



SPAFID
CONNECT

| | | |
|--|---|-----|
| Informazione Regolamentata n. 0856-49-2021 | Data/Ora Ricezione 07 Settembre 2021 18:39:15 | MTA |
|--|---|-----|

Societa' : BANCA GENERALI
Identificativo : 151608
Informazione
Regolamentata
Nome utilizzatore : BCAGENERALIN03 - Pastore
Tipologia : REGEM
Data/Ora Ricezione : 07 Settembre 2021 18:39:15
Data/Ora Inizio : 07 Settembre 2021 18:39:16
Diffusione presunta
Oggetto : PR: Net inflows Banca Generali august
2021

Testo del comunicato

Vedi allegato.

**PRESS
RELEASE**

Total net inflows at €563 million in August (€5.1 billion YTD)

Net inflows of managed solutions at €378 million (€3.3 billion YTD)

Assets under Advisory (AuA¹) at €6.9 billion

Milan, 7 September 2021 – Net inflows amounted to €563 million in August (+70% YoY), bringing the YTD total to **€5.1 billion (+38% YoY) and sharply increasing compared to the previous year**. Demand for assets under management continued to benefit from the favourable context and the acceleration in the reinvestment of the liquidity gathered over the previous months.

Managed solutions more than doubled, reaching €378 million in August (+129%) and €3.3 billion YTD (+98%). Growth was driven by both the innovative **Lux IM** Sicav, which launched a wide range of new strategies in late July (€100 million in August; €950 million YTD), and by financial and insurance wrappers (€137 million in August; €1.39 billion YTD)

Among AUC solutions, structured products stood out with a €82 million in new certificates issued in August.

Assets under Advisory were stable at €6.9 billion (+27% YoY).

Chief Executive Officer and General Manager Gian Maria Mossa stated: *“In 2021 we are reporting impressive commercial results, with net inflows for the past month proving to be the best August result ever for the Bank. We continue to report high quality growth, both in terms of net inflows mix and network expansion. Our offer is marked by the new range of thematic and sustainable solutions launched a few weeks ago, which immediately met with interest from our clients, who also in the traditional holiday period could count on our Financial Advisors’ professional support. We are proud of our clients’ continued trust in us and of the growing interest in our bank. Therefore we look with confidence to the last quarter of the year, which is propelling us towards new highs in terms of net inflows.”*

CONTACTS:

www.bancagenerali.com

Media Relations
Michele Seghizzi
Tel. +39 02 40826683

michele.seghizzi@bancagenerali.it

Investor Relations
Giuliana Pagliari
Tel.: +39 02 40826548

giuliana.pagliari@bancagenerali.it

¹ AuA: Assets under Advanced Advisory.

**PRESS
RELEASE**
NET INFLOWS AND LIFE NEW BUSINESS - AUGUST 2021

| | <i>Million of Euros</i> | | | |
|--|-------------------------|---------------------|-------------------------|-------------------------|
| | Aug 2021 | Aug 2020 | Jan-Aug 2021 | Jan-Aug 2020 |
| Mutual Funds and SICAVs | 241 | 107 | 1,938 | 1,159 |
| of which LUX IM | 100 | 59 | 950 | 1,236 |
| Financial Wrappers | 87 | 23 | 504 | 13 |
| Insurance Wrappers | 50 | 35 | 886 | 510 |
| Managed Solutions | 378 | 165 | 3,328 | 1,682 |
| Traditional life Insurance policies | 83 | -28 | -461 | 266 |
| Managed solutions and life insurance | 461 | 137 | 2,867 | 1,948 |
| Assets Under Custody | 53 | 106 | 825 | 1,338 |
| of which: Structured products, Securitisations | 82 | 54 | 720 | 660 |
| Deposits | 49 | 88 | 1362 | 389 |
| AuC products and current accounts | 102 | 194 | 2,187 | 1,727 |
| Total Net Inflows | 563 | 331 | 5,054 | 3,675 |

| | Aug 2021 | Aug 2020 | S.I. to Aug 2021 | S.I. to Aug 2020 |
|---------------------------------------|---------------------|---------------------|-----------------------------|-----------------------------|
| Assets Under Advanced Advisory | -7 | 112 | 6,858 | 5,383 |

| | Aug 2021 | Aug 2020 | Jan-Aug 2021 | Jan-Aug 2020 |
|--------------------------|---------------------|---------------------|-------------------------|-------------------------|
| Life New Business | 180 | 51 | 2,695 | 826 |

The Manager responsible for preparing the company's financial reports (Tommaso di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records.
Tommaso di Russo (CFO of Banca Generali)

CONTACTS:
www.bancagenerali.com

Media Relations
Michele Seghizzi
Tel. +39 02 40826683

michele.seghizzi@bancagenerali.it

Investor Relations
Giuliana Pagliari
Tel.: +39 02 40826548

giuliana.pagliari@bancagenerali.it

Fine Comunicato n.0856-49

Numero di Pagine: 4