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#### **PRESS RELEASE**

The Board of Directors of **Salvatore Ferragamo S.p.A.** approves the draft Company Statutory Financial Statement and the Consolidated Financial Statement for the Year 2022

# Group Full Year Revenue up 10% vs. 2021 Gross Margin at 72% of Revenues EBIT at 128 million Euros and Net Profit at 65 million Euros

- Revenues: 1,252 million Euros (+10.2% vs. 1,136 million Euros at 31 December 2021, +5.7% at constant exchange rates<sup>2</sup>)
- Gross Operating Profit (EBITDA<sup>1</sup>): 299 million Euros (-1.8% vs. 305 million Euros at 31 December 2021)
- Operating Profit (EBIT): 128 million Euros (-10.8% vs. 143 million Euros at 31 December 2021)
- Net Profit: 65 million Euros (-19.5% vs. 81 million Euros at 31 December 2021)
- Net Financial Position<sup>5</sup>: positive for 371 million Euros (vs. 373 million Euros positive at 31 December 2021)
- Proposal of distribution of a Dividend of 0.28 Euros per Ordinary Share

**During the same meeting the Board of Directors has:** 

Convened the Ordinary and Extraordinary Shareholders' Meeting 2023



Marco Gobbetti, Chief Executive Officer and General Manager commented:

"In 2022 we defined our strategic framework and made excellent progress on the implementation of our priorities. We pursued the quality of sales and significantly increased investments, especially in marketing and communication, and are pleased with the results achieved.

We are encouraged by the early results of the Spring-Summer'23 collection, launched in our stores in February, and by the success of our recent Fall-Winter'23 Fashion Show.

Although the macroeconomic environment remains volatile and complex, we are excited by the potential of Ferragamo and will continue to invest behind our growth ambition."

Florence, 2 March 2023 – The Board of Directors of Salvatore Ferragamo S.p.A. (EXM: SFER), parent company of the Salvatore Ferragamo Group, in a meeting chaired by Leonardo Ferragamo, examined and approved the draft Company Statutory Financial Statements and the Consolidated Financial Statements for the Year ended 31 December 2022, both prepared according to IAS/IFRS international accounting principles, as well as the consolidated statement containing non-financial information pursuant to Legislative Decree No. 254 of December 30, 2016 relating to the year 2022.

#### Notes to the Income Statement for Full Year 2022

### **Consolidated Revenue figures**

As of 31 December 2022, the Salvatore Ferragamo Group reported Total Revenues of 1,252 million Euros up 10.2% at current exchange rates (+5.7% at constant exchange rates<sup>2</sup>) vs. Full Year 2021.

### Net Sales by distribution channel<sup>3</sup>

As of 31 December 2022, the Retail distribution channel posted an increase in consolidated Net Sales of 11.3% (+4.7% at constant exchange rates<sup>2</sup>) vs. FY 2021.

The Wholesale channel registered an increase in Net Sales of 13.6% (+6.3% at constant exchange rates<sup>2</sup>) vs. FY 2021.

#### Net Sales by geographical area<sup>3</sup>

The Asia Pacific registered a 4.7% decrease in Net Sales (-10.6% at constant exchange rates<sup>2</sup>) vs. FY 2021.



The slowdown is mainly due to the effects deriving from the resurgence of Covid-19 in the region, particularly in China

The Japanese market in FY 2022 registered a 11.9% increase in Net Sales (+18.9% at constant exchange rates<sup>2</sup>) vs. FY 2021.

EMEA posted an increase in Net Sales of 24.7% (+24.6% at constant exchange rates<sup>2</sup>) vs. FY 2021.

North America in FY 2022 recorded a Net Sales increase of 22.3% (+8.8% at constant exchange rates<sup>2</sup>) vs. FY 2021.

Net Sales in the Central and South America in FY 2022 were up 29.7%, (+14.7% at constant exchange rates<sup>2</sup>) vs. FY 2021.

### **Net Sales by product category**<sup>3</sup>

All main product categories reported a significant increase in FY 2022 vs. the same period of 2021, with shoes and leather categories representing 87% of Net Sales in the full year.

### **Gross Profit**

In FY 2022 the Gross Profit increased by 15.4% vs. FY 2021, to 901 million Euros. Its incidence on Revenues was up 320 basis points, moving to 72.0%, from 68.8% of FY 2021, driven by the improvement of the full/off price ratio and the positive impact of currencies.

