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Diffusione presunta

Oggetto : The Board of Directors has approved the

results of the first quarter of 2021

Testo del comunicato

Vedi allegato.





PRESS RELEASE

ASCOPIAVE: The Board of Directors has approved the results of the first quarter of 2021.

Gross Operating Margin: Euro 15.8 million (Euro 15.6 million in the first quarter of 2020)

Operating Result: Euro 7.0 million (Euro 7.2 million in the first quarter of 2020)

Net Consolidated Profit: Euro 13.6 million (Euro 13.0 million in the first quarter of 2020)

Net Financial Position: Euro 296.2 million, a decrease as compared to 31st December 2020 (Euro 339.0 million).

The Board of Directors of Ascopiave S.p.A., which had a meeting chaired by Mr Nicola Cecconato today, acknowledged and approved the interim report of the Ascopiave Group as of 31st March 2021, drafted in compliance with the International Accounting Standards IAS/IFRS.

Nicola Cecconato, Ascopiave, Chairman, commented: "Ascopiave closed the first quarter of 2021 with a net result on an upward trend, thanks to the positive contribution of the subsidiaries of the regulated sector of gas distribution and the partnership established in the sales segment. The investments in infrastructure are in line with the company plans and show a marked recovery compared to the first quarter of last year, unfortunately affected by the outbreak of the pandemic. The Group is managing the perimeter of its core businesses in accordance with principles of economic efficiency and focus on the quality of services, pursuing the opportunities for organic development offered by the local and industry context. Furthermore, the Group is still committed to the search for new investment opportunities, along the directions outlined in the strategic plan approved last January, with the aim of creating value for shareholders and stakeholders."

Revenue from sales

The Ascopiave Group closed the first quarter of 2021 with consolidated revenues amounting to Euro 38.5 million, compared to Euro 44.7 million recorded in the first quarter of 2020 (-13.9%). The decrease in turnover is mainly explained by the decline in revenues from energy efficiency certificates due to the decrease in the objectives expected for 2021.

Gross operating margin

Gross operating margin in the first quarter of 2021 amounted to Euro 15.8 million, an increase compared to Euro 15.6 million in the same period in 2020 (+1.4%).

The tariff revenues from distribution and metering, totalling Euro 26.7 million, decreased by Euro 1.0 million. This negative change was determined by the recognition in the first quarter of 2020 of Euro 0.9 million relating to the adjustment of the equalisation amount recorded as a final balance subsequent to the publication of the final tariffs for the year 2019.

The margin achieved on energy efficiency certificates improved by Euro 0.2 million.

The change in the balance of the item "residual costs and revenues" positively affected the gross operating margin (+Euro 1.1 million). Among the most remarkable variations, there were lower staff costs for Euro 1.0 million and higher revenues for Euro 0.2 million, only partially offset by higher costs for materials, services and other charges for Euro 0.2 million.

Operating Result

The operating result in the first quarter of 2021 amounted to Euro 7.0 million, compared to Euro 7.2 million in the same period in 2020 (-3.2%). The decrease recorded is mainly explained by the increase in amortisation and depreciation (+Euro 0.5 million).





Net Profit

The consolidated net profit amounted to Euro 13.6 million, marking an increase of Euro 0.6 million compared to the first quarter of 2020 (+4.8%).

Net financial charges, equal to Euro 0.6 million, increased by Euro 0.1 million compared to the first quarter of 2020.

The results of the Estenergy Group contributed to the net profit of the Ascopiave Group in the first quarter of 2021 in proportion to the minority stake held, i.e. to the tune of Euro 8.8 million, an increase of Euro 0.6 million compared to the first quarter of 2020.

Taxes allocated in the first quarter of 2021 are recorded in the income statement for Euro 1.7 million, and therefore the tax rate, calculated by normalising the pre-tax result of the effects of the consolidation of the companies consolidated with the equity method, is 25.8%.

Operating performance in the first three months of 2021

The volumes of gas distributed through the networks managed by the Group companies were 669.9 million cubic metres, up 6.6% compared to the first quarter of 2020.

As of 31st March 2021, the network managed by the Group has an extension of 12,933 km and connects 776 thousand users.

Investments

In the first quarter of 2021, the Group made investments in intangible and tangible fixed assets for Euro 11.0 million, up Euro 3.2 million compared to the same period of the previous year. They mainly concerned the development, maintenance and upgrade of gas distribution networks and systems.

Specifically, investments in networks and systems amounted to Euro 10.5 million, of which Euro 2.9 million in connections, Euro 4.6 million in enlargements, maintenance and upgrades of the network and Euro 0.1 million in reduction and pre-heating systems. Investments in metres and adjusters amounted to Euro 2.9 million.

Indebtedness and financial ratios

The Group's net financial position as of 31st March 2021 amounted to Euro 296.2 million, a reduction of Euro 42.8 million as compared to 31st December 2020.

