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MONTE DEI PASCHI DI SIENA
BANCA DAL 1472

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PRESS RELEASE

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BOARD APPROVES CONSOLIDATED RESULTS AS AT 30 SEPTEMBER 2022

EUR 2.5 BILLION CAPITAL INCREASE SUCCESSFULLY COMPLETED:
CET1 RATIO FULLY LOADED PRO FORMA AT 14.7%
RESTRUCTURING COSTS OF EUR 925 MILLION RELATING TO VOLUNTARY EXITS OF MORE THAN 4,000 RESOURCES ALREADY BOOKED

AS AT 30 SEPTEMBER NET PROFIT EXCLUDING RESTRUCTURING COSTS FOR VOLUNTARY EXITS AT EUR 565 MILLION BOOSTED BY PRE-TAX PROFIT OF EUR 150 MILLION AND POSITIVE TAX IMPACT[1] OF EUR 415 MILLION

NET RESULT AT EUR -360 MILLION INCLUDING ONE-OFF RESTRUCTURING COSTS LINKED TO VOLUNTARY EXITS

DOUBLE-DIGIT GROWTH IN PRE-PROVISION PROFIT (+13.5% Y/Y EXCLUDING CONTRIBUTION FROM SALE OF SECURITIES)

DOUBLE-DIGIT INCREASE IN NET INTEREST INCOME: +15.7% Y/Y AND +12.7% Q/Q THANKS TO POSITIVE COMMERCIAL SPREAD DYNAMICS

TREND IN FEES AND COMMISSIONS AFFECTED BY LOWER CONTRIBUTION OF UPFRONT WEALTH MANAGEMENT FEES; LEVEL OF BANKING FEES STABLE

RETAIL PERFORMING LOANS GROWING IN LINE WITH THE FOCUS OF THE PLAN STRATEGY

OPTIMISATION OF COMMERCIAL FUNDING CONFIRMED WITH Y/Y REDUCTION OF FUNDING DRIVEN BY TIME DEPOSITS

OPERATING COSTS UNDER CONTROL; FROM 1 DECEMBER WILL BENEFIT FROM THE EXPECTED REDUCTION OF WORKFORCE

PROFORMA NPEs AT EUR 3.2 BILLION, DOWN 24% Y/Y THANKS TO DISPOSAL OF NPE PORTFOLIO:

- **GROSS NPE RATIO PROFORMA AT 4% (-100 BPS VS. 30 SEPTEMBER 2021)**

[1] Revaluation of DTAs following adoption, with an appropriate prudent approach, of new income projections in the 2022-2026 Business Plan, approved by the Board of Directors on 22 June.

- **NPE COVERAGE PROFORMA AT 47.8% (ca.+2.2 P.P.VS. JUNE 2022)**
- **PROVISIONING RATE IN 9M22 AT 55 BPS**

LIQUIDITY POSITION: LCR AT 185% AND NSFR AT 139%

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Siena, 11 November 2022 – The Board of Directors of Banca Monte dei Paschi di Siena S.p.A. (the "Bank"), who met until yesterday evening under the chairmanship of Patrizia Grieco, has reviewed and approved the consolidated results as at 30 September 2022.

The EUR 2.5 billion capital increase, one of the pillars of the 2022-26 Strategic Plan, was completed on 4 November 2022, significantly strengthening capital ratios, with a proforma CET 1 ratio and Tier 1 ratio post-capital increase of 15.7% (14.7% fully loaded) and a Total Capital Ratio of 19.5%.

The proforma capital ratios already include the recognition of restructuring costs of EUR 925 million related to the voluntary exit of more than 4,000 employees. Excluding these restructuring costs, net profit as at 30 September 2022 stands at EUR 565 million, supported by a pre-tax profit of EUR 150 million and a positive tax impact of EUR 415 million.

<u>Group profit and loss results as at 30 September 2022</u>

The Group's **total revenues** as at 30 September 2022 stand at **EUR 2,248 million**, slightly down (-0.5%) year-on-year, mainly due to the decrease in other income from banking business, which in the first nine months of 2022 was affected by lower profits from the sale of securities, lower profits from trading and a lower contribution from equity investments in the insurance associates AXA. Income from banking activities, on the other hand, registers a year-on-year increase thanks to the improvement in net interest income, which more than offsets the decrease in net fees and commissions, mainly linked to market volatility.

Revenues for the third quarter of 2022 show a decrease of 1.7% compared to the previous quarter. Specifically, there was (i) an increase in income from banking activities compared to the previous quarter (+1.5%), thanks to the growth in net interest income (+12.7%) only partly offset by the reduction in net fees and commissions (-9.0%), and (ii) an increase in other income from banking business, driven by the higher contribution from equity investments in the insurance associates AXA. These trends were more than offset by a reduction in other operating income and expenses.

Net interest income as of September 30, 2022 stands at **EUR 1,040 million**, a marked increase compared to the same period in 2021 (+15.7%), driven mainly by (i) the higher contribution of the commercial segment, thanks to higher interest income on loans generated by the rise in interest rates and the lower cost of funding largely linked to the reduction in volumes, and (ii) the lower cost of wholesale funding, which also benefited from the maturity of certain bonds. On the other hand, a year-on-year reduction was seen in the contribution from transactions with central banks: the lower cost of deposits with central banks (amounting to EUR 46 million as at 30 September 2022 and EUR 75 million as at 30 September 2021) was, in fact, more than offset by the decrease in the positive effects of access to TLTRO 3 auctions (amounting to EUR 162 million in the first nine months of 2022 and EUR 202 million in the same period of the previous year).

Net interest income for the third quarter of 2022 was up from the previous quarter (+12.7%) mainly due to the higher contribution from commercial lending, which benefited from the further rise in interest rates. This increase was only partly offset by the higher cost of funding and the reduced contribution from transactions with central banks. In fact, it should be noted that the lower cost of deposits with central banks was more than offset by the decrease in the TLTRO benefit resulting mainly from the expiry of the additional special interest rate period.

Net fees and commissions as at 30 September 2022, amounting to **EUR 1,055 million**, are down Y/Y (-5.2%) due to high market volatility. The decline is attributable to the lower income from wealth management (-11.6%), largely owing to the decline in commissions on product placements. Income from the protection and services on securities are also down, while continuing commissions remain largely stable. Fees and commissions from traditional banking services register an upturn compared to the same period of the previous year, while other net fees and commissions are slightly lower also due to the lower contribution of MPS Capital Services.

The 3Q22 contribution registers a downturn Q/Q (-9.0%), mainly owing to the reduction in wealth management commissions (EUR -27 million) due also to seasonality. Both product placement commissions and continuing commissions are down.

Dividends, similar income and profit (loss) on investments amount to **EUR 55 million** and are down EUR 20 million compared to 30 September 2021 as a result of the lower income from equity investments in insurance associates AXA[2] while the 3Q22 contribution is up EUR 19 million compared to the previous quarter, due to the higher income from equity investments in insurance companies.