### **Operating Costs**

In FY 2022 Operating Costs amounted to 773 million Euros, +21.3% at current exchange rate vs. FY 2021 (+15.9% at constant exchange rates<sup>2</sup>), mainly driven by the planned increase in marketing and communication expenses reaching 92 million Euros vs. 66 million Euros in FY 2021 (+38.7%), at 7.4% of Revenues from 5.8%.

### **Gross Operating Profit (EBITDA<sup>1</sup>)**

The Gross Operating Profit (EBITDA¹) amounted to 299 million Euros, from 305 million Euros of FY 2021, with an incidence on Revenues of 23.9% from 26.8% in FY 2021.



### **Operating Profit (EBIT)**

The Operating Profit (EBIT) was positive for 128 million Euros, down 10.8% vs. 143 million Euros positive in FY 2021.

#### **Profit before taxes**

The Profit before taxes in FY 2022 was positive for 101 million Euros, vs. 123 million Euros positive in FY 2021.

### **Net Profit for the Period**

The Net Profit for the period, including the Minority Interest, was positive for 65 million Euros vs. 81 million Euros in FY 2021. The FY 2022 Group Net Profit was positive for 70 million Euros vs. 79 million Euros in FY 2021.

#### Notes to the Consolidated Balance Sheet for FY 2022

### Net Working Capital<sup>4</sup>

The Net Working Capital as of 31 December 2022 decreased by 4.0% to 191 million Euros, from 199 million Euros as of 31 December 2021, with Inventory in line with last year.

### **Investments (CAPEX)**

As of 31 December 2022, Investments (CAPEX) were 56 million Euros vs. 44 million Euros in FY 2021, mainly due to renovations of the retail network and investments in the digital channel.

#### **Net Financial Position**

The Net Financial Position adjusted<sup>5</sup> at 31 December 2022 was positive for 371 million Euros (vs. 373 million Euros positive as of 31 December 2021). Including IFRS16 effect, the Net Financial Position at 31 December 2022 is negative for 204 million Euros.



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### Notes to the press release

- <sup>1</sup> We define EBITDA as operating profit before amortization and depreciation and write-downs of tangible/intangible assets and Right of use assets. EBITDA is an important managerial indicator for measuring the Group's performance. As EBITDA is not an indicator defined by the accounting principles used by our Group, our method of calculating EBITDA may not be strictly comparable to that used by other companies.
- <sup>2</sup> Revenues/Operating Costs at "constant exchange rates" are calculated by applying to the Revenue/Operating Costs of the period 2021, not including the "hedging effect", the average exchange rates of the same period 2022.
- <sup>3</sup> The variations in Net Sales are calculated at current exchange rates excluding the hedging effect, unless differently indicated.

For a better performance analysis, FY 2022 Net Sales have been presented excluding the Cash flow hedging effect on revenues and FY 2021 data have been restated for comparative purposes.

<sup>4</sup>Net working capital is calculated (in accordance with CESR Recommendation 05-054/b of February 10, 2005) as inventories, right of return assets and trade receivables net of trade payables and refund liabilities, excluding other current assets and liabilities and other financial assets and liabilities. As net working capital is not an indicator defined by the accounting principles used by our Group, our method of calculating net working capital may not be strictly comparable to that used by other companies.

<sup>5</sup> Net Financial Position is referring to Adjusted Net Financial Position: not including the IFRS16 effect. The net Financial Position calculated as the sum of Cash and cash equivalents and Other current financial assets, including the positive fair value of derivatives (non-hedge component) net of Current and non-current interest-bearing loans and borrowings, Current and non-current Lease Liabilities and Other current and non-current financial liabilities including the negative fair value of derivatives (non-hedge component). Net Financial Position Adjusted is the Net Financial Position excluding Current and non-current Lease Liabilities.

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#### Calling of the Ordinary and Extraordinary Shareholders' Meeting.

The Board of Directors also resolved to delegate the Chairman to convene the Ordinary and Extraordinary Shareholders' Meeting on April 26, 2023 at 9:00 a.m., in a single call, in the form prescribed by Article 106,



Paragraph 4, of Decree Law No. 18 of March 17, 2020, extended by virtue of Law No. 14 of February 24, 2023, to deliberate on the following

