

AEFFE GROUP FY Consolidated Revenues Presentation



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NET SALES BREAKDOWN



BY BUSINESS



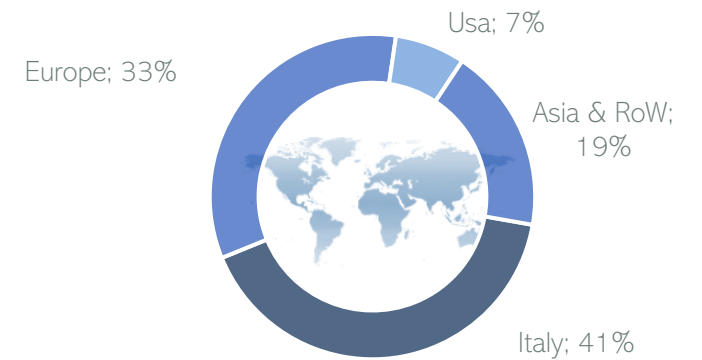
BY CHANNEL



BY BRAND



BY REGION



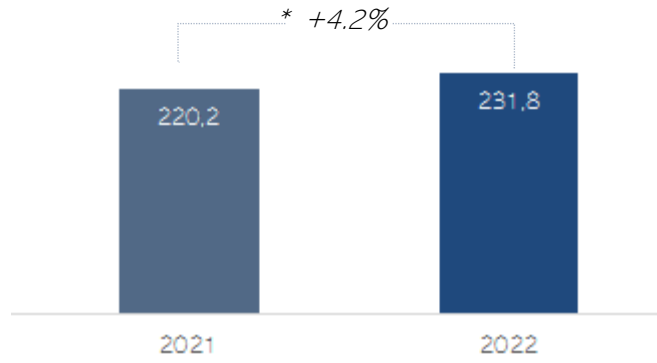
Euro millions

*At constant exchange rates

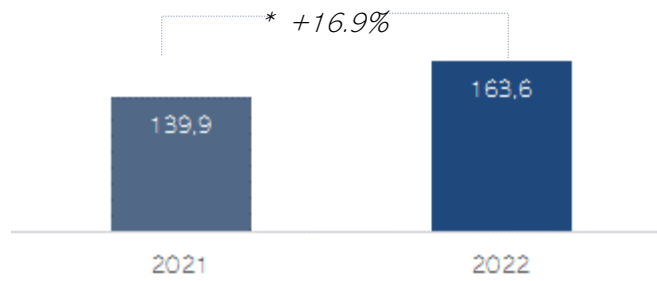
FY REVENUES BY BUSINESS



PRET A PORTER



LEATHER GOODS



Euro millions

