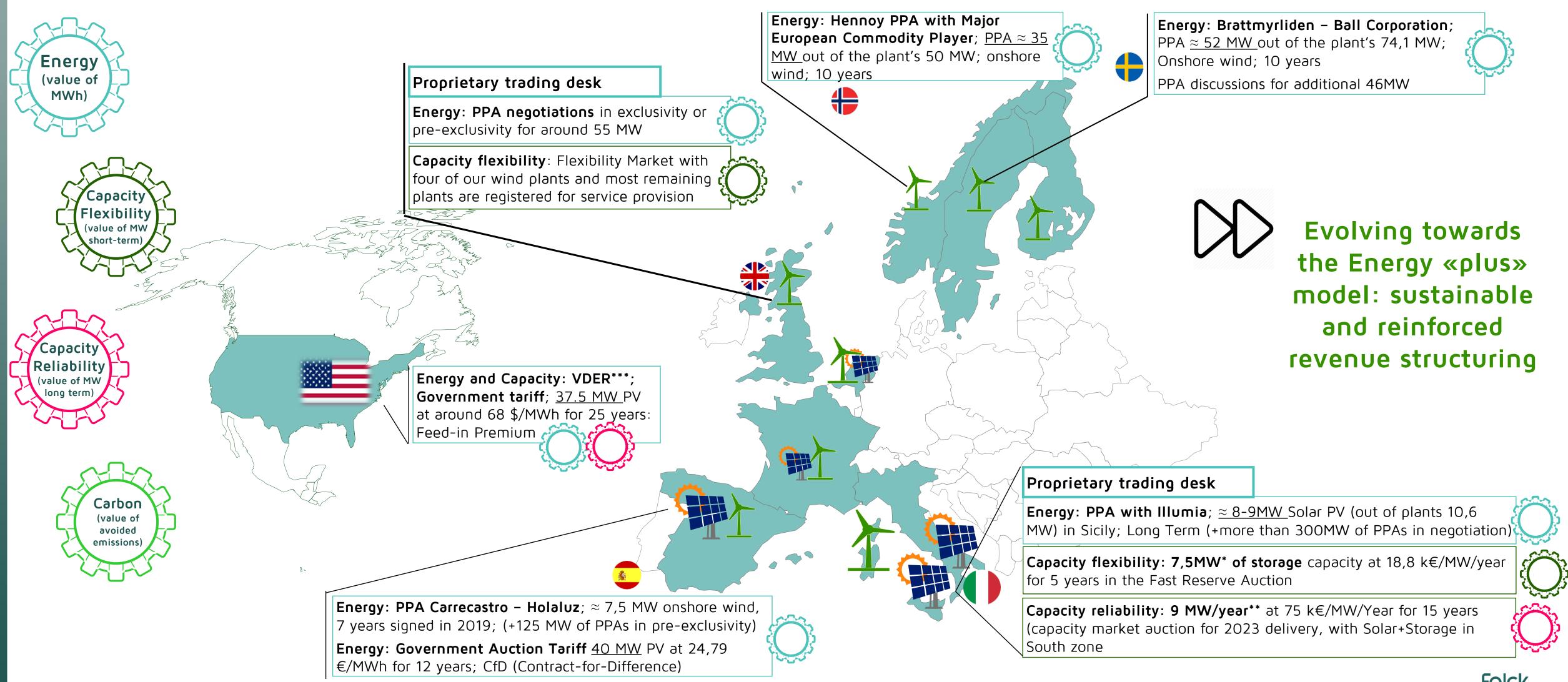
Capacity Energy **Flexibility** (value of (value of MW MWh) short-term) Sustainable and reinforced revenue structuring Carbon Capacity Reliability (value of avoided (value of MW emissions) long term)

Most of our future assets will be partially dispatchable and able to provide flexibility and reliability services to the system, thanks to the:

- Hybridization of RES with batteries which is crucial for capacity revenues, ancillary services and peak generation management, especially for Solar plants -> "Hardware" side
- Structuring and diversification of revenue streams through digital optimisation tools and Energy Management strategies → "Software" side



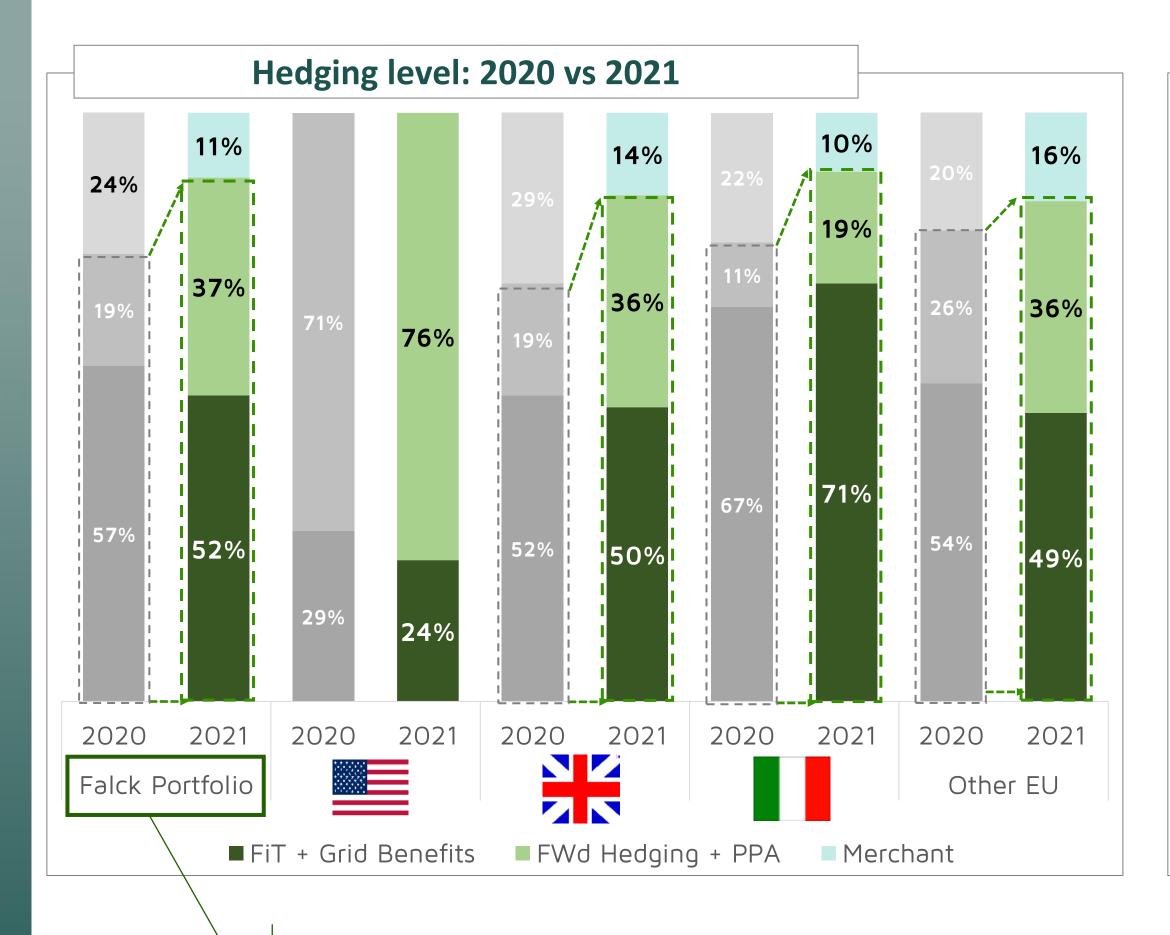






Price & Risk Assumptions | FY 2021





11% of total revenues exposed to wholesale price variability (vs. 24% in 2020)

Power Price Risk

- □The risk / reward of the group's revenues will be optimized through a dynamic hedging strategy: optimal bundle of ST hedge, LT PPA, merchant exposure and Capacity payments.
- ■Market exposure to a shift of the reference market prices is on average lower that 20 c€/MWh. Net exposure is significantly lower (portfolio diversification effect)

2021 Price Risk Sensitivity considering Hedged Positions

...electricity unit price variation ...impact on group revenues

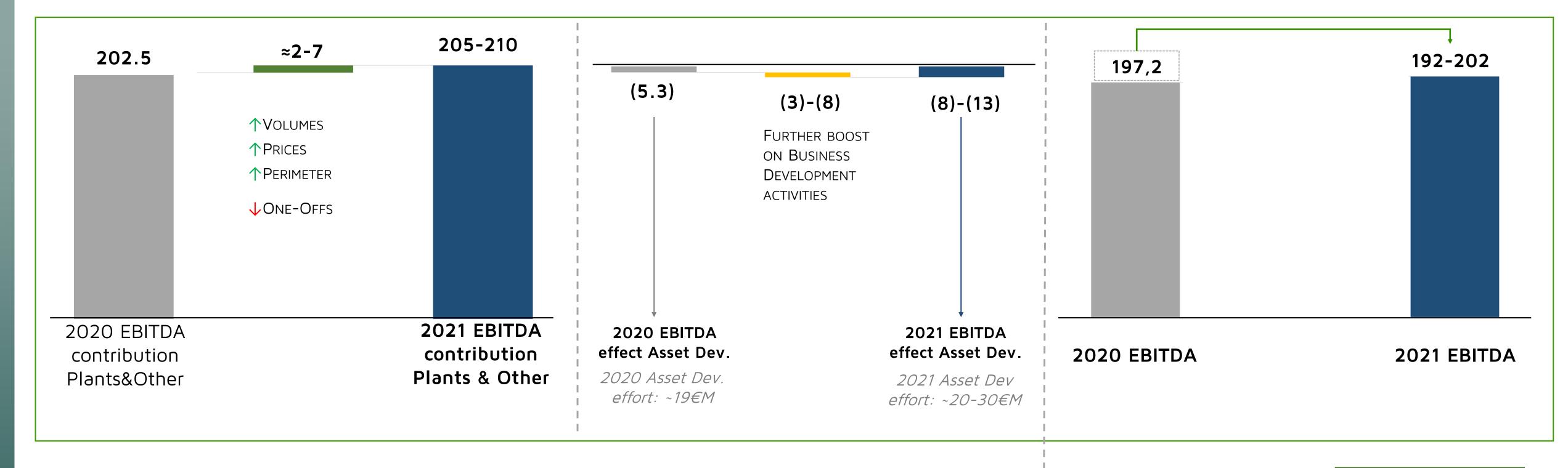
	± 1 €/MWh
	± 1 £/MWh
	± 1 \$/MWh
Other	± 1 €/MWh

Impoct on group revenues
± 0.25 M€
± 0.23 M£
± 0 M\$
± 0.2 M€

	Onshore Wind Full Price	2021	2023	2025
	Captured price*** + Green Certificate (CV) + Guarantee of Origin (GO) – Imbalance cost (€/MWh)	157	150	152**
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Captured price*** + Renewable Obligation Certificate (ROC) + Renewable Energy Guarantee of Origin (REGO) – Imbalance cost (£/MWh)	99	108	113

Guidance 2021





	Range
Group Net Income / EBITDA	16-17%
Net Financial Position (€M)	800 ± 5%
Installed + in construction (MW)	1400 - 1450



