

Aquafil Group

STAR CONFERENCE Fall Edition 2021

Milan, 12th and 13th October 2021



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Aquafil at glance

E-MARKET SDIR CERTIFIED

- A global Group with proximity to clients
 - 19 plants in 3 continents and 8 countries
 - in 2020, above 2.600 employees, € 437m of revenues
 and € 58m of EBITDA
- Market leader in nylon for fiber for carpet flooring (BCF products), fabrics (NTF products) and polymers for EP and molding industries)



- A successful business model based on
 - Proprietary technology with continuous R&D innovation for a uniquely diversified commercial offer
 - Manufacturing and operational excellence focused on high-end segments
- Pioneers of circularity with ECONYL®, around 37% of fiber turnover
 - A unique Regeneration System to produce sustainable fiber and polymers from nylon 6 waste
 - High barriers to entry for technology and reverse supply chain
 - Significant environmental advantage with a reduction of greenhouse gas emissions by around 90%



Aquafil at glance - A global Group with proximity to clients



USA

Cartersville – Georgia
Aquafil USA 1 & 2

Phoenix - Arizona

Aquafil Carpet Recycling ACR#1

Aquafil Carpet Collection

Sacramento and Chula Vista - California
Aquafil Carpet Recycling ACR#2
Aquafil Carpet Collection

Rutherford College - North Carolina Aquafil O'Mara

% on 1H21 REVENUES

21,2%

EUROPE

ITALY

Arco, Cares and Rovereto
Aquafil Headquarter
Tessilquattro

CROATIA
Oroslavje
Aquafil CRO

SLOVENIA

Ajdovščina, LjubljanA Senožeče and Štore AquafilSLO (4 plants)

*UK*Kilbirnie
Aquafil UK

60,9%

ASIA PACIFIC

CHINA
Jiaxing
Aquafil Jiaxing

JAPAN Tokyo Aquafil Japan

THAILAND

Rayong

Aquafil Asia Pacific

17,6%



Aquafil at glance – Product lines



KEY APPLICATIONS

% on 1H22 REVENUES

Fiber for carpet flooring **BCF** Product







Automotive







64,6%

Fiber for fabric **NTF Product**



Clothing & Fashion



Swimwear



Sportswear







21,3%

Polymers EP Product









14,1%



Aquafil at glance - Business model



Raw Material

Production

BCF

Production and finishing of

premium synthetic yarns,

principally Nylon 6, for

flooring solutions

Distribution

Clients

Final application

Standard Caprolactam

• Nylon 6 monomer (building block) synthetically produced from oil derivatives. Price highly correlated to oil

domo

ECONYL® Caprolactam

including post-consumer

(fishnets, used carpets,

From various waste



etc.)



ADVANSIX





EP

compounders

Direct sale / agents

Flooring Solutions Manufacturers

Interface®





autoneum

Selected **Application Users**



Contract



Residential



Automotive

NTF

Production and finishing of nylon 6, 6.6 and Dryarn® for textile applications



Direct sale / agents

Direct dialogue with companies interested in ECONYL®

Direct sale /

Textile Manufacturers









Selected **Application Users**



Clothing & **Fashion**



Swimwear



Sportswear



Polymer production for

Compounders



Industrial Molding



Aquafil at glance – 50 years of growth – Key milestones

















1965 **Aguafil foundation**



1995 **Acquisition of** AquafilSLO

1999 **Establishment of Aquafil USA**



2007 **Establishment of Aquafil Asia Pacific** in Thailand



2010 **Establishment of Aquafil China**











2017



Listing in Italian Stock Exchange



2017-18





2019





2020





2021

Establishment of Aquafil Japan





Aquafil at glance – A Company to change the world



FORTUNE

MAGAZINE CHANGE THE WORLD

Fortune's 2019 Change the World List: Companies to Watch

By Matthew Heimer and Erika Fry 19 August 2019

"Burberry and Prada both recently launched collections featuring ECONYL®, a recycled nylon that this Italian yarn manufacturer creates from old fishing nets, fabric scraps, and discarded carpets.

The company claims that for every ton of the upcycled material it produces, it saves 7 barrels of crude oil and 5,7 tons of carbon emissions."





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Sustainability path – Driven by vision and business model

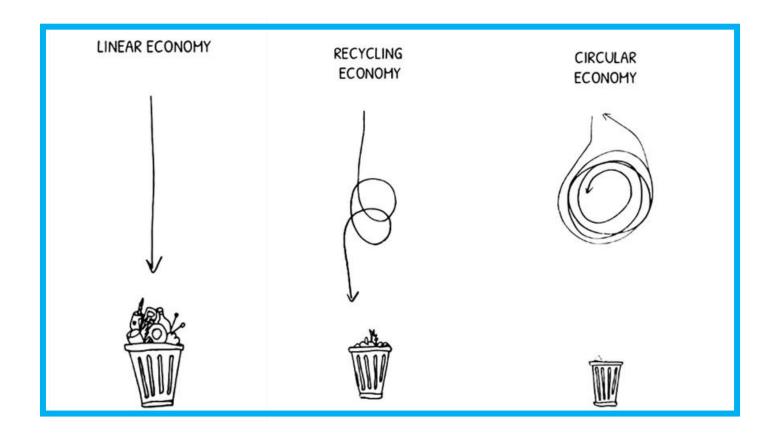


- Journey to circularity started with a deep business model review to prepare Group to next decades evolution based on cultural sensitiveness to environmental topics and Group R&D and technological strengths
- Aquafil correctly identified future trends which gradually became "secular" change drivers
 - Increasing volatility related to crucial raw materials both in term of availability and prices
 - Production process wastes management
 - Growing attention versus an "environmental" frame in the value chain and among stakeholders
 - Clients sharing the same vision
 - Many different regulators increasing focus to environmental laws all across Group presence countries
 - First steps versus Extended Production Responsibility ("EPR")
 - Civil society growing sensitiveness
- Eco-Design is next crucial step
 - from the "raw material-product-waste" linear model to the "closing the loop" paradigm
 - products build with raw materials which will become raw materials by themselves



Sustainability path – Driven by vision and business model







Sustainability path – A journey started in 1990















1990

«Lactamic waters» recovery from polymerization process

1998

Waste recovery for techno polymers production

2007

The Eco Pledge® foundation



2008

«Energy & Recycling» team: development of internal sustainability culture and related effective implementation (e.g. "green" energy and sustainable raw material procurement)

2011

ECONYL®
Regeneration System:
a production model
to obtain regenerated
raw materials rom
nylon waste recycling



2013

«The Healthy Seas – A journey from Waste to Wear» foundation: reduce abandoned at sea solid waste (fishing nets) through recovering and recycling

Publication of the **first ECONYL® polymer EDP**





Industrial symbiosis:

AquafilSLO excess thermal energy to the Atlantis water park in Ljubljana to reduce impact and energy waste of the two activities

ECONYL® Qualified:

develop an environmental qualification protocol to increase sustainability of ECONYL® supply chain

2018

"Sustainability" committee creation at management level

EFFECTIVE research project at European level: to develop nylon, starting from renewable raw materials



2019

SA 8000 certification for Aquafil S.p.A., which guarantees respect for the rights of the Group's workers and those who operate in the supply chain

Eco Pledge alignment to SDGs



2020

"Risk committee" board became "Risks and sustainability" committee

GRI topics alignment to SDGs





Sustainability path – A journey started in 1990



The milestones

2007



2011



2019-20









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The ECO PLEDGE®



SUPPORT LOCAL COMMUNITIES

Grow in harmony with local communities, promoting a prosperous and respectful development of their territory.

RETHINKING PRODUCTS IN A CIRCULAR PERSPECTIVE

Innovating products to make them more and more circular, giving new life to waste materials, in an infinite cycle.

iii



PROTECTING THE ENVIRONMENT

Producing consciously and responsibly, pursuing continuos improvement and excellence in every aspetc.