Net profit (loss) from trading, financial assets/liabilities measured at fair value and gains from disposals/repurchases as at 30 September 2022 amounts to **EUR 74 million**, down EUR 117 million from the figures recorded in the same period of the previous year and with the 3Q22 result falling EUR 15 million compared to the previous quarter.

The following items also contribute to revenues:

- **Net income from hedging, in the amount of EUR +9 million,** up from the first nine months of 2021 (at EUR +8 million) and with the 3Q22 result down compared to the previous quarter (EUR -2.4 million);
- **Other operating expenses/income with a positive balance of EUR 16 million,** an improvement on the result recorded in the first nine months of 2021 (at EUR -26 million). The Q3 contribution, amounting to EUR -3 million, registers a downturn from the previous quarter (at EUR 22 million).

As at 30 September 2022, **operating expenses** amount to **EUR 1,592 million**, largely stable year-on-year (+0.3%) and with 3Q22 registering a reduction compared to the previous quarter (-1.7%). An analysis of the individual aggregates shows that:

[2] AXA-MPS is consolidated at net equity in the Group's financial accounts.

- **Personnel expenses**, amounting to **EUR 1,067 million**, are down 1% Y/Y, having benefitted from the downward headcount trend. The 3Q22 result registers a decrease from the previous quarter (-0.8%).
- **Non-HR costs**, amounting to **EUR 394 million,** are up compared to the same period of the previous year (+4.3%), which had also benefitted from contingent assets for one-off legal expenses and energy cost increases. By contrast, the 3Q22 contribution registers a decrease from the previous quarter (-4.3%), which had been affected by the aforementioned one-off legal expenses.
- **Net value adjustments to property, plant and equipment and intangible assets** as at 30 September 2022 amount to **EUR 132 million** and remain stable year-on-year. The result registers a decrease compared to the previous quarter (-1.3%).

As a result of the above trends, the Group's **pre-provision profit** amounts to **EUR 656 million** (EUR 673 million as at 30 September 2021), with 3Q22 contributing EUR 202 million, falling by approximately EUR 3 million against the previous quarter.

The cost of customer loans booked by the Group as at 30 September 2022 amounts to EUR 320 million, up from the EUR 28 million registered in the same period of the previous year. The figure for the first nine months of 2022 includes adjustments relating to the disposal of non-performing loans resulting from the use of disposal scenarios in the estimation models, as well as the cost deriving from the updated macroeconomic base scenario. The figure for the first nine months of 2021, on the other hand, included a net negative effect of approximately EUR 28 million due to the cost resulting from the updated statistical valuation models and certain methodological refinements, partially offset by write-backs arising from the updated macroeconomic scenarios. Excluding these effects, the aggregate still shows an increase compared to the first nine months of 2021 mainly due to the write-backs (amounting to approximately EUR 130 million) registered last year on a number of significant positions, for which certain corporate events had improved their risk profile.

The cost of customer loans in 3Q22, which stands at EUR 95 million, is down from the EUR 114 million recorded in the previous quarter. Excluding the effects from the recognition of adjustments relating to the disposal of non-performing loans and the cost resulting from the updated macroeconomic base scenario, the aggregate is up in the quarter-on-quarter comparison largely due to the higher adjustments on default positions while the cost of new flows to default is down.

As at 30 September 2022, the ratio between the annualised cost of customer loans and the sum of customer loans plus the value of securities from the disposal/securitisation of NPLs reflects a **provisioning rate of 55 bps** (57 bps as at 30 June 2022 and 31 bps as at 31 December 2021).

The Group's **net operating result** as at 30 September 2022 shows a **positive balance of approximately EUR 338 million** against a positive balance of EUR 648 million recorded in the same period of the previous year. The 3Q22 result of EUR 107 million is up from the previous quarter, which registered a positive balance of EUR 94 million.

The following items also contribute to the **result for the year**:

- **Other net provisions for risk and charges** in the amount of **EUR 43 million** in write-backs, an improvement on the EUR 66 million in provisions registered in the same period of the previous year. Also contributing to the positive economic balance were the release of provisions due to (i) the improvement registered in the risk profile of certain types of legal risks and (ii) the increase in the discounting effect, as a result of the interest rate trends recorded over the period. The third quarter of 2022 contributes with a release of EUR 121 million compared to a provision of approximately EUR 50 million registered in the previous quarter.

- **Other gains (losses) on investments** amounting to **EUR +4 million**, compared to a profit of EUR 2 million recorded in the same period of the previous year, with a positive contribution in 3Q22 of EUR 3 million compared to EUR -0.7 million registered in the previous quarter.

- **Restructuring costs/one-off charges** totalling **EUR -928 million,** compared to EUR -8 million recorded in the first nine months of 2021. The 3Q22 result stands at EUR -925 million, compared to EUR -3 million in the previous quarter. The figure for the 3Q22 includes provisions for the redundancy/solidarity fund scheme, as per the Trade Union agreement of 4 August 2022.

- **Risks and charges related to SRF, DGS and similar schemes,** totalling **EUR -172 million,** consisting of the Group's contribution due to the Single Resolution Fund (SRF), recognised in 1Q22 in the amount of EUR 89 million, the estimated portion for the Interbank Deposit Protection Fund (DGS) recognised in the 3Q22 in the amount of EUR 83 million. The balance registered in the same period of the previous year was EUR -159 million.

- **DTA fees**, totalling **EUR -47 million**, remain largely unchanged compared to the same period of last year. The amount, calculated according to the criteria of Law Decree 59/2016 converted into Law No. 119 of 30 June 2016, consists of the fees due as at 30 September 2022 for DTAs (Deferred Tax Assets) which are convertible into tax credits.

- **Net gains (losses) from measurement at fair value of tangible and intangible assets,** in the amount of **EUR -11 million** as at 30 September 2022, all registered in the second quarter of 2022. The aggregate showed a negative balance of EUR 28 million as at 30 September 2021.

- **Gains (losses) on disposal of investments** totalling **EUR +0.8 million.** The aggregate showed a positive balance of EUR 14 million as at 30 September 2021 following the sale of real estate last year.

As a result of the above trends, the Group's **pre-tax loss for the year** amounts to **EUR 774 million** vs. a positive balance of EUR 356 million registered as at 30 September 2021. The 3Q22 result stands at EUR -794 million against EUR 16 million registered in the previous quarter.

Taxes on profit (loss) from continuing operations record a positive contribution of EUR 415 million (or EUR 35 million as at 30 September 2021), almost entirely due to the revaluation of DTAs booked in the third quarter, following the successful outcome of the capital increase transaction. The revaluation is due to the adoption, with an appropriate prudent approach, of the new income projections in the 2022-2026 Business Plan approved by the Board of Directors on 22 June 2022.

Considering the net effects of PPA (EUR -2 million), the **Parent Company's loss for the period amounts to EUR 360 million** against a profit of EUR 388 million reported for the first nine months of 2021. The third quarter result (amounting to EUR -388 million) is down from the previous quarter (amounting to EUR +18 million).

