



# AEFFE GROUP FY Consolidated Revenues Presentation

25th January 2024



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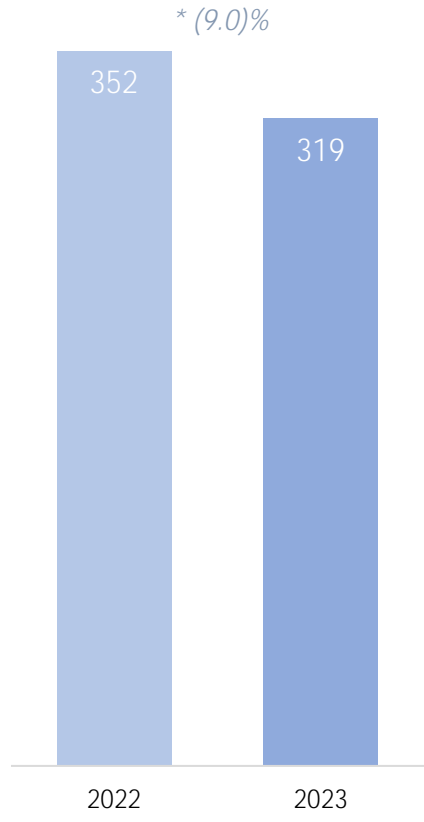
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FY REVENUES HIGHLIGHTS

