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Testo del comunicato			

Vedi allegato.



Landi Renzo: Board of Directors approves FY results as of December 31, 2022

The earning results prove that the Group's business is highly resilient, and that, notwithstanding the external factors linked to a challenging market scenario, it has managed to maintain its overall market share, increasing turnover in the Clean Tech Solutions segment and particularly growth in the contribution of hydrogen and biomethane

The management team was renewed and the organisational structure was strengthened in order to reach the goals of consolidation and growth in target markets.

- **Consolidated revenues** amounted to €306,297 thousand, up (+26.6%) by €64,303 thousand over the same period of the previous year. On a like-for-like consolidation basis, consolidated revenues increased by approx. 10.1% over the previous year.
- Adjusted EBITDA was equal to €15,257 thousand, up 4.4% from €14,614 thousand over the same period of the previous year; EBITDA was €11,044 thousand (€12,615 thousand as of December 31, 2021), including non-recurring costs amounting to €4,213 thousand (€1,999 thousand as of December 31, 2021).
- **EBIT** was negative and amounted to €6,033 thousand (negative and equal to €3,002 thousand as of December 31, 2021) after accounting amortization and depreciation of €17,077 thousand (€15,617 thousand as of December 31, 2021).
- Negative **net result**, equal to €14,267 thousand, compared with a positive net result of €502 thousand as of December 31, 2021, the latter including the aggregation gain of €8,783 thousand, resulting from the full consolidation of SAFE&CEC Group as of April 2021.
- Net Financial Debt amounting to €92,323 thousand (€133,493 thousand as of December 31, 2021)

Cavriago (RE), March 14, 2023 - The Board of Directors of Landi Renzo S.p.A, chaired by Stefano Landi, met today and approved the draft Financial Statements of the Company and Consolidated Financial Statements as of December 31, 2022.

The fight against climate change, energy transition and sustainable mobility, which global governments regard as priorities, are increasingly driven by a rising awareness for solutions that provide greater environmental sustainability from a technology-neutral perspective. This has led to an increasing focus on progress in the development of hydrogen-enabling technologies to accelerate the decarbonisation process of the so-called 'hard-to-abate' sectors, both in automotive and infrastructure segments. The war between Russia and Ukraine and the risk of energy shortage have also highlighted the need for traditional back-up energy supplies, with natural gas as the only low-polluting fossil fuel and biomethane as an increasingly strategic option. While these dynamics suggest encouraging long-term trends for Landi Renzo Group's business model, 2022 was marked by a strong market disruption, which had cascade



effects throughout the value chain. First of all, natural gas and LNG price rise, which had an impact on final demand for the Group's solutions globally, as well as commodity and energy price increase, coupled with interest rate hikes, which resulted in an impact on the Group's cost structure and its need to stock more inventory. All of this had an effect on the Group's profitability.

"2022 was a turning point and a period of profound transformation for Landi Renzo Group. In a significantly adverse economic context, the Group implemented its strategy aiming not only to strengthen its market presence, but also to open new paths within high-growth potential segments. More specifically, the integration processes of Metatron and SAFE&CEC have continued to generate significant results in terms of synergies within the Group's operations. At the same time, further effort was given to research for solutions linked to hydrogen as an alternative fuel, leading to an expansion of application and technology options on the Mobility segment and to an integration of solutions in the infrastructure area, also through the acquisition of Idro Meccanica. The implementation of these strategies also took place as part of a capital strengthening process that took place in the second half of the year, as a result of a distinguished financial partner - namely Itaca fund - joining the group's controlling shareholding structure," **Stefano Landi, Chairman of Landi Renzo S.p.A.** said.

Cristiano Musi, Chief Executive Officer of Landi Renzo S.p.A., commented: "2022 was quite a challenging year for the global economic scenario and for the sectors in which Landi Renzo Group operates and, in the fourth quarter, the Group was partially able to recover, both in terms of turnover and margins, also considering the cyber-attack endured in October, which, although promptly tackled, did have an impact on the operative continuity. Against this backdrop, through disciplined management and sound leadership across many of the markets in which the Group works, Landi Renzo Group has been able to maintain its market shares, with a fourth quarter that featured the Green Trasportation segment catching up and the Clean Tech Solutions segment increasing its market presence, partly thanks to the acquisition of Idro Meccanica, thereby generating a solid pipeline for 2023. It is worth highlighting that at the end of the year the Group significantly strengthened its management structure, which was committed to planning tangible actions aimed at meeting the growth objectives of the industrial plan."