The negative financial flow was determined mainly by the following operations:

- The cash flow generated financial resources totalling Euro 22.5 million;
- Net investments in fixed assets caused the expenditure of Euro 10.9 million;
- The management of net operating working capital and net fiscal capital generated resources totalling Euro 31.3 million; the positive contribution of the management of working capital is due for Euro 20.3 million to the collection of the value of the energy efficiency certificates delivered in January 2021 and related to the objectives of previous years.

Significant events during the first quarter of 2021

The Board of Directors approved the Ascopiave Group's 2020-2024 strategic plan

On 15th January 2021, the Board of Directors of Ascopiave S.p.A, in a meeting chaired by Mr Nicola Cecconato, approved the 2020-2024 strategic plan of the Ascopiave Group.

The plan envisages a sustainable growth process that will improve corporate profitability while maintaining a balanced financial structure and a stable and advantageous distribution of dividends. Economic and financial highlights:

- EBITDA in 2024: Euro 87 million (+Euro 25 million compared to 2020 preliminary financial statements)
- Net profit in 2024: Euro 51 million (+Euro 11 million compared to 2020 preliminary financial statements)
- Investments in 2020-2024: Euro 497 million
- Net debt in 2024: Euro 500 million
- Financial leverage (Net financial position / Shareholder's equity) in 2024: 0.57
- Forecast of dividends distributed: 16 cents per share in 2020, with an increase of 0.5 cents per share in subsequent years until 2024.





The plan develops a scenario that leverages the tenders won by the Group, if any, for the gas distribution service. This opportunity, which depends, among other things, on the actual publication schedule of the calls for tenders, involves a further estimated growth in EBITDA of Euro 20 million by 2024 and an increase in investments of Euro 188 million.

AP Reti Gas S.p.A., a company of the Ascopiave group, was chosen by Aemme Linea Distribuzione S.r.l. and NED Reti Distribuzione Gas S.r.l. as an industrial partner for joint participation in tenders for the gas distribution service in the Milano 2 and Milano 3 Territorial Areas

On 26th February 2021, AP Reti Gas S.p.A., a company of the Ascopiave Group, was informed by Aemme Linea Distribuzione S.r.l. and NED Reti Distribuzione Gas S.r.l., state-owned companies active in the management of the gas distribution service in 20 municipalities of the province of Milan, that it was selected as an industrial partner for joint participation in each of the two future tenders for the assignment of the service in the Milano 2 and Milano 3 Territorial Areas (the "Territorial Tenders"). The company was chosen by means of a competitive procedure where AP Reti Gas submitted an economic-industrial bid (the "Tender for the Selection of the Industrial Partner").

Based on the partnership agreement with Aemme Linea Distribuzione and NED Reti Distribuzione Gas, a company will be incorporated upon winning a Territorial Tender: 51% of the share capital of such company will be held by the two state-owned companies and the remaining 49% by AP Reti Gas, with the possibility of establishing two companies at most if both Territorial Tenders are won. The governance of the companies to be incorporated will enable the Ascopiave Group to fully consolidate their accounting values.

AP Reti Gas will capitalise such companies through a capital contribution in proportion to the value of the assets that will be transferred by the state-owned partners, in addition to a premium. The values of the contributions by the state-owned partners will be commensurate with the actual reimbursement value of the plants currently managed by the same state-owned partners updated on the date of the transfer of these plants to the companies to be incorporated, net of the capital value of the loans taken out in relation to the investments made.

If the partnership obtains the management of both concessions, assigned through the Territorial Tenders in 2023, Ascopiave, on the basis of the information currently available, estimates an equity investment in both companies of approximately Euro 82 million.

In the coming months, the parties will define the details of the partnership, the shareholders' agreements and the articles of association of the companies to be established on the basis of the principles defined in the partnership agreement within 31st July 2021, a deadline that can be extended by mutual agreement between the parties but in any case soon enough to participate in the Territorial Tenders.

At present, the Ascopiave Group expects to be able to meet the financial commitments related directly and indirectly to participation in the future Territorial Tenders covered by the partnership agreement with Aemme Linea Distribuzione and NED Reti Distribuzione Gas by resorting to financial debt. The firm BonelliErede was the legal advisor of AP Reti Gas upon participating in the Tender for the Selection of the Industrial Partner.

Information on Covid 19

The international health emergency caused by the spread of the SarsCov2 virus, begun in the first months of 2020 and which affected the entire world, starting with the Asian countries and then continuing with several other nations, including severely Italy, is still underway and has significantly affected the first quarter of the year.