#### agenda

### **Ordinary Part**

- 1) Financial Statements of Salvatore Ferragamo S.p.A. as of December 31, 2022, accompanied by the Directors' Report on operations for the year 2022, including the consolidated statement containing non-financial information in accordance with Legislative Decree No. 254 of December 30, 2016 relating to the year 2022, the Report of the Board of Statutory Auditors and the Independent Auditors. Presentation of the Consolidated Financial Statements as of December 31, 2022. Related and consequent resolutions.
- 2) Allocation of the profit for the year and distribution of part of the Extraordinary Reserve. Related and consequent resolutions.
- 3) Approval pursuant to Article 114-bis of the TUF of an incentive plan called "Performance Plan and Restricted Shares 2023-2025," reserved for directors and/or employees and/or collaborators of the Company and Salvatore Ferragamo Group companies. Related and consequent resolutions.
- 4) Amendments to the Plan called "Restricted Shares," approved by the General Shareholders' Meeting of December 14, 2021, in favor of the Chief Executive Officer and General Manager and additional beneficiaries: updating of the underpins to align with the more challenging goals of the Strategic Plan and amendments to the Plan. Related and consequent resolutions.
- 5) Report on remuneration policy and compensation paid:
- 5.1 resolutions regarding the Company's remuneration policy referred to in the first section of the report pursuant to Article 123-ter, paragraphs 3-bis and 3-ter of Legislative Decree No. 58 of February 24, 1998 ("TUF"):
- 5.2 resolutions referred to in the second section of the report pursuant to Article 123-ter, paragraph 6 of the TUF.
- 6) Appointment of the Board of Statutory Auditors:
- 6.1 appointment of the members of the Board of Statutory Auditors;
- 6.2 appointment of the Chairman of the Board of Statutory Auditors;
- 6.3 determination of the remuneration payable to the Board of Statutory Auditors.
- 7) Integration, upon the motivated proposal of the Board of Statutory Auditors, of the remuneration of KPMG S.p.A., the auditing company appointed for the period 2020-2028. Related and consequent resolutions.

### **Extraordinary Part**

1) Proposals to amend the Articles of Association with reference to Article 5, subject to revocation of the resolutions mentioned in items 1 and 2 taken by the Extraordinary Shareholders' Meeting on April 21, 2016. Related and consequent resolutions.



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With regard to the distribution of part of the Extraordinary Reserve mentioned in item no. 2) on the agenda, it was resolved the distribution of a total gross dividend of di 46,348,110.48 euros corresponding to 0.28 euros per share. In particular, regarding the payment of the dividend for the fiscal year 2022, the Board of Directors has proposed that the dividend be paid starting from 24 May 2023, with "ex-dividend date" of coupon no. 10 coinciding with 22 May 2023 and record date coinciding with 23 May 2023. In accordance with the law, the treasury shares that will be in the portfolio on the record date shall not contribute to this balance.

\*\*\*\*

With reference to the appointment of the Board of Statutory Auditors under item no. 6) on the agenda, the list voting mechanism will be applied pursuant to Article 148 of the TUF and Article 30 of the Articles of Association. The lists, accompanied by the information prescribed by current regulations, will be made available to the public at the Company's registered office, on the Company's website http://group.ferragamo.com, Section "Governance/Shareholders' Meeting 2023", within the terms envisaged by the law.

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In addition, the Board of Directors resolved to re-convene to take its own determinations with regard to the resignation of the board member Zanardi Cappon.

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The Notice of Call together with all the information prescribed by Article 125-bis of the TUF, as well as all the documents that will be submitted to the Shareholders' Meeting pursuant to Articles 125-ter and 125-quater of the TUF will be made available to the public, within the terms envisaged by the law, at the Company's registered office, Via Dei Tornabuoni no. 2, 50123 Florence (FI) and on the Company's website http://group.ferragamo.com, Section "Governance/Shareholders' Meeting 2023". The abstract of the Notice of Call will also be published in the daily newspaper Milano Finanza within the terms envisaged by the law.

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The manager charged to prepare the corporate accounting documents, Alessandro Corsi, pursuant to article 154-bis, paragraph 2, of Legislative Decree no. 58/1998 (Consolidated Financial Law), hereby declares that the information contained in this Press Release faithfully represents the content of documents, financial books and accounting records.

Furthermore, in addition to the conventional financial indicators required by IFRS, this Press Release includes some alternative performance indicators (such as EBITDA, for example) in order to allow for a better assessment of the performance of the economic and financial management. These indicators have been calculated according to the usual market practices.

This document may contain forecasts, relating to future events and operating results, which by their very nature are uncertain, in that they depend on future events and developments that cannot be predicted with certainty. Actual results may therefore differ with those forecasted, due to a variety of factors.

