



ERG COMPANY OVERVIEW

Italian Infrastructure Day





DISCLAIMER

This document contains certain forward-looking information that is subject to a number of factors that may influence the accuracy of the statements and the projections upon which the statements are based. There can be no assurance that the projections or forecasts will ultimately prove to be accurate; accordingly, the Company makes no representation or warranty as to the accuracy of such information or the likelihood that the Company will perform as projected.



AGENDA

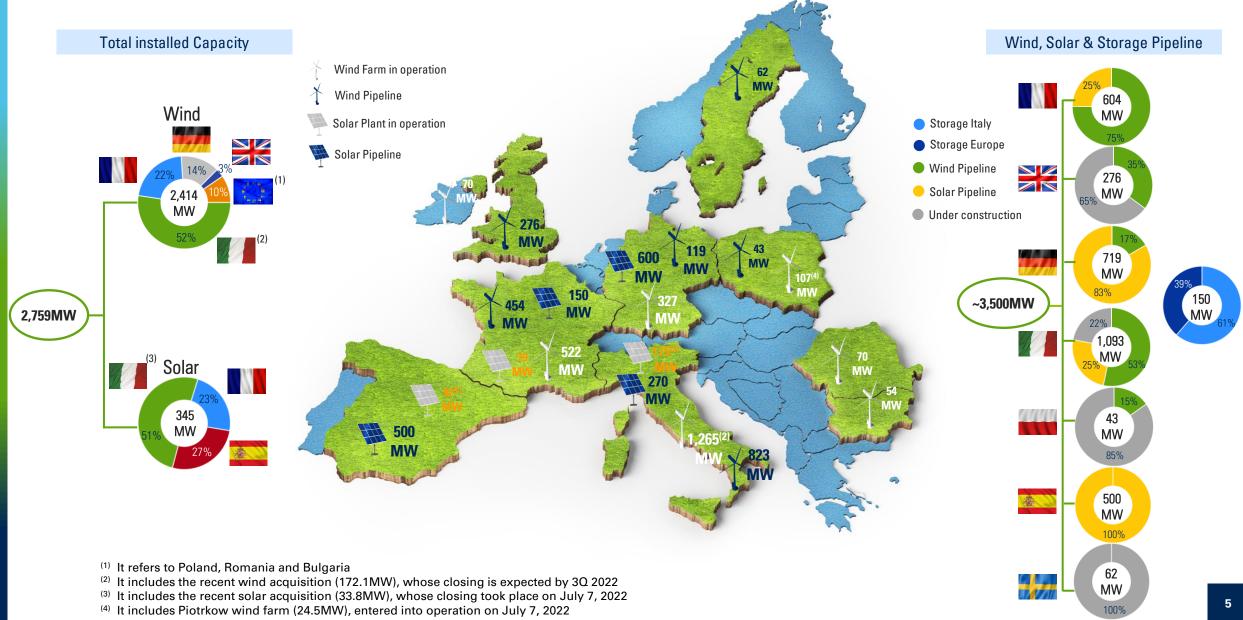
- **☐** 2022-2026 Business Plan
 - ERG Today
 - Sector Trends
 - ERG Tomorrow
- ☐ Recent Developments, 2Q 2022 Results and 2022 Guidance
- An infrastructural Business Model
- **□** 2022-2026 Targets & Financial Strategy
- Management Profiles





ERG TODAY: A SOLID PLATFORM OF ASSETS TO BOOST FUTURE GROWTH





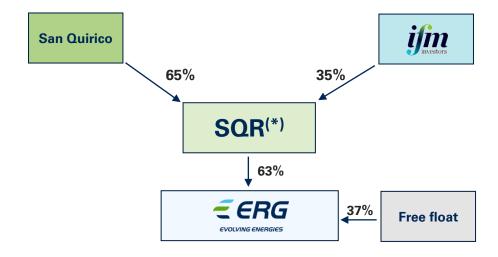


EVOLUTION IN ERG SHAREHOLDING STRUCTURE

As of today

San Quirico 63% Free float

To be post-Closing



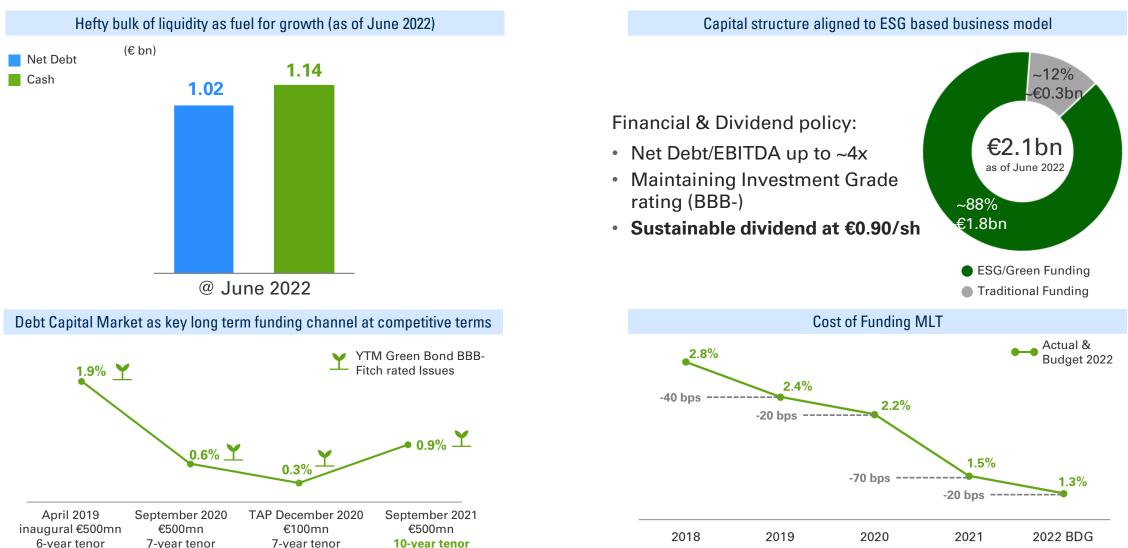
(*) San Quirico Renewables





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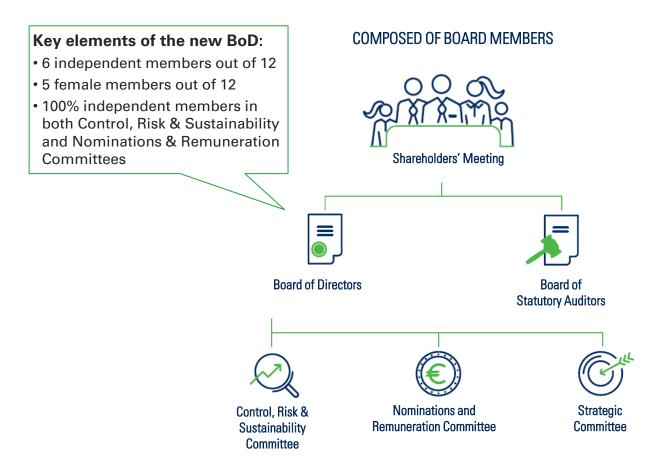
A BEST-IN-CLASS GOVERNANCE MODEL