SHARED RESPONSIBILITY ALONG THE SUPPLY CHAIN

Collaborate with suppliers and customers to bring about change and environmental sustainbility in the entire sector.

ATTENTION TO THE WELL-BEING OF PEOPLE

People who, with commitment and passion, are the foundation of the Group.



The ECO PLEDGE®



| | SUSTAINABILITY PILLARS | IMPROVEMENT AREAS | TOPICS |
|--|--|--|--|
| Ō | RE THINKING PRODUCTS IN A CIRCULAR PERSPECTIVE | Creation of new sustainable value chains | Creation of a new recycled products/ materials (PP, copper) |
| ₹ | CINCOL INTERIOR ECTIVE | Research other sustainable value chains | Bio bases nylon |
| | PROTECTING THE ENVIRONMENT | Investment in energy from renewable sources | Procurement of electricity from renewable sources for the entire Aquafil group |
| 7 | | Improving the impacts of production processes | Energy efficiency of the production lines, reduction of the water consumption and discharge, ISO50001 (Energy) and ISO14001 (Environment) certification |
| | ATTENTION TO THE | Minimizing accidents (Zero accidents) | • ISO45001 / OHSAS18001 certification |
| | WELL-BEING OF THE PEOPLE | Supporting employees growth | Hours of training and single use plastic free |
| A CONTRACTOR OF THE PARTY OF TH | SHARED RESPONSIBILITY ALONG THE SUPPLY CHAIN | Integrating sustainability in purchasing procedures | Social Accountability certification (SA8000), ECONYL® qualified project and integration of safety, environmental and social criteria in supplier's qualification |
| | | Spreading the culture of sustainability | Healthy Seas Project |
| • | SUPPORT LOCAL COMMUNITIES | Supporting local development and training young people | Support of local cultural and sports centers, contribution to youth development and support of vulnerable groups |



The ECO PLEDGE® – SDGs and GRI alignment



SUSTAINABILITY PILLARS

SUPPORTED SDGS

SUPPORTED GRI



RE THINKING PRODUCTS IN A CIRCULAR PERSPECTIVE







Until now no GRI related to new material development



PROTECTING THE ENVIRONMENT













302-1:2016 | 303-3:2018 303-4:2016 | 307-1:2016



ATTENTION TO THE WELL-BEING OF THE PEOPLE











307-1:2016 | 404-1:2016



SHARED RESPONSIBILITY ALONG THE SUPPLY CHAIN











307-1:2016 | 308-1:2016 413-1:2016 | 414-1:2016



SUPPORT LOCAL COMMUNITIES













413-1:2016



The ECO PLEDGE® – Re-thinking products









 Eco-Design aim is to create products which "will come back" because are conceived and built to become future resources and not wastes

Collaboration on the entire value chain is the crucial successful driver



TARKETT
Closing the loop in BCF

The collaboration allowed the development of an innovative technology which separates carpet tiles at the end of life into two main components, maintaining over 95% purity of the yarn. This level of purity ensures that the PA6 yarn can be recycled and transformed into new ECONYL® regenerated nylon



NAPAPIJRI
Closing the loop in NTF

Creation of a completely circular product: the "Skidoo Infinity" jacket is "mono material" - done with ECONYL® yarn and standard nylon - and therefore designed to be completely recycled. Thanks to a take back program, it can be returned after two years of use and recycled into new ECONYL® yarn



CORAL EYEWEAR
Closing the loop in Polymers

"Endangered collection": glasses and sunglasses made with ECONYL® and completed with frame recycling scheme (2 year-guarantee, after this period frames can be returned for recycling)



The ECO PLEDGE® – Protecting the environment



Aguafil is committed to respect the environment in every phase of its own production process





306-3:2020

- Therefore, activities and to reduce impacts and recover energy are constant among years
 - E.g. installation of new heating systems with heat recovery, or sharing excess thermal energy with structures close to the factories and choosing energy from renewable sources
- From this point of view, below the most relevant Group KPI
 - 2020 data are influenced by volume drop determined by COVID pandemic

| | Unit | 2015 | 2019 | Change | Comments 2015-2019 | 2020 |
|----------------------------|------------------------|---------------------------|-----------|---------|--|-----------|
| ENERGY CARRIER | GJ | 2.451.995 | 2.481.249 | 1.2% | Efficiency measures and consistent improvement of used "energy mix" mitigate capacity increase | 2.205.600 |
| GREENHOUSE GAS EMISSION | tCO ₂ eq | 173.850 | 51.512 | (70.4%) | Increase of green energy use | 50.408 |
| WATER CONSUMPTION | 10 ⁶ liters | 4.759 | 3.119 | (34.5%) | Implementation of resources efficiency measure | 3.100 |
| WATER DISCHARGE | 10 ⁶ liters | 4.112 | 3,176 | (22.8%) | Implementation of resources efficiency measure | 3.142 |
| WASTE PRODUCTION | t | 2015 n.a. 2016: 13.387 | 13.631 | 1.8% | Increase of the ECONYL® regeneration System's capacity | 9.859 |



The ECO PLEDGE® – Supply chain share responsibility



 Aquafil establish solid relationships with its customers and suppliers, based on the commitment and desire to improve together, leveraging on constant comparison and collaboration













307-1:2016 | 308-1:2016 413-1:2016 | 414-1:2016

Some example of partnership with customers:



ECONYL® Reclaiming Program

Leveraging on an internationally structured partnership network, Group can collect large quantities of waste to be regenerated into new ECONYL® yarn.



PRADA

Prada announced the replacement of all the nylon yarn used for its products with ECONYL® regenerated nylon by 2021.

The Group has launched a collection in ECONYL®





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ECONYL®



- ECONYL® regenerated nylon is 100% recycled yarn made of plastic waste such as fishing nets, industrial scraps and used carpets
- 37% of Aquafil fiber turnover in 2020

THE ECONYL® REGENERATION SYSTEM



ECONYL® - Steps



Step 1: rescue

- The ECONYL® Regeneration System starts with rescuing waste, like fishing nets, fabric scraps, carpet flooring and industrial plastic from all over the world
- That waste is then sorted and cleaned to recover all of the nylon possible

Step 2: regenerate

- Through a depolymerization and purification process, the nylon waste is recycled right back to its original purity
- That means ECONYL® regenerated nylon is exactly the same as conventional nylon coming from oil

Step 3: remake

 ECONYL® regenerated caprolactam is processed into polymer and yarn for the fashion and carpet industries

Step 3: reimagine

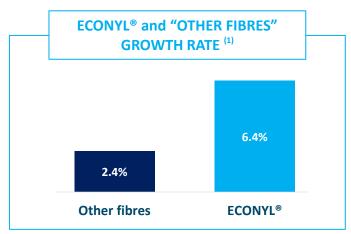
- Fashion brands and carpet producers use ECONYL® regenerated nylon to create brand new products
- And that nylon has the potential to be recycled infinitely, without ever loosing its quality

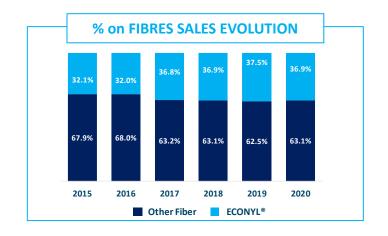


ECONYL® – A consistent growth

E-MARKET SDIR CERTIFIED

- 2015-2019: consistent historical growth delivery
 - average increase was more than 2x total fibres growth
 - % on net sales increased from 32.5% to 37.5%
- 2020 decreased related to COVID impact in BCF
- ECONYL® accelerated growth through
 - Strengthening relationship with consolidated customers
 - Attracting new customers
- In BCF allowed to protect and even increase market share, especially on high end products
- In NTF attraction of new customers was a key element
 - Fashion and luxury brands sharing same "circularity" vision were attracted by ECONYL® value proposition
 - o E.g. Burberry, Gucci and Prada







