



### Pirelli & C. S.p.A.

Registered office at Milan, viale Piero e Alberto Pirelli n. 25 Share capital 1,904,374,935.66 euros Milan Companies Register no. 00860340157 R.E.A. Economic and Administrative Index no. 1055

**Information Document** 

Monetary incentive plan for the Pirelli Group's Management (2023-2025 cycle)

Prepared pursuant to the combined provisions of Article 114-*bis* of Legislative Decree 58/1998 and Article 84-*bis*, paragraph 1, of Consob Decision no. 11971 of 14 May 1999 (as amended and supplemented).



#### INTRODUCTION

This document (the "**Information Document**") is prepared pursuant to the combined provisions of Article 114-*bis* of Legislative Decree 58/1998 ("**TUF**") and Article 84- *bis*, paragraph 1, of the Regulation adopted by Consob with Decision no. 11971 of 14 May 1999, as amended and supplemented ("**Issuers' Regulation**"), as well as on the basis of Scheme no. 7 of Annex 3A of the Issuers' Regulation, corresponding sections being identically numbered.

The Information Document is available to the public at the registered offices of Pirelli & C. S.p.A. ("**Pirelli & C.**" or "**Company**") - in Milan, Viale Piero e Alberto Pirelli 25 - on the website of Pirelli & C. (<u>www.pirelli.com</u>), and on the authorised emarket storage (<u>www.emarketstorage.com</u>) mechanism in accordance with legal requirements, pursuant to applicable laws and regulations.

The object of the Information Document is the Long-Term Incentive Plan in relation to the 2020-2025 cycle for Pirelli Group's Management ("**2023-2025 LTI Plan**"), approved by the Board of Directors of Pirelli & C. at its meeting on 5 April 2023 and subject, pursuant to Article 114-*bis* of the TUF (Consolidated Law on Finance), to the approval of the Shareholders' Meeting convened on 29 June 2023 (on a single call) (the "**Meeting**"), with regard to the part also based on the stock market performance of Pirelli's shares within the terms illustrated below. It should be noted that the Board of Directors resolved to propose to the Shareholders to postpone to a subsequent Shareholders' Meeting, to be called presumably by 31 July 2023 to take into account the issue of the decision of the Golden Power Procedure, the discussion and decision on the items on the agenda relating to the renewal of the Board of Directors, with the consequent extension in the meantime of the Board members currently in office, including the 2023-2025 LTI Plan. For more details on this proposal, please refer to the Explanatory Report on item 2) on the agenda of the Shareholders' Meeting of 29 June 2023.

Starting from the LTI Plan for the 2020-2022 cycle, provided for in the 2020 Remuneration Policy approved by the Shareholders' Meeting of 18 June 2020 ("**2020 Policy**"), the Company introduced a rolling mechanism for medium-long term incentive plans. Applying this mechanism, at the meeting held on 5 April 2023, the Board of Directors of Pirelli & C. defined the structure and objectives of the 2023-2025 LTI Plan, linked to the objectives of the Strategic Plan for the period 2023-2025 ("**2023-2025 Strategic Plan**"), which is due to be presented to the market by the end of the financial year 2023.



The 2023-2025 LTI Plan is to be considered of "particular relevance" in accordance with the combined provisions of article 114-*bis*, paragraph 3, of the TUF and article 84-*bis*, paragraph 2, of the Issuers' Regulation - in that it regards, among others, the Directors holding specific offices to whom specific duties are also delegated and to the Company's other Key Managers.

Given that the 2023-2025 LTI Plan is monetary, and makes no provision for granting shares, share options or other financial instruments, and is only and exclusively a cash incentive, partly linked to the stock market performance of the ordinary shares of Pirelli & C, with respect to a selected sample of Companies operating in the Tyre industry, the Information Document does not contain the prescribed information on the awarding shares, share options or other financial instruments.

#### DEFINITIONS

To facilitate the comprehension and reading of the Information Document, a glossary is provided below that lists a number of recurrent terms not previously defined:

*Directors holding specific offices:* the Directors of Pirelli & C. holding the office of Chairman, Executive Vice Chairman, Executive Vice Chairman and Chief Executive Officer, Deputy-CEO and Chief Executive Officer. The directors holding specific offices in other Group companies, who are also managers, are, for the purpose of the Policy, Executives or Senior Managers, depending on the role held and , unless otherwise resolved by the Board of Directors of Pirelli & C. which classifies them as KMs.

