



SPAFID
CONNECT

Informazione Regolamentata n. 2251-16-2021	Data/Ora Ricezione 10 Maggio 2021 15:11:30	MTA
--	--	-----

Societa' : GVS S.P.A.
Identificativo : 146811
Informazione
Regolamentata
Nome utilizzatore : GVSN02 - Mario Saccone
Tipologia : REGEM
Data/Ora Ricezione : 10 Maggio 2021 15:11:30
Data/Ora Inizio : 10 Maggio 2021 15:11:31
Diffusione presunta
Oggetto : GVS S.p.A._1Q 2021 Results

Testo del comunicato

GVS S.p.A. - The BoD of GVS S.p.A. approves the first quarter 2021 results



PRESS RELEASE

GVS APPROVES CONSOLIDATED RESULTS AS AT 31 MARCH 2021

REVENUES UP 71% AND STRONG GROWTH IN GROUP PROFITABILITY

Key performance indicators of the GVS Group for the first three months of 2021 compared to the same period of 2020:

- Revenues of €103 million, up 71% from €60.2 million;
- Normalised EBITDA¹ of €42.9 million (+126.6%) compared to €18.9 million, with a margin on revenues of 41.7%. EBITDA amounted to €43.1 million (+146.6%) compared to €17.5 million, with an EBITDA margin of 41.9%;
- Normalised EBIT² of EUR 38.8 million (+150%) compared to EUR 15.5 million. EBIT amounted to €38.1 million (+191%) compared to €13.1 million, with an EBIT margin of 36.9%;
- Normalised Net Profit³ amounted to EUR 32 million (+201.7%) compared to EUR 10.6 million. Net profit of €31.4 million (+261.8%) compared to €8.7 million;
- Positive Net Financial Position of EUR 54.8 million compared to positive position of EUR 31.6 million at 31 December 2020.

Zola Predosa (BO), 10 May 2021 - The Board of Directors of **GVS S.p.A.**, a leading supplier of advanced filtration solutions for highly critical applications, met today in Zola Predosa (BO) and approved the consolidated results as at 31 March 2021 prepared in accordance with IFRS.

"The results achieved in the first quarter of 2021 are a further demonstration of the quality of the work carried out in the last period to prepare us for a phase of new normality," commented **Massimo Scagliarini, CEO of GVS**. "We are committed to seizing opportunities related to market changes and have increased our production capacity to prepare for the expected acceleration in the HealthCare Liquid sub-division in view of regular hospital activities recovery. The coming months will still be influenced by the context we are experiencing, but our team has shown that it is capable of handling such changes and complexities. We will continue to strive for an overall strengthening of our achievements and the extraordinary growth recorded in 2020 and the first 3 months of 2021, by keeping our focus on market opportunities and our ability to respond promptly to the demands of consumers and our clients, and by devoting increasing attention to ESG issues. As always, our aim is

1 It indicates the result for the period adjusted for operating income and expenses which, due to their nature, are reasonably expected not to recur in future periods; for the year 2020 these are mainly related to IPO-related expenses, while for 2021 related to the sale of the Chinese plant in Suzhou and the relocation of the same production site in addition to expenses related to the IPO

2 It indicates the net profit for the period adjusted for operating income and expenses which, due to their nature, are reasonably expected not to recur in future periods; for the year 2020 these are mainly related to IPO-related expenses and amortisation of intangible assets recognised under PPA, while for 2021 related to the sale of the Chinese plant in Suzhou and the relocation of the same production site as well as expenses related to the IPO and the amortization of intangible assets recorded in the PPA

3 It indicates the net profit for the period adjusted for operating income and expenses which, due to their nature, are reasonably expected not to recur in future periods; for the year 2020 these are mainly related to IPO-related expenses and amortisation of intangible assets recognised under PPA, both net of related tax effects, while for 2021 related to the sale of the Chinese plant in Suzhou and the relocation of the same production site as well as expenses related to the IPO and the amortization of intangible assets recorded in the PPA, net of the related tax effects



UNI EN ISO 9001
Cert. N. 9190 GVS 1



ISO 9001
CISQ/CSQ 9190 GVS 1



UNI EN ISO 14001
Cert. N. 7938-E

GVS S.p.A.