Key Consolidated Results as of December 31, 2022

As a result of the change in the Group's area of consolidation, due to the full consolidation as of May 2021 of the SAFE&CEC Group's results and as of August 2021 of the Metatron Group's performance, as well as the consolidation of Idro Meccanica S.r.l. as of January 2022, the consolidated financial results as of December 31, 2022 are not directly comparable with those of the same period last year.

In the financial year 2022, Landi Renzo Group's **consolidated revenues** amounted to \leq 306,297 thousand, up by \leq 64,303 thousand (+26.6%) compared to the same period of the previous year. On a like-for-like basis, i.e., considering the months of 2021 which are not subject to the line-by-line consolidation of Metatron Group and the SAFE&CEC Group, consolidated revenues increased by approximately 10.1% compared to the previous year.



Group's **adjusted EBITDA** as of December 31, 2022, was equal to $\leq 15,257$ thousand, compared to $\leq 14,614$ thousand in the same period of the previous year. Group's **EBITDA** amounted to $\leq 11,044$ thousand ($\leq 12,615$ thousand as of December 31, 2021), including non-recurring costs amounting to $\leq 4,213$ thousand ($\leq 1,999$ thousand as of December 31, 2021).

Group's EBIT was negative and amounted to $\in 6,033$ thousand (negative and equal to $\in 3,002$ thousand as of December 31, 2022), after accounting for amortisation and depreciation of $\in 17,077$ thousand ($\in 15,617$ thousand as of December 31, 2021), of which $\in 3,481$ thousand was due to the application of IFRS 16 - Leases ($\in 3,136$ thousand as of December 31, 2021).

Total **financial expenses** (interest income, interest expense, and exchange rates effects) amounted to $\in 8,171$ thousand ($\notin 4,489$ thousand as of December 31, 2021) and included negative exchange rate and mainly of a currency valuation nature of $\notin 1,670$ thousand (negative and amounting to $\notin 362$ thousand as of December 31, 2021).

Financial year 2022 closes with the Group's **EBT** negative and equal to €13,882 thousand. As of December 31, 2021, Earnings Before Taxes (EBT) was positive and amounted to €1,710 thousand, including an aggregation gain of €8,783 thousand, resulting from the line-by-line consolidation as of April 2021 of the SAFE&CEC Group, which was previously consolidated using the equity method.

Group and third-party's **Net Result** as of December 31, 2022, reported a $\leq 14,267$ thousand loss, compared to a positive result for the Group and third-party of ≤ 502 thousand as of December 31, 2021, including an aggregation gain of $\leq 8,783$ thousand previously described.

Net Financial Debt as of December 31, 2022, amounted to €92,323 thousand (€133,493 thousand as of December 31, 2021), of which €14,510 thousand was due to the application of IFRS 16 - Leases, positive €515 thousand to the fair value of derivative financial instruments, and a total of €1,086 thousand was due to the outstanding debt for the acquisition of Idro Meccanica S.r.l. and the evaluation of the option to purchase the minority shares of Metatron Group's Chinese subsidiary (these amounts are classified under Other current liabilities in the consolidated statement of financial position). Without taking into account the effects of applying this accounting standard, the fair value of derivative financial instruments, and the outstanding debt for acquisition of equity investments, Adjusted Net Financial Position as of December 31, 2022, would have been €77,242 thousand, of which €68,511 thousand is attributable to the Green Transportation segment and €8,731 thousand is attributable to the Clean Tech Solutions segment.

The improved net financial position as of December 31, 2022, over the previous year-end is mainly due to the net effect of the capital increase concluded in September 2022 for \leq 58.6 million (excluding capital increase expenditures of \leq 1 million).

In order to further strengthen the Group's financial infrastructure and to make it more compliant with the flows expected from the 2022-2025 Business Plan, two new loan agreements were signed in June 2022, namely:



- a new loan agreement with SACE guarantee which, with the same amount of the financing (€21 million), envisages a postponement of the grace period by 24-month and repayment of the final instalment on March 31, 2028;
- a new syndicated loan agreement, amounting to €52 million (against the remaining €46 million of the current syndicated loan agreement), which envisages a 24-month grace period and the repayment of the final instalment of €20.5 million in June 2027.