*Directors holding specific offices to whom specific duties are also delegated:* the Directors of Pirelli & C. holding the office of Executive Vice Chairman and Chief Executive Officer, Executive Vice Chairman (if appointed), Deputy-CEO and Chief Executive Officer (if appointed).

**Annual Total Direct Compensation on-Target:** the sum of the following components, regardless of whether they are paid by Pirelli & C. or by other Group Companies:

- (i) gross annual base salary of the remuneration (GAS);
- (ii) annual variable short-term incentive (STI), if target objectives are achieved;



- (iii) medium-long term variable component consisting of:
  - annual value of the long-term incentive (LTI) plan if multi-year target objectives are achieved;
  - b. pro quota value of the STI accrued and deferred, to be paid if the underlying conditions are met;
  - c. an additional value (matching) to be paid if the underlying conditions are met.

Remuneration Committee: the Remuneration Committee of Pirelli & C.

Board of Directors: indicates the Board of Directors of Pirelli & C. S.p.A.

*General Manager(s)*: the persons chosen by the Pirelli & C. Board of Directors to be assigned extensive powers of business segment management. The subjects holding the office of General Manager in other Group companies are Executives or Senior Managers, depending on the role held, unless otherwise resolved by the Board of Directors of Pirelli & C. which classifies them as KMs.

*KMs:* managers, chosen by the Pirelli & C. Board of Directors in accordance with the procedure confirmed and endorsed by the Board resolution passed on 22 June 2020, having the power or responsibility for planning, managing and controlling the Company's activities or the power to make decisions that can impact its evolution or future prospects and, more generally, those of Pirelli & C.. In accordance with the procedure, in any case all employees holding the following positions must be classified as KMs: (i) General Manager; (ii) Executive Vice President; (iii) Manager responsible for the preparation of the corporate financial documents; (iv) Company Secretary.

*Executives*: managers of the Italian companies or employees of the Group's foreign companies with a position or role that is comparable to that of an Italian manager.

*Pirelli Group or Pirelli or Group*: indicates the set of companies included in the scope of consolidation of Pirelli & C. (including the Company itself).

Management: all Directors holding specific offices, General Managers, KMs, Senior



Managers and Executives.

**2020-2022 LTI Plan**: means the Long-Term Incentive plan relating to the three-year period 2020-2022 supporting the achievement of the objectives set by the 2020-2022 Strategic Plan approved by the Board of Directors' meeting of 19 February 2020 and, subsequently, by the Pirelli & C. shareholders' meeting held on 18 June 2020, as subsequently amended for the first time by the Board of Directors' Meeting of 31 March 2021 (amendment approved by the shareholders of Pirelli & C held on 15 June 2021) and for a second time by the Board of Directors Meeting of 17 March 2022 (amendment approved by the Shareholders' Meeting of Pirelli & C. held on 18 May 2022).

**2021-2023 LTI Plan**: means the Long-Term Incentive plan for the three-year period 2021-2023 approved by the Board of Directors' meeting of 31 March 2021 and by the Pirelli & C. shareholders' meeting of 15 June 2021, to support the achievement of the objectives set by the 2021-2022/2025 Strategic Plan as subsequently amended by the Board of Directors of 17 March 2022 (amendment approved by the shareholders' meeting of Pirelli & C held on 18 May 2022).

**2022-2024 LTI Plan**: means the Long-Term Incentive plan for the three-year cycle 2022-2024 approved by the Board of Directors on 17 March 2022 and by the Shareholders' Meeting of Pirelli & C. on 18 May 2022, in support of the achievement of the new objectives set by the 2021-2022/2025 Strategic Plan.

**GABS** (gross annual base salary): the gross annual base salary of remuneration for the employees of a Company of the Group.

**Senior Managers:** means the persons to whom the following shall first report (except where they are KMs) (i) Directors holding specific offices to whom specific duties are also delegated and (ii) General Managers, where the work of the Senior Manager significantly impacts business results.

Company or Pirelli & C.: Pirelli & C. S.p.A.