ECONYL® – A consistent growth



Partner sharing same "circularity" vision were attracted by ECONYL® value proposition





















ALEXANDER MQUEEN







AURIA













































ECONYL® – A consistent growth – **Drivers**

E-MARKET SDIR CERTIFIED

- Fundamental drivers of these results were
 - R&D activities
 - Industrial capacity increase
 - Creation of nylon waste reverse logistic platform
 - Innovative marketing activities

THE ECONYL® REGENERATION SYSTEM

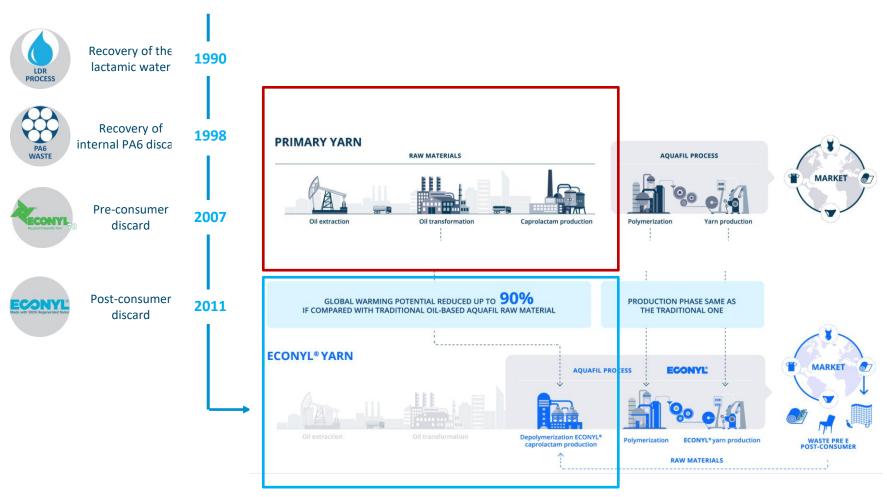




ECONYL® – A consistent growth – R&D activities



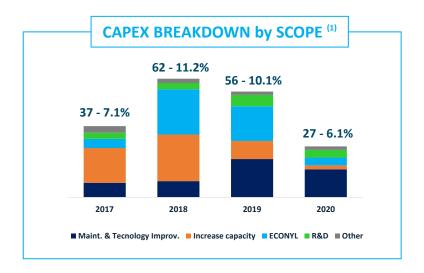
Usual R&D activities shown us new opportunities in Group production process



ECONYL® – A consistent growth – Industrial capacity increase



- Circularity is one of the milestones of Group CAPEX process
 - Support development and environmental KPI targets achievements
- The capability to increase ECONYL® capacity, especially in Ljubljana, allowed to consistently follow demand growth
- Actual industrial capacity increased significantly through 2018-2019 will allow Group to both follow demand recovery and sustain medium-term growth



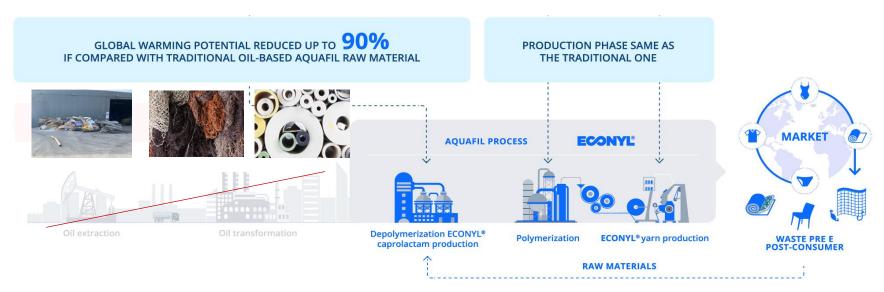




ECONYL® - A consistent growth - Nylon waste reverse logistic plat



- Group was able to built a nylon "reverse" supply chain to collect raw materials for ECONYL® to create a stable and competitive quantity of nylon waste to be supplied to the regeneration plant in Slovenia
 - Pre consumer waste
 - Carpets: e.g. December 2020 the acquisition of Planet Recycling, a company with 35 years of experience in recycling residential and commercial carpet waste
 - Fishing nets
 - Cast nylon





ECONYL® – A consistent growth – Innovating marketing activitic



- Aquafil products are ingredients incorporated into final client products and therefore are not visible to end consumer
- Since its launch, ECONYL® ingredient proved to be the perfect fit for a different marketing strategy: a strong ingredient branding approach
- This thanks to three main conditions: "fits the category", "point of parity" and "point of difference"

FITS THE CATEGORY

ECONYL® perfectly fits in the category of "Sustainable Products"

POP

ECONYL® has those points of parity needed for a smooth and quick adoption. The high-quality standards allow the supply chain to easily replace any traditionally oil-based nylon fiber, without any compromise with esthetic, colors and hand fill

POD

ECONYL® has an edge over the competitors as it holds a unique story of a 100% regenerated nylon fiber from post and pre-consumer waste. The circular model provides a competitive advantage that no other product are able to give

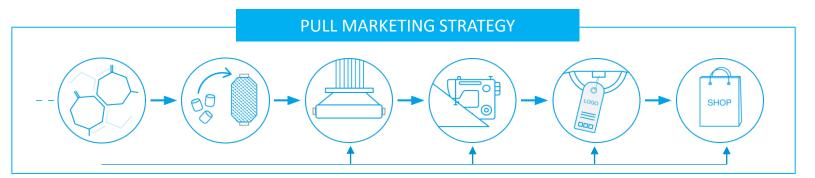


ECONYL® - A consistent growth - Innovating marketing activitic



- "Traditional" marketing strategies
 - B2B strategy: building marketing towards chain next link through a narrow and single-sided customersupplier relationship
 - Multilevel Ingredient strategy ("pull strategy"): product demand is created at different levels through investments and cooperation with all tiers of the supply chain



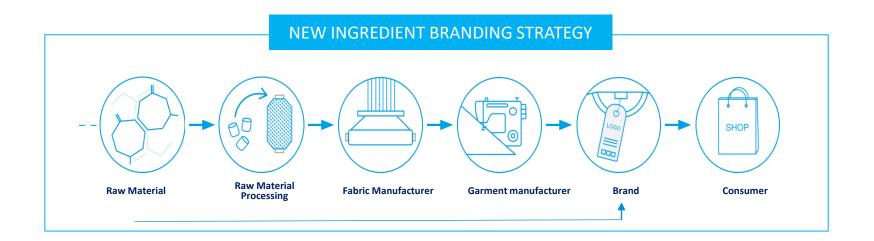




ECONYL® - A consistent growth - Innovating marketing activitic



- ECONYL® branding strategies
 - Targeted only on the final brand, this approach surpasses limitations and dangers of a too narrow and single-sided customer-supplier relationship
 - Selling process is based on partnerships and direct communication with fashion and sportswear brands who are taking the purchasing decision. Cooperation with the entire value chain is thus focus around the ECONYL® ingredient
 - This approach is possible thanks to the ECONYL® POP and POD





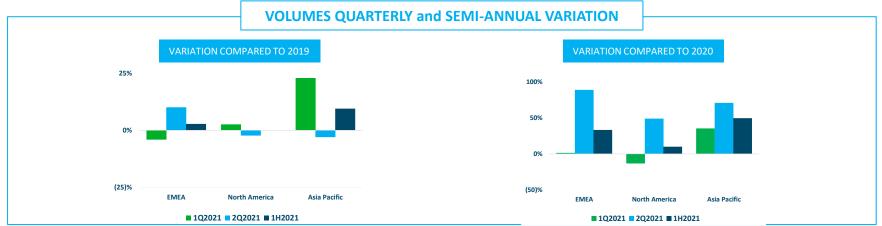


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2021 Outlook - Trading updating 1H 2021





