

FY 2022 RESULTS

Milan
09.03.2023



**FY 2022
Results
key takeaways**

24 consecutive quarters of growth

**Strong operating performance of our Italian regulated assets,
limiting impact of WACC review**

**DEPA Infrastructure contributing for 4 months. Started setting the
basis for its digital transformation**

**Investment in energy efficiency delivers impressive results
(ESCo's EBITDA 3.5x vs 2021)**

Almost no impact from raising rates thanks to financial structure

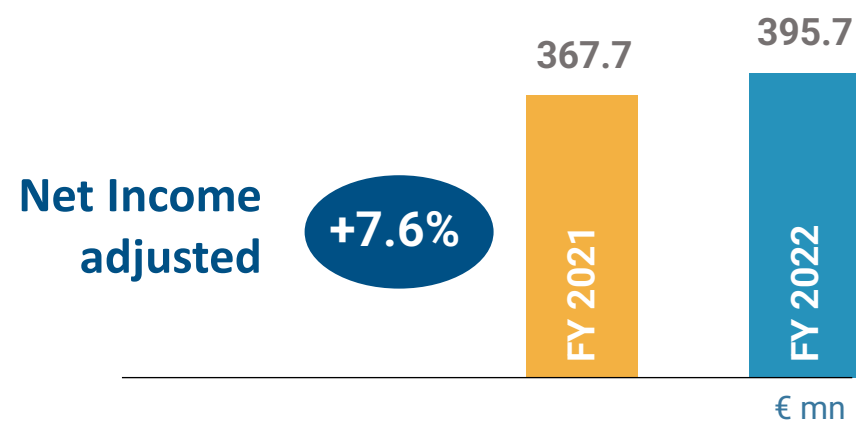
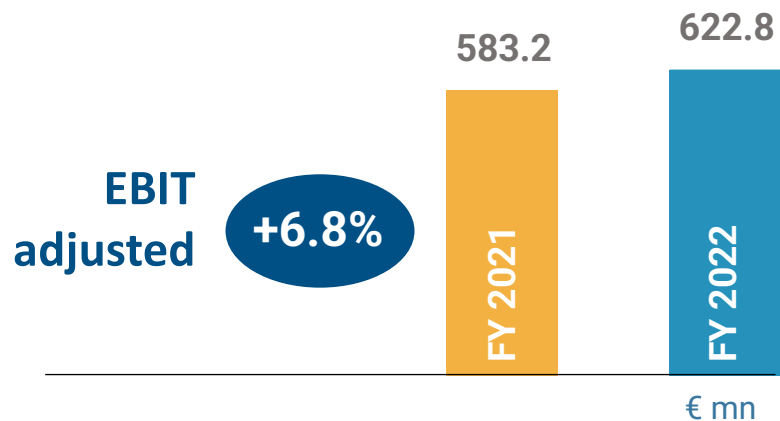
**Outstanding sustainability performances, confirming leadership
position**



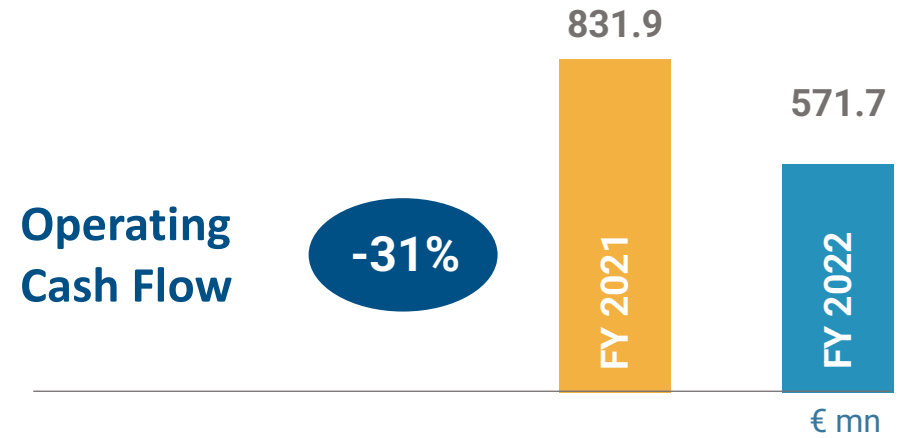
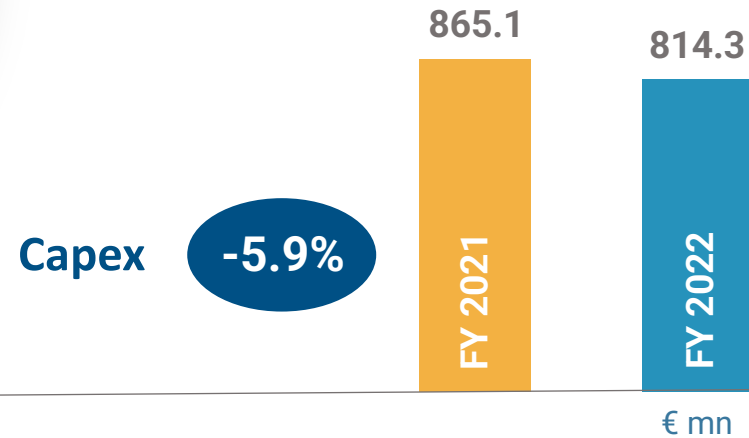
**Keep creating value for our shareholders
Dividend of 0.317€c /share**

FY 2022 Results key highlights

Italian operations well on track with guidance
DEPA Infrastructure contributes to the growth

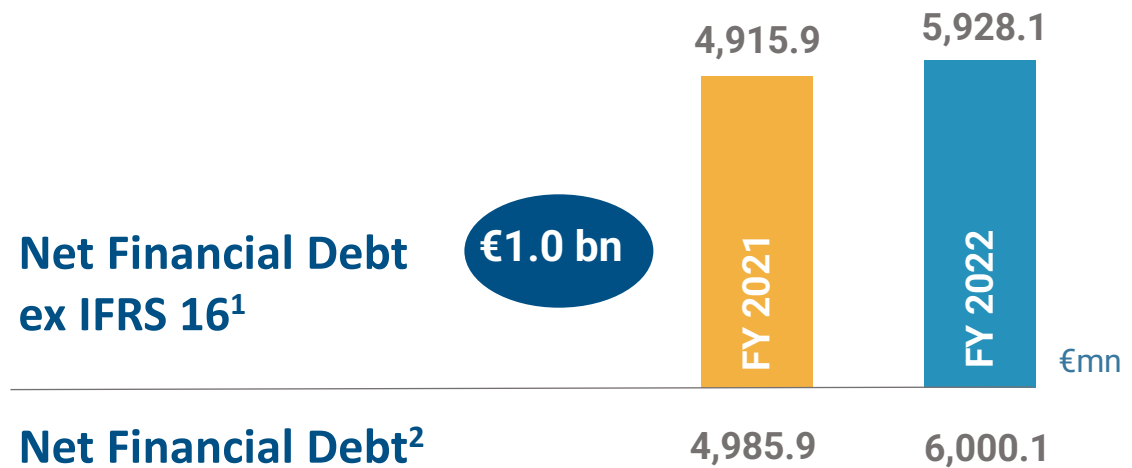


FY 2022 Results key highlights



Cashflow generation reflects working capital increase mainly due to Esco's growth and other temporary effects

Net Debt increase, led mainly by DEPA Infrastructure acquisition



Note: DEPA Infrastructure consolidated starting from 1st of September 2022; (1) operating leases ex IFRS 16 €72.0mn at the end of 2022 and €70.0mn at the end of 2021; (2) excludes pro-quota of shareholders' loan for €34.8mn subscribed by Phaeton Holding SA, Italgas' Newco minority shareholder, which is considered not to be financial debt

