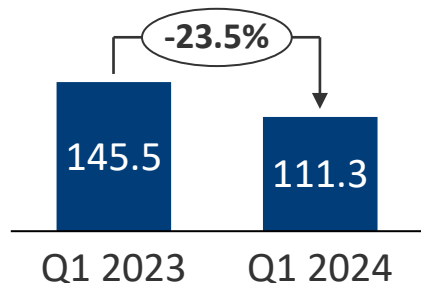


Q1 2024 Results Conference Call

MAY 15TH, 2024

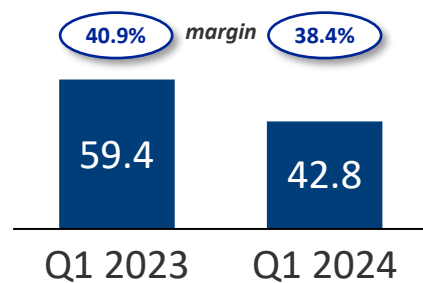
Q1 2024 Highlights: positive progression in DC booking trends whilst quarter revenues still down as expected

Revenues (€ mln)



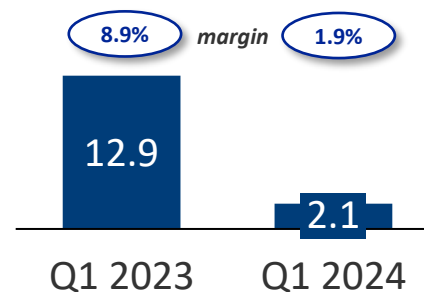
- Revenues decreased by 23.5% vs Q1 '23 as expected, due to market softness across all main verticals, particularly the Industrial Automation segment
- Booking improvement in the Data Capture segment at the end of Q1 '24 should drive positive revenue progression QoQ

GOM (€ mln)



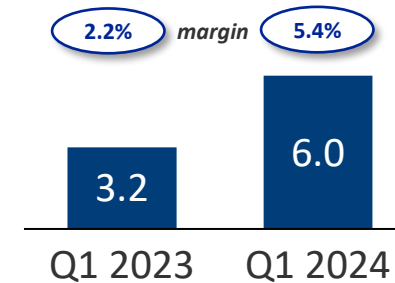
- Gross Operating Margin, at 38.4% slightly higher than Q4 '24 but still down compared to Q1 '23 (-2.4 pp) due to heavy volumes contraction and lower cost absorption, whilst productivity keeps improving

Adj. EBITDA (€ mln)



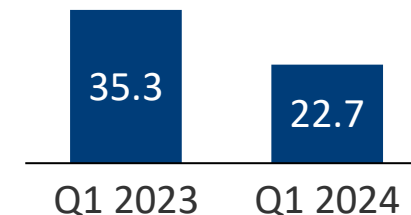
- R&D Cash Out at €15.1M, at 13.6% on revenues (10.6% in Q1 '23), maintaining solid levels of R&D investments
- Adj EBITDA margin at 1.9% (8.9% in Q1 '23), mainly due to volume effect

Net Result (€ mln)



- Positive Net Income benefitting from the capital gain of the sale of Informatics

Net Debt (€ mln)

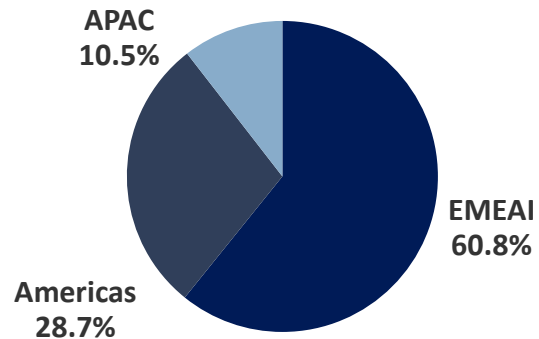


- Net Debt in Q1 '24 below EoY '23 at €22.7M (€35.3M in FY23) thanks to the sale of 100% share capital of the non "core" subsidiary Informatics Holdings, Inc.