- 23 Before provisions and impairment;
 - Notional financial charges on the Green Convertible Bond not included and equity reserve related to the Green Convertible Bond has been added to the net financial position



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Operating Assets: 1,196* MW in FY 2020









MW	+			TOTAL	
	292	17	46	355	
	413			413	
	30	145		175	
	98			98	
	59			59	
#	50			50	
	47			47	
TOTAL	989	162	46	1,196*	





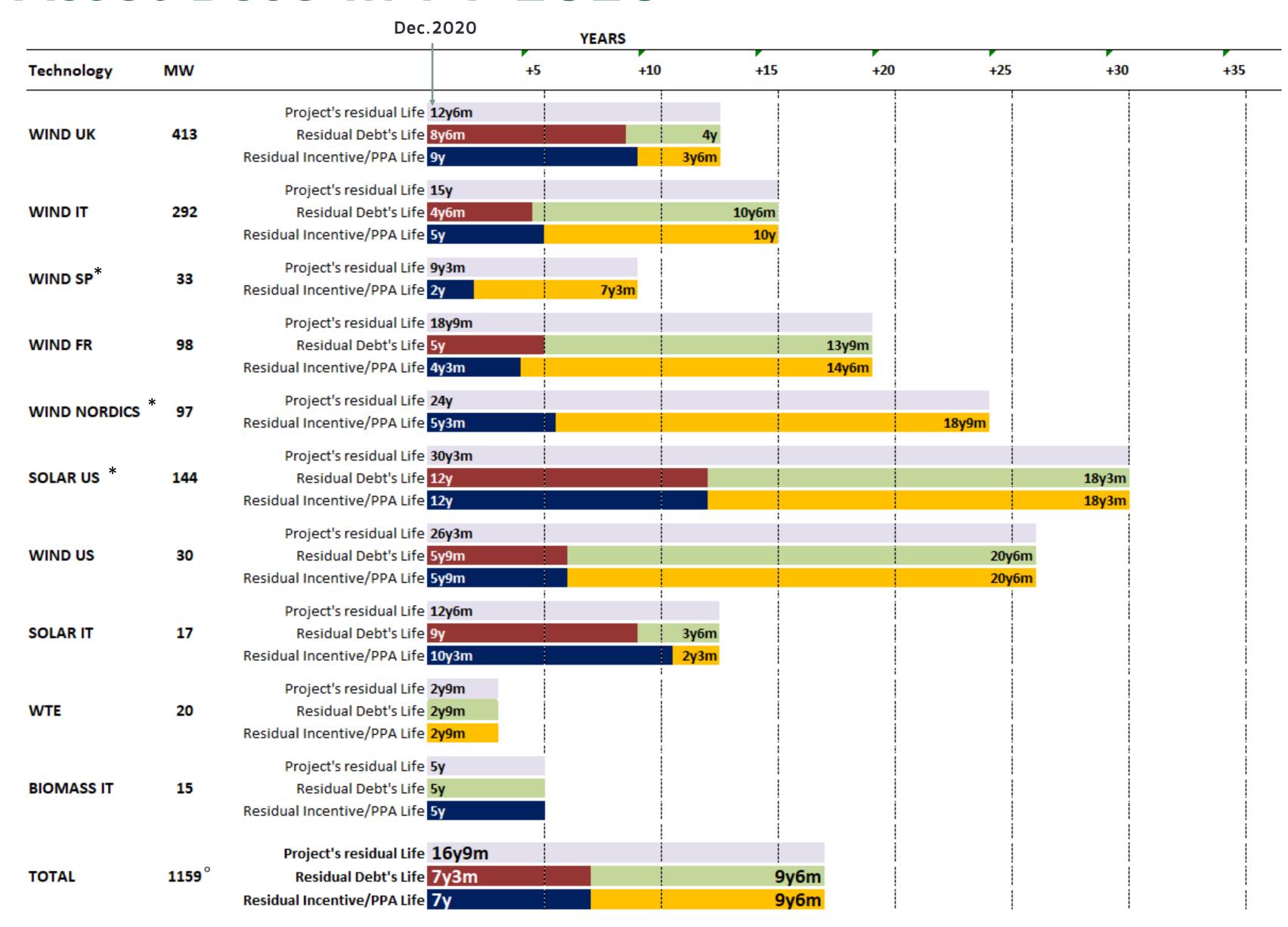






Asset Base in FY 2020





New Assets:

- **32MW** Solar US
- 30MW Wind US

Residual Project Life
Residual Debt Life
Project cash flow after debt repayment
Wholesale price
Residual incentive life

^{*} PPA secured, SREC (in the US only)

[°] Not included minority stake in La Muela (26%) wind farm and Frullo Energia Ambiente (49%) for a total amount of 37MW

Installed Capacity and Production by Plant in FY 2020

WIND





Plants	MW	Energy produced FY 2020 (GWh)

		3, p	
Cefn Croes (Wales)	58.5	171	
Boyndie (Scotland)	16.7	42	
Earlsburn (Scotland)	37.5	114	
Ben Aketil (Scotland)	27.6	94	
Millennium (Scotland)	65.0	164	
Kilbraur (Scotland)	67.5	155	
Nutberry (Scotland)	15.0	57	
West Browncastle (Scotland)	30.0	83	
Kingsburn (Scotland)	22.5	84	
Assel Valley (Scotland)	25.0	78	
Auchrobert (Scotland)	36.0	98	
Spaldington (England)	11.8	30	
San Sostene (Italy)	79.5	155	
Minervino Murge (Italy)	52.0	74	
Buddusò – Alà dei Sardi (Italy)*	138.0	304	
Petralia Sottana (Italy)	22.1	34	
Ty Ru (France)	10.0	23	
Fouy (France)	10.0	20	
Cretes (France)	10.0	20	
Esquennois (France)	12.0	27	
Eol Team (France)	12.0	26	
Noyales (France)	10.0	22	
Bois (France)	12.0	26	
Mazeray (France)	12.0	24	
Coudray (France)	10.0	20	
Cabezo San Roque (Spain)	23.3	43	
Carrecastro (Spain)	10.0	26	
Hennøy (Norway)	50.0	153	
Åliden (Sweden)	46.8	161	
Iowa Wind (USA) **	30.0	9	

Plants

Plants	MW	Energy produced FY 2020 (GWh)
Rende (Italy)	1.0	1
Sicily (Italy)	13.1	19
Mesagne (Italy)	2.0	3
Bologna (Italy)	0.9	0
North Carolina (USA)	92.0	131
Syncarpha - Massachussets (USA)	14.5	18
Middleton – Massachussets (USA)	6.0	8
Annapolis - Maryland (USA) **	18.1	1
Snyder Rd - New York (USA) **	2.1	0
Geneva - New York (USA) **	2.8	0
Hartftord & Musgrave - New York (USA) **	8.6	0

WTE/BIO



WTE Trezzo (Italy)	20.0	100	
BIO Rende (Italy)	15.0	92	

MINORITIES

La Muela (Wind - Spain)	25.
Frullo Energia Ambiente (WtE - Italy)	11.

TOTAL INSTALLED CAPACITY (MW) TOTAL ENERGY PRODUCED*** (GWh) 2,712

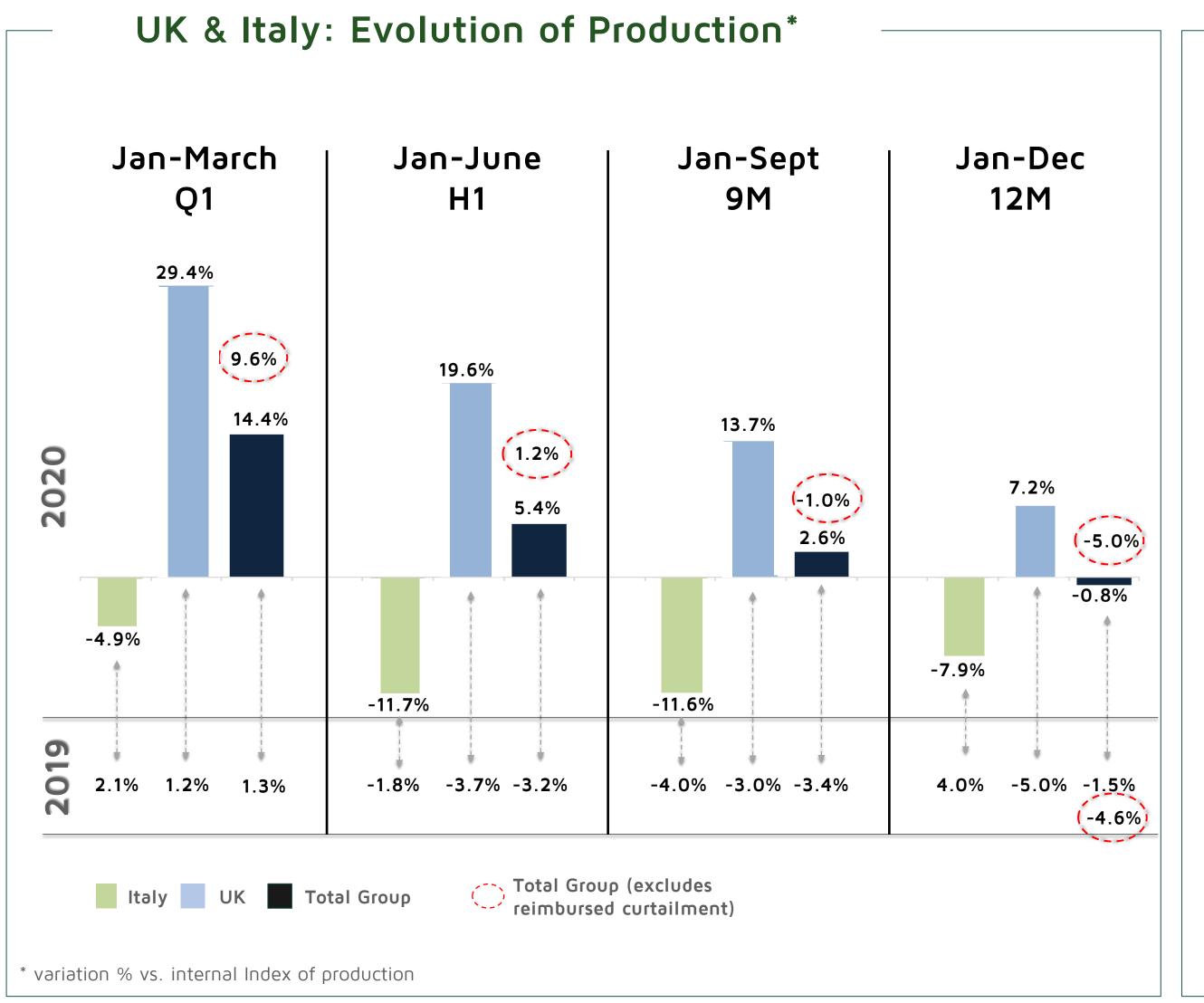
^{**} Energy production related to December *** doesn't include La Muela and Frullo Energia Ambiente production