**At constant exchange rates*

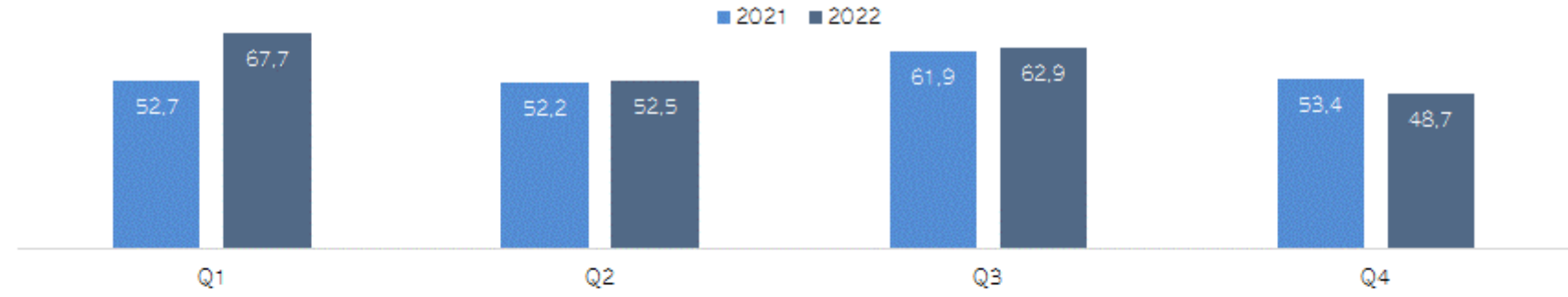
Before inter-divisional eliminations



REVENUES BY BUSINESS BY Q



PRET A PORTER



LEATHER GOODS



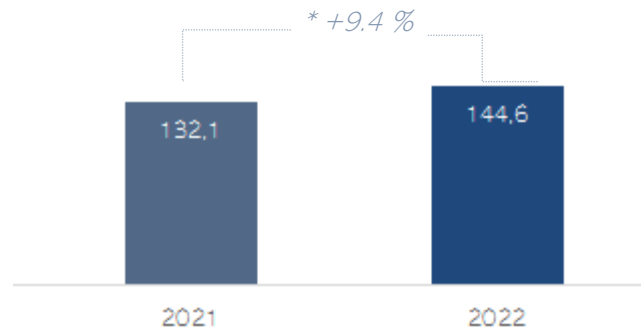
Euro millions

Before inter-divisional eliminations

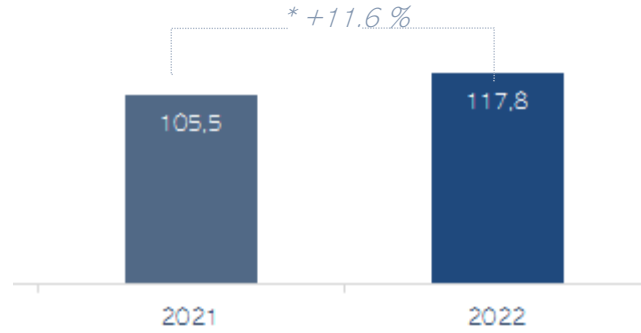
FY REVENUES BY REGION



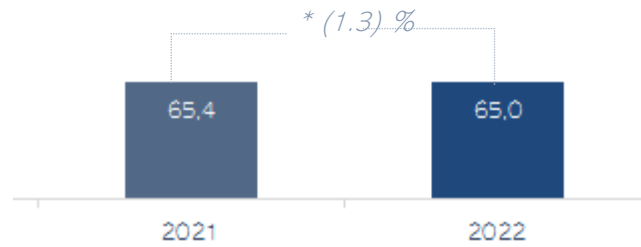
ITALY



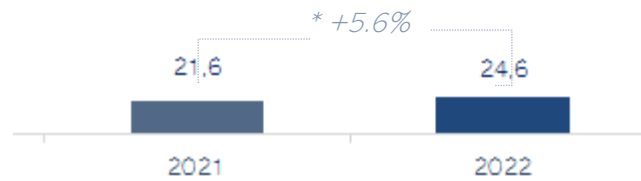
EUROPE



ASIA & ROW



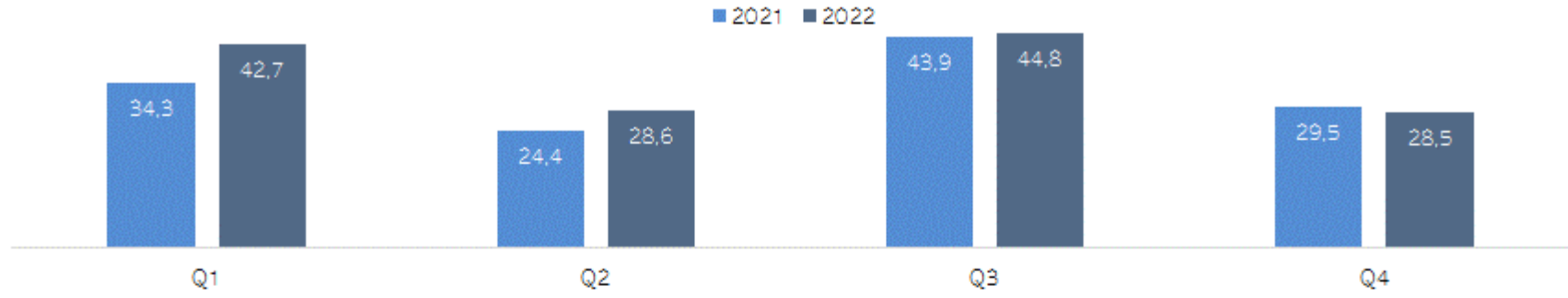
USA