- EMEA: volumes up by more than 10% compared to 2Q2019 and by almost by 3% versus 1H2019 (up by almost 90% and by more than 30% compared to 2Q2020 and 1H2020 respectively): (a) BCF: consistent enhancement of "residential" and "automotive", in 2Q "contract" recovery improved; (b) NTF: strong push from ECONYL® products; (c) Polymers: the growth driver of the region, having benefitted from an outstanding market demand-
- **North America**: volumes down by 2% compared to 2Q2019 and in line with 1H2019 (compared to 2Q2020 and 1H2020 up by almost 40% and by around 10% respectively): (a) BCF "automotive" recovery stronger than "contract" one (b) NTF: strong demand in all final application sectors, "home" in particular
- Asia Pacific: volumes down by 3% compared to 2Q2019 and up almost by 10% compared to 1H2019 (up by 70% compared to 2Q2020 and by 50% up by 1H2020): BCF: good performance of "automotive" in China and "residential" in Oceania, even if the latter recorded a slow down in the final part of the period probably due optimization inventory policies of some customers

AQUASIL M synthetic fibres and polymers

2021 Outlook – 2021 Group improving expectation enhanced



- The expectations of a positive development in the health crisis caused by the Covid-19 pandemic and the benefits
 expected from the extension of the vaccine campaign suggest that the expansionary phase of the world economy,
 already noticeable in recent months at national and European level, may continue during the second half of 2021,
 despite the persistence of uncertain and changing situations due to the spread of new variants of the virus and
 the difficulties of administering vaccinations in the world's less developed countries.
- Group expected revenues and clients order entries confirmed 1H2021 positive trends in the different region and for all tree product lines
- On the bases of available data and information, assuming an evolution of the overall scenario consistent with 1H2021, Aquafil confirms improving expectation for 2021
 - in details for the 2nd part of 2021 Group expects
 - o A sales and EBITDA evolution in line with 1H2021, considering business usual trend in year 2nd Half (1)
 - o A further improvement of the PFN/EBITDA ratio driven by a progress of both EBITDA and NFP





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1H2021 enhances Group improvement commitments



| | REVENUES | | | EBITDA | | | | NET PROFIT | | | NFP | | | |
|----------|----------|-------|--------|----------------|-------|-------|--------|----------------|--------|------|------|------------|------------|-------|
| | 2020 | 2021 | Δ% | | 2020 | 2021 | Δ% | | 2020 | 2021 | Δ% | 31.12.2020 | 30.06.2021 | Δ% |
| 1HALF | 222.7 | 274.7 | 23.3% | 1HALF | 26.9 | 39.3 | 46.4% | 1HALF | (1.9) | 8.9 | n.s. | 218.7 | 184.7 | 15.6% |
| | | | | % on net sales | 12.1% | 14.3% | | % on net sales | (0.9%) | 3.2% | | | | |
| 2QUARTER | 82.0 | 144.1 | 142.7% | 2QUARTER | 8.7 | 21.0 | 142.7% | 2QUARTER | (6.0) | 5.4 | n.s. | | | |
| | | | | % on net sales | 10.6% | 14.6% | | % on net sales | (7.1%) | 3.7% | | | | |

SALES

Volume up by 5% and 3% compared to 2Q2019 and 1H2019 respectively (1)

Almost neutral impact from Price & sales mix in 2Q2021

EMEA best macro areas Polymers best product lines

ECONYL® going back to normality

EBITDA

EBITDA in line with 1H2019 results

Margin from 12.1% to 14.3%

2Q2021 one of the best quarter since 2017

Volumes increase and 2019 saving measures and some of COVID-19 actions consolidation as drivers

Not full benefit of pass-through on "selling price" of raw material prince increase

NET PROFIT

Strong increase driven by EBIT improvement

Net profit close to € 10.6m of 2019

NFP

16% improvement

Ongoing focus on NWC and CAPEX

Liquidity to € 174m due to gradually release of pandemic countermeasures

NFP/EBITDA LTM to 2.6x from 3.7x of December 2020

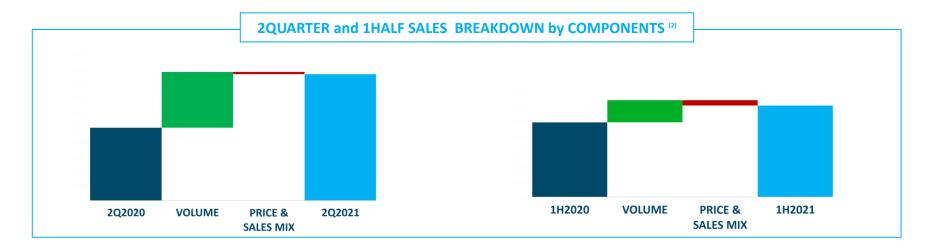


⁽¹⁾ Based on "First Grade Product" revenues

Revenues – Components (1) – Group volumes above 2019



- 2Q2021: volumes up by more than 5% compared to 2Q2019
 - Volume: up by more than 75% compared to 2Q2020
 - Price & sales mix: still slightly negative impact but having improved thanks to progressive selling price
 adjustment to raw material price variation
- 1H2021: volumes up by more than 3% compared to 1H2019
 - Volume: up by more 30% compared to 1H2020
 - Price & sales mix: negative impact, mostly for 1Q2021 trend



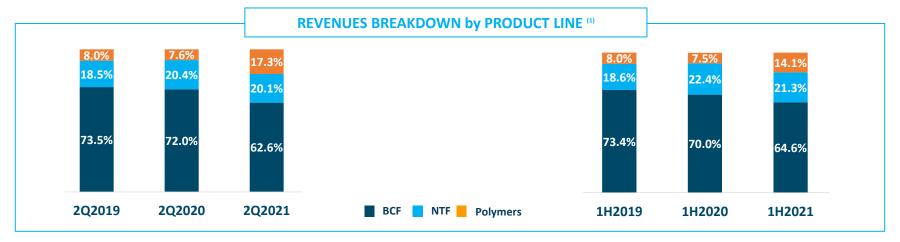


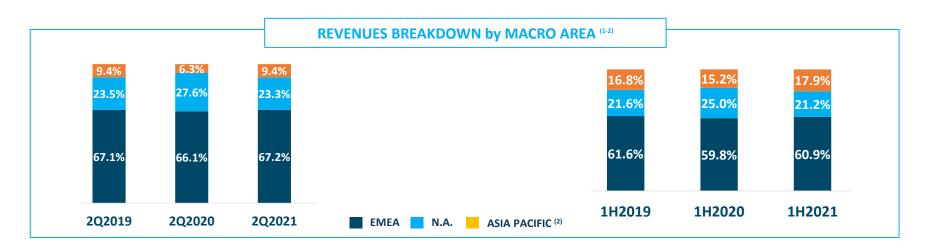
(2) Index 100



Revenues – Polymers almost double their weight







⁽¹⁾ O'Mara Incorporated consolidated since 31st May 2019

(2) Asia Pacific includes "Rest of the World"



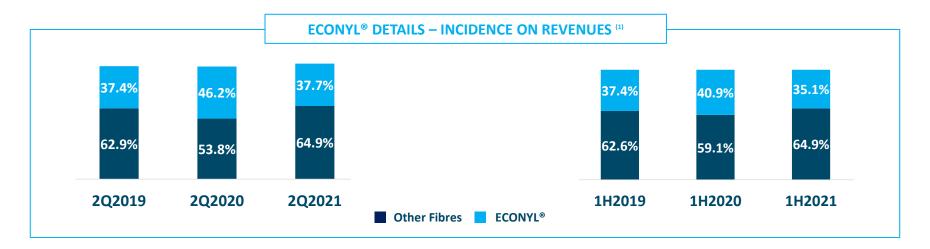
Revenues – ECONYL® – Going back to normality