ERG AS A "TOP PERFORMER" IN THE MAIN ESG RATING



ESG Rating Company	Rating
Moody's	63 Advanced
DISCLOSURE INSIGHT ACTION	A-
CDP SUPPLIER ENGAGEMENT LEADER	A
REFINITIV -	80/100
ISS ESG ⊳	Corporate ESG Performance AVIS ## ISS ESG > Prime
MSCI (MSCI ESG RESEARCH LLC	MSCI ESG RATINGS
SUSTAINALYTICS ESG REPORT	20.9 Medium Risk
Sense in sustainability	EE+
INTEGRATED GOVERNANCE INDEX 2022	10/87
Gaïa RESEARCH by EthiFinance	81 / 100
Fitch Ratings	ESG Vulnerability Score = Tier 1 ⁽¹⁾

- ✓ ERG included in S&P Clean Energy Index
- ✓ Science Based Target initiative (SBTi) has approved ERG's emission reduction targets (well below 2°C); in 2022 we committed to Net Zero target
- ERG entered the MIB ESG Index, dedicated to the 40 most important listed Italian issuers performing the best practices in Sustainability
- ✓ ERG entered the Bloomberg's Gender Equality Index (GEI), which measures companies' commitment to supporting gender equality



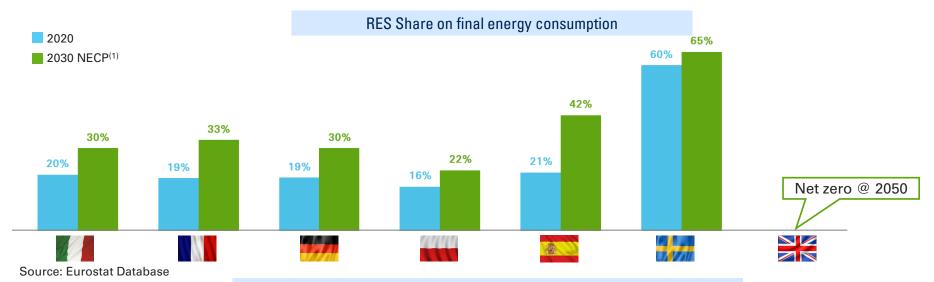
- ✓ ERG signed the Women's Empowerment Principles and entered the United Nations Global Compact
- ✓ ERG included in the TOP 10 of the "Integrated Governance Index 2022", among the Italian best practices in terms of Corporate Governance







FUNDAMENTALS ARE STILL THERE WITH AGGRESSIVE 2030 RES TARGET



Strong visibility on auctions on ERG's core countries

Country	Auctioned 2020-2021	Awrd/Auct 2020-2021 (%)	Av Price (€/MWh)	Contract / Duration	Visibility
	W + S: 9.6 GW	W + S: 28%	W: 66.1 S: 65.7	2 ways CFD/20yrs	W/S 2022-2027
	W: 2.8 GW S (>5 MW): 1.6 GW	W: 88% S: 79%	W: 60.5 S: 53.6	2 ways CFD/20yrs	W/S 2022-2026
	W: 8.1 GW S: 2.9 GW	W: 74% S: 100%	W: 60.4 S: 51.2	1 way CFD/20yrs	W/S 2022-2028
1000	104 TWh	78%	51.5	2 ways CFD/15yrs	W/S 2022-2027
	W+S: 6.3GW	100%	W: 27.7 S: 28	2 ways CFD/12yrs	W/S 2022-2025
	n.a.	n.a.	n.a.	2 ways CFD/15yrs	Annual from 2023+



STRONG ACCELERATION IN PPA MARKET IN RECENT YEARS



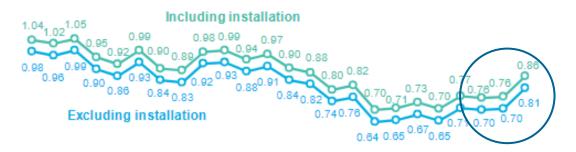
Corporate PPA are gaining ground in all EU ERG's core countries; prices are progressively increasing driven by surging wholesale electricity prices



WIND: PRICES TREND WTG

Onshore wind turbine prices in EUR

Million euros per MW, nominal



| 1H 2H |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |

Source: BloombergNEF Signing date

Short term WTG prices increases, with expectation of a longer-term stabilization Limited impact for secured CAPEX given framework agreement with Vestas and Enercon



ERG'S NEW TARGETS TO 2026



		ERG'S 21-25 Targets	ERG'S new targets to 2026
Growth in scale		+1.5GW through RPW, Greenfield and M&A	+2.2GW in 2022-26 (~450MW pa) 4.6GW Installed Capacity in 2026
Energy Sales / Mgmt		80% regulated	85-90% regulated on total EBITDA
Geographical diversification		Increase in geographical diversification	9-10 countries: EBITDA abroad at ~ 50% @2026
Solar as strategic pillar		+0.5GW of solar PV	~650MW of solar PV (out of +2,200MW) ~20% of solar on group capacity @2026
Seeding in Innovation		Scouting of opportunities in Storage and Hydrogen	~50MW storage @2026 (o/w 22MW already secured) Scouting on circularity, hydrogen and floating offshore
Conventional is "legacy"		Opportunities of asset rotation	Completion of CCGT disposal (subject (1) to antitrust approval)
Integration of ESG		ESG Plan	Updated ESG Plan with more challenging KPI
Dividend Policy		0.75 € per share	0.90 € per share (+20% vs previous)
	Energy Sales / Mgmt Geographical diversification Solar as strategic pillar Seeding in Innovation Conventional is "legacy" Integration of ESG	Energy Sales / Mgmt Geographical diversification Solar as strategic pillar Seeding in Innovation Conventional is "legacy" Integration of ESG	Growth in scale +1.5GW through RPW, Greenfield and M&A Energy Sales / Mgmt 80% regulated Increase in geographical diversification Solar as strategic pillar +0.5GW of solar PV Seeding in Innovation Scouting of opportunities in Storage and Hydrogen Conventional is "legacy" Opportunities of asset rotation Integration of ESG ESG Plan

⁽¹⁾ Golden Power clearance already obtained



2022-2026 BP KEY TARGETS





















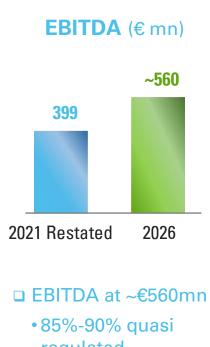




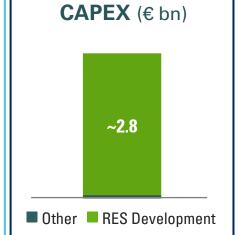




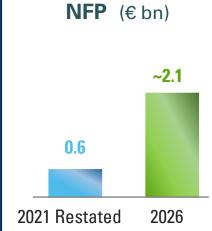
- **□** +2,200MW through:
 - 0.5GW in construction
 - 0.5GW greenfield
 - 0.2GW repowering
 - 0.9GW M&A



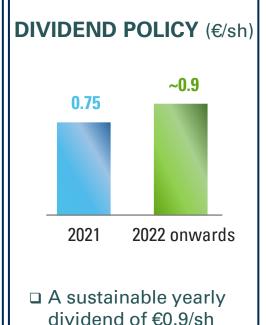
- regulated
- •46% abroad



- □ €2.9bn CAPEX
 - •~€2.8bn of RES development
 - 100% CAPEX consistent with **UN SDGs**