Group balance sheet aggregates as at 30 September 2022

Direct funding volumes stand at **EUR 83.8 billion**, down EUR 0.5 billion compared to end-June 2022 due to the decline in time deposits (EUR -0.5 billion) – in line with the strategy of reducing the expensive cost components – and bonds (EUR -0.7bn), only partly offset by the increase in current accounts (EUR +0.4 billion) and other forms of funding (EUR +0.3 billion).

Compared to 31 December 2021, the aggregate is down EUR 6.5 billion, with a decrease that characterised all types of funding, with the exception of current accounts, which grew by EUR 0.1 billion. More specifically, there is a decline in repos (EUR -3.4 billion), due to the reduced operations of MPS Capital Services, and bonds (EUR -1.8 billion), resulting mainly from the maturity of one covered bond and one institutional bond. Other forms of funding also register a downturn (EUR -0.2 billion) as do time deposits (EUR -1.3 billion) due to the Parent Company's ongoing measures to optimise the cost of funding.

The Group's direct funding market share[3] stands at 3.51% (updated to July 2022), up from December 2021 (at 3.47%).

Indirect funding amounts to **EUR 91.5 billion**, down EUR 1.6 billion from 30 June 2022 due to the reduction in assets under management (EUR -0.9 billion) and assets under custody (EUR -0.7 billion), having both been impacted by the negative market effect.

The comparison with 31 December 2021 also shows a reduction in indirect deposits of EUR 12.9 billion, including both assets under management (EUR -7.3 billion) and assets under custody (EUR -5.7 billion), which were affected by the negative market effect.

As at 30 September 2022, the Group's **customer loans** amount to **EUR 77.9 billion**, down EUR 0.7 billion compared to end-June 2022 due to the reduction in repo transactions (EUR -0.3 billion) as well as a decline in mortgages (EUR -0.1 billion) and other forms of lending (EUR -0.2 billion).

The aggregate is down by EUR 1.4 billion compared to 31 December 2021, largely as a result of the reduction in repo transactions (EUR -2.0 billion) and a decline in mortgages (EUR -0.6 billion) and non-performing loans (-EUR 0.2 billion). On the other hand, an increase is registered for both current accounts (EUR +0.4 billion) and other forms of lending (EUR +1.0 billion).

The Group's market share[4] stands at 4.42% (updated to July 2022), up 9 bps from the end of 2021.

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[3] Deposits and repos (excluding repos with central counterparties) from resident consumer customers and bonds, net of repurchases, placed with resident consumer customers as first-instance borrowers.

[4] Loans to resident consumer customers, including bad loans and net of repos with central counterparties.

The Group's total non-performing customer exposures as at 30 September 2022 stand at **EUR 4.1 billion** in terms of gross exposure, remaining largely stable against both June 2022 and 31 December 2021.

As at 30 September 2022, the Group's **net non-performing customer exposures** stand at **EUR 1.9 billion**, down from both 30 June 2022 (EUR 2.0 billion) and 31 December 2021 (EUR 2.1 billion).

As at 30 September 2022, **coverage of non-performing loans** stands at 53.6%, higher compared to the 51.8% as at 30 June 2022, thanks to the increased coverage of bad loans (which rose from 68.7% to 70.2%), UTPs (which rose from 38.4% to 39.8%) and of past due loans (which rose from 24.6% to 26.4%).

The coverage of non-performing loans is also higher compared to 31 December 2021 (47.9%) due to the increased coverage of bad loans (from 63.7% to 70.2%), UTPs (from 36.7% to 39.8%) and past due loans (from 22.7% to 26.4%).

As a result of the deconsolidation of the NPL portfolio of EUR 0.9 billion, which has been planned for 4Q22, the NPL coverage ratio pro-forma stands at 47.8%, as at 30 September 2022, with coverage of bad loans at 65.0%, UTPs at 36.6% and past due loans at 26.4%.

The Group's **securities assets** amount to **EUR 19.8 billion** as at 30 September 2022, down from 30 June 2022 (EUR -2.5 billion), mainly due to the decrease in financial assets held for trading. Financial assets measured at FV through other comprehensive income and financial assets measured at amortised cost also register a decrease.

The aggregate registers a fall compared to 31 December 2021 (EUR -2.3 billion) mainly as a result of the decrease in financial assets measured at FV through other comprehensive income, financial assets measured at amortised cost and financial assets held for trading.

The Group's **net interbank position** as at 30 September 2022 stands at **EUR 8.4 billion** in funding, against EUR 10.7 billion in funding as at 30 June 2022. The difference is attributable to the increase in loans to central banks. The net interbank position as at 31 December 2021 stood at EUR 6.0 billion in funding. The difference is mainly attributable to the reduction in loans to central banks.

As at 30 September 2022, the operational liquidity position shows an **unencumbered counterbalancing capacity of approximately EUR 26.0 billion**, slightly down from 30 June 2022 (EUR 26.7 billion) and up from 31 December 2021 (at EUR 25.4 billion).

As at 30 September 2022, the **Group's shareholders' equity and non-controlling interests** amount to **approximately EUR 5.3 billion,** down EUR 533 million from 30 June 2022, due to the effect from the result for the period and the decrease in valuation reserves.

Compared to 31 December 2021, the Group's shareholders' equity and non-controlling interests decrease by EUR 869 million due to the decrease in valuation reserves and the result for the period.

As regards capital ratios, the phased-in Common Equity Tier 1 ratio stands at 10.0% as at 30 September 2022 (vs. 11.7% as at 30 June 2022 and 12.5% at the end of 2021) and the Total Capital Ratio is 13.9% (vs. 15.4% as at 30 June 2022 and 16.1% at the end of 2021).

Taking account of the EUR 2.5 billion capital increase, the **phased-in Common Equity Tier 1 Ratio pro-forma** stands at **15.7%** and the **Total Capital Ratio pro-forma** at **19.5%.**

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Information provided at the request of Consob pursuant to Article 114, paragraph 5 of Legislative Decree no. 58/98

Taking account of the successful completion of the EUR 2.5bn capital increase transaction on 4 November as well as the progress of actions contained in the Plan, there is a reasonable expectation that the Bank will continue to operate as a going concern in the foreseeable future and that the significant doubts about the Group's ability to continue as a going concern stated in previous reports have been overcome.

For the sake of completeness, it should be noted that as at 30 September 2022 there was a temporary capital shortfall on the Tier 1 aggregate of EUR 380 million with respect to the overall capital requirements. This resulted from the allocation in the 3Q22 of costs of over EUR 900 million for staff exits, which was subject to the availability of capital under the Plan. This availability has therefore been ensured with the successful completion of the capital increase.

This information, at the request of CONSOB, is disclosed on a monthly basis and in conjunction with the release of the periodic financial information required by current regulations.

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Pursuant to paragraph 2, article 154-bis of the "Consolidated Finance Act", the Financial Reporting Officer, Nicola Massimo Clarelli, declares that the accounting information contained in this press release corresponds to the documentary results, books and accounting records.

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This press release will be available at www.gruppomps.it

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Income statement and balance sheet reclassification principles

Provided below are the balance sheet and income statement accounts reclassified on the basis of operating criteria, in order to provide information on the Group's general performance based on P&L-financial data that can be rapidly and easily determined.