- 2Q-1H2021: going back to normality after the pandemic impact on ECONYL® demand in 2020
 - between 1Q and 2Q2020 especially BCF "contract" clients-built warehouse stocks to face possible production
 block due to lockdown measures, having postponed demand drop in 2H2020

NTF again better than BCF

- BCF demand still influenced by "contract" slow recovery
- NTF demand drove by agreements with fashion brand











| | 20 | QUARTE | ER | | 1HALF | |
|----------------|-------|------------|--------|--------|-------|-------|
| | 2020 | 2021 | Δ% | 2020 | 2021 | Δ% |
| REVENUES | 82.0 | 144.1 | 75.6% | 222.7 | 274.7 | 23.3% |
| | | | | | | |
| EBITDA | 8.7 | 21.0 | 142.7% | 26.9 | 39.3 | 46.4% |
| % on net sales | 10.6% | 14.6% | | 12.1% | 14.3% | |
| EBIT | (5.3) | 8.0 | n.s. | (0.1) | 14.1 | n.s. |
| % on net sales | n.s. | 5.5% | | 0.0% | 5.1% | |
| | | | | | | |
| EBT | (7.2) | 6.3 | n.s. | (1.6) | 11.0 | n.s. |
| % on net sales | n.s. | 4.4% | | (0.7)% | 4.0% | |
| NET DECLUT | (6.0) | 5 4 | | (4.0) | 0.0 | |
| NET RESULT | (6.0) | 5.4 | n.s. | (1.9) | 8.9 | n.s. |
| % on net sales | n.s. | 3.8% | | (0.9)% | 3.2% | |

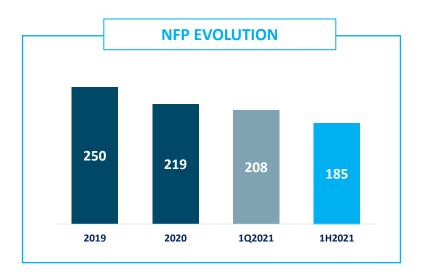
- Depreciation & amortization up by around € 1m also due previous year investments
- One off cost: € 0.5m versus € 2.7m for lower restructuring costs and ACR#1&2 improvements

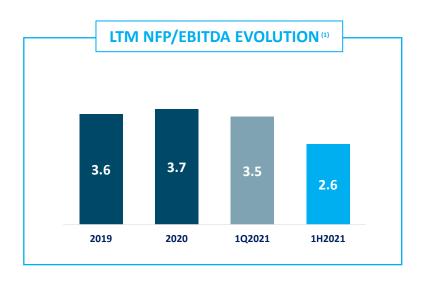


NFP - NPF/EBITDA LTM at 2.6x



- NFP improved by 15.6% compared to December 2020
 - Results of action taken in 2019 and strengthened in the COVID action plan
 - NPF/EBITDA LTM at 2.6x
 - The gradual lifting of emergency measures suggested to make early payments of some medium-to-long-term bank loans: liquidity decreased therefore from € 209m at December 2020 to € 174m at June 2021





Data in € million

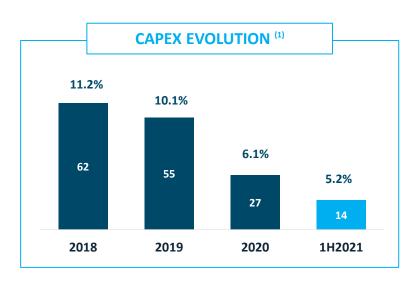
⁽¹⁾ Financial covenants are checked on half-yearly and annual bases, 1Q2021 data is given for informative purpose only

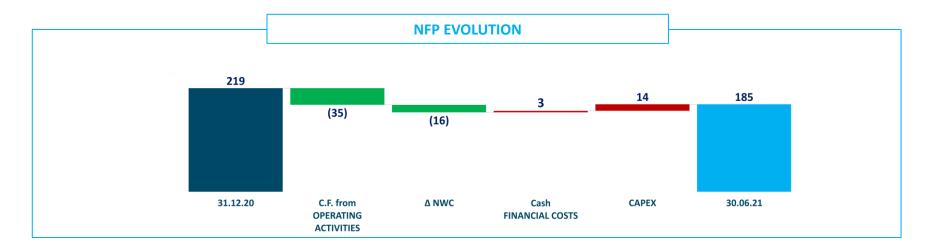


NFP – Strong focus on NWC and CAPEX



- CAPEX equal to € 13.9m, almost in line with 1H2020
 - In accordance Group CAPEX guidelines,
 capacity and technological improvements
- A consistent focus on NWC allowed cash generation despite impact of both turnover growth and raw material price increase







⁽¹⁾ Net CAPEX, IFRS16 impact excluded - % incidence on net sales





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Mr. Sergio Calliari, the Manager in charge of preparing the corporate accounting documents, declares that, pursuant to Article 154-bis, paragraph 2, of the Legislative Decree No. 58 dated February 24, 1998, the accounting information contained in the Presentation correspond to document results, books and accounting records.

The reader should, however, consult any further disclosure Aquafil may make in documents it files with the Italian Securities and Exchange Commission and with the Italian Stock Exchange.



Definitions



| «FIRST CHOICE REVENUES» | "First choice revenues" are revenues generated by the sale of fibers and polymers, gross of any adjustments (for example, discounts and allowances), but excluding revenues generated by "non-first choice products", revenues generated by Aquafil Engineering GmbH and "other revenues". On the basis of the 2019 figures, these revenues accounted for more than 95% of the Group's consolidated revenues |
|----------------------------|---|
| EBITDA | This is an alternative performance indicator not defined under IFRS but used by company management to monitor and assess the operating performance as not impacted by the effects of differing criteria in determining taxable income, the amount and types of capital employed, in addition to the amortisation and depreciation policies. This indicator is defined by the Aquafil Group as the net result for the year adjusted by the following components: income taxes, investment income and charges, amortisation, depreciation and write-downs of tangible and intangible assets, provisions and write-downs, financial income and charges, non-recurring items. |
| NFP | This was calculated as per Consob Communication of July 28, 2006 and the ESMA/2013/319 Recommendations: A. Cash B. Other liquid assets C. Other current financial assets D. Liquidity (A+B+C) E. Current financial receivables F. Current bank payables G. Current portion of non-current debt H. Other current financial payables I. Current financial debt (F+G+H) J. Net current financial debt (I-D-E) K. Non-current bank payables L. Bonds issued M. Other non-current payables N. Non-current financial debt (K+L+M) O. Net financial debt (J+N) |





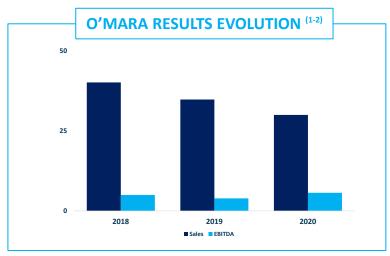
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Projects updating – O'Mara acquisition



- Group acquired O'Mara in June 2019 to enter
 North American NTF market
 - Focus on interiors (furniture and mattresses application) and sportswear supply chain
- In the first full year inside the Group, Company
 achieved strong results despite market drop in 1H2020
 which drove to at 3 production weeks stop







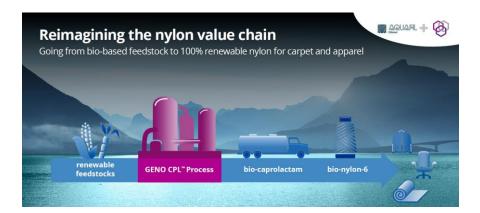
Projects updating - Bio based nylon project