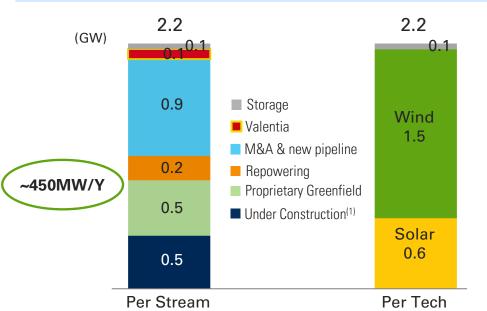
- □ Releverage to fuel growth backed by a sustainable IG rating
- □ Leverage up to 4.0x NFP/EBITDA



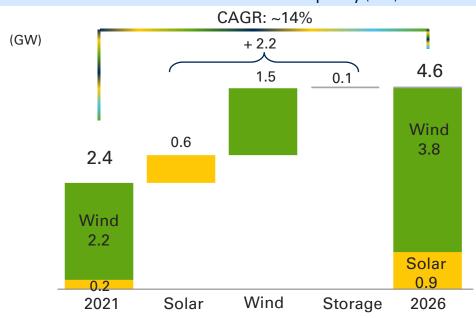
2.2GW ADDITIONAL THROUGH: REPOWERING, GREENFIELD & M&A

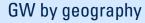


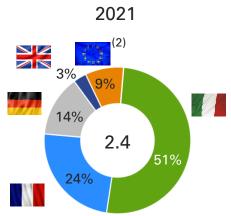




Wind & Solar installed Capacity (GW)





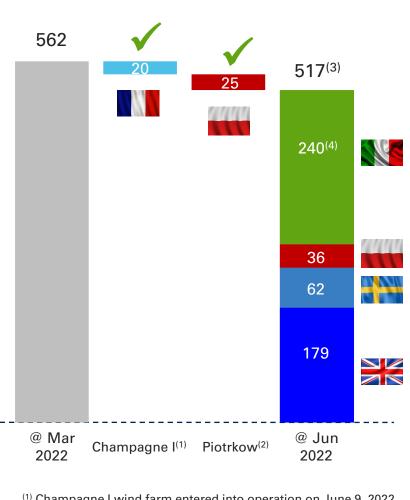




⁽¹⁾ It includes about 100MW of Repowering under construction

⁽²⁾ It refers to Poland, Romania and Bulgaria

517MW UNDER CONSTRUCTION IN ITALY, UK, FRANCE, POLAND AND SWEDEN



- (1) Champagne I wind farm entered into operation on June 9, 2022
- (3) Out of which 431MW under construction on a differential basis

(2) Piotrkow wind farm entered into operation on July 7, 2022

(4) Total MW "to be" (+154MW Δ vs as-is)













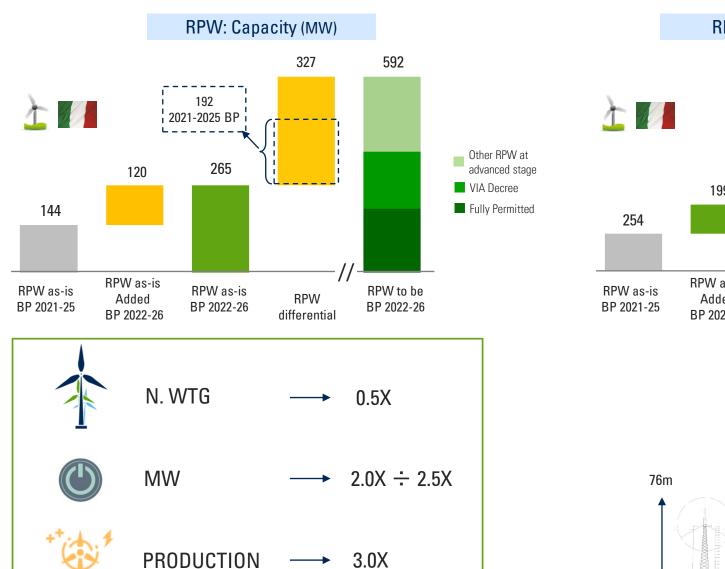


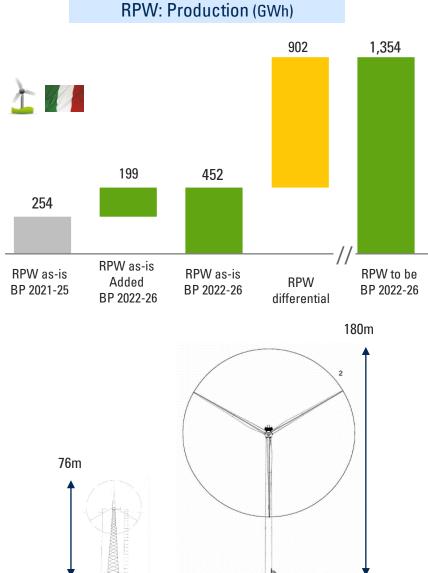






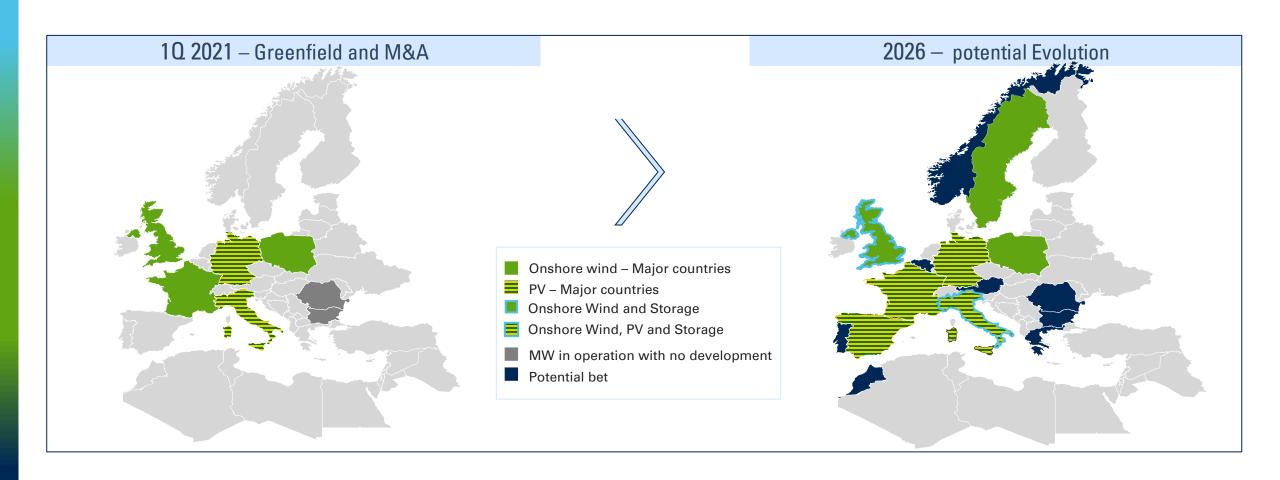
OUR REPOWERING PROJECTS IN ITALY ARE GAINING VISIBILITY







THE EXPECTED EVOLUTION: MORE GEOGRAPHIES TO ADD DIVERSIFICATION



Towards a new enlarged and technologically diversified portfolio



ESG AT THE CORE OF ERG'S 2022-2026 STRATEGY



























ERG 8 KEY ESG PRIORITIES...