The new agreements provide for compliance to financial parameters (covenant based on the NFP/EBITDA ratio), which, as of December 31, 2022, had not been met. Even though the lender institutions issued a covenant holiday on March 13, 2023, for presentation purposes in the financial statements pursuant to IAS/IFRS, the debts to credit institutions on which the financial covenants are still in place, have been fully reclassified as short-term liabilities, for a total amount of about €73 million.

Performance of the "Green Transportation" operating segment (Automotive)

Revenues of Green Transportation segment, as of December 31, 2022, amounted to $\leq 201,725$ thousand (including $\leq 15,077$ thousand related to Metatron Group) up 16.7% to $\leq 172,914$ thousand as of December 31, 2021 and including revenues of $\leq 6,095$ thousand from the Metatron Group), due in particular to the different scope of consolidation.

Q4 2022 showed a solid recover in terms of margins over the previous quarters due to a more favourable sales mix, thanks to a greater impact of After Market channel and to agreements with some major OEM customers for partial recognition of extra costs incurred during the fiscal year as a result of rising costs for raw materials and electronic parts.

The Group's sales in the **OEM channel**, including the input of Metatron Group, amounted to €107 million, up 37.3% compared to December 31, 2021 (€ 77.9 million), as a result, in addition to the change in the scope of consolidation, of substantial orders from a leading OEM customer targeting LPG bifuel engines to develop its "green" offering.

Sales on the After Market channel, amounting to $\leq 94,7$ million are related to orders from authorized distributors and installers, both domestic and foreign, and were in line with the previous year (≤ 95 million as of December 2021).

As for sales distribution by geographical area in the *Green Transportation* sector:

• In Italy, Group's sales are up compared to the same period in the previous year (+8.7%), against



the trend of new vehicle registrations (-9.5% according to UNRAE data - Unione Nazionale Rappresentanti Autoveicoli Esteri). The sharp increase in methane prices at the pump negatively affected methane passenger cars registrations, which was offset by the increase in LPG passenger cars registrations. Overall, in 2022, registrations of new vehicles (OEM) powered by gas engines (methane and LPG) account for about 9% of the registered total.

- The rest of **Europe** accounts for 50.2% of total sales (49.4% in 2021) and it is up 18.6%, thanks both to significant orders from a leading OEM customer, which has focused on LPG bifuel engines for the development of its "green" offering, and to the recovery of the After Market.
- Sales achieved in 2022 on the American continent, amounting to €29,526 thousand (€26,117 thousand as of December 31, 2021), recorded a 13.1% increase.
- Markets in **Asia** and the **Rest of the World**, accounting for 22.9% of total sales (22.3% in 2021), are up 19.6% thanks to the positive performance of the Asian and North African markets.

In 2022, the **adjusted EBITDA** of the Green Transportation segment, excluding nonrecurring costs amounting to $\leq 3,694$ thousand, was positive at $\leq 9,271$ thousand, or 4.6% of revenues, up from the same period last year ($\leq 7,205$ thousand, or 4.2% of revenues and excluding nonrecurring costs amounting to $\leq 1,668$ thousand).

Adjusted EBITDA for the Green Transportation segment includes nonrecurring allocations of €569 thousand for write-downs of receivables due from Russian and Ukrainian customers, as well as provisions on tax credit recoverability recorded by a foreign subsidiary of the Group (€927 thousand) and allocations of fines attributable to the Parent Company and linked to late deliveries that are not directly attributable to the Parent Company).

Performance of the "Clean Tech Solutions" operating segment

As a result of the line-by-line consolidation of SAFE&CEC Group starting from May 2021 and the consolidation of IdroMeccanica S.r.l. starting from January 2022, figures for the Clean Tech Solutions segment are not directly comparable with the same period for the previous fiscal year.

To provide a better understanding of the segment's performance, the following data is presented in terms of sales revenue and adjusted EBITDA for year 2022, compared with the pro-forma 2021 data (i.e. including results for the months that are not subject to a full consolidation) of the previous year.