*STI:* means the short-term annual variable component of remuneration that can be achieved by the beneficiaries of the STI plans if the predefined corporate objectives are achieved.

*Top Management*: means all Directors holding specific offices, General Managers and KMs.

#### **1. BENEFICIARIES OF THE PLAN**

# 1.1 List of named beneficiaries who are members of the Board of Directors of Pirelli & C., of the parent companies of Pirelli & C. and of the direct or indirect subsidiaries of the latter.

The 2023-2025 LTI Plan is reserved to the Top Management, except for the Chairman, and, except in specific cases, to all Executives whose grade, determined using the Korn Ferry method, is equal to or above 20. It is also assigned to those who, during the three-year period of the 2023-2025 LTI Plan, join the Group and/or take over, due to internal career progression, the position of Executive. In this case, their inclusion is subject to participation in the 2023-2025 LTI Plan for at least one full financial year and the incentive is calculated in relation to the period of actual participation in the Plan.

At the date of the Information Document the following took part in the 2023-2025 LTI Plan, among others:

- the Executive Vice Chairman and Chief Executive Officer Marco Tronchetti Provera;
- the Deputy-CEO Giorgio Luca Bruno;
- the General Manager of Operations, Andrea Casaluci;
- the KMs.

It should be noted that the Director Giovanni Tronchetti Provera is also a beneficiary of the 2023-2025 LTI Plan as he is a Senior Manager of the Group.

Given that the 2023-2025 LTI Plan extends to Group Executives in general (whose grade, determined with the Korn Ferry method, is equal to or above 20), the plan beneficiaries will also be the Directors of the subsidiary companies of Pirelli & C. (controlled by it either directly or indirectly) who are at the same time Group Executives. It follows, therefore, that said individuals are 2023-2025 LTI Plan beneficiaries because they are part of the Group



Management (and not in their capacities as Directors of Group companies or parent companies). Indeed, none of the 2023-2025 LTI Plan beneficiaries are such by virtue of being directors of Group Companies.

# 1.2 Categories of employees or non-employee personnel of Pirelli & C. and of the parent companies or subsidiaries of Pirelli & C.

As noted above (see section 1.1) the 2023-2025 LTI Plan is open to Group Executives in general and may also be extended to those who join the Group during the 3-year period and/or assume the position of Executive as a result of internal career development.

Accordingly, in addition to the Executive Vice Chairman and Chief Executive Officer and the Deputy-CEO of Pirelli & C, the 2023-2025 LTI Plan beneficiaries are those personnel who are employees of Pirelli & C. or of its direct or indirect subsidiaries inside or outside Italy, who cover a role whose grade, determined using the Korn Ferry method, is equal to or higher than 20 and who are included in one of the following categories:

- employees who are managers of Pirelli & C.;
- employees who are managers of one of the Italian subsidiaries of Pirelli & C.;
- employees of subsidiaries of Pirelli & C. whose registered office is located outside Italy and who have been given the title of Executive.

The 2023-2025 LTI Plan does not include any Group's consultants.

As of the date of the Information Document, in addition to the Executive Vice Chairman and Chief Executive Officer of the Company Marco Tronchetti Provera, the Deputy CEO Giorgio Luca Bruno, the Director Giovanni Tronchetti Provera (as Senior Manager), the General Manager of Operations Andrea Casaluci and the KMs, 243 employees, which hold the position of Executives, are beneficiaries of the 2023-2025 LTI Plan. 80 due to their managerial employment contract with Pirelli & C. and the remaining 163 due to their role as Executive in one of the Group companies (inside or outside Italy) other than Pirelli & C.

### 1.3 List of named plan beneficiaries belonging to the following groups: a) General Managers of Pirelli & C.

The General Manager Operations Andrea Casaluci is also a beneficiary of the 2023-2025 LTI Plan.

b) other Key Managers of Pirelli & C. who during the financial year have received



### aggregate compensation (the sum of cash compensation and financial instrumentbased compensation) that is greater than the highest aggregate compensation assigned to members of the Board of Directors.

None of the KMs of Pirelli & C. received aggregate compensation during the financial year that is greater than the highest aggregate compensation assigned to the members of the Board of Directors and, in particular, than that assigned to the Executive Vice Chairman and Chief Executive Officer of Pirelli & C..