Planet

- Net Zero
- Circular Economy (Wind & Solar)



Engagemen

- ERG Academy for Next Generation
- >1% for the Community



People

- ERG Academy for ERG People
- Inclusion & Diversity



Governance

- ESG objectives into MBO and LTI
- ESG Finance

... BUT CONTINUOUS IMPROVEMENT on other 8 projects well on track



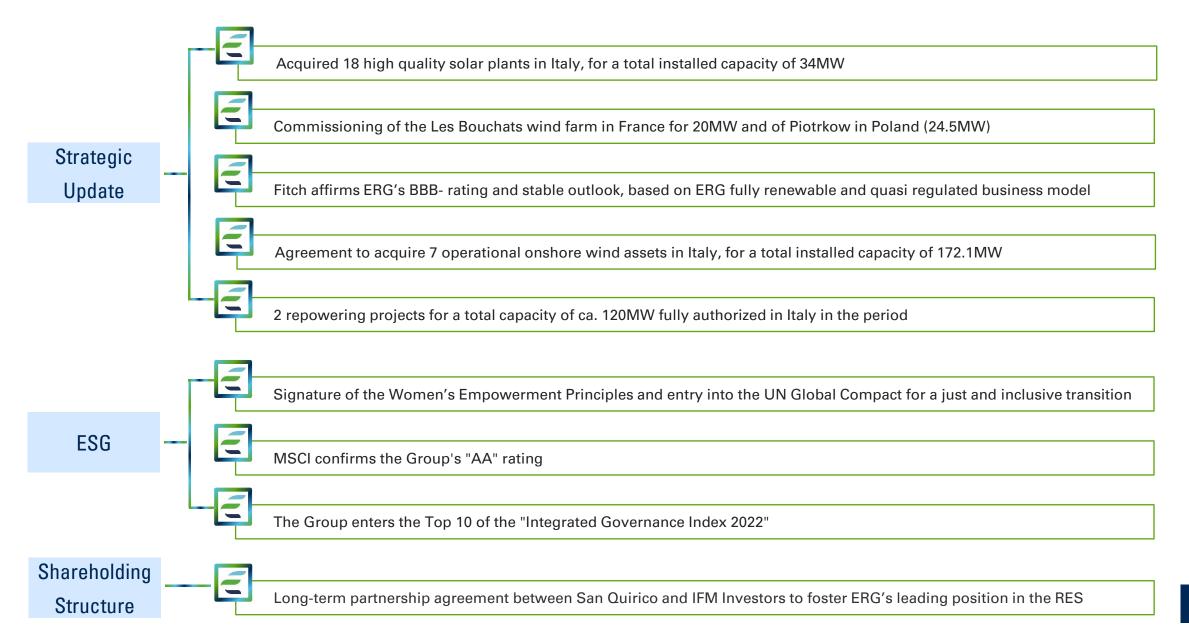
We still focus on 8 priorities which will be the bulk of our ESG strategy



RECENT DEVELOPMENTS, 20 2022 RESULTS & 2022 GUIDANCE

RECENT DEVELOPMENTS





ACQUISITION OF 34MW OF SOLAR IN ITALY



Transaction Overview

- Acquisition of a portfolio 18 operational PV assets in Italy, for total installed capacity of 34MW
- •2021 EBITDA: €16.6mn
- **Closing** on July 7, 2022

Location



Rationale

- Consolidation of ERG's position in the PV Italian market, reaching ~175MW
- Portfolio composed of high performing PV assets (24% of load factor)
- Long-term regulated cashflows: FiP regime ranging from 2nd to 4th Conto Energia (maturity as of June 2031)
- · Possible portfolio industrial optimization through revamping and repowering

	Solar PV Plants Overview
Total Capacity:	34MW
Energy Production:	46GWh (~24% load factor)
Enterprise Value:	€128mn
COD:	June 2011 ⁽¹⁾
Route to Market:	State regulated – Conto Energia II, III, IV

CONSOLIDATING LEADERSHIP POSITION IN WIND IN ITALY



Transaction Overview

- Acquisition of a portfolio 7 operational onshore wind assets in Italy for total installed capacity of 172MW
- 1H 2022 EBITDA: ~€36mn
- Closing expected by 3Q 2022

Location



Rationale

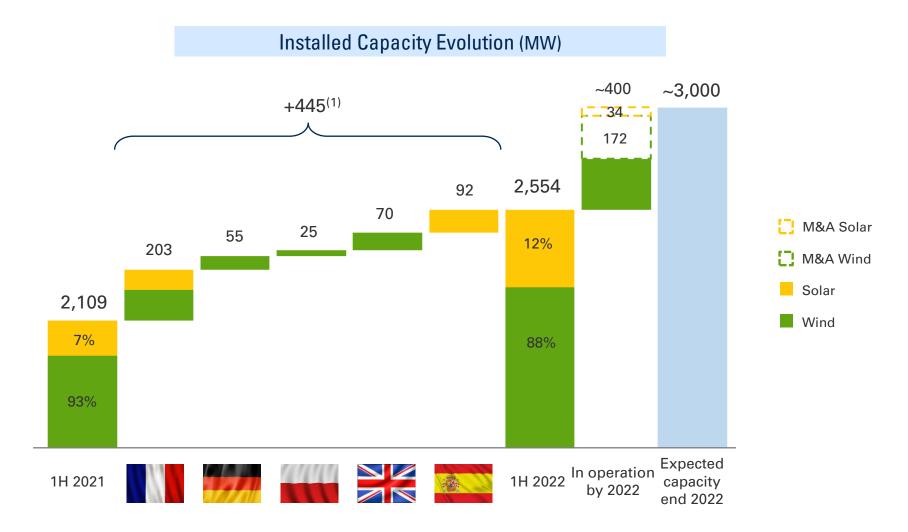
- Unique opportunity to further consolidate ERG's leading position in the Italian wind market, reaching 1,265MW
- Fully operational wind portfolio with 20Y CfD as of COD⁽¹⁾.
- · Portfolio strategically located close to ERG's existing assets and pipeline
- Quality assets with average load factor of ~26% in 2021
- Sizeable and high-quality portfolio with proven performance track-record

	Wind Farm Overview
Total Capacity:	172MW
Energy Production:	~400GWh (~26% load factor)
Enterprise Value:	~€420mn
COD:	October 2019 ⁽¹⁾
Route to Market:	State regulated – Contract for Difference

⁽¹⁾ Average weighted by each plant's installed capacity



UPDATE ON STRATEGY EXECUTION



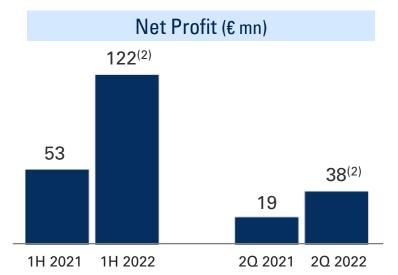
Accelerating RES growth through reinvestment of proceeds from asset rotation

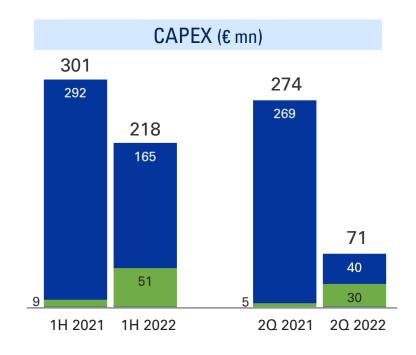
HIGHLIGHTS: KEY FIGURES(1)