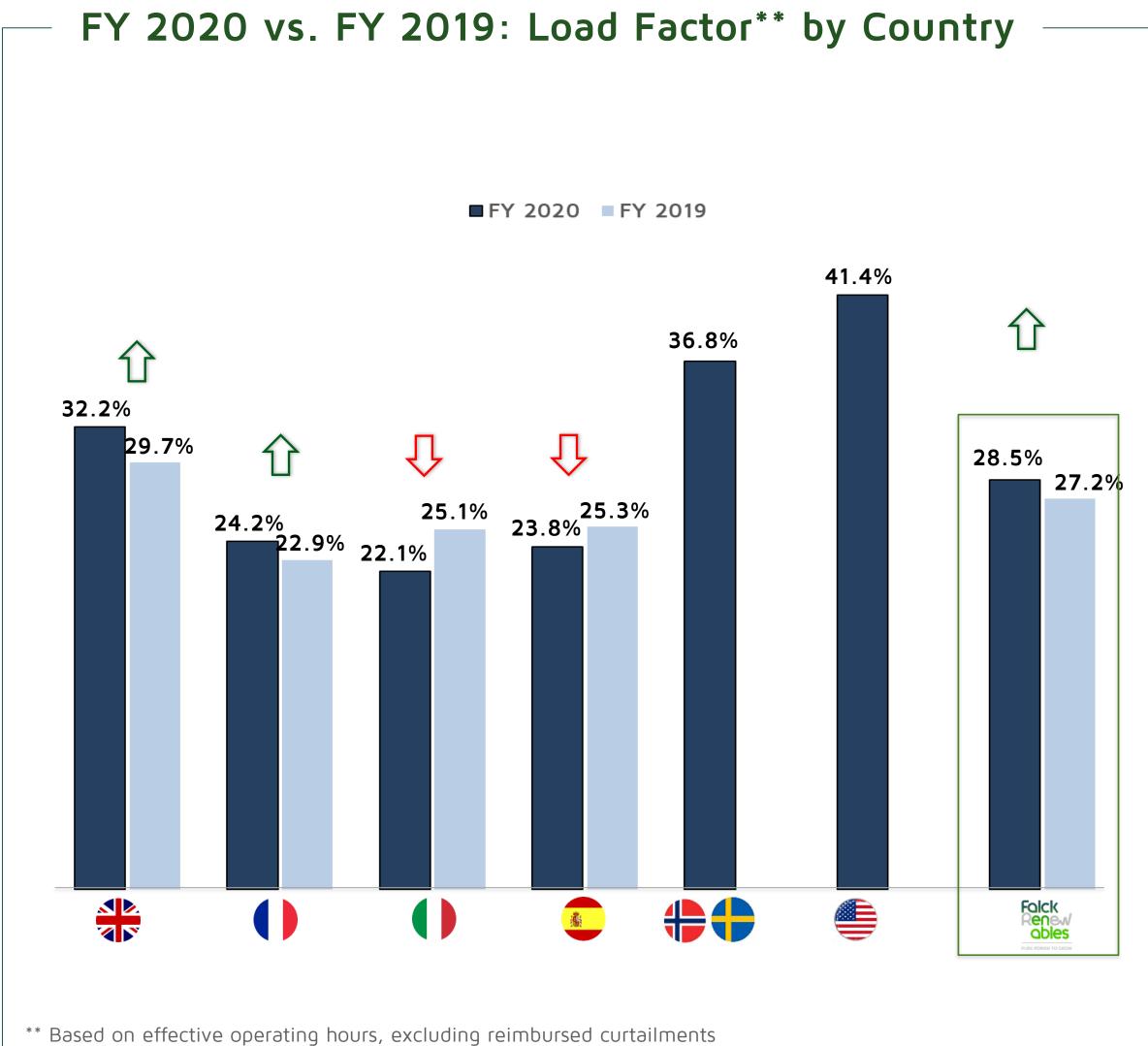


^{*} The installed capacity is 159 MW, production limit at 138 MW



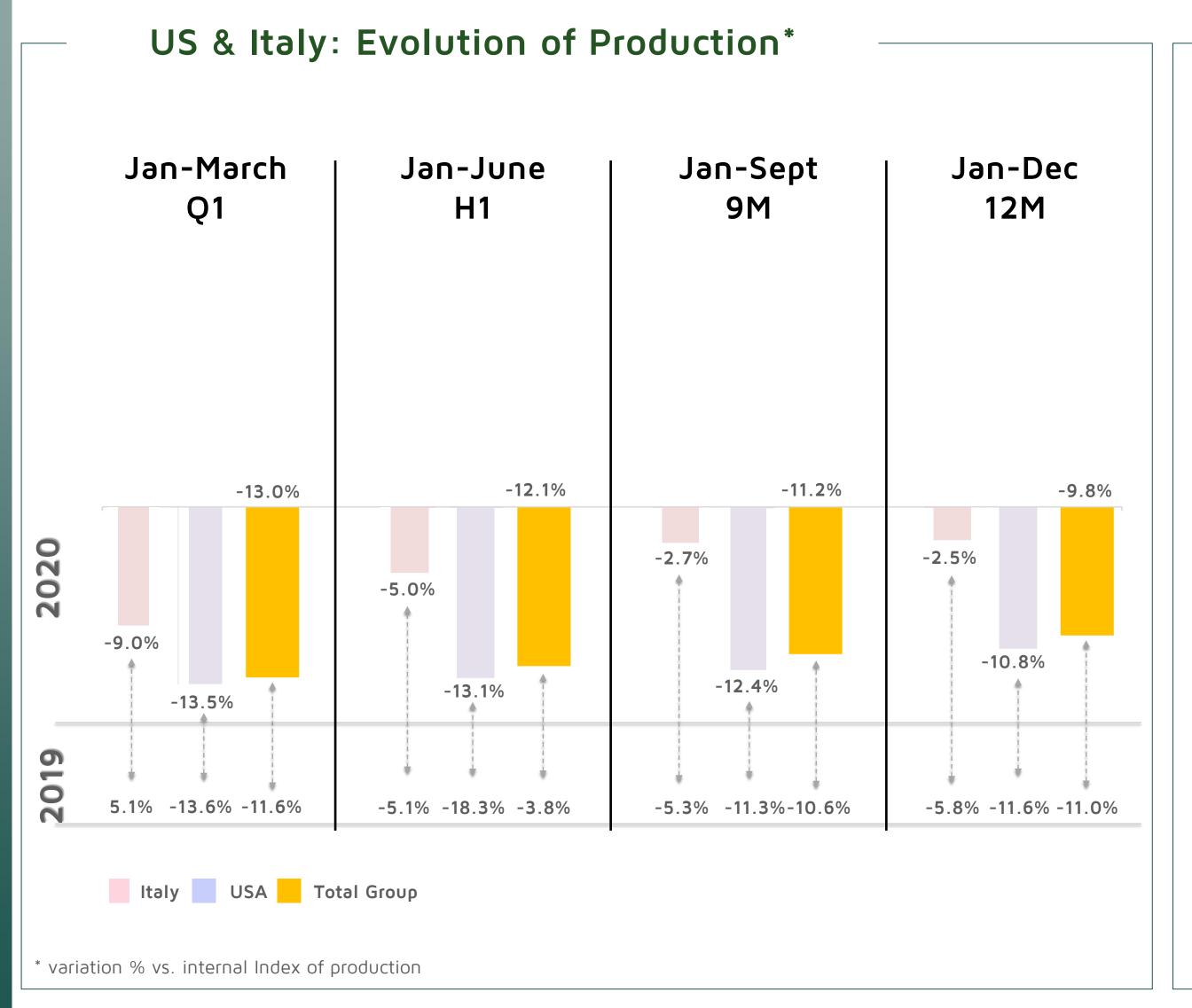
Assets: FY 2020 Wind Portfolio Performance

