



SPAFID  
CONNECT

|   |   |                       |
|---|---|-----------------------|
| Informazione<br>Regolamentata n.<br>20149-47-2022 | Data/Ora Ricezione<br>30 Settembre 2022<br>20:00:37 | Euronext Growth Milan |
|---|---|-----------------------|

Societa' : NEOSPERIENCE  
Identificativo : 167739  
Informazione  
Regolamentata  
Nome utilizzatore : NEOSPERIENCEN01 - Scaravelli  
Tipologia : 1.2  
Data/Ora Ricezione : 30 Settembre 2022 20:00:37  
Data/Ora Inizio : 30 Settembre 2022 20:00:41  
Diffusione presunta  
Oggetto : CS\_NEOSPERIENCE UK 1st half 2022  
NSP Results

*Testo del comunicato*

Vedi allegato.

PRESS RELEASE**NEOSPERIENCE RECORDS STRONG GROWTH OF GROUP RESULTS  
IN THE FIRST HALF OF 2022****CONSOLIDATED SALES: € 11,7 MILLION, +34% vs 1H 2021 (€ 8,8 MILLION),  
+65% vs 1H 2020 (€ 7,1 MILLION)****CONSOLIDATED EBITDA: € 4,1 MILLION (35,1% OF SALES),  
+32% vs 1H 2021 (€ 3,1 MILLION), +71% vs 1H 2020 (€ 2,4 MILLION)****Most relevant consolidated financial figures 1H2022**

- Value of the Group's production of € 13.7 million (+32% compared to 1H2021)
- Sales of € 11.7 million (+34% compared to 1H2021))
- EBITDA of € 4.1 million (35,1% of sales, +323% compared to 1H2021)
- EBIT of € 1.2 million (+4% compared to 1H2021)
- Net profit of € 642 thousand (+76% compared to 1H2021)
- Group net profit of € 529 thousand (-18% compared to 1H2021)
- Shareholders' equity of € 25.7 million (+10% compared to 31 December 2021 and +43% compared to 1H2021)
- Net financial debt of € 8.8 million, compared to € 7.0 million at the end of 2021
- Further increase in cross-selling; launch of vertical development projects based on Artificial Intelligence in the Fintech, Healthcare, Security&Safety sectors; strengthening of the capability to meet the digitization needs of small and medium-sized enterprises, expected to grow strongly in the next three years thanks to PNRR resources.

Milan, 30 September 2022 – The Board of Directors of **Neosperience S.p.A.** ("Neosperience" or the "Company"), innovative SME and reference player in artificial intelligence, listed on Euronext Growth Milan, today approved the consolidated half-year financial report as of 30 June 2022, prepared according to national accounting standards (OIC) and subject to limited audit.

**Dario Melpignano**, President of Neosperience, commented: "*The first half of 2022 saw an excellent evolution of our activities which was reflected in a **significant growth in financial results, a strong increase compared to the first half of 2021.***"

*In 2022, Neosperience maintained its focus on market segments and technological solutions that generated results in continuous and constant growth, with attention to recurring revenues and advanced proprietary solutions based on AI that generated a positive impact on margins."*

Among the most significant strategic guidelines:

- **development of solutions to improve the commercial and marketing processes of client companies** on one hand, enhancing their contact and automation skills of the business cycle to increase revenues and sales margins and, on the other hand, **improve operational processes** so as to digitally encode, collect and make applicable the knowledge and experience of the most experienced professionals in the company;
- **development of new initiatives in the medical, pharmaceutical and healthcare sectors** with companies, hospitals and research institutes with the launch of **Neosperience Health S.r.l.**, currently 90% owned by Neosperience S.p.A., a company dedicated to promoting the digital transformation of hospital companies, clinics, diagnostic centres and nursing homes;
- **acceleration of the growth strategy in Europe**, leveraging on the partnership with the global HubSpot CRM platform, with the aim of strengthening the role of Neosperience as a pole of aggregation of the most experienced European realities in **applied artificial intelligence** to help client companies guide their strategic differentiation starting from the customer experience;
- **development of fruitful contacts for international expansion**, thanks to the growing interest that Neosperience Solutions are obtaining from various foreign counterparts;
- **strengthening of the partnerships with Google**, but also with **Tencent/WeChat** – assisting European companies in the food, wine and design/furniture sectors to access Far East markets;
- **from a technological point of view**, the development of new analytics and data lake solutions specifically built to help clients **become data-driven, simplify IT governance and adopt a serverless approach**, with the aim of helping Neosperience clients focus on their end customers, putting them authentically at the center of their strategy, also thanks to innovative **Voice Of Customer analysis techniques and insight extraction** based on natural language processing.

### Comments on the consolidated results as of 30 June 2022

As of 30 June 2022, Neosperience recorded net sales of € 11.7 million (+34% compared to € 8.8 million as of 30 June 2021), thanks to the acquisition of several new customers (today over 800, compared to 200 in 2019), and to the expansion of the range of products offered.

EBITDA amounted to € 4.11 million, with a significant increase of 32% compared to the similar value of 30 June 2021, with an incidence of 35.1% on revenues, thanks to the significant contribution of scalable activities.

These important results, achieved in a difficult period for the Italian and international economy, highlight the solidity of the Neosperience business model, based on an increasing plurality of skills and markets that diversifies the risk of dependence on a limited number of business lines. The attention and commitment of the entire team to maintaining high sales margins and the appreciation of Neosperience products and services by the market is also remarkable.

EBIT remained stable at € 1.24 million (+3.6% compared to 1H2021), after total depreciation charges of € 2.9 million (of which € 2.5 million for depreciation of intangible assets) compared to € 1.9 million in the first half of 2021, including goodwill depreciation on acquired investments.

# NEOSPERIENCE<sup>•</sup>

The group net profit amounted to € 0.53 million (€ 0.64 million at 1H2021).

Shareholders' equity on 30 June 2022 rose to € 25.7 million, compared to € 23.3 million at 31 December 2021. Net financial debt amounted to € 8.8 million compared to € 7.0 million at 31 December 2021 and € 5.9 million at 30 June 2021, partly as a result of a temporary increase of trade receivables, mostly already reabsorbed.

## **Relevant events after 30 June 2022**

In the second part of the year, the activity continued aimed at acquiring new prestigious customers in the sectors: tourism, health, pharma, energy&utility and financial services for the implementation of projects based on the Solutions in our portfolio.

Cross-selling activities have continued successfully, helping to enhance relationships with customers already active at each Group company: we expect a further boost in sales thanks to the intensification of this activity, that has already produced very positive results.

Explorations continue for new acquisitions; it should be noted that within the acquisitions completed so far, there has been an excellent level of integration and cooperation with the key people of the companies involved; this is mainly due to the positive attitude of all the entrepreneurs who have joined our Group, who have shared our values and goals, since the very beginning of the collaboration with Neosperience.

The **Financial Report as of 30 June 2022** will be made available to the public in the terms provided for by the Euronext Growth Milan Issuers' Regulation, as well as on the Company's website, [www.neosperience.com](http://www.neosperience.com), in the "Investors/Financial Documents" section and on the BorsaItaliana.it website, shares/documents section.