- A pillar of Group "The ECO PLEDGE®" and one of the most relevant initiatives in which the Group takes part
 - 2 complementary and synergic paths: Genomatica and project EFFECTIVE

Genomatica

- Joint technological development to produce the first ever bio-based Nylon 6 from renewable raw materials
- Collaboration with Genomatica one of the leading bio-engineering company in the world started in 2017
- In 2019-2020, validation of the technology at "pilot" scale through the production of approx. one ton of biobased intermediate, which was then converted into bio-based caprolactam. Currently under conversion into bio-based Nylon 6
- 2021 step will be the construction and start-up of a demonstration plant





Projects updating – Bio based nylon project



- Project EFFECTIVE
 - Extending Aquafil-Genomatica initiative to the whole supply chain by validating bio-based polyamides and bio-based polyesters from renewable raw materials into large-consumer products
 - Polymers' versatility allows application in a wide range of products and sectors (filaments for textile applications, films for packaging, etc.)
 - Started in 2018, supported by the Bio-Based Industry Joint Undertaking (through the EU Horizon 2020
 Research Programme), and involving 12 organization from 7 European Countries.
 - Technologies have been already validated at "pilot" scale, and the upscaling of all manufacturing steps (from raw materials up to manufacturing of prototypes of carpets, fabrics and garments) is currently on-going







Projects updating – ACR#1 and ACR#2



2017-2019

2020

2021

Plants and organisations defined and created to have an ECONYL® supply source in North America

Technical difficulties arose, as usual during new technologies development process (e.g. metal separation processes) Pandemic surge impacted demand but not improvement efforts whose benefits became more material in second part of the year

In the meantime Group
evaluated the most efficient
and effective short term setting
to enhance long term strategic approach
(e.g. capacity utilisation increase
by widening carpet type intake)

ACR#1 and #2
activities will be expanded,
becoming operating units
with a proper identity,
business model and reference markets
(e.g. post consumer pellets
sales outside the Group
and check of possible application in EP)

Benefit from Planet Recycling acquisition

- In 2021 Group will implement this new approach, leveraging on investments and costs already incurred in previous years
- Consistently with demand recovery
 - ACR#2 will start production, applying improvement activities tested in 2020 on ACR#1
 - ACR#1 will increase production, with a broad range of products (e.g. pellets, chips and fluff)





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Sector Data – Caprolactam price evolution







⁽¹⁾ Source: Tecnon Orbichem, n° 495, July 2021– CPL West Europe price, new contract, molten, monthly average

⁽²⁾ For 3Q2021 data only August available



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Consolidate Income Statements



| CONSOLIDATED INCOME STATEMENT €/000 | 1H2021 | of wich non- current | 1H2020 | of wich non- current | 2Q2021 | of wich non- current | 2Q2020 | of wich non- current |
|--|-----------|-------------------------|-----------|-------------------------|----------|-------------------------|----------|-------------------------|
| Revenue | 274,700 | | 222,733 | | 144,060 | | 82,019 | 166 |
| of which related parties | 27 | | 27 | | 14 | | - | - |
| Other Revenue | 2,685 | 443 | 3,371 | 226 | 1,859 | 439 | 2,889 | 42 |
| Total Revenue and Other Revenue | 277,385 | 443 | 226,104 | 226 | 145,919 | 439 | 84,909 | 209 |
| Raw Material | (135,494) | | (109,477) | (58) | (72,729) | - | (36,746) | (46) |
| Services | (50,100) | (305) | (42,296) | (1,036) | (25,785) | (232) | (17,194) | (410) |
| of which related parties | (212) | | (211) | | (103) | | (102) | - |
| Personel | (55,805) | (582) | (51,635) | (1,168) | (28,490) | (471) | (23,817) | (544) |
| Other Operating Costs | (1,640) | (61) | (2,582) | (716) | (845) | (53) | (1,436) | (587) |
| of which related parties | (35) | | (35) | - | (17) | | (17) | |
| Depreciation and Amorti zation | (23,312) | | (21,754) | - | (11,984) | | (10,921) | |
| Doubtful debt prevision | (128) | | (1,084) | - | (19) | | (1,070) | |
| Provisions for risks and charges | 77 | | (3) | - | 70 | | (3) | |
| Capitalization of Internal Construction Costs | 3,077 | | 2,666 | - | 1,852 | | 1,028 | |
| EBIT | 14,060 | (504) | (62) | (2,751) | 7,990 | (318) | (5,250) | (1,378) |
| Other Financial Income | 491 | | 197 | | 254 | | 151 | |
| Interest Expenses | (3,822) | | (4,241) | | (1,790) | | (2,035) | |
| of which related parties | (79) | | (123) | | (33) | | (94) | |
| FX Gains and Losses | 260 | | 2,541 | | (174) | | (78) | |
| Profit Before Taxes | 10,989 | (504) | (1,564) | (2,751) | 6,280 | (318) | (7,213) | (1,378) |
| Income Taxes | (2,078) | | (371) | - | (863) | | 1,201 | |
| Net Profit (Including Portion Attr. to Minority) | 8,911 | (504) | (1,935) | (2,751) | 5,417 | (318) | (6,012) | (1,378) |
| Net Profit Attributable to Minority Interest | | | - | | | | | |
| Net Profit Attributable to the Group | 8,911 | (504) | (1,935) | (2,751) | 5,417 | (318) | (6,012) | (1,378) |



Consolidate Income Statements – Revenues details



| 2QUARTER | BCF | | | | NTF | | | | POLYMERS | | | | TOTAL | | | |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|----------------------------|----------------------------|--------------------------|----------------------------------|--------------------------|---------------------------|-----------------------------|----------------------------------|------------------------------|------------------------------|----------------------------|----------------------------------|
| | 2020 | 2021 | Δ | Δ% | 2020 | 2021 | Δ | Δ% | 2020 | 2021 | Δ | Δ% | 2020 | 2021 | Δ | Δ% |
| EMEA North America Asia & Oceania ROW | 30 17.1 11.9 0 | 47.2 21.7 21.1 0.1 | 17.2 4.6 9.2 0.1 | 57.3% 27.1% 76.8% n.a. | 12.4 3.5 0.7 0.1 | 20.3 6.6 1.6 0.4 | 7.8 3.1 0.9 0.3 | 63.1% 89.6% 140.1% n.a. | 5.1 1.2 0.0 0.0 | 22.6 2.1 0.2 0.0 | 17.6 0.9 0.2 0.0 | 346.2% 78.5% n.a. | 47.5 21.7 12.6 0.1 | 90.1 30.4 23.0 0.5 | 42.6 8.7 10.3 0.4 | 89.6% 39.9% 81.9% n.a. |
| TOTAL | 59.0 | 90.1 | 31.1 | 52.7% | 16.7 | 29.0 | 12.2 | 73.1% | 6.3 | 25.0 | 18.7 | 299.1% | 82.0 | 144.1 | 62.0 | 75.6% |
| 1HALF | | ВС | F | | NTF | | | POLYMERS | | | | TOTAL | | | | |
| | 2020 | 2021 | Δ | Δ% | 2020 | 2021 | Δ | Δ% | 2020 | 2021 | Δ | Δ% | 2020 | 2021 | Δ | Δ% |
| EMEA North America Asia & Oceania ROW | 82.4 41.9 31.5 0.5 | 90.6 41 45.8 0.2 | 8.2 (1.0) 14.3 0.1 | 10.0% (2.3)% 45.5% 49.5% | 37.4 10.4 1.6 0.6 | 41.6 13.9 2.1 0.8 | 4.2 3.4 0.5 0.2 | 11.3% 32.8% %34.2 %29.8 | 13.5 3.3 0 0.0 | 35.1 3.3 0.4 0.0 | 21.6 (0.0) 0.4 0.0 | 160.4% (0.4)% n.a. n.a. | 133.3 55.7 33.1 0.7 | 167.3 58.1 48.3 0.9 | 34.1 2.4 15.2 0.2 | 25.6% 4.4% 46.0% % 33.0 |
| TOTAL | 155.0 | 177.6 | 21.6 | 13.9% | 50.0 | 58.4 | 8.4 | 16.8% | 16.8 | 38.7 | 22.0 | 130.8% | 222.7 | 274.7 | 52.0 | 23.3% |