### c) natural persons who control Pirelli & C. that are employees or who work as nonemployees of Pirelli & C.

Not applicable (Pirelli & C. is controlled by Sinochem Holdings Corporation Ltd.).

#### 1.4 Description and number, broken down by category:

#### a) of Key Managers other than those indicated under item 1.3(b).

The KMs of Pirelli & C. are beneficiaries of the 2023-2025 LTI Plan, and on the date of adoption of the Plan they are 7 (in addition to the General Manager of Operations Andrea Casaluci).

### *b) in the case of "smaller" companies, pursuant to Article 3(1)(f) of Regulation no.* 17221 of 12 March 2010, indication as an aggregate of all Key Managers of the issuer of financial instruments.

Not applicable.

### c) any other categories of employees or non-employee personnel for whom the plan envisages different characteristics (e.g. managers, middle management, whitecollar employees, etc.).

The incentive scheme under the 2023-2025 LTI Plan is the same for all beneficiaries (as described in section 2.2), though there are differences only in the bonus opportunity awarded. In fact, consistently with the provisions made in the LTI Plan from the 2020-2022 cycle onwards envisaged in the 2020 Policy, this opportunity grows in relation to the position held and considers the benchmarks applicable to each position in terms of Annual Total Direct Compensation on-Target.

### 2. REASONS FOR ADOPTION OF THE PLAN



#### 2.1 Objectives to be achieved through grant of the plans.

The 2023-2025 LTI Plan was adopted by the Board of Directors on 5 April 2023, with performance objectives related to the objectives of the 2021-2022/2025 Strategic Plan and in line with best practices for listed companies.

The 2023-2025 LTI Plan is coherent with the 2023 Policy. In general, the aims of the 2023 Policy are to attract, motivate and retain resources in possession of the professional qualities required to pursue business objectives. In addition, through the multi-year variable components assigned, in particular, to Directors holding specific offices to whom specific duties are also delegated, General Managers, KMs, Senior Managers and Executives, the 2023 Policy aims to achieve medium to long-term interests, contributing to the achievement of strategic objectives and the sustainable success of the company, as well as aligning the interests of Management with those of shareholders.

The targets set in the 2023-2025 LTI Plan represent a performance consistent with the corresponding targets disclosed to the market.

# 2.2 Key variables, including the performance indicators, used to attribute the financial instrument-based incentive plans.

### 2.3 Underlying elements in determining the amount of financial instrument-based compensation, or the criteria for determining it.

Management remuneration has three main elements:

- gross annual base salary ("GABS");
- <u>annual variable component ("STI</u>"): this component is aimed at rewarding the beneficiary's performance in the short term, and encouraging the Management to attain the Company's annual objectives. This is a pre-determined percentage of the fixed component, with percentages that rise according to the beneficiary's role and considering the reference benchmarks for each role. If the target objectives are achieved this percentage can range from a minimum of 15% for Executives up to a maximum of 125% for the Directors holding specific offices to whom specific duties are also delegated and is designed to reward, according to the role held, the short-term performances of the Group, Company and/or Business Unit/Region/department to which the person belongs. A maximum limit is applied to the STI obtainable and is set at twice the incentive obtainable at target level.



To support the continuity of results over time, for General Managers, KM and selected Senior Managers and part of the STI accrued, from a minimum of 25% to a maximum of 50%, is deferred, with a view to retention, and disbursed at the end of a three-year period subject to the continuation of employment and together with a corporate matching component which can vary from a minimum of 0.8 times to a maximum of 1.2 times the amount of the deferred STI. For the rest of the Management, on the other hand, the payment of 25% of any accrued STI is deferred to the following year, payment being subject to the accrual of the STI bonus relative to the following year (and therefore its payment is potentially at "risk"), in addition to a possible increase of an equal amount with respect to the value of the accrued and deferred STI, depending on the achievement of the STI objectives, at least at target level. To calculate the Annual Total Direct Compensation on-Target, this deferral and mark-up component is classified as a medium-long term variable component.

 <u>medium-long term variable component</u> ("LTI"): this component of the remuneration is assigned through incentive plans aimed at linking the Management remuneration to the Group's medium-long term performances, and through the deferral and mark-up component of the STI (as illustrated above).