NET SALES BREAKDOWN



BY BUSINESS



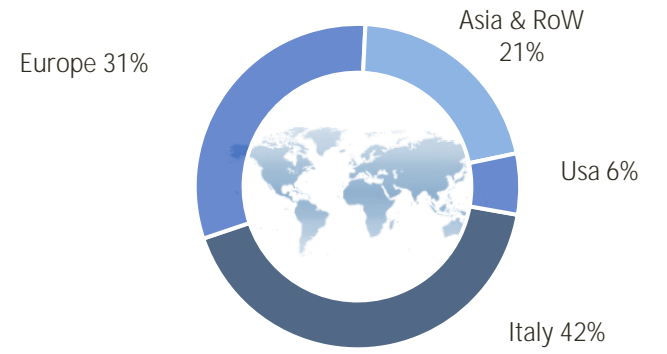
BY CHANNEL



BY BRAND



BY REGION



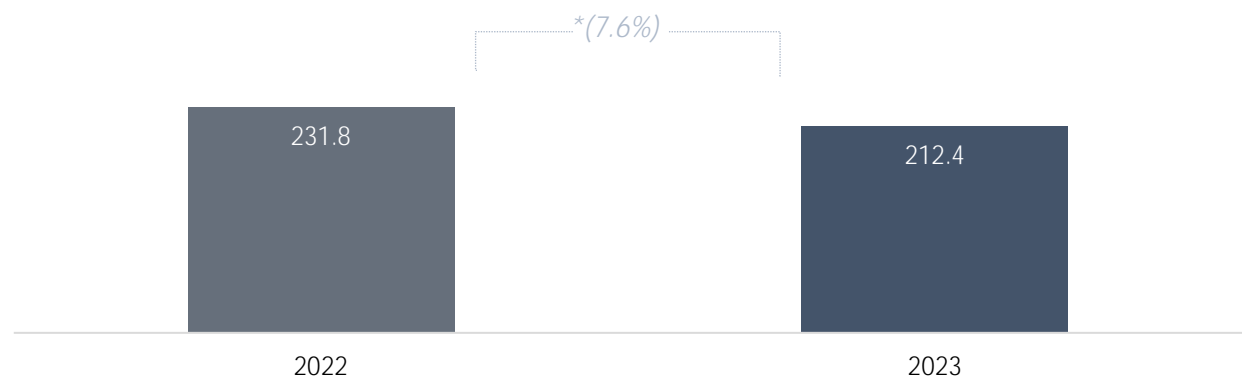
Euro millions

\*At constant exchange rates

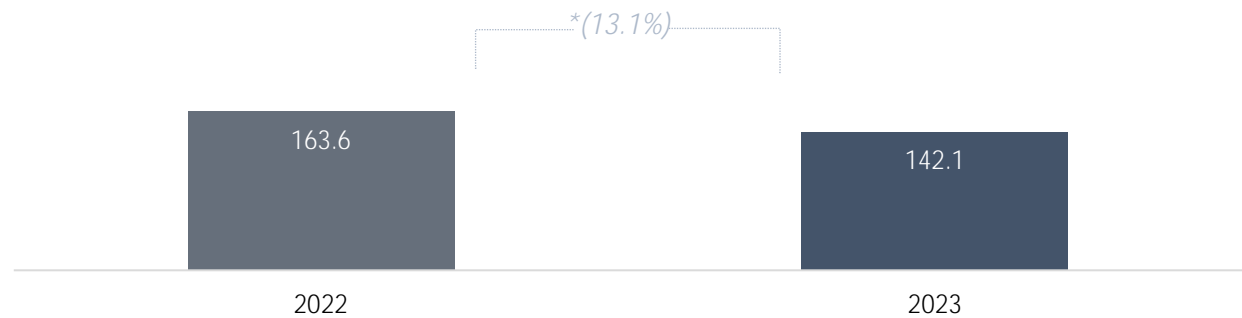
FY REVENUES BY BUSINESS



PRET A PORTER



LEATHER GOODS

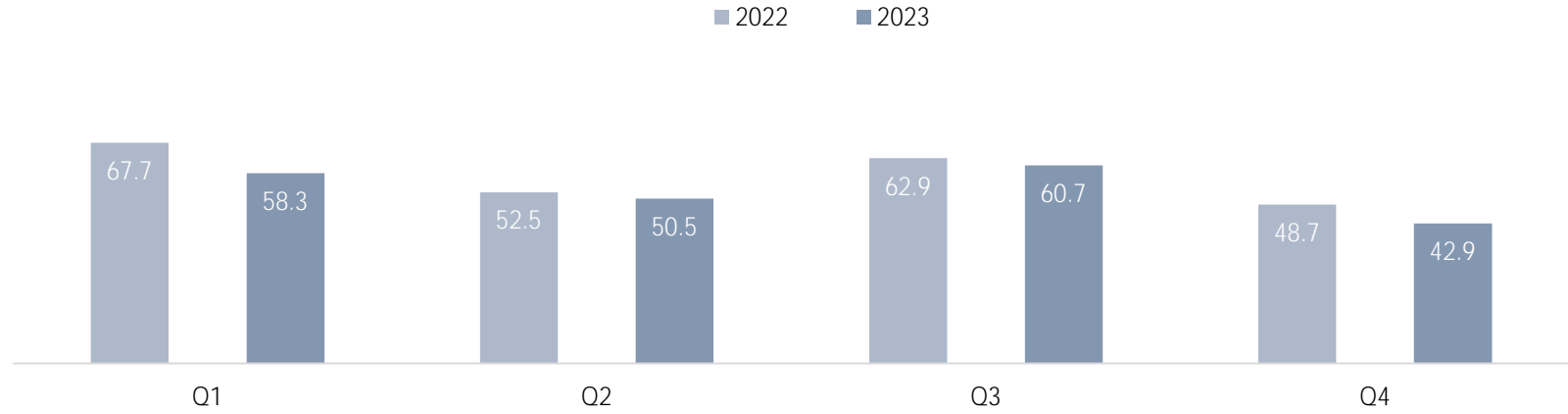


*Euro millions*  
*\*At constant exchange rates*  
*Before inter-divisional eliminations*

