



Investor Presentation

[ECNL:IM] - [ECNLF: OTCQX]

Small Cap Growth Virtual Investor Conference

By OTC Market

October 12, 2023



**When I see a landfill
I see a goldmine**



A man in a blue blazer and light-colored trousers stands in the middle of a vast, dark-colored fishing net. The net is piled high and crisscrossed with yellow ropes. The man is looking towards the camera with a slight smile. The background is filled with more of the same net, creating a textured, repetitive pattern.

Aquafil recycles more than 88 million pounds (40 thousand tons) of waste per year

Aquafil is Market Leader in Nylon

% on 1H 2023 REVENUES

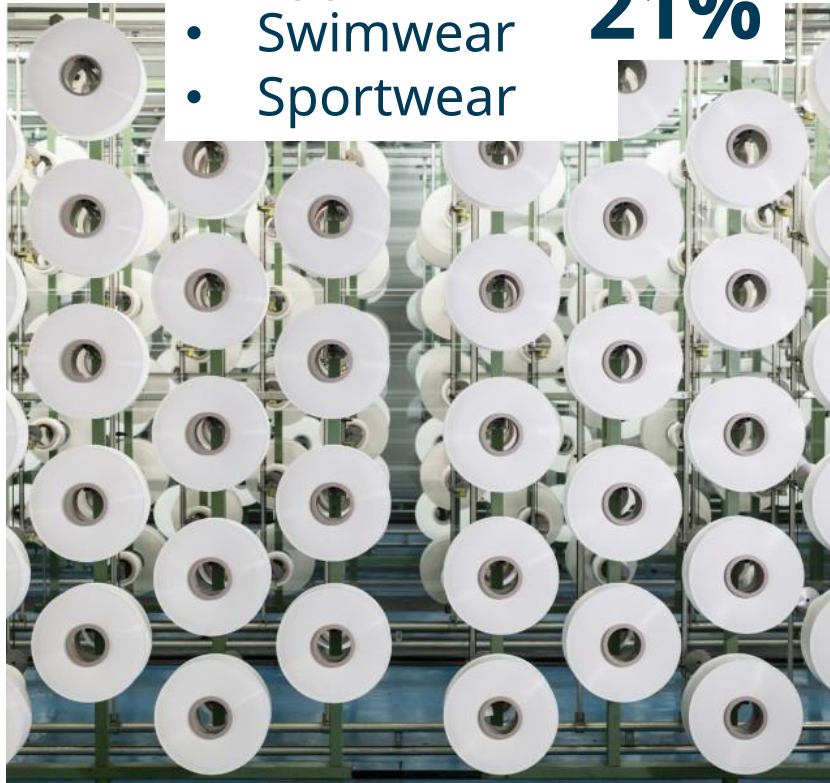
Carpet yarn

- Contract
 - Residential
 - Automotive
- 72%**



Textile yarn

- Apparel
 - Swimwear
 - Sportswear
- 21%**



Polymers

- Industrial Molding
- 7%**



ECONYL[®] regenerated nylon is
100% recycled yarn made of plastic waste
such as fishing nets, fabric scraps and old
carpets.

Infinitely Recyclable, Endless Possibilities

100% regenerated & regenerable nylon.

Unique proprietary technology.

Same quality and performance as standard nylon without using new resources.

Global warming potential reduced up to 90% if compared with traditional oil-based raw material.