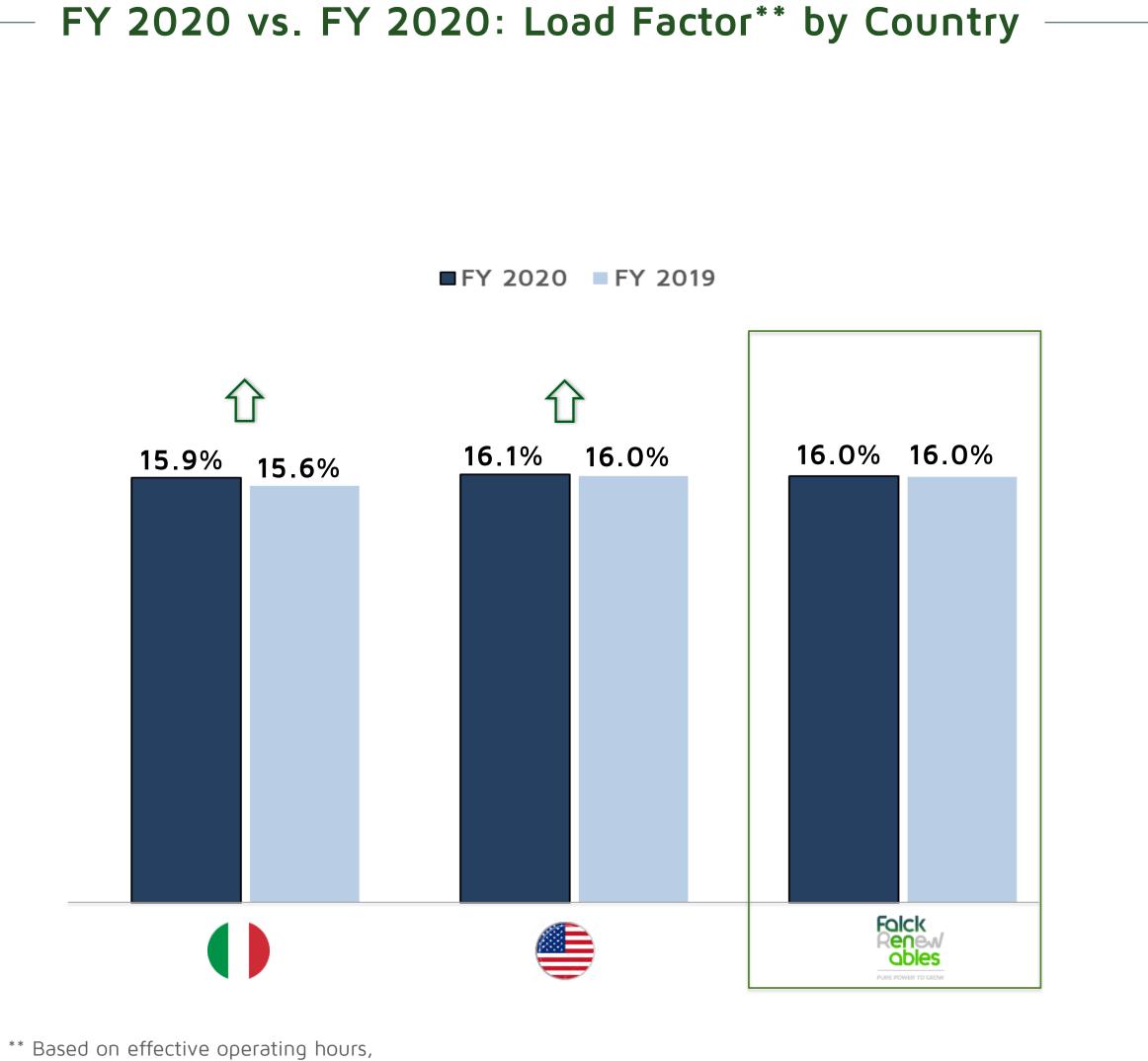






Assets: FY 2020 Solar Portfolio Performance

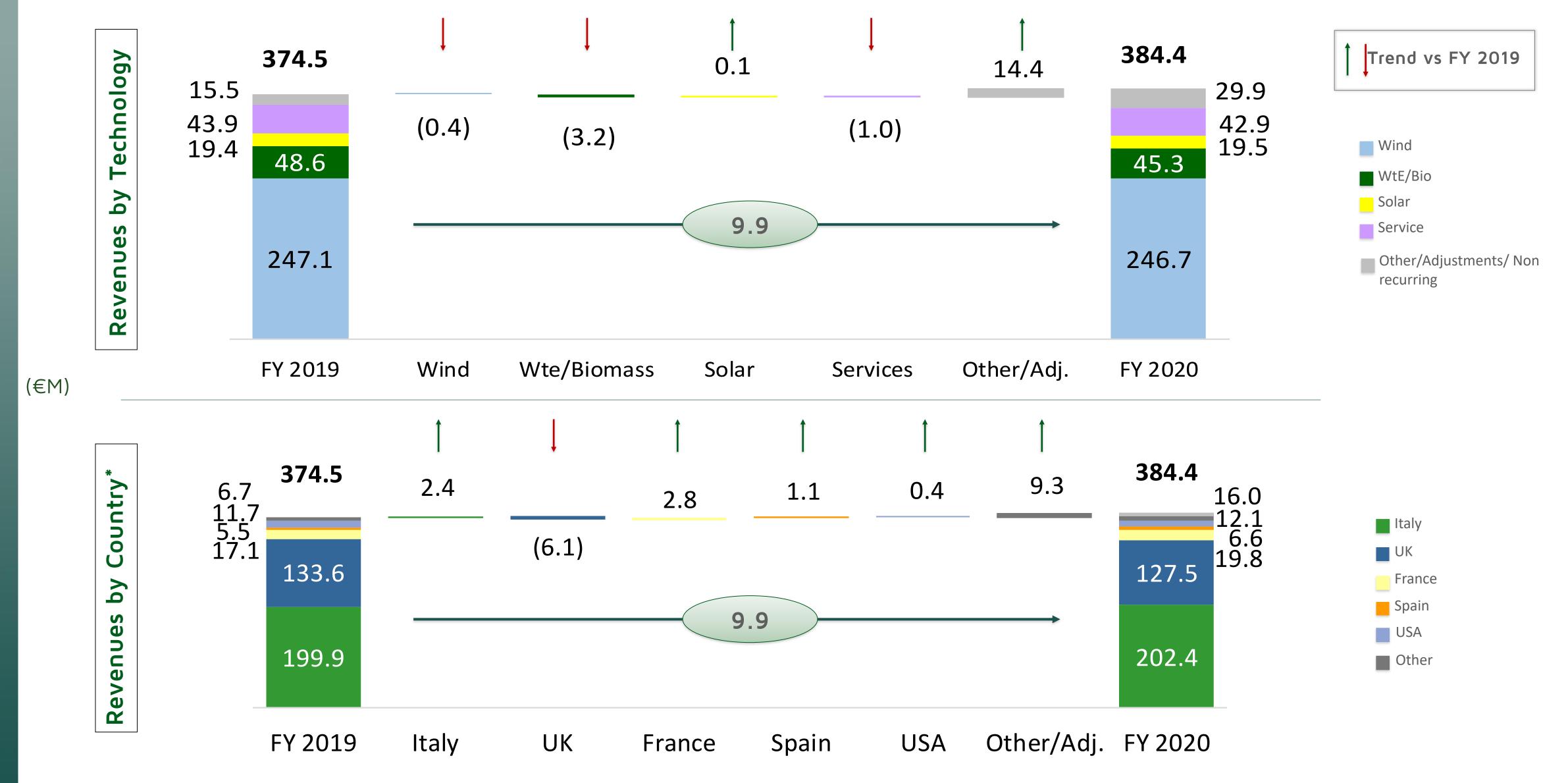






FY 2020 Revenues

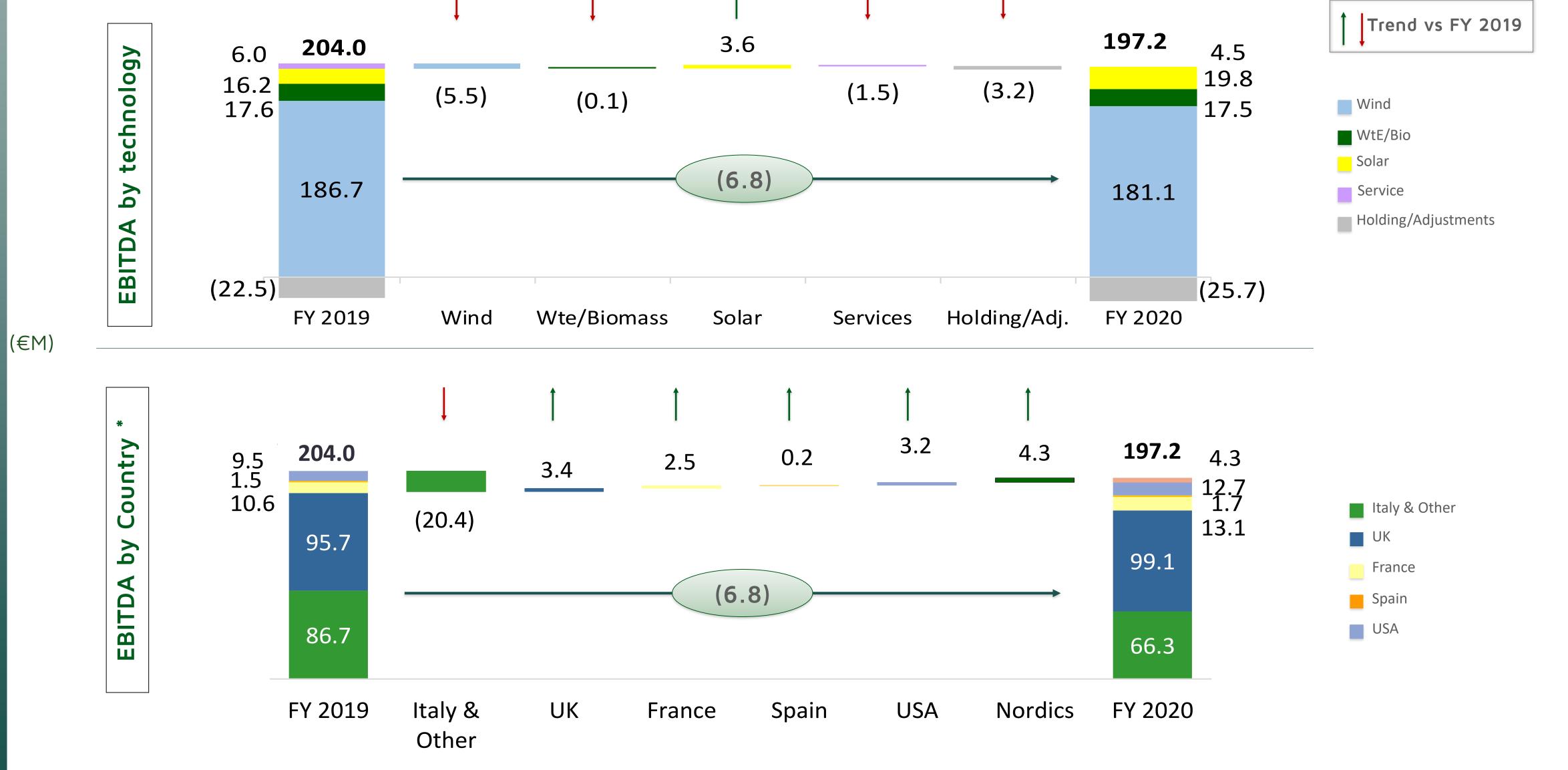






FY 2020 EBITDA

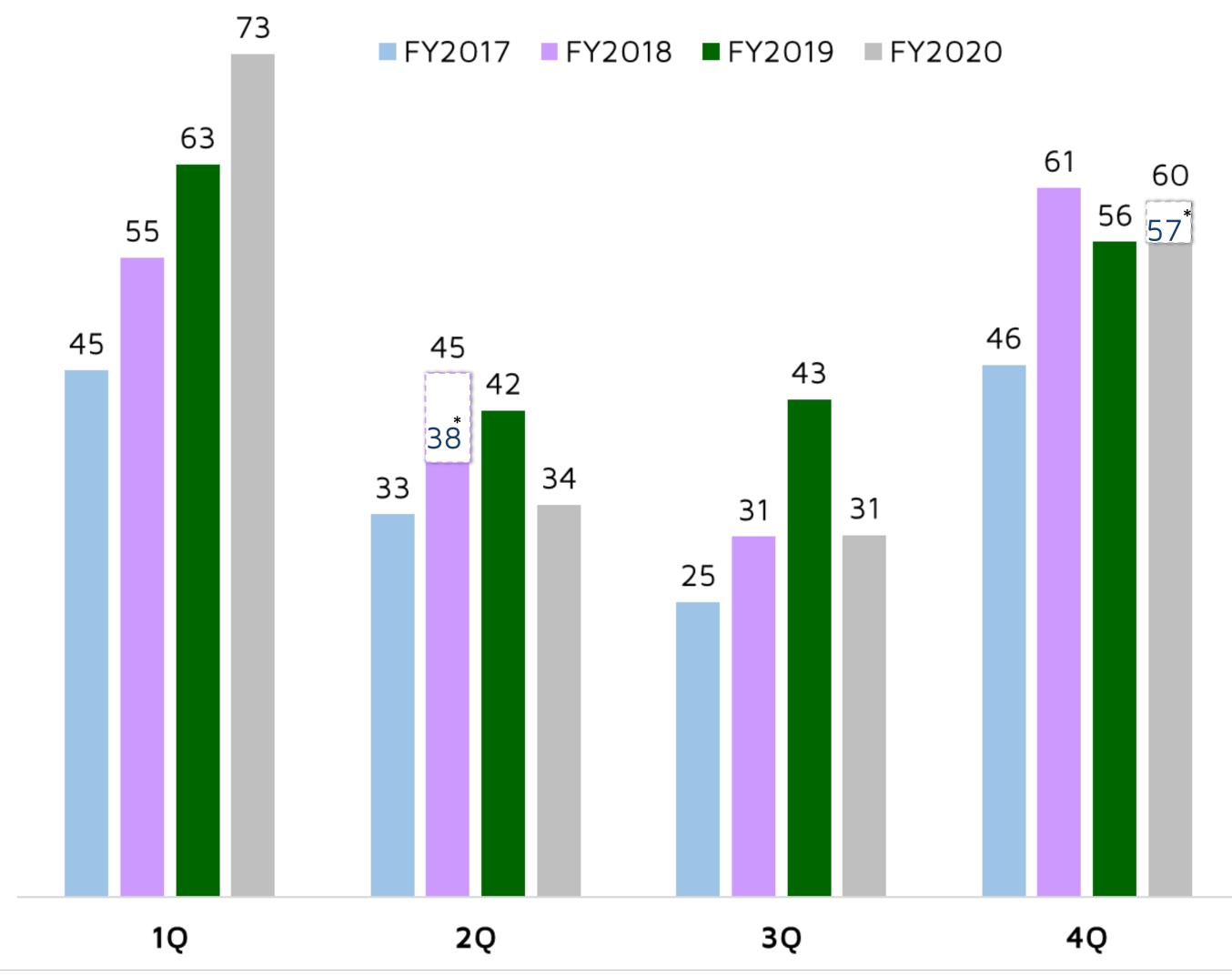






E-MARKET SDIR CERTIFIED

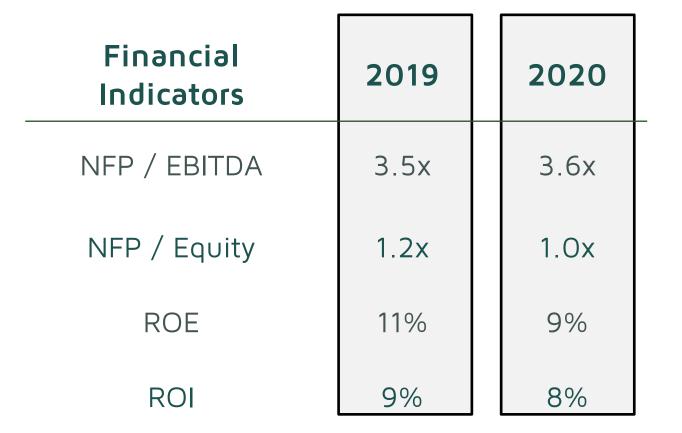
EBITDA Breakdown by Quarter

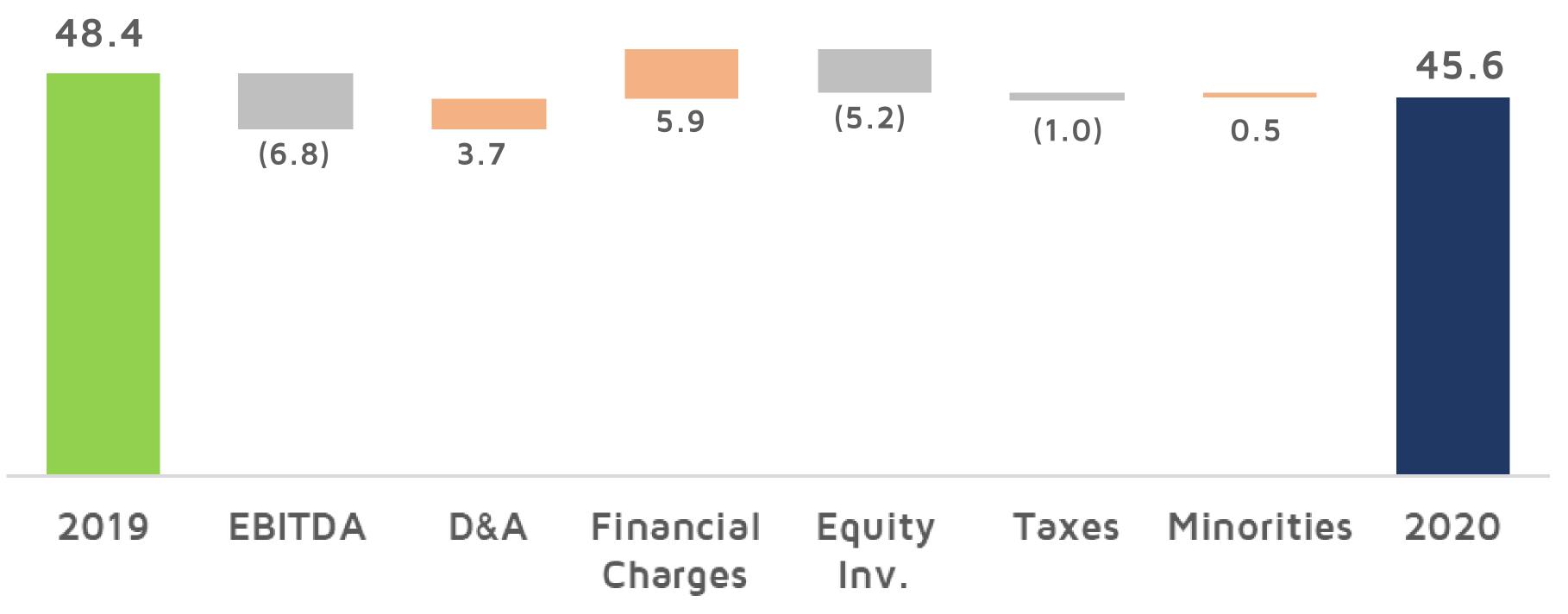


FY 2020 EBITDA: good volumes and increase of perimeter to tackle the decrease of energy prices