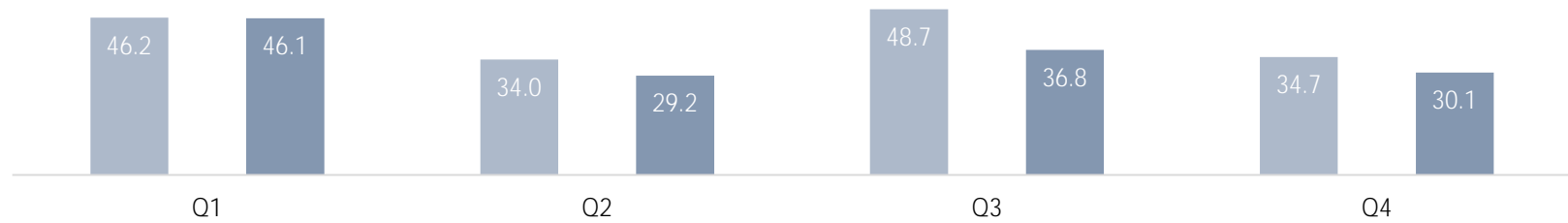
REVENUES BY BUSINESS BY Q



PRET A PORTER



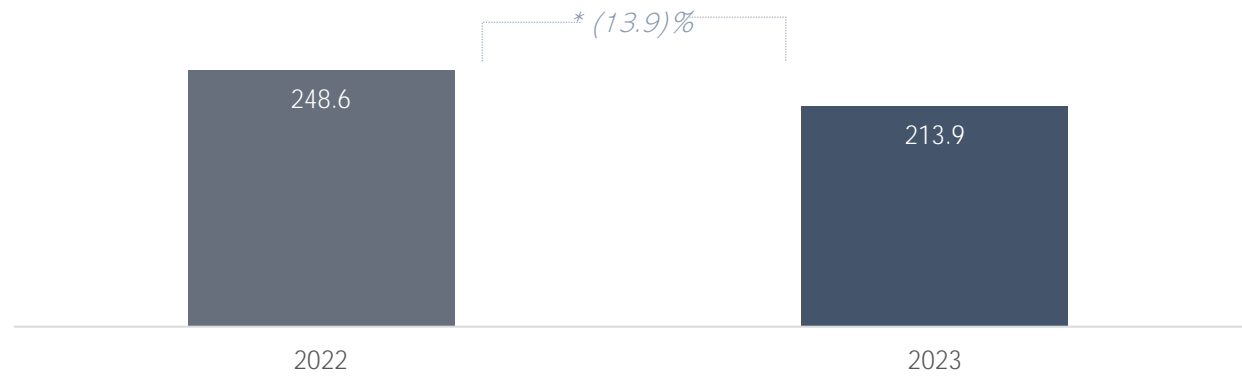
LEATHER GOODS



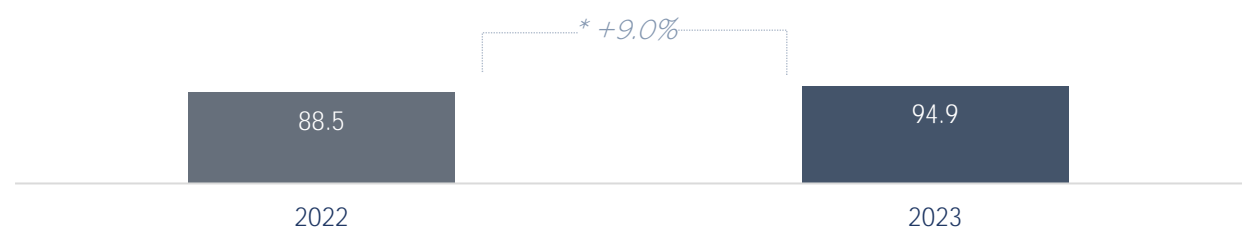
FY REVENUES BY CHANNEL



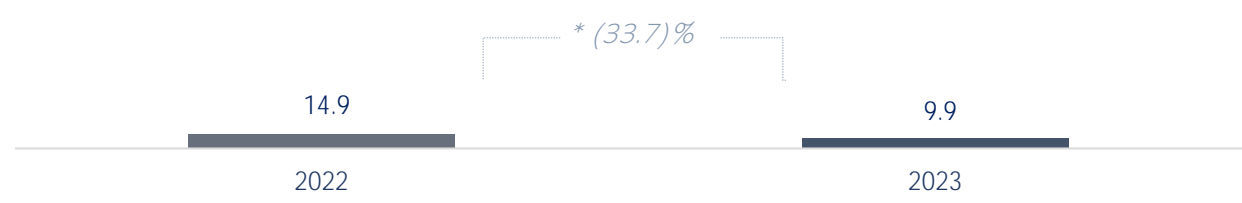
WHOLESALE



RETAIL



ROYALTIES