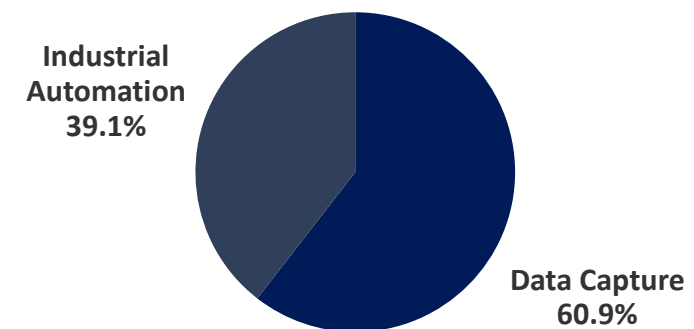
Group Revenues by Geography and Market Segment

€m	EMEAI			AMERICAS			APAC			Total Datalogic		
	Q1 2024	Q1 2023 restated*	Var %	Q1 2024	Q1 2023 restated*	Var %	Q1 2024	Q1 2023 restated*	Var %	Q1 2024	Q1 2023 restated*	Var %
Data Capture	38.5	55.3	(30.3%)	22.8	26.4	(13.6%)	6.5	9.3	(29.8%)	67.8	90.9	(25.4%)
Industrial Automation	29.1	31.1	(6.3%)	9.2	11.5	(19.9%)	5.2	12.0	(56.6%)	43.5	54.5	(20.2%)
Total Datalogic	67.7	86.4	(21.7%)	32.0	37.8	(15.5%)	11.7	21.3	(44.9%)	111.3	145.5	(23.5%)

% on Datalogic Revenues



% on Datalogic Revenues



* Restatement with some commercial costs reclassified from S&D expenses to Revenues reduction

New Products Launches and Innovation

Mobile

HANDLE MORE WITH
CODiScan



CODISCAN



**MEMOR™ 11
HEALTHCARE**

Sensor & Safety & Machine Vision



**MX-G 2000 Vision
Processor**



UFT Series



S3N-W



LIDAR LGS-N25



SH4 Active/Passive models

🌐 R&D cash out at 13.6%, +3.0 bps vs Q1 2023 (10.6%). Investments in R&D continue in line with our plan to launch new products, including the first model of the new generation of mobile products and the new generation of fix retail scanners.

Q1 2024 P&L

€ m	Q1 2024	Q1 2023 restated*	Var %
Revenues	111.3	145.5	(23.5%)
Gross Margin	42.8	59.4	
% on Revenues	38.4%	40.9%	-2.4 pp
Operating expenses	(48.2)	(54.5)	
% on Revenues	(43.3%)	(37.5%)	-5.8 pp
Adjusted EBITDA	2.1	12.9	
% Adj. Ebitda margin	1.9%	8.9%	-7.0 pp
Adjusted EBIT	(5.5)	4.9	
% Adj. Ebit margin	(4.9%)	3.4%	-8.3 pp
EBIT	(7.2)	3.4	
% Ebit margin	(6.5%)	2.4%	-8.8 pp
Net Result	6.0	3.2	
% on Revenues	5.4%	2.2%	+3.2 pp