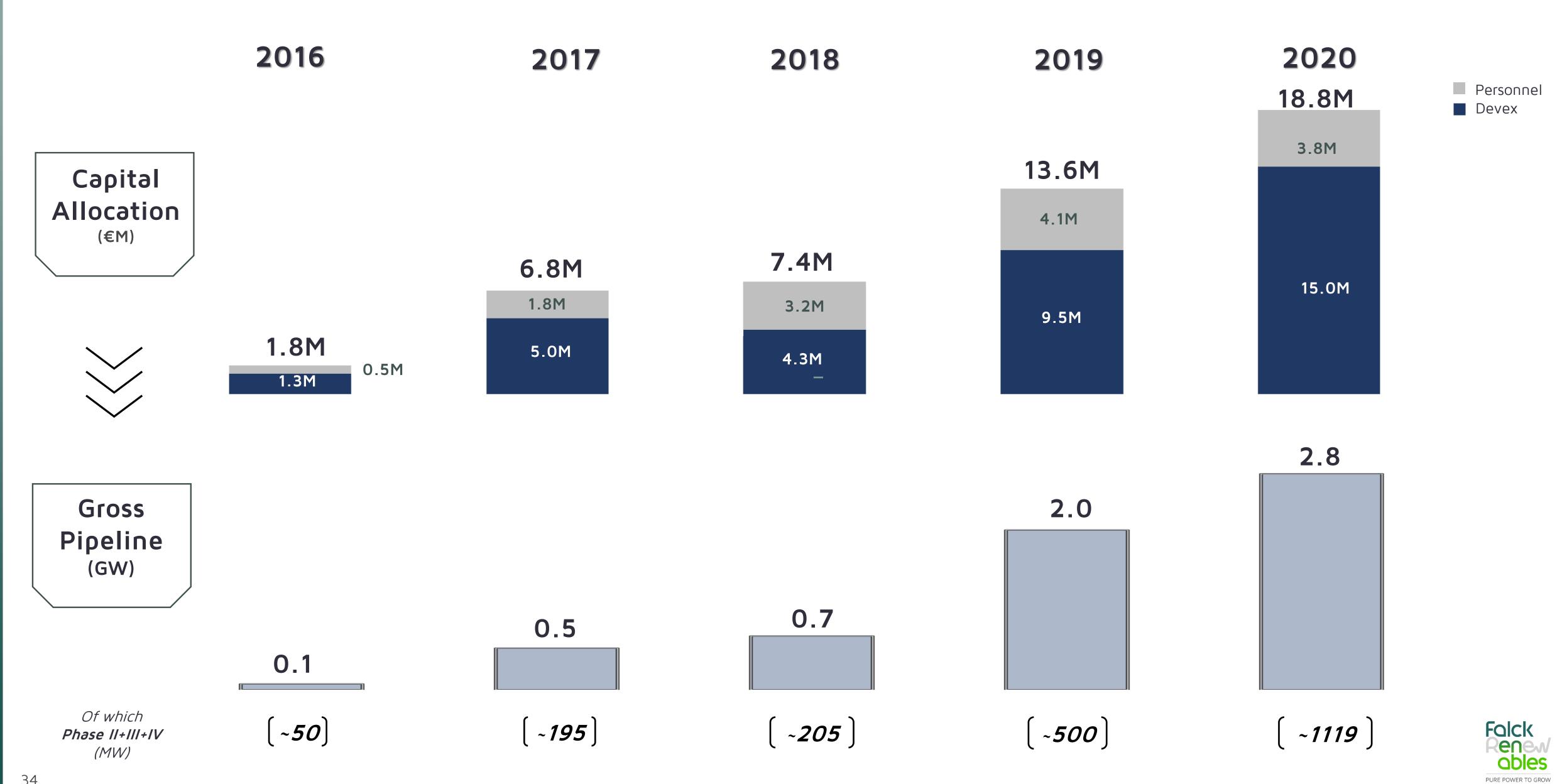
FY 2020 Group Net Earnings





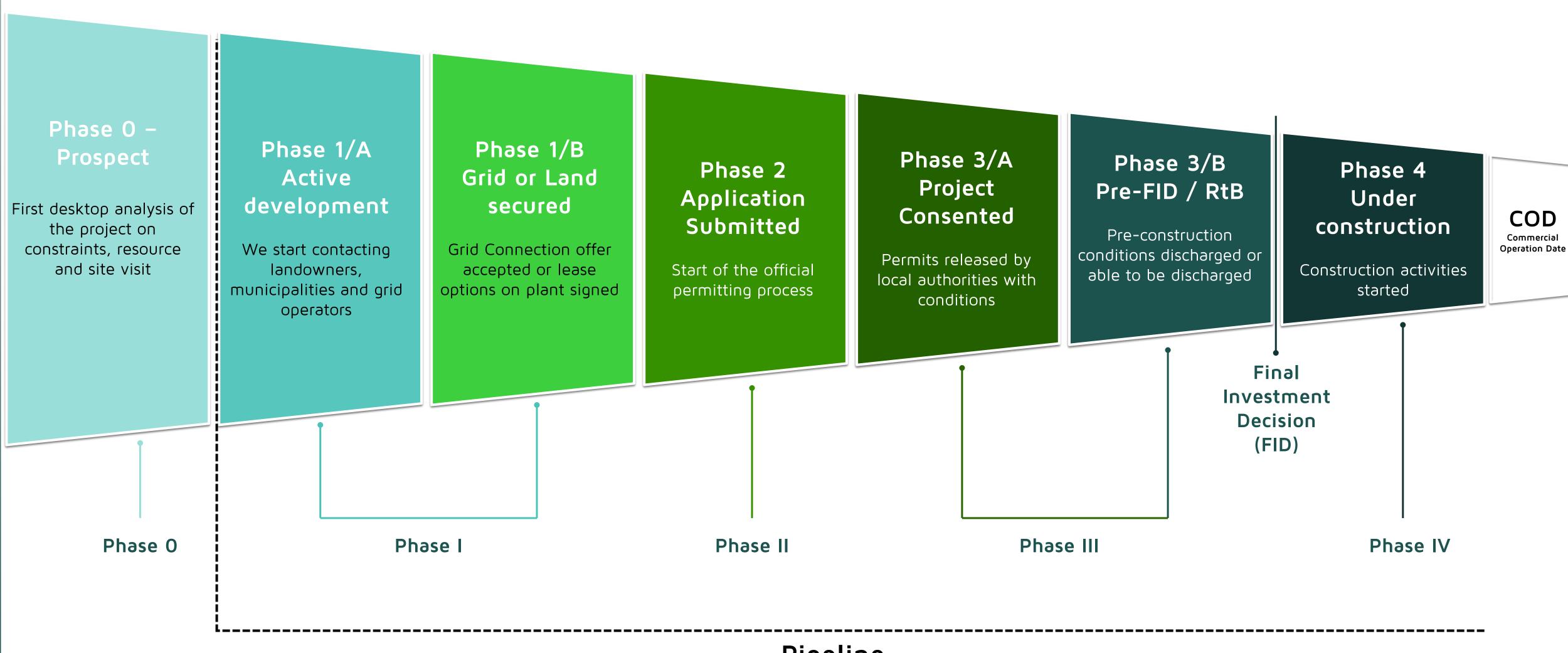


Focus on Asset Development progress





Pipeline definition throughout the different phases







Scenario Assumptions | Update 2021

- Wholesale average prices -



	2020	2021	2023	2025
PUN CMD 2020	50	54	60	65
March 2021 Update	n.∂.	51	56	64
Green Certificates CMD 2020	99	101	97	92
March 2021 Update	n.a.	109	98	94
Actual	38,92			