Consolidate Income Statements – EBITDA details



| RECONCILIATION FROM NET PROFIT TO EBITDA €/000 | 1H2O21 | 1H2O2O | 2Q2021 | 2Q2020 |
|---|---------|---------|---------|---------|
| Net Profit (Including Portion Attr. to Minority) | 8,911 | (1,935) | 5,417 | (6,012) |
| Income Taxes | 2,078 | 371 | 863 | (1,201) |
| Amortisation & Depreciation | 23,312 | 21,754 | 11,984 | 10,921 |
| Write-downs & Write-backs of intangible and tangible assets | 51 | 1,087 | (51) | 1,073 |
| Financial items (*) | 4,485 | 2,848 | 2,483 | 2,501 |
| No recurring items (**) | 504 | 2,751 | 318 | 1,378 |
| EBITDA | 39,341 | 26,876 | 21,014 | 8,660 |
| Revenue | 274,700 | 222,733 | 144,060 | 82,019 |
| EBITDA Margin | 14.3% | 12.1% | 14.6% | 10.6% |

| RECONCILIATION FROM EBITDA TO EBIT ADJUSTED €/000 | 1H2021 | 1H2020 | 2Q2021 | 2Q2020 |
|---|---------|---------|---------|---------|
| EBITDA | 39,341 | 26,876 | 21,014 | 8,660 |
| Amortisation & Depreciation | 23,312 | 21,754 | 11,984 | 10,921 |
| Write-downs & Write-backs of intangible and tangible assets | 51 | 1,087 | (51) | 1,073 |
| EBIT Adjusted | 15,978 | 4,036 | 9,082 | (3,334) |
| Revenue | 274,700 | 222,733 | 144,060 | 82,019 |
| EBIT Adjusted Margin | 5.8% | 1.8% | 6.3% | -4.1% |

(*) The financial items include: (i) financial income of Euro 0.5 and Euro 0.2 million respectively in the periods ending June 30, 2021 and June 30, 2020 (ii) financial charges and other other bank charges of Euro 3.8 million and Euro 4.2 milion respectively in the periods ending June 30, 2021 and June 30, 2021 and June 30, 2020, (iii) cash discounts of Euro 1.4 and 1.3 respectively in the periods ending June 30, 2021 and June 30, 2020, and (iv) exchange gains of Euro 0.3 and Euro 2.5 million respectively in the periods ending June 30, 2021 and June 30, 2020.

(**) This includes (i) non-recurring charges related to the expansion of the Aquafil Group for Euro 0.1 and Euro 0.2 million respectively in the periods ending June 30, 2021 and June 30, 2020, (ii) other non-recurring charges for ECONYL activity for Euro 0.6 and Euro 1.5 million respectively in the periods ending June 30, 2021 and June 30, 2020, (iii) costs for restructuring and other personal costs for Euro 0.1 and Euro 0.5 million respectively in the periods ending June 30, 2021 and June 30, 2020, (iv) other non-recurring charges of Euro 0.1 and 0.5 million respectively in the periods ending June 30, 2021 and June 30, 2020, (v) income from equity investments for Euro 0.4 million at the end of June 30,2021.



Consolidate Balance Sheet



| CONSOLIDATED BALANCE SHEET | | |
|---|-----------------|---------------------|
| €/000 | At June 30 2021 | At December 31 2020 |
| Intangible Assets | 23,329 | 23,578 |
| Goodwill | 14,043 | 13,600 |
| Tangible Assets | 226,548 | 229,495 |
| Financial Assets | 648 | 650 |
| of which related parties | 313 | 313 |
| Other Assets | 1,636 | 1,336 |
| Deferred Tax Assets | 11,818 | 14,563 |
| Total Non-Current Assets | 278,022 | 283,223 |
| Inventories | 154,364 | 150,920 |
| Trade Receivable | 30,985 | 22,015 |
| of which related parties | 29 | 66 |
| Financial Current Assets | 8,359 | 834 |
| Current Tax Receivables | 597 | 1,772 |
| Other Current Assets | 17,003 | 11,981 |
| of which related parties | 3,649 | 3,187 |
| Cash and Cash Equivalents | 165,854 | 208,954 |
| Total Current Assets | 377,162 | 396,475 |
| Total Assets | 655,184 | 679,698 |
| Share Capital | 49,722 | 49,722 |
| Reserves | 83,905 | 76,579 |
| Group Net Profit for the year | 8,911 | 595 |
| Group Shareholders Equity | 142,539 | 126,897 |
| Net Equity attributable to minority interest | 1 | 1 |
| Net Profit for the year attributable to minority interest | 0 | 0 |
| Total Sharholders Equity | 142,539 | 126,897 |
| Employee Benefits | 5,740 | 5,969 |
| Non-Current Financial Liabilities | 294,739 | 352,560 |
| of which related parties | 4,056 | 5,406 |
| Provisions for Risks and Charges | 1,762 | 1,506 |
| Deferred Tax Liabilities | 9,824 | 11,761 |
| Other Payables | 11,066 | 11,848 |
| Total Non-Current Liabilities | 323,132 | 383,644 |
| Current Financial Liabilities | 64,163 | 75,964 |
| of which related parties | 3,140 | 3,361 |
| Current Tax Payables | 1,522 | 1,189 |
| Trade Payables | 97,209 | 69,168 |
| of which related parties | 336 | 403 |
| Other Liabilities | 26,618 | 22,835 |
| of which related parties | 230 | 230 |
| Total Current Liabilities | 189,512 | 169,157 |
| Total Equity and Liabilities | 655,184 | 679,698 |



Data in € million

⁽¹⁾ For further information see please paragraph 7 "Net Financial Debt" of the Notes to Condensed Consolidated 1H2021 Results

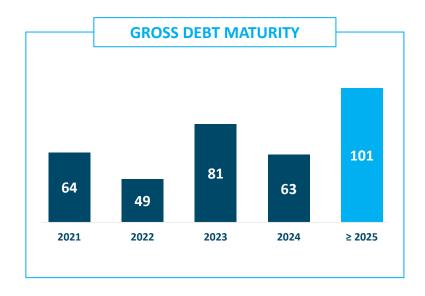


Consolidate Balance Sheet – Gross debt details



| BORROWINGS - 30 June 2021 | ISSUE DATE | CURRENCY | COUPON (1) | MATURITY | | AMOUT | | COVENANTS (2) | | |
|--|------------|-----------|-----------------|------------|-------|-------|---------|--|-----------|-------------|
| BORNOWINGS - 30 Julie 2021 | 1330E DATE | CONNEINCT | COULON | WATOMITI | Total | Drawn | Undrawn | Parameters | Reference | Check |
| Private Placement B | Sept 2018 | EUR | 4.70% | Sept 2028 | 50 | 50 | 0 | EBITDA / Net financial charges > 3.5 | | |
| Private Placement C | May 2019 | EUR | 2.87% | May 2029 | 40 | 40 | 0 | Net Debt / EBITDA < 4,5x as of 31.12.2020 4,25x as of 30.6.2021 - 3,75x starting 31.12.2021 | Group | Half-yearly |
| Shelf facilities | Sept 2018 | EUR | Floating at use | Sept 2028 | 50 | 0 | 50 | To be defined at use | | |
| US Private Placement | | | | | 140 | 90 | 50 | | | |
| Medium-long term loans - fixed rate | 2016-2020 | EUR | 1.27% | 2021-2027 | 74 | 74 | 0 | Net Debt / Net Equity | | |
| Medium-long term loans - variable rate | 2018-2020 | EUR | 0.71% | 2021-2026 | 167 | 167 | 0 | Net Debt / EBITDA EBITDA / Financial charges | Group | |
| Medium-long term loans | | | | | 241 | 241 | 0 | | | |
| Short term credit lines | N.A. | EUR | Floating at use | Revocable | 78 | 0 | 78 | N.A. | | |
| Leasing | 2007 | EURO | 0.00% | 14/07/1905 | 8 | 8 | 0 | N.A. | | |
| TOTAL | | | | | 467 | 339 | 128 | | | |