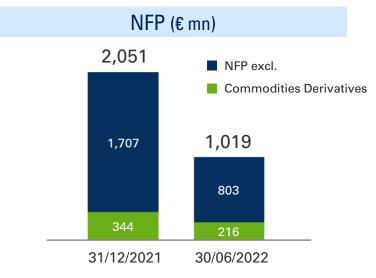












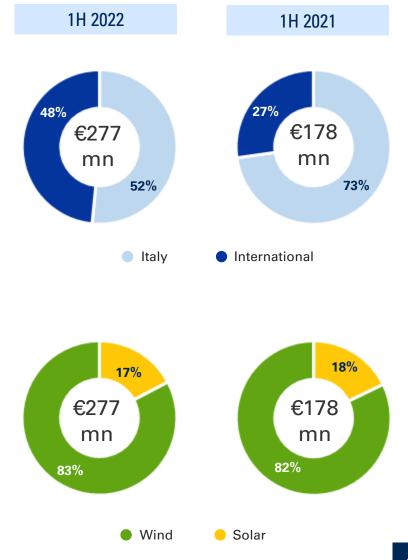
^{(1) 2022} figures from continuing operations (excluding CCGT); 2021 figures on pro-forma basis (Wind & Solar only)

⁽²⁾ Windfall taxes in Italy and Romania not included (accounted as non recurring items for a total amount of €40mn in 1H and €23mn in 2Q)



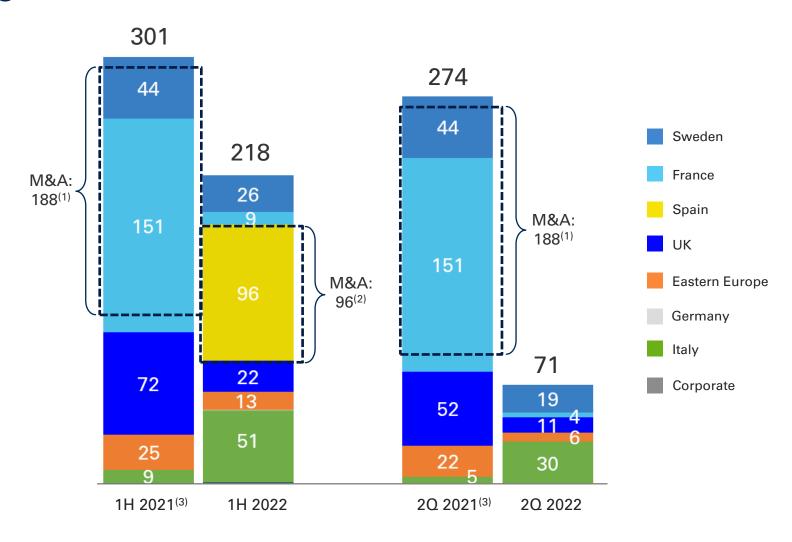
A SNAPSHOT OF 1H AND 2Q 2022 RESULTS: EBITDA

1H 2022	1H 2021	Δ		Adjusted EBITDA (€ mn):	20 2022	20 2021	Δ
149	138	11		Italy:	67	66	1
113	105	8		• Wind	44	44	(0)
<i>36</i>	34	3		• Solar	23	22	1
30	24	6		France:	11	8	4
27	24	3		• Wind	9	8	1
3		3		• Solar	2		2
34	12	22	ar in	Germany - Wind:	9	5	5
48	17	31		East Europe - Wind:	15	7	8
12	6	6	AMMA	- Poland	4	3	1
22	6	16		- Romania	8	3	5
14	5	9		- Bulgaria	4	2	2
17	(1)	19		UK - Wind:	6	(1)	6
11		11		Spain - Solar:	7		7
(12)	(12)	0		Corporate:	(6)	(6)	0
277	178	99		Total Adjusted EBITDA(1)	110	79	31
46		46		of which, from new assets:	20		20
32		32		• Wind	11		11
14		14		• Solar	9		9



E-MARKET SDIR CERTIFIED

INVESTMENTS



⁽¹⁾ M&A CAPEX related to Erik wind acquisition in Sweden (€41mn – closing on May 10, 2021), plus Joran wind and solar acquisition in France (€124mn and €23mn respectively – closing on June 24, 2021)

⁽²⁾ M&A CAPEX related to Valentia solar acquisition in Spain, whose closing took place on January 31, 2022

^{(3) 2021} figures on pro-forma basis (Wind & Solar only)



ADJUSTED P&L

1H 2022	1H 2021 ⁽¹⁾	Euro millions	20 2022	20 2021 ⁽¹⁾
277	178	Adjusted EBITDA	110	79
(107)	(98)	Amortization and depreciation	(53)	(49)
170	80	Adjusted EBIT	56	31
(12)	(15)	Net financial income (expenses)	(6)	(8)
0	0	Net income (loss) from equity investments	0	0
158	65	Adjusted Results before taxes	50	23
(35)	(12)	Income taxes	(12)	(4)
122 ⁽²⁾	53	Adjusted Results from continuing operations	38 ⁽²⁾	19
14	47	Adjusted Results from discontinued operations	9	17
136	100	Adjusted Results for the period	47	35
(2)	(1)	Minority interests	(1)	(1)
135	100	Adjusted Net Profit	46	35
22%	19%	Tax Rate	24%	17%



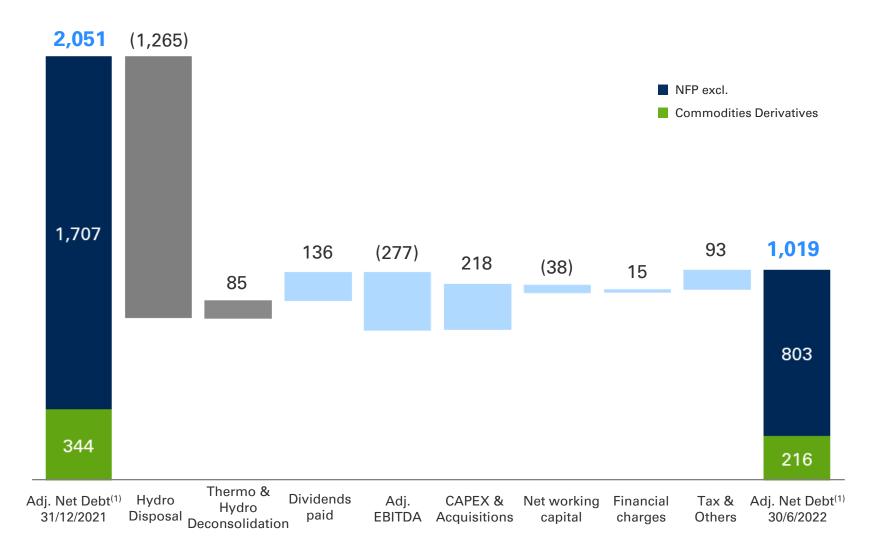


Note: figures based on NO GAAP measures

^{(1) 2021} figures on pro-forma basis (Wind & Solar only)
(2) It does not include the impact of application of Windfall Tax in Romania (€4mn in 1H and €1mn in 2Q) and the impact of art. 37 Legislative Decree 21 March 2022 in Italy (€36mn in 1H and €22mn in 2Q), both isolated as special items