In the fiscal year ending December 31, 2022, the Clean Tech Solutions segment **revenues** amounted to €104,572 thousand, up 13.2% compared to the same "pro forma" period last year (€92,343 thousand),



reflecting the growing interest in the hydrogen, biomethane and natural gas compression solutions provided by the Company.

This result is significantly interesting when taking into account the challenges faced during the period in sourcing the parts required for advancement and completion of orders. In fact, SAFE&CEC Group continues to show growing results and an order backlog that can cover the first half of 2023.

Adjusted EBITDA amounted to €5,986 thousand (or 5.7% of revenues), down 28.3% from FY 2021 (pro forma). This decline is mainly attributable to the significant increase in material and logistic costs which were not passed on to customers as they were related to bids carried out during 2022, yet whose prices, were agreed and contractualized with customers during 2021, as well as during previous years.

New offerings in the pipeline were updated according to new market prices. Pro forma EBIT amounted to €2,596 thousand, or 2.5% of revenues (equal to 5% of pro forma revenues in 2021).

Key performance highlights of Landi Renzo S.p.A. (Parent Company) as of December 31, 2022

In the fiscal year ending December 31, 2022, Landi Renzo S.p.A. recorded revenues of $\leq 144,036$ thousand, compared to $\leq 131,455$ thousand in the same period of last year. Ebitda amounted to $\leq 6,550$ thousand compared to $\leq 5,590$ thousand as at December 31, 2021, while Net Financial Position stood at negative $\leq 68,453$ thousand (negative $\leq 64,300$ thousand, excluding the effects of the application of IFRS 16, the fair value of derivative financial contracts and the residual debt for Metatron Group acquisition) compared to negative $\leq 112,961$ thousand at December 31, 2021 (negative $\leq 84,834$ thousand, excluding the effects of the application of IFRS 16 and the fair value of derivative financial contracts.

At the end of fiscal year 2022, the Parent Company had 279 employees, 18 fewer than as at December 31, 2021 (297 employees).

Significant events after the end of the fiscal year

Following the end of the financial year and to date, we highlight the following:

- In January, the merger with Idro Meccanica S.r.l. was concluded with the purchase of the remaining 10% of the share capital, for a corresponding value of €640 thousand (already foreseen by the contract).
- On March 2, 2023, the Board of Directors approved the 2023 Budget, which, taking into account the economic dynamics that emerged in 2022, confirmed the strategic development guidelines that were already provided for in the strategic plan.





• On March 13, 2023, all the credit institutions underwriting the loans have issued waiver letters related to the financial parameters as at December 31, 2022.

Foreseeable management development

Following the end of fiscal year 2022, which was marked by external factors that have had an influence on its performance, despite the uncertain economic scenario, the Group's Management has taken actions aimed at limiting direct costs and enhancing productivity and working capital. It has also pursued the integration of the newly-acquired companies, in order to fully maximise synergies and focus on the future growth of the hydrogen, biomethane and natural gas business, which will be reflected in a progressive increase in turnover and margins in 2023, which would be more visible in the second half of the year.

Conference call with the financial community - March 15, 2023

The results as of December 31, 2022 will be presented by the Group's top management to the financial community during a conference call to be held on Wednesday, March 15, 2023, at 9 a.m. CET. Connection details will be made available on the corporate website www.landirenzogroup.com in the Investors section by 8 a.m. CET on the same day.

Pursuant to Article 154-bis, paragraph 2, of Italian Legislative Decree No. 58 of February 24, 1998, the Financial Reporting Manager in charge of drawing the Company's financial statements, Vittorio Tavanti, declares that the accounting information contained in this press release corresponds to the documented results, books and accounting records. This press release is also available on the corporate website <u>www.landirenzogroup.com</u>

Landi Renzo is a global leader in the natural gas, biomethane and hydrogen sustainable mobility and infrastructure sector. The Group stands out for its extensive presence at global level in over 50 countries, generating nearly 90% of its revenues abroad. Landi Renzo S.p.A. has been listed on the Euronext STAR Milan segment of Borsa Italiana since June 2007.