# NEOSPERIENCE

## Consolidated Balance Sheet

|   | 30.06.2022                    | inc. %      | 31.12.2021                    | inc. %      | 30.06.2021                    | Delta            |
|---|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|------------------|
|   | Consolidated<br>Balance Sheet |             | Consolidated<br>Balance Sheet |             | Consolidated<br>Balance Sheet |                  |
| <b>NON-CURRENT ASSETS</b>                         |                               |             |                               |             |                               |                  |
| Fixed Intangible Assets                           | 27.547.173                    | 52%         | 21.270.681                    | 44%         | 18.037.081                    | 6.276.492        |
| Fixed Tangible Assets                             | 3.207.626                     | 6%          | 3.022.309                     | 6%          | 572.460                       | 185.317          |
| Investments in associates                         | 1.027.267                     | 2%          | 1.314.043                     | 3%          | 1.016.653                     | (286.776)        |
| Other non-current credits                         | 264.608                       | 0%          | 260.284                       | 1%          | 189.491                       | 4.324            |
| Other non-current Financial credits               | 6.136                         | 0%          | 9.028                         | 0%          | 255                           | (2.892)          |
| Prepaid Taxes                                     | 150.236                       | 0%          | 155.966                       | 0%          | 148.632                       | (5.730)          |
| <b>TOTAL NON-CURRENT ASSETS</b>                   | <b>32.203.046</b>             | <b>60%</b>  | <b>26.032.311</b>             | <b>54%</b>  | <b>19.964.572</b>             | <b>6.170.735</b> |
| <b>CURRENT ASSETS</b>                             |                               |             |                               |             |                               |                  |
| Inventories                                       | 324.599                       | 1%          | 256.778                       | 1%          | 344.738                       | 67.821           |
| Trade receivables                                 | 11.318.126                    | 21%         | 8.102.340                     | 17%         | 8.235.541                     | 3.215.786        |
| Trade receivables from associates                 | 138.351                       | 0%          | 3.375.515                     | 7%          | 501.157                       | (3.237.164)      |
| Tax credits                                       | 1.480.735                     | 3%          | 590.064                       | 1%          | 735.866                       | 890.671          |
| Other current credits                             | 320.530                       | 1%          | 965.034                       | 2%          | 1.029.989                     | (644.504)        |
| Trading assets                                    | 1.154.669                     | 2%          | 152.450                       | 0%          | 139.669                       | 1.002.219        |
| Cash and Equivalents                              | 6.496.483                     | 12%         | 8.461.078                     | 18%         | 7.112.972                     | (1.964.595)      |
| <b>TOTAL CURRENT ASSETS</b>                       | <b>21.233.493</b>             | <b>40%</b>  | <b>21.903.259</b>             | <b>46%</b>  | <b>18.099.932</b>             | <b>(669.766)</b> |
| <b>TOTAL ASSETS</b>                               | <b>53.436.539</b>             | <b>100%</b> | <b>47.935.570</b>             | <b>100%</b> | <b>38.064.504</b>             | <b>5.500.969</b> |
| <b>EQUITY</b>                                     |                               |             |                               |             |                               |                  |
| Shareholders Capital                              | 899.566                       | 2%          | 872.216                       | 2%          | 760.720                       | 27.350           |
| Share Premium Reserve                             | 20.164.299                    | 38%         | 18.439.318                    | 38%         | 13.184.056                    | 1.724.981        |
| Legal Reserve                                     | 170.081                       | 0%          | 131.165                       | 0%          | 131.165                       | 38.916           |