Information is provided below on the aggregations and main reclassifications systematically made with respect to the financial statements, as provided for by Circular no. 262/05, in compliance with the requirements of Consob communication no. 6064293 of 28 July 2006.

It should be noted that the reclassified financial statements, which were prepared to allow for a management commentary on the balance sheet and income statement figures, have not been subject to external audit.

Reclassified income statement

The reconciliation criteria adopted for the preparation of the reclassified income statement are as follows:

- Item "**interest income**" was cleared of the negative contribution (EUR -2.5 million) of the Purchase Price Allocation (PPA), referable to past business combinations, which was reclassified to a specific item.

- Item "**net fees and commissions**" includes item 40 "fee and commission income" and 50 "fee and commission expense".

- Item "**dividends, similar income and gains (losses) on investments**" incorporates item 70 "dividends and similar income" and the share of profit for the period contributed by investments in the associate AXA, consolidated at net equity, equal to EUR 38.2 million, included under item 250 "gains (losses) on investments". The aggregate was furthermore cleared of dividends earned on securities other than equity investments (EUR 4.7 million), reclassified under "Net profit (loss) from trading, financial assets/liabilities measured at fair value and gains from disposals/repurchases".

- Item "**net profit (loss) from trading, financial assets/liabilities measured at fair value and gains from disposals/repurchases**" includes item 80 "net profit (loss) from trading", item 100 "gains (losses) on disposals/repurchases, net of the contribution of loans to customers (EUR +1.7 million), reclassified under "cost of customer loans" and 110 "net profit (loss) on financial assets measured at fair value through profit and loss", net of the contribution of loans to customers (EUR +4.9 million) and securities from the disposals/securitisations of NPLs[5] (EUR +5.6 million) reclassified under "cost of customer

[5] Starting from December 2021, the economic effects relating to securities from multi-originator disposals of NPL portfolios involving the sale to (i) a mutual fund with allocation of the relative amounts to the selling intermediaries, or to (ii) a securitisation vehicle pursuant to Law 130/99 with simultaneous subscription of ABS securities by the selling banks, and booked under item 110 "net profit (loss) on other financial assets and liabilities measured at fair value through profit and loss", have been reclassified under the item "cost of customer loans".

loans”. The item also includes dividends earned on securities other than equity investments (EUR +4.7 million), while it was cleared of the write-off recognised on exposures to the Interbank Deposit Protection Fund (FITD) Voluntary Scheme for approximately EUR 0.9 million, which has been reclassified to "Risks and charges related to SRF, DGS and similar schemes”.

- Item “**net income from hedging**” includes item 90 “net income from hedging.

- Item “**other operating income (expense)**” includes item 230 “Other operating expenses (income)” net of stamp duty and other expenses recovered from customers, which are stated under the reclassified item “other administrative expenses” (EUR 163.3 million) and net of the rental income component, which is reclassified under item “net value adjustments to property, plant and equipment and intangible assets” (EUR 8.8 million).

- Item “**personnel expenses**” includes the balance of item 190a “personnel expenses” reduced by costs of EUR 927.0 million – relating to exits through the early-retirement/Solidarity Fund scheme as per the Trade Union agreement of 4 August 2022 – which have been reclassified under “Restructuring costs/one-off charges”.

- Item “**other administrative expenses**” includes the balance of item 190b “other administrative expenses”, reduced by the following cost items:

  - expenses, amounting to EUR 171.3 million, resulting from the EU Deposit Guarantee Schemes Directive – hereinafter DGSD – and Bank Recovery and Resolution Directive – hereinafter BRRD – for the resolution of bank crises, reclassified under “risks and charges associated with SRF, DGS and similar schemes”;

  - fee on DTAs convertible into tax credits, for EUR 47.1 million, reclassified under the item “DTA fees”;

  - charges of EUR 1.5 million, relating to activities aimed at implementing the commitments undertaken with DG Comp, reclassified under item “restructuring costs/one-off charges”.

The item also incorporates stamp duty and other expenses recovered from clients (EUR 163.3 million) posted under item 230 “other operating expenses/income”.

- Item “**net value adjustments to property, plant and equipment and intangible assets**” includes the amounts from items 210 “net adjustments to/recoveries on property, plant and equipment” and 220 “net adjustments to/recoveries on intangible assets”, and was cleared of the negative contribution (of EUR -0.7 million) referable to the Purchase Price Allocation (PPA), which was reclassified to a specific item, while it includes rental income (EUR 8.8 million) posted under item 230 “other operating expenses/income”.

- Item “**cost of customer loans”** includes the income statement components relating to loans to customers under item 100a “gains (losses) on disposal/repurchase of financial assets measured at amortised cost” (EUR 1.7 million), 110b “net profit (loss) on financial assets and liabilities measured at fair value" (EUR 4.9 million), 130a "net value losses/reversals for credit risk on financial assets measured at amortised cost" (EUR -328.1 million), 140 "modification gains/(losses) without derecognition" (EUR 3.1 million) and 200a "net provisions for risks and charges for commitments and guarantees issued" (EUR -7.2 million). The item also includes the P&L components relating to securities from disposal/securitisations of NPLs recognised under 110b "net profit (loss) on other assets financial assets measured at fair value" (EUR 5.6 million).

- Item "**net value adjustments on impairment of securities and bank loans**" includes the portion relating to securities (EUR -0.7 million) and loans to banks (EUR +2.1 million) under item 130a "net losses/reversals for credit risk on financial assets measured at amortised cost" and item 130b "net losses/reversals for credit risk on financial assets measured at fair value through other comprehensive income".

- Item "**other net provisions for risks and charges**" includes item 200 "net provisions for risks and charges" reduced by the component relating to loans to customers in item 200a "net provisions for risks and charges on commitments and guarantees issued" (EUR -7.2 million), which has been reclassified to the specific item "cost of customer loans".

- Item **"profit (loss) on equity investments"** incorporates the balance of item 250 "profits (losses) on equity investments" reduced by the portion of the profit on the connected equity investments in AXA, consolidated at net equity, equal to EUR 38.2 million reclassified under "dividends, similar income and gains (losses) on investments".

- Item "**restructuring costs/one-off charges**" includes the following amounts:

  - costs of EUR 927 million relating to exits through the early-retirement/Solidarity Fund scheme, posted under item 190b "personnel expenses";

  - charges of EUR 1.5 million, relating to project activities, including those aimed at implementing the commitments undertaken with DG Comp, posted under item 190b "other administrative expenses".

- Item "**risks and charges related to the SRF, DGS and similar schemes**" includes the charges deriving from the EU's Deposit Guarantee Schemes Directive (DGSD) and Bank Recovery and Resolution Directive (BRRD), equal to EUR 171.3 mln di euro, posted under item 190b "other administrative expenses", as well as the write-off recognised on the exposure to the Interbank Deposit Protection Fund (FITD) Voluntary Scheme for EUR 0.9 million, booked under item 110 "net profit (loss) on other financial assets and liabilities measured at fair value through profit and loss".