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The draft Company Statutory Financial Statements and the Consolidated Financial Statements for the Year ended 31 December 2022, approved by the Board of Directors on March 2 2023, will be available to anyone requesting it at the headquarters of the Company in Florence, Via Tornabuoni n. 2, on the authorized webstorage system eMarket STORAGE www.emarketstorage.com, and will also be accessible on the Salvatore Ferragamo Group's website http://group.ferragamo.com in the section "Investor Relations/Financial Documents", in compliance with the law.

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The Results of FY 2022 will be illustrated today, 2 March 2023, at 6:00 PM (CET) in a conference call with the financial community. The presentation will be available on the Company's website <a href="http://group.ferragamo.com">http://group.ferragamo.com</a> in the "Investor Relations/Presentations" section.

### Salvatore Ferragamo S.p.A.

Salvatore Ferragamo S.p.A. is the parent Company of the Salvatore Ferragamo Group, one of the leaders in the luxury industry, and whose origins date back to 1927.

Salvatore Ferragamo is renowned for the creation, production and worldwide distribution of luxury collections of shoes, leather goods, apparel, silk products and other accessories for men and women, including also eyewear, watches and fragrances under license.

Embedding the spirit of its Founder, Ferragamo reinterprets its heritage with creativity, innovation and sustainable thinking. Uniqueness and exclusivity, along with the blend of style and exquisite 'Made in Italy' savoir-faire, are the hallmarks of all Ferragamo's products.

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#### For further information:

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This Press Release is also available on the website <a href="http://group.ferragamo.com">http://group.ferragamo.com</a>, in the section "Investor Relations/Financial Press Releases".

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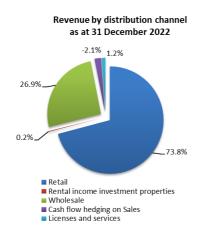
On the following pages, a more detailed analysis of Revenues, the consolidated income statement, the summary of statement of consolidated financial position, the net consolidated financial position, and the consolidated cash flow statement of the Salvatore Ferragamo Group as of 31 December 2022.

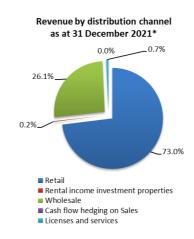
For a better performance analysis, FY 2022 Net Sales by distribution channel, geographical area and product category have been presented excluding the Cash flow hedging effect on revenues and FY 2021 data have been restated for comparative purposes.

### Revenue by distribution channel as of 31 December 2022

(In thousands of Euro)	2022	% on Revenue	2021*	% on Revenue	% Change	at constant exchange rate % Change
Retail	923,507	73.8%	829,754	73.0%	11.3%	4.7%
Wholesale	336,174	26.9%	295,991	26.1%	13.6%	6.3%
Net sales	1,259,681	100.7%	1,125,745	99.1%	11.9%	5.1%
Cash flow hedging effect	(25,664)	(2.1%)	(332)	-	na	-
Licenses and services	14,890	1.2%	7,746	0.7%	92.2%	92.2%
Rental income investment properties	2,901	0.2%	2,361	0.2%	22.9%	9.4%
Revenues	1,251,808	100.0%	1,135,520	100.0%	10.2%	5.7%

<sup>\*</sup> Data for 2021 were restated for comparative purpose following a different presentation of revenues by channel.



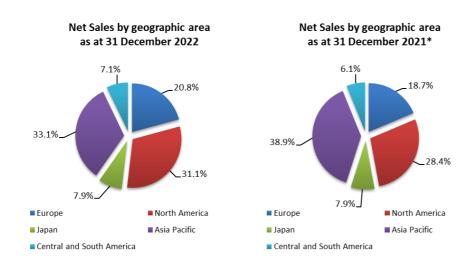




### Net Sales by geographic area as of 31 December 2022

(In thousands of Euro)	2022	% on Net sales	2021*	% on Net sales	% Change	at constant exchange rate % Change
Europe	261,800	20.8%	209,987	18.7%	24.7%	24.6%
North America	391,308	31.1%	319,929	28.4%	22.3%	8.8%
Japan	99,123	7.9%	88,595	7.9%	11.9%	18.9%
Asia Pacific	417,632	33.1%	437,999	38.9%	(4.7%)	(10.6%)
Central and South America	89,818	7.1%	69,235	6.1%	29.7%	14.7%
Net sales	1,259,681	100.0%	1,125,745	100.0%	11.9%	5.1%

<sup>\*</sup> For a better performance analysis, Net Sales by geographical area have been presented excluding Cash flow hedge effect on revenues; data for 2021 were restated only for comparative purpose.