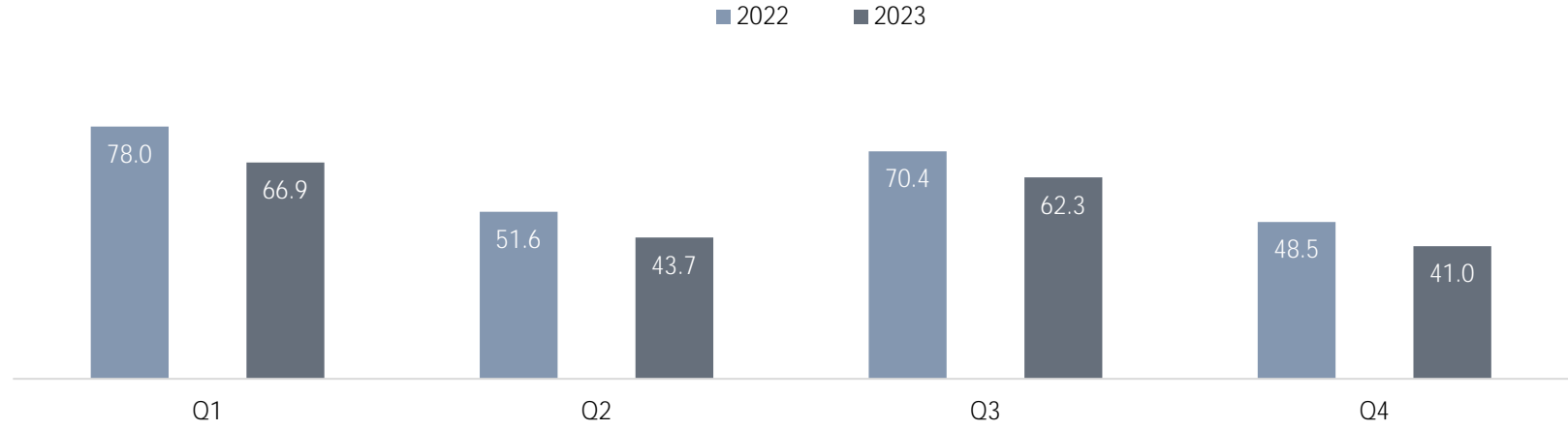
Euro millions

\* At constant exchange rates

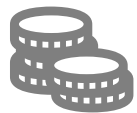
REVENUES BY CHANNEL BY Q



WHOLESALE



RETAIL

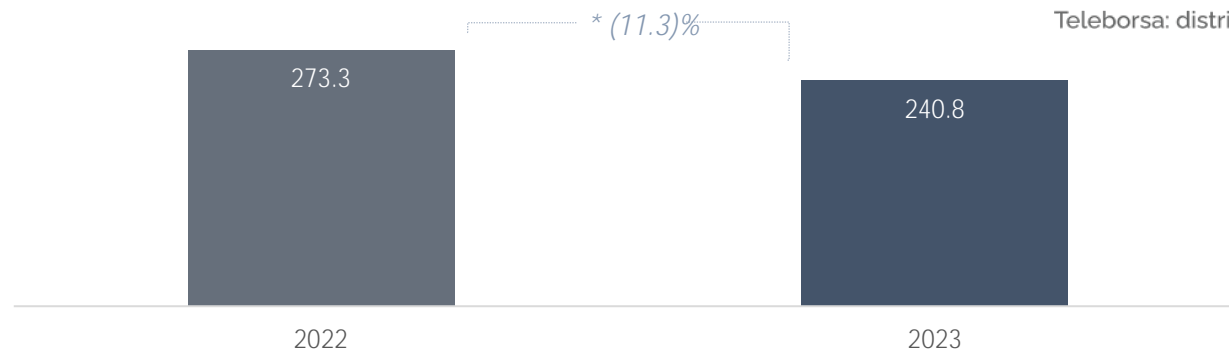


ROYALTIES

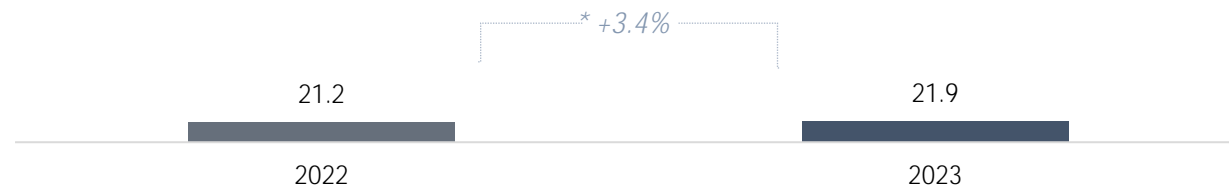