- Item "**DTA fees**" contains the costs relating to the fees on DTAs which are convertible into tax credits, provided for by art. 11 of Law Decree no. 59 of 3 May 2016 converted into Law no. 119 of 30 June 2016, booked under item 190b "Other Administrative Expenses" for EUR 47.1 million.

- Item "**net gains (losses) on property, plant and equipment and intangible assets measured at fair value**" includes the balance of item 260 "net gains (losses) on property, plant and equipment and intangible assets measured at fair value".

- Item "**gains (losses) from disposal of investments**" includes the balance of item 280 "Gains (losses) from disposal of investments".

- Item "**tax expense (recovery) on income**" includes the balance of item 300 "tax expense/recovery on income from continuing operations" and is net of the theoretical tax component relating to the Purchase Price Allocation (PPA), reclassified to a specific item in the amount of EUR 1.0 million.

The overall negative effects of **Purchase Price Allocation (PPA)** have been reclassified to the specific item, thereby separating them from the P&L items concerned (in particular "net interest income" for EUR -2.5 million and "net value adjustments to property, plant and equipment" for EUR -0.7 million, net of a theoretical tax burden of EUR +1.0 million which integrates the item).

Reclassified balance sheet

The reconciliation criteria adopted for the preparation of the reclassified balance sheet are as follows:

- Asset item "**loans to central banks**" includes the portion relating to transactions with central banks under balance sheet item 40 "financial assets measured at amortised cost";

- Asset item "**loans to banks**" includes the portion relating to transactions with banks under balance sheet items 40 "financial assets measured at amortised cost" and 20 "financial assets measured at fair value through profit and loss" and 120 "non-current assets held for sale and discontinued operations;

- Asset item "**loans to customers**" includes the portion relating to loans to customers under balance sheet items 20 "financial assets measured at fair value through profit and loss", 40 "financial assets measured at amortised cost" and 120 "non-current assets held for sale and discontinued operations";

- Asset item "**securities assets**" includes the portion relating to securities under balance sheet items 20 "financial assets measured at fair value through profit and loss", 30 "financial assets measured at fair value through other comprehensive income", 40 "financial assets measured at amortised cost" and 120 "non-current assets held for sale and discontinued operations";

- Asset item "**derivatives**" includes the portion relating to derivatives under items 20 "financial assets measured at fair value through profit and loss" and 50 "hedging derivatives";

- Asset item "**equity investments**" includes balance sheet item 70 "equity investments" and the portion relating to equity investments under item 120 "non-current items held for sale and discontinued operations";

- Asset item “**tangible and intangible assets**” includes balance sheet items 90 “property, plant and equipment”, 100 “intangible assets” and the amounts relating to property, plant and equipment and intangible under item 120 “non-current assets held for sale and discontinued operations”;

- Asset item “**other assets**” includes balance sheet items 60 “change in value of macro-hedged financial assets”, 130 “other assets” and the amounts under item 120 “non-current assets held for sale and discontinued operations” not reclassified under the previous items;

- Liability item “**deposits from customers**” includes balance sheet item 10b “financial liabilities measured at amortised cost – deposits from customers” and the component relating to customer securities of item 10c “financial liabilities measured at amortised cost – debt securities issued”;

- Liability item “**securities issued**” includes balance sheet items 10c “financial liabilities measured at amortised cost – debt securities issued”, cleared of the component relating to customer securities, and 30 “Financial liabilities designated at fair value”;

- Liability item “**deposits from central banks**” includes the portion of balance sheet item 10a “Financial liabilities valued at amortised cost - deposits from central banks” relating to transactions with central banks;

- Liability item “**deposits from banks**” includes the portion of balance sheet item 10a “financial liabilities valued at amortised cost – deposits from banks” relating to transactions with banks (excluding central banks);

- Liability item “**financial liabilities held for cash trading**” includes the portion of balance sheet item 20 “financial liabilities held for trading” net of the amounts relating to trading derivatives;

- Liability item “**derivatives**” includes balance sheet item 40 “hedging derivatives” and the portion relating to derivatives under item 20 “financial liabilities held for trading”;

- Liability item “**provisions for specific use**” includes balance sheet items 90 “provision for employee severance pay” and 100 “provisions for risks and charges”;

- Item “**other liabilities**” includes balance sheet items 50 “changes in value of macro-hedged financial liabilities”, 70 “liabilities associated with non-current assets held for sale and discontinued operations” and 80 “other liabilities”;

- Liability item “group net equity” includes balance sheet items 120 “valuation reserves”, 130 “redeemable shares”, 150 “reserves”, 170 “capital”, 180 “treasury shares” and 200 “profit (loss) for the period”.

INCOME STATEMENT AND BALANCE SHEET FIGURES			
MONTEPASCHI GROUP			
INCOME STATEMENT FIGURES (EUR mln)	30 09 2022	30 09 2021	Chg.
Net interest income	1,039.7	898.5	15.7%
Net fee and commission income	1,055.3	1,112.8	-5.2%
Other income from banking business*	137.7	274.1	-49.8%
Other operating income and expenses	15.7	(25.9)	n.m.
Total Revenues*	2,248.4	2,259.5	-0.5%
Operating expenses	(1,592.3)	(1,586.8)	0.3%
Cost of customer credit*	(320.0)	(27.7)	n.m.
Other value adjustments	1.4	2.9	-51.7%
Net operating income (loss)	337.5	647.9	-47.9%
Non-operating items	(1,111.4)	(292.2)	n.m.
Parent company's net profit (loss) for the period	(360.5)	388.1	n.m.
EARNINGS PER SHARE (EUR)	30 09 2022	30 09 2021**	Chg.
Basic earnings per share	(35.962)	39.579	n.m.
Diluted earnings per share	(35.962)	39.579	n.m.
BALANCE SHEET FIGURES AND INDICATORS (EUR mln)	30 09 2022	31 12 2021	Chg.
Total assets	131,791.5	137,868.6	-4.4%
Loans to customers	77,939.1	79,380.3	-1.8%
Direct funding	83,805.1	90,300.3	-7.2%
Indirect funding	91,481.3	104,429.7	-12.4%
of which: assets under management	57,988.4	65,285.5	-11.2%
of which: assets under custody	33,492.8	39,144.2	-14.4%
Group net equity	5,304.1	6,172.7	-14.1%
OPERATING STRUCTURE	30 09 2022	31 12 2021	Chg.
Total headcount - end of period	21,015	21,244	(229)
Number of branches in Italy	1,368	1,368	n.m.

