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Oggetto : PR: net inflows Banca Generali june 2022

*Testo del comunicato*

Vedi allegato.

**PRESS  
RELEASE**

## Total net inflows at €533 million in June (€3,047 million YTD)

## Net inflows of managed solutions at €162 million (€1,104 million YTD)

Milan, 8 June 2022 - **Total net inflows** amounted to **€533 million** in June, bringing the YTD figure to over **€3.0 billion**. In a context of high financial market volatility, the volume trend proved solid with a product mix focused on liquidity and protection.

The **reduction in deposits** recorded in the month (-€41 million in June; €915 million YTD) in favour of both managed and AUC solutions showed households' positive attention towards the opportunities created by financial markets in recent months.

Net inflows of **managed solutions** amounted to **€162 million** (€1.1 billion YTD), well diversified over a wide range of products and services (in-house and third-party funds, financial and insurance wrappers).

**AUC products and current accounts** recorded a particularly strong performance with €485 million net inflows (€2.2 billion YTD). In detail, financial market volatility led to a significant growth of demand for advisory on assets under custody with €526 million net inflows (€1.3 billion YTD) towards a diversified range of services and products.

Chief Executive Officer and General Manager Gian Maria Mossa stated: *“June was yet another month of significant net inflows that rewards the versatility and quality of our solutions and our Financial Advisors' excellent work in assisting households. The over €3 billion net inflows recorded in the first half of the year despite the extremely complex market conditions are the result of a constant proximity to our clients and the growing market need for advisory and financial planning. The role of our Financial Advisors is key in a context marked by upwards pressures on rates and inflation dynamics, and the success of our Assets under Advisory solutions reflects the interest in our services. Every day, the Bank and all its people stand alongside our Financial Advisors and clients, supporting them with the challenges of wealth protection. The determination and dedication to the local area make us look to the forthcoming months with optimism.”*

**CONTACTS:**

[www.bancagenerali.com](http://www.bancagenerali.com)

Media Relations  
Michele Seghizzi  
Tel. +39 02 40826683

[michele.seghizzi@bancagenerali.it](mailto:michele.seghizzi@bancagenerali.it)

Investor Relations  
Giuliana Pagliari  
Tel.: +39 02 40826548

[giuliana.pagliari@bancagenerali.it](mailto:giuliana.pagliari@bancagenerali.it)

**PRESS  
RELEASE**
**NET INFLOWS AND LIFE NEW BUSINESS IN JUNE 2022**

<i>Million of Euros</i>	<b>Jun 2022</b>	<b>Jun 2021</b>	<b>Jan-Jun 2022</b>	<b>Jan-Jun 2021</b>
Mutual Funds and SICAVs	75	310	463	1,426
<i>of which - In House Funds</i>	10	86	74	525
<i>of which - Third party Funds</i>	65	224	389	901
Financial Wrappers	19	75	377	360
Insurance Wrappers	68	155	264	707
<b>Managed Solutions</b>	<b>162</b>	<b>540</b>	<b>1,104</b>	<b>2,493</b>
<b>Traditional life Insurance policies</b>	<b>-114</b>	<b>-102</b>	<b>-232</b>	<b>-473</b>
<b>Managed solutions and life insurance</b>	<b>48</b>	<b>438</b>	<b>872</b>	<b>2,020</b>
Assets Under Custody	526	-33	1,260	653
<i>of which: Structured products</i>	59	96	423	452
Deposits	-41	324	915	1,122
<b>AuC products and current accounts</b>	<b>485</b>	<b>291</b>	<b>2,175</b>	<b>1,775</b>
<b>Total Net Inflows</b>	<b>533</b>	<b>729</b>	<b>3,047</b>	<b>3,795</b>

	<b>Jan-Jun 2022</b>	<b>Jan-Jun 2021</b>	<b>Assets to Jun 2022</b>	<b>Assets to Jun 2021</b>
<b>Assets Under Advanced Advisory (Net Inflows)</b>	<b>155</b>	<b>563</b>	<b>6,711</b>	<b>6,831</b>

	<b>Jun 2022</b>	<b>Jun 2021</b>	<b>Jan-Jun 2022</b>	<b>Jan-Jun 2021</b>
<b>Life New Business</b>	<b>220</b>	<b>411</b>	<b>1,407</b>	<b>2,165</b>

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 Media Relations  
 Michele Seghizzi  
 Tel. +39 02 40826683

[michele.seghizzi@bancagenerali.it](mailto:michele.seghizzi@bancagenerali.it)

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 Giuliana Pagliari  
 Tel.: +39 02 40826548

[giuliana.pagliari@bancagenerali.it](mailto:giuliana.pagliari@bancagenerali.it)

The Manager responsible for preparing the company's financial reports (Tommaso di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records. Tommaso di Russo (CFO of Banca Generali)

Fine Comunicato n.0856-47

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