	2020	2021	2023	2025
Wholesale CMD 2020	42	46	55	63
March 2021 Update	n.a.	48	52	57
ROCs CMD 2020	50	50	52	54
March 2021 Update	n.a.	51	53	55
Actual	35,3			



	2020	2021	2023	2025
Wholesale CMD 2020	48	50	54	61
March 2021 Update	n.a.	46	52	57
Actual	33,95			



	2020	2021	2023	2025
Wholesale CMD 2020	44	46	50	56
March 2021 Update	n.a.	45	49	53
Actual	32,2			



	2020	2021	2023	2025
Wholesale CMD 2020	28	33	41	50
March 2021 Update	n.a.	24	35	46
Actual	10,93			

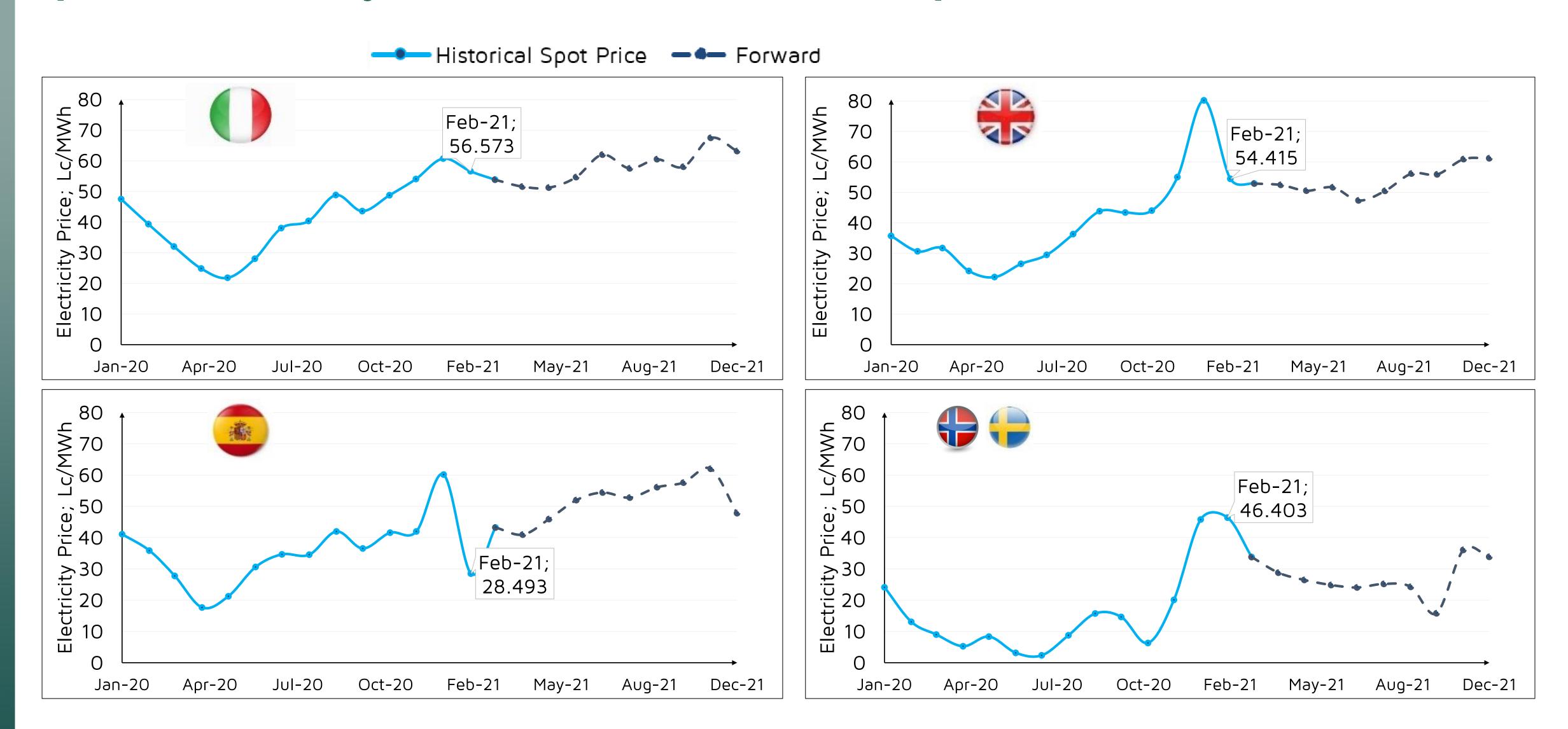
CapEx / MW (€k)	Avg 21-25
Solar CMD 2020	0.81
Solar March 2021 Update	0.62
Wind CMD 2020	0.99
Wind March 2021 Update	0.95

FX	2021	2022- 2025
EUR/GBP CMD (2020-2025)	0.878	0.878
EUR/GBP 2021 Update	0.89	0.88
EUR/USD CMD (2020-2025)	1.14	1.14
EUR/USD 2021 Update	1.22	1.20

Euribor &Libor	2021	2023	2025
Euribor CMD 2020	0.00%	0.30%	1.00%
Euribor 2021 Update	0.00%	0.00%	0.00%
UK Libor CMD 2020	1.00%	1.20%	1.30%
UK Libor 2021 Update	0.25%	0.50%	0.50%

Spot Electricity Prices: 05/03/2021 Update



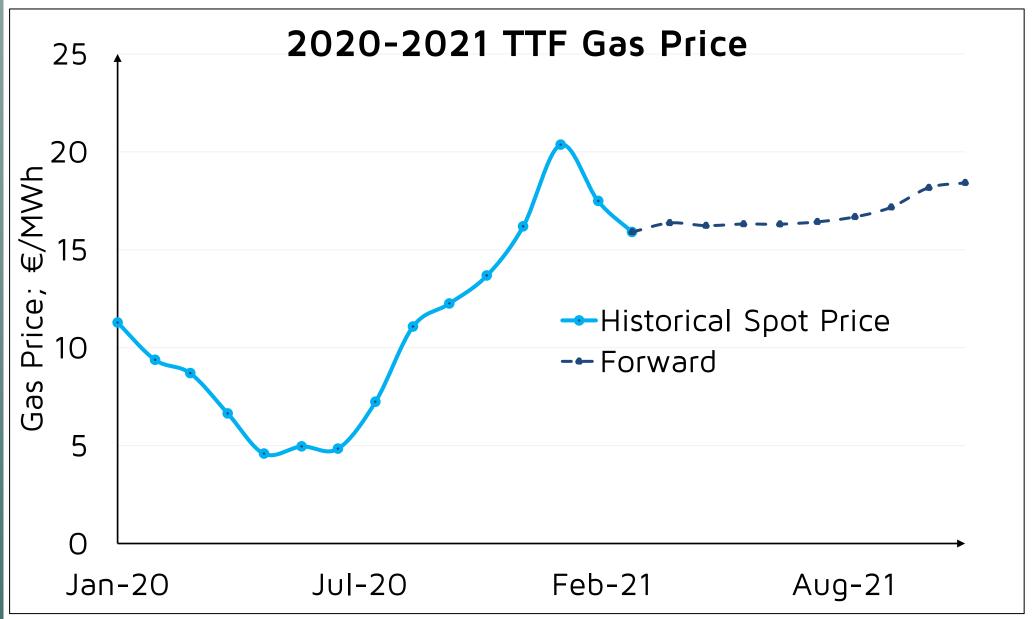


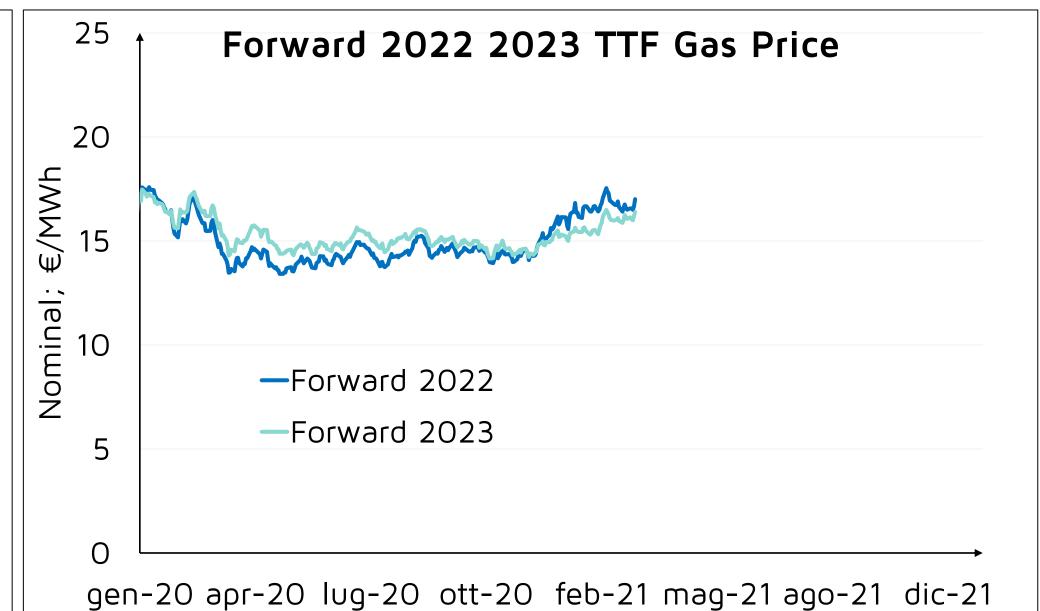
Graphs show monthly electricity prices 2020-2021 (Historical Spot and Forward) in countries where Falck has market price exposure.