The Group has carefully and constantly monitored, since the outbreak in 2020 and throughout the emergency, the evolution of the situation in the area where its activities are located, but also the development of the pandemic at an international level, operating in absolute compliance with the decrees issued by the bodies in charge, both at national and local level, prioritising the health and safety of workers to such an extent that, a few days after the establishment of the lockdown by the Government, the necessary measures were quickly activated in order to enable almost all employees to work remotely in agile method, while guaranteeing business continuity in all permitted activities. The same level of attention and prevention adopted in 2020 has been implemented in these first months of the year, a period in which the pandemic has continued to strike heavily, in particular in winter. Likewise, the Group's Management continues to monitor, by using external indicators and internally processed values, the impacts of the epidemic in terms of performance, in order to be able to introduce any corrective measures aimed at mitigating any effects on the execution of the business.

Thanks to the remedies already implemented in the previous financial year, the negative economic and financial effects did not affect the final results of the Group, as they were offset by the positive effects deriving from the remedies implemented.





Although in the industry where the Group operates the emergency is less critical, the Management continues to constantly monitor the above-mentioned indicators, not only at the local but also at the national and/or international level, so as to be able to promptly respond if the crisis flares up.

Significant events subsequent to the end of the first quarter of 2021

Purchase of Acsm Agam S.p.A. shares

On 27th April 2021, Ascopiave S.p.A. announced the increase in its stake in Acsm Agam S.p.A., a multi-utility company based in the region of Lombardy and active in gas, electricity, water and environmental services, which amounts to 5.0000047% of the share capital with voting rights. This investment is aligned with the strategic goals of the company, since the activities and services managed by Acsm Agam S.p.A are consistent with the development lines pursued by the Ascopiave Group.

Extraordinary and ordinary Shareholders' Meeting of 29th April 2021

The Shareholders' Meeting of Ascopiave S.p.A. convened on 29th April 2021, chaired by Mr Nicola Cecconato, in extraordinary and ordinary session. In extraordinary session, the Shareholders' Meeting resolved to approve the amendment of art. 4 of the Articles of Association, according to the proposal of the Board of Directors, expanding the scope of the activities that constitute Ascopiave's corporate purpose. Specifically, the amendment mainly aims to expressly include in the corporate purpose some businesses concerning the so-called "Energy transition", which are intended to complement the core businesses currently conducted by the Company, directly or indirectly, also through subsidiaries and/or investees (i.e. gas distribution businesses and gas and electricity sales businesses), consistent with the objectives set out in the Group's strategic plan approved by the Board of Directors on 15th January 2021.

The Shareholders' meeting resolution amending art. 4 (Corporate purpose) of the Articles of Association attributes to the shareholders who did not participate in its adoption (and, therefore, to shareholders which abstained, were absent or voted against) the right of withdrawal pursuant to article 2437, paragraph 1, lett. a), of the Italian civil code (the "Right of Withdrawal") as this is a significant change in the corporate purpose. The terms and conditions for exercising the Right of Withdrawal will be communicated to Ascopiave's shareholders within the deadlines and with the methods set out in the law.

Please note that, as resolved by the Shareholders' Meeting, the effectiveness of the resolution amending art. 4 (Corporate purpose) of the Articles of Association is subject to the condition that the number of shares for which the Right of Withdrawal has been exercised that have not been purchased by shareholders or third parties in the context of (i) the process of the right of subscription of the shares of the withdrawing shareholders offered to the other shareholders (the "Right of subscription"), (ii) the exercise of the right of first refusal by Ascopiave's shareholders on any unsubscribed shares (the "Right of first refusal") and (iii) a Public Offering, if any, and which therefore must be purchased by the Company, is less than 2% of the share capital (corresponding to a disbursement under the scope of the Company of less than Euro 16,352,553.22). It is understood that the Company may waive this condition within 20 working days from the closing date of the Right of subscription period (or, if the Company opts for a Public Offering, within 20 working days from the closing date of the Public Offering period).

The extraordinary Shareholders' Meeting approved the amendment to some other articles of the Articles of Association aimed at aligning their content with the best practice of listed companies as proposed by the Board of Directors.

The Ordinary Shareholders' Meeting approved the financial statements for the year and acknowledged the Group's consolidated financial statements as at 31st December 2020, and resolved to distribute an ordinary dividend of Euro 0.16 per share, for a total of Euro 34.7 million. The remainder, equal to Euro 1,270,130.86 was allocated to the extraordinary reserve.

The dividend was paid with dividend date (coupon identified with no. 17) on 3rd May 2021, record date on 4th May 2021 and payment date on 5th May 2021.

The ordinary Shareholders' Meeting (i) approved with binding vote the first section of the Report on the remuneration policy and on the fees paid prepared pursuant to article 123-ter of Italian Legislative Decree dated 24th February 1998, no. 58 (i.e. the remuneration policy for the year 2021); and (ii) expressed a favourable advisory vote - pursuant to article 123-ter, paragraph 6, TUF - on the second section of the Report on the remuneration policy and on the fees paid prepared pursuant to article 123-ter of TUF (i.e. the report on the fees paid in 2020).