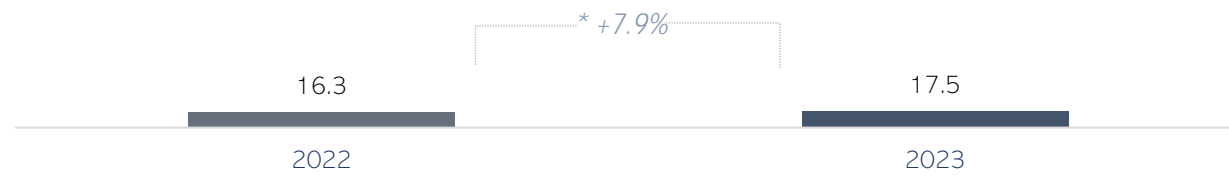
# MOSCHINO



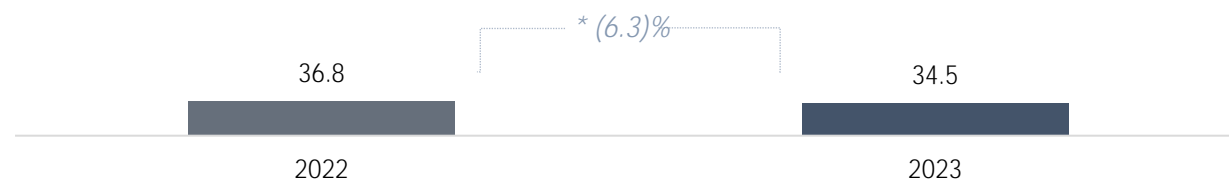
# ALBERTA FERRETTI



# PHILOSOPHY DI LORENZO SERAFINI



# POLLINI



Euro millions  
\*At constant exchange rates

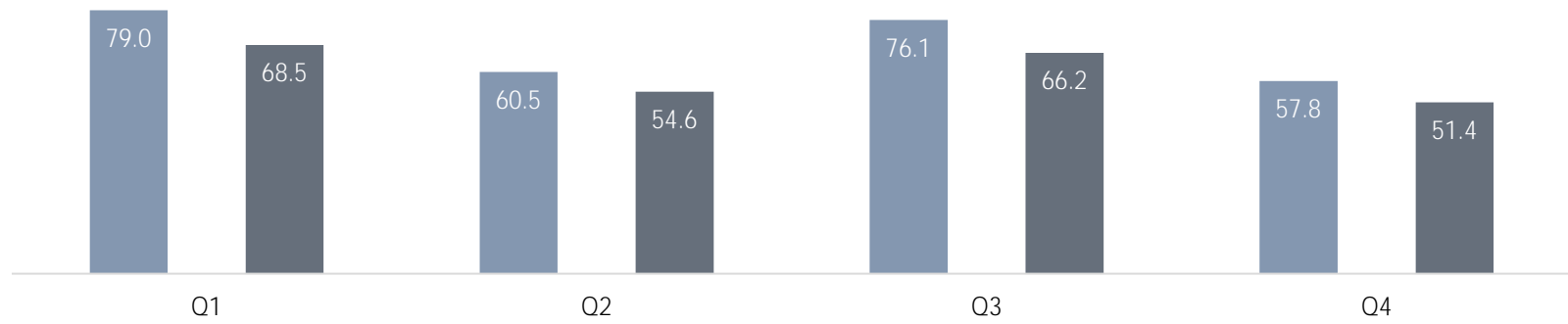






■ 2022 ■ 2023