• Group gross debt average length is close to 3 years

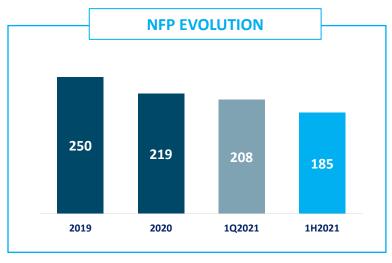


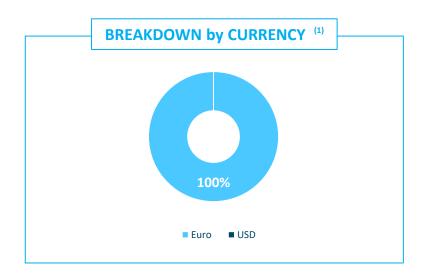


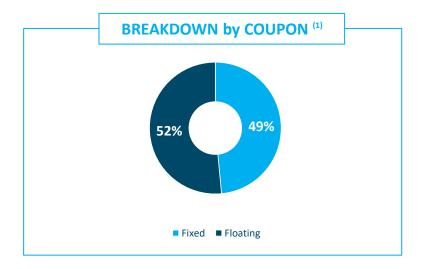
Net Financial Position



| NET FINANCIAL DEBT | At June 20, 2021 | At December 31 2020 |
|--|------------------|-----------------------|
| €/000 | At Julie 30 2021 | At Detelliber 31 2020 |
| A. Liquidity | 165,854 | 208,954 |
| B. Cash and cash equivalents | 0 | 0 |
| C. Other current financial assets | 8,359 | 834 |
| D. Liquidity (A + B + C) | 174,213 | 209,787 |
| E. Current financial debt | | |
| (including debt instruments but excluding the current portion of non-current | | |
| financial debt) | (28) | (131) |
| F. Current portion of non-current financial debt | (64,136) | (75,833) |
| G. Current financial debt (E + F) | (64,163) | (75,964) |
| H. Net current financial debt (G - D) | 110,050 | 133,824 |
| I. Non-current financial debt (excluding current portion and debt instruments) | (204,359) | (262,154) |
| J. Debt instruments | (90,380) | (90,406) |
| K. Trade payables and other non-current payables | 0 | 0 |
| L. Non-current financial debt (I + J + K) | (294,739) | (352,560) |
| M. Total financial debt (H + L) | (184,689) | (218,736) |









Data in € million (1) Excluding lease liabilities and liquidity

Consolidated Cash Flow Statement



| CASH FLOW STATEMENT €/000 | At June 30 2021 | At June 30 2020 |
|--|-----------------|-----------------|
| Operation Activities | | |
| Net Profit (Including Portion Attr. to Minority) | 8,911 | (1,935) |
| of which related parties | (299) | (342) |
| Income Taxes | 2,078 | 371 |
| Financial income | (491) | (197) |
| Financial charges | 3,822 | 4,241 |
| of which related parties | (79) | 123 |
| FX (Gains) and Losses | (260) | (2,541) |
| (Gain)/Loss on non - current asset Disposals | (77) | (72) |
| Provisions & write-downs | 128 | 1,084 |
| Write-downs of financial assets (receivables) | (77) | 3 |
| Amortisation, depreciation & write-downs of tangible and intangible asse | 23,312 | 21,761 |
| Net variation non-monetary increase IFRS16 | (2,159) | (1,206) |
| Cash Flow from Operating Activities Before Changes in NWC | 35,187 | 21,508 |
| Change in Inventories | (3,444) | 16,571 |
| Change in Trade and Other Payables | 28,041 | (11,287) |
| of which related parties | (67) | 279 |
| Change in Trade and Other Receivables | (8,892) | 2,531 |
| of which related parties | 37 | (29) |
| Change in Other Assets/Liabilities | 811 | (3,640) |
| of which related parties | (462) | (191) |
| Net Interest Expenses paid | (3,331) | (4,044) |
| Income Taxes paid | - | 610 |
| Change in Provisions for Risks and Charges | (464) | (571) |
| Cash Flow from Operating Activities (A) | 47,908 | 21,678 |
| Investing activities | | |
| Investment in Tangible Assets | (11,871) | (12,120) |
| Disposal of Tangible Assets | 162 | 584 |
| Investment in Intangible Assets | (2,166) | (2,979) |
| Disposal of Intangible Assets | 13 | 167 |
| Cash Flow used in Investing Activities (B) | (13,862) | (14,348) |
| Financing Activities | | |
| Increase in no current Loan and borrowing | - | 45,059 |
| Decrease in no current Loan and borrowing | (67,152) | (7,991) |
| Net variation in current fiancial Assets and Liability | (9,993) | (2,024) |
| of which related parties | (1,571) | (2,400) |
| Cash Flow from Financing Activities (C) | (77,145) | 35,044 |
| Net Cash Flow of the Year (A)+(B)+(C) | (43,100) | 42,375 |





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Ownership Structure & Governance – Ownership Structure



- A capital structure with 3 type of Shares
 - Ordinary Share
 - Share B: dedicated to Giulio Bonazzi family with the same economic right of ordinary share but with 3 voting right for any share
 - Share C: no transferable, no economic and voting right but at certain conditions convertible in ordinary share
 at a ratio of 4,5 ordinary share for 1 Share C

51.218.794 SHARES DIVIDED IN 3 DIFFERENT TYPES



67.770.834 VOTING RIGHTS



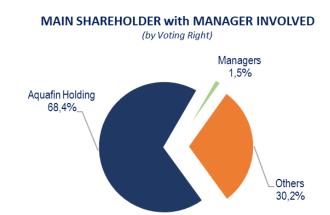


Ownership Structure & Governance - Ownership Structure



- Main Aquafil's shareholders is Aquafin Holding S.p.A., holding of Giulio Bonazzi Family
 - Managers are involved too

MAIN SHAREHOLDER with MANAGER INVOLVED (by Share) Managers 2,0% Aquafin Holding 58,0% Others 40,1%





Ownership Structure & Governance – Governance





Giulio Bonazzi
Chairman and CEO

Stefano Loro

Executive Director

Silvana Bonazzi

Director

Margherita Zambon
Independent Director^{(1) (6)}

Adriano Vivaldi Executive Director

Franco Rossi
Director

Ilaria Maria Dalla Riva Independent Director^{(1) (4) (6)}

Francesco Profumo

Independent Director (1) (4) (5)

Simona Heidempergher Independent Director (1) (2) (3)

STATUTORY AUDITORS

Stefano Poggi Longostrevi Chairman



Bettina Solimando Statutory Auditor **AUDITORS FIRMS**



⁽¹⁾ Director who has declared that he satisfies the independence requirements pursuant to Articles 147-ter, paragraph 4 of the Consolidating Law on Finance, as well as Article 3 of the Code of Self-Governance – (2) Lead Independent Director - (3) Member and President of Audit and Risk Committee - (4) Member of Audit and Risk Committee (5) Member and President of Appointment and Remuneration Committee - (6) Member of Appointment and Remuneration Committee