The Ordinary Shareholders' Meeting also resolved to approve a long-term share-based incentive plan for the period 2021-2023, reserved for the executive directors of Ascopiave S.p.A. and certain resources with managerial functions of Ascopiave S.p.A. and its subsidiaries.

The Shareholders' Meeting of Ascopiave S.p.A., in ordinary session, also approved the renewal of the authorisation, pursuant to articles 2357 and 2357-ter of the Italian Civil Code, to purchase and sell own shares, subject to revocation of the previous authorisation granted by the Shareholders' Meeting on 29th May 2020,





which, for the portion relating to the purchase of treasury shares, would have expired on 29th November 2021.

Outlook for 2021

As far as the gas distribution activities are concerned, in 2021 the Group will continue its normal operations and service management and perform preparatory activities for the next invitations to tender for awarding concessions. Should the tender procedures of the Territorial Areas in which the Ascopiave Group is interested progress in 2021, in light of the time normally required for participants to submit bids and for the contracting authorities to evaluate and select them and announce a winner, the new managements, if any, are expected to start subsequent to the end of the current year, therefore without changes in the scope of the activities currently managed.

As regards the economic results, in 2019 the Authority adopted the new tariff regulation for the 2020-2025 five-year period. The new provisions envisage a significant reduction in the revenue components intended to cover operating costs.

In this regard, the Group has appealed to the Regional Administrative Court of Lombardy – Milan together with other leading distribution operators. With regard to energy efficiency obligations, new regulatory measures are being adopted which, among other things, should decrease the quantity of obligations to be obtained with a possible positive impact on the margins of the year 2021.

The health emergency caused by the Covid 19 virus, in light of the Ascopiave Group's focus on the distribution business, had a minor effect on profitability in the first quarter of 2021 and, as the peak of the emergency is behind us, limited impacts are currently expected also on future profitability, since adequate credit risk hedging mechanisms are contained in the Grid Code, which governs the activity of distributors. Although the industry where the Group operates is less critical, the Management will continue to monitor the pandemic at the national and international level so as to promptly respond if the crisis flares up.

As regards electricity and gas sales, Ascopiave will obtain the benefits of the consolidation of its quota of the result of the minority stake in EstEnergy and the dividends distributed by Hera Comm – both companies are controlled by the Hera Group. Ascopiave has put options on these investments and it is possible that they will be exercised, in whole or in part, with a consequent impact on the Group's income statement and financial structure.

The actual results of 2021 could differ from those outlined above depending on various factors amongst which: the general macroeconomic conditions, the impact of regulations in the energy and environmental fields, the evolution of the on-going health emergency, success in the development and application of new technologies, changes in stakeholder expectations and other changes in business conditions.

Statement by the manager in charge

The manager in charge of preparing the company accounting documents, Mr Riccardo Paggiaro, hereby states, under the terms of paragraph 2, article 154 *bis*, Consolidated Finance Law, that the accounting information note contained in this press release corresponds to the official documents, accounting books and records.

Notice of filing of the Interim Management Report as of 31st March 2021

The Interim Management Report for the period ended 31st March 2021 was made available to the public at the registered office and at the stock management company Borsa Italiana (Italian Stock Exchange), stored and published in the "eMarket Storage" system provided by Spafid Connect S.p.A. and published on the website *nmw.gruppoascopiave.it* within the time prescribed by law.

Annexes

Consolidated financial statements, not subject to audit.





The Ascopiave Group is one of the leading operators in natural gas distribution in the country.

The Group owns concessions and direct assignments for the management of activities in 268 towns, supplying services to about 775,000 inhabitants, through a network which spreads over 12,000 kilometres. Ascopiave is also a partner of the Hera Group in the sale of gas and electricity, through a 48% stake in Estenergy, a leading operator in the field holding a portfolio of over 1 million sales contracts to end users, mainly in Veneto, Friuli Venezia-Giulia and Lombardy regions.

Ascopiave is also present in the water sector, being a shareholder and technological partner of the company Cogeide, operating in integrated urban water management in 15 Municipalities of the Province of Bergamo, serving a catchment area of over 100,000 inhabitants through a network of 880 km.

Ascopiave has been listed under the Star segment of Borsa Italiana since 12th December 2006.