**FY 2022
Results**
main physical
data

With Greece, Italgas network exceeds 81,000 kilometres post M&A

	OPERATING HIGHLIGHTS (TOTAL)	OF WHICH ITALY (ex affiliates)	OF WHICH GREECE	OF WHICH AFFILIATES
Network length	81,309 km	71,915 km	7,491 km	1,903 km
Municipalities	2,044	1,843	140	61
Active Redelivery Points	7.959 mn	7.224 mn	0.582 mn	0.153 mn

**FY 2022
Results
capex**

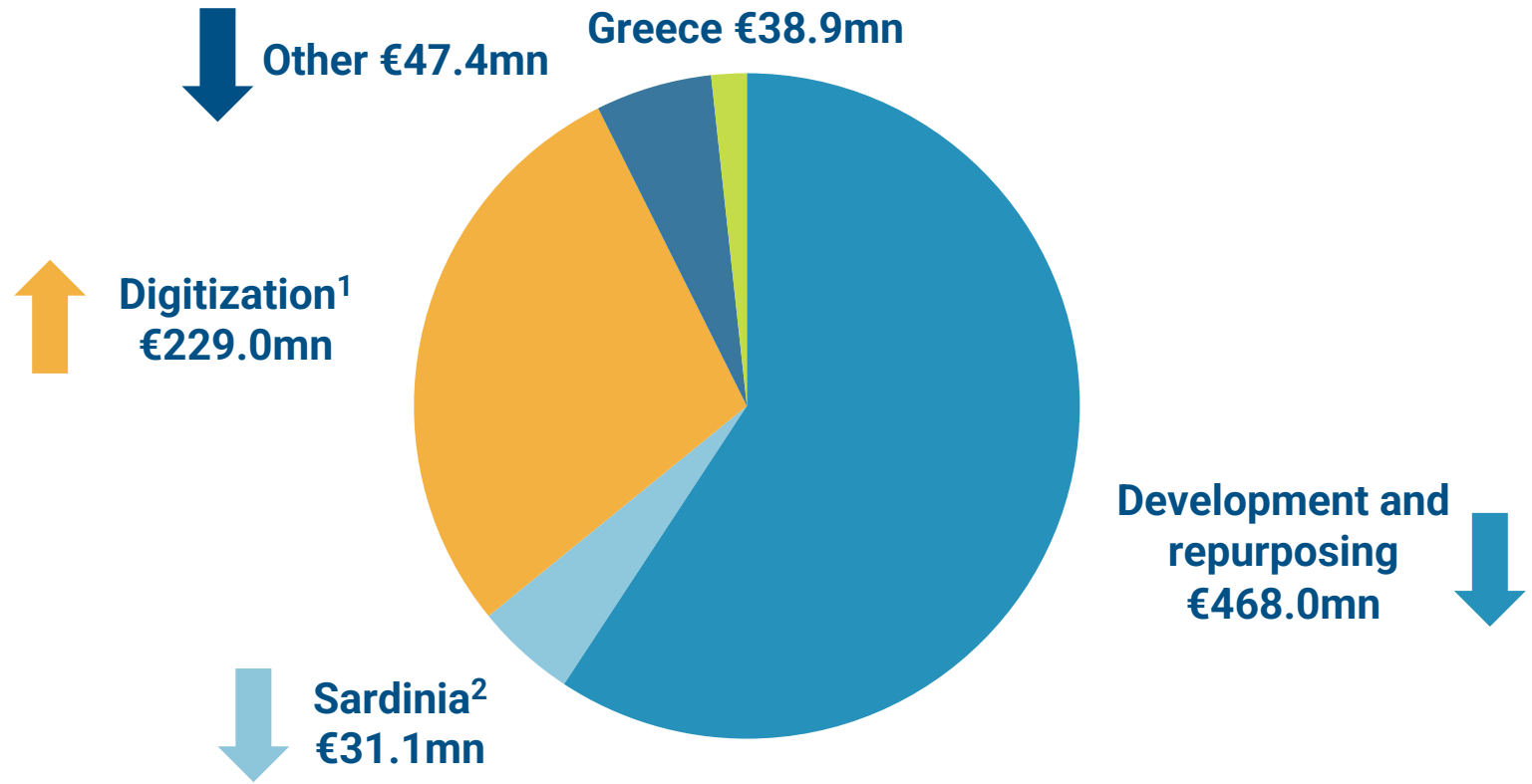
FY 2022 €814.3mn

First time contribution of DEPA

**532km of new network pipes in
Italy and Greece**

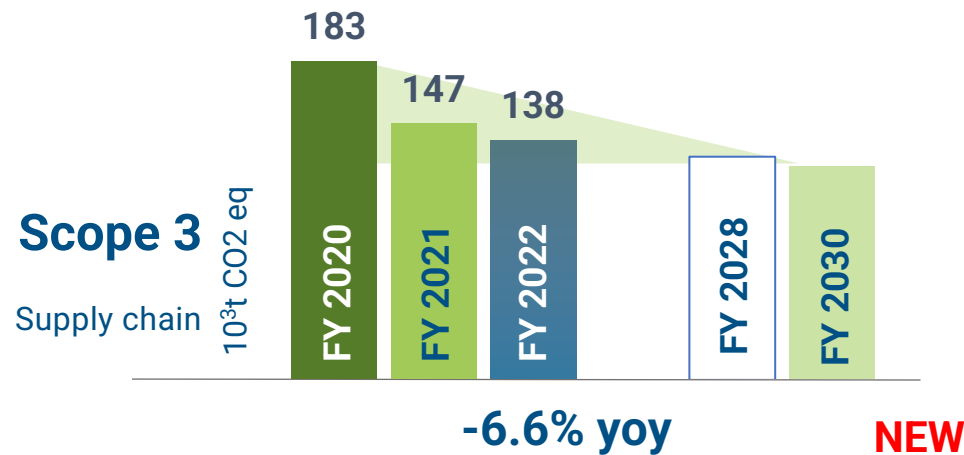
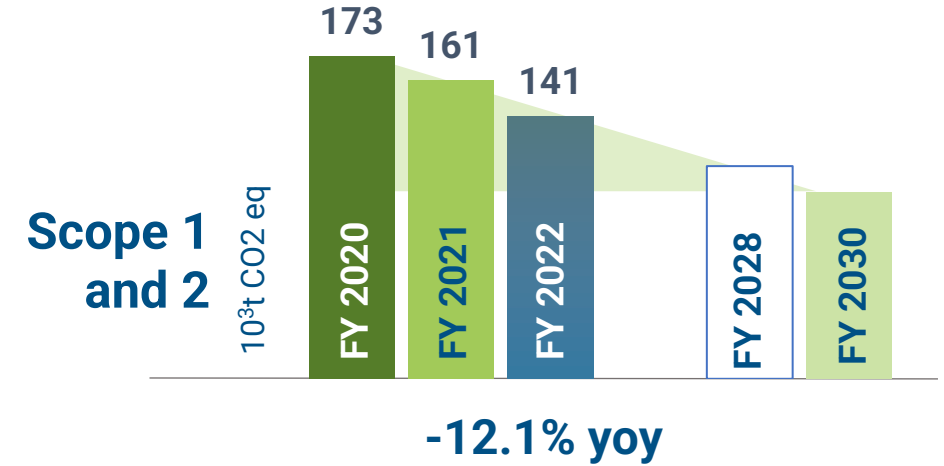
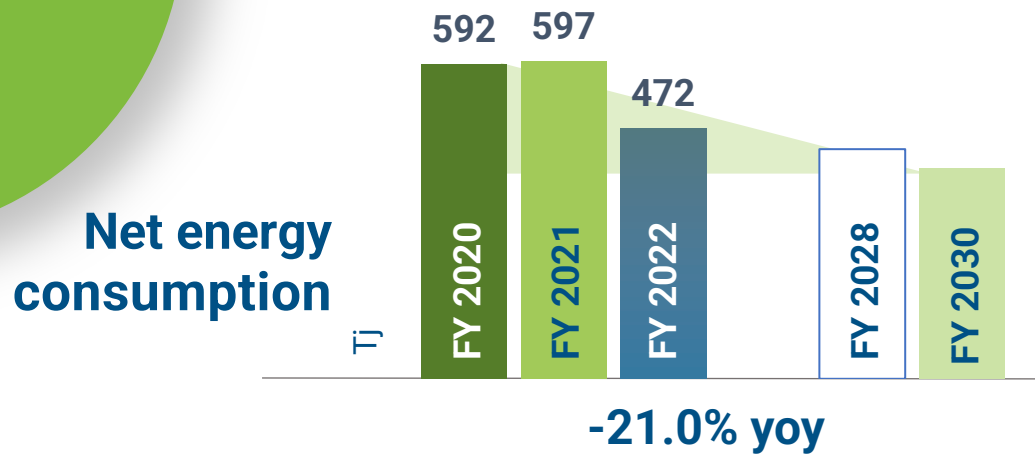
413k smart meters installed³

