



Informazione Regolamentata n. 20133-18-2021	C	Data/Ora Ricezione 25 Ottobre 2021 08:57:25	Euronext Growth Milan
Societa'	:	ESAUTOMOTION	
Identificativo Informazione Regolamentata	:	153274	
Nome utilizzatore	:	ESAUTOMOTIONN02 - Fontana	
Tipologia	:	[:] REGEM	
Data/Ora Ricezione	:	²⁵ 25 Ottobre 2021 08:57:25	
Data/Ora Inizio Diffusione presunta	:	[:] 25 Ottobre 2021 08:57:26	
Oggetto	:	Esautomotion communicates some preliminary economic and financial data as at 30 september 2021	
Testo del comunicato			

Vedi allegato.





PRESS RELEASE

Esautomotion announces some preliminary economic and financial data as at September 30th 2021

- 1. **REVENUES: Euro 20,078 thousand** vs. Euro 12,516 thousand (+60.4%)
- 2. NET FINANCIAL POSITION for Euro -9,900 thousand (positive cash) vs. Euro -8,340 thousand

at 31/12/2020: an increase of Euro 1,649 thousand.

Carpi, October 25th 2021

As approved on 28 April 2021 by the Board of Directors of Esautomotion S.p.A. ("Esautomotion" or the "Company"), the operating holding company of the Esautomotion Group (the "Group") active in the field of high-precision mechatronic components for industrial machines, the Financial Calendar plans to anticipate some management data for the first nine months of 2021, which are not audited.

COMMENTS ON THE MAIN CONSOLIDATED RESULTS AS AT 30 JUNE 2021

Group Revenues, amounting to Euro 20,078 **thousand,** recorded a substantial increase compared to the first half of 2020 of approximately 60%. This growth, which already began in the second half of 2020, continued in a sustained manner in 2021 despite some difficulties in finding components, in particular semiconductors, which is characterizing the sector.

The excellent result therefore incorporates an even greater growth potential if referred to the conspicuous value of the orders entered, which allow us to predict record results for 2021 and a continuity of growth for 2022.

Despite the increase in the prices of components, Esautomotion has managed to improve the contribution margin, thanks both to the adjustment of prices to customers and to the ability to migrate the demand of acquired customers towards more preforming and profitable products. Operating leverage also contributed to improve profitability.

Geographically, the growth of China (+67%) and Turkey (+100%) stands out, representing the most important export markets for the Group, the Iberian Peninsula (+85%), Italy (+63%) while the rest of the markets show increases between 20% and 30%.



The Consolidated Net Financial Position remains strongly positive for 9,900 thousand, also net of expenses for a total of Euro 1,649 thousand relating to the dividends of the 2020 financial year and the absorption of Working Capital due to the strong growth in turnover.

It should also be noted that in the Company's portfolio there are 383,000 treasury shares for a value of approximately Euro 1,800 thousand at the listing of 22/10/2021

Gianni Senzolo, Esautomotion's CEO : "The positive trend is continuing in a sustained way. Despite the difficulties in supplying the components, Esautomotion was able to deliver more than 2 million per month (including August) in the third quarter. The continuity of the strong order entry added to the amount of late orders of fulfillment makes us consider an absolutely positive 2021 for revenues and profitability and excellent prospects also for 2022".

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