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Pieve di Soligo, 13th May 2021





Ascopiave Group

Schedules of the interim financial report

as of 31st March 2021





Consolidated assets and liabilities statement as of 31st March 2021 and 31st December 2020

(Thousands of Euro)	31.03.2021	31.12.2020	
ASSETS			
Non-current assets			
Goodwill	49,272	49,272	
Other intangible assets	579,861	577,413	
Tangible assets	33,098	33,443	
Shareholdings in Controlled and Affiliated companies	445,646	436,805	
Shareholdings in other companies	78,925	78,925	
Other non-current assets	3,436	4,154	
Non current financial assets	3,160	2,220	
Advance tax receivables	30,402	30,122	
Non-current assets	1,223,800	1,212,359	
Current assets	-,,	_,,	
Inventories	15,035	14,912	
Trade receivables	53,475	33,587	
Other current assets	61,902	75,964	
Current financial assets	1,007	79,70	
Tax receivables	3,583	3,583	
Cash and cash equivalents	45,475	21,902	
Current assets	180,476	150,747	
ASSETS	1,404,277	1,363,100	
	1,404,277	1,303,100	
Net equity and liabilities			
Total Net equity	224 412	224 416	
Share capital	234,412	234,412	
Own shares	(55,628)	(55,628)	
Reserves	688,890	675,119	
Net equity of the Group	867,674	853,903	
Net equity of the Minorities	0	952.003	
Total Net equity	867,674	853,903	
Non-current liabilities	2514	2.44	
Provisions for risks and charges	2,516	2,412	
Severance indemnity	4,776	4,770	
Medium- and long-term bank loans	186,173	195,999	
Other non-current liabilities	27,391	26,905	
Non-current financial liabilities	417	563	
Deferred tax payables	12,904	12,984	
Non-Current liabilities	234,178	243,632	
Current liabilities			
Payables due to banks and financing institutions	157,733	165,747	
Trade payables	72,443	66,774	
Tax payables	7,188	5,174	
Other current liabilities	63,533	26,263	
Current financial liabilities	1,154	1,065	
Current liabilities from derivative financial instruments	375	548	
Current liabilities	302,425	265,570	
Liabilities	536,603	509,203	
Net equity and liabilities	1,404,277	1,363,106	





Consolidated income statement

	First quar	ter
(Thousands of Euro)	2021	2020
Revenues	38.456	44.662
Total operating costs	22.679	29.107
Purchase costs for other raw materials	1.312	862
Costs for services	9.584	9.596
Costs for personnel	4.351	5.382
Other management costs	8.239	13.288
Other income	467	21
Amortization and depreciation	8.781	8.330
Operating result	6.996	7.224
Financial income	12	169
Financial charges	569	584
Evaluation of subsidiary companies with the net equity method	8.842	8.242
Earnings before tax	15.281	15.051
Taxes for the period	(1.663)	(2.055)
Result of the period	13.619	12.995
Group's Net Result	13.619	12.995
Minorities' Net Result	(0)	(0)
Consolidated statement of comprehensive income		
1. Components that can be reclassified to the income statement		
Fair value of derivatives, changes in the period net of tax	152	(68)
Total comprehensive income	13.770	12.927
Group's overall net result	13.770	12.927
Minorities' overall net result	(0)	(0)
Base income per share	0,063	0,058
Diluted net income per share	0,063	0,058

N.B.: Earnings per share are calculated by dividing the net income for the period attributable to the Company's shareholders by the weighted average number of shares net of own shares. For the purposes of the calculation of the basic earnings per share, we specify that the numerator is the economic result for the period less the share attributable to third parties. There are no preference dividends, conversions of preferred shares or similar effects that would adjust the results attributable to the holders of ordinary shares in the Company. Diluted profits for shares result as equal to those for shares in that ordinary shares that could have a dilutive effect do not exist and no shares or warrants exist that could have the same effect.





Statement of changes in consolidated shareholders' equity as of 31st March 2021 and 31st March 2020

(Thousands of Euro)	Share capital	Legal reserve	Own shares	Reserves IAS 19 actuarial differences	Other reserves	Profit/(loss) carried forward	Net result for the period	Group's net equity	Net result and net equity of others	Total net equity
Balance as of 1st January 2021	234.412	46.882	(55.628)	(527)	433.301	136.762	58.701	853.903	(0)	853.903
Result for the period							13.619	13.619		13.619
Other operations					152	(0)		152		152
Total result of overall income statement				(0)	152	(0)	13.619	13.770	(0)	13.770
Allocation of 2020 result					(0)	58.701	(58.701)	(0)		(0)
Balance as of 31th March 2021	234.412	46.882	(55.628)	(527)	433.453	195.463	13.619	867.673	(0)	867.674