| Statutory Reserve                                 | 3.098.260                     | 6%          | 2.358.859                     | 5%          | 2.357.980                     | 739.401          |
| Negative reserve for treasury shares in portfolio | (41.419)                      | 0%          | (306.587)                     | -1%         | (306.587)                     | 265.168          |
| Other Reserves                                    | 539.860                       | 1%          | 552.594                       | 1%          | 540.721                       | (12.734)         |
| Consolidation Reserve                             | (53.904)                      | 0%          | (53.904)                      | 0%          | (53.904)                      | -                |
| Retained Earnings                                 | (263.756)                     | 0%          | 56.813                        | 0%          | (41.692)                      | (320.569)        |
| Net income of the year                            | 172.764                       | 0%          | 597.226                       | 1%          | 233.909                       | (424.462)        |
| Minority interests                                | 971.207                       | 2%          | 627.283                       | 1%          | 1.118.927                     | 343.924          |
| <b>TOTAL EQUITY</b>                               | <b>25.656.958</b>             | <b>48%</b>  | <b>23.274.983</b>             | <b>49%</b>  | <b>17.925.295</b>             | <b>2.381.975</b> |
| <b>NON-CURRENT LIABILITIES</b>                    |                               |             |                               |             |                               |                  |
| Employees Benefits                                | 1.437.779                     | 3%          | 1.292.219                     | 3%          | 1.150.285                     | 145.560          |
| Provisions for risks and charges                  | 129.895                       | 0%          | 28.393                        | 0%          | 51.863                        | 101.502          |
| Non-current Financial Debts                       | 12.656.829                    | 24%         | 12.587.127                    | 26%         | 11.070.045                    | 69.702           |
| Non-current Tax Payables                          | 75.239                        | 0%          | -                             | 0%          | 232.963                       | 75.239           |
| Other non-current Payables                        | -                             | 0%          | -                             | 0%          | -                             | -                |
| <b>TOTAL NON-CURRENT LIABILITIES</b>              | <b>14.299.742</b>             | <b>27%</b>  | <b>13.907.739</b>             | <b>29%</b>  | <b>12.505.156</b>             | <b>392.003</b>   |
| <b>CURRENT LIABILITIES</b>                        |                               |             |                               |             |                               |                  |
| Current Financial Debts                           | 3.785.344                     | 7%          | 3.004.569                     | 6%          | 2.068.861                     | 780.775          |
| Deposits  | -                             | 0%          | -                             | 0%          | -                             | -                |
| Accounts Payables                                 | 3.438.849                     | 6%          | 2.801.238                     | 6%          | 1.958.623                     | 637.611          |
| Tax Payables                                      | 1.763.281                     | 3%          | 1.319.006                     | 3%          | 1.579.034                     | 444.275          |
| Other Payables                                    | 3.740.447                     | 7%          | 3.107.589                     | 6%          | 1.746.408                     | 632.858          |
| Accruals and Deferred Income                      | 751.918                       | 1%          | 520.446                       | 1%          | 281.127                       | 231.472          |
| <b>TOTAL CURRENT LIABILITIES</b>                  | <b>13.479.839</b>             | <b>25%</b>  | <b>10.752.848</b>             | <b>22%</b>  | <b>7.634.053</b>              | <b>2.726.991</b> |
| <b>TOTAL LIABILITIES</b>                          | <b>53.436.539</b>             | <b>100%</b> | <b>47.935.570</b>             | <b>100%</b> | <b>38.064.504</b>             | <b>5.500.969</b> |