The ECONYL® Regeneration System



WASTE IN

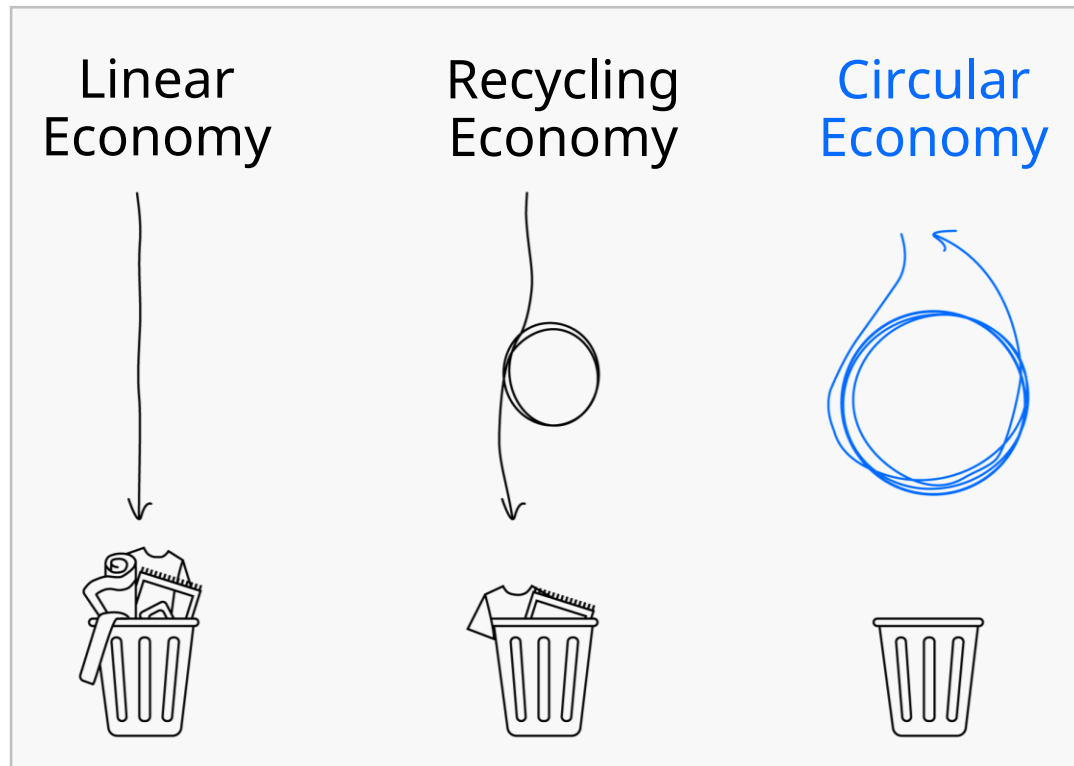
ECONYL[®] nylon is made from waste otherwise destined for the landfill



NO WASTE OUT



Leading the Circular Economy Revolution



- Source: Ellen MacArthur Foundation

Our Main Milestones Towards Circularity from 1990 onwards:

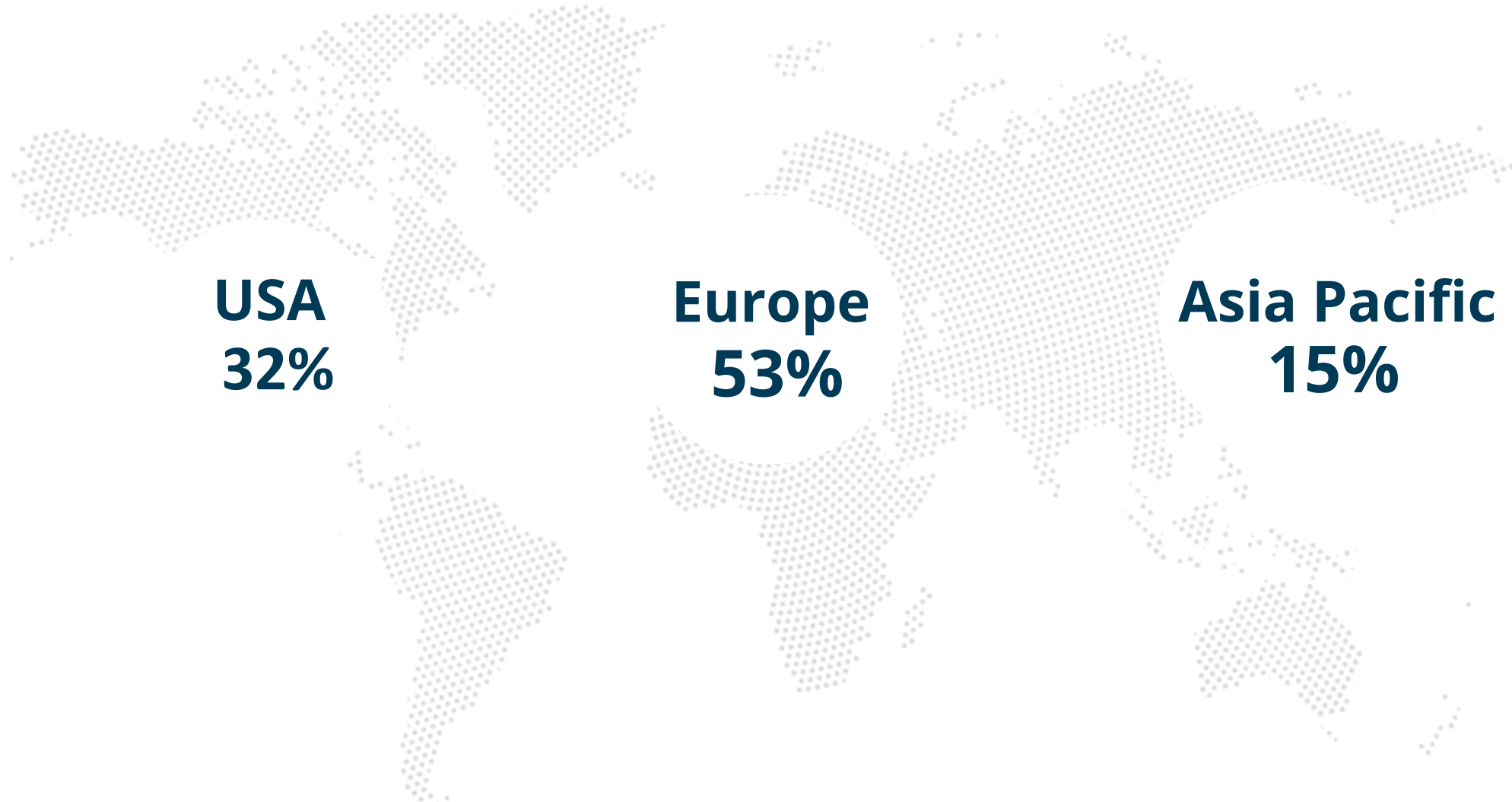
- Investments to “**close the loop**” through cutting edge technologies
- Adoption of a “**Life Cycle**” approach
- **ECONYL® Regeneration System**
- **Healthy Seas Foundation**
- **USA Aquafil Carpet Recycling** establishment
- **USA Aquafil Carpet Collection** acquisition