(Thousands of Euro)	Share capital	Legal reserve	Own shares	Reserves IAS 19 actuarial differences	Other reserves	Profit/(loss) carried forward	Net result for the period	Group's net equity	Net result and net equity of others	Total net equity
Balance as of 1st January 2020	234.412	46.882	(26.774)	(51)	(10.955)	136.762	493.216	873.492	(0)	873.492
Result for the period						(0)	12.995	12.995	(0)	12.995
Other operations					(68)	(0)		(68)	(0)	(68)
Total result of overall income statement					(68)	(0)	12.995	12.927	(0)	12.927
Allocation of 2019 result					(0)	493.216	(493.216)	(0)		(0)
Purchase of own shares			(6.498)		(0)	(0)		(6.498)		(6.498)
Balance as of 31th March 2020	234.412	46.882	(33.271)	(51)	(11.023)	629.978	12.995	879.922	(0)	879.922





Consolidated statement of cash flows

Chousands of Euro) 2021 2020 Total comprehensive income 13.770 13.603 Cash flows generated (used) by operating activities 3.600 8.600 Cash flows generated (used) by operating activities 5.600 (.68) Adjustments to reconcile net income to net cash 1.52 (.68) Fair value of derivatives, changes in the period 8.781 8.330 Natuation of assets 5.2 0.0 Variations in severance indemnity 7.0 11.6 Current assets / liabilities on financial instruments 2.0 1.1 Net variation of other funds 1.0 1.0 Evaluation of subsidiaries with the net equity method (.8842) (.8242) Interest expense for the period 4.70 542 Taxes for the period 4.70 542 Taxes for the period 1.063 2.055 Total adjustments 1.139 2.024 Variations in assets and liabilities 1.149 (.915) Accounts payable (.123) (.123) (.123) Other current assets <t< th=""><th></th><th colspan="4">First quarter</th></t<>		First quarter			
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Cash flows generated (used) by operating activities Adjustments to reconcile net income to net cash Fair value of derivatives, changes in the period (152) (68) Amortization 8.781 8.330 Svaluation of asets 52 0 Variations in severance indemnity 7 116 Current assets / labilities on financial instruments (20) 11 Net variation of other funds 104 103 Evaluation of other funds (68.84) (8.242) Interests paid (623) (520) Interest expense for the period 470 542 Taxes for the period 1.663 2055 Total adjustments 1.439 2.324 Variations in assets and liabilities (123) (4131) Accounts payable (123) (4131) Other current assets 14.062 (9195) Trade payables 5.69 8.451 Other ono-current assets 714 (1111) Other ono-current liabilities 33.34 20.251 <t< th=""><th>Total comprehensive income</th><th>13.770</th><th>13.063</th></t<>	Total comprehensive income	13.770	13.063		
Fair value of derivatives, changes in the period (152) (68) Amortization 8.781 8.330 Svalutation of asses 52 0 Variations in severance indemnity 7 116 Current assets / liabilities on financial instruments (20) 111 Ket variation of other funds (8.842) (8.242) Increst spaid (623) (526) Interest spaid instruments 1.663 2.055 Taxes for the period 1.663 2.055 Total adjustments (123) (4.131) Accounts payable (128) (4.131) Accounts payable (19.88) (7.673) Other current labilities 3.7415 3.2237 Other one-current labilities 3.7415 3.2237 Other one-current labilities 3.834 2.0251 Cash flows generated (used) by operating activities 3.834 2.0251 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (20) (2.574) Disposal/ caqui					
Amortization 8.781 8.330 Svalutation of assets 52 0 Variations in severance indemnity 7 116 Current assets / liabilities on financial instruments (20) 11 Net variation of other funds 104 103 Evaluation of subsidiaries with the net equity method (8.842) (8.242) Interests paid (623) (526) Interest expense for the period 470 542 Taxes for the period 1,490 2,324 Variations in assets and liabilities 1,490 2,324 Variations in assets and liabilities (19.88) (7.673) Other current assets 14.062 (9.195) Other current assets 14.062 (9.195) Tade apayables 5.669 8.451 Other our-current assets 714 (111) Other our-current liabilities 33 6.73 Total variations in assets and liabilities 38 6.73 Total variations in assets and liabilities 38 6.73 Total variation in urestme	Adjustments to reconcile net income to net cash				
Svalutation of assets 52 0 Variations in severance indemnity 7 116 Current assets / liabilities on financial instruments (20) 111 Current assets / liabilities on financial instruments (20) 114 Evaluation of subsidiaries with the net equity method (8.842) (8.242) Interest spaid 470 542 Interest spense for the period 470 542 Taxes for the period 1.663 2.055 Total adjustments 1.663 2.055 Total adjustments (123) (4.131 Accounts payable (123) (4.131 Accounts payable (19.888) 7.673 Other current assets 14.062 (9.195 Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current assets 714 (111 Other non-current liabilities 38.34 20.251 Total variations in assets and liabilities 88.34 20.251 Total variations in assets and liabilities	Fair value of derivatives, changes in the period	(152)	(68)		
Variations in severance indemnity 7 116 Current assets / labilities on financial instruments 20 11 Net variation of other funds 104 103 Evaluation of subsidiares with the net equity method (8.842) (8.242) Interests paid (623) (520) Interest expense for the period 1.663 2.55 Taxes for the period 1.663 2.055 Total adjustments 1.439 2.242 Variations in assets and liabilities (123) (4.131) Inventories (128) (9.135) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Trade payables 37.415 35.237 Other current labilities 37.415 35.237 Other current labilities 37.415 32.237 Other current labilities 37.415 32.237 Other non-current labilities 37.415 35.234 Other non-current labilities 38.34 20.21 Total variations in assets and liabilities	Amortization	8.781	8.330		