Via Roma, 50 - 40069 Zola Predosa (Bologna) - Italy

Tel. +39 051 6176311 - Fax +39 051 6176200 - e-mail: gvs@gvs.it - www.gvs.com

Cap. Soc. € 1.750.000 int. vers. - C.F. 03636630372 - P. Iva 00644831208

R.E.A. 0305386/BO - Reg. Imprese 45539/BO - Mecc. BO 012048



IATF 16946
Cert. N. 9136 GVS 4



ISO 13485
Cert. N. 9124 GVS 3



to look ahead and anticipate trends in order to be ready to compete successfully in the marketplace now and in future."

ANALYSIS OF THE GROUP'S ECONOMIC MANAGEMENT

As of 31 March 2021, GVS achieved **consolidated revenues of 103 million euros**, up 71% from 60.2 million euros recorded in the same period of 2020.

The sharp increase in sales is attributable to the growth of the Healthcare & Life Sciences division, due not only to the continued growth of the "Healthcare Air & Gas" business, but also to the resumption of a sustained growth trend in the "Laboratory" business and the "Healthcare Liquid" business which, in addition to absorbing the effects of the acquisitions realised in 2020, recorded a recovery in the businesses that during the past year had had growth below their historical trend due to related delays linked to the effects of the pandemic, businesses regarding traditional health treatments.

The Health & Safety division also continued the significant sales trend linked to the growth of the "Personal Safety" business in Q1 2021, while the Energy & Mobility division is substantially in line with the values of the first quarter of 2020, thus continuing the return for the period to a level of orders prior to the pandemic.

In terms of performance and breakdown of revenues from contracts with customers as of 31 March 2021:

- the **Healthcare & Life Sciences** division, which accounts for 43.6% of the total, grew by around 59% compared to the same period in 2020;
- the **Energy & Mobility** division, which accounts for 19% of the total, declined by around 3.3% compared to the same period in 2020;
- the **Health & Safety** division has reached 37.4% of the total, recording an increase of 227.4% compared to the same period in 2020.

Normalised EBITDA¹ is at €42.9 million (+126.6%) compared to 31 March 2020, when it was €18.9 million, with a margin on revenues of 41.7% compared to 31.5% in the first three months of 2020. This increase sustains the level of profitability achieved in the second half of 2020, even in the face of a partial change in the sales mix and the positive absorption of the turbulence scenario for procurement policies linked to the scarcity of certain raw materials. **EBITDA** amounted to EUR 43.1 million (+146.6%) compared to EUR 17.5 million, with an EBITDA margin of 41.9%.

Normalised EBIT² was EUR 38.8 million (+150%) compared to the same period last year when it was EUR 15.5 million. **EBIT** amounted to EUR 38.1 million (+191%) compared to EUR 13.1 million, with an EBIT margin of 36.9%.

The Normalised Net Profit³ was €32 million, up from €10.6 million in the first three months of 2020. Net profit amounted to €31.4 million (+261.8%) compared to €8.7 million in the same period of 2020.



UNI EN ISO 9001
Cert. N. 9190 GVS 1



ISO 9001
CISQ/CSQ 9190 GVS 1



UNI EN ISO 14001
Cert. N. 7638-E

GVS S.p.A.

Via Roma, 50 - 40069 Zola Predosa (Bologna) - Italy

Tel. +39 051 6176311 - Fax +39 051 6176200 - e-mail: gvs@gvs.it - www.gvs.com

Cap. Soc. € 1.750.000 int. vers. - C.F. 03636630372 - P. Iva 00644831208

R.E.A. 0305386/BO - Reg. Imprese 45539/BO - Mecc. BO 012048



IATF 16946
Cert. N. 9136 GVS 4



ISO 13485
Cert. N. 9124 GVS 3



The Net Financial Position at 31 March 2021 was positive at EUR 54.8 million, compared to EUR 31.6 million at 31 December 2020. This result is attributable to cash generated by current operations net of investments made.