The 2023-2025 LTI Plan is based on cash and makes no provision for granting shares, share options or other financial instruments. The medium/long-term cash incentive is established as a percentage of the gross annual base salary (GABS). By applying the rolling mechanism, the 2023-2025 LTI Plan confirms the three-year incentive percentages set forth in the 2022-2024 LTI Plan which may range, if targets are achieved, from a 15% minimum for Executives to a 70% maximum for Directors holding specific offices to whom specific duties are also delegated. There is a maximum limit to the incentive that can be achieved if all the maximum performance objectives are achieved, which ranges from a minimum of 40% for Executives to a maximum of 200% for Directors holding specific offices to whom specific offices to whom specific duties are also delegated.

In addition, the following types of objective have been set, all independent of each other, and their weights:

- cumulative Group Net Cash Flow (before dividends), with weight of 40% of the total LTI bonus;
- The Total Shareholder Return ("TSR") based on the stock market performance of Pirelli's shares, with respect to a panel of peers (TIER 1: Continental, Michelin,



Nokian, Goodyear, and Bridgestone), with a weight of 40%;

two Sustainability indicators: Dow Jones Sustainability World Index ATX Auto
 Component sector and CO<sub>2</sub> Emissions Reduction, each with a weight of 10%.

For all the objectives indicated above there is a minimum value (so-called "access threshold") associated with payment of an incentive of 75% of the incentive achievable at target level.

In reference to each objective, if the minimum value set, envisaged as the access threshold, is not achieved, the beneficiary accrues no right to the payment of the related incentive share.

The 2023-2025 LTI Plan objectives that apply equally to the various managerial grades, together with their respective weightings, are tabulated below.

Objective	Weight
Cumulative Group Net Cash Flow (before dividends)	40%
"Relative" TSR with respect to a selected panel of peers	40%
Dow Jones Sustainability World Index ATX Auto Component sector	10%
CO <sub>2</sub> Emissions Reduction	10%

Regarding the TSR and cumulative Group Net Cash Flow (before dividends) objectives and CO<sub>2</sub> emissions, for intermediate results ranging between the "access threshold" value and the target, or between the target and the maximum value, performance will be calculated by linear interpolation, unlike the remaining Sustainability objective which will be calculated in just three steps: "access threshold", target and maximum value, without calculating intermediate performances. Additional information regarding the scale of performance and the threshold values and the target are available in the 2023 Policy subject to the binding vote of the Shareholders.

2.4 Reasons for any decision to grant compensation plans based on financial instruments not issued by Pirelli & C., such as financial instruments issued by subsidiaries or parent companies or by other, non-group, companies; if these financial instruments are not traded on regulated markets, information about the



### criteria used to determine the value attributable to them.

Not applicable.

# 2.5 Considerations in regard to material tax and accounting implications that affected definition of the plans.

There are no tax and accounting implications that affected definition of the 2023-2025 LTI Plan.

2.6 Any support for the plan from the Special Incentive Fund for worker participation in businesses, pursuant to Article 4 (112) of Law 350 of 24 December 2003. Not applicable.

# 3. APPROVAL PROCEDURE AND TIMING REGARDING THE ASSIGNMENT OF INSTRUMENTS

# 3.1 Scope of powers and functions delegated by the Shareholders' Meeting to the Board of Directors for implementation of the plan.

The 2023-2025 LTI Plan is exclusively a cash incentive plan, and there is no provision that the Shareholders' Meeting delegate specific powers and/or functions for implementing the 2023-2025 LTI Plan to the Board of Directors, which is entrusted with all powers in this regard.

The 2023-2025 LTI plan, indeed, is subject to the Shareholders' Meeting to the extent that a portion of the incentive is linked to the stock market performance of Pirelli & C. shares with respect to an index made up of TIER 1 industrial peers (within the terms illustrated). Moreover, the 2023-2025 LTI Plan is included in the 2023 Policy, subject to the approval of the Shareholders' Meeting.