Gas Prices: 05/03/2021 Update





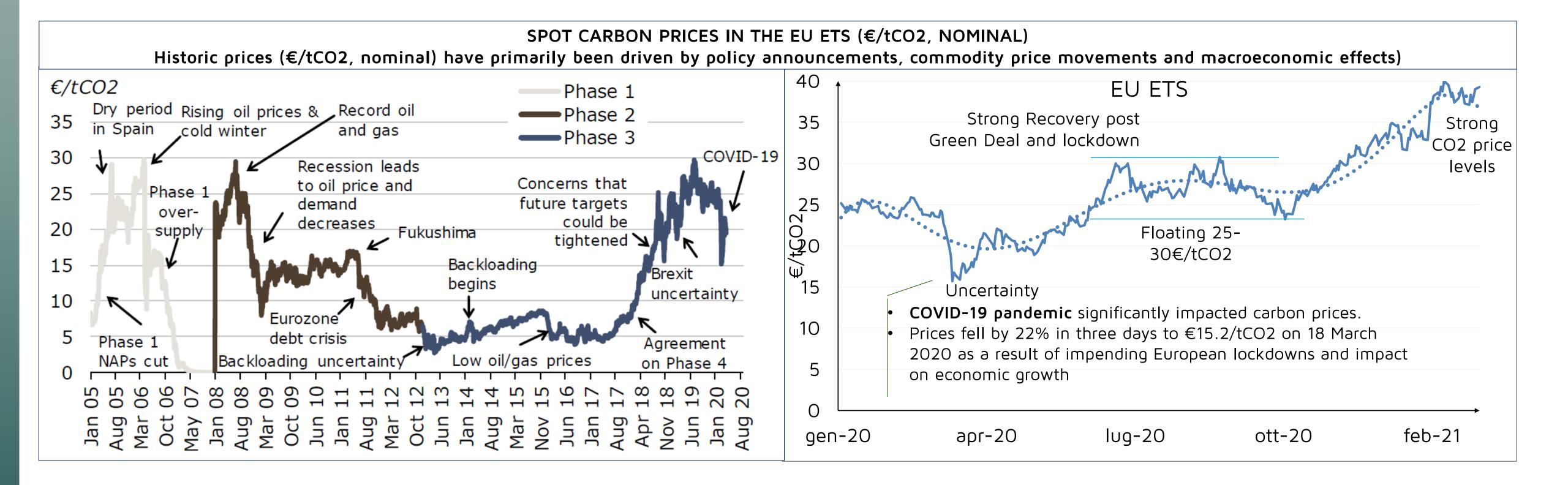


€/MWh	TTF
2020	9.23
Q1-21	17.93
Q2-21	16.30
Q3-21	16.47
Q4-21	17.92
2021	17.15
2022	17.00
2023	16.39



CO2 Prices: 05/03/2021 Update

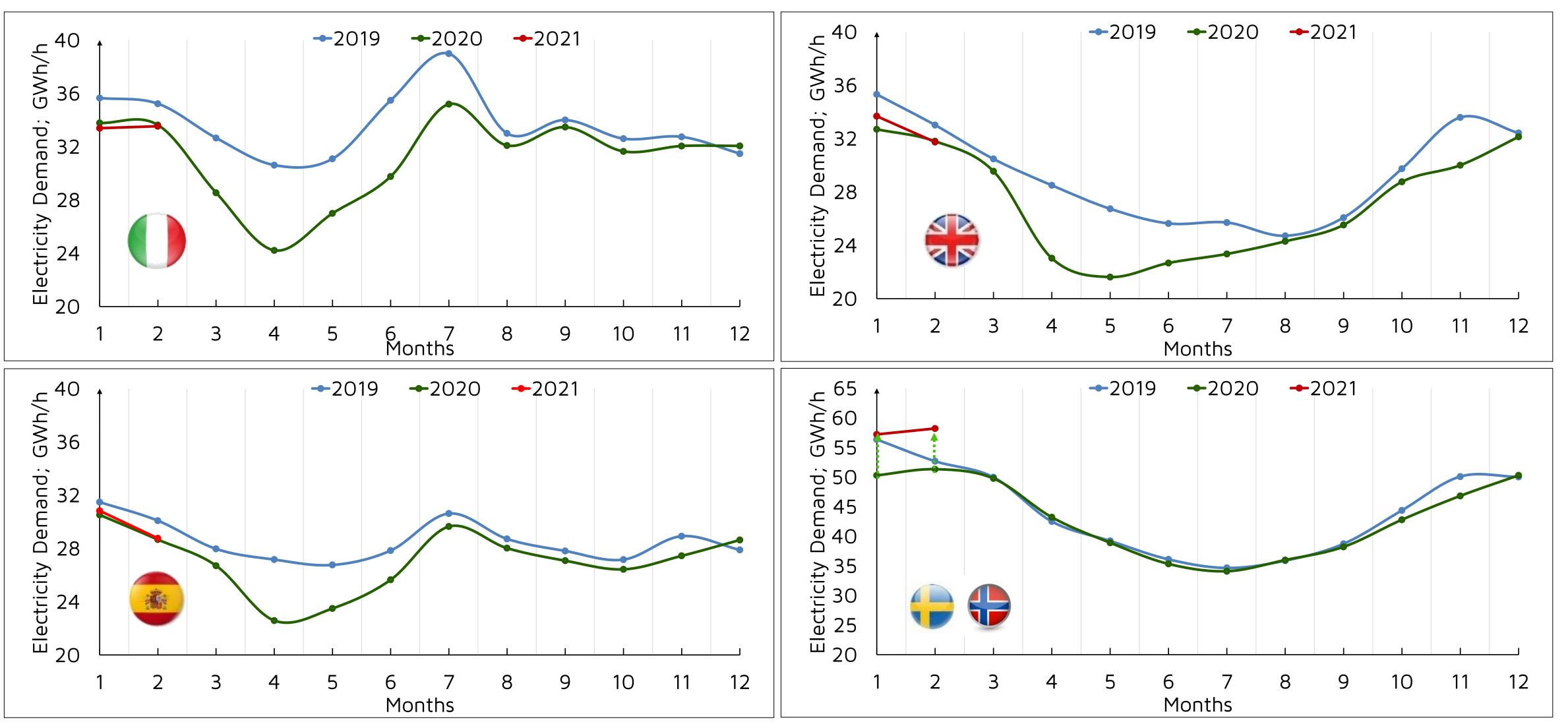






Electricity Demand: End of February 2021 Update

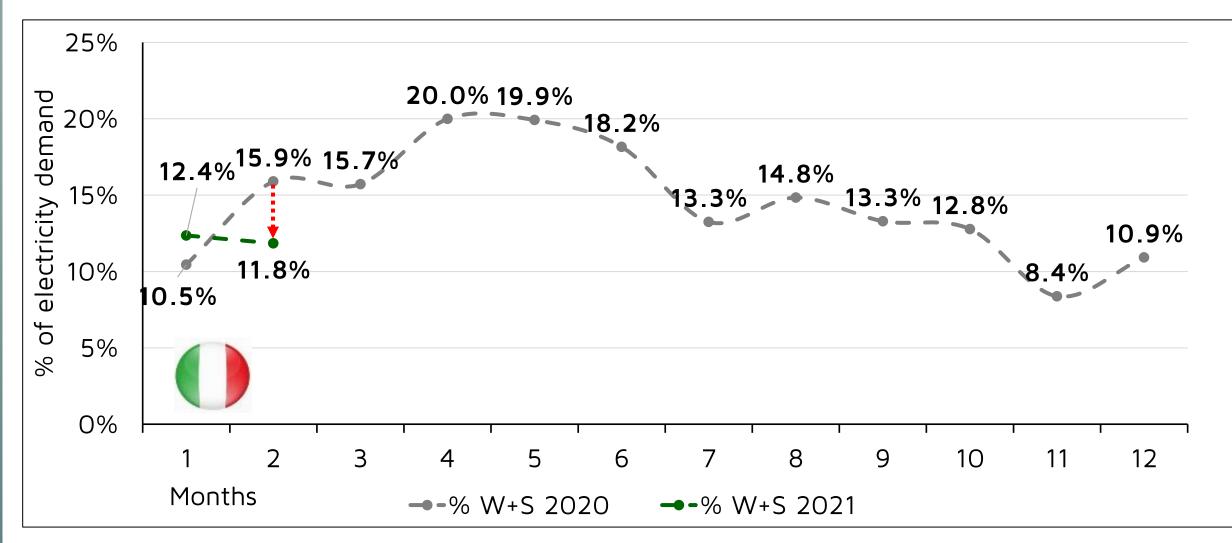


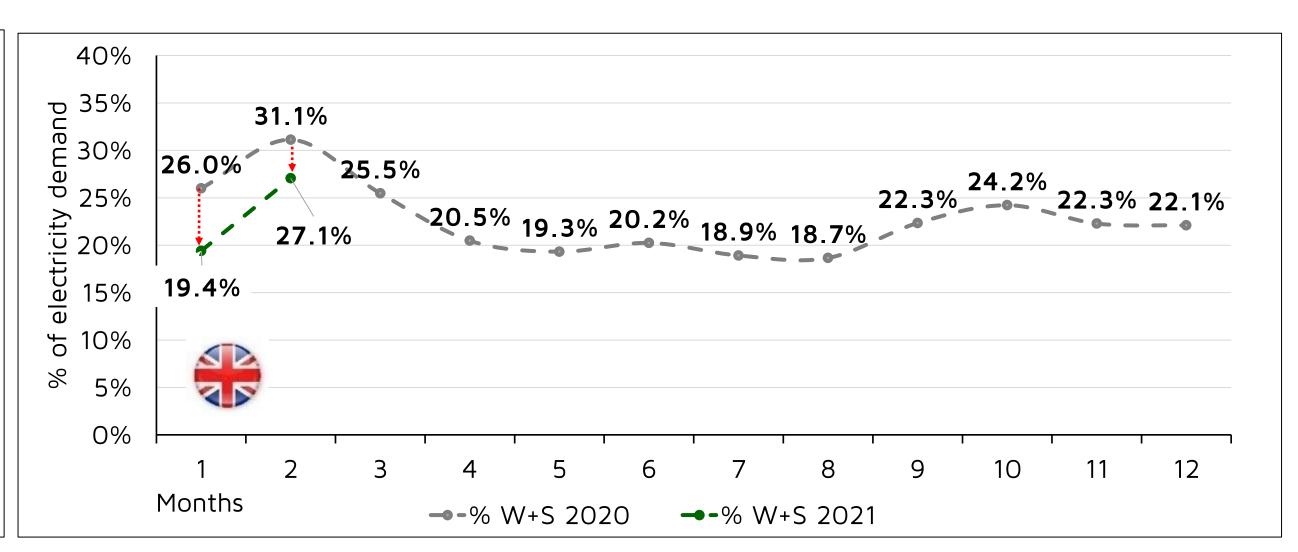


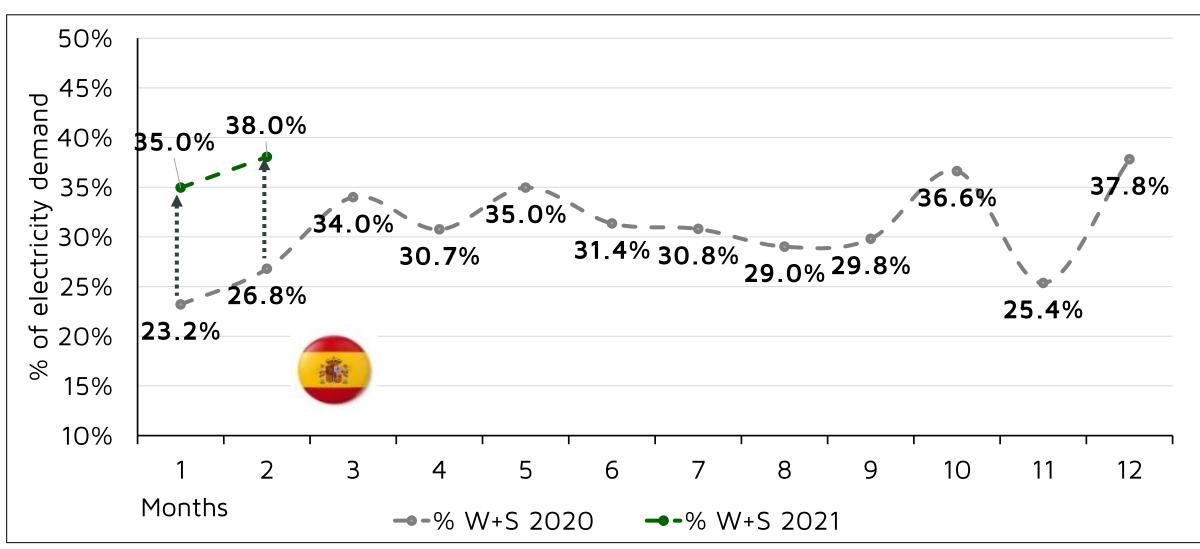


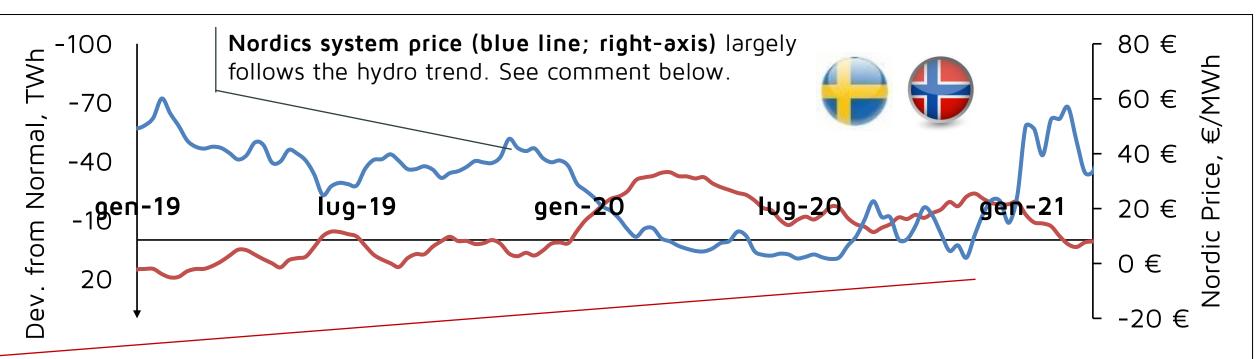
Wind+Solar share on Electricity Demand: End of February 2021 Update









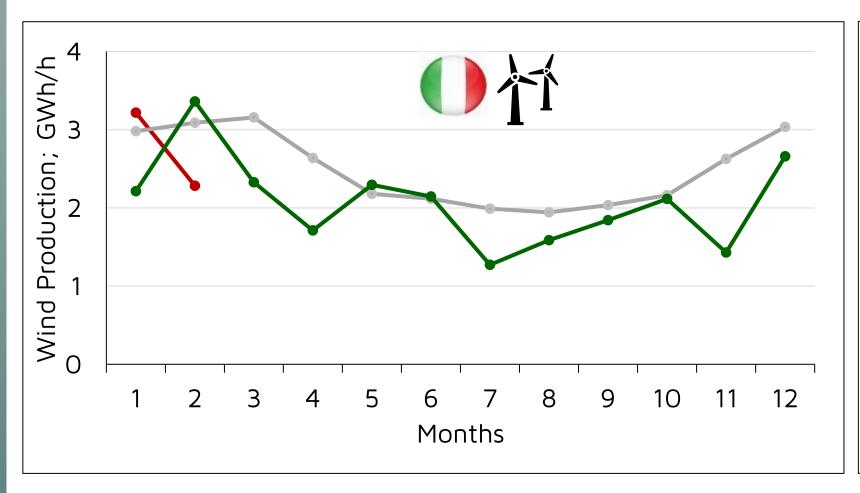


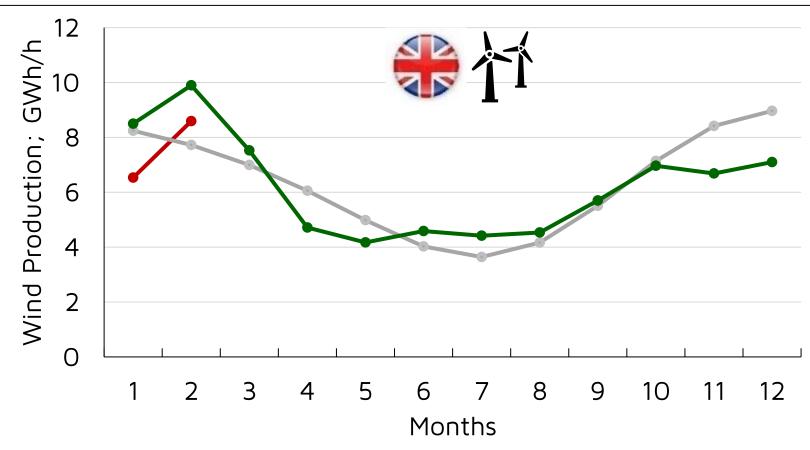
In 2020, prices reached record low levels due to: high water levels, stronger winds + higher wind capacity on the system, lower