BUSINESS OUTLOOK

For the rest of 2021, the GVS Group will continue to strive for an organic consolidation of the results achieved to date, thanks to a rebalancing of the product portfolio mix that will enable it to consolidate the extraordinary growth occurring in 2020 and in the first quarter of 2021, keeping its focus high for timeliness in responding to market and client demands with an increasing sensitivity to active management of ESG issues. Downstream the positive closing of the first quarter of 2021 and based on the amount of revenues from contracts with existing customers and the order backlog acquired to date, GVS confirms year-end closing expectations, without considering the contribution of any new acquisitions, on a turnover level ranging between 345 - 370 million. The EBITDA margin achieved in the first quarter of 2021 is expected to move towards normalisation in the next quarters, with the overall result expected to be in the range of 32% to 35%. The above forecasts are related to orders already in the portfolio and contracts of the Healthcare & Life Sciences and Health & Safety divisions being negotiated, in a scenario of progressive normalization of the effects of the pandemic and the positive impact of the vaccination policies of different countries, while the orders forecasts for the whole of 2021 related to customers in the Energy & Mobility sector are estimated to gradually recover with respect to pre-pandemic levels. As a result, the expected level of revenues is supported by all the divisions of the Healthcare & Life Sciences, Health & Safety and Energy & Mobility Group. GVS also confirms its commitment to constant market monitoring in order to find and take advantage of M&A opportunities in order to contribute to a new acceleration in the Group's growth trends. Due to the randomness connected to the occurrence of any future event, it cannot be excluded that there may be deviations, even significant ones, from final values and the values mentioned above.

DECLARATION PURSUANT TO ART. 154-BIS, PARAGRAPH 2, OF THE T.U.F.

The Manager responsible for the preparation of the Company's financial reports, Emanuele Stanco, hereby declares, pursuant to the second paragraph of Article 154 bis of Legislative Decree 58/98, that the accounting information contained in this press release corresponds to the results of accounting documents, journals and entries.

CONFERENCE CALL

Financial results for the first three months of 2021 will be presented on Monday 10 May at 4:30 pm CET during a conference call of the Group's top management.

The conference call can be heard in webcast by connecting through the following URL <https://87399.choruscall.eu/links/gvs210510.html>



UNI EN ISO 9001
Cert. N. 9190 GVS 1



ISO 9001
CISQ/CSQ 9190 GVS 1



UNI EN ISO 14001
Cert. N. 7938-E

GVS S.p.A.

Via Roma, 50 - 40069 Zola Predosa (Bologna) - Italy

Tel. +39 051 6176311 - Fax +39 051 6176200 - e-mail: gvs@gvs.it - www.gvs.com

Cap. Soc. € 1.750.000 int. vers. - C.F. 03636630372 - P. Iva 00644831208

R.E.A. 0305386/BO - Reg. Imprese 45539/BO - Mecc. BO 012048



IATF 16949
Cert. N. 9136 GVS 4



ISO 13485
Cert. N. 9124 GVS 3



As an alternative to the webcast, you can take part in the conference call by calling one of the following numbers:

ITALY: +39 02 805 88 11

UK: + 44 121 281 8003

USA: +1 718 7058794

The presentation by top management will be available before the beginning of the conference call on the authorised storage mechanism eMarket SDIR, managed by Spafid S.p.A., as well as on the Company's website www.gvs.com (in the section Investor/Financial Documents/Presentations).

The Consolidated Interim Financial Statements as at 31 March 2021 will be made available to the public at the Company's registered office and at the Italian Stock Exchange, as well as on the website www.gvs.com "Investor/Financial Documents/Financial Statements and Reports" within the terms of law.

This press release is available on the regulated information dissemination system eMarket SDIR, managed by Spafid S.p.A., as well as on the Company's website www.gvs.com (in the Investor/Press releases section).

GVS GROUP:

The GVS Group is one of the world's leading suppliers of filter solutions for applications in the Healthcare & Life Sciences, Energy & Mobility and Health & Safety industries. In addition to its corporate headquarters in Bologna, GVS currently has 14 factories in Italy, the United Kingdom, Brazil, the United States, China, Mexico, Romania and Puerto Rico and 18 sales offices worldwide. In the financial year ended 31 December 2020, the GVS Group recorded revenues from contracts with clients of 363 million euros and a Normalised EBITDA of 144 million euros.

Contact information

Investor Relations GVS S.p.A. - Mario Saccone - investor_relations@gvs.com

Image Building - Media Relations

gvs@imagebuilding.it

+39 02 89011300

GVS S.p.A.