# 3.2 The bodies/persons charged with managing the plan, and their function and responsibilities.

After 31 December 2025, the Board of Directors of Pirelli & C., following an examination by the Remuneration Committee, will verify the achievement of the objectives in the 2023-2025 LTI Plan and will determine - only for the Directors holding specific offices to whom specific duties are also delegated, the General Manager Operations of Pirelli & C. and,



cumulatively, the KMs (included among the persons indicated in section 1.1.), with the abstention of the respective recipients in deliberations regarding their own remuneration - the amount of the bonus due which will be paid, if the objectives have been achieved, no later than the first half of 2026.

For all other beneficiaries, the 2023-2025 LTI Plan incentive will be calculated by the Company's Human Resources & Organization Department and its Administration, Planning and Control Department.

# 3.3 Any procedures in place for revising the plans, including in the event that the basic objectives are altered.

The 2023-2025 LTI Plan envisages that - in the event of extraordinary operations that modify the scope of consolidation of the Group and/or far-reaching changes in the macroeconomic and geopolitical scenario - the Board of Directors of Pirelli & C., subject to a proposal from the Remuneration Committee and favourable opinion of the Board of Statutory Auditors, may (i) adjust the targets (downwards or upwards) of the 2023-2025 LTI Plan, in order to preserve the objectives of the 2023-2025 LTI Plan and guarantee the constant alignment between corporate objectives and the objectives underlying the Management incentive systems, or (ii) proceed with a potential early closure of the 2023-2025 LTI Plan itself.

New performance indicators, if any, and related objectives will be subject to the approval of the Shareholders' Meeting of the Company to the extent that they have as their subject or are related to the relevant characteristics pursuant to art. 114-*bis* of the TUF (remuneration plan based on financial instruments).

It is provided that Pirelli & C. Directors who participate in any capacity in the 2023-2025 LTI Plan will not cast a vote on any possible adjustment of the above-mentioned targets relating to their remuneration.

3.4 Description of the procedures for determining the availability and assignment of the financial instruments on which the plans are based (for example, bonus issue of shares, capital increases without pre-emption rights, purchase and sale of treasury shares).

Not applicable.



Since the 2023-2025 LTI Plan is a monetary plan, it does not provide for the granting of financial instruments, but only the payment of a cash incentive.

# 3.5 Role played by each director in determining the characteristics of the cited plans; existence of any conflicts of interest involving the respective Directors.

Pursuant to Article 2389 Italian Civil Code, the 2023-2025 LTI Plan has been approved, upon proposal of the Remuneration Committee and by the Board of Directors of Pirelli & C., subject to a favourable opinion by their Board of Statutory Auditors.

The Executive Vice Chairman and Chief Executive Officer of Pirelli & C. did not take part to the resolution approving the LTI Plan nor to the resolution approving his inclusion among the beneficiaries of the LTI Plan adopted by the Board of Directors.

The Deputy-CEO of Pirelli & C. did not take part to the resolution approving the LTI Plan nor to the resolution approving his inclusion among the beneficiaries of the LTI Plan adopted by the Board of Directors.

The Director of Pirelli & C. Giovanni Tronchetti Provera is beneficiary of the LTI Plan in his capacity as Group's Senior Manager; in any case, he did not participate in voting on the resolution that approved the LTI Plan adopted by the Board of Directors of Pirelli & C.

### 3.6 Date of the decision by the competent body to propose approval of the plans to the Shareholders' Meeting and of any proposal by the remuneration committee, where such exists.

In its meeting of 5 April 2023, the Board of Directors of Pirelli & C. – as proposed by the Remuneration Committee (held on 20 March 2023) and with the favourable opinion of the Board of Statutory Auditors – approved the new 2023-2025 LTI Plan and the 2023 Policy, as well as the Report to the Shareholders' Meeting of Pirelli & C., with the proposal to adopt the 2023-2025 LTI Plan for the Management of the Pirelli Group as regards the part based on the stock market performance of ordinary Pirelli & C. shares.

### 3.7 Date of the decision by the competent body to grant financial instruments and of any proposal to that body made by the remuneration committee, where such exists.

Not applicable.

#### 3.8 Market price recorded on the above dates for the financial instruments on which



#### the plans are based if those instruments are traded on regulated markets.

Part of the LTI bonus is based on the Total Shareholder Return with a weight of 40%, calculated according to the stock market performance of ordinary Pirelli & C. shares relating to a panel of selected peers made up of Continental, Michelin, Nokian, Goodyear, and Bridgestone.