# MOSCHINO



# ALBERTA FERRETTI



# PHILOSOPHY DI LORENZO SERAFINI



# POLLINI



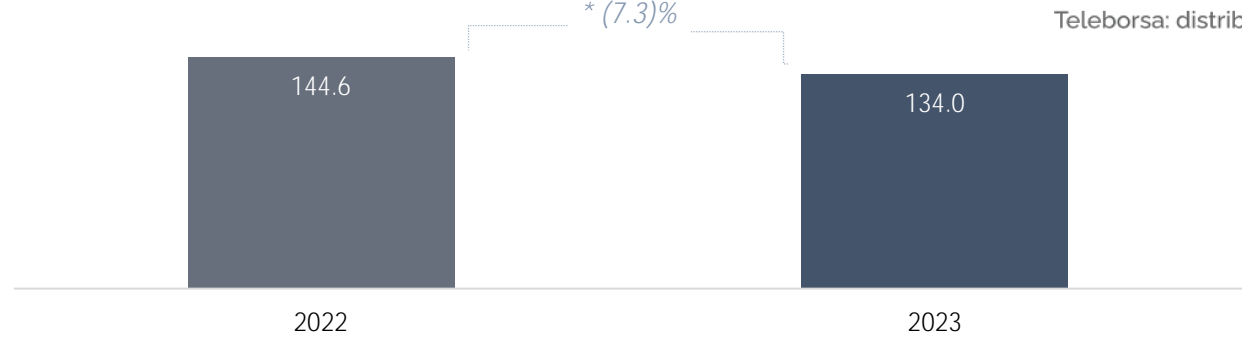
Euro millions

# FY REVENUES BY REGION

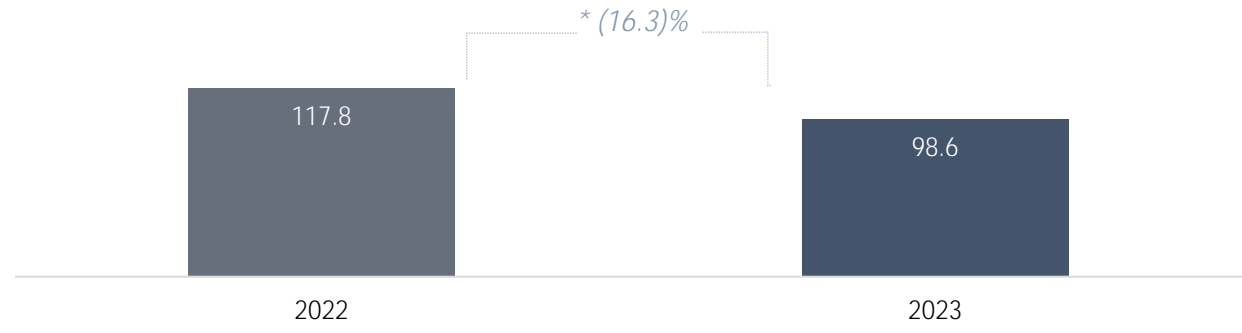
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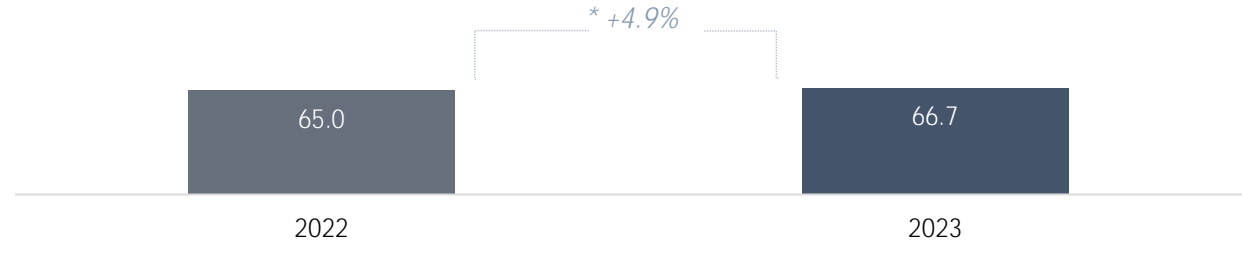
ITALY