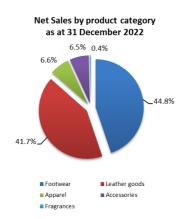


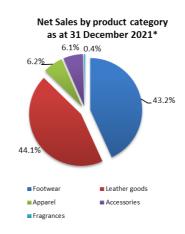


### Net Sales by product category as of 31 December 2022

(In thousands of Euro)	2022	% on Net sales	2021*	% on Net sales	% Change	at constant exchange rate % Change
Footwear	564,263	44.8%	486,488	43.2%	16.0%	8.0%
Leather goods	525,520	41.7%	495,886	44.1%	6.0%	0.1%
Apparel	83,672	6.6%	69,898	6.2%	19.7%	13.9%
Accessories	81,670	6.5%	69,166	6.1%	18.1%	12.3%
Fragrances	4,556	0.4%	4,307	0.4%	5.8%	(2.4%)
Net sales	1,259,681	100.0%	1,125,745	100.0%	11.9%	5.1%

<sup>\*</sup> For a better performance analysis, Net Sales by product category have been presented excluding Cash flow hedge effect on revenues; data for 2021 were restated only for comparative purpose.







### **Consolidated results for Salvatore Ferragamo Group**

### Consolidated income statement as of 31 December 2022

(In thousands of Euro)	2022	% on Revenue	2021	% on Revenue	% Change
Revenue from contracts with customers	1,248,907	99.8%	1,133,159	99.8%	10.2%
Rental income investment properties	2,901	0.2%	2,361	0.2%	22.9%
Revenues	1,251,808	100.0%	1,135,520	100.0%	10.2%
Cost of goods sold	(350,693)	(28.0%)	(354,576)	(31.2%)	(1.1%)
Gross profit	901,115	72.0%	780,944	68.8%	15.4%
Style, product development and logistics costs	(49,263)	(3.9%)	(40,908)	(3.6%)	20.4%
Sales & distribution costs	(453,167)	(36.2%)	(407,844)	(35.9%)	11.1%
Marketing & communication costs	(92,064)	(7.4%)	(66,379)	(5.8%)	38.7%
General and administrative costs	(168,819)	(13.5%)	(126,304)	(11.1%)	33.7%
Other operating costs	(29,024)	(2.3%)	(22,714)	(2.0%)	27.8%
Other income	19,160	1.5%	26,685	2.4%	(28.2%)
Total operating costs (net of other income)	(773,177)	(61.8%)	(637,464)	(56.1%)	21.3%
Operating profit	127,938	10.2%	143,480	12.6%	(10.8%)
Net financial charges	(26,776)	(2.1%)	(20,862)	(1.8%)	28.3%
Profit before taxes	101,162	8.1%	122,618	10.8%	(17.5%)
Income taxes	(35,810)	(2.9%)	(36,289)	(3.2%)	(1.3%)
Profit from continuing operations	65,352	5.2%	86,329	7.6%	(24.3%)
Net profit /(loss) from discontinued operation, net of tax	-	-	(5,192)	(0.5%)	na
Net profit/(loss) for the Period	65,352	5.2%	81,137	7.1%	(19.5%)
Net profit/(loss) - Group	69,609	5.6%	78,647	6.9%	(11.5%)
Net profit/(loss) - minority interests	(4,257)	(0.3%)	2,490	0.2%	na
EBITDA (*)	298,900	23.9%	304,529	26.8%	(1.8%)

<sup>(\*)</sup> EBITDA is operating profit before amortization and depreciation and write-downs of tangible/intangible assets and Right of use assets. EBITDA so defined is a parameter used by the management to monitor and assess the operating performance and is not identified as an accounting measurement under IFRS and, therefore, must not be considered as an alternative measurement to assess Group performance. Since the composition of EBITDA is not regulated by reference accounting standards, the determination criterion applied by the Group may differ from that adopted by others and therefore may not be comparable.