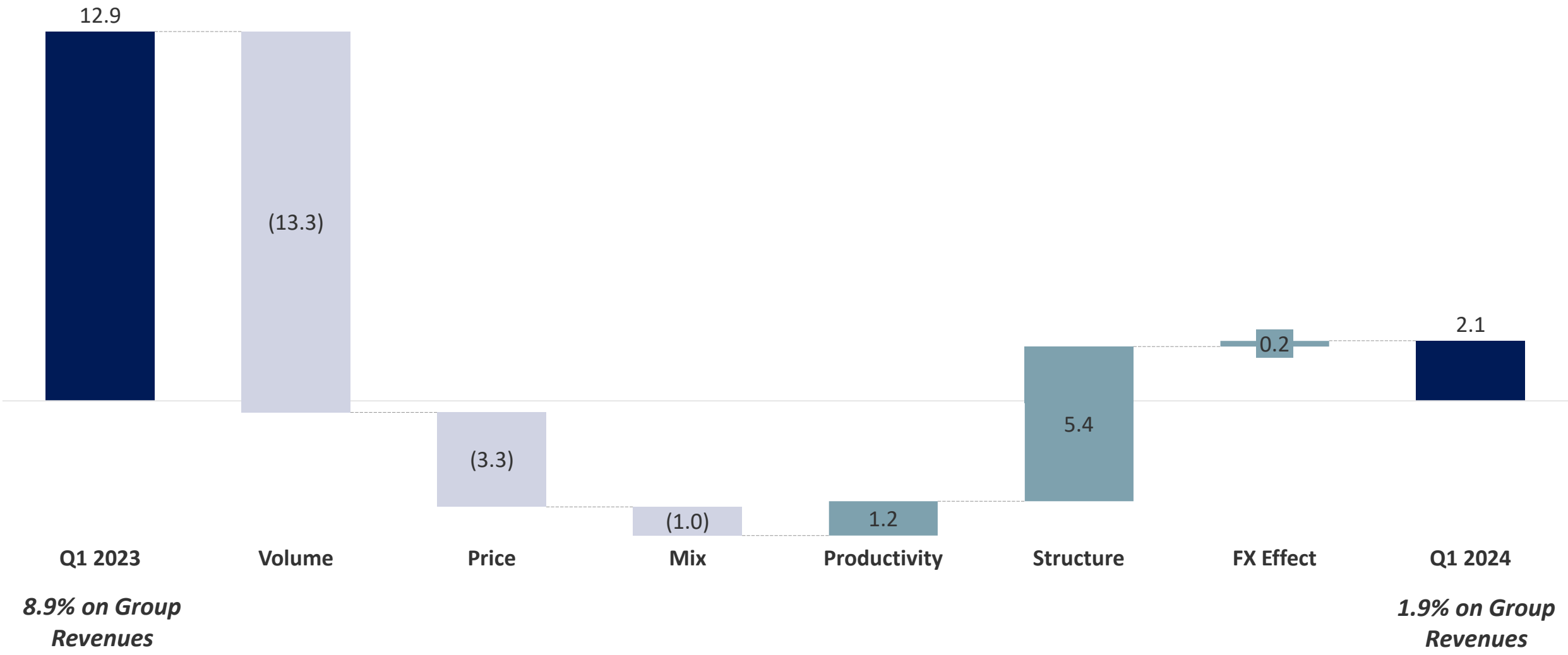
- **Gross Margin at 38.4% (-2.4 pp YoY)** affected by volumes reduction and lower cost absorption, partially offset by positive productivity
- **Operating expenses at €48.2m**, preserving substantial investments in R&D and S&D, whilst tightening control over discretionary
- **Adj EBITDA margin at 1.9% (-7.0 pp YoY)**, due to highly negative volume impact on operating expenses, partially offset by productivity improvement and costs savings
- **Net Result at €6.0m vs €3.2m in Q1 23** thanks to the capital gain of €17.2m from the sale of 100% stake in Informatics

* Restatement with (i) some commercial costs reclassified from S&D expenses to Revenues reduction and (ii) without INFX results – INFX Net Income reported as «Net Result from discontinued operations»

EBITDA Adj: actual vs last year

€ m

Positive Items Negative Items



Net Debt & Cash Flow Analysis : Dec'23 – Mar'24

€ m

■ Positive Items ■ Negative Items



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NEXT EVENTS

May 21, 2024

Italian Investment Conference

August 02, 2024

1H 2024 Results

DATALOGIC ON LINE

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THANK YOU

This presentation contains statements that are neither reported financial results nor other historical information. These statements are forward-looking statements. These forward-looking statements rely on a number of assumptions and are subject to a number of risks and uncertainties, many of which are outside the control of Datalogic S.p.A., that could cause actual results to differ materially from those expressed in or implied by such statements, such as future market conditions, currency fluctuations, the behavior of other market participants and the actions of governmental and state regulators

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