# NEOSPERIENCE

## Consolidated Income Statement

|  | 30.06.2022                 | 31.12.2021                 | 30.06.2021                 | Delta            |
|--|----------------------------|----------------------------|----------------------------|------------------|
|  | Group Income<br>Statements | Group Income<br>Statements | Group Income<br>Statements |                  |
| Sales Revenues                                 | 11.717.055                 | 18.153.423                 | 8.767.250                  | 2.949.805        |
| Changes in inventories of work in progress     | 324.599                    | 256.778                    | 344.738                    | (20.139)         |
| Work performed by entity and capitalised       | 1.499.266                  | 1.903.131                  | 992.137                    | 507.129          |
| Other income                                   | 123.475                    | 395.266                    | 218.294                    | (94.819)         |
| <b>VALUE OF PRODUCTION</b>                     | <b>13.664.395</b>          | <b>20.708.598</b>          | <b>10.322.419</b>          | <b>3.341.976</b> |
| Raw material and services used                 | (4.788.511)                | (7.420.879)                | (3.575.375)                | (1.213.136)      |
| <b>VALUE ADDED</b>                             | <b>8.875.884</b>           | <b>13.287.719</b>          | <b>6.747.044</b>           | <b>2.128.840</b> |
| Employee benefit expense                       | (4.361.422)                | (7.010.380)                | (3.456.440)                | (904.982)        |
| Other expenses                                 | (148.410)                  | (238.542)                  | (82.123)                   | (66.287)         |
| Changes in inventories of work in progress     | (256.778)                  | (94.093)                   | (94.093)                   | (162.685)        |
| <b>EBITDA</b>                                  | <b>4.109.274</b>           | <b>5.944.704</b>           | <b>3.114.388</b>           | <b>994.886</b>   |
| Depreciation and amortisation expense          | (2.870.748)                | (4.464.770)                | (1.918.257)                | (952.491)        |
| <b>EBIT</b>                                    | <b>1.238.526</b>           | <b>1.479.934</b>           | <b>1.196.131</b>           | <b>42.395</b>    |
| Finance costs                                  | (182.491)                  | (379.200)                  | (156.218)                  | (26.273)         |
| Depreciation of Investements                   |                            | 0                          | 0                          | 0                |
| Depreciation of Financial Assets               |                            | 0                          | 0                          | 0                |
| <b>PROFIT/LOSS BEFORE TAX</b>                  | <b>1.056.035</b>           | <b>1.100.734</b>           | <b>1.039.913</b>           | <b>16.122</b>    |
| Income tax expense                             | (526.923)                  | (321.378)                  | (397.977)                  | (128.946)        |
| <b>PROFIT/LOSS FOR THE PERIOD</b>              | <b>529.112</b>             | <b>779.356</b>             | <b>641.936</b>             | <b>(112.824)</b> |
| Profit/Loss attributable to minority interests | 356.348                    | 182.130                    | 408.027                    | (51.679)         |
| <b>PROFIT/LOSS OF THE GROUP</b>                | <b>172.764</b>             | <b>597.226</b>             | <b>233.909</b>             | <b>(61.145)</b>  |
| <b>EBITDA %</b>                                | <b>35,1%</b>               | <b>32,7%</b>               | <b>35,5%</b>               | <b>-0,5%</b>     |
| <b>EBIT %</b>                                  | <b>10,6%</b>               | <b>8,2%</b>                | <b>13,6%</b>               | <b>-3,1%</b>     |
| <b>Profit/Loss Before Tax %</b>                | <b>9,0%</b>                | <b>6,1%</b>                | <b>11,9%</b>               | <b>-2,8%</b>     |
| <b>Profit/Loss For The Period %</b>            | <b>4,5%</b>                | <b>4,3%</b>                | <b>7,3%</b>                | <b>-2,8%</b>     |