### Summary of consolidated statement of financial position as of 31 December 2022

(In thousands of Euro)	31 December	31 December	%
	2022	2021	Change
Property, plant and equipment	191,564	186,854	2.5%
Investment property	27,747	30,223	(8.2%)
Right of use assets	479,724	500,047	(4.1%)
Goodwill	6,679	6,679	-
Intangible assets with definite useful life	34,903	33,423	4.4%
Inventories and Right of return assets	281,026	279,790	0.4%
Trade receivables	94,490	112,670	(16.1%)
Trade payables and Refund liabilities	(184,116)	(193,102)	(4.7%)
Other non current assets/(liabilities), net	78,489	78,321	0.2%
Other current assets/(liabilities), net	(31,023)	(24,543)	26.4%
Net invested capital	979,483	1,010,362	(3.1%)
Group shareholders' equity	751,810	764,313	(1.6%)
Minority interests	23,599	21,566	9.4%
Shareholders' equity (A)	775,409	785,879	(1.3%)
Net financial debt/(surplus) (B) (1)	204,074	224,483	(9.1%)
Total sources of financing (A+B)	979,483	1,010,362	(3.1%)
Net financial debt/(surplus) (B)	204,074	224,483	(9.1%)
Lease Liabilities (C)	575,323	597,242	(3.7%)
Net financial debt /(surplus) adjusted (B-C) (2)	(371,249)	(372,759)	(0.4%)
Net financial debt /(surplus) adjusted/ Shareholders' equity	(47.9%)	(47.4%)	

<sup>(1)</sup> The Net financial debt/(surplus) is calculated as the sum of Current and non current interest-bearing loans and borrowings plus Current and non current Lease Liabilities and Other current and non current financial liabilities including the negative fair value of derivatives (non-hedge component), net of Cash and cash equivalents and Other current financial assets, including the positive fair value of derivatives (non-hedge component).

<sup>(2)</sup> The Net financial debt/(surplus) adjusted is calculated as the Net financial debt/(surplus) excluding Current and non current Lease Liabilities.



### Consolidated Net financial position as of 31 December 2022

(In thousands of Euro)	31 December	31 December	Change
	2022	2021	2022 vs 2021
A. Cash	300,312	471,808	(171,496)
B. Cash equivalents	91,042	39,988	51,054
C. Other current financial assets	10,255	596	9,659
D. Current financial assets (A+B+C)	401,609	512,392	(110,783)
E. Current financial debt (including debt instruments)	30,360	53,955	(23,595)
F. Current portion of non current financial debt	106,586	132,174	(25,588)
G. Current financial debt (E+F)	136,946	186,129	(49,183)
H. Current financial debt, net (G-D)	(264,663)	(326,263)	61,600
I. Non current financial debt (excluding debt instruments)	468,737	550,746	(82,009)
J. Debt instruments	-	-	-
K. Trade payables and other current debts	-	-	-
L. Non-current financial debt (I+J+K)	468,737	550,746	(82,009)
M. Net financial debt (H+L)	204,074	224,483	(20,409)
(In thousands of Euro)	31 December	31 December	Change
	2022	2021	2022 vs 2021
Net financial debt/(surplus) (a)	204,074	224,483	(20,409)
Non current lease liabilities	468,737	487,230	(18,493)
Current lease liabilities	106,586	110,012	(3,426)
Lease liabilities (b)	575,323	597,242	(21,919)
Net financial debt/(surplus) adjusted (a-b)	(371,249)	(372,759)	1,510



### Consolidated statement of cash flows as of 31 December 2022

(In thousands of Euro)	2022	2021
Net profit / (loss) for the period	65,352	81,137
Depreciation, amortization and write down of property, plant and equipment, intangible assets, investment properties	50,652	52,796
Depreciation of Right of use assets	120,310	110,376
Income Taxes	35,810	36,451
Net change in provision for employee benefit plans	(239)	(1,114)
Loss/(gain) on disposal of tangible and intangible assets	1,334	707
Net Interest expenses/income and Interest on lease liabilities	14,091	14,527
Other non cash items	2,270	(5,917)
Net change in net working capital	10,793	122,983
Net change in other assets and liabilities	(863)	1,293
Income Taxes paid	(18,513)	(22,709)
Net Interest expenses/income and Interest on lease liabilities paid	(13,925)	(14,399)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	267,072	376,131
Purchase of tangible assets	(41,608)	(36,800)
Purchase of intangible assets	(14,255)	(7,689)
Proceeds from the sale of tangible and intangible assets	-	98
Proceeds from the sales of discontinued operations, net of cash disposed	-	17,128
Purchase of Arts S.r.l. and Aura1 S.r.l. deferred consideration	-	(3,629)
Net change in other current financial assets	(9,999)	-
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(65,862)	(30,892)
Net change in financial receivables	-	291
Net change in financial payables	(109,265)	(47,152)
Repayment of lease liabilities	(114,610)	(100,669)
Payment of dividends	(56,733)	-
Purchase of Treasury shares	(42,670)	(12,756)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(323,278)	(160,286)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(122,068)	184,953
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	511,796	327,880
Net increase / (decrease) in cash and cash equivalents	(122,068)	184,953
Net effect of translation of foreign currencies	1,626	(1,037)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	391,354	511,796
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	267,072	376,131
Repayment of lease liabilities	(114,610)	(100,669)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES ADJUSTED (*)	152,462	275,462

<sup>(\*)</sup> Net cash provided by (used in) operating activities adjusted is calculated as Net cash provided by (used in) operating activities net of the Repayment of lease liabilities (showed in the Net Cash provided by (used in) financing activities).



