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Oggetto : RELATECH: ACQUISITION OF THE ENTIRE
SHARE CAPITAL OF THE SUBSIDIARY
DIALOG SISTEMI, WHICH SPECIALIZES IN
BUSINESS PERFORMANCE MANAGEMENT
AND DATA WARE

Testo del comunicato

Vedi allegato



PRESS RELEASE

RELATECH: ACQUISITION OF THE ENTIRE SHARE CAPITAL OF THE SUBSIDIARY DIALOG SISTEMI, WHICH SPECIALIZES IN BUSINESS PERFORMANCE MANAGEMENT AND DATA WAREHOUSING

Milan, 18th of April 2024

Relatech S.p.A., *Digital Enabler Solution Know-how (DESK) Company* listed on the Euronext Growth Milan market (Ticker: RLT), announces that it today proceeded to acquire 40 percent of the share capital of Dialog Sistemi S.r.l. ("Dialog Sistemi"), its subsidiary that offers solutions in the field of Business Performance Management and Data Warehousing based on its proprietary platform.

Dialog Sistemi became part of the Relatech Group on May 21, 2021, when Relatech had proceeded to purchase 60 percent of its share capital.

The transaction for the purchase of the remaining share capital of Dialog Sistemi (already governed by the agreements previously entered into with the selling shareholders, as per the press release published on May 13, 2021) was concluded for a total consideration - determined by applying specific formulas based on Dialog Sistemi's EBITDA and NFP values as of December 31, 2023 - of Euros 1,153,175 fully paid today to the previous minority shareholders, Alessandro Greco, Adriano Giovanni Caffarri and Dialog S.r.l. Management Consulting & Business Management Systems.

Finally, by virtue of the previously signed agreements, within 30 days from today's date (i.e., the date of the "second closing") Relatech will be required to pay in cash in favor of the first selling shareholders - as a deferred price for the purchase of 60% of Dialog Sistemi's share capital - the amount of 245,307 Euros increased by the yield of 3.75% on an annual basis with effect from May 21, 2021 (i.e., the date of the "first closing") until the date of actual payment.

Pasquale Lambardi, President and CEO of Relatech, says: *"Dialog Sistemi came on board with Relatech in May 2021, and right from the start the synergy between the two entities has proven to be very significant in terms of offering and cross-selling. Companies in both the retail and industry worlds are aware that to meet today's business objectives, mere strategic planning is no longer adequate. It is necessary to constantly monitor data and performance in order to be ready to react promptly with appropriate corrective actions. Thanks to the skills of Dialog professionals and the proprietary Performance Management solution, seamlessly integrated into Relatech Group's suite of services and solutions, we respond quickly to the demands of the*



market and of companies that are increasingly attentive and ready to invest in evolutionary systems for effective and competitive management control."

Francesco Fantuzzi, Chief Executive Officer of Dialog commented: *"In 2021, I have chosen to join the future of Dialog with that of Relatech, and after three years of traveling together, I have full confirmation that we have taken the right path, both with a view to further developing the potential of Dialog's Corporate Performance Management solutions and contributing to the enrichment of the Group's offerings and competencies. Thanks to effective teamwork, we have fostered the growth of a highly qualified Human Capital by increasing our ability to respond to a steadily increasing market demand, offering the best solutions with real added value in the digitization of processes. At the same time we have broadened the Customer base by leveraging the Group's synergies and cross-selling capabilities. With satisfaction I take this further step that entrusts in excellent hands the company I founded and helped to grow, and with serenity I can say that in the future of the Relatech Group I see a rich path of growth and success."*



This press release is online at www.relatech.com (Investor Relations/Press Release section) www.emarketstorage.com.

Relatech (ticker RLT ISIN IT0005433740), Digital Enabler Solution Know-how (DESK) Company listed on the Euronext Growth Milan market since June 2019, has been active for over twenty years in Digital Enabler frontier technologies, such as Cloud, Cybersecurity, IoT, Big Data, Blockchain, Machine Learning. Relatech is the reference partner for Digital Innovation of companies and leads a group of companies highly specialized in Digital Enabler Technologies united by the common mission of supporting customers in the digital transformation process. Relatech constantly invests in Open Innovation with an intense R&D activity carried out by internal hubs in collaboration with universities and national research centres. Thanks to the RePlatform digital platform and the know-how deriving from the ecosystem of scientific and technological partners, Relatech develops digital services and solutions capable of innovating the business model of its customers, guaranteeing sustainable business growth for all those companies that see in the process of digital innovation the key to current and future success.

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