**13 small scale LNG storage and
regasification plants installed in
Sardinia⁴**



Note: capex including IFRS 16, total amounts; (1) including metering (2) new networks only;; (3) 372k in Italy of which 89k related to the replacement of traditional meters excluding affiliates; (4) bringing the total in operations to 66,;

ESG
strong
performance
In Italy



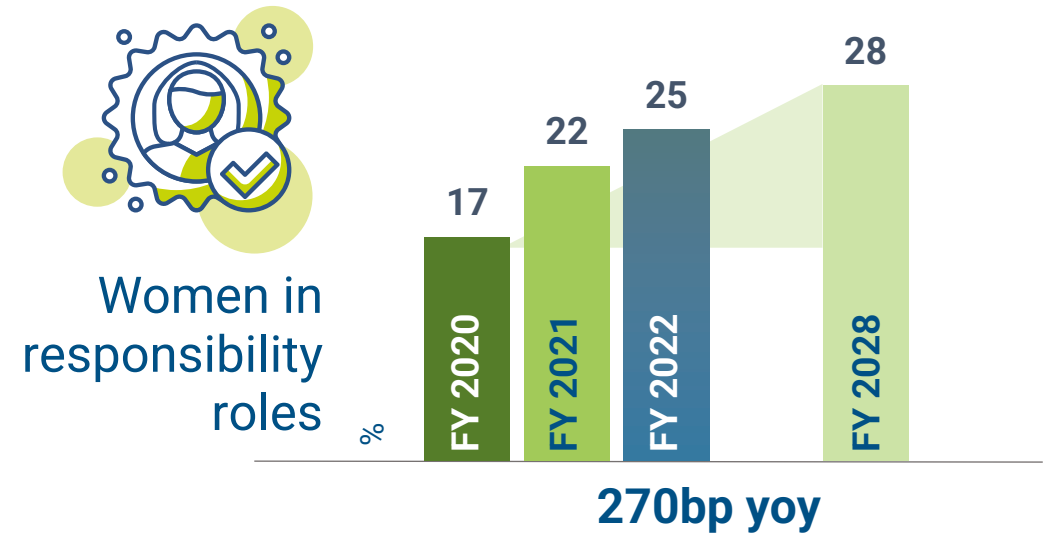
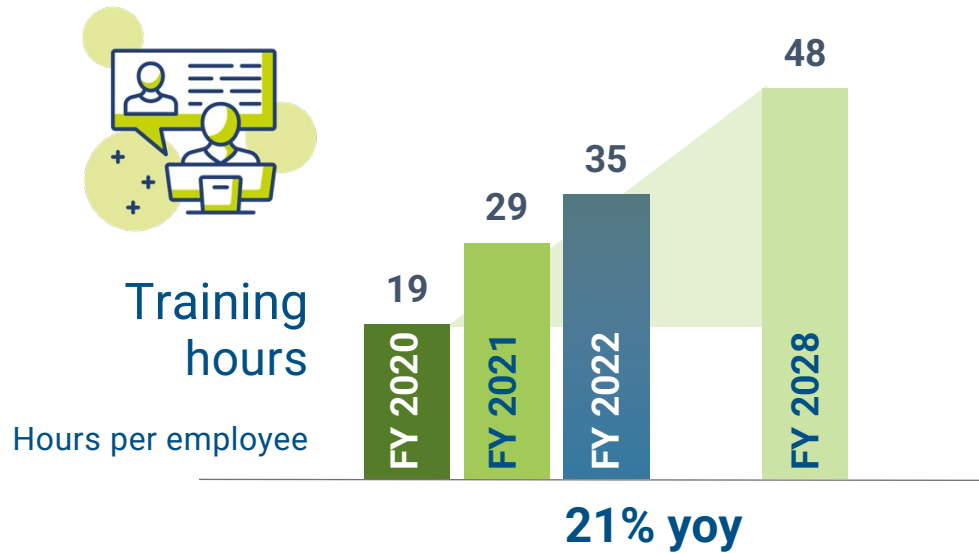
Progressing towards targets thanks to the initiatives put in place

- civil and industrial consumption efficiency scheme (net energy consumption)
- Picarro Gas leakage advanced search and network maintenance initiatives (Scope 1 and 2)
- supply chain engagement initiatives (Scope 3)

ESG social targets for Italy

People are a key assets of Italgas

- Upskilling and reskilling continue with a strong increase in hours of training, 26% of which on digitization related topics
- Growing female presence both on total workforce (17.8%) and responsibility roles (25%)



FY 2022 Results

	FY 2022 reported	FY 2022 adjusted	Change
<i>P&L, € mln</i>			
Total Revenues	1,555.9	1,537.3	18.6
Operating expenses	- 454.6	- 454.6	-
EBITDA	1,101.3	1,082.7	18.6
Depreciation & amortisation	- 459.9	- 459.9	-
EBIT	641.4	622.8	18.6
Net interest income (expenses)	- 56.3	- 56.3	-
Net income from associates	3.4	0.7	2.7
EBT	588.5	567.2	21.3
Income taxes	- 152.4	- 150.9	- 1.5
NET PROFIT before minorities	436.1	416.3	19.8
Minorities	- 28.8	- 20.6	- 8.2
NET PROFIT after minorities	407.3	395.7	11.6