The period of comparison is the second half of 2025 against the second half of 2022.

3.9 In the case of plans based on financial instruments traded on regulated markets, in what terms and in what way the issuer, in deciding when to assign the instruments pursuant to the plans, gives consideration to a possible concomitance of:

*i)* said grant, or any decisions in this regard by the remuneration committee, and *ii)*the disclosure of any material information pursuant to Article 17 of the EU Regulation No 596/2014; for example, where such information is:

*a.not already public and could have a positive impact on market quotations, or b.already published and could have a negative impact on market quotations.* Not applicable.

#### 4. CHARACTERISTICS OF THE INSTRUMENTS GRANTED

#### 4.1 Description of the type of structure of the share-based compensation plans.

Not applicable. No provision is made for assigning financial instruments. Instead, the 2023-2025 LTI Plan pays out a cash incentive to the beneficiaries depending on their achievement of the objectives indicated in sections 2.2 and 2.3.

## 4.2 Indication of the period when the plan is actually implemented, including reference, where such provision is made, to any other cycles.

The long term incentive plans (LTI) exist alongside and throughout the entire duration of the Strategic Plan approved from time to time by the Company, with a "rolling" structure and in three-year cycles, with each cycle starting from year to year, and having objectives for each three-year period, reviewed at the beginning of each cycle to guarantee constant alignment between the targets and the incentive system. The period of operation of the 2023-2025 LTI Plan is the 2023-2025 three-year period.



#### 4.3 End of the plan.

The 2023-2025 LTI Plan shall end on 31 December 2025 and any incentive due to beneficiaries of the Plan shall be paid in the first half of 2026.

With reference to the effects of termination of the employment relationship and/or term of office during the 2023-2025 LTI Plan, see 4.8.

# 4.4 Maximum number of financial instruments, including in the form of options, assigned every tax year to each named person or to the indicated categories.

Not applicable. The 2023-2025 LTI Plan makes no provision to grant financial instruments but rather pays out a cash incentive.

**4.5** How the plan operates and its governing clauses, specifying whether actual assignment of the instruments depends on meeting conditions or achieving certain results, including performance results; description of these conditions and results. Not applicable.

However, the way the 2023-2025 LTI Plan operates is described in section 4.1.

**4.6 Indication of any availability restrictions applying to the instruments granted or to instruments obtained through exercising the options, particularly deadlines for allowing or prohibiting subsequent transfer to the Company itself or to third parties.** Not applicable.

4.7 Description of any conditions subsequent applying to the grant of the plans if beneficiaries execute hedging transactions that can circumvent any bans on selling the financial instruments granted, even in the form of options, or on selling the financial instruments obtained through exercising these options. Not applicable.

#### 4.8 Description of the effects if the work relationship is terminated.

Where, prior to the end of the 3-year period of the plan, the employment relationship with Pirelli & C. or a Group company is terminated, for whatever reason, the beneficiary will no longer participate in the 2023-2025 LTI Plan and as a consequence the LTI bonus will not be paid out, not even pro-rata. For Directors holding specific offices to whom specific duties are also delegated and who cease to hold office a pro-rata payment of the LTI Bonus is



provided for.

#### 4.9 Indication of any other causes that determine the annulment of the plans.

The Regulation does not provide for causes for annulment. For completeness, note that the 2023-2025 LTI Plan for Directors holding specific offices to whom specific duties are also delegated, General Managers and KMs provides for a clawback mechanism.

In particular, without prejudice to the possibility of any other action permitted by the order to protect the interests of the Company, contractual agreements will be signed with the persons concerned, enabling Pirelli to claim back (in whole or in part), within three years of the payment thereof, incentives paid to the aforementioned persons who, due to wilful misconduct or gross negligence, are held responsible for (or are accomplices to) the facts, as indicated below, related to economic and financial indicators included in the Annual Financial Report that involve subsequent comparative information adopted as parameters for the determination of the variable awards in the aforementioned incentive plans:

- (i) proven significant errors resulting in non-compliance with the accounting standards applied by Pirelli, or
- (ii) proven fraudulent conduct aimed at obtaining a specific representation of Pirelli's financial and equity situation, economic result, or cash flow.