This press release is a translation. The Italian version will prevail

LANDI RENZO

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14 March 2023



(thousands of Euro)		
CONSOLIDATED INCOME STATEMENT	31/12/2022	31/12/2021 Restated
Revenues from sales and services	306,297	241,994
Other revenues and income	1,249	2,610
Cost of raw materials, consumables and goods and change in inventories	-188,979	-150,272
Costs for services and use of third-party assets	-54,780	-43,075
Personnel costs	-47,218	-34,920
Allocations, write downs and other operating expenses	-5,525	-3,722
Gross Operating Profit	11,044	12,615
Amortization, depreciation and impairment	-17,077	-15,617
Net Operating Profit	-6,033	-3,002
Financial income	1,129	217
Financial expenses	-7,630	-4,344
Exchange gains (losses)	-1,670	-362
Income (expenses) from equity investments	-275	8,581
Income (expenses) from joint venture measured using the equity method	597	620
Profit (Loss) before tax	-13,882	1,710
Taxes	-385	-1,208
Net profit (loss) for the Group and minority interests, including:	-14,267	502
Minority interests	14	1,522
Net profit (loss) for the Group	-14,281	-1,020
Basic earnings (loss) per share (calculated on 225,000,000 shares)	-0.0635	-0.0091
Diluted earnings (loss) per share	-0.0635	-0.0091

14 March 2023



(thousands of Euro)		
ASSETS	31/12/2022	31/12/2021 Restated
Non-current assets		
Land, property, plant, machinery and other equipment	14,015	14,977
Development expenditure	11,141	12,222
Goodwill	80,132	73,256
Other intangible assets with finite useful lives	17,263	19,543
Right-of-use assets	13,618	11,991
Equity investments measured using the equity method	2,496	2,028
Other non-current financial assets	847	882
Other non-current assets	1.710	2,556
Deferred tax assets	14,109	12,694
Non-current assets for derivative financial instruments	103	12,004
Total non-current assets	155,434	150,149
Current assets		
Trade receivables	73,559	66,048
Inventories	76,680	68,896
Contract work in progress	20,429	15,653
Other receivables and current assets	17,148	14,443
Current assets for derivative financial instruments	412	0
Cash and cash equivalents		
Total current assets	62,968 251,196	<u>28,039</u> 193,079
Total current assets	251,196	193,079
TOTAL ASSETS	406,630	343,228
(thousands of Euro) SHAREHOLDERS' EQUITY AND LIABILITIES	31/12/2022	31/12/2021 Restated
Shareholders' Equity		
Chang southel		
Share capital	22,500	11,250
Other reserves	91,698	44,615
Other reserves Profit (loss) for the period	91,698 -14,281	44,615 -1,020
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group	91,698 -14,281 99,917	44,615 -1,020 54,845
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests	91,698 -14,281 99,917 5,967	44,615 -1,020 54,845 5,738
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group	91,698 -14,281 99,917	44,615 -1,020 54,845
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities	91,698 -14,281 99,917 5,967 105,884	44,615 -1,020 54,845 5,738 60,583
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans	91,698 -14,281 99,917 5,967 105,884 8,169	44,615 -1,020 54,845 5,738 60,583 10,174
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities	91,698 -14,281 99,917 5,967 105,884 8,169 24,456	44,615 -1,020 54,845 5,738 60,583 10,174 9,320
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535 3,977
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Deferred tax liabilities	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535 3,977 1,452
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Deferred tax liabilities Liabilities for derivative financial instruments	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413 2,910 0	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535 3,977 1,452 99
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Deferred tax liabilities	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413 2,910	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535 3,977 1,452 99
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Deferred tax liabilities Liabilities for derivative financial instruments	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413 2,910 0 55,746	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535 3,977 1,452
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Defired tax liabilities Liabilities for derivative financial instruments Total non-current liabilities Bank financing and short-term loans	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413 2,910 0	44,615 -1,020 54,845 5,738 60,583 10,174 9,320 10,197 4,535 3,977 1,452 99
Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Deferred tax liabilities Liabilities for derivative financial instruments Total non-current liabilities Current liabilities	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413 2,910 0 55,746	44,615 -1,020 54,845 5,738 60,583
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Other reserves Profit (loss) for the period Total Shareholders' Equity of the Group Minority interests TOTAL SHAREHOLDERS' EQUITY Non-current liabilities Non-current bank loans Other non-current financial liabilities Non-current liabilities for right-of-use Provisions for risks and charges Defined benefit plans for employees Defired tax liabilities Liabilities for derivative financial instruments Total non-current liabilities Current liabilities Bank financing and short-term loans Other current financial liabilities Current liabilities for right-of-use	91,698 -14,281 99,917 5,967 105,884 8,169 24,456 11,314 5,484 3,413 2,910 0 55,746 103,629 3,956 3,196	44,615 -1,020 54,845 5,738 60,583
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14 March 2023