REVENUES BY REGION BY Q



ITALY



EUROPE



ASIA & ROW

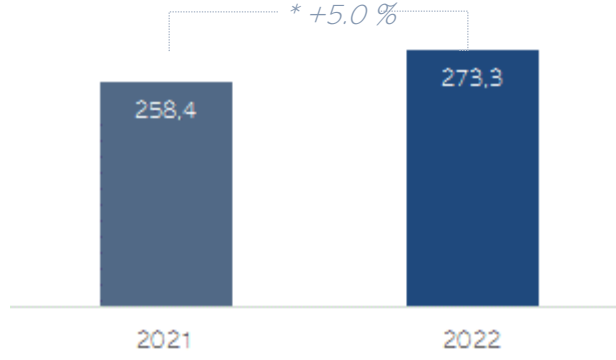


USA

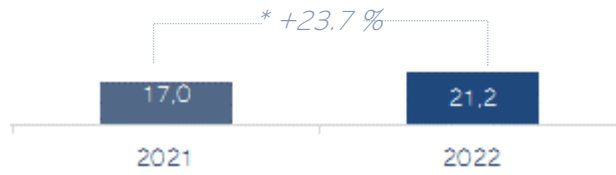


Euro millions

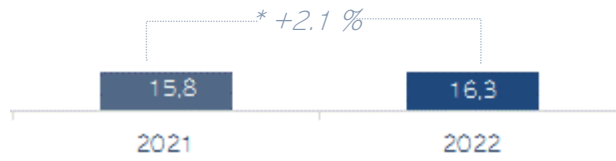
MOSCHINO



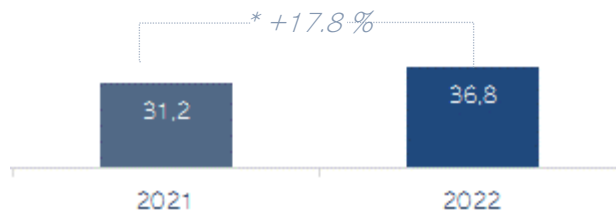
ALBERTA FERRETTI



PHILOSOPHY
DI
LORENZO SERAFINI

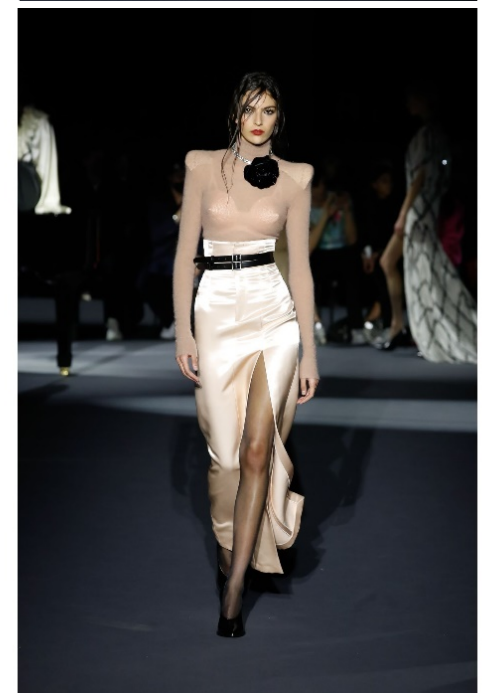


POLLINI

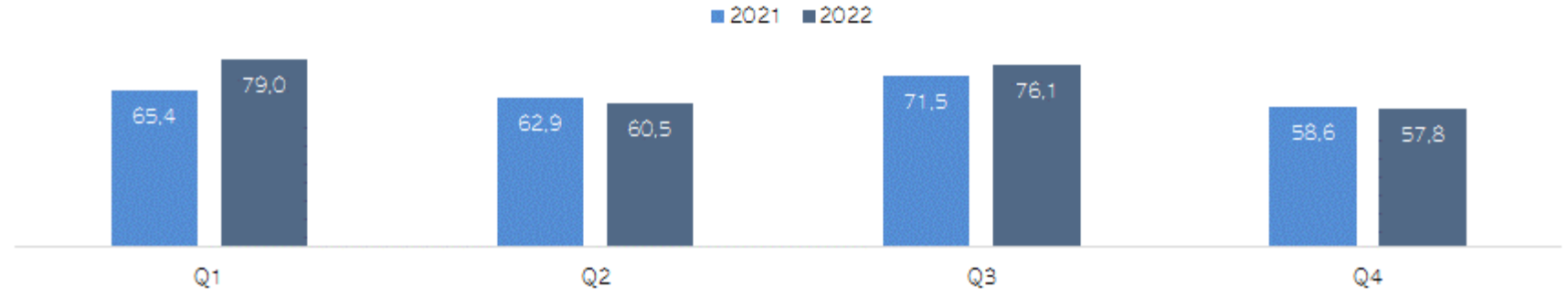


Euro millions

*At constant exchange rates



MOSCHINO®