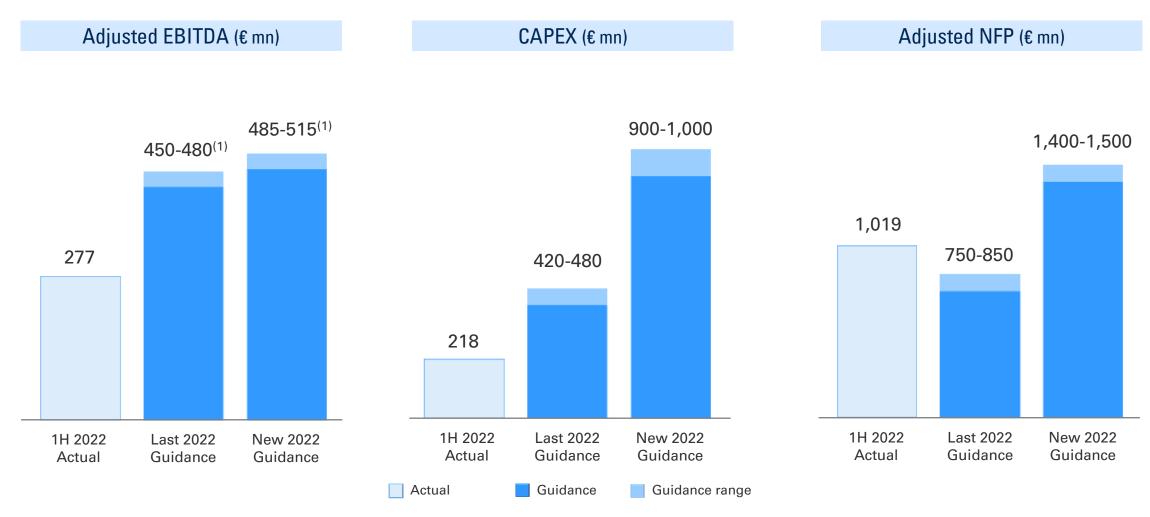
1H 2022 CASH FLOW STATEMENT



⁽¹⁾ Figures from continuing operations



2022 GUIDANCE



Guidance up to factor installed capacity additions from M&A



AN INFRASTRUCTURAL BUSINESS MODEL

UPDATE ON ERG PPA STRATEGY



Country	Plants & Capacity	Price range & structure	Tenor / start date	Industry and Rating Counterparty	Volume	Negotiation status	
	Wind Portfolio (25MW BL) + Avigliano/Lacedonia (53MW)	Collar structure	10 years/ Jan'22	≡ TIM	220GWh/Y Baseload + 120 GWh/Y Pay as Produced	SIGNED	√
	Bois Bigot, Bois de l'Arche/ Theta PTF (72MW)	Fixed Price	5 years/ Sept – Dec '21	engie	~145GWh/Y Pay as Produced	SIGNED	✓
	Evishagaran/ Craiggore (70MW)	Fixed Price	5 years/ Jan'22	ElectroRoute	~236GWh/Y Pay as Produced	SIGNED	/
	Sandy Knowe/ Creag Riabach (179MW)	Fixed Price	10 years / 2H 2022	<u>engie</u>	~530GWh Baseload and Pay as Produced	SIGNED	\
	Poland/ Romania (152MW)	Fixed Price	5 years/ Jan'23 – Jan'24	Utility/ Corporate	~340GWh/Y Baseload	Contract under negotiation	
	Sweden (62MW)	Fixed Price	10 years/ Jan'23	Utility/ Corporate	150GWh/Y Baseload	Offer requested	

Already secured 3.4TWh in BP period (700GWh/Y) through long term PPAs in 2021 The aim is to deliver a sizable PPA stream to secure additional 400MW



OUR STRONG INDUSTRIAL FOOTPRINT: REBLADING & SOLAR REVAMPING

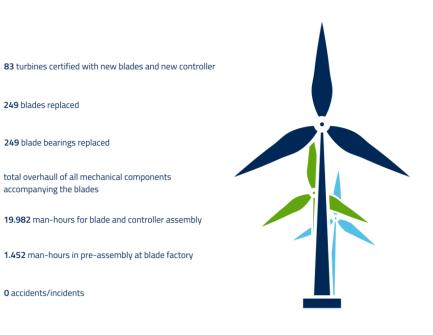
Reblading

What it is: replacement of the old WTGs' rotor, with innovative blades, both in the materials and aerodynamic profile

What we are doing: concluded reblading for 249 blades

Deployment plan: Planned in other Wind Farms where the repowering is not made possible

Dismantling consistent with ESG Strategy: >98% circular















Revamping

What it is: replacement of the old PV modules, with new ones with lower degradation rate and higher efficiency

What we are doing: Planning the dismantling on worksite for about 160k solar PV panels

Deployment plan: Planned revamping for a total installed capacity of 30MW

Dismantling consistent with ESG Strategy: >90% circular







FROM SEEDING TO A CONCRETE STEP FORWARD IN INNOVATION

Storage

Storage is key to support RES:

- Assigned 22MW of Gross Capacity in the Capacity Market auction for the 2024-2039 period
- Ginestra (10MW) e Vicari (12MW), equipped with lithium technology
- Both projects will be active in MSD and load shifting
- A pipeline of projects under evaluation



Digitalization

Multi-year partnership with Istituto Italiano di Tecnologia to improve asset management in particular remote control, data analysis, production optimization



Hydrogen

Under evaluation partnerships or collaboration to explore opportunities in hydrogen



Floating

Exploring opportunity with technical feasibility study and regulatory aspect for wind floating In Italy



Circularity

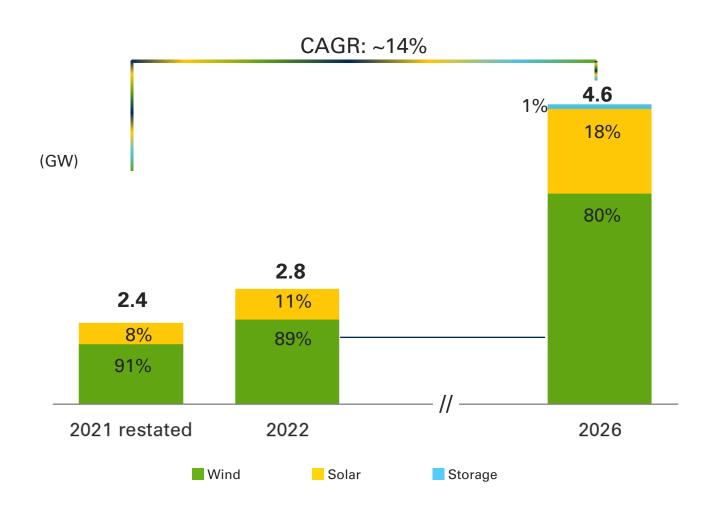
- Dismantled Wind Turbines. Possible collaboration with primary utilities for the planning and realization of an industrial scale recycling pilot plant
- Social Purpose for Solar Revamping under study