* *Compared to the figures published as at 30 September 2021, these aggregates as at that date include the reclassification of the economic effects of securities from the disposal/securitisation of non-performing loans recognised under the item "Cost of customer credit".*

*** Following the reverse stock split at a ratio of 1 new ordinary share for every 100 existing ordinary shares, the Earnings (Loss) per share were adjusted proforma.*

ALTERNATIVE PERFORMANCE MEASURES			
MONTEPASCHI GROUP			
PROFITABILITY RATIOS (%)	30 09 2022	31 12 2021	Chg.
Cost/Income ratio	70.8	70.7	0.1
ROE (on average equity)	(8.4)	5.2	-13.6
ROA	(0.4)	0.2	-0.6
ROTE	(8.6)	5.3	-13.9
CREDIT QUALITY RATIOS (%)	30 09 2022	31 12 2021	Chg.
Net NPE ratio	2.1	2.6	-0.5
Gross NPL ratio	3.1	3.8	-0.7
Rate of change of non-performing loans to customers	(21.1)	2.5	-23.6
Bad loans to custormers/ Loans to Customers	0.7	0.8	-0.1
Loans to customers measured at amortised cost - Stage 2/Performing loans to customers measured at amortised cost	15.0	16.0	-1.0
Coverage of non-performing loans to customers	53.6	47.9	5.7
Coverage of bad loans to customers	70.2	63.7	6.5
Provisioning	0.55	0.31	0.24
Texas Ratio	48.4	51.6	-3.2

Cost/Income ratio: ratio between operating expenses (administrative expenses and net value adjustments to property, plant and equipment and intangible assets) and total revenues (for the composition of this aggregate, see the reclassified income statement).

***Return On Equity* (ROE):** ratio between annualised net profit (loss) for the period and the average between the Group shareholders' equity (including profit and valuation reserves) at end of period and the Group shareholders' equity at the end of the previous year.

***Return On Asset* (ROA):** ratio between annualised net profit (loss) for the period and total assets at the end of the period**.**

***Return On Tangible Equity* (ROTE**): ratio between annualised net profit (loss) for the period and the average between the tangible shareholders' equity[6] at the end of the period and that of the end of the previous year.

Net NPE Ratio: ratio of net non-performing exposures to customers to total net exposures to customers, both net of assets held for sale (excluding government securities).[7]

Gross NPL Ratio: gross weight of non-performing loans calculated, as per EBA guidelines[8], as the ratio between gross non-performing loans to customers and banks, net of assets held for sale, and total gross loans to customers and banks, net of assets held for sale.

Rate of change of impaired loans to customers represents the annual growth rate of gross non-performing loans to customers based on the difference between annual stocks.

Coverage of impaired loans to customers and coverage of bad loans to customers: the coverage ratio on impaired and bad loans to customers is calculated as the ratio between the relative loan loss provisions and the corresponding gross exposures.

Provisioning: ratio between the cost of customer loans and the sum of loans to customers to the sum of customer loans and the value of securities from disposals/securitisations of NPLs.

Texas Ratio: ratio between gross impaired loans to customers and the sum, in the denominator, of the related loan loss provisions and of the tangible shareholders' equity.

[6] Book value of the Group's shareholders' equity, inclusive of the profit (loss) for the period, cleared of goodwill and other intangible assets.
[7] As of 31 March 2022, this ratio is used in place of the previous ratio of net non-performing loans to customers to total net loans to customers in order to provide an indicator that is representative of all exposures and not only loans with a higher risk of impairment. The value as at 31 December 2021 has been restated to allow for a like-for-like comparison.
[8] EBA GL/2018/10.

REGULATORY MEASURES			
MONTEPASCHI GROUP			
CAPITAL RATIOS (%)	30 09 2022	31 12 2021	Chg.
Common Equity Tier 1 (CET1) ratio - phase in	10.0	12.5	-2.5
Common Equity Tier 1 (CET1) ratio - fully loaded	9.0	11.0	-2.0
Total Capital ratio - phase in	13.9	16.1	-2.2
Total Capital ratio - fully loaded	12.9	14.6	-1.7
FINANCIAL LEVERAGE INDEX (%)	30 09 2022	31 12 2021	Chg.
Leverage ratio - transitional definition	3.3	4.7	-1.4
Leverage ratio - fully phased	3.0	4.2	-1.2
LIQUIDITY RATIO (%)	30 09 2022	31 12 2021	Chg.
LCR	184.7	172.7	12.0
NSFR	138.5	129.6	8.9
Encumbered asset ratio	38.9	40.7	-1.8
Loan to deposit ratio	93.0	87.9	5.1
Spot counterbalancing capacity (bn of Eur)	26.0	25.4	0.6

In the determination of capital ratios, the "phase-in" (or "transitional") version represents the application of calculation rules according to the regulatory framework in force at the reporting date, while the "fully loaded" version incorporates in the calculation the rules as expected when fully operational.

***Common equity Tier 1* (CET1) ratio:** ratio between core capital[9] and total risk-weighted assets (RWAs)[10].

***Total Capital ratio*:** ratio between own funds and total RWAs.

Leverage ratio: indicator calculated as the ratio between Tier 1 capital[11] and total assets, introduced by Basel regulations with the objective of containing the increase in leverage in the banking sector and strengthening risk-based requirements through a different measure based on financial statement aggregates.

***Liquidity Coverage Ratio* (LCR):** short-term liquidity indicator corresponding to the ratio between the amount of high-quality liquid assets and the total net cash outflows in the subsequent 30 calendar days.

***Net Stable Funding Ratio* (NSFR):** structural 12-month liquidity indicator corresponding to the ratio between the available stable funding amount and the required stable funding amount.

Encumbered asset ratio: ratio between the book value of encumbered assets and collateral and total assets and collateral (XVII, section 1.6, point 9, of Regulation (EU) 79/2015).

Loan to deposit ratio: ratio between net loans to customers and direct funding (deposits from customers and securities issued)).

Unencumbered counterbalancing capacity: sum of items that are certain and free from any commitment that the Group can use to meet its liquidity requirements, consisting of financial and commercial assets eligible for refinancing operations with the ECB and assets granted on the collateralised interbank market and not used, to which a haircut, published on a daily basis by the ECB, is prudentially applied.

[9] Defined by art. 4 of Regulation (EU) no. 575/2013 (Capital Requirements Regulation, CRR). It consists of the eligible elements and capital instruments, net of the envisaged adjustments and deductions.
[10] Risk-weighted assets: the result of the application of certain risk weights to exposures, determined according to supervisory rules.
[11] Sum of Common Equity Tier 1 (CET1) and Additional Tier 1 (AT1) capital of the entity, as defined by art. 25 of Regulation (EU) no. 575/2013.