On the following pages, the income statement, the summary of statement of financial position, the net financial position and the cash flow statement of the Salvatore Ferragamo S.p.A as of 31 December 2022.

# Salvatore Ferragamo S.p.A. Income statement as of 31 December 2022

(In thousands of Euro)	2022	% of revenues	2021	% of revenues	% Changes
Revenue from contracts with customers	740,234	100.0%	564,003	100.0%	31.2%
Change in inventories of finished products	8,033	1.1%	(21,823)	(3.9%)	(136.8%)
Costs for raw materials, goods and consumables	(190,138)	(25.7%)	(150,135)	(26.6%)	26.6%
Costs for services	(269,309)	(36.4%)	(202,286)	(35.9%)	33.1%
Personnel costs	(98,425)	(13.3%)	(70,173)	(12.4%)	40.3%
Amortization, depreciation and write-downs	(39,288)	(5.3%)	(40,206)	(7.1%)	(2.3%)
Other operating costs	(29,752)	(4.0%)	(34,894)	(6.2%)	(14.7%)
Other income and revenues	22,519	3.0%	15,709	2.8%	43.4%
Total costs (net of other income)	(596,360)	(80.6%)	(503,808)	(89.3%)	18.4%
Operating profit	143,874	19.4%	60,195	10.7%	139.0%
Financial income (charges)	(18,165)	(2.5%)	(9,043)	(1.6%)	100.9%
Profit before taxes	125,709	17.0%	51,152	9.1%	145.8%
Income taxes	(36,470)	(4.9%)	(11,482)	(2.0%)	217.6%
Profit from continuing operations	89,239	12.1%	39,670	7.0%	125.0%
Net profit /(loss) from discontinued operation	-	-	(6,870)	(1.2%)	na
Net profit/(loss) for the period	89,239	12.1%	32,800	5.8%	172.1%
EBITDA (*)	183,162	24.7%	100,401	17.8%	82.4%

<sup>(\*)</sup> EBITDA is operating profit before amortization and depreciation and write-downs of tangible/intangible assets and Right of use assets. EBITDA so defined is a parameter used by the management to monitor and assess the operating performance and is not identified as an accounting measurement under IFRS and, therefore, must not be considered as an alternative measurement to assess Company's performance. Since the composition of EBITDA is not regulated by reference accounting standards, the determination criterion applied by the Company may differ from that adopted by others and therefore may not be comparable.



# Salvatore Ferragamo S.p.A. Summary of statement of financial position as of 31 December 2022

(In thousands of Euro)	31 December	31 December	
	2022	2021	% Change
Property, plant and equipment	94,978	97,703	(2.8%)
Right of use assets	117,210	104,744	11.9%
Goodwill	6,679	6,679	-
Intangible assets with definite useful life	32,815	31,646	3.7%
Inventories and Right of return assets	86,032	92,274	(6.8%)
Trade receivables	161,114	165,077	(2.4%)
Trade payables and Refund liabilities	(166,041)	(168,232)	(1.3%)
Other non current assets/(liabilities), net	117,838	115,813	1.7%
Other current assets/(liabilities), net	(28,620)	(13,575)	110.8%
Net invested capital	422,005	432,129	(2.3%)
Shareholders' equity (A)	674,881	665,822	1.4%
Net financial debt/(surplus) (B) (1)	(252,876)	(233,693)	8.2%
Total sources of financing (A+B)	422,005	432,129	(2.3%)
Net financial debt/(surplus) (B)	(252,876)	(233,693)	8.2%
Lease Liabilities (C)	125,925	111,629	12.8%
Net financial debt (surplus) adjusted (B-C) (2)	(378,801)	(345,322)	9.7%
Net financial debt (surplus)adjusted /Shareholders' equity	(56.1%)	(51.9%)	

<sup>(1)</sup> The Net financial debt is calculated as the sum of Current and non current interest-bearing loans and borrowings plus Current and non current Lease Liabilities and Other current and non current financial liabilities including the negative fair value of derivatives (non-hedge component), net of Cash and cash equivalents and Other current financial assets, including the positive fair value of derivatives (non-hedge component).