| <b>Cash Flow Statement</b>   |                    |                    |
|--|--------------------|--------------------|
|  | <b>30.06.2022</b>  | <b>31.12.2021</b>  |
| <b>A. Cash flows deriving from operating activities (indirect method)</b>  |                    |                    |
| <b>Profit (loss) for the year</b>  | <b>529.112</b>     | <b>779.356</b>     |
| Income taxes   | 526.923            | 319.768            |
| Interest expense/(assets)<br>(Dividends)   | 182.491            | 379.200            |
| Capital gains / losses on disposed assets  |                    |                    |
| <b>1. ) Profit (loss) for the year before income taxes, interest, dividends and capital gains / losses on disposal</b> | <b>1.238.526</b>   | <b>1.478.324</b>   |
| Adjustments for non-monetary items not included in net working capital   |                    |                    |
| Provisions to funds  | 196.554            | 408.940            |
| Depreciation of fixed assets   | 2.862.598          | 4.420.435          |
| Non monetary adjustments of financial assets   | -                  | 23.071             |
| Write-downs / (revaluations) of financial assets   |                    |                    |
| Other adjustments for non-monetary items   |                    |                    |
| <b>2. Cash flow before change in net working capital</b>   | <b>4.297.678</b>   | <b>6.330.770</b>   |
| Change in net working capital  |                    |                    |
| Decrease / (increase) in inventories   | (67.821)           | (162.685)          |
| Decrease / (increase) in receivables from customers  | (137.622)          | (2.990.187)        |
| Increase / (decrease) in trade payables from suppliers   | 637.611            | (1.157.136)        |
| Decrease / (increase) in accrued income and prepaid expenses   | 201.376            | 245.820            |
| Increase / (decrease) in accrued liabilities and deferred income   | 231.472            | 130.941            |
| Other changes in net working capital   | 1.425.674          | 2.624.953          |
| <b>3. Cash flow after change in net working capital</b>  | <b>6.588.368</b>   | <b>5.022.476</b>   |
| Other adjustments  |                    |                    |
| Interest received / (paid)   | (182.491)          | (379.200)          |
| (Income taxes paid)  | (340.757)          | (771.399)          |
| Dividends collected  |                    |                    |
| (Use of funds)   | (50.994)           | (120.045)          |
| <b>4. Cash flow after other adjustments</b>  | <b>6.014.126</b>   | <b>3.751.832</b>   |
| <b>Operating Cash flow (A) 6.014.126 3.751.832</b>   |                    |                    |
| <b>B. Cash flows deriving from the investment activity</b>   |                    |                    |
| <b>Tangible fixed assets</b>   | <b>(273.246)</b>   | <b>(2.731.955)</b> |
| (Investments)  | (273.246)          | (2.731.955)        |
| Sale price of divestments  |                    |                    |
| <b>Intangible assets</b>   | <b>(8.765.553)</b> | <b>(5.821.536)</b> |
| (Investments)  | (8.765.553)        | (5.821.536)        |
| Sale price of divestments  |                    |                    |
| <b>Financial assets</b>  | <b>213.574</b>     | <b>(339.958)</b>   |
| (Investments)  |                    | (339.958)          |
| Sale price of divestments  | 213.574            |                    |
| <b>Other financial assets</b>  | <b>(818.743)</b>   | <b>(411.757)</b>   |
| (Investments)  | (1.003.000)        | (11.206)           |
| (Increase) / Decrease in other assets / liabilities  | 184.257            | (400.551)          |
| <b>Acquisition of subsidiaries net of cash and cash equivalents</b>  | <b>-</b>           | <b>(129.500)</b>   |
| <b>Sale of subsidiaries net of cash and cash equivalents</b>   |                    |                    |
| <b>Cash flows deriving from the investment activity (B)</b>  | <b>(9.643.968)</b> | <b>(9.434.706)</b> |
| <b>C. Cash flows deriving from the financing activity</b>  |                    |                    |
| <b>Third party funds</b>   |                    |                    |
| Increase (decrease) in short-term bank position  | 897.473            | 2.030.687          |
| New medium term financing  | 1.847.029          | 2.828.629          |
| Reimbursement of loans   | (1.344.423)        | (1.297.781)        |
| <b>Equity</b>  |                    |                    |
| Paid-in capital increase   | -                  | 4.293.328          |
| Sale (purchase) of own shares  | 265.168            | (213.621)          |
| <b>Cash flows deriving from the financing activity (C)</b>   | <b>1.665.247</b>   | <b>7.641.242</b>   |
| <b>Increase (decrease) in cash and cash equivalents (A ± B ± C)</b>  | <b>(1.964.595)</b> | <b>1.958.368</b>   |
| <b>Cash and cash equivalents (beginning of period)</b>   | <b>8.461.078</b>   | <b>6.502.710</b>   |
| <b>Cash and cash equivalents (end of period)</b>   | <b>6.496.483</b>   | <b>8.461.078</b>   |
|  | <b>(1.964.595)</b> | <b>1.958.368</b>   |