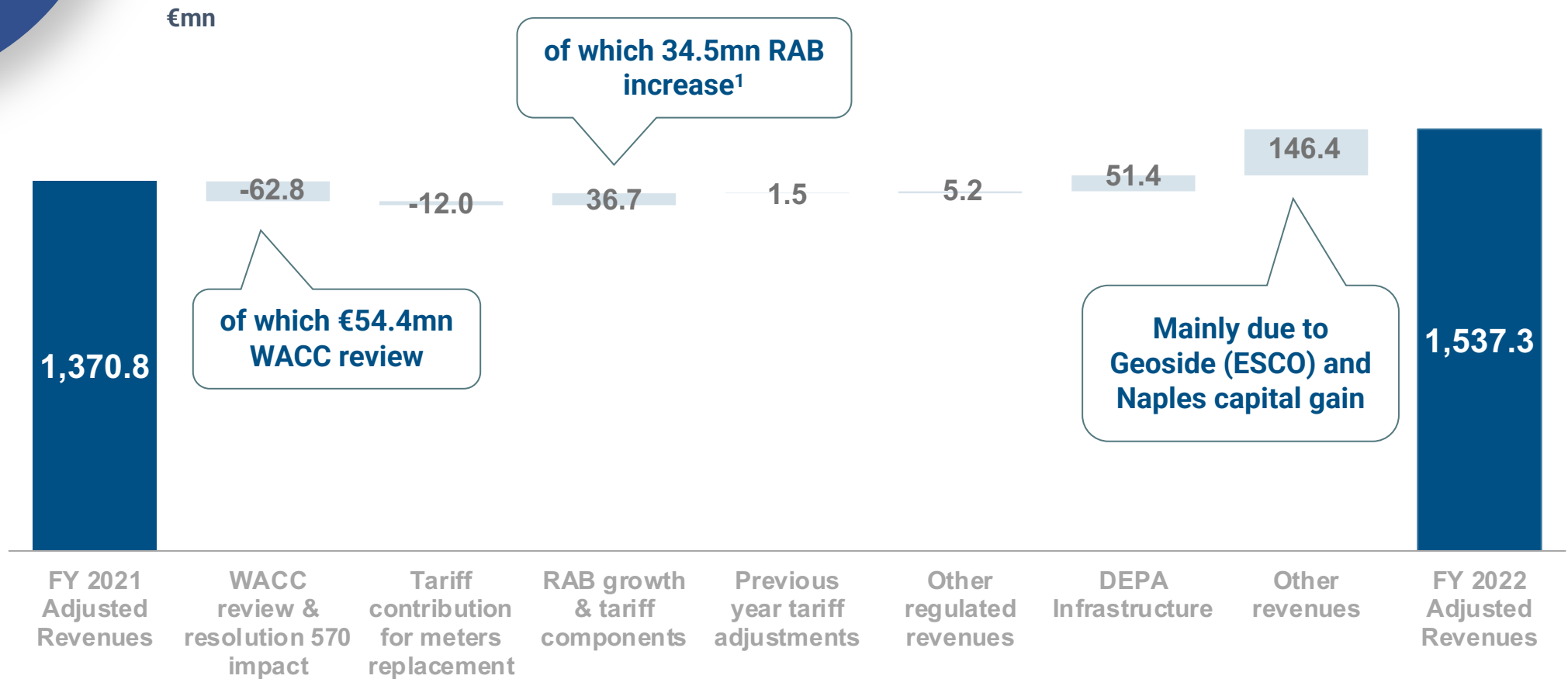
Capital gains and fair value adjustments related to non-recurring transactions

FY 2022 Results

	FY 2021 adjusted	FY 2022 adjusted	Change	
<i>P&L, € mln</i>				
Total Revenues	1,370.8	1,537.3	166.5	
Operating expenses	- 361.9	- 454.6	- 92.7	
EBITDA	1,008.9	1,082.7	73.8	↑ + 7.3%
Depreciation & amortisation	- 425.7	- 459.9	34.2	
EBIT	583.2	622.8	39.6	↑ + 6.8%
Net interest income (expenses)	- 54.0	- 56.3	- 2.3	
Net income from associates	2.5	0.7	- 1.8	
EBT	531.7	567.2	35.5	
Income taxes	- 143.4	- 150.9	- 7.5	
NET PROFIT before minorities	388.3	416.3	28.0	
Minorities	- 20.6	- 20.6	-	
NET PROFIT after minorities	367.7	395.7	28.0	↑ + 7.6%

Adjustments: 2021 post tax cost of bond buyback transaction for €4.9mn; 2022 Capital gains and fair value adjustments related to non-recurring transactions €11.6mn (post tax and post minorities)

Adjusted Revenues +12.1% yoy



Note: DEPA Infrastructure fully consolidated as of 1st September 2022; (1) Including Sardinia

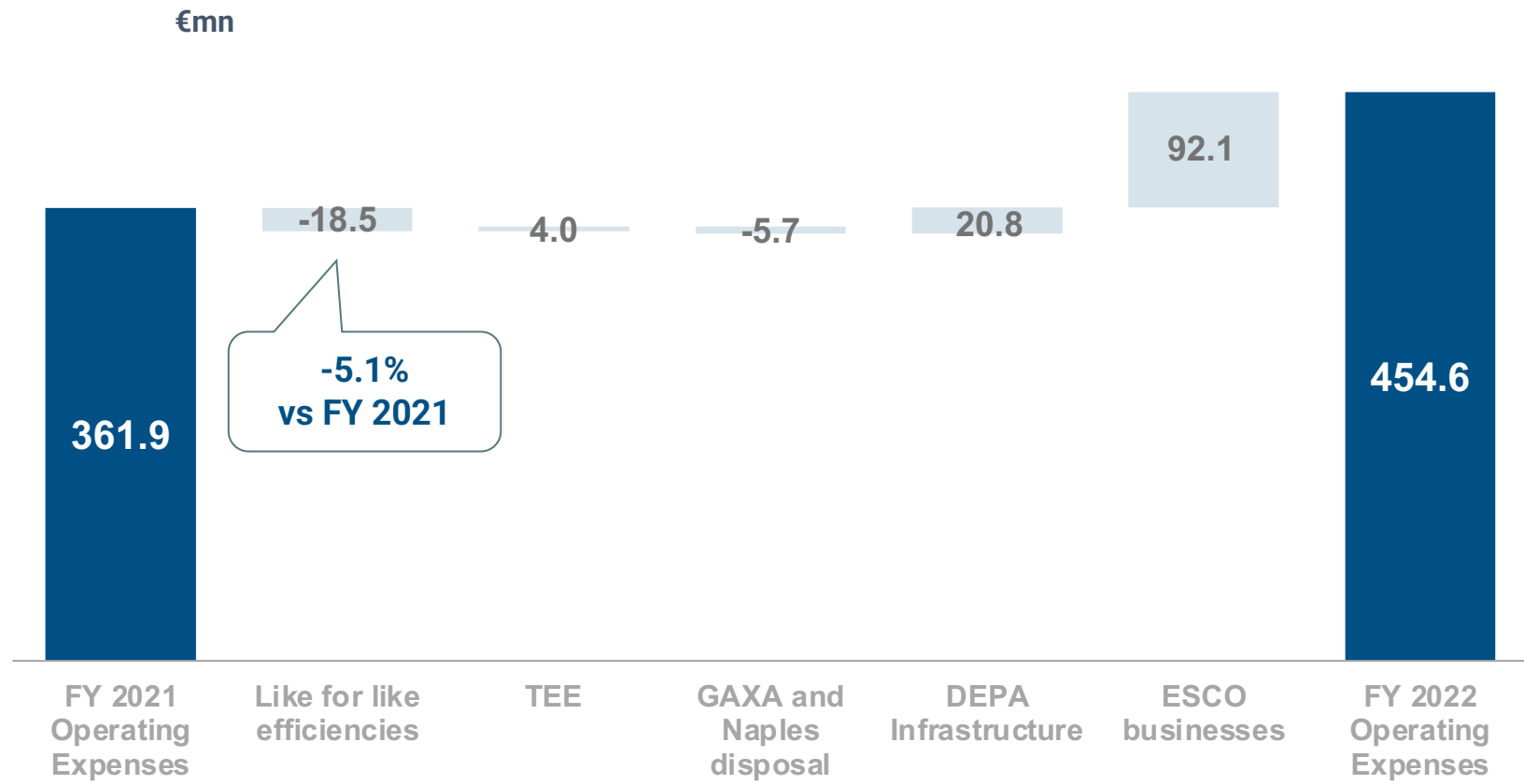
	FY 2021 adjusted	FY 2022 adjusted	Change
REVENUES, € mln			
Regulated revenues	1,294.5	1,263.1	- 31.4
Distribution	1,200.1	1,175.5	- 24.6
Tariff contribution for meters replacement	13.9	2.0	- 12.0
Other distribution revenues	80.5	85.7	5.2
Other revenues	76.3	222.8	146.4
DEPA Infrastructure¹	-	51.4	51.4
TOTAL REVENUES	1,370.8	1,537.3	166.4