Current assets / liabilities on financial instruments (20) 11 Net variation of other funds 104 103 Evaluation of subsidiaries with the net equity method (8842) (8242) Interest paid (623) (526) Interest expense for the period 470 542 Taxes for the period 1.663 2.055 Total adjustments 1.663 2.052 Variations in assets and liabilities 1.23 (4.131) Accounts payable (123) (4.131) Accounts payable (19.888) (7.673) Other current isabilities 37.415 32.237 Other current isabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current isabilities 38.34 20.251 Cash flows generated (used) by operating activities 38.34 20.251 Cash flows generated (used) by investments (10.097) (7.237) Investments in intangible assets (10.097) (7.237) Investments in intangible assets (10.097) (7.237)	Svalutation of assets	52	0		
Net variation of other funds 104 103 Evaluation of subsidiaries with the net equity method (8.842) (8.242) Interest spaid (623) (526) Interest expense for the period 470 542 Taxes for the period 1.663 2.055 Total adjustments 1.439 2.324 Variations in assets and liabilities Inventories (123) (4.131) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.34 20.251 Cash flows generated (used) by operating activities 35.54 35.68 Cash flows generated (used) by investments (10.697) 7.237 Investments in intangible assets (20.30 36.20 Disposal/(acquisitions) in investments and avances<	Variations in severance indemnity	7	116		
Evaluation of subsidiaries with the net equity method (8.842) (8.242) Interests paid (623) (526) Itaxes for the period 470 542 Taxes for the period 1.63 2055 Total adjustments 1.439 2.324 Variations in assets and liabilities Inventories (19.888) (7.673) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Tade payables 5.669 8.451 Other current assets 714 (111) Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total avariations in assets and liabilities 38.34 20.251 Cash flows generated (used) by operating activities 38.34 20.251 Cash flows generated (used) by investments (10.607) 7.237 Investments in intangible assets (10.607) 7.237 Investments in intangible assets (10.90	Current assets / liabilities on financial instruments	(20)	11		
Interests paid (623) (520) Interest expense for the period 470 542 Taxes for the period 1.663 2.055 Total adjustments 1.633 2.052 Variations in assets and liabilities Inventories (123) (4.131) Accounts payable (19,888) (7.673) Other current assets 14.062 (9.195) Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 38.34 20.251 Total variations in assets and liabilities 38.34 20.251 Total variations in assets and liabilities 38.34 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.092) (36.29) Disposal/ (acqui	Net variation of other funds	104	103		
Interest expense for the period 470 542 Taxes for the period 1.663 2.055 Total adjustments 1.439 2.324 Variations in assets and liabilities 1.730 (1.23) (4.131) Inventories (123) (4.131) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Other current liabilities 3.7415 3.2237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 486 673 Total variations in assets and liabilities 38.34 20.251 Cash flows generated (used) by operating activities 35.54 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (20) (26.730) Disposal/ (acquisitions) in investments and avances (9) (26.730) Disposal/ (acquisitions) in investments and avances (9) (26.730) Cash flows generated (used) by financ	Evaluation of subsidiaries with the net equity method	(8.842)	(8.242)		
Taxes for the period 1.663 2.055 Total adjustments 1.439 2.324 Variations in assets and liabilities Inventories (123) 4.131 Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current assets 714 (1111) Other non-current liabilities 486 673 Total variations in assets and liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 35.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) (362) Disposal/(acquisitions) in investments and avances (235) (362) (362) Cash flows generated (used) by financial activities (19.39) (9.839) (9.839) (9.840) (9.839) (9.840)	Interests paid	(623)	(526)		
Total adjustments 1.439 2.324 Variations in assets and liabilities Inceptories (123) (4.131) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Other current liabilities 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 33.344 20.251 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.997) (3.620) Disposal/(acquisitions) in investments and avances (10.992) (34.329) Cash flows generated (used) by investments (19.32) (34.329) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (19.03) <td>Interest expense for the period</td> <td>470</td> <td>542</td>	Interest expense for the period	470	542		
Total adjustments 1.439 2.324 Variations in assets and liabilities Inceptories (123) (4.131) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Other current liabilities 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 33.344 20.251 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.997) (3.620) Disposal/(acquisitions) in investments and avances (10.992) (34.329) Cash flows generated (used) by investments (19.32) (34.329) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (19.03) <td>Taxes for the period</td> <td>1.663</td> <td>2.055</td>	Taxes for the period	1.663	2.055		
Inventories (123) (4.131) Accounts payable (19.888) (7.673) Other current assets 14.062 (9.195) Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current sasets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 38.334 20.251 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (10.697) (7.237) Investments in intangible assets (10.697) (26.730) Disposal/(acquisitions) in investments and avances (9) 26.730 Cash flows generated/(used) by investments (10.932) 34.329 Vet changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mort		1.439	2.324		