Reclassified Consolidated Income Statement				
MONTEPASCHI GROUP	30 09 2022	30 09 2021	Change	
			Abs.	%
Net interest income	1,039.7	898.5	141.2	15.7%
Net fee and commission income	1,055.3	1,112.8	(57.5)	-5.2%
Income from banking activities	**2,095.0**	**2,011.3**	**83.7**	**4.2%**
Dividends, similar income and gains (losses) on investments	55.3	75.7	(20.4)	-26.9%
Net profit (loss) from trading, the fair value measurement of assets/liabilities and Net gains (losses) on disposals/repurchases	73.8	190.7	(116.9)	-61.3%
Net profit (loss) from hedging	8.6	7.7	0.9	11.7%
Other operating income (expenses)	15.7	(25.9)	41.6	n.m.
Total Revenues	**2,248.4**	**2,259.5**	**(11.1)**	**-0.5%**
Administrative expenses:	(1,460.8)	(1,454.8)	(6.0)	0.4%
a) personnel expenses	(1,066.6)	(1,076.9)	10.3	-1.0%
b) other administrative expenses	(394.2)	(377.9)	(16.3)	4.3%
Net value adjustments to property, plant and equipment and intangible assets	(131.5)	(132.0)	0.5	-0.4%
Operating expenses	**(1,592.3)**	**(1,586.8)**	**(5.5)**	**0.3%**
Pre-Provision Operating Profit	**656.1**	**672.7**	**(16.5)**	**-2.5%**
Cost of customer credit	**(320.0)**	**(27.7)**	**(292.3)**	**n.m.**
Net impairment (losses)/reversals on securities and loans to banks	**1.4**	**2.9**	**(1.5)**	**-51.7%**
Net operating income	**337.5**	**647.9**	**(310.4)**	**-47.9%**
Net provisions for risks and charges	42.7	(66.1)	108.8	n.m.
Other gains (losses) on equity investments	3.7	2.2	1.5	68.2%
Restructuring costs / One-off costs	(928.5)	(8.1)	(920.4)	n.m.
Risks and charges associated to the SRF, DGS and similar schemes	(172.2)	(159.0)	(13.2)	8.3%
DTA Fee	(47.1)	(47.4)	0.3	-0.6%
Net gains (losses) on property, plant and equipment and intangible assets measured at fair value	(10.8)	(28.2)	17.4	-61.7%
Gains (losses) on disposal of investments	0.8	14.4	(13.6)	-94.4%
Profit (Loss) for the period before tax	**(773.9)**	**355.7**	**(1,129.6)**	**n.m.**
Tax (expense)/recovery on income from continuing operations	415.5	35.0	380.5	n.m.
Profit (Loss) after tax	**(358.5)**	**390.7**	**(749.1)**	**n.m.**
Net profit (loss) for the period including non-controlling interests	**(358.5)**	**390.7**	**(749.1)**	**n.m.**
Net profit (loss) attributable to non-controlling interests	(0.1)	(0.1)	-	n.m.
Parent Company's Profit (loss) for the period before PPA	**(358.4)**	**390.8**	**(749.1)**	**n.m.**
PPA (Purchase Price Allocation)	(2.1)	(2.7)	0.5	-19.7%
Parent company's net profit (loss) for the period	**(360.5)**	**388.1**	**(748.6)**	**n.m.**

Quarterly trend in reclassified consolidated income statement							
MONTEPASCHI GROUP	2022			2021			
	3°Q 2022	2°Q 2022	1°Q 2022	4°Q 2021	3°Q 2021	2°Q 2021	1°Q 2021
Net interest income	379.7	336.9	323.1	323.0	313.3	305.6	279.6
Net fee and commission income	327.1	359.3	368.9	371.2	358.3	382.5	372.0
Income from banking activities	**706.8**	**696.2**	**692.0**	**694.2**	**671.6**	**688.1**	**651.6**
Dividends, similar income and gains (losses) on investments	30.0	11.1	14.2	37.7	20.3	34.2	21.2
Net profit (loss) from trading, the fair value measurement of assets/liabilities and Net gains (losses) on disposals/repurchases	(8.6)	6.9	75.6	(5.9)	14.0	19.7	157.0
Net profit (loss) from hedging	0.8	3.2	4.6	4.9	5.8	0.3	1.6
Other operating income (expenses)	(2.6)	21.6	(3.2)	(10.8)	(13.4)	(1.8)	(10.7)
Total Revenues	**726.4**	**738.9**	**783.2**	**720.2**	**698.3**	**740.5**	**820.7**
Administrative expenses:	(480.3)	(488.8)	(491.7)	(471.3)	(470.0)	(491.9)	(492.9)
a) personnel expenses	(354.0)	(356.8)	(355.9)	(351.1)	(358.1)	(358.7)	(360.1)
b) other administrative expenses	(126.3)	(132.0)	(135.8)	(120.2)	(111.9)	(133.3)	(132.7)
Net value adjustments to property, plant and equipment and intangible assets	(43.7)	(44.2)	(43.6)	(47.8)	(43.6)	(41.0)	(47.5)
Operating expenses	**(523.9)**	**(533.1)**	**(535.3)**	**(519.1)**	**(513.6)**	**(532.9)**	**(540.4)**
Pre-Provision Operating Profit	**202.5**	**205.8**	**247.8**	**201.1**	**184.7**	**207.7**	**280.4**
Cost of customer credit	**(95.1)**	**(113.7)**	**(111.3)**	**(222.3)**	**135.1**	**(88.9)**	**(73.9)**
Net impairment (losses)/reversals on securities and loans to banks	**(0.3)**	**2.1**	**(0.4)**	**2.5**	**1.2**	**5.4**	**(3.7)**
Net operating income	**107.0**	**94.3**	**136.2**	**(18.7)**	**321.0**	**124.1**	**202.7**
Net provisions for risks and charges	120.7	(49.6)	(28.4)	(32.9)	(23.8)	(50.8)	8.5
Other gains (losses) on equity investments	2.5	(0.7)	1.9	(0.0)	2.4	2.6	(2.8)
Restructuring costs / One-off costs	(925.4)	(2.9)	(0.2)	0.8	(3.9)	(4.1)	(0.1)
Risks and charges associated to the SRF, DGS and similar schemes	(83.5)	-	(88.7)	(10.3)	(69.4)	(21.8)	(67.8)
DTA Fee	(15.7)	(15.7)	(15.8)	(15.8)	(15.8)	(15.9)	(15.7)
Net gains (losses) on property, plant and equipment and intangible assets measured at fair value	-	(10.8)	-	(15.3)	-	(0.4)	(27.8)
Gains (losses) on disposal of investments	-	0.9	(0.1)	-	-	(2.6)	17.0
Profit (Loss) for the period before tax	**(794.4)**	**15.5**	**5.0**	**(92.3)**	**210.5**	**31.1**	**114.0**
Tax (expense)/recovery on income from continuing operations	407.3	2.6	5.5	14.5	(23.7)	52.6	6.1
Profit (Loss) after tax	**(387.1)**	**18.1**	**10.5**	**(77.8)**	**186.8**	**83.7**	**120.1**
Net profit (loss) for the period including non-controlling interests	**(387.1)**	**18.1**	**10.5**	**(77.8)**	**186.8**	**83.7**	**120.1**
Net profit (loss) attributable to non-controlling interests	-	(0.1)	-	(0.1)	-	-	(0.1)
Parent Company's Profit (loss) for the period before PPA	**(387.1)**	**18.2**	**10.5**	**(77.7)**	**186.8**	**83.7**	**120.2**
PPA (Purchase Price Allocation)	(0.6)	(0.7)	(0.8)	(0.9)	(0.8)	(0.9)	(0.9)
Parent company's net profit (loss) for the period	**(387.7)**	**17.5**	**9.7**	**(78.6)**	**186.0**	**82.8**	**119.3**