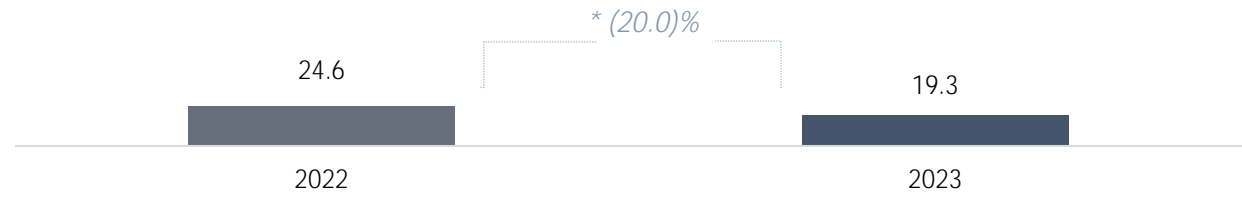
EUROPE



ASIA & ROW



USA



Euro millions

\*At constant exchange rates

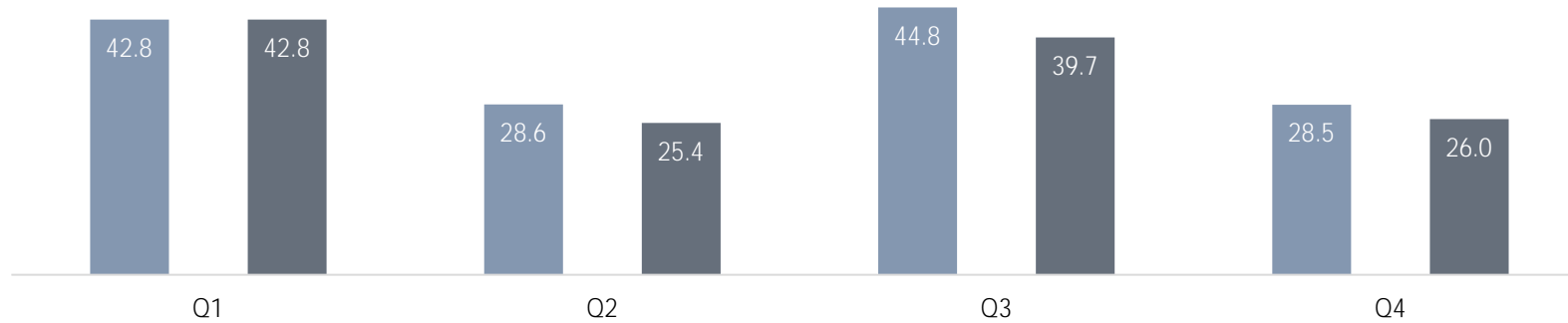
# REVENUES BY REGION BY Q

■ 2022 ■ 2023

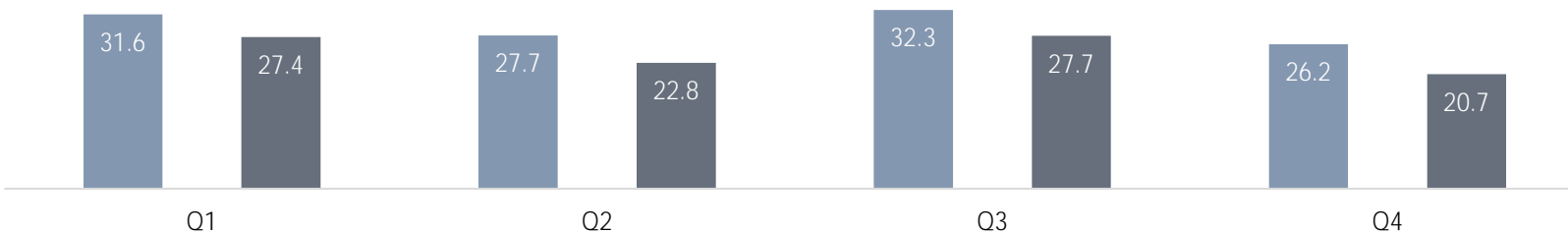
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ITALY



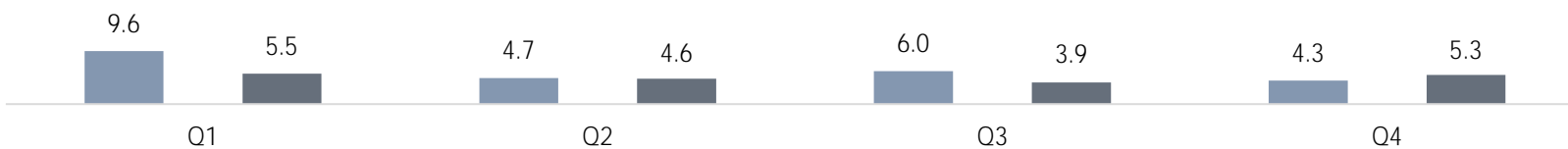
EUROPE



ASIA & ROW



USA



Euro millions