Accounts payable (19.888) (7.678) Other current assets 14.062 (9.195) Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 35.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated (used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.34) (9.839) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (19.00) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages (26.000) (42.000) <tr< td=""><td>Variations in assets and liabilities</td><td></td><td></td></tr<>	Variations in assets and liabilities				
Other current assets 14.062 (9.195) Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.34 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) 26.730) Cash flows generated (used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Net variation in current financial assets and liabilities (2.000) (4.870) Ignitions loans and mortgages (2.000) (4.900) Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities	Inventories	(123)	(4.131)		
Trade payables 5.669 8.451 Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/ (acquisitions) in investments and avances (0) (26.730) Cash flows generated (used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.340) (9.839) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (19.00) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages (26.000) (42.000) Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.0	Accounts payable	(19.888)	(7.673)		
Other current liabilities 37.415 32.237 Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (10.932) (39.32) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash	Other current assets	14.062	(9.195)		
Other non-current assets 714 (111) Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) 26.730 Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net changes in short-term bank borrowings (19.840) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Trade payables	5.669	8.451		
Other non-current liabilities 486 673 Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities Vert changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Other current liabilities	37.415	32.237		
Total variations in assets and liabilities 38.334 20.251 Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (12.00) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Other non-current assets	714	(111)		
Cash flows generated (used) by operating activities 53.544 35.638 Cash flows generated (used) by investments (10.697) (7.237) Investments in intangible assets (235) (362) Investments in tangible assets (0) (26.730) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Other non-current liabilities	486	673		
Cash flows generated (used) by investments Investments in intangible assets (10.697) (7.237) Investments in tangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net changes in short-term bank borrowings (12.00) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Total variations in assets and liabilities	38.334	20.251		
Investments in intangible assets (10.697) (7.237) Investments in tangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net changes in short-term bank borrowings (12.00) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Cash flows generated (used) by operating activities	53.544	35.638		
Investments in tangible assets (235) (362) Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities value (19.840) (9.839) Net changes in short-term bank borrowings (19.840) (9.995) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Cash flows generated (used) by investments				
Disposal/(acquisitions) in investments and avances (0) (26.730) Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Investments in intangible assets	(10.697)	(7.237)		
Cash flows generated/(used) by investments (10.932) (34.329) Cash flows generated (used) by financial activities (19.840) (9.839) Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Investments in tangible assets	(235)	(362)		
Cash flows generated (used) by financial activities Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Disposal/(acquisitions) in investments and avances	(0)	(26.730)		
Net changes in short-term bank borrowings (19.840) (9.839) Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Cash flows generated/(used) by investments	(10.932)	(34.329)		
Net variation in current financial assets and liabilities (1.200) (9.995) Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Cash flows generated (used) by financial activities				
Purchase of own shares (0) (6.498) Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Net changes in short-term bank borrowings	(19.840)	(9.839)		
Ignitions loans and mortgages 28.000 48.700 Redemptions loans and mortgages (26.000) (42.000) Cash flows generated (used) by financial activities (19.039) (19.633) Variations in cash 23.572 (18.324) Cash and cash equivalents at the beginning of the period 21.902 67.031	Net variation in current financial assets and liabilities	(1.200)	(9.995)		
Redemptions loans and mortgages(26.000)(42.000)Cash flows generated (used) by financial activities(19.039)(19.633)Variations in cash23.572(18.324)Cash and cash equivalents at the beginning of the period21.90267.031	Purchase of own shares	(0)	(6.498)		
Cash flows generated (used) by financial activities(19.039)(19.633)Variations in cash23.572(18.324)Cash and cash equivalents at the beginning of the period21.90267.031	Ignitions loans and mortgages	28.000	48.700		
Variations in cash23.572(18.324)Cash and cash equivalents at the beginning of the period21.90267.031	Redemptions loans and mortgages	(26.000)	(42.000)		
Cash and cash equivalents at the beginning of the period 21.902 67.031	Cash flows generated (used) by financial activities	(19.039)	(19.633)		
• • • •	Variations in cash	23.572	(18.324)		
Cash and cash equivalents at the end of the period 45.475 48.707	Cash and cash equivalents at the beginning of the period	21.902	67.031		
	Cash and cash equivalents at the end of the period	45.475	48.707		

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