EE demand, rainy 2020; much lower costs of production on the Continent in 2020 (where Nordics export); production surplus in northern areas, combined with limited transmission capacity. Market fundamentals have strongly changed at the end of 2020 with drier weather and lower hydro reservoirs. Hydro trend, together with low wind and colder temperatures than normal, have pushed the prices to the highest average monthly price since the winter of 2018-2019.

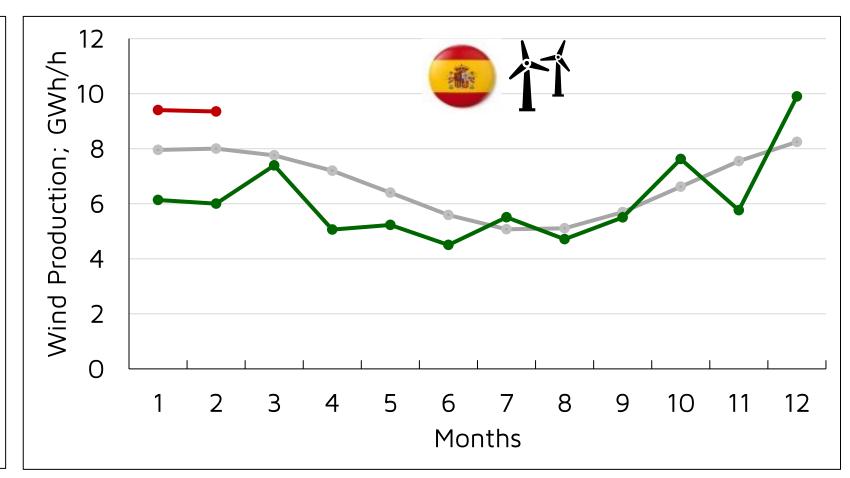


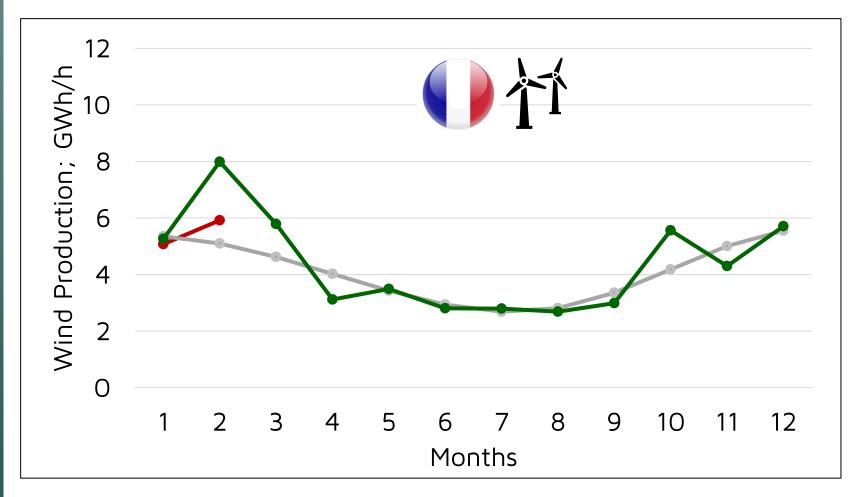
Wind Production Europe: End of February 2021 Update

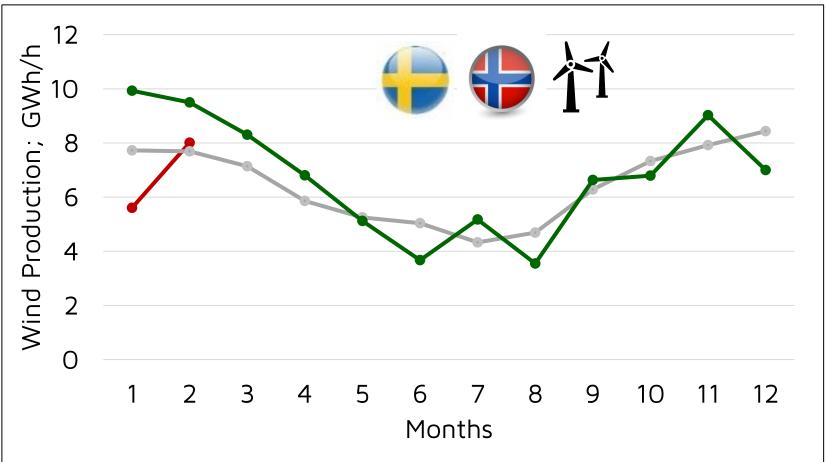


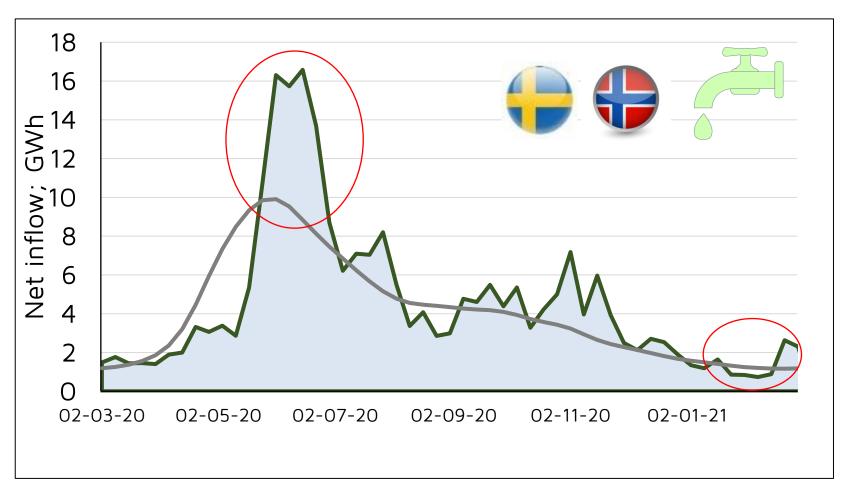












→ Actual 2021* → Normal** → Actual 2020*







PURE POWER TO GROW