Eco-Design is our next crucial step.

Imagine innovative products, created to be fully recyclable at the end of its life.

And Market Leader Worldwide

% on 1H 2023 REVENUES



From Family Business To Global Sustainability Champion

20 Plants, 9 Countries on 3 Continents

Ca. 2,800 Employees

€ 311,1 Million of Revenues 1H23

€ 31,3 Million EBITDA 1H23

47,8% ECONYL® fiber turnover



Company Strengths



A successful **Business Model**. Proprietary technology with continuous R&D innovation. Manufacturing and operational excellence focused on high end segments.



Pioneer of Circularity with the ECONYL® Regeneration System, producing sustainable fibers and polymers from nylon 6 waste.

Around 48% of fiber turnover.



Glocal.
A Global Company with local productions.

Our Main ESG Targets

60% Of Revenues Generated By
Fibers From ECONYL® Branded
Products

35,000 Tons Of Post consumer
Waste Collected Annually

D&I policy to assure gender equality
in recruiting and career
development

Monitor Group's key suppliers
through audits and/or due diligence
(in line with the European Supply Chain Act)

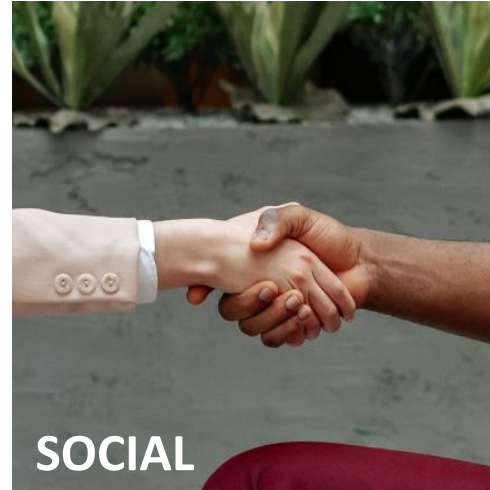
Join the SBTi initiative and set GHG
reduction target



Our Top ESG Achievements



- 16% reduction in Scope 1 + Scope 2 emissions vs 2021
- 100% of electricity coming from renewable resources
- 23% reduction in water consumption vs 2021
- 90% of waste recovered (through recycling and energy recovery)
- 1st plant-based nylon demo plant



- 18.5% increase in the number of female managers vs 2021
- 2.2x increase in hours of environmental training delivered vs 2021
- 2x welfare budget vs 2021
- Approval of Global Parental Leave Policy
- Drafting of Human Rights Policy



- Adhesion to UN Global Compact
- New remuneration policy for the Top Management
- Creation of the ESG Committee by the Board of Director

Financial Results

1H23 – Key Message

1H23 General Results

- **Revenues** 311,1 €/mil (-11,4% vs 1H 22)
- **EBITDA** 31,3 €/mil (-39,2% vs 1H 22)

ECONYL® Branded Products ¹

- **Revenues** up by 2,4% vs 1H 22
- **47,8%** of revenues generated by fibers

TEMPORARY DECLINE IN MARGINS IN THE 2023 REPORTING PERIOD DUE TO THE HIGH UNIT VALUE OF THE INVENTORIES STOCKED IN 2022 COMPARED TO THE CURRENT MARKET VALUE OF RAW MATERIALS