# NEOSPERIENCE<sup>o</sup>

## Net Financial Debt

|  | 30.06.2022         | 31.12.2021         | 30.06.2021         |
|--|--------------------|--------------------|--------------------|
|  | Consolidated       | Consolidated       | Consolidated       |
|  | Balance Sheet      | Balance Sheet      | Balance Sheet      |
| A. Cash at the bank                                  | (6.496.483)        | (8.461.078)        | (7.112.972)        |
| B. Cash equivalents                                  |                    |                    |                    |
| C. Other current financial assets                    | (1.154.669)        | (151.669)          | (139.669)          |
| <b>D. Liquid assets` (A) + (B) + (C)</b>             | <b>(7.651.152)</b> | <b>(8.612.747)</b> | <b>(7.252.641)</b> |
| E. Current financial credit                          |                    |                    |                    |
| F. Current financial debt                            | 2.931.925          | 2.080.874          | 1.495.290          |
| G. Current portion of non-current financial debt     |                    |                    |                    |
| H. Other non-current financial debt                  | 853.419            | 923.695            | 573.571            |
| <b>I. Current financial debt (F) + (G) + (H)</b>     | <b>3.785.344</b>   | <b>3.004.569</b>   | <b>2.068.861</b>   |
| <b>J. Net current financial debt (I) + (E) + (D)</b> | <b>(3.865.808)</b> | <b>(5.608.178)</b> | <b>(5.183.780)</b> |
| K. Non-current financial debt                        | 8.821.082          | 8.409.567          | 8.333.005          |
| L. Debt instruments                                  | 1.840.674          | 2.182.638          | 2.515.284          |
| M. Trade payables and other non-current payables     | 1.995.073          | 1.994.922          | 221.756            |
| <b>N. Non-current financial debt (K) + (L) + (M)</b> | <b>12.656.829</b>  | <b>12.587.127</b>  | <b>11.070.045</b>  |
| <b>O. Total financial debt (J) + (N)</b>             | <b>8.791.021</b>   | <b>6.978.949</b>   | <b>5.886.265</b>   |



\*\*\*

**Neosperience S.p.A.**

*Neosperience is an innovative SME listed on Euronext Growth Milan that operates as a "software vendor". . It was recently named by Gartner as the only Italian company among the six most innovative software companies in the world, together with Salesforce and SAS. Founded in Brescia in 2006 by Dario Melpignano and Luigi Linotto, respectively President and Executive Vice President, the company is active in the field of **Artificial Intelligence** with **Neosperience Cloud**: the software platform behind advanced Digital Solutions that allow companies to offer their customers **a personalized and empathetic digital experience**, with which to **attract new customers, increase the value of existing customers, improve revenues and margins and optimize business processes**. Neosperience's clients include leading companies in the fashion, retail, healthcare, manufacturing and financial services sectors.*

[www.neosperience.com](http://www.neosperience.com)

Further information:

**INVESTOR RELATIONS****Neosperience S.p.A.**

Lorenzo Scaravelli  
| [ir@neosperience.com](mailto:ir@neosperience.com) |  
+39 335 7447604

**NOMAD****CFO SIM S.p.A.**

| [ecm@cfosim.com](mailto:ecm@cfosim.com) |  
+39 02 303431

**MEDIA RELATIONS****Close to Media**

Adriana Liguori | [adriana.liguori@closetomedia.it](mailto:adriana.liguori@closetomedia.it) |  
+39 345 1778974  
Sofia Crosta | [sofia.crosta@closetomedia.it](mailto:sofia.crosta@closetomedia.it) | +39 337 1374252  
Lucia Nappa | [lucia.nappa@closetomedia.it](mailto:lucia.nappa@closetomedia.it) | +39 3371079749

**SPECIALIST****MiT Sim S.p.A.**

Cristian Frigerio | [cristian.frigerio@mitsim.it](mailto:cristian.frigerio@mitsim.it) | + 39 02 305 61 276

Fine Comunicato n.20149-47

Numero di Pagine: 10