(thousands of Euro)		
CONSOLIDATED CASH FLOWS STATEMENT	31/12/2022	31/12/2021 Restated
Financial flows deriving from operating activities		
Pre-tax profit (loss) for the period	-13,882	1,710
Adjustments for:		
Depreciation of property, plant and machinery	4,233	4,301
Amortisation of intangible assets	9,363	8,180
Depreciation of right-of-use assets	3,481	3,136
Loss (profit) from disposal of tangible and intangible assets	-121	305
Share-based incentive plans	0	-296
Impairment loss on receivables	1,066	1,024
Net financial charges	8,171	4,489
Net expenses (income) form equity investments measured using the equity method	-597	-620
Net expenses (income) form equity investments	274	-8,581
Changes in:	11,988	13,648
Inventories and work in progress	-9.725	-5,120
Trade receivables and other receivables	-9.460	-1,334
Trade payables and other payables	19,349	2,222
Provisions and employee benefits	-10	589
Cash generated from operation	12,142	10,005
	5.040	0.005
Interest paid	-5,210	-2,035
Interest received	1,050	195
Taxes paid	-2,590	-1,200
Net cash generated (absorbed) from operating activities	5,392	6,965
Financial flows from investment		
Proceeds from sale of property, plant and machinery	121	507
Purchase of property, plant and machinery	-2,487	-3,188
Purchase of intangible assets	-433	-303
Development expenditure	-5,538	-5,123
Variation in consolidation area	-30,683	3,575
Net cash absorbed by investment activities	-39,020	-4,532
Free Cash Flow	-33,628	2,433
Financial flows from financing activities	-55,020	2,400
	0	6,936
Bond repayments Disbursements (reimbursement) of medium/long-term loans	15,008	
		-4,274
Change in short-term bank debts	-1,411	6,366
Share capital increase	58,554	0
Repayment of leases IFRS 16	-3,872	-3,473
Net cash generated (absorbed) by financing activities	68,279	5,555
Net increase (decrease) in cash and cash equivalents	34,651	7,988
Cash and cash equivalents as at 1 January	28,039	21,914
Effect of exchange rate fluctuations on cash and cash equivalents	278	-1,863
Cash and cash equivalents at the end of the period	62,968	28,039

14 March 2023



(Euro)		
	31/12/2022	31/12/2021
INCOME STATEMENT		
Revenues from sales and services	144,036,240	131,455,029
Other revenue and income	33,652	1,284,814
Cost of raw materials, consumables and goods and change in inventories	-86,079,188	-79,199,597
Costs for services and use of third party assets	-30,943,567	-27,612,589
Personnel expenses	-17,883,047	-18,020,224
Accruals, impairment losses and other operating expenses	-2,614,557	-2,317,702
Gross Operating Profit	6,549,533	5,589,731
Amortization, depreciation and impairment losses	-11,267,998	-11,709,611
Net Operating Profit	-4,718,465	-6,119,880
Financial income	1,080,659	104,623
Financial expenses	-5,541,762	-3,173,620
Exchange gains (losses)	905,054	981,504
Gains (Losses) on equity investments	-8,941,603	-1,748,965
Gains (Losses) on joint venture valuate using the equity method	596,066	523,190
Profit (Loss) before tax	-16,620,051	-9,433,148
Taxes	870,225	302,245
Net profit (loss) of the period	-15,749,826	-9,130,903