(1) consolidated from 1st September 2022

FY 2022 Results



Operating expenses +25.6%



Note: DEPA Infrastructure consolidated from 1st September 2022

	FY 2021	FY 2022	Change
OPERATING EXPENSES, € mln			
Distribution fixed costs Italy	237.2	224.1	- 13.1
Net labour cost	137.9	139.5	1.6
Net external cost	99.3	84.5	- 14.8
Other activities	53.5	143.6	90.1
Net labour cost	5.3	6.9	1.6
Net external cost	48.2	136.7	88.5
Other costs	3.8	- 1.0	- 4.8
Tee	- 2.2	1.8	4.0
Concessions fees	69.6	65.4	- 4.2
DEPA Infrastructure¹	-	20.8	20.8
OPERATING EXPENSES	361.9	454.6	92.7

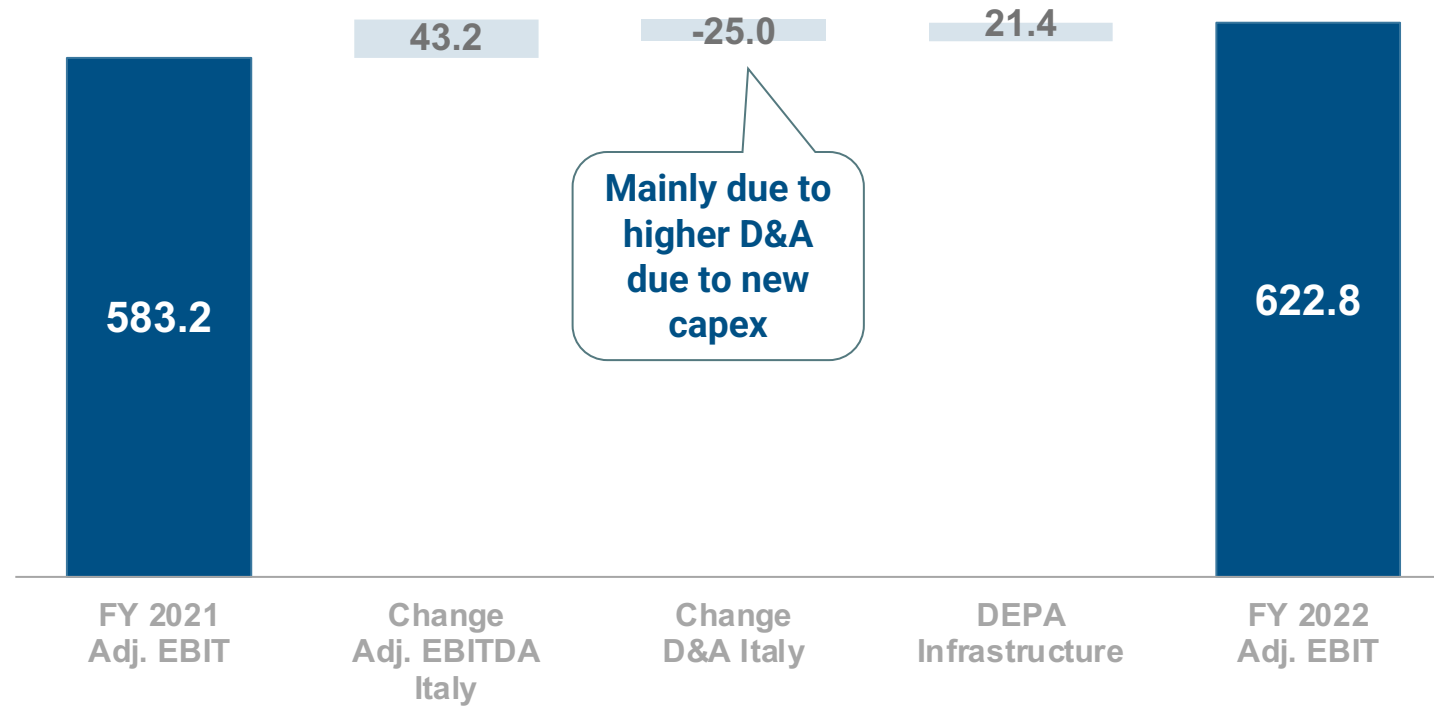
(1) consolidated from 1st September 2022

