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Oggetto : Esautomotion communicates some preliminary economic and financial data as of 31st December 2022

*Testo del comunicato*

Vedi allegato.



## PRESS RELEASE

# Esautomotion communicates some preliminary economic and financial data at 31<sup>st</sup> December 2022 (unaudited)

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1. **REVENUES:** 33,935 thousand euro vs. 28,608 thousand **euro +18.6%**
2. **NET FINANCIAL POSITION** of Euro -10,915 thousand (CASH POSITIVE) vs. Euro -10,537 thousand at 31/12/2021, an increase of Euro 378 thousand, after distributing dividends for 1,272 thousand in 2022.

*Carpì, January 31<sup>st</sup> 2023*

The Board of Directors of Esautomotion S.p.A. ("Esautomotion" or the "**Company**"), the operating *holding company* of the **Esautomotion** Group (the "Group") active in the field of high-precision mechatronic components for industrial machines, has decided to anticipate some unaudited consolidated operating data for the year 2022. These figures are communicated in advance of the approval of the audited Individual and Consolidated Financial Statements of Esautomotion S.p.A., which will be proposed for approval by the Board of Directors on the **30<sup>th</sup> March 2023**.

### **COMMENTARY ON THE MAIN PRELIMINARY CONSOLIDATED RESULTS AS AT 31<sup>st</sup> DECEMBER 2022**

**Group revenues, amounting to Euro 33,985 thousand.** The growth trend already started in the post-Covid period, with a + 61% in 2021 as a result of the strategic and anti-cyclical commercial policies launched in 2019 adds a further **+ 18.8% in 2022** to confirm the good ability of Esautomotion to compete in global markets despite the unexpected fluctuations that have characterized the past year.

There have been numerous events that have made the market uncertain:

1. Russian/Ukrainian conflict,
2. shortage of semiconductors first and then of components and raw materials in general;
3. soaring prices of energy, raw materials and components in general;
4. increased transport costs,
5. decoupling announced between China and the West;
6. Chinese Covid policies that have slowed down production and new economic stimulation aiming to restart growth;

7. shifts in geographical production areas, that seem to show a certain return of industrial production to Western countries as well as in "non-China" developing countries;

We have managed to grow and create new opportunities for the future, we have had to increase the warehouse in order to overcome some risks of semiconductor shortages and also an increase in goods waiting for completion to be delivered, the year-end order book remains high.

In 2023, we intend to follow the geographical growth trends by transforming them into opportunities, to further develop the penetration of our new products, to consolidate our organizational capacity and to be able to recover efficiency in working capital.

The Consolidated Net Financial Position remained positive for Euro **-10.9 million**, also net of cash out for a total of Euro 636 thousand relating to 2021 and the absorption of Working Capital.

It should also be noted that in the Company's portfolio there are 383,000 treasury shares for a value of approximately **Euro 1,915** thousand as of 30/01/2023

**Gianni Senzolo, CEO of Esautomotion:** *" 2022 was a year of uncertainty, the unpredictable events, added to the 2021's shortage of components required sudden organizational adaptations, risky decisions, but especially a particular attention to customers in being flexible, available and imaginative in finding solutions. Our product is composed of many parts: if some are missing, it is not complete and does not work. Our customers cannot finish the machine that must be fitted with a Numerical Control and their factory production can be blocked. We had to buy more stock, sometimes distribute the products available among customers according to emergencies, reconfigure our products in order to have more alternative suppliers, but in the end no customer stopped. We have also started new customers who are struggling with our competitors and who are validating our products to start purchasing in 2023".*

**Codice ISIN:** IT0005337107

**Ticker:** ESAU

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Fine Comunicato n.20133-2

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