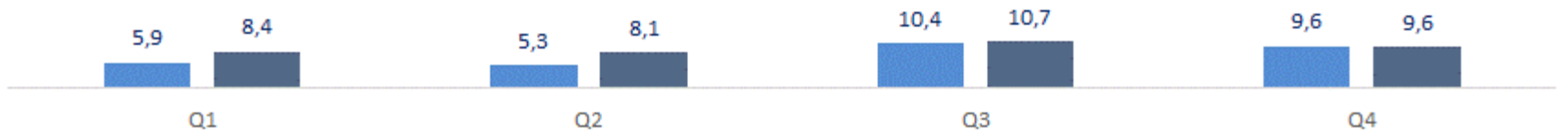
ALBERTA FERRETTI



PHILOSOPHY
DI
LORENZO SERAFINI



POLLINI



Euro millions

FY REVENUES BY CHANNEL



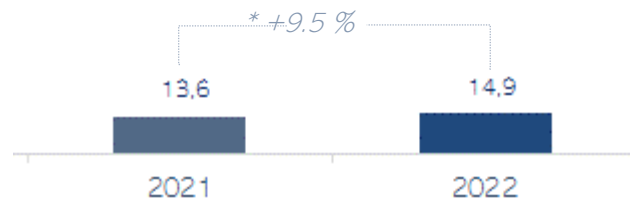
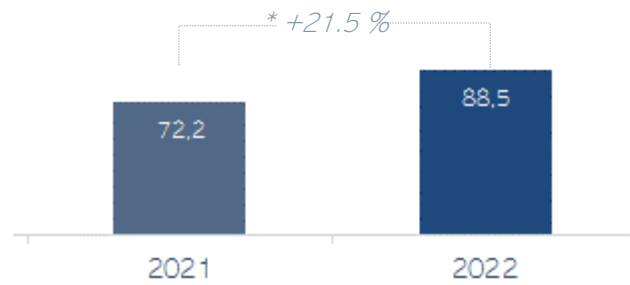
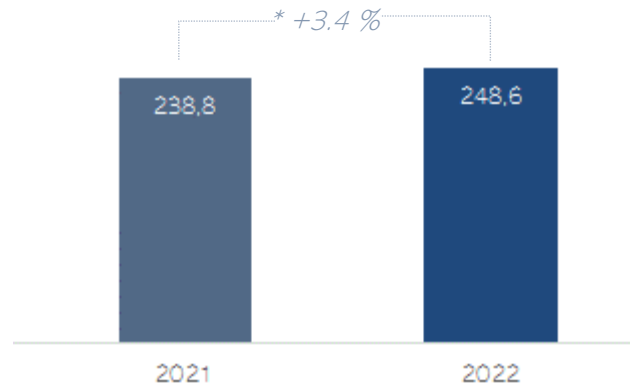
WHOLESALE



RETAIL



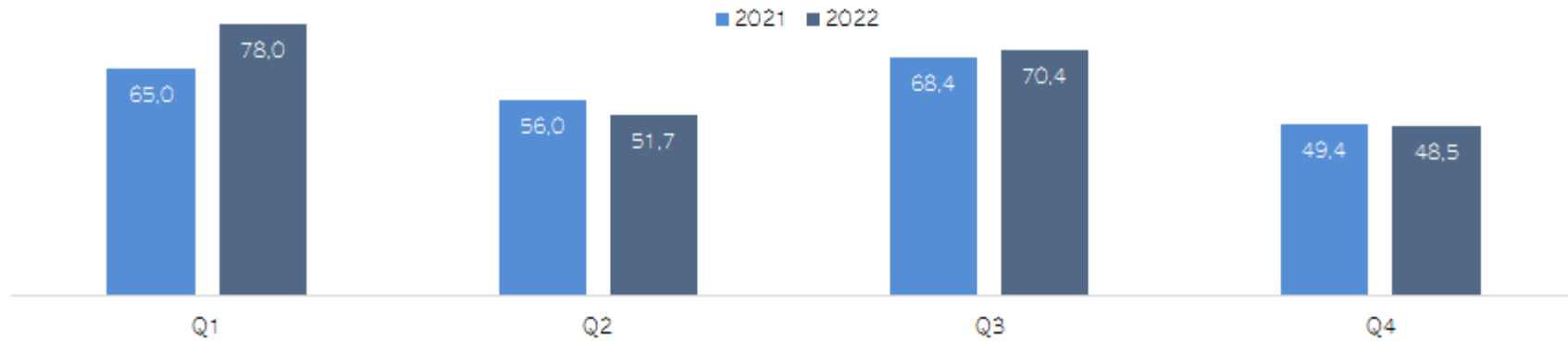
ROYALTIES



REVENUES BY CHANNEL BY Q



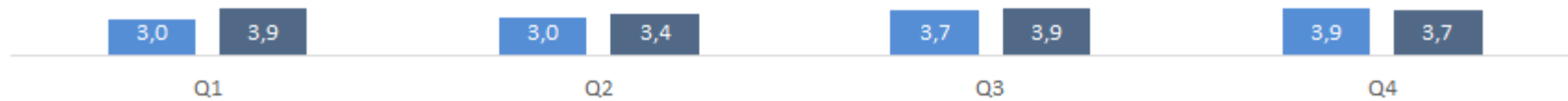
WHOLESALE



RETAIL



ROYALTIES



Euro millions