FY 2022 Results



Adjusted EBIT +6.8%

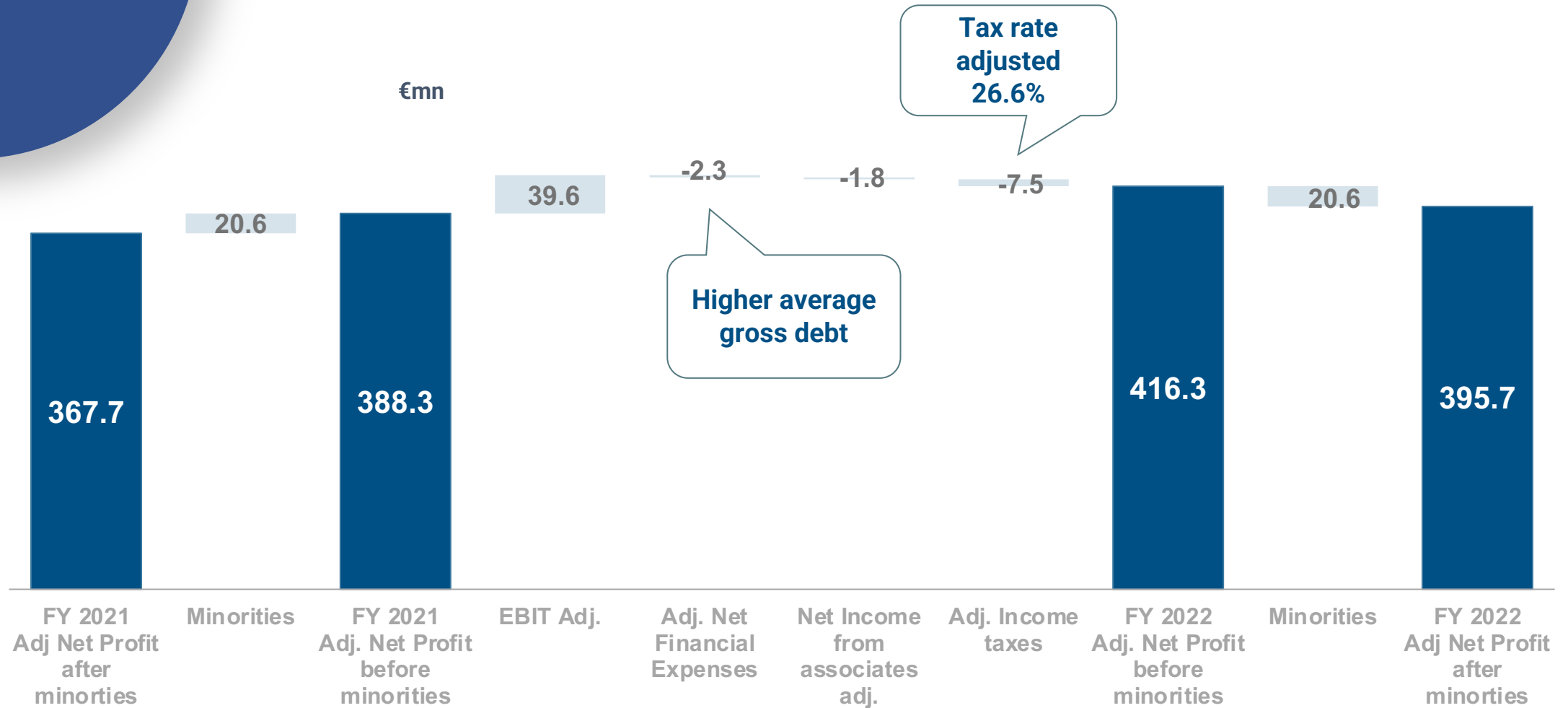
€mn



Note: DEPA Infrastructure consolidated from 1st September 2022

FY 2022 Results

Adjusted Net Profit +7.6%



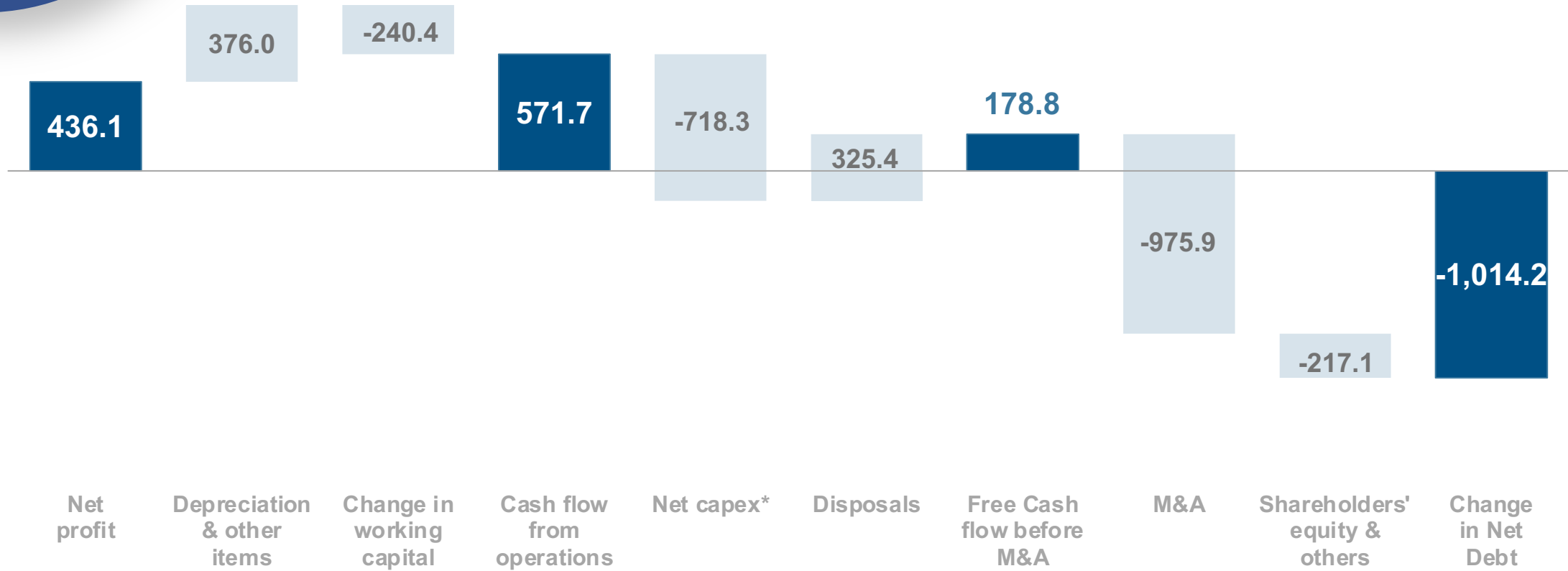
Adjustments: 2021 post tax cost of bond buyback transaction for €4.9mn; 2022 Capital gains and fair value adjustments related to non-recurring transactions €11.6mn (post tax and post minorities)

FY 2022 Results



Cash Flow

€mn



(*) excludes IFRS16 effects

FY 2022 Results debt structure

No major refinancing needs until 2024

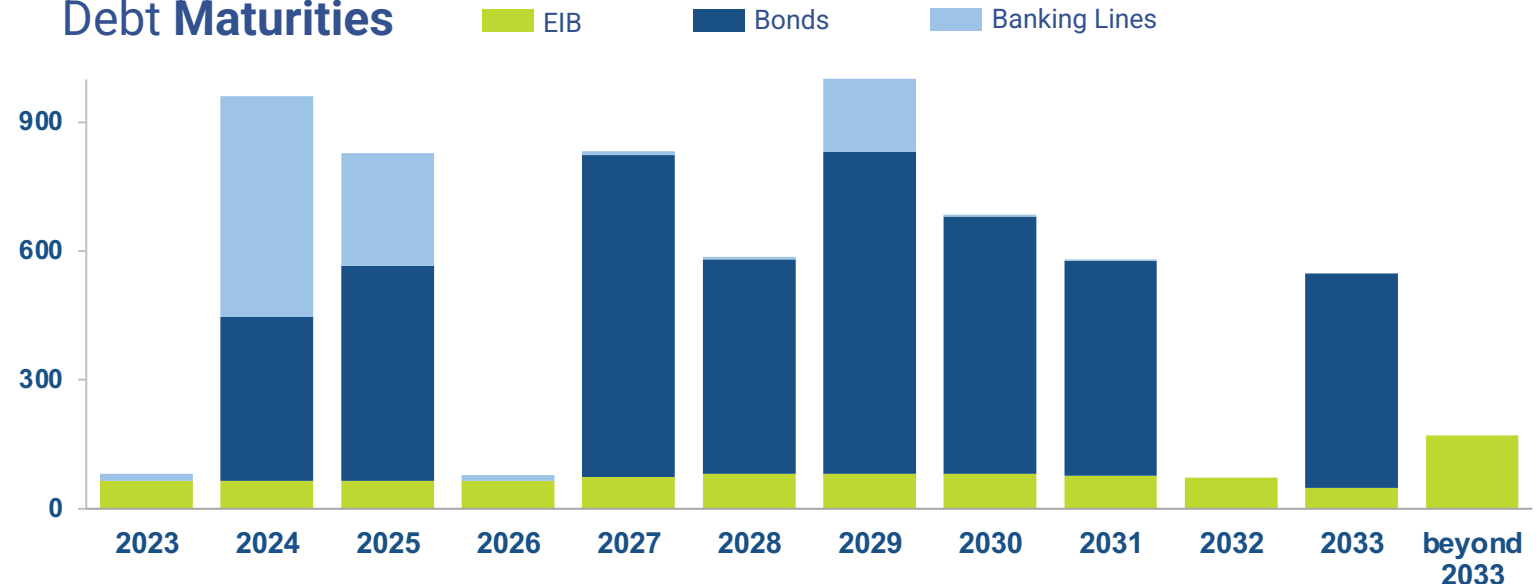
Liquidity currently >0.45bn to cover short term outflows and to keep an adequate buffer going forward

Average cost of debt <1% in FY 2022

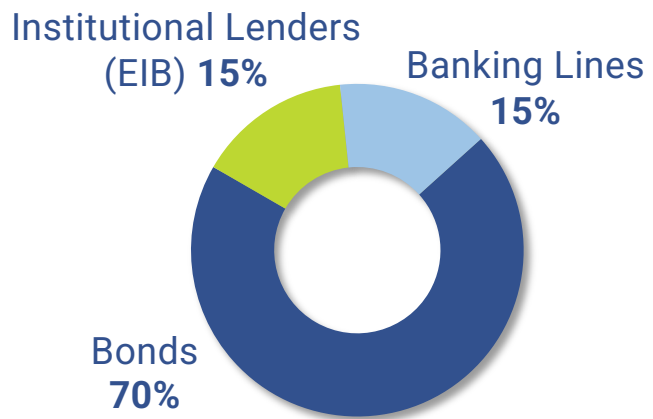
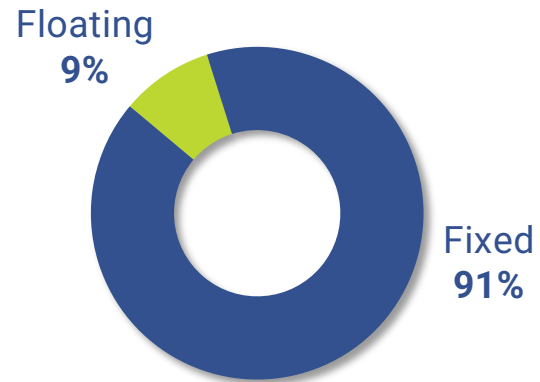
New EIB loan and DEPA Infrastructure's credit facilities signed in 3Q