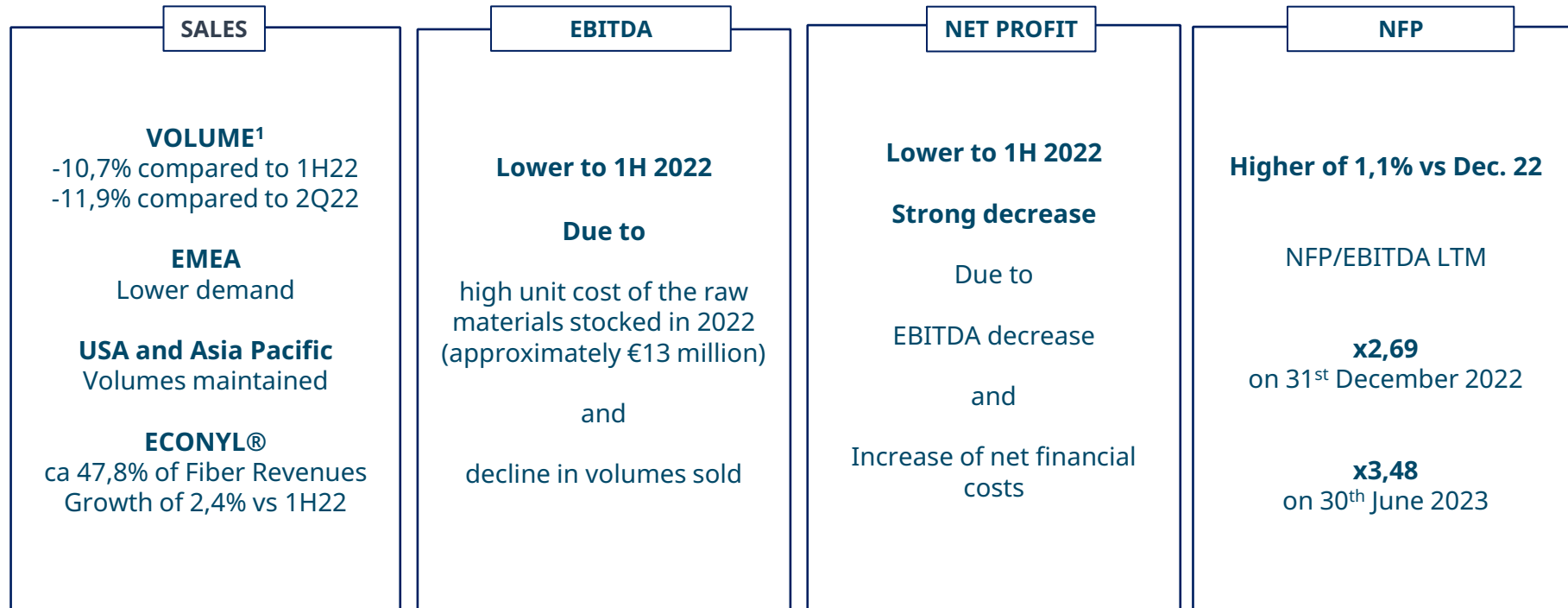
VOLUMES SOLD MAINTAINED IN THE USA AND ASIA
SLOWDOWN IN EMEA OF THE FIBERS MARKET
ACHIEVEMENT OF PRODUCTION TARGETS OF THE ENGINEERING PLASTICS PROJECT BY YEAR-END



(1) Revenues includes both ECONYL® branded and regenerated products.

1H23 – Main Result

	Revenues			EBITDA			Net profit			NFP		
	2023	2022	Δ%	2023	2022	Δ%	2023	2022	Δ%	30.06.23	31.12.22	Δ%
1H	311,1	351,0	(11,4)%	31,3	51,5	(39,2)%	(4,1)	17,7	(123,4)%	(250,7)	(247,9)	1,1%
<i>% on Revenues</i>				10,1%	14,7%		(1,3)%	5,0%				
2Q	144,3	179,8	(19,8)%	9,8	26,7	(63,5)%	(7,4)	8,6	(186,9)%			
<i>% on Revenues</i>				6,8%	14,8%		(5,1)%	4,8%				



⁽¹⁾ Based on "First Grade Product" revenues

Aquafil Brand Manifesto - Our Vision

At Aquafil, we design better to do better.

We are conscious innovators.

We think as beginners and act as pioneers to provide unique products and services that leverage performance and reduce the impact on a global scale.

We are thoughtful listeners.

We step out of our comfort zone to set new standards through empathy and collaboration, inside and outside.

We are down-to-earth visionaries.

We envision the goal of a sustainable future to achieve it, driven by the responsibility to change the world one choice at a time.

To come full circle and create our story.

AQUAFIL 

www.aquafil.com



ECONYL®
ENDLESS POSSIBILITIES

www.econyl.com



THE FEEL GOOD MICROFIBRE
Dryarn
BY AQUAFIL

www.dryarn.com