2022-2026 TARGETS & FINANCIAL STRATEGY



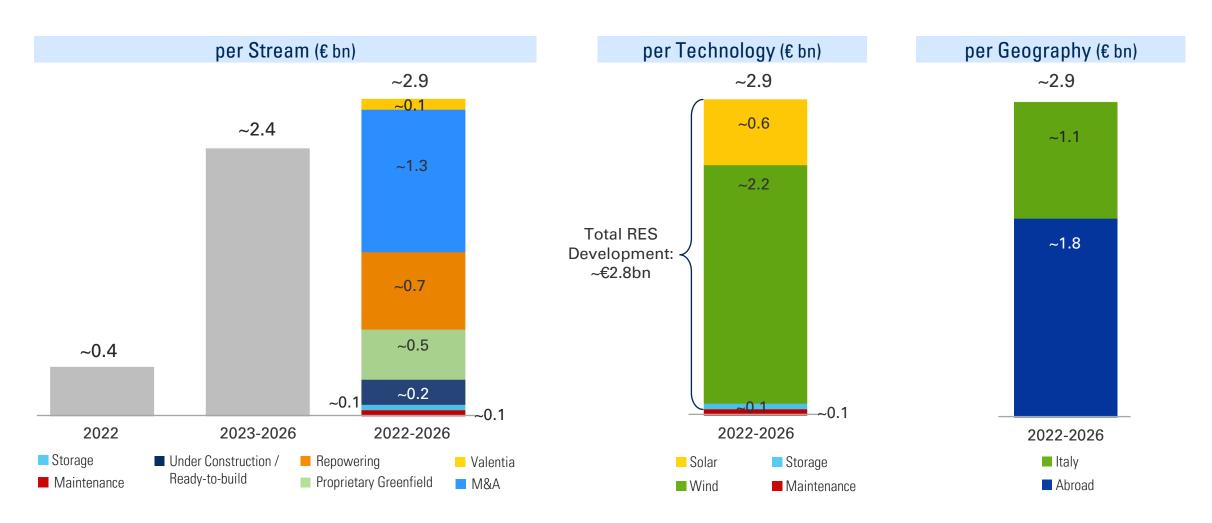
CAPACITY EVOLUTION IN 2022-2026



+2,200MW (450MW per year) added to strengthen ERG RES portfolio



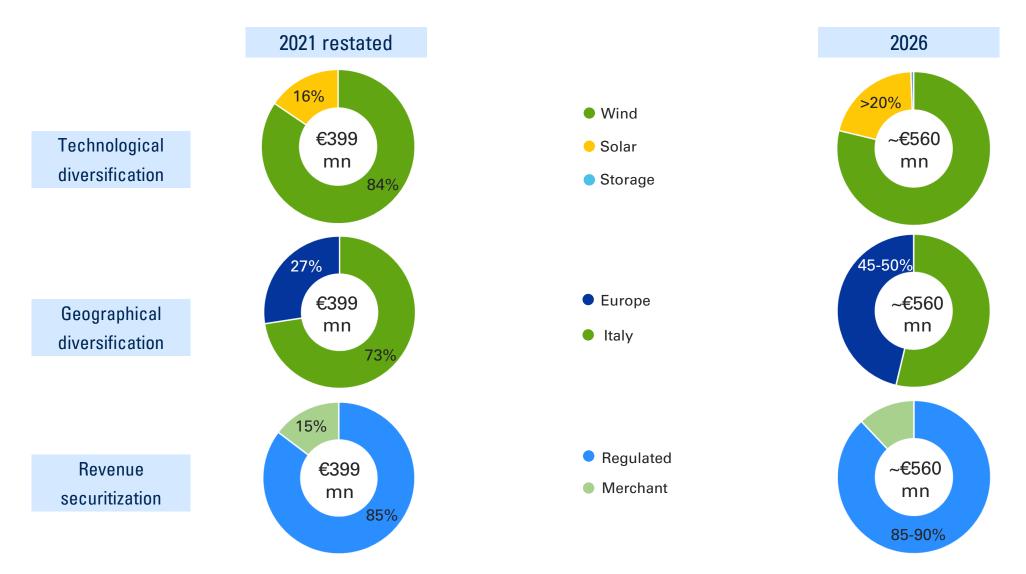
CAPEX EVOLUTION IN 2022-2026



A capex plan to further enhance geographical & technological diversification



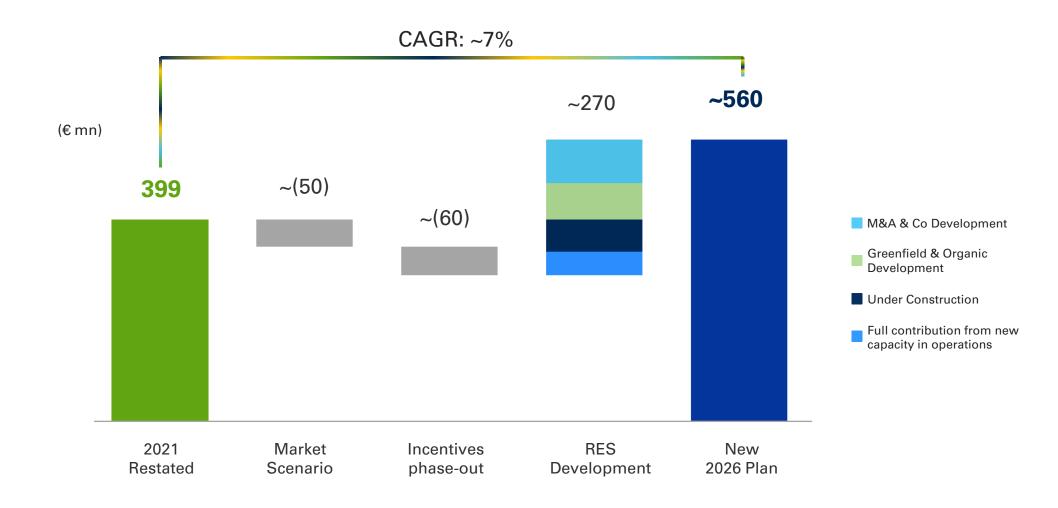
EBITDA EVOLUTION IN THE PLAN PERIOD



A more diversified portfolio with a rising infrastructural revenue component



EBITDA TO BENEFIT FROM STRONG GROWTH OF RES PORTFOLIO

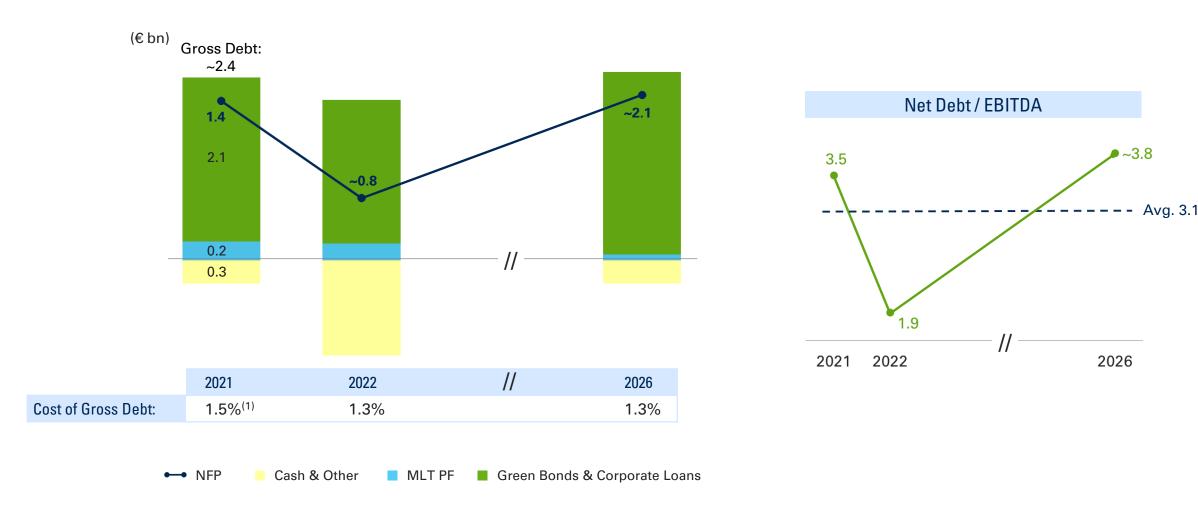


RES development to more than offset the phasing out of incentives



SOLID FINANCIAL PROFILE PRESERVED OVER 2022-2026 BP PERIOD

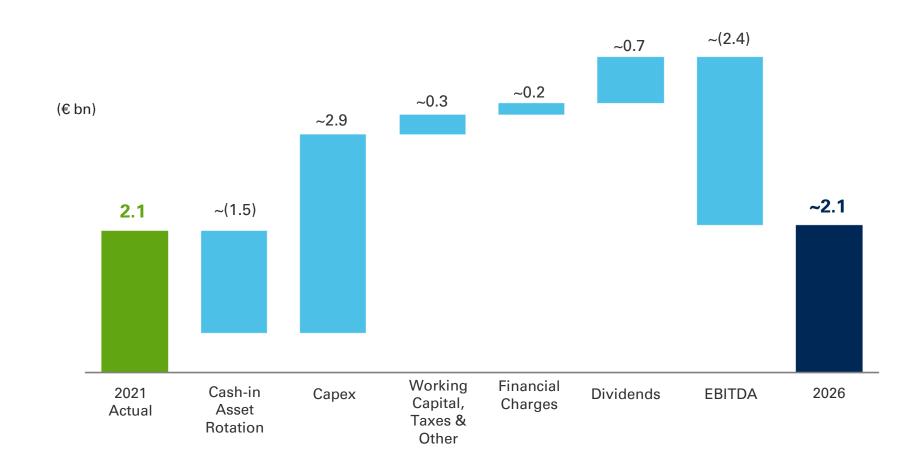




Financial policy: maintaining BBB- investment grade rating and Net Debt/Ebitda up to 4.0x



A RELEVERAGE TO BOOST RES PORTFOLIO



Sustainable leverage increase consistent with current investment grade rating

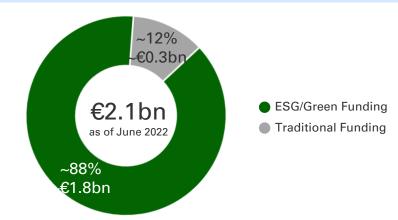
A ROBUST FINANCIAL STRUCTURE





"ERG's 'BBB-' IDR affirmation reflects robust business profile, and a diversified and clean asset base..."

Capital structure aligned to ESG based business model



Switch from PF to DCM funding completed





ERG Group Total Medium Long Term Debt €2,080mn



ERG S.p.A.⁽¹⁾
Corporate Loans⁽²⁾
Bonds

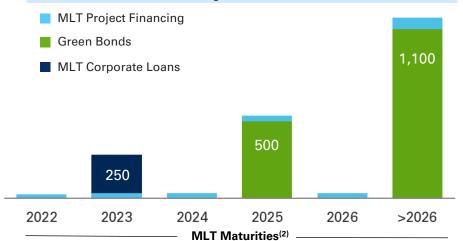
€250mn €1,600mn

Wind SPVs
Project Finance
£129mn

SUN

Solar SPVs
Project Finance
£101mn

No refinancing needs until mid 2023



⁽¹⁾ ERG SpA owns operating subsidiaries via fully owned subholding ERG Power Generation (free of debt and in cash pooling with ERG S.p.A.)

⁽²⁾ Corporate Loans for an amount of €260mn have been prepaid in early 2022



MANAGEMENT PROFILES



PAOLO MERLI – CHIEF EXECUTIVE OFFICER

Born in Milan on 24th June 1971, he graduated in Electrical Engineering from the University of Pavia in March 1996. After doing his national service at the Italian Red Cross, in June 1998 he was awarded an MBA in Finance from the Eni "Scuola Superiore Enrico Mattei".

Currently he is **Chief Executive Officer** of the ERG Group, which he joined in 2006 and where he has held various positions such as Corporate General Manager and Chief Financial Officer, with responsibility for Investor Relations & CSR, Group Administration, Finance, Planning, Control & Reporting, Group Risk Management & Corporate Finance, Procurement, Human Capital & ICT and Communication.

He is member of the Strategic Committee, a Board Director of ERG S.p.A. and ERG Power Generation S.p.A., beside being member of other internal committees such as Management Committee, ESG Committee, Investment Committee, Risk Committee and Human Capital Committee. From 2014 to April 2021 he was CFO and Manager Responsible for preparing the Company's financial reports.



From October 2015 to January 2018 he was a member of the Board of Directors of TotalErg S.p.A.