Via Roma, 50 - 40069 Zola Predosa (Bologna) - Italy

Tel. +39 051 6176311 - Fax +39 051 6176200 - e-mail: gvs@gvs.it - www.gvs.com

Cap. Soc. € 1.750.000 int. vers. - C.F. 03636630372 - P. Iva 00644831208

R.E.A. 0305386/BO - Reg. Imprese 45539/BO - Mecc. BO 012048



UNI EN ISO 9001
Cert. N. 9190 GVS 1



ISO 9001
CISQ/CSQ 9190 GVS 1



UNI EN ISO 14001
Cert. N. 7838-E



IATF 16949
Cert. N. 9136 GVS 4



ISO 13485
Cert. N. 9124 GVS 3



Consolidated income statement

<i>(In thousands of Euro)</i>	Quarter ended March 31,	
	2021	2020
Revenue from contracts with customers	103.026	60.243
Other income	2.438	317
Total revenue	105.463	60.560
Raw materials, work in progress and finished goods	(23.626)	(16.782)
Personnel expenses	(27.609)	(18.693)
Cost of services	(9.264)	(6.956)
Other operating costs	(1.822)	(634)
EBITDA	43.143	17.495
Net impairment losses on financial assets	(56)	(62)
Depreciation, amortization and impairment losses	(5.021)	(4.357)
EBIT	38.066	13.076
Finance income	3.934	52
Finance costs	(524)	(1.605)
Profit before income tax	41.476	11.523
Income tax expense	(10.081)	(2.845)
Net profit	31.395	8.678
<i>Of which GVS Group</i>	31.394	8.676
<i>Of which non controlling interests</i>	1	2
<i>Net result per share</i>	0,18	0,26
<i>Diluted Net result per share</i>	0,18	0,26



UNI EN ISO 9001
Cert. N. 9190 GVS 1



ISO 9001
CISQ/CSQ 9190 GVS 1



UNI EN ISO 14001
Cert. N. 7638-E

GVS S.p.A.

Via Roma, 50 - 40069 Zola Predosa (Bologna) - Italy

Tel. +39 051 6176311 - Fax +39 051 6176200 - e-mail: gvs@gvs.it - www.gvs.com

Cap. Soc. € 1.750.000 int. vers. - C.F. 03636630372 - P. Iva 00644831208

R.E.A. 0305386/BO - Reg. Imprese 45539/BO - Mecc. BO 012048



IATF 16949
Cert. N. 9136 GVS 4



ISO 13485
Cert. N. 9124 GVS 3

Consolidated Balance Sheet

(In thousands of Euro)

As of March 31, 2021

As of December 31, 2020

	As of March 31, 2021	As of December 31, 2020
ASSETS		
Non-current assets		
Intangible assets	94.968	90.979
Right of use assets	8.397	8.438
Property, plant and equipment	69.577	68.925
Deferred tax assets	3.454	4.568
Non-current financial assets	1.014	968
Total non current assets	177.410	173.878
Current assets		
Inventories	51.276	46.048
Trade receivables	69.202	52.084
Contract assets	2.281	1.753
Income tax receivables	300	202
Other current assets and receivables	9.991	8.299
Current financial assets	4.686	5.026
Cash and cash equivalents	143.361	125.068
Total current assets	281.097	238.480
Total assets	458.507	412.358
EQUITY AND LIABILITIES		
Share capital	1.750	1.750
Reserves	245.449	162.854
Profit for the period	31.394	78.063
Group shareholders' equity	278.593	242.667
Non-controlling interests	30	30
Total equity	278.623	242.697
Non-current liabilities		
Non-current borrowings	65.067	69.728
Non-current lease liabilities	5.303	5.471
Deferred tax liabilities	3.056	3.167
Employee benefit obligations	4.507	4.499
Provisions for risks and charges	1.940	1.000
Derivative financial instruments	53	107
Total non-current liabilities	79.926	83.972
Current liabilities		
Current borrowings	19.387	19.673
Current lease liabilities	3.474	3.495
Trade payables	28.388	25.585
Contract liabilities	5.115	4.894
Income tax payables	21.121	14.485
Other current liabilities	22.473	17.557
Total current liabilities	99.958	85.689
Total equity and liabilities	458.507	412.358

GVS S.p.A.