<sup>(2)</sup> The Net financial debt/(surplus) adjusted is calculated as the Net financial debt net of Current and non current Lease Liabilities.



# Salvatore Ferragamo S.p.A. Net financial position as of 31 December 2022

(In thousands of Euro)	31 December	31 December	Change
	2022	2021	2022 vs 2021
A. Cash	183,833	331,105	(147,272)
B. Cash equivalents	85,000	25,000	60,000
C. Other current financial assets	132,454	98,903	33,551
D. Current financial assets (A+B+C)	401,287	455,008	(53,721)
E. Current financial debt (including debt instruments)	36,737	35,513	1,224
F. Current portion of non current financial debt	-	37,339	(37,339)
G. Current financial debt (E+F)	36,737	72,852	(36,115)
H. Current financial debt, net (G-D)	(364,550)	(382,156)	17,606
I. Non current financial debt (excluding debt instruments)	111,674	148,463	(36,789)
J. Debt instruments	-	-	-
K. Trade payables and other current debts	-	-	-
L. Non-current financial debt (I+J+K)	111,674	148,463	(36,789)
M. Net financial debt (H+L)	(252,876)	(233,693)	(19,183)
(In thousands of Euro)	31 December	31 December	Change
	2022	2021	2022 vs 2021
Net financial debt/(surplus) (a)	(252,876)	(233,693)	(19,183)
Non current lease liabilities	111,674	96,452	15,222
Current lease liabilities	14,251	15,177	(926)
Lease liabilities (b)	125,925	111,629	14,296
Net financial debt/(surplus) adjusted (a-b)	(378,801)	(345,322)	(33,479)



### Salvatore Ferragamo S.p.A.

### Statement of cash flows as of 31 December 2022

(In thousands of Euro)	2022	2021
Net profit / (loss) for the period	89,239	32,800
Depreciation, amortization and write down of property, plant and equipment and intangible asset	s 22,321	26,152
Depreciation of Right of use assets	16,967	16,177
Income Taxes	36,470	11,644
Net change in provision for employee benefit plans	(390)	(1,233)
Loss/(gain) on disposal of tangible and intangible assets	3	48
Net interest expenses/ (income) and Interest on lease liabilities	1,583	2,345
Dividends from investments in subsidiaries	(11,212)	(10,564)
Write-down / (revaluation) of investments in subsidiaries	14,536	10,837
Other non cash items	9,731	(204)
Net change in net working capital	5,939	37,861
Net change in other assets and liabilities	6,312	(7,235)
Income Taxes paid	(6,429)	(1,282)
Net interest expenses/ (income) and Interest on lease liabilities paid	(1,342)	(2,362)
Dividends received	11,212	10,564
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	194,940	125,548
Purchase of tangible assets	(8,361)	(5,062)
Purchase of intangible assets	(12,459)	(7,290)
Acquisition of Arts S.r.l. and Aura 1 S.r.l. net of cash acquired	-	(3,629)
Proceeds from the sales of Parfums Italia S.r.l. net of cash disposed	_	17,128
Net change in financial receivables	(33,892)	54,345
Investments in subsidiaries	(25,551)	-
Proceeds from the sale of tangible and intangible assets	52	48
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(80,211)	55,540
Net change in financial payables	(87,784)	(17,457)
Repayment of lease liabilities	(14,814)	(14,819)
Payment of dividends	(56,733)	-
Purchase of Treasury shares	(42,670)	(12,757)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(202,001)	(45,033)
Net increase / (decrease) in cash and cash equivalents	(87,272)	136,055
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	356,105	212,453
Net increase / (decrease) in cash and cash equivalents	(87,272)	136,055
Cash and Cash Equivalents from Ferragamo Parfums S.p.A	_	7,597
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	268,833	356,105
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	194,940	125,548
Repayment of lease liabilities	(14,814)	(14,819)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES adjusted (*)	180,126	110,729
*) Net cash provided by (used in) operating activities adjusted is calculated as Net cash provided by (used in) of		

<sup>(\*)</sup> Net cash provided by (used in) operating activities adjusted is calculated as Net cash provided by (used in) operating activities net of the Repayment of lease liabilities (showed in the Net Cash provided by (used in) financing activities).

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