Reclassified Balance Sheet				
Assets	30 09 2022	31 12 2021	Chg	
			abs.	%
Cash and cash equivalents	16,540.4	1,741.8	14,798.6	n.m.
Loans to central banks	4,426.4	20,769.7	(16,343.3)	-78.7%
Loans to banks	2,715.5	3,493.3	(777.8)	-22.3%
Loans to customers	77,939.1	79,380.3	(1,441.2)	-1.8%
Securities assets	19,794.3	22,127.1	(2,332.8)	-10.5%
Derivatives	3,521.3	2,431.6	1,089.7	44.8%
Equity investments	692.2	1,095.4	(403.2)	-36.8%
Property, plant and equipment/Intangible assets	2,639.5	2,743.5	(104.0)	-3.8%
of which: goodwill	*7.9*	*7.9*	-	0.0%
Tax assets	2,205.7	1,774.0	431.7	24.3%
Other assets	1,317.1	2,311.9	(994.8)	-43.0%
Total assets	**131,791.5**	**137,868.6**	**(6,077.1)**	**-4.4%**

Liabilities	30 09 2022	31 12 2021	Chg	
			abs.	%
Direct funding	83,805.1	90,300.3	(6,495.2)	*-7.2%*
a) Due to customers	75,164.3	79,859.5	(4,695.2)	-5.9%
b) Securities issued	8,640.8	10,440.8	(1,800.0)	*-17.2%*
Due to central banks	28,931.7	29,154.8	(223.1)	-0.8%
Due to banks	2,589.8	2,125.1	464.7	21.9%
On-balance-sheet financial liabilities held for trading	2,362.2	3,104.1	(741.9)	-23.9%
Derivatives	1,777.2	2,686.1	(908.9)	-33.8%
Provisions for specific use	2,582.4	1,814.0	768.4	42.4%
a) Provision for staff severance indemnities	136.9	159.3	(22.4)	-14.1%
b) Provision related to guarantees and other commitments given	148.5	144.0	4.5	3.1%
c) Pension and other post-retirement benefit obligations	24.2	29.7	(5.5)	-18.5%
d) Other provisions	2,272.8	1,481.0	791.8	53.5%
Tax liabilities	6.9	7.1	(0.2)	-2.8%
Other liabilities	4,430.8	2,503.1	1,927.7	77.0%
Group net equity	5,304.1	6,172.7	(868.6)	-14.1%
a) Valuation reserves	(203.3)	306.8	(510.1)	n.m.
d) Reserves	913.8	(3,638.6)	4,552.4	n.m.
f) Share capital	4,954.1	9,195.0	(4,240.9)	-46.1%
h) Net profit (loss) for the period	(360.5)	309.5	(670.0)	n.m.
Non-controlling interests	1.3	1.3	-	0.0%
Total Liabilities and Shareholders' Equity	**131,791.5**	**137,868.6**	**(6,077.1)**	**-4.4%**

Reclassified Balance Sheet - Quarterly Trend

Assets	30 09 2022	30 06 2022	31 03 2022	31 12 2021	30 09 2021	30 06 2021	31 03 2021
Cash and cash equivalents	16,540.4	1,518.8	1,791.0	1,741.8	2,121.6	1,745.3	1,853.4
Loans to central banks	4,426.4	17,626.5	15,392.8	20,769.7	20,940.8	25,570.5	26,116.8
Loans to banks	2,715.5	1,432.1	2,424.9	3,493.3	3,344.0	3,133.9	2,975.3
Loans to customers	77,939.1	78,621.7	79,259.7	79,380.3	81,199.8	81,355.8	82,259.0
Securities assets	19,794.3	22,312.7	23,382.2	22,127.1	24,961.0	23,121.9	22,562.0
Derivatives	3,521.3	3,029.2	2,352.6	2,431.6	2,591.8	2,689.5	2,757.5
Equity investments	692.2	756.5	985.2	1,095.4	1,041.8	1,027.7	1,069.2
Property, plant and equipment/Intangible assets	2,639.5	2,666.1	2,718.5	2,743.5	2,757.9	2,760.0	2,784.5
of which: goodwill	*7.9*	*7.9*	*7.9*	*7.9*	*7.9*	*7.9*	*7.9*
Tax assets	2,205.7	1,769.3	1,798.0	1,774.0	1,758.7	1,800.4	1,919.8
Other assets	1,317.1	1,645.0	1,904.2	2,311.9	2,400.5	2,544.7	2,361.3
Total assets	**131,791.5**	**131,377.9**	**132,009.1**	**137,868.6**	**143,117.9**	**145,749.7**	**146,658.8**

Liabilities	30 09 2022	30 06 2022	31 03 2022	31 12 2021	30 09 2021	30 06 2021	31 03 2021
Direct funding	83,805.1	84,305.1	84,428.2	90,300.3	92,901.5	94,036.5	99,053.6
a) Due to customers	*75,164.3*	74,940.9	74,992.2	79,859.5	82,389.2	83,315.3	87,124.1
b) Securities issued	8,640.8	9,364.2	9,436.0	10,440.8	10,512.3	10,721.2	11,929.5
Due to central banks	28,931.7	28,947.6	29,081.1	29,154.8	29,230.2	29,305.6	26,373.1
Due to banks	2,589.8	1,694.6	1,763.6	2,125.1	3,019.5	3,854.3	3,816.4
On-balance-sheet financial liabilities held for trading	2,362.2	2,658.7	3,174.4	3,104.1	3,325.0	3,819.3	3,179.5
Derivatives	1,777.2	1,727.5	2,081.9	2,686.1	2,819.1	2,730.1	2,759.0
Provisions for specific use	2,582.4	1,822.2	1,820.6	1,814.0	1,969.0	2,017.1	2,011.3
a) Provision for staff severance indemnities	136.9	142.5	157.8	159.3	162.2	163.3	164.2
b) Provision related to guarantees and other	148.5	148.8	147.8	144.0	121.5	144.6	147.1
c) Pension and other post-retirement benefit	24.2	24.9	29.0	29.7	30.7	31.4	32.3
d) Other provisions	2,272.8	1,506.0	1,486.0	1,481.0	1,654.6	1,677.8	1,667.7
Tax liabilities	6.9	6.0	6.5	7.1	8.0	8.0	8.1
Other liabilities	4,430.8	4,378.1	3,645.4	2,503.1	3,593.5	3,912.1	3,451.0
Group net equity	5,304.1	5,836.7	6,006.1	6,172.7	6,250.7	6,065.3	6,005.4
a) Valuation reserves	(203.3)	(55.3)	131.6	306.8	302.3	324.7	367.6
d) Reserves	913.8	(3,330.2)	(3,330.2)	(3,638.6)	(3,630.7)	(3,521.0)	(3,415.8)
f) Share capital	4,954.1	9,195.0	9,195.0	9,195.0	9,195.0	9,195.0	9,195.0
g) Treasury shares (-)	-	-	-	-	(4.0)	(135.5)	(260.7)
h) Net profit (loss) for the period	(360.5)	27.2	9.7	309.5	388.1	202.1	119.3
Non-controlling interests	1.3	1.4	1.3	1.3	1.4	1.4	1.4
Total Liabilities and Shareholders' Equity	**131,791.5**	**131,377.9**	**132,009.1**	**137,868.6**	**143,117.9**	**145,749.7**	**146,658.8**

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