4.10 Reasons for any provision for "redemption" by the Company of the financial instruments in the plans, pursuant to Articles 2357 et seq. Italian Civil Code; beneficiaries of the redemption, stating whether it applies only to specific categories of employees; how redemption may be affected by termination of the work relationship.

Not applicable.

4.11 Any loans or other benefits to be granted for purchase of the shares pursuant to Article 2358 Italian Civil Code.Not applicable.

4.12 Estimate of the expected cost for the Company at the date of the assignment, as may be determined on the basis of terms and conditions already established, expressed as a total amount and in relation to each instrument of the plan.

The costs for the entire LTI bonus are included in the 2021-2022/2025 Strategic Plan



objectives, so that the cost of the LTI plan is "self-financed" by fulfilment of the objectives themselves.

In particular, it is possible to estimate, on the basis of the number of beneficiaries at the Information Document date, that the total consolidated cost relating to the LTI Plan for the 3-year reference period falls between a minimum of euro zero (objectives not achieved) and a maximum of about 40 million euros if the maximum objectives envisaged in the LTI Plan are achieved.

**4.13 Indication of any dilution of capital resulting from the compensation plans.** Not applicable.

4.14 Any limits applying to the exercise of the voting right and to the conferral of economic claims.

Not applicable.

4.15 If the shares are not traded on regulated markets, all information as may assist in properly assessing the value attributable to them. Not applicable.

**4.16 Number of financial instruments underlying each option.** Not applicable.

### 4.17 Expiry of options.

Not applicable.

**4.18** Procedures (American/European), timing (e.g. periods valid for exercise), and clauses (e.g. knock-in and knock-out clauses) affecting exercise. Not applicable.

4.19 Exercise price of the option or the ways and criteria for determining it, particularly in regard to:

a) the formula for calculating the exercise price in relation to a specific market price (fair market value) (e.g. exercise price of 90%, 100% or 110% of market price), and
b) ways of determining the market price used as a reference for determining the exercise price (e.g. last price of the day before grant, average for the day, average



over the last 30 days, etc.). Not applicable.

**4.20 If the exercise price is not equal to the market price determined as indicated in section 4.19.b (fair market value), reasons for this difference.** Not applicable.

4.21 Criteria adopted for setting different exercise prices for different beneficiaries or categories of beneficiaries.

Not applicable.

4.22 If the financial instruments underlying the options are not traded on regulated markets, indication of the value attributable to the underlying instruments or the criteria used to determine this value.

Not applicable.

### 4.23 Criteria for the adjustments necessary after extraordinary capital operations and other operations that alter the number of underlying instruments (capital increases, extraordinary dividends, consolidation or splitting of the underlying shares, merger and demerger, conversion into other classes of shares, etc.).

In the event of extraordinary capital operations that modify the scope of consolidation of the Group and/or far-reaching changes in the macroeconomic and geopolitical scenario, unforeseeable at the time when the plan was prepared, the Board of Directors, upon proposal by the Remuneration Committee (following the favourable opinion of the Board of Statutory Auditors) shall approve any adjustment of the target levels (downwards or upwards) in the 2023-2025 LTI Plan, in order to protect the value and aims of the Plan, in this way guaranteeing that the business aims and those underlying the management incentive arrangements are kept constantly aligned (see also section 3.3 above). New performance indicators, if any, and related objectives will be subject to the approval of the Shareholders' Meeting of the Company to the extent that they have as their subject or are related to the relevant characteristics pursuant to art. 114-*bis* of the TUF (remuneration plan based on financial instruments).



4.24 Share issuers shall append the accompanying Table 1, filled out as follows:

a) in all cases, the parts as applicable in section 1 of both boxes 1 and 2;

b) the parts as applicable in section 2 of both boxes 1 and 2, on the basis of the characteristics already defined by the Board of Directors.

Regarding the members of the Board of Directors or the Management Board, the general managers, and other key managers of the listed issuer, refer to the data published pursuant to art. 84-quater in section 1, table no. 1 and the required information in section 1, including:

- section 1.1;
- points a) and b) of sub-section 1.3;
- points a) and b) of sub-section 1.4;
- Not applicable.

Since the 2023-2025 LTI Plan is a monetary plan, it does not provide for the granting of shares and/or financial instruments, but rather the payment of a cash incentive.