Fitch and Moody's confirmed ratings in 2022

Debt Maturities



31/12/2022 Gross Debt Structure¹



(1) excluding IFRS16

FY 2022 Results Balance sheet

	31/12/21	31/12/22	Change
€ mln			
Net invested capital	7,128.4	8,390.7	1,262.3
Fixed capital	7,106.2	8,120.6	1,014.4
Tangible fixed assets	372.1	379.0	6.9
Net intangible fixed assets	6,938.1	7,975.5	1,037.4
Net payables investments	- 241.9	- 303.5	- 61.6
Equity-accounted and other investments	37.9	69.6	31.7
Net working capital	115.6	340.0	224.4
Provisions for employee benefits	- 95.6	- 69.9	25.7
Assets held for sale and directly related liabilities	2.2	-	- 2.2
Net financial debt¹	4,985.9	6,000.1	1,014.2
Financial debt for operating leases (IFRS 16)	70.0	72.0	2.0
Net financial debt ex operating leases	4,915.9	5,928.1	1,012.2
Shareholders' equity	2,142.5	2,390.6	248.1

(1) excludes pro-quota of shareholders' loan for €34.8mn subscribed by Phaeton Holding SA, Italgas' Newco minority shareholder, which is considered not to be financial debt

Shareholders' return

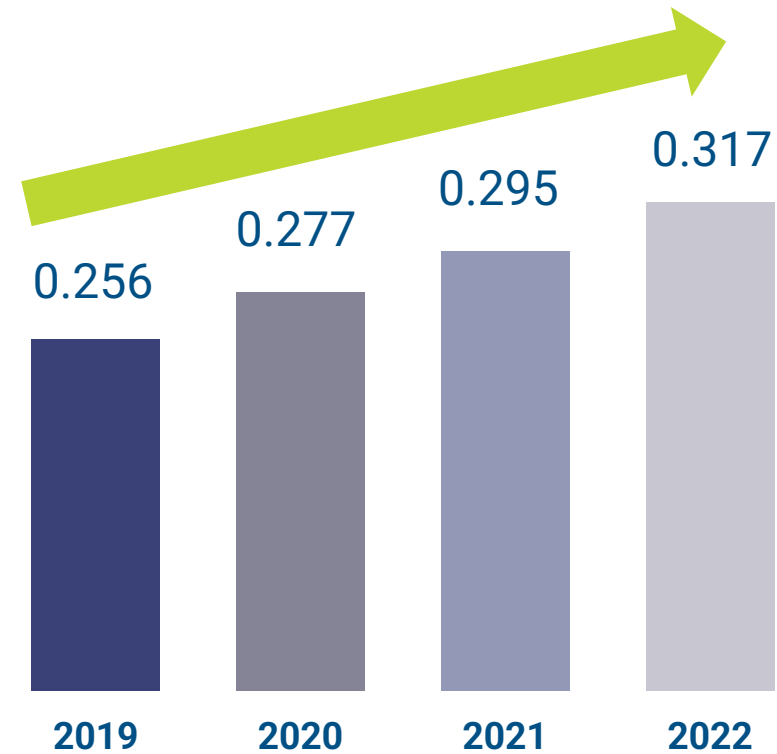
Allowing investors to benefit from business growth

Dividend proposal implies

7.5% growth vs 2021

and

7.4% growth CAGR 2019-22



Dividend per share (€)

2022 Dividend to be paid on 24 May 2022 (record date 23 May 2022) with ex dividend date 22 May 2022.



Q&A

Appendix



4Q 2021

4Q 2022

Change

P&L adjusted, € mln

	4Q 2021	4Q 2022	Change
Total Revenues	365.1	450.3	85.2
Operating expenses	- 105.2	- 153.0	- 47.8
EBITDA	259.9	297.3	37.4
Depreciation & amortisation	- 107.3	- 129.4	- 22.1
EBIT	152.6	167.9	15.3
Net interest income (expenses)	- 14.4	- 15.2	- 0.8
Net income from associates	0.1	- 2.7	- 2.8
EBT	138.4	150.0	11.6
Income taxes	- 37.0	- 38.5	- 1.5
NET PROFIT before minorities	101.3	111.5	10.2
Minorities	- 7.2	- 4.4	2.8
NET PROFIT after minorities	94.1	107.1	13.0

FY 2022 Results

1Q 2022

2Q 2022

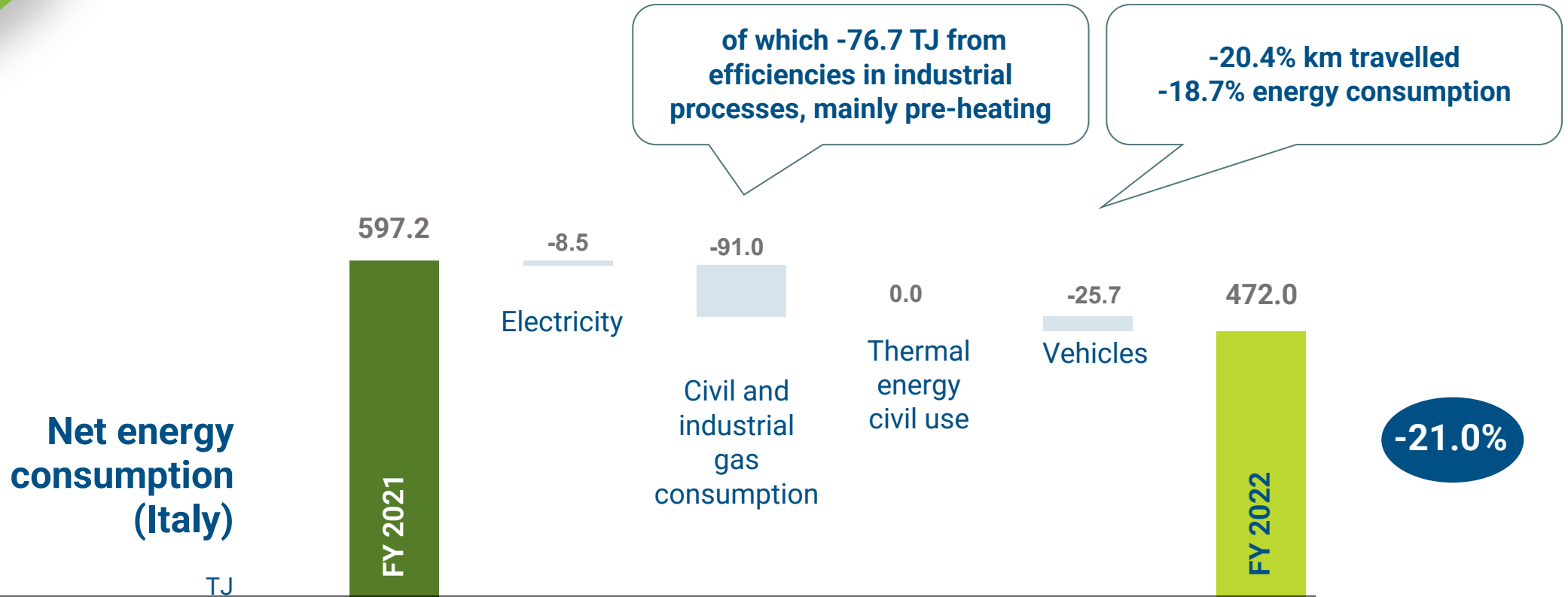
3Q 2022

4Q 2022

P&L adjusted, € mln

Total Revenues	354.0	353.4	379.8	450.3
Operating expenses	- 104.0	- 90.1	- 107.6	- 153.0
EBITDA	250.0	263.3	272.1	297.3
Depreciation & amortisation	- 108.1	- 109.2	- 113.2	- 129.4
EBIT	141.9	154.1	158.8	167.9
Net interest income (expenses)	- 14.0	- 12.4	- 14.7	- 15.2
Net income from associates	0.3	3.0	0.1	- 2.7
EBT	128.2	144.8	144.2	150.0
Income taxes	- 34.5	- 40.7	- 37.2	- 38.5
NET PROFIT before minorities	93.7	104.1	107.0	111.5
Minorities	- 4.8	- 4.7	- 6.7	- 4.4
NET PROFIT after minorities	88.9	99.4	100.3	107.1