14 March 2023



(Euro)		
ASSETS	31/12/2022	31/12/2021
Non-current assets		
Property, plant and equipment	8,668,411	9,692,899
Development expenditure	8,037,197	8,869,349
Goodwill	30,094,311	30,094,311
Other intangible assets with finite useful lives	7,081,928	8,639,914
Right-of-use assets	4,589,549	2,481,532
Investments in equity	55,170,403	55,574,764
Investments in associated companies and joint ventures	2,496,458	2,028,140
Other non-current financial assets	964,329	925,874
Other non-current assets	1,710,000	2,280,000
Deferred tax assets	11,551,897	11,452,050
Non-current assets for derivative financial instruments	37,335	0
Total non-current assets	130,401,818	132,038,833
Current assets		
Trade receivables	27,772,077	27,768,652
Receivables from subsidiaries	23,989,668	18,696,904
Inventories	42,602,777	34,492,838
Other receivables and current assets	6,911,261	5,004,287
Other current financial assets	2,000,000	0
Current assets for derivative financial instruments	407,443	0
Cash and cash equivalents	39,363,664	7,055,840
Total current assets	143,046,890	93,018,521
TOTAL ASSETS	273,448,708	225,057,354

TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	273,448,708	225,057,354
	154,327,080	175,415,425
Other current liabilities Total current liabilities	4,539,437 154,327,080	<u>29,406,358</u> 173,413,429
Tax liabilities	984,002	886,760
Payables to subsidiaries	1,919,630	3,028,357
Trade payables	55,463,727	47,022,574
Current liabilities for right-of-use	1,675,352	1,222,008
Other current financial liabilities	3,786,244	0
Bank overdrafts and short-term loans	85,958,688	91,847,372
Current liabilities		
Total non-current liabilities	33,147,594	8,887,670
Liabilities for derivative financial instruments	0	96,386
Defined benefit plans for employees	948,443	1,298,127
Provisions for risks and charges	13,357,997	5,760,190
Non-current liabilities for right-of-use	2,922,470	1,372,967
Other non-current financial liabilities	15,918,684	360,000
Non-current bank loans	0	C
Non-current liabilities		
TOTAL SHAREHOLDERS' EQUITY	85,974,034	42,756,255
Profit (loss) of the period	-15,749,826	-9,130,903
Other reserves	79,223,860	40,637,158
Share capital	22,500,000	11,250,000
Shareholders' Equity		
SHAREHOLDERS' EQUITY AND LIABILITIES	31/12/2022	31/12/2021
(thousands of Euro)		

14 March 2023



CASH FLOWS STATEMENT	31/12/2022	31/12/2021
Financial flows deriving from operating activities		
Pre-tax profit (loss) for the period	-16,620	-9,433
Adjustments for:		
Depreciation of property, plant and equipment	2,735	3,129
Amortisation of intangible assets	6,843	6,805
Depreciation of right-of-use assets	1,690	1,775
Loss (profit) from disposal of tangible and intangible assets	-17	249
Performanche share	0	-296
Impairment loss on trade receivables	630	829
Net finance expenses	-3,556	2,087
Loss (Profit) attributable to investments valued using equity method	8,345 50	1,225 6,370
Changes in:		5,010
inventories	-8,110	-2,758
trade receivables and other receivables	-7,301	-3,030
trade payables and other payables	16,166	91
provisions and employee benefits	-580	219
Cash generated from operation	225	892
Interest paid	-4,345	-1,639
Interest received	1,037	95
income taxes paid	0	0
Net cash generated (absorbed) from operating activities	-3,083	-652
Financial flow from investment		
Proceeds from sale of property, plant and equipment	45	474
Purchase of property, plant and equipment	-1,736	-2,074
Purchase of intangible assets	-208	-292
Development expenditure	-4,247	-4,350
Purchase of equity investments	-25,571	-1,693
Net cash absorbed by investment activities	-31,717	-7,935
Free Cash Flow	-34,800	-8,587
Financial flow from financing activities		
Disbursements (reimbursement) of loans to associates	-2,000	2,489
Disbursements (reimbursement) of medium/long-term loans	18,449	-5,305
Change in short-term bank debts	-6,067	9,738
Share capital increase	58,554	0
Repayment of leases IFRS 16	-1,828	-1,905
Net cash generated (absorbed) by financing activities	67,108	5,017
Net increase (decrease) in cash and cash equivalents	32,308	-3,570
Cash and cash equivalents as at 1 January	7,056	10,626
Cash and cash equivalents at the end of the period	39,364	7,056