Via Roma, 50 - 40069 Zola Predosa (Bologna) - Italy

Tel. +39 051 6176311 - Fax +39 051 6176200 - e-mail: gvs@gvs.it - www.gvs.com

Cap. Soc. € 1.750.000 int. vers. - C.F. 03636630372 - P. Iva 00644831208

R.E.A. 0305386/BO - Reg. Imprese 45539/BO - Mecc. BO 012048



UNI EN ISO 9001
Cert. N. 9190 GVS 1



ISO 9001
CISQ/CSQ 9190 GVS 1



UNI EN ISO 14001
Cert. N. 7638-E



IATF 16949
Cert. N. 9136 GVS 4



ISO 13485
Cert. N. 9124 GVS 3

Consolidated Statement of Cash Flows

<i>(In thousands of Euro)</i>	Quarter ended March 31,	
	2021	2020
Profit before income tax	41.476	11.523
- Adjustments:		
Depreciation and amortization	5.021	4.357
Capital loss / (gain) from disposal of assets	(1.919)	(35)
Net financial expenses	(3.410)	1.553
Other non-monetary movements	1.865	107
Cash flow from operating activities before changes in net working capital	43.033	17.505
Changes in inventory	(3.343)	(1.907)
Changes in trade receivables	(16.817)	(6.641)
Changes in trade payables	1.290	5.402
Changes in other assets and liabilities	3.098	244
Uses of employee benefit obligations and provisions for risks and charges	(253)	(6)
Income tax paid	(2.790)	(1.254)
Net cash flow provided by / (used in) operating activities	24.218	13.343
Investments in property, plant and equipment	(4.277)	(2.382)
Investments in intangible assets	(1.343)	(681)
Disposal of property, plant and equipment	3.955	42
Investments in financial assets	16	(750)
Disposal of financial assets	-	63
Acquisition of company branch (net of cash acquired)	-	(3.608)
Net cash flow provided by / (used in) investing activities	(1.648)	(7.316)
Repayment of long term borrowings	(5.270)	(13.268)
Changes in current financial liabilities	-	388
Repayment of lease liabilities	(1.062)	(724)
Finance costs paid	(1.415)	(2.295)
Finance income received	27	52
Dividends paid	-	(1.681)
Net cash flow provided by / (used in) financing activities	(7.719)	(17.528)
Total cash flow provided / (used) in the year	14.851	(11.501)
Cash and cash equivalents at the beginning of the period	125.068	58.542
Total cash flow provided / (used) in the year	14.851	(11.501)
Exchange differences from translation of cash and cash equivalents	3.442	124
Cash and cash equivalents at the end of the period	143.361	47.165



Consolidated net financial position

<i>(in thousands of Euro)</i>	March 31, 2021	December 31, 2020
Cash on hand	38	29
Cash and cash equivalents	143.323	125.039
Restricted deposits	374	358
Held-for-trading securities	4.197	4.517
(A) Liquidity	147.932	129.942
Lease receivables	115	151
(B) Current financial receivables	115	151
(C) Current bank liabilities	-	-
(D) Current quota of non-current borrowing	(18.820)	(19.106)
Financial liabilities to other GVS Group companies for leases	(972)	(965)
Lease liabilities	(2.502)	(2.530)
Other financial liabilities	(567)	(567)
(E) Other current liabilities	(4.041)	(4.063)
(F) Current financial borrowing (C)+(D)+(E)	(22.861)	(23.168)
(G) Net current financial borrowing (A)+(B)+(F)	125.186	106.925
Non-current bank liabilities	(28.988)	(33.649)
Non-current debenture debts	(36.079)	(36.079)
Financial liabilities to other GVS Group companies for leases	(1.764)	(2.146)
Non-current lease liabilities	(3.539)	(3.325)
Derivative instruments	(53)	(107)
(H) Non-current borrowing	(70.423)	(75.306)
(I) Net borrowing (G)+(H)	54.763	31.619
Derivative instruments	-	-
Lease liabilities (net)	8.661	8.815
(L) Total net financial position	63.424	40.435

Fine Comunicato n.2251-16

Numero di Pagine: 10