FY 2022
Results ESG
Net energy
consumption

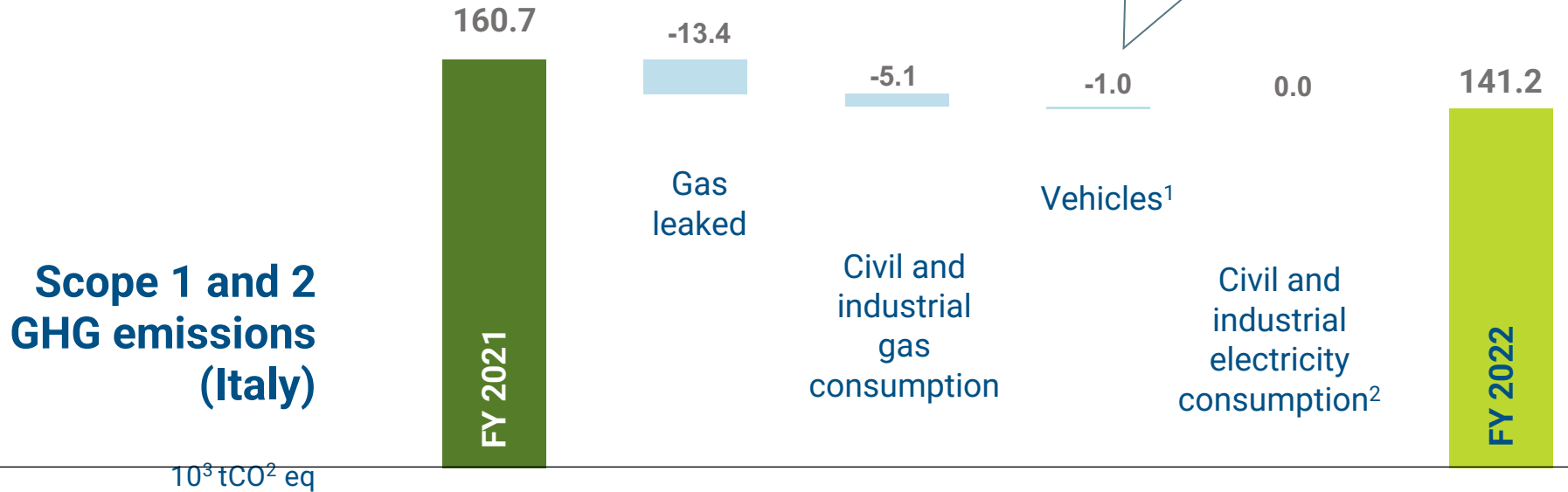


Note data refer to Italy only, in 2022 vehicles energy consumption includes only that from travels for work purpose only,

FY 2022 Results ESG GHG emissions



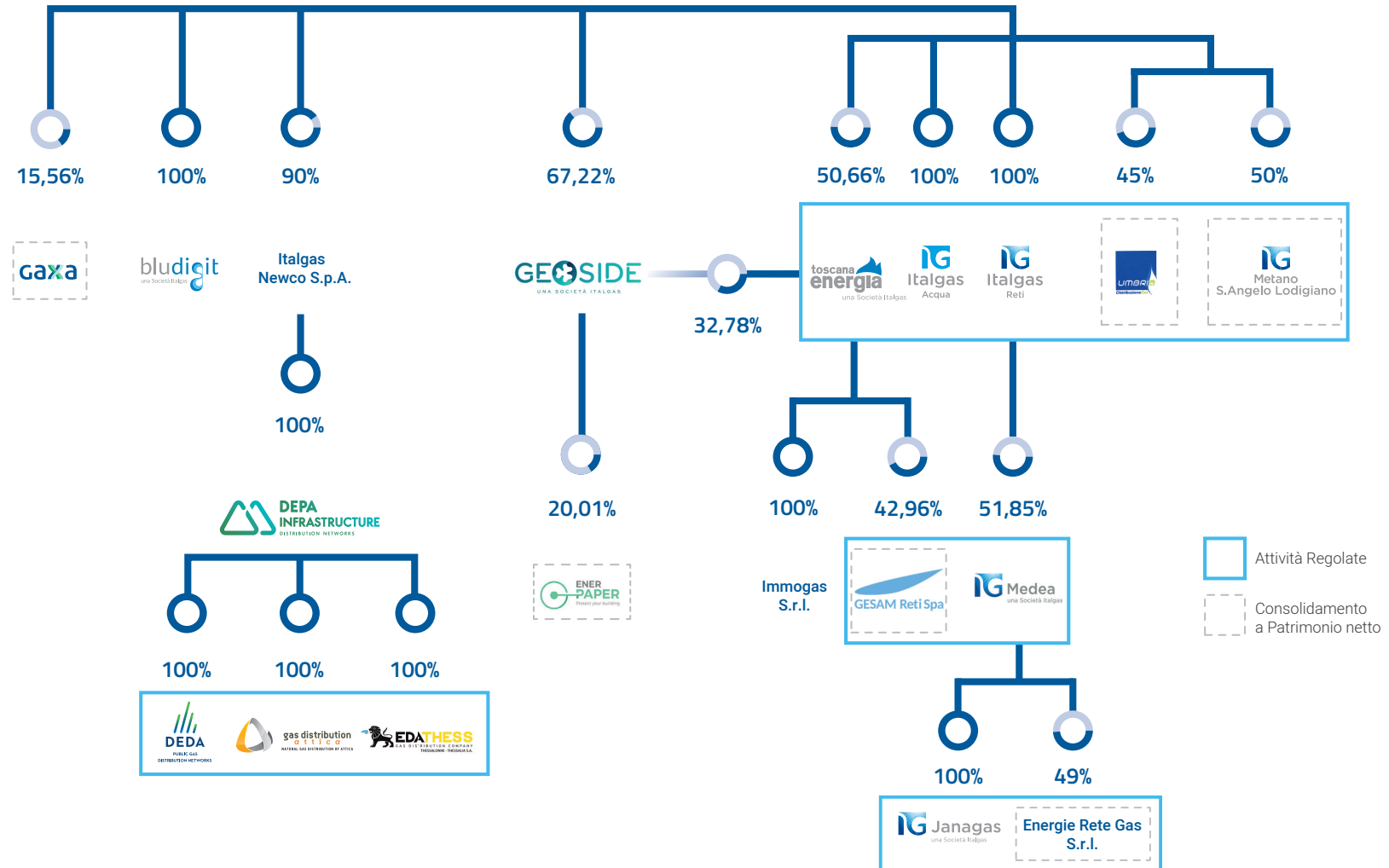
- 76,491 km inspected (+6.0%)
 - Gas leaked / km surveyed: 90.5 Smc/km (-15.2%)
 - Gas leaked / gas distributed: 0.087%
- Emissions trend (-15.6%) reflects less km travelled



-12.1%

Note data refer to Italy only, scope 2 market based; (1) in 2022 vehicles emissions include only those from travels for work purpose (2) Scope 2, consumption reduction and supply of renewable electricity (certified sources),.

IG Italgas



Attività Regolate
 Consolidamento a Patrimonio netto

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FY 2022 RESULTS

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