He previously worked for around 7 years as a financial analyst covering the European Energy and Motorways sectors at Intermonte, a leading brokerage firm owned by the Monte dei Paschi Banking Group. At Intermonte he was also a "specialist" in ERG stock when ERG joined the STAR segment.

From 1998 to 2000 he worked in the sales department at Snam S.p.A. (current Gas & Power division of Eni Group).

Outside of work, his biggest passion is sport, particularly cycling (racing and mountain biking), running and skiing (alpine and cross-country). Over ten participations in the Maratona dles Dolomites, the NY and Valencia marathons, and the climb up Monte Rosa are among his best experiences. He is married, with two children.





MICHELE PEDEMONTE — CHIEF FINANCIAL OFFICER



Born in Genoa on 2nd March 1975, he graduated in Economics from the University of Genoa.

He joined the ERG Group in 2006 where he is currently **Chief Financial Officer** with the responsibility of Group Administration, Finance & Group Risk Management, Planning, Control & Reporting, and Procurement.

He is also Manager Responsible for preparing the Company's financial reports. Member of Management Committee, Investment Committee, Risk Committee, ESG Committee and Human Capital Committee, he is also Board Director of ERG Power Generation Spa. He is secretary of the Strategic Committee of the ERG Group.

Other positions held in the past:

He previously worked for 6 years in the investment banking for Andersen Corporate Finance, Meliorbanca and Centrobanca, as advisor in M&A, corporate and project finance deals.

Between 2000 and 2001 he worked for Marconi Communications as business development analyst.

Out of the office, his main passions are sport (running, ski and rugby), mountain and reading.

He is married with three children.



EMANUELA DELUCCHI – CHIEF ESG, IR & COMMUNICATION OFFICER



Born in Genoa on 18th December 1975, she graduated in Economics from the University of Genoa in March 1999.

She joined the ERG Group in February 2008 where she is currently **Chief ESG, IR & Communication Officer**, with the mission to develop and monitor the implementation of the ESG (Environment, Social and Governance) Plan and to ensure the development of integrated communication strategies and solutions to guarantee the extensive promotion of the Group with the financial community and all stakeholders, maximising the value of its reputation and protect ERG's company image.

Other positions held in the past:

From June 2020 to April 2021 she was Head of IR and CSR, reporting directly to the Corporate General Manager & CFO, and from February 2011 to June 2020 she was Investor Relations Manager.

From February 2008 to January 2011 she was Head of IR and Planning & Control at ERG Renew.

She previously worked for 3 years as a financial analyst covering the Italian Utilities & Motorways sectors at Intermonte, a leading brokerage firm owned by the Monte dei Paschi Banking Group.

Prior to that she was a financial analyst covering European Utilities & Motorways sector at Lehman Brothers.

She is married, with three children.



